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MONTREAL



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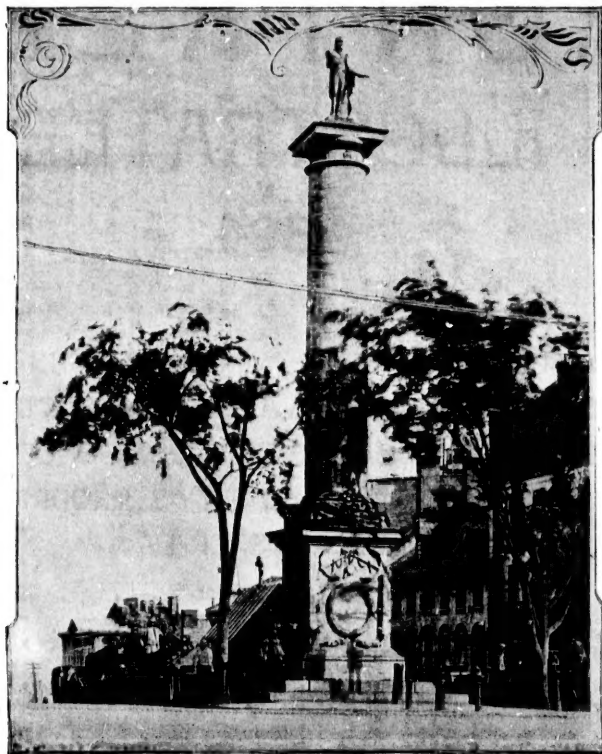
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ITS GROWTH, RESOURCES, COMMERCE, MANUFACTURING INTERESTS, FINANCIAL
INSTITUTIONS, EDUCATIONAL ADVANTAGES AND PROSPECTS; ALSO
SKETCHES OF THE LEADING BUSINESS CONCERNS WHICH
CONTRIBUTE TO THE CITY'S PROGRESS
AND PROSPERITY

A Brief History of the City from Foundation to the Present Time

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NELSON'S MONUMENT.

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FROM out the entrancing vista of the serene St. Lawrence, posing regal-like on the left bank of that noble waterway, looms Montreal, the Metropolis of Canada, the largest, wealthiest and most progressive city of the fair Dominion—the entrepot, par excellence, for the exports and imports of all her broad area. Montreal sits literally at the head of the ocean navigation of the St. Lawrence river, and at her door the richest products of the entire Dominion meet and pass on their respective ways to consumers, separated by distance and climate, each eager for the other's fruits of field or factory. Adjacent to the confluence of the Ottawa and St. Lawrence,

Montreal is in immediate touch with the vast lumber country encroaching on the latter river and its tributaries, while a canal has been projected to connect the Ottawa through Lake Nipissing, with the Georgian Bay in Lake Huron, which, if carried out, will probably bring the produce of the northwestern states, as well as those of Western Canada, through Montreal, as it would give them an outlet to the ocean between 200 and 300 miles shorter than by the Erie canal. Apart from natural advantages, however, Montreal may be regarded as one of the wonders of modern times in point of human achievement and effort. Improvements in harbor facilities, the widespread construction of canals, the deepening of the shallower parts of the river above Quebec, and a growth of manufacturing and mercantile establishments have combined to place the "Queen of the St. Lawrence," the "Garden of Canada," among cities dependent upon similar resources for advancement. There is not on record an achievement of human intellect, skill and industry that will bear comparison, in British America at least, with the transformation of a "ridgy mountain," the mere adjunct to a primitive Iroquois Indian township, within the span of a human life, into one of the mightiest and grandest cities of Canada's Dominion. The aim of this volume is to present to the reader the results attained by the people of Montreal in government, art, science, culture, commerce and general advancement. Necessarily in a work of the size to which this must be restricted, it is impossible to set forth in detail all the manufacturing and mercantile establishments comprehended in a general view of the prosperity of the city. In the succeeding pages, however, it has been attempted to give the reader unacquainted with the resources and industries of Montreal some idea of their variety as well as their extent. It will be shown that historical and geographical causes have conducted no little to this versatility of enterprise in the Canadian Metropolis, as well as to the measure of success that has attended it. Suffice it to say, in these few preliminary remarks, that Montreal is essentially and distinctively a modern city, though the early recollections of its discovery teem with romance and aboriginal tradition. To-day, however, from whatever point approached, and from any

standpoint viewed, it presents all the aspects and elements of metropolitan end-of-the-century life. On every hand are to be seen unmistakable evidences of material wealth and prosperity, irrefutable indications of comfort and luxury, of taste, culture and refinement, while on the principal shopping thoroughfares, lined with mammoth and truly magnificent mercantile establishments, all the features of the metropolis are still more noticeable. The business portion of the city, too, is admirably laid out, and the streets, which are broad and pleasant, are splendidly paved, regular, and kept in first-class order. Even the street and public square nomenclature is suggestive, appropriate and original, there being nothing provincial about the dwellers in the good city of the "Royal Mount." In the matter of architecture, Montreal is, without compare, in advance of any city in the Dominion, while the arts and sciences are cultivated and encouraged in a most praiseworthy manner, irrespective of the fact that in every department of industry, commerce and trade, the activity prevailing hereabouts is especially worthy of note. The future, indeed, looks very bright for Montreal, because of the certainty of an increased trade, in almost every respect, as the fertile valleys of the great Northwest, and the rich acreage of the inland provinces are improved and developed, the importance of this city must necessarily be greatly enhanced. During the past twenty years the annual growth of the city has steadily increased, and it is no chimerical prediction to advance that there are men now engaged in business here who will live to see the "Queen of the St. Lawrence" have a population reaching on to half a million. While it is not our purpose or mission to enter into minute details concerning the early settlement and history of Montreal, it is nevertheless proper for us to embody, in a work of this character, a brief sketch of the more notable facts in the development of this populous locality from the trackless mountain side it once was.

FRAGMENTARY HISTORICAL AND TRADITIONAL DATA CONNECTED WITH THE EARLY SETTLEMENT OF MONTREAL.

Above all branches of history that which illustrates the evolution



BOARD OF TRADE BUILDING.



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cities is perhaps the most instructive and absorbing. That this evolution obeys natural laws is indicated by the existence and growth of Montreal, a city whose site may be considered as having been laid out by Nature herself, and whose progress has been according to laws formulated by the Eternal before the creation of man. Situated at the head of ocean navigation, where for the last time in its journey to the sea the St. Lawrence affords gigantic water-power; at the foot of communication with the interior of the continent by way of the St. Lawrence and the Ottawa; opposite the Hudson valley with its immense commercial treasures, the site of Montreal could not but commend itself to mankind, even in the earliest days of the race. When the first town was built upon the Island, cannot be told. As early as 1535, Jacques Cartier found it the site of a town of Hochelagans or Beaver Indians, whose powerful influence extended far up the Ottawa and down to the very Gulf of St. Lawrence, and Canada was chiefly termed Hochelaga. The citizens of this Indian town were active traders, and, like their successors, traversed the primeval wilderness, making the northern part of the continent pay tribute to the Beaver City.

THE HELEN OF HOCHELAGA.

The fate of this Indian town is shrouded in the mists of antiquity. There is reason to believe that here was enacted a tragedy similar to that which resulted in the destruction of Troy. According to Peter Dooyentate Clarke, the historian of the Wyandots, himself a descendant of the tribe, the Senecas and Wyandots, or Hurons, lived side by side at Hochelaga, until, in an evil moment, a stern chief of the Senecas refused to permit his son to marry a Seneca maiden. The damsel thereupon rejected all suitors, and promised to marry only him who should kill the chief who had thus offended her. A youthful Huron, more amorous than wise, fulfilled the terms of the vow, and won the girl. But the Senecas adopted the cause of their murdered chief and made war upon the Hurons, whom they almost exterminated with the assistance of the other tribes of the Iroquois, driving their more peaceful and civilized neighbors to the very lake that now bears their name. However true or false the legend, it is certain that when Champlain visited the island of

Montreal in 1603 the Indian town was gone and desolation prevailed. Only once in a while, when digging foundations for the houses of the present city, the awe-stricken laborers are confronted by some grim skeleton with cloven skull or stone arrow-head deeply imbedded in the bones, or by some potsherds of antique pattern, to bear mute witness of the earliest Montreal. The writer himself made the discovery of such a skeleton near Mansfield street many years ago, and, while superstitious or more reverent workmen shuddered at his vandalism, bore the bones triumphantly under his coat to the Natural History rooms on University street, where they may still be seen by the curious. Many a day of boyhood was thus spent disinterring the earthenware vessels, charcoal and other relics of the vanished town between Mansfield and Peel streets, where stand to-day, thick clustering, the mansions of the Modern City.

PLACE ROYALE FOUNDED.

Jacques Cartier contented himself with visiting Montreal in 1535, and did not found a town. In 1611, when the indefatigable Champlain decided to establish an entrepot for trade on the continent, he turned his steps naturally to the fertile island lying in the embrace of the two mighty rivers, the St. Lawrence and Ottawa, and founded Place Royale, where stands to-day Custom House square, recently named, in honor of the event, Place Royale. A small stream gurgled at that time under the wind-blown foliage that shadowed the charming spot; it is flowing yet, but now deep hidden under arches of masonry, shut from the sunlight and the wind, forgotten by the unlettered, like the old Indian town.

The trade of Montreal may be said to have sprung full grown into being, like Minerva, for Champlain was followed to the place by a rag-tag and bob-tail of French traders, while scarcely was the post established than hundreds of Indians in their light canoes came leaping down the surges of the Lachine Rapids to exchange their furs for the treasures of the European. Champlain trusted himself to the care of some of these, and ran the rapids, confessing to a tremor of fear. He was the third white man to do so, the first being a young Frenchman whom he had sent among the Algonquins in 1610, and the second being a youth

named Louis, who had gone to Lake St. Louis to hunt, and was drowned in the descent.

Occasional mention is made of Place Royale in the records between 1611 and 1642, but it was never more than a trading station. The reputation of the location, as the key to the interior of the continent, had, however, penetrated to France, and when a religious sect undertook to Christianize the Indians, it secured a grant of the island of Montreal, as being the most advantageous post for missionary excursions. Thus, in earliest times, the commanding position of Montreal was recognized.

THE FOUNDING OF VILLE MARIE.

On the 18th of May, 1642, a memorable sight was to be seen where Montreal stands to-day. The broad St. Lawrence flowed shimmering past to keep its tryst with the impatient Atlantic, nearly a thousand miles away. Thick forests on every hand guarded the place down to the very edge of the stream, and among the foliage sunlight and shade and tremulous wind whispered together, wondering what new thing was this. High over all, craggy, with hollows thick with fern leaves and snowy trilliums beginning to raise their heads after the sleep of winter, rose Mount Royale, sphinx-like, seeing the grandeur of the future, voiceless, steeped in sunlight. Down by the river brink, their rude vessels drawn up on the sand, stood a little company, small but noble, and most of it destined to gather yet more imperishable laurels. There stood Maisonneuve, the last of the crusaders, slender, erect, and sternly happy, founder of Montreal, which he declared he would found and defend though every tree were an Iroquois. There stood also two women, to whom the infant colony was to look for that help and consolation, and that elevating influence which is sought in vain in no true woman, Madame de la Peltre and Mademoiselle Mance. There also stood, not over-pleased, the Governor of Quebec, Montmagny, who had used every effort to prevent the foundation of the town, which prescience told him was to eclipse his own. In the midst of the little group stood the vestmented priest, Vimont, celebrating the first mass of Montreal. As his enthusiasm kindled, he burst into prophecy, uttering grand words,

made grander now by their realization: "You are a grain of mustard seed," he cried, "that shall rise and grow till its branches overshadow the earth. You are few, but your work is the work of God. His smile is on you, and your children shall fill the land." As the priest predicted, so has it come to pass. Thirty-four years younger than its sister town upon the heights of Cape Diamond, from which it is still politically governed, the city of Montreal, despite commercial, political and even ecclesiastical repression, has long since burst, by the inherent strength of natural advantages, and energetic, fearless citizenship, all bonds of tutelage, and has become the metropolitan city of the Dominion, a position which it holds to-day, unapproached and perhaps unapproachable.

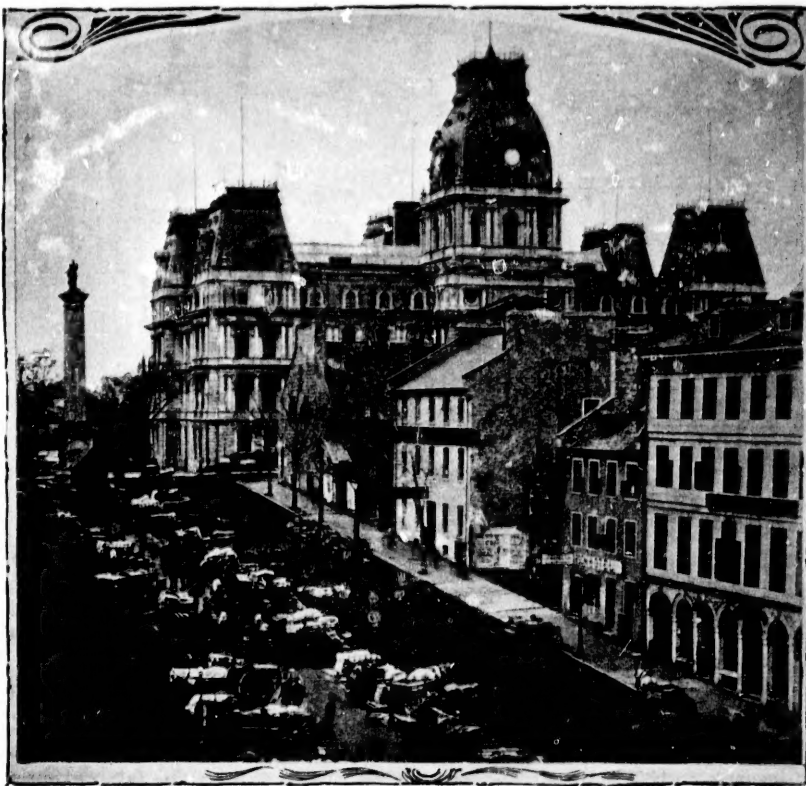
RELIGIOUS FERVOR OF THE MONTREALISTS.

In the history of cities there is perhaps nothing to compare with the founding of Montreal. Nothing sordid partook therein. Maisonneuve, with an income of only two thousand livres per annum, abandoned all hope of material advancement to take command of the colonists. "without," he said, "seeking for honor other than to serve God and the king in my profession." The town was deeded legally to the Virgin Mary, probably the only instance in which a celestial being was a property holder on earth. Its early struggles were aided by large donations from "the unknown benefactress," Madame de Bullion, and by the most unselfish labors of stout-hearted men and women. Lambert Closse, Maisonneuve's right-hand man, declared that he had come to Montreal to die in the cause of Christ, and that did he not anticipate having his wish granted he would go to Europe and die, sword in hand, fighting the Turks. His wish was granted only too soon. Montreal, or Ville Marie de Montréal, as it was first named, was truly a castle dangerous. Between it and Quebec the highway of the Richelieu afforded a route through which poured the bloodthirsty Iroquois, on the confines of whose territory the town may be said to have been situated. Yet it succeeded in maintaining its foothold. The Jerusalem of the New World, the crusaders who fought on its behalf, died, if needs were, but with never a backward step or thought of defeat. All their acts were prompted by the spirit of religion, and in 1663, when it was found necessary to organize a local

corps, the militia was designated the Comrades of the Holy Family. As is the case with the followers of Islam in modern holy wars, every soldier who fought for the defence of Montreal feared not death, feeling sure of heaven. When the flood surrounded the infant town and threatened its overthrow, Maisonneuve made a covenant with the Lord, like a biblical patriarch, that, should the town be spared, he would carry a cross to the top of Mount Royal and plant it there. The town was spared, by the intercession of the Virgin Mary, it is said, and Maisonneuve fulfilled his vow. The cross long stood a Mecca for the faithful, who often repaired thither to pray, despite the danger of lurking savages.

THE BEGINNINGS OF TRADE.

The purpose of the foundation of Montreal was purely religious. It was intended to Christianize the Indians therefrom, the Ottawa river furnishing ready passage towards the Great Lakes, among friendly savages. In granting a charter to the company which established the town, this fact was recognized, and, indeed, care was taken to debar them from participating in the fur trade, while they were restricted from fishing anywhere outside of a limit of two leagues from the shores of the island. But so favorable was the site for commercial purposes, that Montreal shortly became an important centre of traffic, and by 1659 the Governor of Quebec, d'Argenson, complained that the



JACQUES CARTIER SQUARE.



NOTRE DAME STREET, WEST FROM MCGILL STREET

Montrealers already wanted to monopolize the fur trade.

If agriculture be excepted, to which, of course, every permanent settlement must turn for subsistence, dealing in furs may be said to have been the first commercial venture of the inhabitants of the Virgin City, as it was that of the entire country for a long time. The port of Tadousac, now a small hamlet, was for a long time the most important post in Canada, affording, as it did, communication with the interior to the very shores of Hudson's Bay. There the ships from France dropped anchor, sending to Quebec in small boats what goods were designed for that place. When Quebec was made the home of the Governor it began to grow in importance, and had a not inconsiderable trade. But from Tadousac, one might say to Montreal, there was no possible communication with the north at all comparable with that of the Ottawa, which by means of the Mattawan, Lake Nipigon, French River and Georgian Bay communicated with the Great Lakes. Here, at Montreal, was the great route to the interior, and while there is no

doubt that the original inhabitants maintained their missionary designs, additions from Quebec and elsewhere, less religious and with a keener eye to the main chance, made the town their entrepot, and, notwithstanding the terrors of the law and the church, launched their canoes, stemming the rapids of Lachine and ascending the Ottawa in pursuit of profitable intercourse with the Indians.

HOW MONTREAL SAVED CANADA.

The Company of Montreal did not long persist. By 1657 its membership had become reduced to three or four, and the town was supported with difficulty. In their straits they proposed to hand it over to the Sulpitians, and the transfer was accomplished by 1663. Three years previous to that date had taken place one of the most heroic sacrifices, and most successful of any age, the grand defence of Canada by Dollard and his companions. The story has often been told, and will never be forgotten by Canadians, and may therefore be but briefly related here.

In May, 1660, a party of French Algonquins captured a Wolf, or Mohegan, Indian, naturalized among the Iroquois, brought him to Quebec, and burned him there with their usual atrocity of torture. Before he died he requited with a startling secret the spiritual care of the Jesuits, who baptized him. He told them that eight hundred Iroquois warriors were encamped below Montreal; that four hundred more, who had wintered on the Ottawa, were on the point of joining them, and that the united forces would sweep upon Quebec, kill the Governor, lay waste the town, and then attack Three Rivers and Montreal. The story was no idle tale, nor apparently was it entirely new. It had been known that a large number of Iroquois had wintered on the Ottawa, and a young officer, commandant of the garrison at Montreal, Adam Daulac, Sieur des Ormeaux, conceived the idea of forestalling the attack of the Indians by a counter attack in which he and his small band would inevitably be slain, but which might engender such fear of French prowess as to cause the abandonment of the projected attack upon the settlements. Sixteen young men, the eldest not over thirty-one years of age, caught his spirit, and bound themselves by oath to accept no quarter. The consent of Maisonneuve was secured; they made their

wills, and took their last sacrament in the little chapel of the Hotel Dieu, after which they set out, ascending the Ottawa with difficulty, for they were inexperienced canoe-men.

At the Long Sault they debarked, certain that there the Iroquois would pass. A rude fort, almost fallen to ruins, was taken possession of, and, without adding to its security, they awaited the foe. Better pens than this have related the incidents of that fight. For five days these seventeen Frenchmen, with some few Indian allies, reduced by desertion to five, held at bay two hundred Indians; and these latter ultimately called to their aid five hundred more, who were en route to attack Quebec, Three Rivers and Montreal. For three days more the intrepid Frenchmen baffled the seven hundred enemies; and when the fight was over, only one man among all the heroes was carried from the spot alive, and he was dying. The Indians had learned their lesson. If twenty-two men, fighting behind a picket fence, could hold at bay seven hundred, what chance of success was there in attacking many such heroes behind walls of stone? They abandoned all thought of overwhelming Canada, and returned home disconsolate. Montreal had saved the colony.

In 1689, however, the savages took a bitter vengeance on the island at the massacre of Lachine, when fourteen hundred Iroquois killed or captured some four hundred unfortunate inhabitants by a sudden surprise on the night of the 5th August. Two years later the Indians approached by way of the Richelieu to destroy Montreal, but were beaten back by de Callières. It was at Montreal that Frontenac assembled his forces preparatory to making his attack upon the Mohawks in 1693 and 1696. In fact, the early history of the city is one of almost continual warfare, varied by more civilized but scarcely less bitter diplomatic strife between the church and civil authorities of Montreal and Quebec.

IMPEDIMENTS OF TRADE.

Meanwhile the town forged ahead as a commercial centre, notwithstanding many restrictions in favor of Quebec. Non-resident merchants, for example, were prohibited from selling at retail above Quebec, and below that town only in August, September and October. Every effort was made to compel the Montrealers to go to Quebec for their supplies.

But that was the age of monopoly. Not an industry was established, but efforts were made by its promoters to secure the monopoly of it. The fur trade was a monopoly off and on for years, as also were certain fisheries and the potash trade.

Another evil influence to hamper commerce was the habit into which the colonists had fallen, of eternally looking for assistance in all their undertakings. They clamored about the king and his ministers. *Sieur Vitry* wanted cod line and rope for his fishery, gratis; merchants wanted the king to buy a cargo freighted for France; *Hazeur*, of *Malbaie*, turned out too much lumber one year, and forthwith bled him to the king to take the surplus off his hands. And the authorities took the people at their own valuation, treating them like children. Favors were freely granted, but purile laws were as freely passed, forbidding this or that course. The *Intendant Raudot*, in 1710, thinking that the *Montrealers* were growing too fond of horseflesh and neglecting their cattle, issued a mandate that they should sell all their surplus horses, beyond two and a foal. The Government was so insanely jealous of popular assemblies, that it forbade merchants to meet together to discuss their affairs, and it was not until 1717 that the establishment of a *Bourse*, or *Exchange*, was permitted at *Montreal* or *Quebec*. On every hand, and at every step, the habitant was hemmed in by State and ecclesiastical jurisdiction, and to this may partly be ascribed a large part of the extraordinary development of the fur trade, in which alone, amid the primeval wilderness, the spirit, restive under restraint, might find the liberty, and too often the license, it desired. The lawless ethics of the savage had charms for many, especially the youth of the colony, who, returning at times to the settlements, lured others away. They infected every community with which they came in contact, and the evil increased from year to year, notwithstanding the anathemas of the church and the most rigorous laws.

THE PELTRY TRADE.

The peltry trade was one of great profit. The Indians were content to exchange furs of great value for a knife or a few trinkets, while the bargain was frequently made more advantageous to the trader by the

distribution of brandy among the savages, who, when intoxicated, were entirely at the mercy of the *courier des bois*. These profits were often shared by the very officials whose duty it was to enforce the laws against illicit trading. One of the *Governors of Montreal*, whose salary was only one thousand crowns per annum, accumulated some fifty thousand crowns in this manner within a few years. It availed little that there were ordinances, not merely against the *couriers des bois* themselves, but also against all who harbored or aided them. Public sympathy was with them, and it is ever futile to legislate against public sympathy. *Seignories* were abandoned, farms permitted to return to forest, even wives and children were forsaken for the wild wood life. Out of a population of 10,000 nearly ten per cent. had at one time betaken themselves to the forest fastnesses, according to *Duchesneau*, nor was the exodus seriously arrested though the first offence was made punishable with a whipping and the second with the galleys.

Montreal shortly became the principal town in the fur trade, and in the vain attempt to prevent the exodus, an annual fair was established in the hope of bringing the Indians to the colonists, and thus dissuading the latter from seeking the former. Every summer a host of savages came down from the Great Lakes and the *Ottawa* region in their bark canoes and debarked at a place assigned to them a short distance from the town. Here they erected their wigwams, slung their kettles and encamped for the night. The following day was a gala day for the town. A grand council took place on the common between *St. Paul* street and the river. The *Governor-General* was usually present, and the Indians ranged themselves in a ring about him in the order of their tribes, while complimentary speeches were made amid the solemn smoking of pipes. The first day having been given to state ceremonials, the next was devoted to barter. The Indians spread their skins, and merchants of every degree having brought up their goods from *Quebec*, a brisk trade was plied, in which the inhabitants of *Montreal* took no inconsiderable part. The nights were given up to bacchanal orgies, the savages being locked out beyond the city walls, to guard the citizens from their drunken frenzy. The streets were usually alive all day with the picturesque figures of the redmen, among whom, scarcely distinguishable by garb or

manner, mingled the *courier des bois* and the *voyageur*, painted, often entirely nude, impregnated with the savage life.

But the very success of the annual fair defeated the intention of its promoters. There was a constant tendency among the most hardy traders to establish posts above Montreal to intercept the Indians, and, by making them drunk, obtain their furs at rates more advantageous than were to be had at the fair. This practice was openly carried on in the face of severe edicts to the contrary, the audacious trader being frequently the secret agent of some high protecting official.

THE CANADIAN FUR COMPANIES.

The profits of the peltry trade were more certain, perhaps, than those accruing from any other branch of industry in Canada, as by the terms of the charter of the West India Company that corporation was bound to receive at a fixed price all beaver skins offered it. This company was, at its inception, granted a monopoly of the fur trade, but relinquished this right about 1668, reserving only the privilege of levying duty of one-fourth of all the beaver skins and one-tenth of all the moose skins brought to it. It also retained the post of Tadousac and the right to transport the furs of Canada exclusively in its own ships. Being constrained to receive at a fixed price, according



NOTRE DAME STREET, FROM PLACE D'ARMS, LOOKING WEST.

to quality, all beaver skins brought in, it gave the trader unlimited encouragement, and shortly found itself embarrassed with a surplus, which reduced it to such straits that its career in Canada was closed in 1674. It was succeeded by one Oudiette and his associates, as farmers of the revenue, and they met with a like fate. The hatters in France refused the bulk of the skins, and paid for what they took only in hats, for which there was no market in Canada. Still the beaver was hunted by ever-increasing numbers of traders, and Oudiette and his successors became bankrupt one after another. In 1700 a slight change was made in the system. A number of Canadians were induced, partly by threats, to form a company to handle the beaver trade. They took off the hands of their predecessors some six hundred thousand skins, for which they paid only half the former price. and as France still declined to receive so vast a supply, they found it necessary to burn three-fourths of the valuable commodity. By 1707 this company had run its course, and gave place to another, and in 1721 the New West India Company was granted the doubtful privileges, but this time a faint ray of common sense had penetrated the obtuse minds of the king's counsellors, and it was agreed that the company should receive only such quantity of furs as the Government might from time to time direct.

Such in brief is the history of the early fur trade of Canada, a large proportion of which, and ultimately the major part, was transacted in Montreal. Its chief value to succeeding ages was that it caused the spread of Europeans throughout the length and breadth of the country. Distance nor danger set a limit to the wanderings of the *courier des bois*. His bark canoe threaded the amber pools of shy woodland streams, stemmed the tumult of a hundred battling rapids, swept the calm surface of the inland seas and overcame the strong current of far western rivers. The song of the *voyageur*, the report of his rifle and the leaping flames of his camp-fire became known as far west as the Saskatchewan, 2,500 miles from existing civilization, and in those by-gone times, wherever the foot of a white man was set on virgin soil, it was that of the hardy pioneer of commerce, if not that of the equally indefatigable and undaunted priest.

EARLY AMUSEMENTS IN MONTREAL.

Maisonneuve resigned his post at Montreal in 1664, being succeeded by de la Touche, Com-



NEW YORK LIFE INSURANCE COMPANY'S BUILDING.

mandant at Three Rivers. In 1667 the population of the town was 766, or three hundred in excess of Quebec. La Touche was succeeded by Perrot in 1669, between whom and Frontenac frequent quarrels took place. During his period the first regular survey of Montreal was made and the streets regularly laid out under the land surveyor, Bénigne Basset. In 1694 a large quantity of furs, which had lain at Michillimackinac, were diverted to Montreal, to the great profit of its inhabitants, who, during the winter which succeeded, indulged in the first recorded amateur performance of theatricals, the plays being "Nicomede" and "Mithridate"; at which the clergy uplifted their hands and voices in horror. Montreal was not a very pleasant place for the pleasure-loving. The priesthood strongly denounced from their pulpits all gaiety, such as dances or the wearing of costly or showy dresses. In fact, so far did they go that young ladies who might be spending the evening out were sometimes forcibly seized by the priests or their followers and carried off to some convent, from which it was not always easy to secure their freedom.

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In recording the first ball in Canada, under date Feb. 4, 1677, a Jesuit adds the pious remark, "God grant that nothing further come of it." La Hontan, a young officer, seems to have preferred the company of the Algonquin Indians to that of the priesthood of Montreal, for he says: "During a part of the winter I was hunting with the Algonquins; the rest of it I spent here (Montreal) very disagreeably. One can neither go to a pleasure party, nor play a game of cards, nor visit the ladies without the curé knowing of it and preaching about it publicly from his pulpit. The priests excommunicate masqueraders, and even go in search of them, to pull off their masks. They watch more closely over the women and girls than their husbands and fathers." La Motte Cadillac, founder of Detroit, speaks even more strongly of the rigorous rule of the priests: "The Count" (Frontenac), he says, "would not have so many troublesome affairs on his hands if he had not abolished a Jericho in the shape of a house built by Messieurs of the Seminary of Montreal, to shut up, as they said, girls who caused scandal; if he had allowed them to take officers and soldiers to go into houses at midnight and carry off women from their husbands and whip them till the blood flowed, because they had been at a ball or worn a mask; if he had said nothing about the curés who went the rounds with the soldiers and compelled women and girls to shut themselves up in their houses at 9 o'clock of a summer evening; if he had forbidden the wearing of lace and made no objection to the refusal of the communion to women of quality because they wore a frontage." This tirade was launched against the priests in 1694, and gives some idea of what must have been the feelings of the clergy at seeing a play performed in the city once sacred to the Virgin Mary and inhabited by men who in devotion and rigid lives out-puritaned the puritans.

The year 1700 was one of considerable importance to Montreal. In that year died Marguerite de Bourgoys, founder and first superioress of the congregation of Notre Dame. In that year, also, the fortifications of the town were strengthened and peace was made with the Indians, thirteen hundred of whom visited the city and held a solemn conclave with the Governor in 1701. "The Rat" died during the conference, and received an official funeral. He was an Indian of wonderful intelligence

and favorably disposed towards the French, and he died as Chatham did, making an eloquent appeal on behalf of peace. In 1700, also, the Lachine canal was first projected.

War between France and England again broke out in 1702, and in 1709 the latter planned an attack upon Montreal. De Vaudreuil hastened to the city and prepared for its defence, orders being issued to the inhabitants of adjacent settlements to retire to the town. A flying column of 1,500 men was sent out to meet the enemy, and an engagement of outposts took place, the English, however, retiring on finding that expected reinforcements by the St. Lawrence did not arrive.

THE FIRST STONE FORTIFICATIONS.

Shortly after the Treaty of Utrecht, in 1713, the wooden palisades which had constituted the fortifications of Montreal were considered by the king's ministers as inefficient, and M. Chaussegros de Lery, the king's engineer, was entrusted with the work of replacing them with fortifications of stone. The funds were supplied by the king, to be paid by the Montrealers at the rate of four thousand livres annually, of which one-half fell upon the Seminary. Whether or not it was the tax or merely their inherent bravery which prompted them, the citizens objected to the work, declaring their ability to defend themselves without stone walls. The work was begun in 1717, and soon after discontinued until 1721, when it was resumed and completed in 1741. The new defences consisted of a solid mass of masonry with a ditch on three sides, and having thirteen bastions. Access to the city was had by means of seven gates, and the total cost of the work was 445,000 livres. The place d'Armes was laid out in front of the parish church, the most imposing at that time in Canada. In that square will shortly stand the statue of Maisonneuve, whose erection is but a tardy recognition of the services of that devoted man. The writer is pleased to think that while his contribution was but a song, he may claim to rank among the several promoters of the statue, and more than pleased to know that it was at his suggestion that Pilotte, the devoted mastiff of the early days of Montreal, will have a fitting tribute also.

MONTREAL IN 1721.

In 1721 occurred the first important fire of Montreal, which, however, resulted not merely in the erection of better buildings, but in the passage of several wise regulations, prohibiting the erection of any but stone buildings and calling for slate, tile, or board instead of shingle roofs. The following description of Montreal, from an old volume published in 1721, will be interesting here: "The town of Montreal has a very pleasing aspect, and is also very conveniently situated. The streets are well laid out and the houses well built. The beauty of the country around it and its prospects inspire a certain cheerfulness, of which everyone is perfectly sensible. It is not fortified, having only a simple palisade with bastions and in a very indifferent condition, with a sorry redoubt in a small spot which serves as a kind of outwork and terminates in a gentle declivity, at the end of which is a small square, which is the only defence it has." A regular mail was established between Montreal and Quebec in 1721, although the road between the two cities was not completed until about 1734, in which year the first wheeled vehicle traversed the entire length.

Montreal attracted a number of English persons by reason of its advantageous situation for trade as early as 1725, and in 1727 instructions were sent out from France that none might remain except they were absolutely settled upon land; while they were prohibited from trading. In that year also a company was formed to establish regular trade with the Mississippi; and, in fact, from that time forward, if not before it, nearly every important expedition, whether bent on war or commerce, made Montreal their starting point. In 1732 the city was visited with the first recorded plague, and in that district alone three hundred persons died of smallpox.

MONTREAL IN 1749.

The celebrated Swedish naturalist, Peter Kalm, visited Montreal in 1749, and has left a very complete description of the town and its inhabitants. "The women," he says, "are handsome (a characteristic which their descendants preserve), well-bred, modest and fond of household duties; the men, civil and obliging. The city is well fortified,

surrounded by a high and thick wall. In front runs the river, while on the other side is a deep ditch, filled with water, which secures the inhabitants against all danger from sudden incursions of the enemy. There are several churches and colleges. Some of the houses are built of stone, but most of them are timber, though very neatly built. Each of the better sort of houses has a door towards the street with a seat on each side of it for recreation and amusement in the evening." Every Friday was market day, when the country people came in to sell provisions, and among them came many Indians selling furs and beadwork.

MONTREAL DURING THE WAR OF THE CONQUEST.

A decade after the visit of Kalm, Montreal was passing through the horrors of a deadly war. England and France had closed in their final grapple for the continent of North America, and Montreal, on account of its position, became almost the key to the colony of New France. From there were sent many of the expeditions against the British, and thence returned not a few, beaten and dispersed. Stirring times were those, and not free towards the last from internal dissensions. The journal of de Levis speaks of mutiny put down only by the strong hand of authority, mutiny among the soldiers and uprisings more or less threatening among the populace. One winter the people were reduced to eating horseflesh, and the women of Montreal entered protest with energy against the consumption of "the friend of man." Some of these malcontents among the fair sex were sent in a deputation to the shambles to be convinced that only sound horses were slaughtered, others more boisterous were imprisoned. De Levis came triumphantly through the ordeal by mingled firmness and kindness. Time and again he called out his troops when they proved insubordinate to their officers, and took the trouble personally to explain the situation, reserving harsh measures to the last. On one occasion he found it necessary to compel the men to accept their rations by vowing to shoot the first man who refused. He records with some satisfaction shortly afterwards that a deputation of the soldiers came to him early in January, 1757, with a dish of horseflesh, which they proffered with their respects. He entertained the deputation at his own table, where horseflesh "not so good as theirs" was served. After the surrender of Fort William Henry by the British, Montreal was thronged



TEMPLE AND GUARDIAN BUILDINGS.

with Indian allies and their prisoners, some of whom they killed and made their comrades devour in the very streets, while the French dared not object for fear of losing so important a body of supporters. De Vaudreuil, however, did what he could to buy up the prisoners that survived, and redeemed nearly all before the Indians left Montreal. It was to Montreal that the Governor retreated after the defeat at Quebec of Montcalm. There was made the last stand of the Fleur de Lys in Canada, and there was signed the capitulation of New France, while Amherst's army lay encamped on the site of the present college grounds near Cote des Neiges hill.

THE RAISING OF THE BRITISH FLAG.

On the 7th of September, 1760, the British troops marched into Montreal and brought with them a new era. The first to enter was a detachment of the Royal Artillery, under Colonel Haldimand, being followed by the Grenadiers of the Line under Colonel Massy, and the Light Infantry under Colonel Amherst. "Down from the camp, past the suburbs and in through the gate they marched; the citadel was taken possession of, and on its flagstaff the white banner of France was replaced by the red ensign of England. Guards were mounted, sentries were posted; the French garrison laid down their arms, and their regimental colors were duly handed over to the senior ensign of the British army."

The city having capitulated without bombardment, and having from its position escaped an active siege, had not suffered injury. The presence therein of the Governor-General and the prominent part it had taken in the war had brought many important personages to it, and had led to the expenditure of much public money. The inauguration of the British

regime found it, therefore, well built and prosperous. It was placed under the care of General Gage, who, while establishing military rule, nevertheless tempered it with great justice, employing, as much as possible, natives in the judgment of legal cases.

SERIOUS FIRES.

In 1665, and again in 1668, Montreal suffered greatly from fire. In the first case over two hundred families were rendered destitute, and the loss was nearly £117,000. In the second fire, ninety houses, two churches and a charity school were destroyed. In both instances liberal subscriptions were contributed in England towards relieving the afflicted ones, the king himself subscribing £500 on account of the fire of 1665.

THE QUEBEC ACT.

The passage of the Quebec Act by the Imperial Government in 1774 accorded the original settlers, termed the "New Subjects," a considerable measure of favor, so much so that the Act greatly displeased the "Old Subjects," otherwise



ST. PETER'S AND Y. M. C. A.

designated as the British settlers, who had flocked to Canada after the cession. In the colonies, shortly to revolt, the Act was made a grievance as establishing popery, and formed one of the grievances set forth when rebellion was decided upon. In Montreal the opposition to the Act resulted in a piece of vandalism, which shocked the eyes of loyal folk, on the morning of May 1st, 1775. A marble statue of the king was found painted black, and adorned with a mitre and chaplet of beads, while beneath was the inscription in French, "This is the pope of Canada and the sot of England."

MONTGOMERY IN MONTREAL.

On 13th November, 1775, the unfortunate Montgomery entered Montreal with his army, subjecting the city to the humiliation of a foreign occupation, but treating the citizens with consideration. The Government stores furnished his men with clothing, of which they stood much in need, and the army set out to join Arnold at Quebec, where the American forces were defeated and Montgomery slain.

THE FIRST MONTREAL NEWSPAPER.

With the United States army had come to Montreal a printer named Joseph Fleury de Mesplet, whose services had been desired to propagate seditious literature among the inhabitants. After the expulsion of the Americans, this man settled down in the city and published the first book that fell from a Montreal press. It was entitled "*Reglement de la Confrerie de l'adoration perpetuelle du S. Sacrement*," and came out in 1776. Two years later the *Gazette Litteraire* appeared, and has continued down to the present as the *Gazette*, one of the leading morning papers of the country.

Previous to the American Revolutionary War, Canada consisted of the Provinces of Nova Scotia and Canada alone. In 1784 the Province of New Brunswick was created, and in 1791 the Province of Upper Canada, now Ontario, these two divisions being rendered necessary by the rapid settling of the country by the United Empire Loyalists. In the new Assembly of Lower Canada that followed, the city of Montreal was represented by Joseph Frobisher and John Richardson for the West Ward, and L. J. Papineau and James Walker for the county. Frobisher

was a great fur trader. Richardson afterwards turned the first sod of the Lachine Canal, and was one of the organizers of the Bank of Montreal. Papineau is well remembered by students of the subsequent political history of Canada.

THE NORTH-WEST COMPANY.

The name of Frobisher recalls the days of the early British fur trade which centred in Montreal. The war, which terminated in handing Canada over to England, prostrated the fur trade for some years. The Hudson Bay Company, which had been established in 1670, with a capital of £8,420, found itself, however, in more advantageous circumstances, as it had suffered greatly from time to time from the forays of the French. It had jurisdiction over the northern territory from Hudson Bay to the Pacific, and had exercised its authority very strictly in dealing with trespassers. Its policy seems to have been rather to establish posts upon the coast and lead the Indians to bring furs to them, so that during eighty years its posts did not exceed four, all of which were on or about Hudson's Bay. After the peace the Canadians began to renew their competition for the fur trade, but the Revolutionary War greatly interfered, leading not merely to danger from capture and to involving the country in hostilities not conducive to commercial progress, but to harsh, if necessary, restrictions by Government respecting transport upon the Great Lakes, upon which no private ship of any size was permitted between 1776 and 1785. After the peace between the two countries was concluded, about 1783, a number of Montrealers, finding that competition was becoming too keen, established a company, whose early shareholders were the following: Todd & McGill, 2 shares; Benjamin & Joseph Frobisher, 2 shares; McGill & Paterson, 2 shares; McTavish & Co., 2 shares; Holmes & Grant, 2 shares; Madden & Co., 2 shares; McBeath & Co., 2 shares; Ross & Co., 2 shares; Oats & Co., 1 share.

The North-West Company, as it was called, was most progressive, and had some five hundred voyageurs employed in its trade, the number being about equally divided between Montreal and the Grand Portage at the head of Lake Superior and the territory to the west. At Sault Ste. Marie it constructed a canal of some size, and had built a vessel, the "Beaver," for the navigation of Lake Superior, but which could not

be got up the falls, while navigation on the other lakes was interdicted, except in batteaux. The route to the Great Lakes was most difficult, there being no fewer than forty carrying places via the Ottawa, and thirty miles of rapids via the St. Lawrence. The Grand Portage itself was fifteen miles long and consumed ten days. It was calculated by Sir Alexander Mackenzie that four years were required between the date of sending orders for goods to Great Britain and receiving from that country the proceeds of the furs for which these goods were exchanged.

In contradistinction to the Hudson Bay Company, the North-West Company traversed the entire northern part of the continent in search of trade. By 1789 Sir Alexander Mackenzie had reached the mouth of the magnificent river which now bears his name and which rivals the St. Lawrence in size; and by 1793 (July 22nd) he stood upon the shore of the Pacific Ocean, having traversed the continent. The trade of the Company was estimated to yield a hundred thousand pounds sterling in furs per annum, and by 1812 it had about 1,300 employees. The annual meeting of its proprietors at Fort William on Lake Superior was one of the great events of the year, and each potentate came surrounded by scores of followers, making the scene have all the pomp of feudal times.

For some time the North-West Company had for a competitor the X. Y. Company, made up of firms which had split from the parent stock, but the real and severe rival of the Company of Montreal was the historic Hudson's Bay Company, which began to push its way into the interior, and whose employees soon found themselves engaged in open hostilities or strained relations with the employees of the North-West Company. In 1812 the Red River Settlement was established by the Hudson Bay Company, or at least under its ægis; and as this settlement was in the course of traders entering the country from Lake Superior, it was not long before trouble arose, and in 1816 the settlers were driven away and Governor Semple killed. The influence of the partners of the North-West Company was such that no legal action was brought to a successful conclusion in this matter. From 1808 to 1814 the two companies wasted their energies in insensate division, and their profits were little or nothing, but by 1821 they had found that if they were to make anything out of the trade they must unite, which they did, under the name of the older company, which possessed the superior charter. Their

marriage portion from the Government was the exclusive right to the fur trade from Labrador to the Pacific, and from the Red River to the Arctic Ocean. The Company held Prince Rupert Land by perpetual charter, and was granted Vancouver Island from 1848 to 1859. Its territories embraced about four millions of square miles, and extended under three flags, that of Great Britain, the United States and Russia. In 1860 the Company had 5 surgeons, 87 clerks, 67 postmasters, 1,200 permanent servants, and 500 voyageurs on its pay list, while about 100,000 Indians derived support from it. The profits were enormous, amounting to an average of £81,000 on a capital of £400,000, from 1852 to 1862.

In 1863 the Company was reorganized with a capital of £2,000,000, and Sir Edmond Head as Governor. But in 1869 the Dominion of Canada took over the present Territories and Manitoba for an indemnity of £300,000. After the Company had been reorganized in 1821, Montreal lost its distinctive position as the fur centre of Canada.

MONTREAL, AT THE CLOSE OF THE EIGHTEENTH CENTURY.

In 1797 Montreal contained about twelve hundred houses, of which seven hundred were without the fast crumbling walls of the ancient city. The houses within the walls were usually of stone, while those in the suburbs were of wood. The streets were narrow, and the gloomy aspect of the lower or business portion of the town was heightened by the sheet-iron shutters which were upon all the store windows, and which were closed every night for protection against fire. There were six churches in the city, one each for the Presbyterians and Anglicans, and four for Roman Catholics. There was at that time a mile of open country between the town and the foot of the mountain, and many were the excursions taken in summer to the umbrageous groves of Mount Royal. A club was formed, whose members, to the number of a hundred or more, frequently passed the entire day wandering through the glades and among the crags, sitting down to their meals under some spreading maple, whose strong arms supported a column of verdure above some rippling spring.

MONTREAL'S FIRST WATERWORKS.

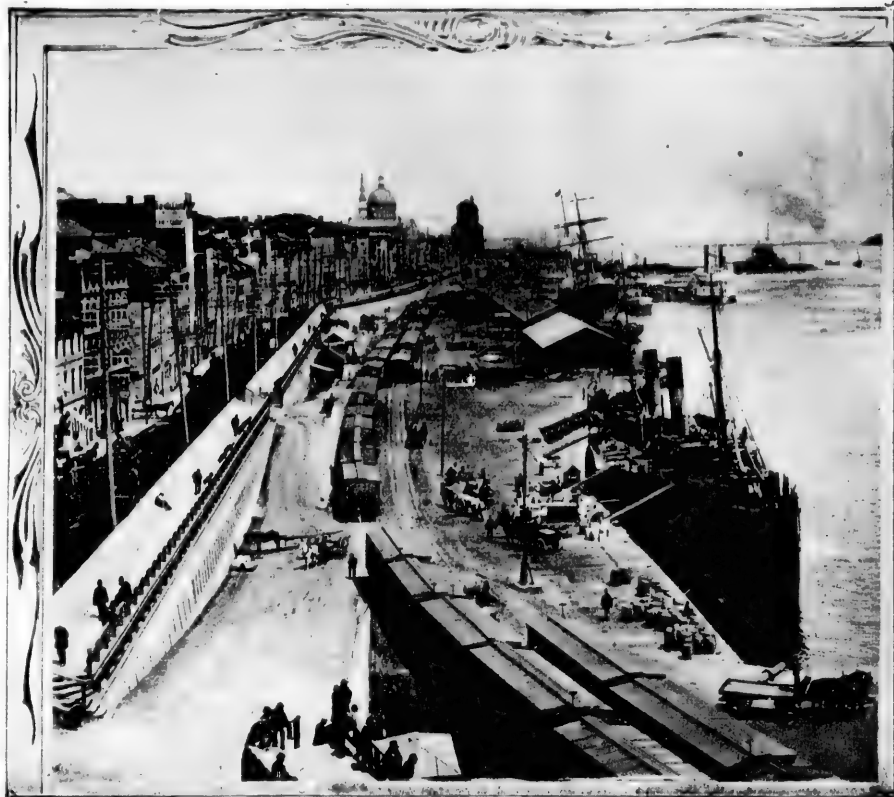
Sunbeams can be stored away for future use, but they come forth as coal, robbed of all charm, and useful only. From those many mountain springs the first water supplied to Montreal by an organized company was drawn, but it brought not with it the murmur of the pines nor the coolness of the rocks. In 1801 a company with a fifty years charter and a capital of eight thousand pounds, which it had the power to increase to twelve thousand pounds, was organized under the name of the Montreal Waterworks Company, and proposed to deliver water in the city from mountain springs through wooden pipes. At times the supply failed, and at times it was so abundant as to burst the pipes, and the company finally sold out, its shareholders having found themselves in difficulty. The enterprise was abandoned in 1816, but was taken up by Mr. Thomas Porteous, under whose direction a reservoir was made on Citadel Hill, engines built, four-inch pipes laid down and connection



ST. JAMES STREET.

made with the river, from which it was designed to draw the supply. It was from the river and the public pumps, the latter situated in different districts, notably the Place d'Armes, Market Place (Place Royale), and the Jesuits Garden, that the supply for the town had usually been had. The new company was a very enterprising one. Finding the height and capacity of the reservoir on Citadel Hill to be insufficient, new cisterns were constructed in the upper flat of the Company's buildings in Notre Dame street, and new engines were erected on the river side, just below the Quebec Gate Barracks. The death of Mr. Porteous, combined with these heavy expenses, plunged the Company into embarrassment, however, and in 1832 the works passed into other hands. From their inception to that year the total cost of the waterworks had amounted to about seventy thousand pounds, and they were capable of supplying three times what was required. The citizens were not required to take water unless they wished to do so, and there were places in different parts of the city where water was sold by measure by the Company, which had, however, to supply several hydrants in case of fire.

Previous to the close of the eighteenth century the first step had been taken towards the removal of the



HARBOR, FROM CUSTOM HOUSE.

dilapidated city walls, in response to the petition of citizens in 1797, and the land upon which the walls had stood was returned to the descendants of those to whom it had originally belonged. Another important step in the development of the city was the passing of an Act, dated June 3rd, 1799, authorizing the appointment of a city surveyor, at a salary of two hundred pounds per annum, to superintend the laying out of the city beyond the walls.

SLAVERY IN MONTREAL.

Slavery was abolished by Act of Parliament in Upper Canada in 1793. In the same year a Bill was introduced to the same effect in the Lower Canadian Assembly, but did not pass, a fate which was shared by similar bills in 1799 and 1800. In fact, slavery was not legally abolished in Lower Canada until the British Act of 1833, which came into force August 1st, 1834. But it fell into disuse many years previous, the last slave publicly sold in Montreal being Emanuel Allen, aged thirty-three, who brought thirty-six pounds, on 25th August, 1797. In 1803 Chief Justice Osgoode decided at Montreal that "slavery was incompatible with the laws of the country." In its development Montreal has established many new markets during the last century, but perhaps the establishment of none was so significant of progress as the disestablishment of its slave market.

THE JAILS ACT AGITATION.

Montreal had a very pretty political agitation in 1805, when the Jails Act was passed. The jail had been burned in 1803, and to replace it and construct a new one at Quebec, an Act was passed imposing a tax of 2.5 per cent. on all goods sold at auction, a duty of 2d. to 6d. per pound on tea, 3d. per gallon on wines and strong liquor, and 2d. on each gallon of syrup and molasses. These taxes were stoutly opposed by the commercial community and their representatives in the House, but the Act was passed despite this opposition. The citizens gave a banquet to their representatives, at which several toasts against the Government were drunk with great enthusiasm. The result was that the chairman of the dinner and the editor of the *Gazette* were ordered to be taken into custody by the Sergeant-at-Arms, who came all the way from Quebec,

and returned, declaring himself unable to find them. In 1803, also, the chapel used by the Church of England congregation had been burned, and a new edifice was decided upon. The corner stone was laid on Notre Dame street by the Lord Bishop of Quebec, 21st June, 1805, but the building progressed very slowly on account of lack of funds, and the first service in it was not held until the 9th of October, 1814.

THE NELSON MONUMENT.

The year 1805 was also important as marking the inauguration of the movement to build the Nelson monument, which some foolish boys recently thought fit to attempt to destroy. The battle of Trafalgar took place 21st October, and one evening in December, while the *elite* of the city were sitting down to supper after a ball in the Exchange Coffee House, the news of the battle and the death of the great Admiral reached the guests, and was read aloud. The excitement was intense, and when Mr. Samuel Gerrard proposed the erection of a monument to the memory of Nelson, the response was instantaneous. A large sum was contributed on the spot, and on 17th August, 1809, the foundation stone was laid, the work being rapidly completed at a cost of thirteen hundred pounds.

THE FIRST STEAMBOAT.

The population of Montreal about that time was twelve thousand, and its commerce had grown so that the improvement of communication with other places was necessary. Between that city and Quebec the only means of conveyance was either by the roads along the banks or by batteaux, which were laboriously propelled day after day. In 1809 the enterprise of John Molson placed on the route the first steamboat to navigate the St. Lawrence, and the second to run upon the waters of America, Fulton's vessel being the first. The development of Montreal's shipping will be treated more fully in the sequel. The next important event which happened in Montreal was the reception by Hon. John Richardson of the news that the United States had declared war upon Great Britain. It seems strange that a private citizen should have been the first to acquaint the authorities of this serious menace to Canadian liberty, yet it is a fact that not merely was the official news delayed in reaching the Governor, but that the Commander-in-Chief was never

officially notified at all. He was none the less active, however, and shortly afterwards General Hull, with his invading army, entered Montreal. The General was at the head of his troops, it is true, and the Montrealers made no attempt at resistance, but this was because the Americans were under efficient escort and were prisoners of war. Montrealers may be pardoned if they showed some decent delight, considering that the last time they had received an American army, the laugh had been on the other side, and the joke was not repaid for some thirty-six years.

The bravery of her defenders in the surrounding districts protected Montreal from suffering hardships from the war, the Americans being checked at Chrysler's Farm and Chateauguay. War prices, however, prevailed for some time, bread advancing from eleven-pence for the four-pound white and one shilling for the six-pound brown, to one shilling and sixpence and one shilling and eightpence respectively.

LIGHT AND POLICE.

The news of the battle of Waterloo was received in Montreal in July, 1815, with great joy, and nearly eighteen thousand pounds was subscribed by the citizens in aid of the widows and orphans of the brave men who had fallen. In the same year the faint light of lamps glimmered here and there through the narrow streets, making darkness visible, and scarcely serving to awe the footpads who were wont to lie in wait for passers-by. The only streets lighted were St. Paul and Notre Dame. Three years later it was found desirable to establish a night watch, which consisted of twenty-four men. A protective force was established in 1838, consisting of one hundred and two privates, four mounted patrols, six sergeants and six corporals, with four officers and a superintendent. The expense, amounting to six thousand pounds per annum, was borne by the Civil Home Government, and the jurisdiction of the force extended over a very large area outside the city; indeed, it can scarcely be considered as the police force proper, which was not established until about fifty years ago.

TWO DAYS OF TERROR.

The establishment of the Bank of Montreal in 1817 will be noticed elsewhere under the history of the banks, as also under the history of

shipping will be shown the advance which the steam service between Montreal and Quebec had made by 1820. In 1819 many of the inhabitants of the city thought the Day of Judgment at hand. The 8th of November brought a sky so peculiar and so dark that artificial light was necessitated all day. Rain fell, mingled with soot, and in the afternoon of the 9th a tremendous thunderstorm added its horrors to the terror of the atmosphere, through which the sun had been glowing like a distant ball of fire. Suddenly from the heavy clouds a bolt was shot which struck the steeple of the French Cathedral and set it on fire, the flames streaming up vividly athwart the ebony sky. The church was saved only through great exertions on the part of the populace, and many a heart was lighter when next day the sky was clear and the sun shining serenely.

PROPOSED ANNEXATION TO ONTARIO.

The year 1822 was one of political excitement, aroused by the introduction in the Imperial Parliament of a Bill to unite Upper and Lower Canada. The idea was strongly opposed by the French in the latter Province, and they were supported by an influential party among the English, which established the *Canadian Spectator* to propagate its views. A monster petition, signed by sixty thousand persons, was sent to Great Britain against the Bill, in charge of Messrs. J. Nelson and L. J. Papineau, and the proposal was ultimately withdrawn. The city suffered severely from fire in 1825, three years after the establishment of the first Council of Trade. In 1831 there was an agitation in Toronto for the annexation of Montreal to Upper Canada, which desired a seaport, and there are many who still hope that this could be accomplished for the good of the city, which has been made the milch cow of its Province, and never more so than under the present legislature.

THE CHOLERA.

The year 1832 was noted for a serious riot arising out of an election contest between Dr. Tracy and Mr. Bagg, to quell which the military were called out, and in the struggle which ensued, shot down three of the rioters and wounded two. Dr. Tracy was elected, but in the midst of his triumph was carried off by Asiatic cholera, which broke out with



CITY HALL.

June, and ravaged the city until the end of September, carrying off two thousand citizens out of the four thousand five hundred who were attacked. Two years later the plague returned and committed almost equal ravages.

THE MAYORS OF MONTREAL.

In 1833 the city obtained its first charter for which it had applied in 1831. The first mayor was Jacques Viger, who held office until 1840, being succeeded by Peter McGill. In 1842 McGill was succeeded by Joseph Bourret, who in 1844 gave place to James Ferrier. John E. Mills held office from 1846 to 1847, when he died, and was succeeded by Mr. Bourret again, who was mayor until 1848. From 1848 to 1850 Mr. E. R. Fabre was

mayor, and Charles Wilson held office until 1853, being followed by Dr. Wolfred Nelson in 1854-55. Henry Starnes held the mayoralty until 1857, and C. S. Rodier carried it forward to 1861. J. L. Beaudry had four terms until 1865, and Mr. Starnes and Mr. Workman followed. Charles Coursol, Francis Cassidy and Aldis Bernard succeeded, being followed by Dr. Hingston for 1875-76. During Dr. Hingston's regime the Guilford case was settled, and the mayor rode at the head of the cavalcade which carried the body to the cemetery, in which after so much litigation it was ordered to be interred, and in which it was interred only by military force. This discharge of a duty imposed by the laws of his country, in the face of the views of his co-religionists, precluded all hope of the doctor ever being re-elected, although he still holds an honored and honorable position among his fellow Roman Catholics. He was succeeded by J. L. Beaudry once more, who was elected term after term, until he began to look upon himself as mayor by Divine right. He held office for six years, until 1882, when the people declined to re-elect him, and, lacking the grace to accept their obvious wishes without a contest, he ran for mayor and was badly beaten by Severe Rivard, the choice of the English party. Rivard held office for two years, until 1885, and was succeeded by H. Beaugrand, who also was given a two years' term. The Hon. J. J. C. Abbott, Jacques Grenier and James McShane each had two terms, and the last was defeated by Senator Desjardins. A notable story of Mr. Workman is told: After the rebellion of 1837, when several prisoners were condemned to death, Mr. Workman went to the Commander, Sir John Colborne, in regard to the trial of De Lorimer by military law, and declared the whole affair illegal, as trial should properly have been had before the civil courts. On Sir John maintaining his position, Mr. Workman, who was a militia captain, took off his sword, and, declaring the execution of the rebels by any but proper civil courts to be military murder, said that never again would he serve the Queen as an officer.



POST OFFICE.

THE REBELLION OF 1837.

This rebellion of 1837 was the chief event of importance to Montreal after the cholera. The rebellion may almost be said to have broken out in the city. On the 6th November, 1837, a large party of agitators, styled the Sons of Liberty, openly paraded the streets, committing considerable damage and otherwise indicating that they were spoiling for a fight with the members of the other or Constitutional party, who shortly accepted the challenge, and a short, sharp battle resulted, in which the Sons of Liberty were worsted. Street rows were, however, carried on in various quarters, and at six o'clock the military were called out. After that, for a year the country was in rebellion, but the authorities had a very large section of the people with them and the issue was never doubtful. It is not necessary here to enter into a discussion of the justice or injustice of the rebellion, but it may be said that among those who took up arms on its behalf were many of good family and actuated solely by patriotic motives, while the demands of the rebels were such that many of them have been granted during the last fifty years.

THE SHIP FEVER.

The rebellion brought important changes. It was without doubt largely the cause of the union of the two Provinces in 1841, which led to the selection of Montreal as the capital in 1844. In the latter year serious riots broke out among the laborers on the Lachine Canal, which were quelled only by the military. In 1847 the ship fever carried off six thousand immigrants, who were quarantined at Point St. Charles, and whose bodies were carted every night to the cemetery, until the death carts became so constant a sight as to evoke no comment from the bystanders. Twelve years later the laborers on the Victoria Bridge erected a stone in the cemetery to mark the spot where their compatriots were laid. In 1847 the Montreal Telegraph Company was organized, and there was a telegraph service with Toronto and Quebec by 1849.

THE PARLIAMENT BUILDINGS BURNED.

Lord Elgin arrived in Canada as Governor-General in 1847. He arrived in an evil hour. The Government had introduced the Rebellion

Losses Bill to recoup those who had lost property through the rebellion, and the Bill was designed to reimburse the French as well as the English sufferers. The British population, who looked upon the rebellion as having been originated by the French, received the Bill with great disfavor; and while it was being discussed in the House of Parliament, now St. Anne's Market, angry crowds constantly assembled, murmuring threats. The Bill passed both Houses by large majorities, and was signed by Lord Elgin on Wednesday, 25th April. As his excellency left the House he was greeted with hisses and groans and rotten eggs by the angry mob, which, after a short meeting on the Champ de Mars, Montreal's Hyde Park, returned and set fire to the Parliament buildings, from which the members escaped only by their agility, some sliding down the pillars which supported the portico. Despite the military who were called out, the mob so impeded the action of the firemen that the entire building was burned to the ground, the valuable library of twenty thousand volumes and the public records of Canada being sacrificed to the fury of unthinking men. Only the painting of the Queen and the mace were saved.

Next day, Parliament met in the Bonsecours Market, the members who had voted for the Bill being in several cases roughly handled by the crowd, which still thronged the streets, heedless of law. The house of the Premier, L. H. Lafontaine, was attacked, and that of Sir Francis Hincks threatened, while Lord Elgin was stoned as he came in from Monklands. The trouble broke out again with violence in August, when another attempt was made on the Premier's house, in the defence of which a man named Mason was shot. Parliament had prorogued in May, and never again assembled in Montreal. Thus was the premier city of Canada deprived by mob violence of the crowning glory of being its political as well as its commercial centre.

GREAT FIRES.

From 1850 to 1852 Montreal suffered greatly from fire. On 15th June, 1850, a fire broke out in a shop at the corner of Ottawa and Nazareth streets, and before it was subdued two hundred and seven houses were destroyed, and five hundred families rendered homeless. Two months later, on 23rd August, another fire began in a livery stable

on Craig street, and spread rapidly up St. Lawrence street, devouring a hundred and fifty houses before it was checked. On the 7th June, 1852, a third fire broke out in a carpenter's shop on St. Peter street, and destroyed many buildings between that street and St. Sulpice street, involving a loss of eight hundred thousand dollars. A month later another fire began in a house on St. Lawrence street, and swept eastward, destroying every building between that street and St. Denis street, including the Roman Catholic church. It sank down about five o'clock in the evening, but shortly began again near Dalhousie square and raged all night, destroying every house from Lagachetiere street to the river, and from the square to Papineau road. This disaster, involving the destruction of eleven hundred buildings and a loss of eight hundred thousand dollars, utterly ruined many families, and, but for the prompt aid of the City Council and the generous contributions of neighboring cities and centres in the United States and Great Britain, serious consequences must have ensued.

THE EXHIBITION OF 1850.

In 1850 a fair was held in Bonsecours Hall in order to prepare for the great International Exhibition in London, organized by the Prince Consort. The Montreal Fair was opened 17th October, and attended by twenty thousand people. The result was the sending to London of some two hundred exhibits in the following year, which brought considerable attention to Canada. A similar fair was held in Montreal in 1855, opened 5th March by Sir Edmond Head, the Governor-General, to prepare for the Paris Exhibition. The exhibition was very successful, and in the same year the first French warship that had ascended the St. Lawrence since Canada passed from the rule of France, visited Montreal, its commander, de Belveze, having instructions to arrange for closer trade relations between the two countries. At that time, he it remembered, France and England were fighting side by side against Russia, and the news of the fall of Sebastopol was received with acclaims shortly after the visit of the French admiral. The following year, when the 30th Regiment came to Montreal direct from the Crimea, the city went wild with excitement, and gave the officers and men a magnificent reception and banquet.

THE ATLANTIC CABLE.

In 1857 the first Normal school was opened in Montreal, and the first meeting of the American Association for the Advancement of Science in the city took place, a meeting repeated in 1884. The Atlantic cable was laid in the following year, and Montreal showed her appreciation of this advance by a torchlight procession of tradesmen and handicraftsmen, who marched six abreast and formed a line a mile long, there being on the streets as spectators or participants at least twenty thousand people. Two years later the city car service was established.

THE PRINCE OF WALES' VISIT.

The visit of the Prince of Wales, who came over to open the Victoria Bridge, took place in 1860, when he was given a ball, which not even New York outshone when he was received in that city. Less than five weeks before the date fixed for the ball, 27th August, cattle were grazing on the ground, which on the night of the ball looked like fairyland, according to the correspondent of the London *Times*. The building in which the ball was held had a diameter of a hundred yards and was circular in form, lighted by over two thousand lamps in three circles. Fifty or sixty acres of meadow land without the building was turned into bowers, promenades, etc., and each walk was planted with trees, every branch of which was gay with colored lanterns. An artificial lake, gemmed with imitation water-lilies, each of which was illuminated, had been formed, and over this lake, by way of an artistic bridge, the Prince came to the ball-room, to which there were three other entrances. Every column of the immense room was wreathed with flowers, and the interior was painted with exquisite care and taste. Five thousand people attended the ball, and the Prince himself remained until five in the morning, dancing every dance except the last.

THE FLOOD OF 1861.

The year 1861 was noted for an extensive flood, the river rising twenty-four feet above the average level and imprisoning in their churches several congregations on the evening of Sunday, 14th April. The great event of the year, however, was the Trent affair, which seemed

for a time to threaten to involve Great Britain and the Northern States in war. Several regiments were sent to Montreal and volunteer corps were raised in the city. The Confederate Commissioners, who had been forcibly taken from a British vessel, were, however, surrendered by the United States, and the scare subsided, leaving as a result the germs of a militia system of some importance.

FENIAN TROUBLES.

From 1857 to 1862 over three thousand houses were built in Montreal, and in 1864 another thousand were erected, many of them of unusual size. There was a heavy flood in 1865, and in 1866 the first Fenian raid called out the militia of the city, who at a review on the Champ de Mars, on 23rd June, received the public thanks of the citizens "for their devotion, loyalty and courage in the late emergency." It was in Montreal that the representatives of the several provinces had completed their labors in Canada towards the formation of the Dominion, and on July 1st, 1867, the city fitly celebrated the first Dominion Day with decorations and fireworks, a day

which placed upon the brow of the Virgin City the crown of the commercial supremacy of British America. The Fenians still threatened the country, and in 1868 the Hon. T. D. McGee, one of Montreal's



CANADIAN PACIFIC RAILWAY STATION.

representatives in Parliament, was assassinated at Ottawa by a Fenian as he was in the act of opening his door on returning from the House. He had strongly opposed the blood-thirsty methods of a section of

his countrymen, and, although his early life had plainly shown him a true Irish patriot, no mercy was shown him by the scoundrel faction. His funeral, which took place in Montreal, was one of the largest ever seen in the city. The body lay in state in the house with which his admirers had shortly before gifted him, and every street through which the cortege passed was lined with troops. No other funeral, except that of Sir George Cartier in 1873, was so impressive or so well attended by Montrealers.

In 1869 Prince Arthur was quartered in Montreal with his regiment, where he remained in garrison for some time. In the following year, the Fenian raid of 1870 took place, and was undoubtedly given the sympathy of the farmers of the United States resident on the border, in whose barns and houses the Fenians had stored munitions of all kinds to the value of probably a quarter of a million of dollars.

THE QUEEN'S STATUE.

The Nelson statue was erected in 1869, and it was not until sixty-three years had elapsed that the citizens of Montreal erected another,



ST. JAMES CLUB.

when, in 1872, the Marquis of Dufferin unveiled the fine statue of Her Majesty Queen Victoria by Marshall Wood, which stands in Victoria square. Twenty years later, the founder of the city was at last deemed worthy of being made the subject of a third statue, and in the square, where he is said to have had his famous encounter with the Indian chief, preparations for the statue to Maisonneuve are almost completed. The statue is by Phillipe Hébert, a Canadian sculptor of world fame, resident in Paris, and from whose hand have come the artistic groups and statues which decorate the Legislative buildings at Quebec. Hébert is a Montrealer, and there is something of poetic justice in the fact that he was found worthy to execute the statue to the founder of his native city, and that of the founder of his country, Sir John A. Macdonald, to be erected at Ottawa.

THE ORANGE RIOTS.

The city of Montreal is largely Roman Catholic, and in 1877 and in 1878 was the centre of unfortunate religious feuds. The Orangemen of the city desired to hold their usual celebration on the 12th July publicly in the streets, on the grounds that they had as much right to do so as their Catholic fellow citizens. In their determination they were opposed, and several serious riots took place, one of the saddest incidents of which was the murder of a young Orangeman named Hackett by a cowardly mob almost opposite the Queen's statue. For deeds like this individuals and not creeds must be held responsible, and there were many who regretted that the monument erected to the memory of the unfortunate youth bore the inscription "Murdered by an Irish Catholic Mob." These words were afterwards removed by the cemetery authorities. In 1878 Orangemen from adjacent districts, notably Toronto, flocked to Montreal to celebrate their day despite opposition, and the militia were kept under arms. The mayor, Beaudry, however, took the bull by the horns. He could not arrest all the Roman Catholics who were determined to prevent the procession, as he would have had the majority of the inhabitants to deal with, but he could and did arrest the leaders of the Orangemen; and thus prevented a conflict, the result of which it was impossible to foresee. His act was looked upon as very high-handed

and with considerable reason, but it was subsequently upheld in the courts. Since that date there have been no further troubles, and Protestant and Catholic live together in great amity, amity so great that at a recent meeting of the Anglican Synod certain reflections upon the Roman church, made in a report upon missionary work among the French, were objected to by several clergymen as unkind towards "a sister church," and the report was ordered to be printed only by a vote of forty-four to fourteen. When the first Anglican Bishop came to Canada he was welcomed by the Roman Catholic Bishop, who gave him the kiss of peace and expressed pleasure that the English Church in Canada would now have a spiritual head, while both in Quebec and Montreal the early Protestant congregations were courteously accorded permission to hold worship in Roman Catholic edifices, and did so until they were strong enough to erect churches for themselves. The present Bishop of Huron, while rector of Montreal, endeared himself in many ways to the priests of Rome, several of whom attended the farewell banquet given in his honor and testified to the cordial relations which had subsisted between the two churches. It is thus, and thus only, that people of diverse creeds can ultimately build up a great nation.

THE SMALLPOX RIOTS.

In 1885 the second North-West rebellion broke out, and a great many French Canadians in Montreal sympathised with their fellow French in the Territories, who, it is now generally admitted, had not received full justice at the hands of the authorities, although they seem to have resorted rather hastily to the last resource of those unjustly treated. The city was visited at the same time with a serious outbreak of smallpox, brought from the United States by a Pullman car conductor, and the more ignorant of the populace here, as is frequent where plagues abound, imagined that the efforts to prevent the spread of the plague by vaccination concealed some sinister motive aiming at their existence. They were further alarmed and aroused by the exhibition buildings on Fletcher's Field being set aside as smallpox hospitals, and several attempts were made to destroy the buildings, necessitating the establishment of a military guard. Serious riots took place, growing more

dangerous when Riel, the head of the North-West rebels, was hanged, and bodies of men roamed the streets every evening. Thrice the hotter blooded among the French invaded the English section with banners, shouting defiance, and then the English determined that patience was no longer a virtue. The writer was one of the many who turned out one memorable evening to rendezvous at the Montreal Amateur Athletic Association buildings. The concourse was large, many of the city corps being there under their officers, but not, of course, wearing the Queen's uniform, and what might have happened had the opposing parties met that night, it is not hard to say. By the wise conduct of Mayor Beaugrand, himself a member of the Association, but a Frenchman, the danger was averted. The English promised to remain west of Bleury street, while the French promised to keep on the eastern side of the same street. Later in the evening a great many English attended the mass meeting of the French on the Champ de Mars, where they listened quietly to the harangues of their French compatriots. There were several thousand men there, both parties being about evenly divided, but, being under parole, neither side cared to precipitate trouble. In justice to the French, it must be said that they furnished, at the call of Government, one of their crack corps to assist in quelling the rebellion.

In 1887 Montreal royally celebrated the Queen's Jubilee, and among the many gifts which characterized that year not one was more royal or more humane than that of the Royal Victoria Hospital, for the erection and endowment of which Sir Donald Smith and Sir George Stephen (now Lord Mount-Stephen) gave their cheques for half a million dollars each. On 19th May, 1892, the corner stone of the Montreal Board of Trade was laid by the former gentleman.

MONTREAL HARBOR.

As early as 1731 the people of Montreal asked for a wharf, but so far I have not ascertained whether or not they got it. It is certain that even in the early years of the present century the landing places were very much in the state of nature, and it was not until 1830 that any important improvement was made. In that year the Board of Harbor commissioners was constituted, and Capt. Piper, R. E., one of the

Board, drew up the plans for the present stone quay, the work being begun in 1832, in which year the city was made a port of entry. The Commission was continued from year to year for some time, and in 1873 was increased to nine members and took over the duties of the Montreal Trinity Board (constituted 1839-40). Last year two more members were added to the Board. There was a mile and a half of wharves in the harbor in 1847, increased to five and a quarter by 1891. Improvements of great importance are now in progress, notably the guard pier, which is about one third completed. It begins at the western abutment of the Victoria bridge and will extend 7,000 feet down stream. The various improvements are expected to be completed by 1897, and the estimate of cost is \$2,827,894.

MONTREAL'S OCEAN COMMERCE.

The following table will give in brief an accurate idea of the development and amount of ocean commerce transacted in the port of Montreal. The figures are from the Board of Trade Report for 1893:

YEARS.	Sea-going Vessels arrived in Port.	Total Tonnage.	Value of Merchandise Exported.	Value of Merchandise Imported.	Customs Duties Collected.
1893.....	804	1,151,777	\$48,205,581	\$53,796,061	\$7,038,403.51
1892.....	735	1,036,707	45,648,310	47,667,408	6,812,063.60
1891.....	725	938,657	39,404,789	48,418,569	7,297,228.51
1890.....	746	930,332	32,027,176	44,102,736	7,201,426.86
1889.....	695	823,165	32,638,270	47,191,888	9,321,981.91
1888.....	655	782,473	24,049,638	39,866,527	8,778,291.32
1887.....	767	870,773	29,391,798	43,100,183	8,745,526.11
1886.....	703	809,690	28,078,380	40,469,942	8,362,618.94
1885.....	629	683,854	25,274,898	37,413,250	6,672,971.26
1884.....	620	649,374	27,145,427	42,366,793	6,772,675.48
1883.....	660	664,263	27,277,159	43,718,549	7,698,796.12
1882.....	648	554,692	26,394,312	49,749,461	8,395,654.07
1881.....	569	931,929	26,561,188	43,546,821	7,672,266.17
1880.....	710	628,271	30,224,904	37,102,869	5,231,781.80
1850.....	211	46,166	1,744,772	7,174,108	1,009,253.80

BANKING IN MONTREAL.

The first bank established in Canada was the Bank of Montreal, with a capital of £87,500 currency, or \$350,000, the design of its promoters being to increase the amount to £250,000, a very modest ambition which has long since given place to a greater. The bank had no charter when it first opened its doors, as it was a matter of considerable delay to secure the authorization of the Imperial Government, which was required as well as that of the Legislature. On this account the promoters of the bank excepted themselves from the liability of the partnership by declaring the bank a limited corporation, and its notes bore the inscription "to be paid out of the funds of the bank, and no other." The bank was incorporated in 1821. Its first issue of notes bore date January 1st, 1828. John Grey, a retired dry goods merchant, was first president; Robert Griffin was cashier, and the directors were Hon. John Richardson, (his son-in-law) Geo. Auldjo, Samuel Gerrard, Thomas Thain, Horatio Gates, John Molson, Thomas A. Turner, Wm. Erma-tinger, Zabdiel Thayer and David David. The bank progressed satisfactorily until 1824, when Samuel Gerard became president, and evil days fell upon business. Between 1824 and 1827 the bank lost nearly half its capital. It shortly recovered its ground and began that steady progress which has marked it up to the present. It suspended specie payment in 1837, on account of the American panic. In 1871 it had a capital of \$5,000,000, which in that year the directors were authorized to double. By Jan. 15th, 1872, the new stock had been taken to the extent of \$2,000,000, and by Nov. 27th, the final \$4,000,000 was subscribed. The stock was sold at 25 per cent. premium, and netted the nice profit of \$1,500,000, which was added to the reserve, which now stands at \$6,000,000.

The Bank of Canada was established in 1818, but did not continue very long in existence, being finally wound up without loss to the stockholders. The City Bank was established in 1821 and was also short-lived. The Banque du Peuple followed in 1835, an institution still flourishing. It was founded by the firm of Viger, Dewitt & Co., with a



ST. LAWRENCE HALL.

paid-up capital of \$300,000, increased to \$800,000 in 1844, \$1,600,000 in 1861 and reduced to \$1,200,000 in 1885. This bank, while acting under the general act in most particulars, differs from its confreres in several important particulars. Its shareholders are not subject to the double

liability, nor do they elect the directors. The directors fill up vacancies, and are responsible to the full extent of their private means in case of failure.

The Bank of British North America was established by Royal charter in 1840, with a capital of £1,000,000, or \$4,866,666, and its shareholders are also exempt from the double liability. The directors are elected by the shareholders, and the Board sits in London, though the head office for business is in Montreal.

The Molsons Bank followed in 1853, being established first under the Free Banking Act, until it obtained its charter, which was two years later. It has met with great success.

The Merchants Bank of Canada was incorporated in 1861, with an authorized capital of \$2,000,000. It was necessary to have \$200,000 in cash before operations could be commenced, and the provisional directors found themselves unable to raise this amount by 1863. They petitioned to be permitted to begin business on half that amount, and their request being acceded to, the bank opened in 1864. Of the promoters who thus confessed their poverty, the majority could a few years later have given their individual cheques for the deficiency. By 1869 the capital was increased to \$9,000,000. In 1868 the bank took over the assets of the Commercial Bank, of Kingston, among which were nearly \$2,000,000 of Detroit and Milwaukee R. R. bonds, through which the bank lost so heavily that it became embarrassed. Its present General Manager, Mr. Geo. Hague, was called in, and, by his advice the bank was placed upon a sound footing again at the expense of three millions of capital wiped out, the stock being



NOTRE DAME STREET, SHOWING BALMORAL HOTEL.

reduced one-third. The loss was a severe one to many, but those who kept their shares have since recovered their loss through the appreciation of the stock.

In 1861 also the Banque Jacques Cartier secured its charter. It began business with a paid-up capital of \$700,000 out of the authorized million. It prospered and increased its capital to \$2,000,000, afterwards reduced through reverses to \$1,000,000 in 1877 and to \$500,000 in 1879. In 1876 the directors made over to the shareholders \$250,000 of stock, conditional upon being given immunity from prosecution for mismanagement up to June, 1875, but without prejudice to their integrity.

The Ville Marie Bank was established in 1872, with an authorized capital of \$1,000,000, of which \$202,000 was paid up. It got embarrassed, as did several others, during the hard times from 1874 to 1878 and was authorized to liquidate in 1880. In 1881 it was authorized to be reconstructed, a new management taking possession, and the capital was reduced to \$500,000, since which time the institution has preserved the even tenor of its way. The Hochelaga Bank was established in 1873, with a paid-up capital of \$203,000, afterwards increased to \$710,100. In addition to the losses of capital indicated in the preceding remarks, amounting to \$5,000,000, about an equal amount has been wiped out by bank failures in Montreal since 1878, the following banks ceasing to exist: The Mechanics, Exchange, Consolidated and Metropolitain.

THE POSITION OF THE MONTREAL BANKS.—The following table will indicate the progress of banking in Montreal since 1858:

Year.	Capital.	Public Deposits.	Circulation.	Discounts.
1858	\$13,457,904	\$ 6,123,958	\$ 6,205,806	\$26,803,031
1868	18,781,283	20,388,171	2,462,317	28,167,554
1878	33,895,111	30,718,071	10,147,426	58,746,757
1888	27,554,396	45,489,428	13,503,581	53,240,219
1891	27,555,016	58,882,336	14,312,143	74,738,880
1893	27,756,266	67,025,582	13,005,959	78,610,263

Montreal has eight chartered banks and is headquarters for the branches of the Quebec, Toronto, Ontario, Union, Merchants of Halifax, Bank of Nova Scotia, Commerce, Nationale. Her bank clearings for

1893 place her tenth on the list of American cities, the figures being as follows for the past three years:

Year.	Clearings.
1891	\$514,607,000
1892	590,043,000
1893	668,782,000

MONTREAL WATERWORKS.

Mention has already been made of the early attempts to supply Montreal with water. The present system is elaborate, yet not considered entirely adequate or beyond peradventure until certain suggestions made by the engineer shall have been carried out. The water is taken from the St. Lawrence about a mile above the Lachine Rapids, at a point about 37 feet above the summer level of the harbor. A portion is also taken from a point three thousand feet higher up, both aqueducts converging into one to form a canal 26,200 feet long to the wheel house. The wheel house is a substantial stone building in the west end of the city, and the power to lift the water from the large settling pond to the reservoirs is obtained by steam and water. There are two reservoirs in the city, both upon the flank of the Mountain, which offers an advantageous height for distribution. The one at the head of McTavish street is the larger. It is 204 feet above the river, 810 feet long, 377 feet wide and 24 feet deep. It was excavated in the solid rock and has a capacity of 36,500,000 gallons. Two hundred feet higher is the smaller reservoir, to which the water is pumped from the first by steam power. This second reservoir is 200 feet long by 80 feet wide and contains 2,000,000 gallons. By it are supplied all the buildings above the Sherbrooke street level. The suburbs are chiefly supplied by the Montreal Water and Power Company, which has extensive works. The city waterworks cost six millions of dollars.

THE PARKS OF MONTREAL.

Montreal possesses many beautiful parks and squares, among them two of the most unique in the world, the Mountain Park and St. Helen's Island. The Mountain Park comprises 430 acres and was acquired by the city in 1874. It was laid out by Frederick Law Olmstead, of New

York, whose artistic taste preserved it in its virgin state, except where art could correct the defects of nature. Mr. Olmstead gave a number of romantic names to certain portions of the park, which are little known and less used, though they are well worthy of preservation and will doubtless come ultimately into vogue. The park is traversed by drives, cut in the solid rock, well graded to make the ascent easy to the mountain top, and so well macadamized as to be perhaps the finest roads in the city. They wind up the mountain side in such manner as to display to the spectator fine views of the city and neighborhood, while from the summit a view is had which is declared by Montrealers to be unrivalled, and which even Edinburgh cannot surpass. The Adirondacks and Green Mountains can be seen in the blue distance, while nearer at hand mountain peaks similar to those at Montreal diversify a scene of river, meadow and woodland. The city itself is spread out below, seeming of endless extent, while the harbor and shipping and the low bulk of the Victoria bridge strike the observer with admiration for the enterprise of the inhabitants. An inclined railway takes the tourist to the top of the mountain for a few cents, and omnibusses ply between the elevator and various parts of the city. The street railway also passes the place.

The St. Helen's Island Park is reached by steamer in a few minutes, and is much frequented by the laboring classes, to whom it is a great boon. The Montreal swimming club has quarters on the island. It is well wooded and has more amusements than are to be found on the Mountain. This park, like the other, is rigorously supervised by policemen, and closed at an early hour each evening. Efforts have been made to have it thrown open at night, but the island is Government property and the site of the powder magazine and a small fort, so that such a course has been hitherto deemed inexpedient.

MONTREAL AS A RELIGIOUS CENTRE.

Archdeacon Farrar when in Montreal some years ago compared the city with Jerusalem at the time of Christ on account of its dual language and religion. Mark Twain has spoken of the place as the only city in which one couldn't throw a brick without breaking a church window. It is evident, therefore, that Montreal affords an interesting study for the student of theology. Protestant and Catholic live here together in

friendship, their churches sometimes almost side by side, and even so strict a body as the Presbyterians once presented candles and communion wine to the priests of the Recollet Church as a token of good-will.

ROMAN CATHOLIC CHURCHES.—Probably the most important, as it is the most imposing, religious edifice in the city is the Roman Catholic Cathedral, St. Peter's, on Dominion square. It is a duplicate on the scale of one-half of St. Peter's at Rome. Its length is 300 feet, with a portico of 30 feet; its breadth is 225 feet at the transept; height from pavement to ridge of roof, 80 feet; height of dome with lantern, ball and cross, 250 feet; inside diameter of dome, 70 feet. It is still in course of completion. The Roman Catholic Parish Church on Place d'Armes is built of cut limestone in Gothic style, after the designs of an Irish Protestant, O'Donnell, who turned Roman Catholic before his death and lies within the building. He needs no epitaph beyond that of the architect of St. Paul's, London. The church is very ornate, 225 feet long, 134 feet broad, and its towers are 227 feet high. In one of them hangs Gros Bourdon, the largest bell in America, weighing 29,400 lbs. There are ten bells in all. This church of Notre Dame, as it is called, comfortably contains 10,000 people. In its rear forming a wing of the main edifice is a chapel, whose interior is a masterpiece of wood carving.

Notre Dame de Bonsecours Church stands next the Bonsecours market, and is very quaint and old. It was built in 1771 on the site of a former church built by Sister Marguerite Bourgeois, in 1673, and burned in 1754. It came near being torn down to make way for a railway station, and owes its preservation to the efforts of several antiquarian Protestants, who interested the bishop in the matter.

Other Roman Catholic churches are, the Jesuits, on Bleury street, built in 1864, St. Patrick's, the Irish Catholic church of the city, situated on Alexander and La Gauchetiere streets, St. James' Church, Notre Dame de Lourdes and Notre Dame de Nazareth. The two latter are important in an artistic sense as exemplifying the rise of a Canadian school of church decorations under Mr. Bourassa.

PROTESTANT CHURCHES.—Probably the finest church interior in Montreal is that of the English Cathedral on St. Catherine street. It

is built in the form of a cross of Montreal limestone, faced with sandstone. Its dimensions are, length, 212 feet; breadth of transept, 100 feet; height of nave, 67 feet; height of spire, 224 feet. It has many very fine stained-glass windows, and the interior columns are alternately round and octagonal sandstone elaborately carved on the capitals. In this church is a Bible presented by Queen Victoria and containing her autograph. Other Anglican churches are St. George's, opposite the Windsor

Hotel, completed in 1870, St. Stephen's, St. James the Apostle's, St. John the Evangelist's, St. Martin's, Trinity, St. Thomas', St. Luke's, St. Jude's, Grace Church, St. Mary's, and L'Eglise du Redempteur.

A large number of the influential citizens of Montreal are Scotch and belong to the Presbyterian Church. Their places of worship compare favorably with those of other denominations. Crescent Street Church is an imposing edifice of Montreal limestone, built in 1878 in the 13th century Gothic style, with a tower and spire of 217 feet. Its congregation dates from 1844. St. Paul's

Church is also a striking building, opened in 1868. St. Andrew's Church, on Beaver Hall Hill, was opened in 1851. This Church still clings to the old Kirk and is connected with the Church of Scotland, in contradistinction to the others, which are united to form the Presbyterian Church of Canada. St. Gabriel Church is the oldest Protestant Church in Montreal, and was built in 1792. Its bell is the oldest bell in any Canadian Protestant Church; it is a quaint edifice. Other Presby-

terian churches are Erskine, Knox, American Presbyterian, St. Matthew's, St. Joseph Street Church, Chalmers', Church of the Saviour (French), Canning Street Church, St. Mark's and Stanley Street Church.

The Methodists are a very important body in Montreal and possess eleven churches, chief among which is the new and magnificent building of sandstone on St. Catherine street, west of Bleury. In addition to the churches already mentioned, there are churches for the Baptists, Unitarians, Congregationalists, Swedenborgians, Adventists and two Jewish synagogues.



BIRKS' NEW STORE, CORNER PHILLIPS SQUARE AND ST. CATHERINE STREET.

MONTREAL AS AN EDUCATIONAL CENTRE.

Nothing indicates the stability and progress of a city more than its educational institutions, and in this respect Montreal now stands easily first of Canadian cities. Her most important educational institution is McGill University, which affords courses of study and grants degrees in medicine, law, arts and applied science. It was founded by James McGill of Montreal, who died in 1813, and left by will an estate valued at £30,000 at that time, to found a college under the recently established "Royal Institution for the Advancement of Learning." Litigation followed, and the university was not incorporated until 1821, being opened in Burnside Hall, the residence of its founder, 29th June, 1829. Its oldest faculty, that of medicine, was formed by the affiliation of the Montreal Medical Institute, which had been established in 1824 by Drs. Holmes, Stephenson, Robertson and Caldwell. This faculty is among the leading medical schools of the world, and has progressed steadily from year to year, its present large building, extending the old one, being erected in 1885. In 1852 the charter of the university was amended, and it is from this date rather than the older one that the actual progress of the institution should properly be considered. The citizens early showed their

interest, and endowment has followed endowment in rapid succession. The William Molson Hall was built in 1861. Mr. Molson and his brothers, John and Thomas, having also the credit of establishing the first "chair," that of English Literature, in 1856. To this was added a subscription of \$36,000 by the ladies of Montreal. In 1871-3 the Peter Redpath, Frothingham and Logan endowments were made, and in 1882-84 the Scott, Mills and Greenfields endowments followed. In 1880 the Peter Redpath Museum was begun, and finished in 1884, when it was used with the rest of the university buildings for the meeting of the

American Association for the advancement of science. Owing to the generosity of Sir Donald Smith the university has now a woman's annex, granting degrees in arts. The classes are held separate from the men, except in some of the honor courses, but all compete with one another for the prizes, and the competition is keen. The Royal Victoria Hospital is situated adjacent to the medical buildings of McGill, and affords the students valuable experience. In practical science the recent addition of the Physics and Engineering buildings under the endowment of W. C. Macdonald, of Montreal, with which is incorporated the Workman endowment of mechanical workshops, has added property to the extent of fully \$1,000,000, and instituted schools of science which in teachers and appliances place



LIVERPOOL, LONDON AND GLOBE BUILDING, PLACE D'ARMS.

the university in the very front rank. McGill has also now a magnificent library building and a valuable and extensive library, exclusive of many thousand volumes in the special libraries of the various faculties. It has a museum which is an architectural triumph and which contains unique collections of shells, Laurentian, Devonian and carboniferous specimens. It contains also a notable collection of antiquities, collected by the principal, Sir Wm. Dawson, in the east. The only faculty which has not been generously supported so far, is that of law, but something has recently been accomplished in this direction.

Morrin College (Quebec), St. Francis College (Richmond) and the Wesleyan College (Stanstead) are affiliated in Arts with McGill University. The Presbyterian College of Montreal, Wesleyan Theological College, the Congregational College and the Anglican Diocesan College are also affiliated with McGill. The Presbyterian College was chartered in 1865, and is a very important institution. It adjoins McGill, as also does the Wesleyan College, incorporated in 1873, and the Congregational College.

The University of Bishops College has its medical faculty in Montreal, and affords a training to students probably not even second to that to be had at McGill. Its class tickets, like those of McGill, are accepted both in London and Edinburgh.

Of French educational institutions there are several of prime importance in Montreal, such as Laval, the Seminary of St. Sulpice, St. Mary's College and the Convent of Ville Marie. The Seminary of St. Sulpice once owned the island and city, and still retains so much property that its annual income is almost fabulous, though not made public. Its college, at which young men are trained for secular pursuits, is situated towards the western extremity of Sherbrooke street, on the "Priests' Farm." It is an immense building. Those contemplating entering the priesthood are trained at the Grand Seminary on Place d'Armes. St. Mary's College (Jesuit) is situated on Bleury street next the Jesuits' Church, and is also extensive. Laval University has its headquarters in Quebec, but a branch has been established, not without opposition, in Montreal for the study of law and it has taken over the Victoria Medical School. The education of girls is accomplished in the Convents of the Congregational Nuns, the most important of which,

from an historic point of view, is that situated in the business centre of the city, and opposite St. Lambert Hill. The other known as Villa Maria, situated on the western slope of the mountain, beyond the city limits and including the former Governor-General's residence, Monklands, was recently destroyed by fire, causing an immense loss.

MONTREAL'S LIBRARIES.

The Redpath Library of McGill University is capable of accommodating 150,000 volumes, and has now 35,000. The Medical Library of the same university includes some 7,000 volumes, while an additional 5,000 volumes are in the special library of the new Science buildings. The Presbyterian College has a library exceeding 10,000 volumes. The Law Library in the Courthouse exceeds 15,000 volumes. The library of the Jesuits exceeds 13,000, of which 10,000 volumes are in the private library of the fathers. The Union Catholique has a public library exceeding 20,000 volumes. There is also a very extensive library in the seminary, while the Mechanics' Institute Library is one of considerable importance (12,000 volumes). The only free library is that of the Fraser Institute, comprising 35,000 to 40,000 volumes. In these libraries and in some private libraries are original documents of great historic importance.

BENEVOLENT INSTITUTIONS.

Montreal does not neglect her poor. She has many national benefit societies, St. George's, St. Andrew's, St. Patrick's and others. The Montreal General Hospital was founded in 1822, and while it has been greatly enlarged, its governors have recently declined the task of providing for contagious diseases unless the city is prepared to lend greater assistance than it has done heretofore. The Royal Victoria Hospital, the jubilee gift of Lord Mount Stephen and Sir Donald Smith, is situated under the shadow of the mountain, not far from the historic Hotel Dieu, which is also very extensive. Farther west is the Western Hospital, founded by Major Mills, while towards the east end is the Notre Dame Hospital. There are several dispensaries and numerous asylums for the infirm and for women and children. The Grey Nunnery for foundlings was founded in 1755, and has occupied its present pile of buildings since 1871. It receives about 800 or 900 foundlings per annum,

and the mortality is very great, in spite of the care of an excellent staff. Of reformatories and other benevolent institutions there is no lack.

ART AND AMUSEMENTS IN MONTREAL.

Montreal has several excellent musical organizations, notably the Philharmonic and Mendelssohn Societies. Some of its church organs and choirs are unexcelled, while of individual musicians it has several who rank among the highest class. There are several schools of design and painting, and the Art Gallery established in 1860, under the presidency of the late Bishop Fulford, has just been enlarged to double its extent, and contains many paintings of rare merit. There are also enthusiastic private collectors of paintings, whose galleries it is a treat to see. "The Communicants," in the possession of Sir Donald Smith, is one of the great pictures held in Montreal. The Natural History Society rooms and Museum on University street belong to one of the oldest of Montreal organizations. The society was organized in 1827, the Museum in 1832, and the present building in 1858. The Antiquarian Society has also been an active association. Other societies are the Société Historique, Society for Historical Studies, Society of Canadian Literature, Folk Lore Society, etc., etc., some of which however are at present dormant. The city is noted for the athletic proclivities of its young men, the Montreal Amateur Athletic Association being one of the greatest of its kind in the world. There are numerous snowshoe and lacrosse clubs, skating rinks, curling rinks, tennis and racquet clubs, while the kennels of the hunt club are unsurpassed. Of theatres the city has half a dozen at least, the most aristocratic in the English quarter being the Queen's and Academy of Music. There are half a dozen important clubs, among which may be mentioned the St. James, Metropolitan, City, and St. Denis.

MONTREAL BUILDINGS.

Montrealers seem to have their doubts as to the world ever coming to an end. They build apparently for eternity. No American city has such stone quays, and there is none so solidly built. In the business portion of the city, block after block of elaborate buildings is seen, each

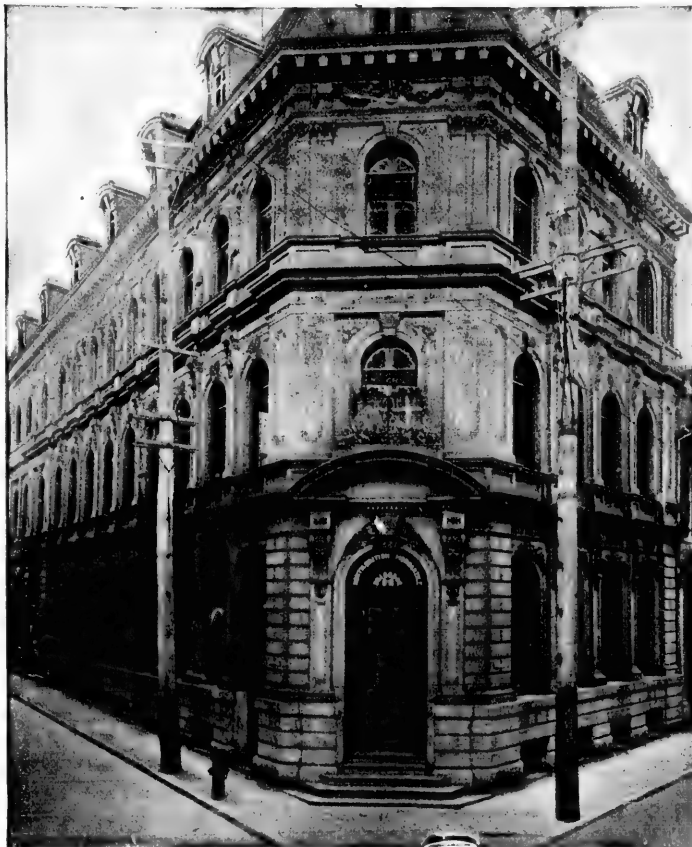
nearly as strong as a fortress, while uptown the residences are on an equally elaborate scale. The house of Mr. Van Horne, of the C. P. R., seems built for a railway station, it is so solid. Hon. Geo. Drummond's house is fireproof throughout and cost a fabulous sum, as did also that of Lord Mount Stephen, which he seldom occupies. Sir Donald Smith's house is a palace, as also is that of Duncan MacIntyre, Ravens Craig. The residence of Montague Allan is a stately building in an extensive park. Most of the houses are of stone, chiefly of limestone from adjacent quarries, though brown sandstone has, of late, come largely into vogue.

THE MONTREAL BOARD OF TRADE.

The first Exchanges of Montreal and Quebec were instituted in 1717, under French rule. In 1822 the Committee of Trade, Montreal, was established and John Forsyth elected first President, and it had fifty-four members. The council consisted of thirteen gentlemen, and its influence was soon felt. It moved to secure the St. Peter's channel, and was considering the establishment of an ocean line in 1839, when it quietly passed out of existence, the Board of Trade, its legitimate successor, being mooted, and its organizing meeting being held April 6th, 1840. In 1842 the Board of Trade received its charter, and Mr. Austen Cavillier was elected first President. Mr. J. T. Brondgeest was the first President after incorporation. The Board began its labors by agitating for the reduction of the canal tolls, an agitation which met with a measure of success and which is still continued and likely to be maintained until the canals are made free. The question of the Custom House between Ontario and Quebec was also successfully taken up, and the Post Office system was next attacked (1844), the Board desiring that letters be taxed by weight and not by the number of enclosures. The compulsory inspection of lumber at Montreal was also objected to. In 1846 the Board advocated the admission free to Canada of all goods admitted free to Great Britain, and the removal of the duties on breadstuffs and raw material. In 1852, at a very important meeting, the following policy was adopted: Internal navigation was to be improved in every possible way, ocean navigation to be fostered, and home manufactures protected. In 1853, delegates of the Board of Trade, of Mont-

real, Toronto, Kingston and Quebec, decided that the agitation for reciprocity should be abandoned and a national policy adopted. In 1858 the Board received the repeal of the Usury law, and in 1859 persuaded the Government to adopt the "ad valorem" principle in imposing duties. The Corn Exchange was organized in 1862 and affiliated with the Board of Trade in 1886. In 1868 and again in 1886 the Board found it necessary to cry out against railroad discrimination. In 1869 the Insolvency law went into force, and, proving unsatisfactory, was finally repealed. The law, however, was by no means entirely bad, and at the instigation of the Board, many of its features have been revived and incorporated in the new Bill to be presented to Parliament this year.

In 1889 the Board of Trade had outgrown its accommodation and fixed upon the site of a large new building in the heart of the town. The first mortgage bonds, amounting to \$300,000, at 4½ per cent., were purchased by the New York Life Insurance Company, and the second mort-



CORNER HOSPITAL AND ST. FRANCIS XAVIER STREETS.

gage bonds, \$250,000, were ultimately subscribed by other corporations. The corner stone was laid by Sir Donald Smith, 19th May, 1892, with imposing ceremonies, and the building is now complete, having been opened by the Earl of Aberdeen, Governor-General, on 27th September, 1893. The building is most impressive, of moat red sandstone, in the renaissance style, slightly modified, and on foundations of Thousand Island granite. It is rectangular in shape, 233 x 110 feet, and with a court in front 104 x 54 feet. The building contains 106 offices. The membership of the Board of Trade now exceeds 1,300.

MONTREAL STREET RAILWAY.

On November 26th, 1861, a little car might have been seen gliding along Notre Dame street, observed curiously by the citizens, many of whom boarded it for the novelty of riding upon the first street car of Montreal. It was the pioneer of the present highly developed service. The City Passenger Railway Company was established in



VICTORIA SQUARE.

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1861, its charter bearing date 18th May, and it was the outcome of a city by-law passed in favor of the proposed company, 12th September, 1860. The capital stock of the company was \$150,000, and the first line was one six miles along Notre Dame street, the contractor being a man named

Easton, and the contract price for the track, eight cars and the stable was \$79,166. Ground was broken near the Hochelaga toll-gate, on September 18th, 1861, and the line was leased for some time to the contractor. In 1864 the company paid its first dividend, being six per cent. for six months. The line was extended to Guy street and St. Catherine street in 1871, and later to Dorchester avenue. On St. Antoine street in the same year, the track was carried as far as Coursol's gate. In the following year, the St. Denis street line was opened and a line to the tanneries along St. Joseph street was begun.

The service was not very regular in early years, it being customary even to keep the cars waiting while lady passengers did their shopping. This practice, however, was discontinued in 1865. The cabmen on at least one occasion exhibited their disapproval of the line by breaking the car windows with stones, and when this system was extended to the tanneries the roughs of that place made a determined assault upon the conductors, some of whom fared badly. The company had also on several occasions to face the Sunday service question. As in Toronto, a good many citizens opposed the Sunday service, and while no civic steps were ever taken to stop the practice, the subject was brought up at the annual meetings of the shareholders in 1862, 1863, 1865 and 1870, the proposal being, however, voted down by a large majority. Up to 1871 the cars were wont to carry prisoners, but this very disagreeable practice was discontinued in that year. In 1871 the paid-up capital of the company had reached \$240,000.

A line of tracks to Cote St. Paul was decided upon in 1873 and cars placed thereon in 1877. This service was, however, found unprofitable and abandoned in 1879, the loss having been considerable. In 1873 the only important opposition yet offered this company was begun by the City Omnibus Company, which, however, proved unsuccessful and offered to sell out to the Street Railway in 1875.

In 1874, the company had 317 horses and probably thirty cars, and the St. Henri stables were built in 1876. In 1877, the company found

itself embarrassed with a large floating debt and heavy expenses. The stock had seriously depreciated and a change of management was imperative. A new board was elected, with John Crawford as President, and the road began to improve financially. In 1881 the city notified the company that it would take over the line in 1882, according to the terms of the charter. A month later this decision was reversed, and after several years of discussion a new civic by-law was passed in 1885, renewing the contract with the company for twenty-five years, which thereupon secured authority to increase its capital to \$2,000,000. This charter was replaced in 1892 by that at present in force, and the company inaugurated the electric service. It has now nearly fifty miles of line and still employs five hundred horses, which, however, will shortly be entirely replaced by the trolley system. The name of the company was changed to The Montreal Street Railway, in 1886.

THE PRESS OF MONTREAL.

The newspaper press of Montreal, like the inhabitants, is subdivided into English and French. The English papers are the more important, and are widely read by the French population. There are two morning and evening English papers, namely: The "Gazette" and "Herald" and the "Star" and "Witness." The "Gazette," of whose establishment some particulars have been given already, is the oldest newspaper in Canada. It was founded in 1778 by Fleury de Mesplet, and in 1828 it was published each Monday and Thursday by Robert Armour, in twenty-four columns. In 1833, under the editorship of Andrew Armour, it was published thrice each week. Andrew Armour took Hugh Ramsay into partnership, and the firm sold out in 1845 to Robt. Abraham, who made the paper a daily one. It subsequently passed from Abraham to Ferres and Milne (1850), Low & Chamberlain (1856), and in 1870 it became the property of the Whites, the editor, Thomas White, afterwards becoming a cabinet minister, and being succeeded as editor by his son Robert, also a member of Parliament, who still, with the assistance of his uncle and Mr. Kribbs, conducts the veteran Tory organ. The "Gazette" has an established reputation among political and commercial journals.

The "Herald" is the only morning Liberal English paper of Montreal, and was established in 1803. It has made the fortunes of several proprietors, notably, Mr. Penny, and has been the property of an ex-cabinet minister of great mental acumen, Hon. Peter Mitchell. Mr. Mitchell is one of the fathers of Confederation, and while he has never received public honors commensurate with his services, he is highly considered by all shades of political opinions, and has been dubbed "the Peter" by perhaps a greater ruler than the Defender of the Faith himself, the public generally. The "Herald" recently passed into new hands and is now a more enterprising journal than ever before.

The leading newspaper of Montreal, and perhaps of the whole Dominion, is the "Star," established in 1869, and closely modelled upon the practice of the New York "World." It is independent in politics, although inclined to support the Conservative party on broad principles, and its foreign news is most abundant. Its local news is also very complete.

The "Witness" is a paper of fearless utterance, Liberal in politics, and strongly Protestant. Its views are considered narrow by many, and restrict its circulation to a certain class. Its readers, however, have a love and reverence for it which no other paper inspires.

There are several important French newspapers in Montreal, "La Minerve," "Le Monde," "La Presse" and "L'Estandard," to which may be added "Le Nationale." "La Presse" is the largest and "Le Monde" the oldest of the French papers of the city. Of commercial journals there are many. The "Journal of Commerce" perhaps leads them all. Others are the "Shareholder," "Prix Courant," "Moniteur du Commerce," "Finance and Insurance Chronicle," "Trade Review." The "Metropolitan" is a weekly society journal and the "True Witness" is a weekly Irish organ. An Italian paper was to be published March 1st, and a Saturday "Evening News" is projected.

MONTREAL AS A MANUFACTURING CENTRE.

As a manufacturing centre, Montreal has no Canadian rival. The enormous water power of the Lachine canal affords energy to a large number of flour, saw and other mills. The largest sugar refineries of

Canada are to be found in Montreal, as well as the largest cotton mill. The workshops of the Grand Trunk and Canadian Pacific railroads are here also, and a few miles away are the extensive works of the Dominion Bridge Company. The best ale in Canada is brewed in Montreal, and here also are extensive rolling mills, foundries, sewing machine factories. Montreal supplies all Canada with tobacco and cigars, and is reputed to contain, though not to manufacture, the best liquors and cigars to be had in the world, and certainly the best in America.

Montreal in 1881 stood twelfth in the list of American manufacturing centres, and by the census of 1891, she had fallen to the sixteenth place. But while it is true that she has fallen back, her manufactures being \$307 per head of population against \$338 in 1881, the indications are that the population has unusually increased and other enterprises been entered into, so that the falling off does not signify decadence. The number of industrial establishments in Montreal in 1891, according to the latest census, was 1,735, compared with 1,467 in 1881. The capital invested was \$51,212,133, against \$32,185,691 the previous decade. The number of hands employed in these establishments in 1881 was 33,335, which had increased to 38,562 in 1891. The wages paid out in 1891 averaged \$339.16 against \$267.60 in 1881, showing an improvement for the workmen, while the total amount paid in wages was \$13,078,546 against \$8,925,865 in 1881. The value of the raw material used in these manufactories in 1891 was \$42,429,102, and the value of the finished product was \$52,509,710. The advance during the decade is, therefore, marked and satisfactory.

THE FUTURE OF MONTREAL.

The past is the seed of the future, the present is its root; and in both seed and root are exhibited the promise and potentiality of a magnificent growth for Montreal. A thousand miles from the sleepless Atlantic, and thrice that distance from the Pacific, yet, sitting in her island home, she stretches out her hand and both oceans pay tribute to her. No sweep of storm drives salt spray over her wharves, yet in her harbor the largest of the ocean marine find a haven. Half a continent seeks Europe through her gates, pouring forth an unexhausted tide of grain from the far West, cattle from many a plain and meadow, cheese

and butter, lumber and mineral wealth. And, almost with every year, she tightens her grasp upon the international commerce of Canada. What, then, is her future likely to be?

No advancement can come to Canada of which Montreal will not secure her tithe. The population of the Dominion increased but slightly during the last decade, but now that the tide of emigration to the United States finds no new territory awaiting the settler, it will undoubtedly turn to Canada in ever growing numbers. The population of Montreal was only 155,237 in 1881, and had reached 216,650 by 1891, a gain of 39.5 per cent. in ten years, and, were the suburbs included, as legitimately they might be, the increase would amount to 46 per cent., or twice the increase of Boston or Philadelphia. With its suburbs, Montreal is now estimated to have a population exceeding 300,000, so that it is probable that the city will reach the half-million within the next fifteen years. At the present rate of increase she will nearly double her manufacturing output in twenty years. Behind her she has a territory whose fertile plains have, as yet, been only opened up, and which are capable of enormous agricultural development, a territory comprising vast areas of mineral wealth that still await the miner's pick, and of rich timber upon which the world casts longing looks, for, in Canada alone, are there still to be found in any quantity the trees that delight the lumberman. All these must reach the outer world largely through Montreal, and more largely even than at present, when the system of

canals and railroads shall have been perfected and the cost of transport cheapened. Her harbor is undergoing extensive improvements, her ship channel to the ocean will, undoubtedly, be still further deepened, new lines are constantly coming in, and there is every indication that the great distributing trade of Montreal is yet in its infancy, and will be greatly augmented in the near future.

The city itself has, of late, spared no pains to make itself a fit home for the increasing trade. Her new stores have been cyclopean, her streets have been widened, her pavements have been made equal to those of the most modern metropolis. In her intellectual life she has begun to lay the foundation of being the centre of Canadian literary and scientific activity. Her "National League," her peculiar situation at the junction of the French and English races in Canada, will make her the birthplace and nucleus of the Canadian nation. Her position at the foot of the Lachine rapids gives her an immense water power for manufacturing purposes, while she has open water to the coal mines of Nova Scotia. Higher than Montreal no ocean vessel could profitably go, even with deeper canals; lower than Montreal the inland fleet, charged with produce for over-sea ports, will never descend. Her place is secure, her future assured. She is the city of wonderful possibilities, and the present generation will see her the city of stupendous realities.

MONTREAL.

ARTHUR WEIR.



PHARMACIE LAVIOLETTE & NELSON,

C. ALBERT NELSON, Proprietor,

1605 Notre Dame Street, corner St. Gabriel Street.

The importance of technical education and practical training for the dispensing of drugs and medicines can scarcely be overestimated, and it is in this branch of business that the most intelligent care should be exercised. Among those thoroughly well qualified and familiar with all the details pertaining to the profession of the pharmacist is Mr. Nelson, proprietor of the "Pharmacie Laviolette & Nelson," situated at No. 1605 Notre Dame street, corner of St. Gabriel street, and which, for over a quarter of a century, has been recognized as one of the most reliable drug establishments in the city. It was founded by the gentlemen whose names it bears, and on Mr. Laviolette's retirement from business in 1890, Mr. Nelson remained sole proprietor. The store has an area of 40 x 75 feet, and is very handsome and attractive in its fittings and appointments, which include elegant plate-glass show-cases and cabinets mounted in nickel, marble floors and frescoed ceilings, while a solid mar-



ble soda fountain adds to the completeness of the equipment. The stock is a most complete one in all its departments, supplied from the most reputable sources, and has been selected with special reference to strength and freshness. A leading specialty is made of French preparations, essences, perfumes and toilet articles. Mr. Nelson puts up several special preparations which command a wide sale, owing to their effective qualities as curatives in cases for which they are prescribed, among which may be mentioned "Prof. Chevalier's Red Spruce Gum Paste," "Nelatons Rheumatic Powders," etc. The prescription department is personally superintended by Mr. Nelson, and every provision has been made to secure absolute accuracy in compounding physicians' prescriptions and family recipes. Mr. Nelson is a gentleman of culture who enjoys the confidence of the leading physicians of Montreal, and is moreover a thoroughly progressive and able business man.

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IMPORTERS
OF

CHEMICALS DYESTUFFS

. . . ETC.

30 St. Francois Xavier Street

THE importance of Montreal as the principal commercial centre of Canada is forcibly demonstrated in the various far-reaching developments of the trade relations established by her leading merchants. Their

resources and energy are generally recognized and in every way they successfully compete with those of other nations. Representative among the firms thus referred to is that of Messrs. Bellhouse, Dillon & Co., importers of chemicals, dyestuffs, etc., whose office and warehouse are situated at 30 St. Francois Xavier Street. This important and extensive business was founded in 1860, by Mr. David Bellhouse, who was succeeded by Bellhouse McPherson &

Co., and in 1882 by Messrs. Bellhouse, Dillon & Co. In 1887 Mr. J. G. Bellhouse died after a successful and honorable career, when the business was continued by the surviving partners, Messrs. J. St. George Dillon

and R. Lacy Dillon under the old firm name of "Bellhouse, Dillon & Co." They have also a branch in New York city at 20 Cedar street, which is conducted under the title of "Dillon & Co." The Montreal house is

managed by Mr. R. L. Dillon, while the New York branch is controlled by Mr. J. St. George Dillon. The firm's resources are large, their connections influential and their facilities unrivalled, and their trade now extends throughout the entire Dominion and all parts of the United States. Messrs. Bellhouse, Dillon & Co. are noted importers and manufacturers' agents, and handle extensively heavy

chemicals, drugs, dyestuffs, aniline colors, acids, Portland Cement, etc., and are the only importers of foreign morphine in the United States, representing the well-known house of T. & H. Smith & Co. of London,

Eng., and Edinburgh, Scotland. They also represent several leading foreign manufacturers of chemicals, and are always prepared to offer substantial inducements to the trade. Messrs. Bellhouse, Dillon & Co.

are sole agents in Canada for Wm. Pickart & Kuttroff, manufacturers of aniline colors, coal tar dyes, etc., and promptly fill orders at the lowest possible prices. In the rear of their offices they occupy a spacious five-storey building 50x150 ft. in area, fitted up with every facility and convenience, and employ a large number of hands in their establishment.

Messrs. R. L. and J. St. George Dillon

are natives of Montreal, and are active members of the Board of Trade. Mr. R. L. Dillon is honorary secretary and a member of the City Club, while Mr. J. St. George Dillon is a member of the Metropolitan Club.



The Lake of the Woods Milling Co.

LIMITED

MILLS AT:

KEEWATIN AND PORTAGE LA PRAIRIE

OFFICES AT:

KEEWATIN, MONTREAL, WINNIPEG

Montreal Offices: BOARD OF TRADE BUILDING

AMONG the great industrial enterprises of Canada is the "Lake of the Woods Milling Company (Ltd.), which has, under its able and conservative management, achieved a great success in the line of Flour Milling, and its immense mills at Keewatin and Portage La Prairie are to-day turning out the highest grades of fine flour from strictly select hard wheat, that are known to the world. The Company was duly organized and incorporated five years ago under Dominion laws with a capital of \$500,000 to engage in the milling and grain business.

The Company erected the first mill at Keewatin owing to the fine water power which is furnished by the artificial canal being cut from Lake of the Woods to Winnipeg River. The mill is located on the through line of the C.P.R. and is a six storey structure of red and blue granite quarried on the spot and has a capacity of 2000 barrels per day, and is the largest in the Dominion. It is the best equipped mill in Canada with an elevator in connection, having a capacity of 750,000, and is the largest private elevator in Canada. In connection with the mill at Keewatin the company own a large cooperage where they manufacture all their own barrels, this being the only mill that can ship in barrels from the North-West.

Two years ago the Company erected another mill at Portage La Prairie. With its two mills in full operation the Company consumes 12,000 bushels of wheat a day, and turns out no less than 2,800 barrels of flour. As an industry, this is one of the most important in Canada. Its registered brand of the "Five Roses," extra patent flour, is known as the finest Fancy Flour made, and is sought for, for rolls and bread, and the *life* of the trade everywhere. Their "Hungarian Patent," and "Strong Bakers," are equally famous and popular brands. Using choice Manitoba hard wheat exclusively, and milling by the best process, the flour turned out is difficult to duplicate. The Company may be said to manufacture flour right at the wheat fields of the continent.

The Company have twenty-four elevators scattered through the North-West, the total capacity being 600,000 bushels. They have their own buyers and buy direct from farmers. The Company's headquarters are in the Board of Trade building in this city. Mr. Robert Meighen, the President of the Company, who resides in Montreal, is also connected with a number of other important enterprises, being President of the New Brunswick Railway Company, Director of the Patent Manufacturing Company, and a member of the large mercantile house of A. Meighen & Bros., of Perth, Ont. He is an active member of the Board of Trade and Corn Exchange, and is one of Canada's self-made, practical men, possessing splendid business qualifications.

Mr. W. H. Hastings, the General Manager of the Company, is a thorough business man, and before his connection with this Company managed one of the largest mills in the Dominion.

Mr. Geo. V. Hastings is General Superintendent of the company's mills and elevators, and has had a wide experience erecting mills, having erected some of the finest in Canada.

Mr. S. A. McGaw, Manager at Winnipeg, looks after the immense grain purchases of the Company, which is stored in their twenty-four receiving elevators throughout the grain region.

Mr. F. E. Bray, the Secretary of the Company, has headquarters at Keewatin.

The Company's product is the standard for consumption in the east, and for export to Europe, West Indies, etc., and the officers are to be congratulated upon the great success achieved.

D.

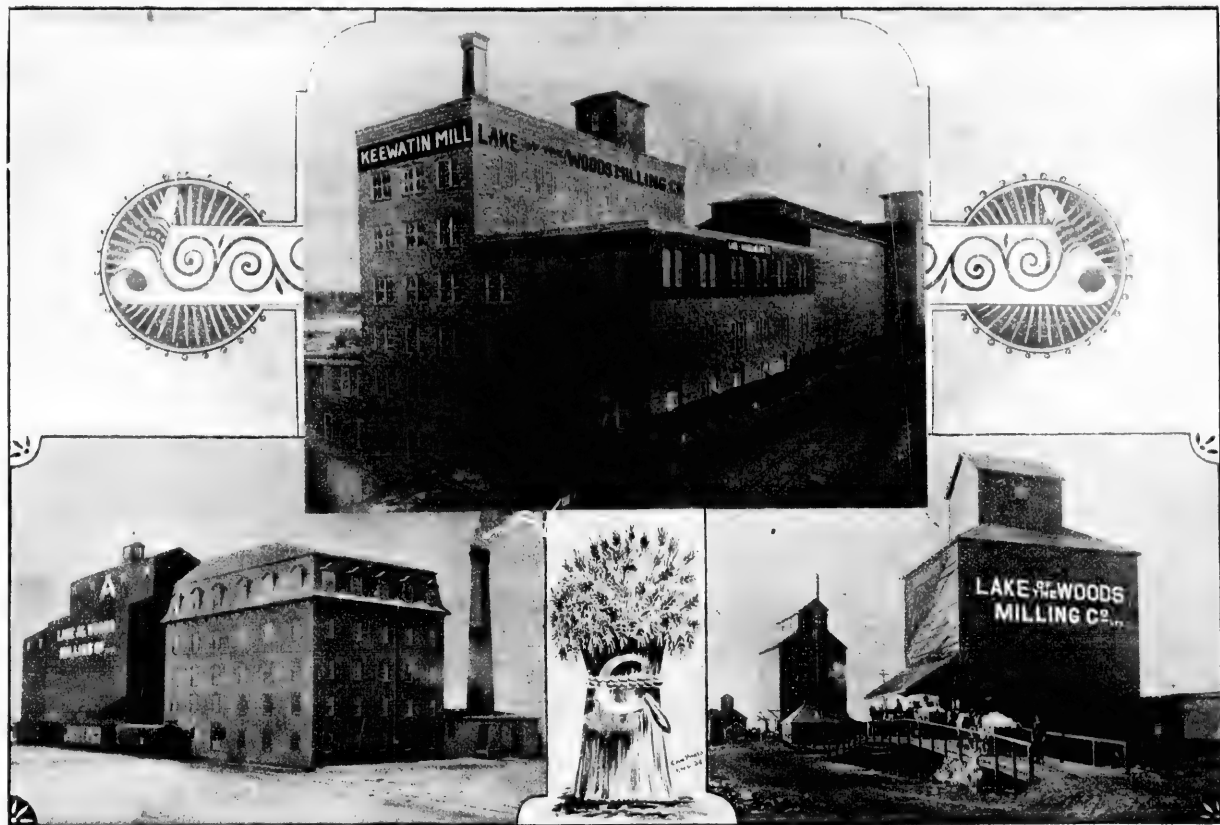
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ROBERT GARDNER & SON

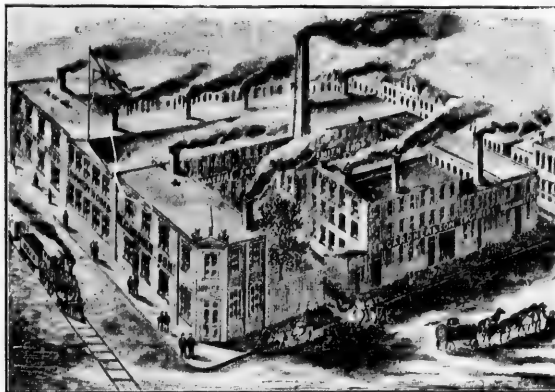
MANUFACTURERS OF

Lathes, Tools, Machinery, Shafting, Etc., Etc.

HAZARETH, BRENNAN AND DALHOUSIE STREETS

THE steady advance made in the perfection of cracker and biscuit machinery by the noted Montreal house of Messrs. Robert Gardner & Son have elicited close investigation, and the widespread patronage of biscuit manufacturers in all sections of the Dominion. This extensive and successful business was established in 1850 by Mr. Robt. Gardner, who was succeeded in 1875 by "Robert Gardner & Son." Mr. Robt. Gardner, died in 1891 after an honorable and successful career, and was succeeded by his son, Mr. Robt. Gardner, junior, who is now sole proprietor, the business, however, being still conducted under the old title of "Robert Gardner & Son." The works cover an area of 200x250 feet, and consist of spacious two and three story buildings, machine and pattern shops, smith shop, erecting shop, store houses, etc. The different departments are fully equipped with modern tools, machinery and appliances operated by a superior 100 horse power steam engine. A speciality is made of the manufacture of cracker and biscuit machinery, confectioner's tools, etc., and they also turn

out engines, boilers, lathes, planers, general machinery, and fine tools, shafting, pulleys and hangers. From 50 to 70 skilled hands are employed, and the works have frontages on Nazareth, Brennan and Dalhousie streets.



Quality and efficiency have been the first consideration of this firm, and its claims for merit are based on the severe tests of every day use of its cracker and biscuit machinery, which is the best and most reliable in the market. Many diplomas and gold and silver medals have been awarded the firm at exhibitions in different parts of the globe for the superiority of its productions. Orders are carefully filled at the lowest possible prices, and complete satisfaction is guaranteed patrons and the trade of the house now extends throughout all sections of the Dominion of Canada and the United States, as well as the continents of Europe, South Africa and Australia. Mr. Gardner is a native of Montreal, and is widely known for his executive ability and strict integrity. During the Fenian Raid Mr. Gardner was Colonel of the 6th Montreal Fusiliers, but has since retired.

GEORGE GRAHAM ST. JAMES GROCERY

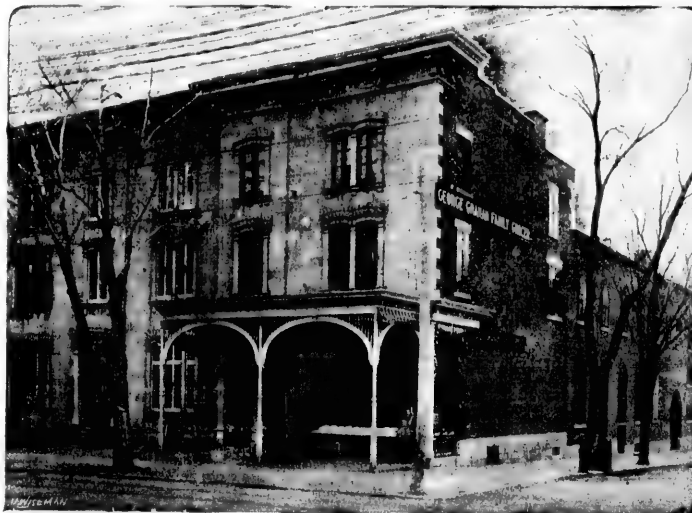
2448 ST. CATHERINE STREET

CORNER OF DRUMMOND STREET

FOREMOST among the old established and reliable concerns engaged in the retail grocery trade in this city—we might say in the whole Province of Quebec—is the St. James Grocery, of which Mr. George Graham and his son, Alex. F., are the proprietors. No other house has met with such unprecedented and unqualified success. Mr. George Graham founded this business as long ago as 1861, and during the thirty-one years since intervening, the history of the house has been an unbroken record of progress, building up a large, permanent trade throughout the city and vicinity. The choicest products of the Old World, together with those of the New, are here offered to the public, and a separate volume would be required to name the fancy and staple groceries, provisions, wines, liquors, etc., carried by this house, whose stock is not only the largest in the city, but is also the finest. This is, in every respect, the model grocery, and has few, if any, equals in Canada. It was at first located on Notre Dame Street, and subsequently on Victoria Square. In 1893 a removal was made to the handsome premises specially erected by the firm for the purposes of their business, at No. 2448 St.

Catherine Street, corner of Drummond. The building is three stories high, with rat and frost proof cellars, and is 25x90 ft. in dimensions, while a 25x30 storehouse in the rear is also utilized. The appointments and

general equipment are perfect, eight assistants are employed, and three delivery wagons are in steady service. The management of this vast business is now in the hands of Mr. Alex. F. Graham, a young and enterprising gentleman, who has been actively identified with the house since 1877, and who thoroughly understands its every detail, and who makes a special effort to please each and every customer, and who is well liked by all with whom he associates. Mr. George Graham is one of Montreal's most influential and highly respected citizens. He was born on the Island, in St. Michael's Parish, in 1827. He is a Justice of the Peace for the city and district, a Governor of the Montreal General Hospital, trustee of the Montreal Protestant Cemetery, and a member of the Montreal Board of Trade, the Montreal Retail Grocers' Guild, as well as of the Montreal St. Andrew's and Caledonia Societies.



(The Bell Telephone calls are numbers 3447 and 4639.)



MONUMENT NATIONALE.

Lessard & Harris, Plumbers, Steam and Gas Fitters, 421½ Craig street, did the plumbing, gas and steam fitting in this building.

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LESSARD & HARRIS

Roofers, Plumbers, Steam and Gas Fitters, Etc.

No. 421½ CRAIG STREET, MONTREAL

NO business requires a more thorough knowledge of details than that which relates to the sanitary condition, heating, lighting and ventilating of our houses and public buildings. Of late years these subjects have received the careful study of scientific men, who make these objects a specialty, and the perfection to which their efforts have been brought is the best comment upon the intelligence which has very apparently predisposed them. In this important business, together with that of tinsmithing, coppersmithing and roofing, Messrs. Lessard & Harris, of No. 421½ Craig Street, have achieved a well-earned reputation, and their establishment has become recognized as a leading one in the city of Montreal. This house was originally established by Messrs. Brodeur & Lessard in 1888, the present proprietors assuming the control during the current year, and who are to day enjoying a widespread, liberal and influential patronage. The premises occupied consist of commodious show-room and office, 20x30 feet in dimensions, in the rear of which is situated the workshop, fully equipped with every appliance requisite for the satisfactory prosecution of a trade which calls for the constant employment of a force of upwards of fifty-five skilled and experienced workmen. Plumbing, gas and steam fitting comprise one of the branches of the business, which includes all kinds of sanitary work, and fitting up buildings with water and gas and steam-heating apparatus. Another branch is tin and galvanized iron roofing, general jobbing and repairing. A full line of plumbing, gas and steam-fitting materials is kept on hand, including lead and iron pipe, hydrants, bath-tubs, closets, rubber pipe, sinks, basins, chandeliers, gas jets, pipe joints, general fittings, etc. Estimates are promptly furnished and contracts of the largest magnitude satisfactorily completed at figures which will compare favorably in point of moderation with those quoted by any similar first-class house in the city of Montreal. In this connection Messrs. Lessard & Harris have satisfactorily completed work at the Grant Seminary, Monument Nationale, Banque du Peuple, St. James Street, St. Jean Baptiste College, the residence of Peter Gillespie, Esq., on Seymour Avenue, roofing Wm. Clendinneng Foundry, Point St. Charles, and many others too numerous for particularization in these columns. The individual members of this progressive firm are Messrs. Theophile Lessard and Willie Harris, who are thorough going exponents of their highly important branch of trade, and greatly respected for their many excellent qualities and strict integrity. They are likewise prominent and active members of the Order of Foresters and Artisans. Mr. Lessard, prior to engaging in business on his own account was for thirteen years in the employ of Messrs. Euard & McDonald as manager in the hot air furnace department.

Mr. Harris acquired his practical experience in a great measure as manager for Messrs. Brodeur and Lessard, a position he satisfactorily filled for five years before he joined individual business issue with his present partner. In conclusion we may safely state that in every branch of their business, this firm is prepared to compete with any contemporary establishment in the same line, and that business relations entered into with this house are sure to prove as pleasant as they will be advantageous to all concerned.

GRAND TRUNK RAILWAY COMPANY

Of all the factors engaged in the development of Canada's wealth and resources, the Grand Trunk Railway is the most important; it has notably kept pace with the modern requirements of the Dominion, and as to roadbed, track maintenance, bridges, stations, rolling stock and terminals has no superior on the continent. The double tracking of the main line has been carried forward, until on December 31, 1892, there remained but fifty-seven miles to double track between Montreal and Toronto, while a splendid new station has been erected in Montreal, and the great international tunnel under the St. Clair River has been completed. These are examples of the progressive policy and indefatigable energy of the present management, and which by its thorough system of organization, while maintaining the road at the highest standard of efficiency, is operating it at the minimum of expenditure.

The charter for the building of the Grand Trunk Railway was obtained from Parliament in 1851. Prior to this Montreal had a railroad to Lachine, and another from Laprarie to St. Johns, P.Q., known as the Champlain and St. Lawrence Railroad.

The original stock of the Grand Trunk was largely sold to English investors, and in 1853 the work of construction had been conducted so vigorously that the line was opened from Montreal to Portland, and in 1854 between Richmond and Quebec, thus giving an all rail route between the two principal cities of Lower Canada. The main stem of the Company's system—the line between Montreal and Toronto—was opened in 1856, and in 1858 the Sarnia Division was completed. The line eastward from Chaudiere Junction was completed to Riviere du Loup in 1860, and was sold in 1879 to the Government, forming a section of the Intercolonial Railroad.

At an early date the management of the Grand Trunk looked to the boundless West to secure a share of its trade, and by traffic arrangements with connecting western roads, began the transportation to the Port of Montreal of grain, flour and provisions. This through traffic rapidly grew to enormous proportions, and to more adequately control and accommodate it, the Company, in 1879, acquired possession of the Chicago and Lake Huron Railroad, giving it a direct entrance into Chicago. Thus equipped the road has ever since been one of the leading continental trunk lines, competing for and securing its share of the vast American transportation traffic. It subsequently secured control of the Buffalo and Lake Huron; the Stratford and Huron; the Michigan Air Line; Grand Trunk, Georgian Bay and Lake Erie; Montreal and Champlain; Wellington, Grey and Bruce; Hamilton and North-western; Detroit, Grand Haven and Milwaukee, etc.; while an extra important acquisition was that of the Great Western System.

The Grand Trunk system is now 3,515½ miles in length, and has a total mileage of track and sidings to the enormous total of 4,619, of this 4,222½ miles are laid with heavy steel rails. The rolling stock includes 795 locomotive engines, 903 cars for passenger service, 22,486 freight cars, and 155 auxiliary cars and snow ploughs. The Company employs over 18,000 men, and is thus by far the most important wage payer in the Dominion. It does a freight business of enormous magnitude; among the fast freight lines using its tracks being the National Despatch; Great Eastern; Commercial Express; Lehigh and Wabash; West Shore and Hoosac Tunnel, etc. It has numerous connecting points with the American system of railroads, and maintains a splendid through passenger service between Montreal and New York, Boston, Chicago, Detroit, Buffalo, and west. Pullman and Wagner car service is maintained on all through trains, and in June 1889, Vestibuled trains were put on. The Dining and Buffet car service is especially well managed, while excellent dining rooms are found at the important stations. The Grand Trunk is the popular route from the New England States, and Canada to Chicago and the West, while it has of late years secured more and more of the Middle States traffic, east and west. In 1892 the road carried 6,472,127 passengers, and so far this year the figures show an increase; the average fare for 1892 was 3s. 8½d, or about 95 cents; for 1892 the road carried 9,023,278 tons of freight, an increase of 749,269 tons over 1891, though owing to severe competition and business depression, the average rate was the lowest yet made, namely, 5s. 9½d., or about \$1.45 per ton. The net revenue receipts for the last half of 1892 were £615,061,10s. 10d., or about \$2,993,000. For the half year the working expenses amounted to £1,553,330, or 72.07 per cent. of the gross receipts; and while the train mileage was increased 6.5 per cent. the cost of working train per mile has been reduced from 40s. 28d. in the December half year 1891, to 38s. 36d. in 1892, or 4.76 per cent.—actually a total saving of £78,000 for the half year. This is the record at the close of the greatest period of financial depression ever known in the United States, so that the prospects of the Company are flattering in the extreme for earning heavy dividends during the coming era of renewed confidence and prosperity. In 1892 the Company acquired and has since operated the Canadian Express Company, and the investment has proved very profitable.

The Company has a share capital of £38,867,976 Stg. (\$189,157,483), thus rendering it one of the largest corporations in the world, a tribute to the magnificent enterprise of the British public. The Victoria bridge completed in December, 1859, at a cost of \$7,000,000, insures a permanent passage over the St. Lawrence River at all seasons, and is still one of the grandest engineering enterprises of the century.

The traffic department, including the officers, agents, clerks, train men, etc., employs about 7,000 people, while 400 more are employed in the general offices at Point St. Charles. In 1881 the Company erected a spacious four-storey building at Point St. Charles for its general offices.

Sir Henry W. Tyler, the President for many years past, is supported by a Board of ten directors, of whom two, Duncan McIntyre, Esq., of Montreal, and Hon. Frank Smith, of Toronto, are Canadians. Sir Henry's policy is sound and conservative; it is under his guidance that the road has become solidly prosperous, and to him the shareholders can look for the continuance of a management which will ensure increased earnings and lowest operating expenses.



GRAND TRUNK RAILWAY STATION, MONTREAL.

Mr. L. J. Seargeant, the General Manager, has had vast experience as a railroad manager both in England and here, and with the support of the present excellent staff the Company is certain to hold a foremost position among the trunk lines of the continent, and secure to the Dominion her true highway to the sea from the great lakes and the vast territory tributary thereto.

The Union Assurance Society, of London, England.

T. L. MORRISEY, MANAGER CANADIAN DEPARTMENT.

Offices—Bank of Toronto Building, St. James and McGill Streets.

It is absolutely superfluous in these modern days to advocate the propriety or enumerate the benefits and advantages of fire insurance. The only real question with property owners and merchants is as to the companies with which they shall place their risks. When a man takes out an insurance policy on his property he wants to be assured that there is a reasonable certainty that he will be fully indemnified in the event of loss or damage by fire. No insurance corporation in the world has a more honorable reputation or a more enviable record for prompt and equitable methods than the popular old Union Assurance Society of London, England, whose head offices in Canada are located in this city. This grand old organization dates its inception from during the reign of Queen Anne, having been instituted in 1714, and during the long roll of years that have since intervened its history has, owing to the conservative yet enterprising character of its management, been one of uninterrupted and ever increasing prosperity. The Union Assurance does a large and conservative business, which is broadly distributed throughout the wealthiest and most populous portions of the Empire. From an abstract of its annual statement for the year ending Dec. 31, 1894, we learn that the subscribed capital of the organization on that date amounted to \$2,250,000, its total funds to \$12,185,145, and its total receipts to \$2,962,260. The Society's headquarters are at No. 81 Cornhill, London, E.C. In 1890 the Union Assurance decided to extend its operations to the Dominion of Canada, and in November of that year established its head office for this country in Montreal, placing the management of its affairs here in the hands of Mr. T. L. Morrisey, a gentleman of long practical experience in the Canadian field of insurance, and who for several years filled the responsible position of Inspector in the Maritime Provinces for the Imperial Fire Insurance Co. Since its inception the Canadian business of the Union Assurance has grown steadily and rapidly, the promptness with which it adjusts losses and pays the claims of its policy-holders, together with the conservative principles which signalize its management, being the leading factors of its success. In its first year here, the Society received in premiums \$89,649, while the ratio of losses to



BANK OF TORONTO BUILDING.

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premiums was the exceedingly low one of 44.55%. In 1892 the premiums amounted to \$104,000, with a less ratio of only 50%, while in 1893 the total premiums reached \$127,000, and while most of the other fire companies doing business in this country experienced serious reverses, the Union Assurance came out with flying colors, and a balance on the right side of the ledger. In May, 1894, the Society will take possession of its handsome offices in the new Bank of Toronto Building, at the corner of St. James and McGill streets, immediately opposite Victoria square, the most desirable and central location in the city. Here the Society will occupy one of the most elegant suite of rooms devoted to office purposes in Montreal. They are easy of access, being on the first floor, are perfectly appointed in every respect, and are fitted up with all the conveniences that the modern requirements of the times demand for facilitating the transaction of business, and for promoting the comfort of those having business in them. Their arrangement is perfect. On entering, one finds oneself in the apartment reserved for the public, to the right being the office of the city agent, to the left the large general office, where a full staff of clerks, book-keepers, etc., are busily employed, and at the farther end, overlooking the square, the private office of the resident manager. The fittings are all exceedingly neat and tasteful, and are completely in accordance with the dictates of sound business sense and correct judgment. The Union Assurance Society has proved a valuable addition to Canadian and Montreal monetary institutions. Its policies are clearly worded, explicit contracts, popular with insurers, its rates are the lowest consistent with prudence and safety, while it is noted for prompt payment of claims as soon as adjusted. Under its present management the society selects preferred risks, thus affording an additional guarantee, while the honor and ability of the management secure for it a most enviable reputation in underwriters' circles. Mr. Morrisey has under his immediate control upwards of one hundred agents, the business conducted from this point extending all over the Dominion. The Society is represented in the United States by Messrs. Hall and Henshaw of the city of New York.

HENRY WARD & CO.

Accountant, Real Estate, Financial and
Insurance Agent

260 St. James Street

See Illustration on opposite page.

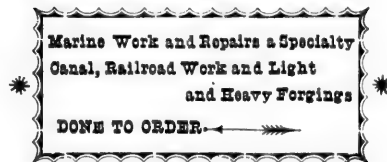
Toronto Bank Building.

PROMINENT and popular among the accountants, real estate, financial and insurance agents of this city we find Mr. Henry Ward, who carries on business as such under the firm name of Henry Ward & Co., Toronto Bank Building, 260 St. James street, corner McGill, and who occupies one of the finest suites of offices in the city. Mr. Ward is a native of Glengarry, Ont., and was for two years manager of the private banking house of Mr. Robert Scott. He has been established in his present line for the past eight years, and has built up an excellent, superior connection with capitalists and investors. He is one of those men who, possessing by nature an active and strong brain, can look after a number of interests at one and the same time, without allowing any one of them to suffer in the least, giving to each its due share of attention. Mr. Ward makes a leading specialty of handling real estate on commission, giving attention to the buying, selling, leasing and exchanging of property, improved and unimproved, also to the negotiation of hypothecs and loans, and the entire management of estates, securing tenants, collecting rents, etc., also to the settlement of bankrupt estates. He is special agent for the Lancashire and Sun Fire Insurance Companies, and places risks to any amount on the most favorable terms. He is also an expert accountant and is a commissioner for taking affidavits. He is largely interested in desirable suburban property, such as the Montreal Annex and the Cote St. Antoine sub-divisions, and owns property at Verdun, St. Louis of Mile End, Montreal Junction and Maisonneuve. He is the agent of the Bank of Toronto Building. The telephone call is Bell 1882.

St. Lawrence Iron Works

A. McINTOSH,

Blacksmith, Machinist, and Boiler Maker.



Manufacturer of Bolts and Rivets of every description.

No. 17 ST. FRANCIS LANE.

(near C. P. R. grain elevators).

MONTREAL.

The above reliable and successful business was established in 1875 by Mr. A. McIntosh, and by his energy and unceasing personal attention to this important industry has developed it into the present extensive manufacture, now situated No. 17 St. Francis lane (near the Canadian Pacific grain elevators). Mr. A. McIntosh is fully conversant with every detail and with the requirements of the most exacting patrons, especially in marine work and repairs of all description. Canal, railroad work and all descriptions of light and heavy forgings and builders' work. Orders are immediately and personally attended to, and complete satisfaction is guaranteed patrons, while prices in all cases are extremely moderate.

F. Tremblay,

Manufacturer of Doors, Blinds, Sashes,
Mouldings, Interior Wood Work, Etc.

392 to 400 William Street.



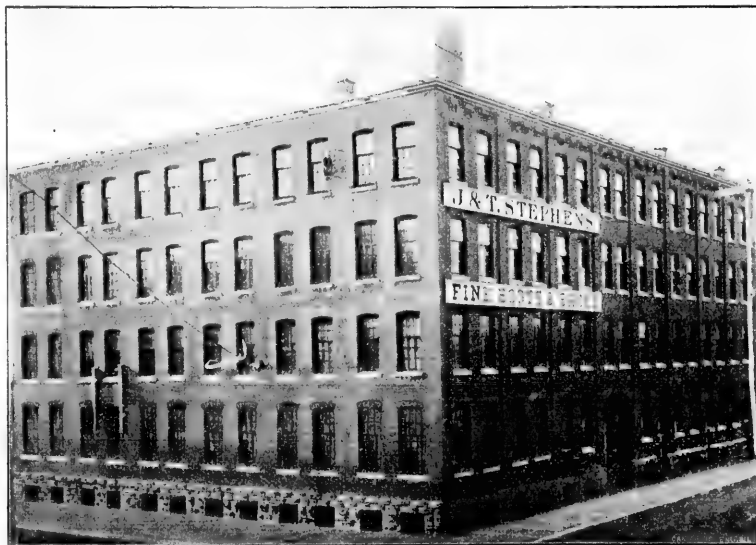
THE substantial growth of Montreal during the last few years has developed the manufacture of building materials to such an extent that no city in Canada has better facilities for producing all kinds of wood finish for buildings, while the most favorable inducements are now held out by our manufacturers to dealers, contractors and builders. A prominent house in this city actively engaged in this important industry is that of Mr. F. Tremblay, whose planing and saw mills are located at 392 to 400 William street. This business was established ten years ago by Mr. F. Tremblay, whose trade now extends throughout Montreal and its vicinity. The mill has a floor area of 15,000 square feet, and is fully equipped with the latest improved wood working machinery, tools and appliances, saws, blind lathes, etc., operated by a superior 80 horse-power steam engine. Here 50 skilled hands are employed, who turn out extensively doors, sashes, blinds, mouldings, interior wood work, etc. Mr. Tremblay also attends carefully to turning, shaping and joiners' work of every description, and has furnished his productions for many of the finest buildings lately erected in this city. He promptly furnishes estimates for all kinds of wood-work at the lowest possible prices consistent with first class workmanship and the best materials. Orders are promptly filled, and the telephone call of the office is 826. Mr. Tremblay is a native of the province of Quebec, but has resided in Montreal for the last 20 years. He is an honorable and energetic business man. A stock of 500,000 feet of the choicest lumber is always on hand, and the yard, canal, basin, etc., has an area of 12,000 square feet.

J. & T. STEPHENS

Wholesale Boot & Shoe Manufacturers

90 and 92 Beaudry Street, Montreal.

One of the most progressive and experienced firms of boot and shoe manufacturers in this city is that of Messrs. J. & T. Stephens, whose extensive establishment is located at Nos. 90 and 92 Beaudry street. The business was started by these gentlemen in the spring of 1892. They both bring to bear special qualifications in this line, Mr. J. Stephens has been identified with the manufacturing of boots and shoes for a period of twenty-five years, while Mr. T. Stephens has been connected with it for upwards of fifteen years. Thus they are eminently practical men who have had personal direction in every branch of the industry, and are fully conversant with all the modern methods and appliances. They have embarked in the business upon an extensive scale, occupying an entire four-story and basement building, 36 feet by 100 in dimensions, which is elaborately fitted up and is equipped with all the latest improved machinery and appliances run by steam power. An average force of 175 hands are em-



ployed here, a thorough system of organization is enforced, and the factory is a model in every respect. Messrs. Stephens devote the closest personal attention to the work in hand; they are markedly energetic and progressive, this being shown in the care with which they make selections of material used in their factory, in the correct new styles to which they cut, and as to the thoroughness of workmanship and elaborate finish. They manufacture full lines of fine and medium boots and shoes for men, women and children, and have won an enviable reputation with the trade throughout the Dominion. They excel in every detail of the work, while their prices are as close as the quality of goods will allow. A visit to their large factory shows it to be amongst the best conducted of any in the city. In every respect the premises reflect the highest credit upon the proprietors, who have before them prospects of the most favorable character, and can with certainty guarantee satisfaction to every house purchasing their goods.

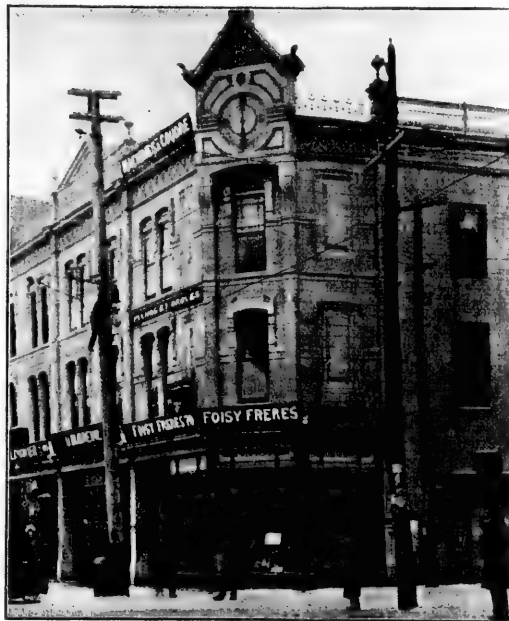
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FOISY FRERES

WHOLESALE AND RETAIL DEALERS IN

PIANOS, ORGANS AND SEWING MACHINES, ETC.

A careful review of the business interests of Montreal discloses the existence of a class of houses prepared to compete in every respect, in the several lines they represent, with the rival establishments of any city in the civilized world. Their complete stocks, ample resources and remarkable enterprise are matters of which the Canadian metropolis has every reason to feel proud. Among these, even the most casual observer must accord a foremost position to the house of Messrs. Foisy Frères, the well-known wholesale and retail dealers in sewing machines, pianos and organs, No. 70 St. Laurent street. This flourishing concern was established in Montreal in 1879, the present firm being organized in Quebec in 1883, removal being made by them to this city some four years later. Their business career has since been marked with a widespread and well-deserved measure of success, the volume and value of their trading connection increasing materially as year followed year. The secret of their prosperity, however, is more or less easy of solution, the mainstay of their business operations resolving itself in the fact that Messrs. Foisy have, throughout their commercial career, scrupulously maintained the high standard of the goods they handle. The premises occupied by them consist of a com-



No. 70 St. Laurent Street.

modious three-story building, 30 x 80 feet in dimensions, giving ample accommodation for the manipulation and display of the exceptionally fine productions in their line, and the generally advantageous prosecution of the business. They are likewise sole selling agents for the province of Quebec for the following well known houses:—Messrs. W. Doherty & Co., organ manufacturers, Clinton, Ont.; Messrs. Behning & Son, grand upright and square pianos, New York; the Davis Sewing Machine Co., of Dayton, Ohio; the new Raymond Sewing Machine, made at Guelph, Ont.; and are sole proprietors for the Dominion of Canada for the Offenbach piano, manufactured for them by the Offenbach Piano Co., and are controlling agents for the sale of the White sewing machine and Goderich organs. Messrs. Foisy also carry in general stock a large, well-selected and comprehensive assortment of both wind and string musical instruments, guitars, zithers, banjos, flutes, flageolets, cornets, etc., also a full line of bound and sheet music and musical merchandise generally. The individual members of the firm are Messrs. G. W., A. A. and L. T. Foisy, natives of Gentilly, Nicolet county, this province. They are active members of the Chamber of Commerce, Foresters, Trappeur Club, and heavy shareholders in the Merchants' Telephone Co., etc.

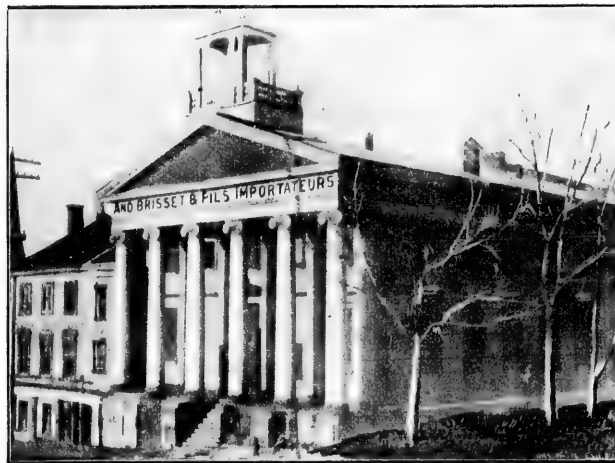
And. Brisset & Sons

IMPORTERS

Gosford Street,

& Champs de Mars Street.

It would be extremely difficult to name a branch of business more important in its relation to other lines of industry than that devoted to the wholesale commerce in wines and liquors, and the importance of Montreal as a centre for this traffic can scarcely be overestimated, as the enormous magnitude of transactions at this port abundantly demonstrate. It may be safely premised, however, that when a house has enjoyed a liberal patronage and trade popularity for a term of years, that it is an evidence of the fact that its management is characterized by energy, ability and good judgment. It is in such connection we make mention in this statistical review of the leading industries of the Canadian metropolis to the highly respected house of Messrs. Andrew Brisset & Sons, importers and exporters of fine wines and liquors, whose business premises and vaults are centrally and eligibly located for trade purposes on Champs de Mars street. This business was established some four years ago by Mr. And. Brisset, in conjunction with his two sons, Messrs. Andrew, Jr., and Paul Brisset, and through strict attention to its details, coupled with a straightforward system of honorable dealing, has enjoyed a continuously prosperous career to date. The secret of this success, however, is not far to seek, Messrs. Brisset having simply made it a point of selling the best goods, and carrying a general line thereof best suited to the wants of the trade. Indeed we question if there is a house in Montreal which handles a more diversified assortment of wines and liquors, having a special bearing on the demands of the market than does this. Buying on



the most extensive scale, everything is secured at the very lowest figure, they thus being enabled to dispose of their goods to the distributing and retail trade at a lower quotation than those whose transactions and facilities are not so extensive, the known financial stability of this house giving it many advantages in the purchase of goods. Their facilities are such, indeed, that Messrs. Brisset are able to thoroughly stock, without leaving their own prem-

goods. Orders of any magnitude are filled with the utmost promptitude and care, and the trade of the house is immense and influential, both locally and throughout the provinces of Quebec and Ontario. Messrs. Brisset are Parisians by birth, and have been highly respected residents of Canada's premier city for the past eight years.

ises, any store in the city or province. This firm make a specialty of direct importations from Europe, and are the representative sales agents of many of the leading European houses. Among other such specialties handled by them are the following, viz.:—The castle soaps of Fournier Frères, of Marseilles, which enjoy a European reputation; the candles of Fournier's Sons, also of Marseilles, whose daily output exceeds 100,000 packages, the celebrated olive oils of Plagniol de James, of Marseilles, the purest known, the prepared food products (conserves alimentaires), of B llet, and of Appert Chevalier, of Paris, chocolate of Trebucien, of Paris, and Vichy and Coutrexville mineral water, the finest Bordeaux wines of Blanchy and of Marceau; the cognacs of Riviere, Gardrat and of Martineau, whose brands are all of the highest quality; the distillations (eaux-de-vie) and Armagnac; burgundy wines of the best brands; the sherries, ports, madeiras of the oldest and most reliable Spanish and Portuguese vineyards. The premises occupied comprise a commodious three-story and basement structure on the Champs de Mars (their property), the departments embracing cellar space, office and general stock accommodation and immense storage room for case

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The GRANBY RUBBER Co.

43 Victoria Square.

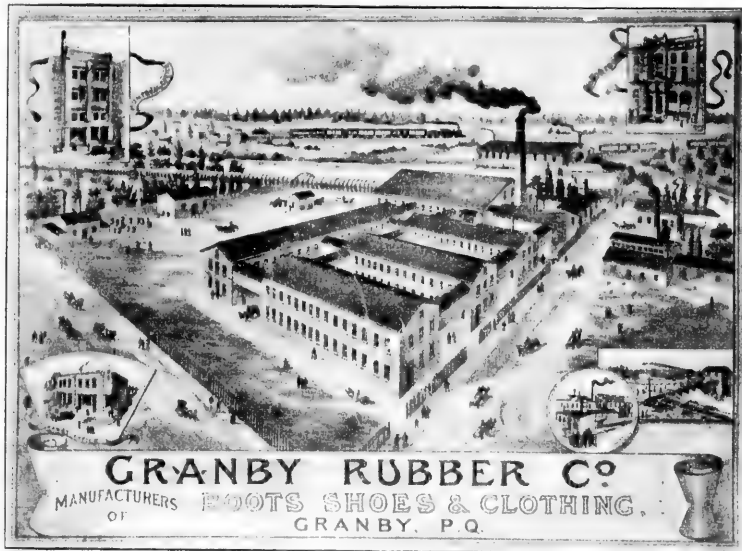
The manufacture of rubber goods has improved to such a vast extent during recent years that a very striking contrast is afforded between the articles in this line now offered to the public and those which were at first produced. In perfecting this industry, also, new uses have from time to time been discovered for rubber, and it has so completely entered into our modern civilization that it may now be considered an indispensable accessory to the varied and complicated needs of the times. Rubber is especially useful in the matter of clothing and footwear, affording a means of protection from water that could be obtained in no other way.

The finest and most serviceable rubber goods in Canada are manufactured by the Granby Rubber Co., whose Montreal headquarters are located in most central and convenient quarters at 43 Victoria square. The company was established in 1887 by Mr. S. H. C. Miner, who foresaw the great demand likely to exist for Canadian made goods of the highest quality. This anticipation has been abundantly justified, for the subsequent record of the concern has been one of continual development and enlargement. The factory at Granby, P.Q., is very extensive, comprising no less than seven large structures, mostly three stories in height, and new buildings and additions are continually being erected to furnish the necessary facilities for producing in sufficient quantities to keep pace with the rapidly growing demand. The force of skilled workmen employed here averages three hundred and fifty in number, and the capacity has been steadily augmented, until now between five and six thousand pairs of boots

and shoes can be turned out each day. Special attention is given to boots and shoes and clothing, these being naturally the articles for which there exists the greatest demand. In these lines the productions of the

skilful manner, their merits are now acknowledged on all sides, and those who have once purchased them invariably become permanent customers. The Granby Rubber Company is incorporated and has for its president Mr. S. H. C. Miner,

who is also well known on account of being connected with the Miner Carriage Company, the Eastman Lumber Company and several other business industries. He is a gentleman of varied and extended experience, a native of Granby, P.Q., and highly regarded in commercial circles generally. The general manager is Mr. J. H. M. Kechine, also born in Granby, and whose thorough business methods have materially conducted to the prosperity of the company, and no one is more favorably known to the rubber trade of Canada than he. Mr. W. O. Fuller, the superintendent, is an American and is intimately acquainted with every department of the industry, and no more able or experienced gentleman could be secured to attend to this department. When the patriotic spirit which animates Canadians to buy goods of home manufacture is so evidently united as in this case with the advantage of obtaining the best in the market, there should be no hesitation in placing orders with the Granby Rubber Company. Their sales agents are Messrs. Ames, Holden & Co., who carry stock in Montreal, Winnipeg, Toronto and Victoria, and who are well and favorably known in the trade, and no other firm has a better reputation for reliability and generally excellent business methods, and to anyone needing anything in their line we would advise them to examine this stock before purchasing elsewhere.



Granby Rubber Co. have won a wide fame, and are absolutely unexcelled by those produced in any other part of the world, not excepting the United States. Being made from the finest materials in the most

W. T. BENSON & CO.

Corner of COMMON AND PORT STREETS



WOOL, CHEMICALS, DYE STUFFS, ETC.



NE of the most important and representative houses in its line in the City of Montreal, is that of Messrs. W. T. Benson & Co., wholesale dealers in wool, chemicals, dye stuffs, etc., whose offices and warehouse are situated at the corner of Common and Port Streets.

This prosperous and extensive business was founded thirty-five years ago by the late Mr. W. T. Benson, who conducted it until 1885, when he died, after a successful and honorable career.

For a short time after his death the business was carried on by the executors of his estate, but has more recently been taken up actively by his son, G. F. Benson, who is now personally conducting the business under the firm name of W. T. Benson & Co.

Mr. Benson has the advantage of a well established business throughout the Dominion, and influential connections in Great Britain. This coupled with ample capital, places the firm in a very strong position.

The premises utilized for the business embrace a spacious four storey and basement building 45 x 150 feet in dimension, fitted up with every convenience, elevator, etc.

Here is kept a heavy and carefully selected stock of wool, chemicals and dye stuffs, the firm dealing largely in all lines of chemicals, such as sal, bicarb and caustic soda, pure alkali, bleaching powder, sulphur, alum, aniline dyes, argols, cutch, sulphuric and oxalic acids, bichromate of potash and soda, copperas, Fullers earth, cocoanut, palm and olive oils, tallow, tin crystals, logwood, madder,

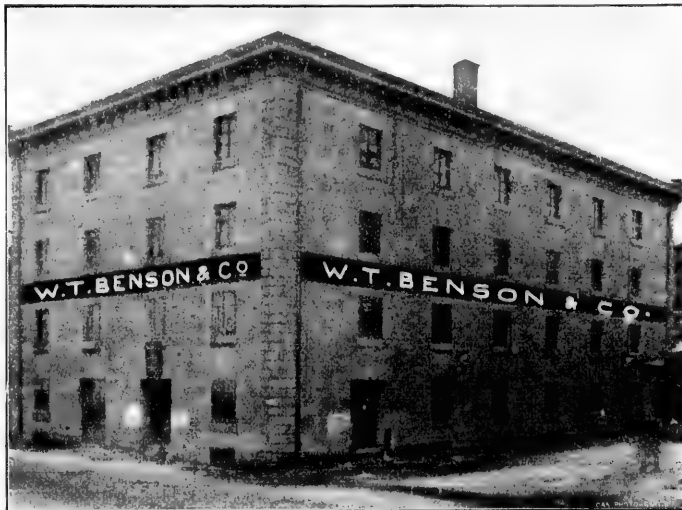
potash, etc. Only first class and reliable dye stuffs and chemicals are handled, the firm being sole agents in the Dominion for the well-known dyewoods of Messrs. John Dawson & Co., of Glasgow, Scotland, manufacturers of all kinds of dyestuffs and extracts.

Messrs. W. T. Benson & Co. also deal largely in wool, having direct communication with the Cape of Good Hope, whence they import several cargoes direct every year. They also at times buy largely at the London wool sales.

This business was formerly located at 14 St. Peter Street, but on May 1st, 1893, it was removed to its present location.

Mr. George F. Benson, who is now sole partner in the firm, was born in Montreal, but lived for some years in England, where he had the advantage of an education at one of the large public schools, and a course at Oxford. After his father's death Mr. Benson returned to Montreal, and has since devoted his time to the management of his various interests. He is also largely interested in the Edwardsburg Starch Company (Limited), of which concern he has recently been elected

president. The headquarters of this company are now in the office of W. T. Benson & Co., who act as selling agents for all the mill and barrel starches, glucose and syrup manufactured by the Edwardsburg Starch Company in their works at Cardinal, Ont. Mr. Benson is also president and a large shareholder in the Hawthorne Woolen Company, of Carleton Place, Ont.



McLaurin Bros.

Office and Yard: 2422 NOTRE DAME ST.

LUMBER WHOLESALE
AND
RETAIL

Of the various enterprises that have made Montreal the chief commercial centre of the Dominion of Canada, the lumber trade has always held an important place. employing large capital in its conduct, and giving to cognate industries a decided impetus by the energy and ability displayed in its development.

Among the most active and reliable firms engaged in this line is that of Messrs. McLaurin Brothers, whose office and yard are located at 2422 Notre Dame Street. This substantial and flourishing business was founded in 1888, by Messrs. W. T., A. L., L. K. and John McLaurin, who have since secured a liberal and permanent patronage, their trade extending throughout the city, and Province of Quebec.

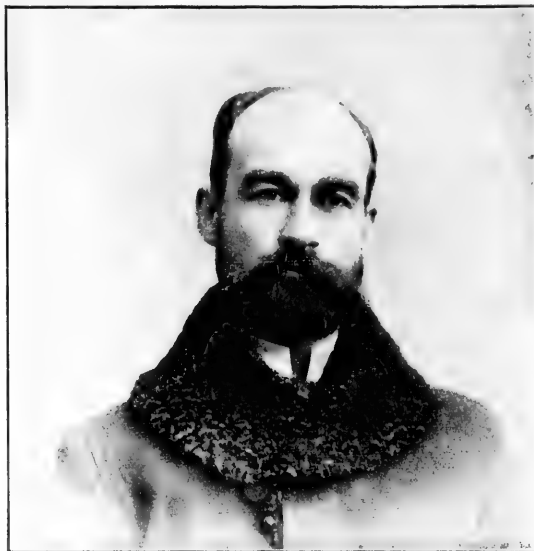
Mr. W. T. McLaurin resides in Montreal, Mr. A. L. McLaurin in Charlemagne, P.Q., Mr. L. K. McLaurin in Templeton and Mr. John McLaurin in Ellsworth, Kansas.

Their connections with manufacturers of lumber are of an influential character enabling them to procure their supplies direct from the forests, and to quote prices that can with difficulty be duplicated elsewhere. Their yards at Notre Dame Street and Canal Basin always contain 5,000,000 feet of carefully selected pine lumber, hardwood, cedar, hemlock, etc. Orders for cargo or car lots are promptly filled, and complete satisfaction is guaranteed patrons.

Mr. W. T. McLaurin, who manages the business in Montreal, was born in Templeton, P.Q. He is highly esteemed in trade circles for his strict integrity, and is an able gentleman understanding every detail of the lumber trade, and is one of the best known men in this business in Canada.

The firm makes a specialty of building timber cut to order.

The telephone call of the office is 8116, and the P.O. box 1216.



THOMSON & JOHNSTON

(CHARLES)

DEALERS IN

(JAMES)



FINEST GROCERIES



2450 ST. CATHERINE STREET

CORNER OF DRUMMOND STREET

A FITTING illustration of the high plane of excellence to which the provision and grocery trade has been raised in Montreal is instanced in the well-appointed establishment of the English Provision Company, located at No. 2450 St. Catherine St., corner of Drummond St. This flourishing business was inaugurated five years ago by its present proprietors, Messrs. Thomson & Johnston, at number 2349 St. Catherine Street, having removed to the present stand in 1891. Here the firm occupy the ground floor and basement of a building having a frontage of twenty-five feet by a depth of ninety. A vast and varied stock is constantly carried on hand, comprising everything usually included in the term "fancy and staple groceries," dairy and creamery products, foreign and native fruits and vegetables, the finest provisions, and an endless assortment of grocers' sundries. These goods are all obtained from the most reliable sources, and have been selected with special care to meet the requirements of a high class and fastidious family trade. From eight to ten assistants are in attendance on patrons, whose orders are promptly filled at lowest prices, and are delivered by wagon at residences free of charge. Both partners are men of thorough reliability in their business transactions, as well as of enterprise and experience, fully conversant with the wants of their customers, and sustain an excellent reputation in commercial and banking circles. They are natives of Scotland, Mr. Chas. Thomson having been born in Aberdeen, and Mr. James Johnston in Glasgow. They have been in this city for eight and seven years respectively. They are members of the Masonic Order, Mr. Thomson being also a member of the Caledonian Society.



VIAU & FRERE

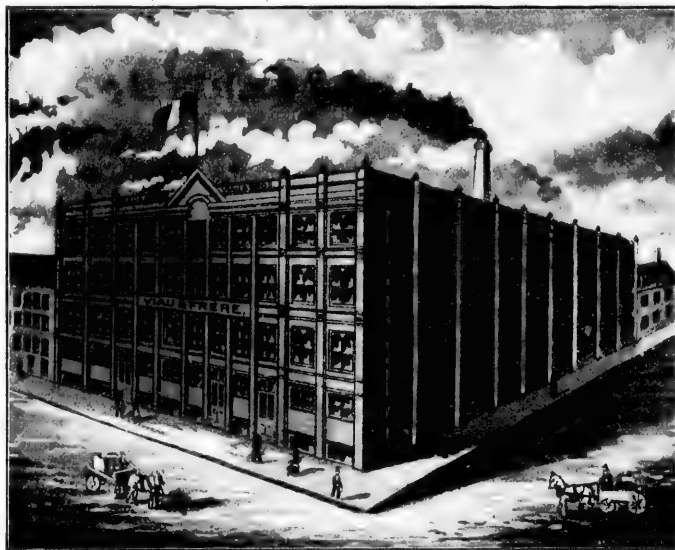
Manufacturers of *Biscuits, Confectionery, Chocolates, Etc.*

1284 to 1294 NOTRE DAME STREET

MONTREAL gives us examples of the most advanced industrial establishments in every branch of trade. A forcible illustration is afforded by the famous biscuit and confectionery manufactory of Messrs. Viau & Frere,

which has won such an enviable reputation throughout the entire Dominion for producing goods of such surpassing excellence. The business was founded in 1867 by Messrs. Viau & Viger. They early developed a flourishing trade. In 1873, Mr. Viger retired, and Mr. Charles T. Viau continued the business under the name of Viau & Frere. The firm have always manifested the most progressive energy in carrying on the business, introducing the most improved facilities and appliances, and making a specialty of using only the very choicest of materials. The factory is located at Nos. 1284 to 1294 Notre Dame street, a fine four-story and basement brick structure, 85 feet by 100 in dimensions, with store house in rear. The latest cracker and biscuit mixing machinery and confectionery appliances are in operation here, the premises being a model of systematic organization, while the utmost cleanliness is observable. Mr. Viau personally buys all his flour, sugars, molasses, syrups, butter, fruits, nuts, flavors, extracts, etc., and rejects anything that is not absolutely pure and fresh, and of the highest standard of excellence in every respect. Mr. Viau is one of the leading biscuit manufacturers of the Dominion, and is constantly introducing novelties, his list now including several hundred varieties. The same remark applies to his

varied and comprehensive lines of confections, including all styles of chocolate creams, caramels, bon bons, stick candy, glace fruits, lozenges, gum drops, etc. Exquisite flavor and delicacy characterize the confectionery, and it is the staple with retailers and jobbers all over the Dominion. He is also the manufacturer of the celebrated prepared self-raising flour. Mr. Viau owns a splendid farm of some 700 acres at Maisonneuve and Longue Pointe, where he keeps the finest blooded stock, including 40 cows, whose milk is received daily at the factory for use in the manufacture of the justly celebrated biscuits. One hundred and twenty-five hands find steady employment in the factory, which is driven with orders, and has a trade which extends throughout the Province of Quebec. Messrs. Viau & Frere have been awarded the first prize at the Provincial exhibitions for the superiority of their biscuits, prepared flour, etc., and they are the most popular and saleable of any brand in this line. The firm are now doing a trade of some \$300,000 annually, and the sales this year indicate a steady development of the business. Mr. Charles T. Viau was born in Longueuil, P.Q. He has always been a supporter of any measures calculated to advance Montreal's interests, and is an active member of the Board of Trade. Montreal is to be congratulated upon the possession of such an extensive, ably conducted house as this, which is one of the leading representatives in its line, and compares favorably with any in the United States.



The Canada Machinery Agency

IRON AND WOOD WORKING MACHINERY, STEAM ENGINES AND BOILERS. ETC.

345 and 347 ST. JAMES STREET

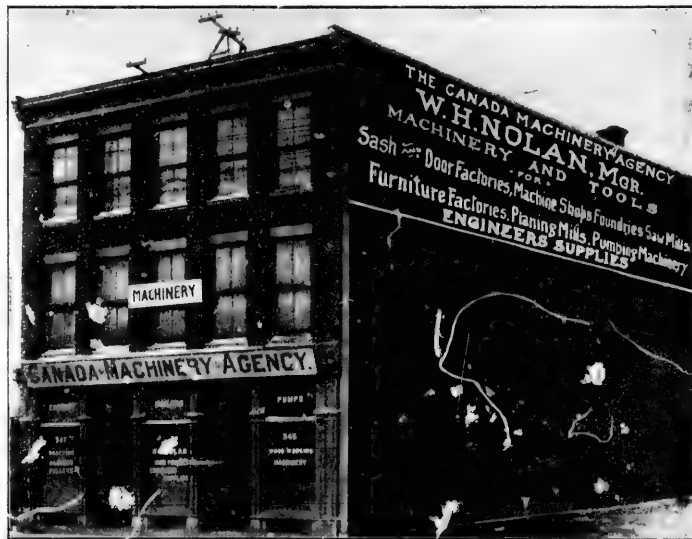
A CONCERN devoted exclusively to supplying the vast manufacturing trade of Canada with equipments and machinery of all descriptions, whose name has become well-known to the trade throughout the country, is that of The Canada Machinery Agency, 345 and 347 St. James Street, of which Mr. W. H. Nolan is the manager. This enterprise was established twelve years ago, and has rapidly developed under the progressive business methods pursued by Mr. Nolan until it now controls a liberal patronage scattered throughout every portion of the Dominion. The warehouse on St. James Street occupies a fine two storey brick building extending to Little St. Antoine Street, 50 x 100 feet

in dimensions. Among the important manufacturing concerns represented by this agency are the Robb Engineering Co., of Amherst, N.S.,

manufacturers of the Robb Automatic High Speed Engine and Monarch Economic Boilers, saw mill machinery, the Snow Steam Pump Works, Buffalo, N.Y.,

steam pumps; Boston Blower Co., Boston, manufacturers of blowers and exhausters, dry kilns and heating apparatus, and The Cant Bros. Co., Galt, Ont., wood working machinery. In the extensive warehouses will always be found a large assortment of portable forges, exhaust fans, steel pressure blowers, cupola blowers, steel saw arbors, hand and power blacksmiths' drills, force pumps, steam pumps, Dodge wood split pulleys, shafting, hangers and pulleys, lathe and drill chucks, injectors, emery wheels, rubber belting, twist drills, cap and set screws, machine screws, and aⁿ de-

scriptions of machinists' tools. Mr. W. H. Nolan, the manager, is a native of this city, and a member of the Board of Trade.



KINGSTON AND MONTREAL FORWARDING CO., LTD.

WILLIAM STEWART, Managing-Director

414 BOARD OF TRADE BUILDING

THE vast amount of freight daily arriving at Montreal for shipment has caused the establishment of several transportation lines, which make a business of forwarding goods, grain, etc., to Montreal for export from the lake region and the North-West. Taking advantage of the superior facilities of Montreal by land and water, our agents offer unsurpassed advantages to shippers of freight, being able to forward goods by rail or water without the trouble of obtaining a separate bill of lading from each company or line. In this connection we desire to direct special attention to the representative and reliable Kingston and Montreal Forwarding Co. (Ltd.), whose office in Montreal is located at 414 Board of Trade Building. This company was incorporated sixteen years ago with a capital of \$200,000, Mr. Alex. Gunn, Kingston, Ont., being the President, Mr. Frank Ross, Quebec, the vice-president;

Mr. Wm. Stewart, Managing Director, Montreal; John Torrance, jr., Montreal; and Hiram A. Calvin, M.P., Garden Island, Ont., directors, and Mr. James Stewart, agent, Kingston, Ont. They own several fine steamboats,

and have floating elevators at Portsmouth Harbor, Kingston, Ont. Freight consigned to points beyond the Company's terminals is delivered in ware-

houses of connections immediately on arrival, thus guarding against delay. All goods are handled carefully at low rates, and insurance is promptly effected when required. A specialty is made of handling and transporting grain, and they have elevators in the chief producing sections of the Dominion. Mr. W. Stewart, the Managing Director, was born in Howick, P.Q., and came to Montreal in 1859. He has been engaged since 1861 in the inland forwarding business, and in 1867 became agent for Henderson, Holcomb & Co., Kingston, Ont., with which firm he was connected for 15 years. Mr. Stewart was president of St. Andrew's Society, Kingston, Ont., and is a member of the Kingston and Montreal Boards of Trade and Montreal Corn Exchange, while he



is also a director of the Montreal Thistle Curling Club. He is widely known for his executive ability and sterling probity, and is one of Montreal's influential and public spirited citizens.

• ROBERT LINTON & CO. •

British and Foreign Dry Goods, Canadian Tweeds, Cottons, Etc.

Corner St. Helen and Lemoine Streets.

A careful review of the business interests of the city of Montreal discloses the existence of a class of houses prepared to compete in every respect in the several lines they represent with the rival establishments of any other commercial centre in Canada or the United States. Their complete stocks, ample resources and remarkable enterprise are matters of which Montreal has every reason to be proud. Among such, the casual observer must accord a leading position to the old established and representative house of Messrs. Robert Linton & Co., importers and wholesale dealers in British and foreign dry goods, Canadian tweeds, cottons, etc., whose offices and warehouse are centrally located, corner St. Helen and Lemoine streets. This extensive and flourishing business was established many years ago by Messrs. William Stephen & Co., who were succeeded by Robertson, Linton & Co. Eventually on January 1st, 1892, the present firm of Messrs. Robert Linton & Co. assumed control. The co-partners, Messrs. Robert Linton and Jno. Black, bring great practical experience to bear, while their facilities are perfect and their connections in Great Britain,



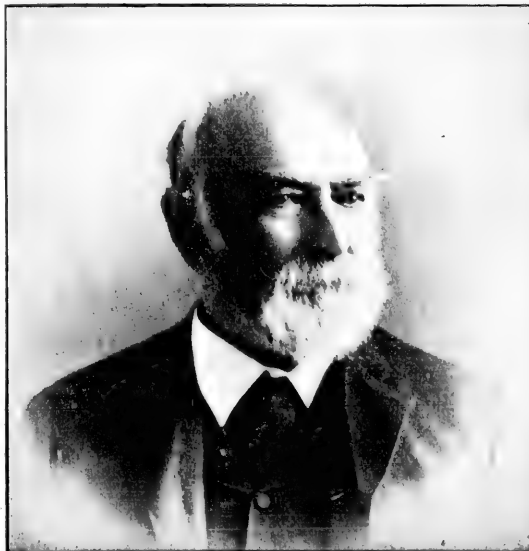
Europe, the United States and Canada are of the most influential character, enabling them to offer always substantial inducements to buyers. They occupy a spacious five-story and basement stone building, which is one of the finest structures in the city. It is elegantly equipped and lighted, and fitted up with all modern conveniences. The basement is devoted to cottons, flannels, shirtings, linens and blankets; the first floor to prints, cottonades, ginghams, flannellettes, table linens, towellings, yarns, corsets, etc.; the second floor to woollens, tailors' trimmings and small wares; while the third floor is utilized for dress goods, hosiery, gloves and fancy goods; the fourth floor for carpets, oilcloths, etc., and the fifth for stock. They possess every possible facility for keeping themselves in communication with the most famous British and European manufacturers, always being the first in Montreal to secure the choicest novelties and finest fabrics, which are offered to patrons almost simultaneously with their appearance in London, Paris or New York. Messrs. Linton and Black are highly regarded for their sound business principles, energy and integrity.

* William Morgan & Sons *

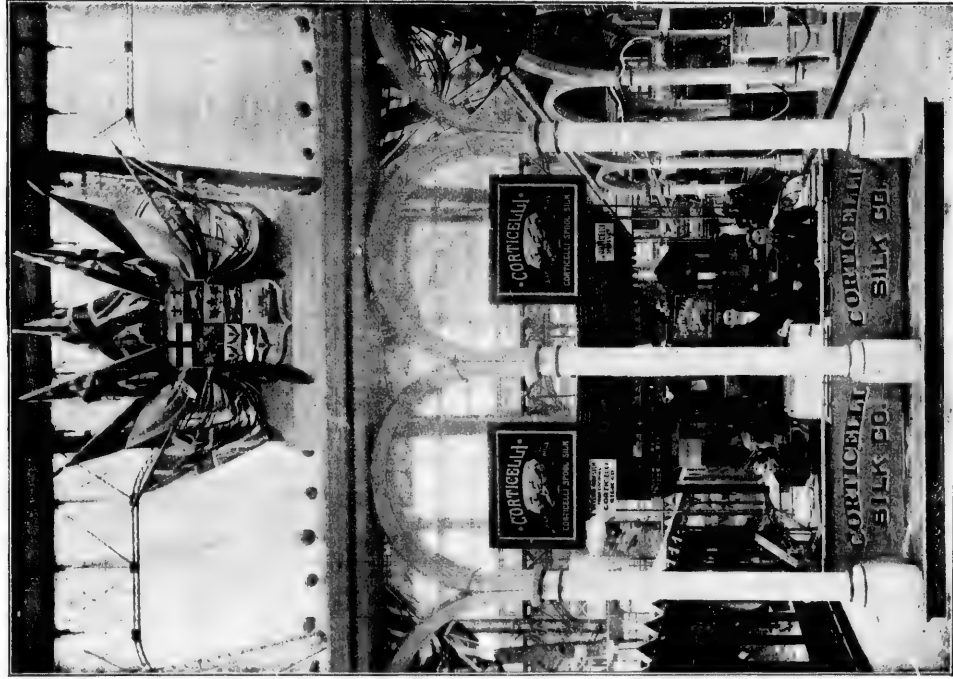
PORK BUTCHERS.

7 and 9 Bonsecours Market, Montreal.

Montreal has become a very important centre for the pork packing industry. Prominent among the representative and leading houses actively engaged in this trade is that of Wm. Morgan & Sons, pork butchers and packers, whose stalls are situated at Nos. 7 and 9 Bonsecours market, their Dominion abattoir being located at St. Henri, P.Q. This extensive business was founded nearly a century ago by the grandfather of Wm. Morgan, who succeeded in 1840, and has been all his life engaged in the pork trade. In August, 1893, after a long, successful and honorable career he passed away and was succeeded by his sons, William, James, George, F. J., and Henry, the business now being under the able and efficient management of Mr. Jas. Morgan. The abattoir is fully equipped with modern appliances and machinery, operated by an eight horsepower steam engine. An average of two hundred hogs are handled daily, and the refrigerator has a capacity of 1,000 hogs. Only the best stock is handled, and the greatest care and attention are given in the packing house



to the meat while being prepared for the market. Messrs. Morgan deal largely in dressed hogs, pork, hams, bacon, lard, etc., and the prices in all cases are regulated by the market. The business is both wholesale and retail, and the stalls in Bonsecours market are always fully stocked with the choicest meats, pork, hams, sausages, etc., to be found in the city. Morgan's hams and bacon are packed and cured by a process which adds greatly to the flavor of the meat, and renders them free from all injurious substances and unpleasant taste of excessive salt, and a specialty is made of hams and sausages. The slaughterhouse was previously on Albert street, but in 1881 was removed to St. Henri, P.Q. Orders are promptly and carefully filled, and complete satisfaction is guaranteed patrons. Mr. William Morgan, deceased, was a native of Montreal, where he was highly regarded in trade circles for his business ability and strict probity. He was an active member of the Board of Trade, and was for several years a member of the Volunteer Hero Fire Brigade.



CORTICELLI EXHIBIT

* * * at *World's Columbian Exhibition*, * * *
CHICAGO, 1893.

(See descriptive article on opposite page.)

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CORTICELLI SILK COMPANY

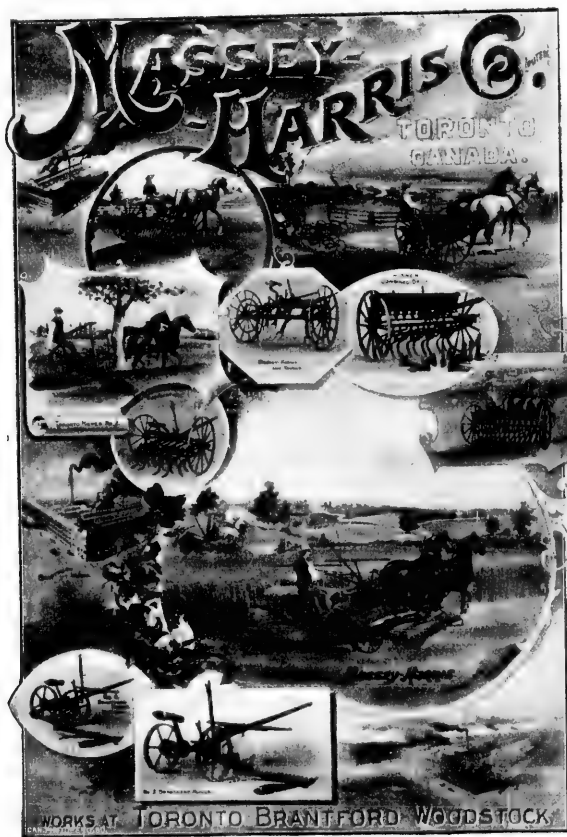
..... MANUFACTURERS OF
.....

Corticelli Spool Silk and Twist

Agents for Brainerd & Armstrong Wash Silks, Etc.

207 ST. JAMES ST.

It would require many pages in this work to give a just conception of the magnitude of the facilities, resources, connections and extent of business of the famous Corticelli Silk Company, whose headquarters are in this city, but instead we are compelled to give only a brief and concise description of what is to-day the most extensive branch of the largest and most important enterprise in its special line in the world, namely: the Nonotuck Silk Company, of the United States. The Nonotuck Silk Company is the oldest-established silk industry on the continent, having been founded in 1838 for the exclusive purpose of manufacturing the now world-renowned Corticelli silk. The Canadian branch was established in 1889, with headquarters in Montreal. The company operate mills at St. Johns, P.Q., and at Florence, Haydenville and Leeds, Mass., U.S.A., which are to-day the largest silk thread mills in the world, employing thousands of hands, and shipping their products to every portion of the civilized world. The offices are located in Montreal, Toronto, St. Johns, Canada; and New York, Boston, Chicago, St. Louis, Cincinnati, Gloversville, New Orleans, St. Paul and San Francisco, U.S.A. This company annually consume immense quantities of raw silk, its products embracing the popular brands of Corticelli spool silk and wash silk; also, embroidery filoselle, knitting silk, arrasene, etc. The Corticelli Silk Company, in addition to the manufacture of silks and twists, are agents for Brainerd & Armstrong Company's wash silks, etc. These goods are extensively used by art societies throughout Canada and the United States. The company also manufacture silk and mohair braids for the leading tailoring trade throughout the country, and make a specialty of roll braid for ladies' dresses, which are put up in three-yard lengths. They also handle silk lining, merveilleux Levantines and serges, carrying in their salesrooms at 207 St. James street, Nordheimer's building, full and complete lines of the above-mentioned goods. The popular brands handled by this company are, "Gilt Edge," "Nonotuck," "Corticelli," "Bartolini;" also, Corticelli ribbon chenelle, embroidery rope silk, Florence knitting silk, and silk hosiery and mittens. The mills of the company are at St. Johns, P.Q., producing the best goods in their line in the country, occupying three four-story buildings, and employing a large number of hands. The growth and prosperity of the company's interests in Canada are certainly commensurate with the fame and popularity of "Corticelli" in the States. The illustration represents the exhibit made by the Corticelli Company at the World's Fair, Chicago, where it proved the greatest attraction in the Canadian section. The company had two of its most expert employees, as well as pretty young ladies, who exemplified the process of reeling raw silk, and the latest fad in artistic embroidery—"drawn work." The Corticelli Company received awards for the best spool silk, highest standard machine twist, wash silks, and art fabrics, with the highest honors for the display of raw silk reeling and art embroidery work. Telephone 1439.



MASSEY-HARRIS CO., Ltd.

HARVESTING and SEEDING MACHINES

Quebec Branch . . . 600 ST. PAUL STREET
J. H. STANTON - Manager

THIS is the head office for the Province of Quebec of the well-known Massey-Harris Co., (Limited), who are the largest manufacturers of agricultural machinery under the British Flag, and whose trade extends to the principal fields under its protection. The Massey-Harris Co. (Ltd.) was incorporated in 1891 with ample capital and comprise the following: The Massey Manufacturing Co., Toronto; A. Harris, Son & Co., (Ltd.), Brantford; Massey & Co., (Ltd.), Winnipeg; Patterson & Bro. Co., (Ltd.), Woodstock; and J. O. Wisner, Son & Co., Brantford. Three of these concerns had branches in Montreal before the union. The head offices of the Company are at Toronto, Canada, and they have, besides this, branch offices at St. John, N.B.; London, Eng.; Melbourne, Australia; and Winnipeg, Man. The works are located at TORONTO, BRANTFORD and WOODSTOCK, and are among the largest and best equipped in the world, affording constant employment to 1200 men. At the Paris Exposition in 1889, they received the highest award, being the Grand Object of Art for Field Trial in competition with the world, and at the recent Chicago World's Fair they had the best exhibit of agricultural machinery on the ground. Without entering into technical descriptions of the Company's various machines which have completely revolutionized the farmer's business, it should be stated, that for *lightness of draft, ease of management, simplicity of construction and working qualities*, the Massey-Harris machines lead the van. Their reputation is universal, and the demand for them is steadily on the increase. In Montreal the Company occupies a spacious three-storey building for offices and showrooms, 65 x 100 feet in size, also a warehouse 65 x 110 feet in area. Here is kept a complete stock of the Massey-Harris machines, this branch supplying the Company's trade in the Province of Quebec. The Montreal Manager, Mr. J. H. Stanton, for three years represented the Massey Mfg. Co. in this city before amalgamation, and was with them twelve years in Ontario before coming to Montreal. He feels it a pleasure to show up goods to prospective customers.

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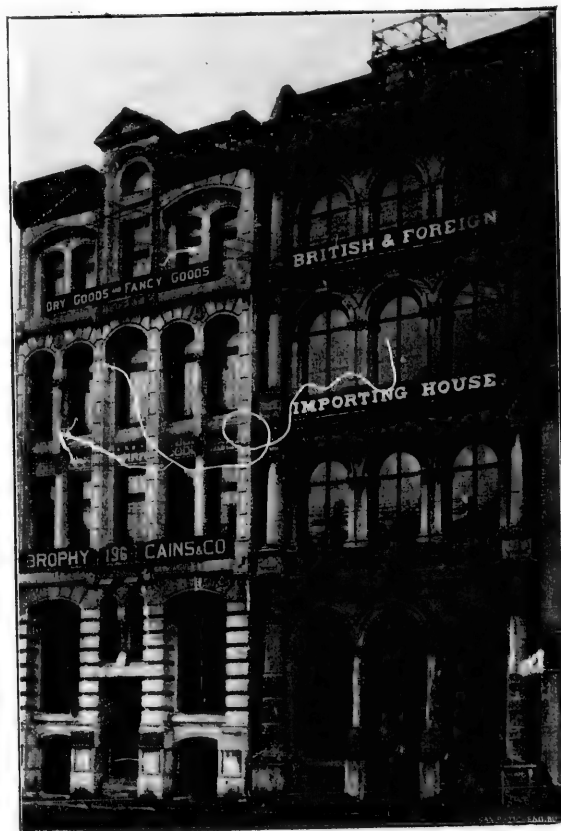
BROPHY, CAINS & CO.,

IMPORTERS OF

STAPLE AND FANCY DRY GOODS,

196 McGill Street.

One of the most progressive and reliable firms in its line in the city of Montreal is that of Messrs. Brophy, Cains & Co., importers of staple and fancy dry goods, notions, etc., whose offices and salesrooms are situated at 196 McGill street. This wholesale business was founded in 1886 by Messrs. Thos. Brophy, Fred. L. Cains and A. W. D. Howell, under the firm name of "Brophy, Cains & Co." The partners have had long experience in the staple and fancy dry goods trade and import direct from the most celebrated British, French and German manufacturers. The premises occupied (one of the best arranged and most unique in the trade) comprise a spacious four-story and basement building, 40 x 120 feet in dimensions, fitted up with every convenience for the accommodation of their business. Messrs. Brophy, Cains & Co. are constantly receiving and opening out the latest novelties in their line. They are specially noted for the highest class of black dress fabrics "For Gentlemen." Only the most reliable goods are handled in each department. The stock, which is known as a general dry goods one, includes all that is implied by that trade term, and the choicest novelties, with a keen eye as to value in all lines handled, are always to be found there. All orders by mail or telegraph are promptly filled, and customers, no matter in what part of the country they reside, may fully rely on the ability and probity of this firm to execute all such that may be entrusted to them. Starting in a small way, this business has increased rapidly to its present proportions. So far the firm have confined their operations to the Provinces of Ontario and Quebec, but purpose shortly extending to the other provinces. Mr. Brophy was born at New Glasgow in the Province of Quebec, Mr. Cains in Glengarry County, Ontario, and Mr. Howell in Montreal. Mr. Brophy had his training in the late firm of T. James Claxton & Co., afterwards in S. Greenshields, Son & Co. and McLachlan Bros. & Co., having been buyer for the last named firm for some years previous to starting business. Mr. Cains was previously with Messrs. S. Greenshields, Son & Co., wholesale dry goods, Montreal, while Mr. Howell was for fifteen years with Messrs. I. Y. Gilmour & Co., in the same line. The partners are honorable, enterprising and liberal merchants, and popular members of the Board of Trade. They moved to their present premises in 1892, and previously were located on St. James street.





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BRONZES, CHURCH ORNAMENTS, ETC.

1664 Notre Dame Street, Montreal, Canada

THE leading and most noted house in Montreal actively engaged in the importation of bronzes, church ornaments, ecclesiastical vestments, statues, etc., is that of Mr. C. B. Lanctot, whose *Credit Paroissial* is located at 1664 Notre Dame Street, Montreal. This business was established in 1872 by Mr. Lanctot, who has since secured a liberal and permanent patronage from the clergy and religious institutions in general.

His stock is more varied and superior in quality than that of any other similar establishment in the Dominion, and Mr. Lanctot has lately chosen and bought for cash at extremely low rates the newest and choicest church articles in his last trip to Europe.

The premises occupied comprise a spacious three-story and basement building, 35 x 120 feet in size, fitted up with every convenience. The first floor is devoted to offices, ecclesiastical vestments, chalices, ciboriums, sanctuary lamps, altar candlesticks, altar flowers, candelabras, merinos, says, silks, damask, etc., etc.

The second floor is devoted to decorated statues, gondoliers imported from Italy, flags, Stations of the Cross in high relief, oil paintings, and chromos.

The third floor is devoted to the surplus of stock and the manufacture of the ecclesiastical vestments, banners, flags, society goods, statues and a decorating hall.

The basement is entirely devoted to altar wines and spirituous liquors of all kind.

The stock, which is valued at \$100,000, includes ecclesiastical vestments, silk, gold and silver cloths, trimmings, bronzes, silver and gold plated ornaments, chalices, ciboriums, ostensoriums, altar candlesticks, statues, banners, Stations of the Cross, religious pictures, says, merinos for cassocks, altar wines and every class of imported French liquors, wax tapers, olive oils, etc., etc.

The statues include the Sacred Heart of Jesus, Sacred Heart of Mary, Saint Joseph, Saint Ann, Immaculate Conception, Virgin Mother, Our Lady of Sorrows, Our Lady of Lourdes, Saint John Baptist, Adoring Angels, Angels with Candelabras, in fact, every statue of saints known. These statues are unrivalled for beauty, quality and workmanship, and the prices quoted for them are exceedingly low.

Mr. Lanctot also imports from Europe any statue that may be wanted, in terra cotta, iron or bronze; and has lately placed Stations of the Cross in high relief in several leading churches in the States, Dominion of Canada and Newfoundland. Orders are immediately attended to, and complete satisfaction guaranteed patrons.

Mr. Lanctot was born in Three Rivers, P.Q. He is widely known in social and business circles for his strict integrity, and is an active member of the Chamber of Commerce.

The business is both wholesale and retail, and he also has a branch in the City of Quebec. Mr. Lanctot issues a concise catalogue, which is forwarded on application.



HOTEL CADILLAC

J. W. LEWIS, Proprietor

NOTRE DAME STREET

THE City of Montreal is to be congratulated upon having such an excellent establishment as the new Hotel Cadillac, occupying the site of the old City Hotel, eligibly located on Notre Dame Street, in the centre of the business portion of the City, and convenient to steamboat and railway depots. It was opened in 1892 by Mr. J. W. Lewis, the present proprietor, who has had long experience in business, and previously conducted the Crawford House, Windsor, Ont., and was for some years a conductor on the Grand Trunk Railway. The Cadillac is handsomely furnished, the entire building being lighted by electricity, heated by steam, and fully supplied with all modern improvements, electric bells, barber shop, billiard room, elevator, etc. The appointments and cuisine are unexcelled, and the rates are only \$1.50 and \$2.50 per day, on the American plan. The ladies' parlors are elegantly furnished, and the dining room seats comfortably 132 guests. Mr. Lewis is noted for having at all times the choicest and best in the market on the table, and plenty of it, while a distinguished chef and competent assistants are employed. The hotel is a spacious five-storey and basement stone building 60 x 175 feet in dimensions, extending to St. Maurice street. The basement is devoted to storage, etc., and the first floor to offices, reading and writing rooms, news and cigar stands, barbers' shop, bar, etc., while the second is utilized for parlors and guests' rooms, and the other floors for bedrooms. Forty competent help are employed, and the Cadillac is a model of neatness, cleanliness and order, and guests having once stopped here are sure to return when again visiting Montreal. Mr. Lewis is a native of Hamilton, Ont. He is widely known for his genial disposition and sterling integrity, and we predict for him a very successful career. The Cadillac contains 118 rooms available for guests, and the sanitary arrangements and means of escape in case of fire are perfect.

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No. 822,

Montreal Optical and Jewellery Co.

(LIMITED)

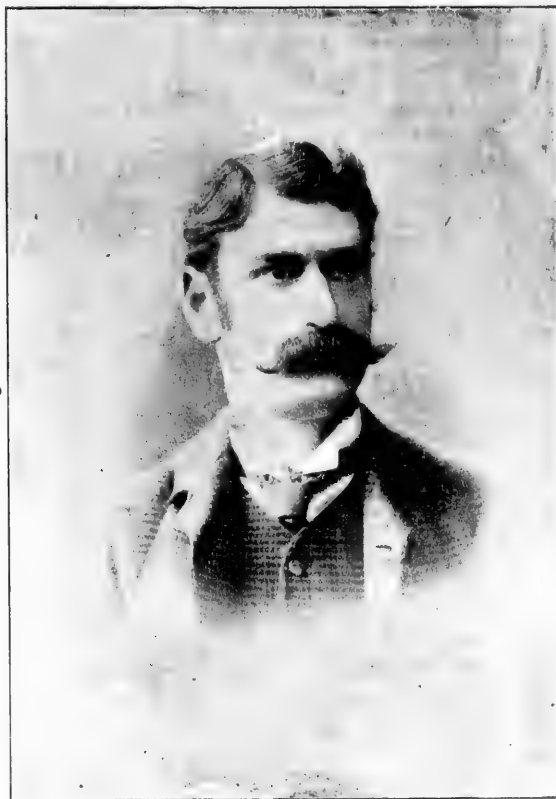
IMPORTERS AND MANUFACTURERS OF EVERY DESCRIPTION OF

SPECTACLES, EYE-GLASSES AND CASES

1685 NOTRE DAME STREET



THE only concern in this country prominent in its special line and exclusively devoted to the manufacture of optical goods is the Montreal Optical and Jewellery Co. (Ltd.) The business was established in this city as a private enterprise some ten years ago, but developed so rapidly that an incorporation was effected under the laws of the Dominion with a capital of \$50,000. The officers of the Company are: M. Michaels, Pres.; T. Coffin, Vice-Pres.; and J. S. Leo, Sec.-Treas. and Managing Director. The Company are not only extensive manufacturers of optical goods of every description, but are large importers as well from Europe and the United States of Lorgnettes, Opera, Field and Marine Glasses, Achromatic Telescopes, Pocket Microscopes and Magnifiers; Dissecting Microscopes, Library, Student and Biological Microscopes, Reading Glasses, Compasses, Barometers, Thermometers and Opticians Supplies of every description. They make a specialty of Trial Lenses for Opticians, Lens Cabinets, Jewelers' Interchangeable Sets, Focus Tryers, Improved Measuring Boxes, Optometers and Eye Glass and Spectacle material. Their stock of steel, solid nickel, aluminum, imitation gold, interchangeable and non-interchangeable frameless, zylonite, rubber, coin silver and gold eye glasses and spectacles is the largest and most comprehensive in Canada; and this has become the leading headquarters for the Canadian trade where everything, including special lines, so necessary to the modern optician can be obtained. The Company are prepared to supply any novelty that may be on the market from time to time. The premises occupied by the Company at 1685 Notre Dame Street is a three storey structure, 50x150 feet in dimensions, equipped with all the latest improved machinery and appliances known to the business, driven by electricity, and upwards of twenty expert hands are regularly employed. Mr. M. Michaels, the President of the Company, was born in Montreal, and was for many years engaged in the cigar business, and is to-day one of our leading and influential business men and citizens. Both Messrs. Coffin and Leo are young men of exceptional business qualifications, and are thoroughly practical in every department of the business, possessing a wide range of experience and knowledge, not only as to minute details, but the diversified wants of the best class of trade throughout Canada. Mr. Leo, the Secretary and Treasurer, is the Managing Director of this Company. All are active, enterprising and able business men, and are highly esteemed in the leading trade and financial circles of Montreal. The Company publish a very elaborate and comprehensive catalogue which will be sent to members of the trade on application. The telephone call is No. 822, and all orders receive prompt attention.



♥ MONTREAL COFFEE AND SPICE STEAM MILLS ♥

S. H. & A. S. EWING, Proprietors.



55 Cote Street.

The importance of Montreal as a great centre of trade and commerce is abundantly demonstrated by a review of the representative establishments which are here permanently located. An excellent illustration of this is afforded in the extensive Montreal Coffee and Spice Steam Mills of Messrs. S. H. & A. S. Ewing, located at 55 Cote street. They have secured an excellent reputation in trade circles as importers, wholesale dealers and grinders of coffees and spices, and manufacturers of baking powder and grocers' sundries, their house having been established in 1835; and to-day they have on their books customers who have bought goods continuously since the foundation of the house. This extensive business was founded by the late Mr. Samuel Ewing, under the name of Samuel Ewing & Son. In 1860 Mr. Samuel Ewing retired after an honorable and successful career, and was succeeded by his sons, Messrs. S. H. & A. S. Ewing. Mr. S. H. Ewing retired in 1892, and Mr. A. S. Ewing, now sole proprietor, is carrying on the business under the old firm name of "S. H. & A. S. Ewing. This business was started on Notre Dame street, then it was removed to King street, and in 1876 to 65, 67 and 69 St. James street, a substantial double basement four-story building, 44 x 90 feet in area, fully equipped with the latest im-



proved grinding and roasting machinery as well as other appliances known to the trade, operated by a twenty-horse power steam engine. These premises, however, having proved too small for their necessities, the firm will move May 1st, 1894, to their new mills on Lagachetiere and Cote streets where they have a three-story building, having an area of 92 x 45 feet in dimensions. Their coffees include Mocha, Java, Maracaibo, Ceylon, etc., "Willison's" Turkey and Dandelion coffees, which are famous throughout the entire Dominion for their purity, strength and flavor. Consumers of the firm's coffees prefer them to all others, and the best proof of their popularity is shown in the heavy and growing trade transacted in them. The principal secret is, that the firm is thoroughly experienced in judging qualities. The same high standard characterizes their ground spices, baking powder, mustard and grocers' sundries, which have no superiors in Canada or elsewhere for quality and uniform excellence. Orders by mail or telegraph are immediately filled at the lowest possible prices, and the trade of the firm now extends throughout all sections of the Dominion and Newfoundland. Coffees and spices are likewise ground for the trade, while 17 men are employed in the house, and they also have travelling salesmen on the road.

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AMES-HOLDEN CO.

Limited, of Montreal.

43 VICTORIA SQUARE.

* Boots, Shoes and Rubbers.

THE manufacture of boots and shoes forms one of the leading features of trade in Montreal and is represented by many enterprising and solid houses. Chief among these is that of the Ames-Holden Co., Limited, of Montreal, which enjoys the distinction of being the oldest establishment of the kind in the Dominion of Canada.

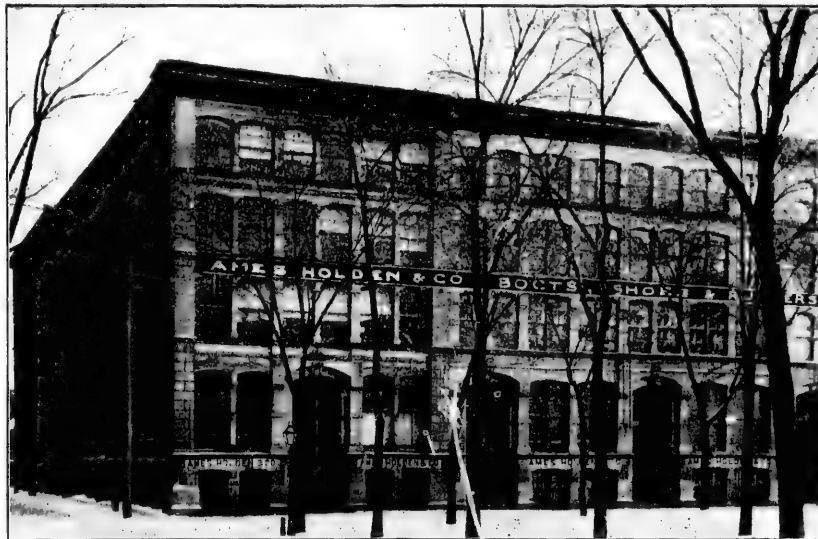
It was founded more than forty years ago, in the year 1853, the original title being Messrs. Childs, Scholes & Ames. Later, Mr. R. Millard succeeded Mr. Scholes, the style being changed to Ames, Millard & Co., and in 1871 Mr. J. C. Holden purchased Mr. Millard's interest, and the title of Ames, Holden & Co. was adopted. A further change is now being arranged in the personnel and status of this house, viz.: the formation of an incorporated company having a capital of \$600,000, to be called the Ames-Holden Co., Limited, of Montreal. During all these years a constantly increasing business has been done, its ramifications extending not only to all parts of the older provinces, but throughout the immense and rapidly developing country west as far as the Pacific coast. In all parts of the Dominion the firm have borne an

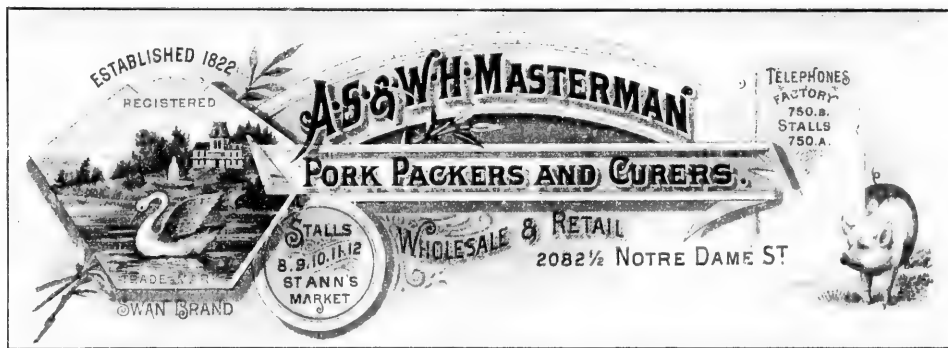
enviable reputation for promptitude, integrity, and high quality of the goods they manufacture. Mr. J. C. Holden, to whose energy and foresight the present position of the firm as the leading concern of its kind in Canada is largely due, is now the sole proprietor, and will retain a controlling interest in its affairs, and have under

his able supervision both the manufactory and the wholesale business throughout the country. The premises in this city consist of a solid stone structure, covering nearly half a block, on the corner of Victoria square and Jurors street. It contains four spacious floors and basement, and is completely equipped with all the latest improved machinery

and appliances known to the trade. On an average 300 workmen are steadily employed, and the daily output of the factory is very large. The superiority of the Ames, Holden & Co.'s boots and shoes is vouched for by all who have ever tested their merits, and the great and growing demand for their productions which exists in this country, where the extremes of heat and cold, wet and drought are to be found, is the best evidence of the perfection to which this industry has been brought by the firm. In addition to the manufacture and wholesale trade in boots and shoes, Messrs. Ames, Holden & Co. are the exclusive sales agents for the Granby Rubber Co., whose productions justly merit the reputation they have acquired in all sections of the Dominion. The provisional directors for the new company, Messrs. J. C. Holden, E. F. Ames and W. A. Matley, are gentlemen of standing in Montreal, who are well qualified by practical experience and business ability

to assume the responsibilities connected with their position. The facilities of the Company for carrying on their business profitably from their Montreal headquarters, and from their branch houses in Toronto, Winnipeg and Victoria, were never greater than now, and those may well consider themselves fortunate who are able to secure shares in so solid, reputable and prosperous a concern.





AN important and growing industry of Montreal is that of the packing of meats, and in this line no house has won a more enviable reputation nor developed a more desirable, extended line of trade than that of A. S. & W. H. Masterman. This firm is conducting a business that is one of the most time-honored in the Dominion.

It was in 1822 that Mr. Christopher Masterman, the grandfather of the present proprietors, began the provision business in this city, and developed an important and flourishing trade. In 1843 he was succeeded by his son, Mr. William Masterman, who continued to do a steadily enlarging trade upon the same thorough, practical and honorable lines as his father.

In 1883 his sons, Messrs. A. S. and W. H. Masterman, who had for years been actively associated in the business, and had acquired a thorough know-



ledge of its every detail, succeeded to the proprietorship, under the existing name and style. They were formerly located on Albert Street, but pressure of trade and need of enlarged facilities compelled their removal, and in 1885 they came to their present extensive premises, so desirably located on Notre Dame Street, having the most direct facilities both as to shipping of goods, and receiving of live stock, both by rail and water. Their packing house covers an area of 51,000 square feet, and is one of the most perfectly equipped in the Dominion, having all the modern improvements, including several special features that reflect great credit upon the enterprise of the proprietors. Such for example as a splendid Artesian well, sunk upon the premises to a depth of 800 feet, and which insures a never-failing supply of pure, clear water, rendering the firm independent of the City Water Works,

MONTREAL, THE METROPOLIS OF CANADA, ILLUSTRATED.

and giving them abundance of water for all purposes at merely nominal cost. Another feature is that they have put in an independent electric light plant of their own, furnishing all the incandescent and arc lights required throughout the premises, thus rendering them independent of the lighting companies.

A complete and improved artificial freezing apparatus has been put in, their refrigerating capacity being some twenty-five tons of ice per day. All parts of the works show systematic organization, and the utmost care and cleanliness attend all the processes of curing and packing.

the export and shipping trade, while their retail department, including stalls Nos. 8, 9, 10, 11 and 12 St. Ann's Market, does one of the most extensive high class trades in the Metropolis. The house has won its high position in the trade by reason of its strict integrity, marked enterprise and unrivalled facilities.

Their "Swan Brand" of hams is recognized the world over as one that insures the highest quality, coupled with a delicacy of flavor, tenderness and skill in curing that has no equal, and their full capacity is needed to cope with the growing demand coming from all parts of the world.



The firm does all its slaughtering at the Dominion Abattoir, St. Henri, and select their hogs with strict regard to superior quality. All meats are subjected to rigid inspection, and their brand of hams, bacon and shoulders is deservedly famous throughout Canada and in Europe. The firm is now slaughtering an average of 250 hogs daily, curing, packing and dealing in, at wholesale and retail all kinds of pork, hams, bacon, shoulders, sausages, etc. Sixty hands and twenty-two teams are employed. The firm make a specialty of supplying

Their trade extends all over the Dominion and also with the export houses, and the industry is one of the greatest value to the metropolis, the firm furnishing employment to many men, and the trade is yearly increasing in volume.

The Messrs. Masterman are popular young business men, who give close personal direction to their concern. They are active members of the Board of Trade, and accord a hearty support to all measures calculated to advance the city's interests, and are in every way worthy of the great success they have achieved.

◀ MONTREAL COLD STORAGE AND FREEZING CO. ▶

604 to 610 St. Paul Street and 61 to 69 William Street.

Offices 604 St. Paul Street.



ST. PAUL STREET BUILDING.

The leading cold storage establishment in Canada is undoubtedly the Montreal Cold Storage and Freezing Company, whose offices and warehouse are situated at 604 to 610 St. Paul street and 61 to 69 William street, and cover a block of land 125 x 240 feet with a total storage capacity for 400,000 packages butter or cheese.

The company began business in April, 1893, in the St. Paul street premises, and although that building in itself represented the largest cold storage warehouse in Canada, the first year's business proved it to be altogether too small. Land adjoining having been secured, a new warehouse of larger capacity was erected on William street, so that the company's premises now occupy a whole block fronting on both St. Paul and William streets.

The Montreal Cold Storage and Freezing Co.'s warehouse is the only cold storage warehouse in Canada refrigerated without ice, which is replaced by the most improved refrigerating plant manufactured, the entire warehouse being cooled by the celebrated "Pictet" plant, which has been installed at an outlay of over \$30,000. The plant consists of a 150 h. p. Whitehill Corliss engine and twin gas compressor of same size; brine tank (capacity about 20,000 gallons) and condenser tank, each furnished with electric welded copper coils, brine pumps and all other accessories of corresponding dimensions, steam being supplied by two boilers of 250 h. p.

The warehouse is divided into thirty-eight sections, each equipped with an independent system of brine coils, so arranged that any desired temperature may be obtained by regulating the coils, of which there are from three to seven in each section, the entire system representing about 100,000 feet of pipe.

Accommodation is thus afforded for all kinds of merchandise with separate sections for every class of goods, each of which is carried at the

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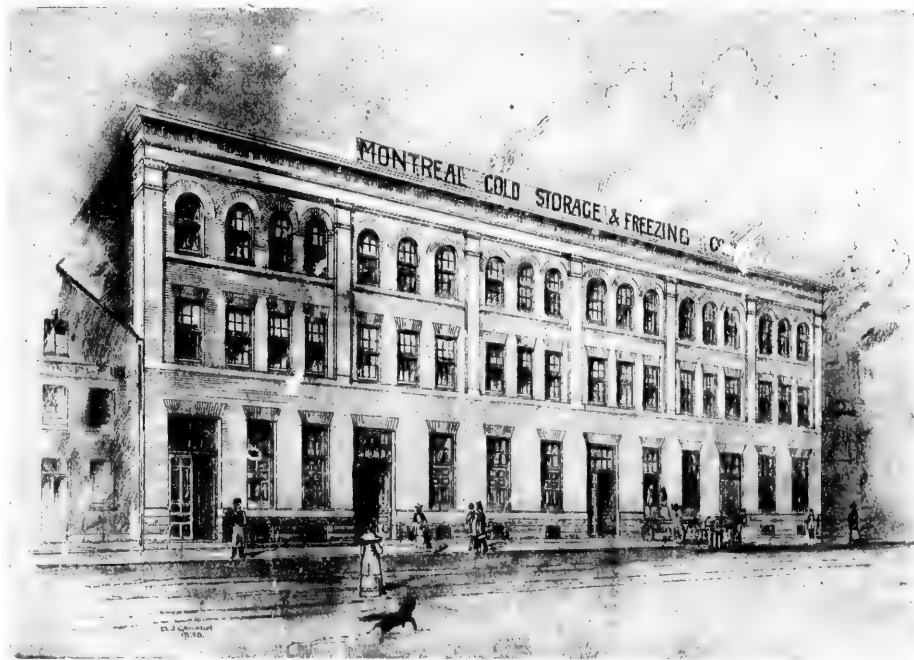
The warehouse is centrally situated midway between the Grand Trunk and Canadian Pacific railway freight stations, near the wharves and shipping offices and in the immediate vicinity of all the leading produce and fruit receiving and exporting establishments in the city.

The advantages of artificial refrigeration are many and so great that in all the large cities in the United States refrigeration by means of ice is a thing of the past.

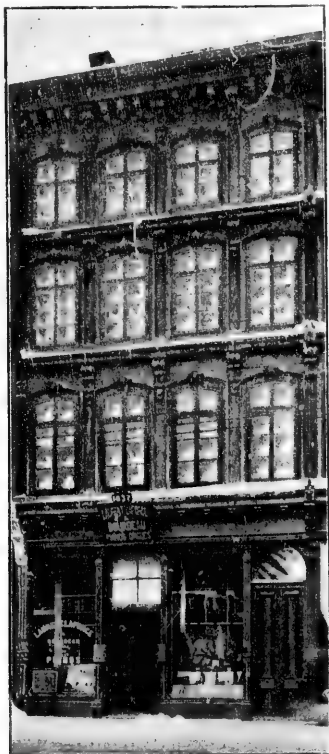
Canada, owing to the rapid development of the cheese industry during the past ten years, is now the greatest cheese exporting country in the world, while Montreal has already firmly established her claim to a foremost place among the great fruit markets of the continent, owing to the ever successful spring trade sales of Mediterranean fruits, which have yearly increased until now navigation is opened at this port each spring by the arrival of ocean craft laden with lemons and oranges from Mediterranean ports, which land their cargoes amounting to hundreds of thousands of pack-

ages in splendid condition to be sold at auction to buyers from all quarters of America. Under such circumstances there certainly is room in Montreal for a first-class refrigerator, and judging by its first year's business we unhesitatingly predict for the Montreal Cold Storage and Freezing Co. a very pros-

perous career. The officers are gentlemen fully understanding every detail of their business, and no pains will be spared to give satisfaction to all customers. Before placing goods in refrigerators elsewhere we would advise all to see this new and complete establishment first.



WILLIAM STREET BUILDING.



LAURENT, LAFORCE & BORDEAU,
PIANOS AND ORGANS,
1637 Notre Dame Street.

• LAURENT, LAFORCE & BOURDEAU •

MANUFACTURERS, IMPORTERS AND DEALERS IN



PIANOS AND ORGANS

— 1637 Notre Dame Street,
MONTREAL.

The piano and organ trade has assumed proportions of enormous magnitude in Canada, due to the increasing wealth and cultivation of her population, and a piano is now found in almost every house. A firm which has had much to do with the introduction of pianos and cabinet organs into Canadian homes is the widely known old house of Messrs. Laurent, Laforce & Bourdeau, of No. 1637 Notre Dame street.

The business was established in 1852 by Messrs. Laurent and Laforce. In 1860 Mr. Laurent died, and the business continued under the title of Laurent, Laforce & Co., a Mr. Rivard being admitted into co partnership. The business was steadily developing, the firm pursuing the most honorable methods and being noted for dealing in only the best makes of pianos. The death of Mr. Rivard occurred in 1887, followed by the admission of Mr. Bourdeau to co-partnership, under the existing title of Laurent, Laforce & Bourdeau, Mr. Laurent's name being permanently retained.

The firm have large and beautifully fitted up warerooms, where they carry a full stock of pianos, both in upright and concert grand styles. Here can be found a number of the justly celebrated Hardman Pianos, of New York; the Gerhard-Heintzman pianos, of Toronto; the Wormwith, of Kingston; also the deservedly popular Thomas organs, of Woodstock, Ont. From this immense stock the most critical can readily select an instrument that will afford the utmost satisfaction both as to tone, touch, durability and beauty of case, etc. Their pianos have always proved just as represented, and the house has a most enviable record, its instruments proving all right after the severest usage over a term of years. Prices are very low, while terms are made to suit the convenience of all. The Hardman pianos are the best American make, with a tone and singing quality of surpassing excellence, and they are much preferred by those desiring an American instrument. The pianos of Toronto make are also deservedly popular, and are in every respect splendid instruments, warranted to give good service. The firm also carry a full stock of violins, banjos, guitars and the smaller musical instruments, and deal in all the issues of sheet music. Two travellers are on the road, while the city trade is of a very important character.

The building occupied is of four flats, 40 feet by 100 in dimensions, and is well arranged for the accommodation of the business. The top flats are used for repairing and the manufacture of strings for pianos, etc., while the lower flats are devoted to showrooms, and are handsomely fitted up. This is the place to buy or hire a piano, and those who fail to see this immense stock before making a selection will be doing themselves an injustice.

Mr. Auguste Laforce was born in Boucherville, and is an accomplished professor of music. He was for many years the organist in St. Peter's and St. James' churches, and is very widely and favorably known in musical circles.

Mr. Bourdeau was born in Chateauguay Co., and has been for twenty years a permanent resident of Montreal, and always actively identified with the piano and organ trade. He is a member of the Chambre de Commerce, and of the Order of Foresters, being Chief Ranger of Duvernay Lodge, No. 1271.

Both Messrs. Laforce and Bourdeau are recognized authorities upon the pianoforte and all other musical instruments, and this with their known ability and integrity, the public can purchase here, fully relying in their guarantee of a perfect instrument—the best of its class.



Emil Pewny & Co.

MANUFACTURERS OF AND DEALERS IN KID GLOVES

1766 Notre Dame Street.

A noticeable feature of industrial activity during recent years in the Dominion of Canada has been the steadily increasing demand for kid gloves of the best quality and in the latest styles. Among the leading houses engaged in supplying this demand in this city, probably none are more prominent or more prosperous than the well-known concern of Emil Pewny & Co., whose fine office and warerooms are located in the Sun Life Building, at 1766 Notre Dame street. Although established but a little more than six years in Montreal, the firm has, by force of energy, ability, keen intelligence and the superiority of the goods made and handled, built up a trade at once large and substantial, and of such a character as would reflect the highest credit upon a much older house. The premises occupied are central and commodious, comprising a fine floor, 20 x 80 feet in dimensions, handsomely fitted up and provided with all the accessories necessary for the advantageous display of goods. The stock carried is at all times very large and complete, comprising gloves of all grades, sizes, shades and styles, which are offered to the public at the lowest prices consistent with good quality. Most of the goods are of their own manufacture and are supplied direct from their extensive and well-equipped factory in Grenoble, France, at which centre the best kid gloves used throughout the world are made. Mr. Pewny has an obliging and efficient staff of assistants, who, under the management of Mr. Richard Patton, aid him both in the Montreal house and as travelling representatives throughout all parts of the country. Their trade is high class and extensive, covering the whole of the Dominion of Canada and being also connected with many of the neighboring cities of the United States. One very evident advantage in dealing with this house is that being themselves manufacturers there is no importer's or wholesaler's profit to be added to the price retailers have to pay, and as a consequence they are in a position to offer advantages to their customers of the most valuable nature. The other partner, Mr. Paul Naudin, Judge of the Tribunal of Commerce, resides in Grenoble, France, where he has under his immediate personal supervision the manufactory, whose extensive interests in Europe render the maintenance of branch houses in Paris and London necessary. The commercial relations of the firm are widespread, its facilities for manufacturing and dealing in high-grade gloves are unsurpassed and its connections are the best possible, while the management of their business has ever been characterized by the highest integrity and liberality. Mr. Pewny, who is alternately on the American and European continents, is a native of Austria, and is thoroughly conversant with all the details of the business, having prosecuted the same for years in the old country, and fully understands the requirements of the best classes of customers. He is a thorough business man of sterling qualities and endowed with those high principles of mercantile rectitude and honor which entitle him to the respect and esteem in which he is held by the community.

ALBERT E. LEWIS

Real Estate & Insurance

Temple Building, 185 St. James Street.



ENTRANCE TO TEMPLE BUILDING.

Foremost among those who have a high standing in real estate circles in this city and its suburbs is Mr. Albert E. Lewis, whose office is most eligibly located on the ground floor of the Temple Building. Mr. Lewis brings a wide range of practical experience to bear in this enterprise, coupled with an intimate knowledge of the respective advantages of the various residential and business sections of the city. Mr. Lewis was born in Montreal, but left home at the age of seventeen and spent four years trading among the South Sea Islands. The cattle boom of 1880 found him on the Texas Trail with cattle bound for northern pastures. Locating in Oregon, he engaged in ranching most successfully and returned to Montreal a few years since. In 1890 he established himself in the general real estate and loan business, which he has since conducted with uniform success and prosperity. He is special agent for the best situated properties in the north end of the city and the municipalities adjoining. He also handles property for non-residents, taking charge of estates in all details, and is an active member of the Montreal Real Estate Exchange.

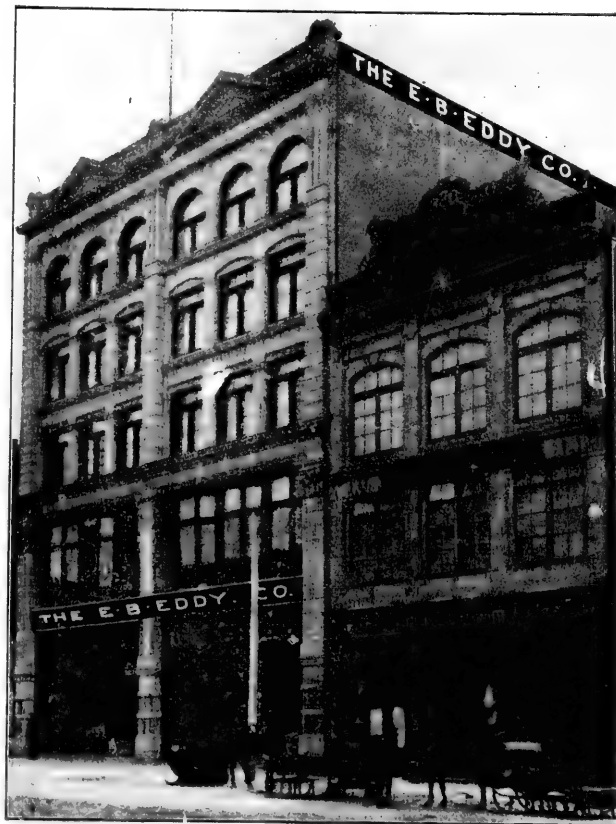
CARROLL BROS.,

PRACTICAL SANITARIANS, Plumbers, Gas and Steam Fitters, TIN AND SHEET-IRON WORKERS.

HEATING BY HOT WATER * 795 Craig St., near St. Antoine.
A SPECIALTY.

TELEPHONE 1834.

One of the most reliable and successful houses in its line in this section of Montreal is that of Messrs. Carroll Brothers, practical sanitarians, plumbers, gas and steam fitters, whose store and workshops are situated at 795 Craig street, near St. Antoine. This flourishing business was established in 1885 by Messrs. Carroll Brothers, who conducted it till 1889, when Mr. P. Carroll became sole proprietor. Mr. Carroll is a thoroughly practical and experienced sanitary engineer and plumber, who employs constantly twenty-two competent workmen. His business premises are quite large and he has on hand a superior stock of lead and iron pipe, bath tubs, water closets, hydrants, sinks, gas fixtures, boilers, etc., and makes a specialty of heating buildings by means of hot water or steam. Contracts for the complete plumbing and fitting up of buildings with heating apparatus, electric and mechanical bells, etc., are entered into by Mr. Carroll, who is always ready at any time to give estimates for jobs in his line, and all work which is entrusted to him is executed in a first-class manner and guaranteed, is all done under his personal supervision and at prices as low as are consistent with good work. He has lately completed a considerable number of buildings, amongst others, St. Anthony Church, eleven buildings for Mr. John P. Whalen, on Hutchinson street, two dwellings for Mr. W. T. McGrail, on Dorchester street and the residences of Ald. Cunningham, Shuter street, Dr. Hingston, Sherbrooke street, P. McCrorys, Cathedral street, F. McCabe, Butler street, and many others to the entire satisfaction of patrons. Mr. Carroll has likewise done a large amount of work for the Montreal Gas Co. and has recently fitted up large stores for Messrs. Mulcair Bros., Notre Dame street, Miss Hayes, Bleury street, Mrs. R. Gunn, Notre Dame street; Mr. T. H. Mathews, Commissioners street, his work being unsurpassed for reliability and workmanship. Mr. Carroll was born in Ireland and was brought by his parents to Montreal when only four years old and has continually since then made his home in this city. His record is such that he is most highly regarded for his mechanical skill, integrity and reliability. In social circles he is also very popular, and is a member of several fraternal and benefit societies.



THE E. B. EDDY CO.

MANUFACTURERS OF

PAPER, MATCHES, WOODENWARE,

Indurated Fibre Ware, Etc.

HEADQUARTERS, HULL, CANADA.

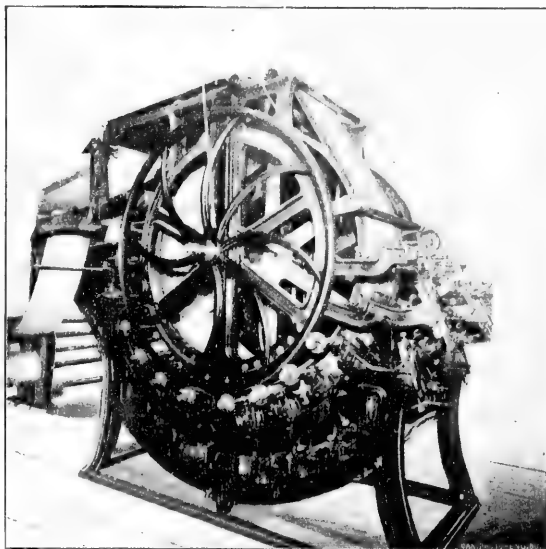
—• Montreal Branch, 318 St. James Street.

THIS illustration shows the Montreal Branch at 318 St. James street, one of the E. B. Eddy Company's many branches and agencies scattered throughout Canada, in every part of which the name of The E. B. Eddy Co. is known as makers of the ubiquitous "Eddy Match," woodenware, indurated fibre pulp and paper mills in Canada. It is nearly fifty years ago since these people first began the sale and manufacture of matches, after which followed pails, tubs, washboards and woodenware of all kinds, then indurated fibre ware, then sulphite pulp; and about two years ago the company began the manufacture of paper. To-day they have the largest and best equipped paper mills in Canada, with a daily output of over thirty tons of print, book, news, colored poster, tissue, tissue manilla, writing manilla, manilla and brown wrapping papers, wood board, Bristol board, etc., etc., all of which is confidently recommended by the trade as the best and cheapest on the market. It is a great tribute to the energy and business enterprise of Mr. Eddy and his associates, that within two years they have succeeded in disposing of the output of so extensive a plant for the manufacture of paper to the largest and most important newspaper proprietors, manufacturing stationers and paper dealers in the Dominion. They have recently put in at a large cost, a complete plant of the latest and most improved machinery for manufacturing a superior grade of paper, and are prepared to now turn out a class of paper that cannot be equalled in the Dominion. Of the articles which first made the name of E. B. Eddy a household word in the land there is little need for us to speak. The nearly fifty years of use and trial by everyone of Eddy's Matches, and their ever-increasing popularity and sale, speak more for their excellence than volumes of praise could do, and the same stamp of superiority is on everything turned out of the huge works at Hull. Paper, woodenware, washboards, indurated ware, etc.—in fact, everything bearing the name of E. B. Eddy has but one quality—the best, and is sold on its merits at a fair price. The Montreal premises, as will be seen by illustration, comprise a spacious building, with offices, sample rooms, storage, etc., where a full line of the company's goods are kept in stock, and whence orders can be filled with the utmost promptness and despatch. The officers of the company are: E. B. Eddy, President; S. S. Cushman, Vice-President; W. H. Rowley, Secretary-Treasurer and Director; G. H. Millen, General Superintendent and Director; J. J. Gormully, Q.C., Solicitor and Director. The manager at Montreal is a deservedly popular business man, noted for sound judgment, untiring energy and careful attention to the wishes of patrons, and who has succeeded in placing the company in the lead in the line of goods manufactured in the Province of Quebec.

JOHN C. WATSON & CO. Proprietors CANADA WALL PAPER FACTORY

Nos. 86 to 94 GREY NUN STREET

FOR many years nearly all the wall-paper used in Canada was imported from Great Britain, France and the United States, but latterly through the energy, skill and resources of our manufacturers these goods are now produced in the Dominion quite equal to the best imported from abroad. In this connection special reference is made to the representative and progressive Montreal firm of Messrs. John C. Watson & Co., manufacturers of fine wall papers, whose Canada Wall Paper Factory is located at 86 to 94 Grey Nun street. This artistic and useful industry was founded in 1880 by Messrs. Watson & McArthur, who conducted it till 1884, when Mr. John C. Watson succeeded to the control. In 1889 Messrs. Hugh Watson and F. S. Foster became partners, the firm being known by the title of "John C. Watson & Co." They bring a wide range of practical experience to bear, and by reason of their sound judgment, correct taste and enterprise are well fitted to cater to the wants of a critical trade. The factory is a spacious five-storey building, 150 x 100 feet in area, fully equipped with the latest improved presses and machinery, operated by a superior 75 horse power steam engine. Here 60 skilled hands are employed, and the trade of the firm now extends throughout the entire Dominion, Newfoundland and the West Indies. They



manufacture extensively fine wall papers of all grades, which for beauty, design, quality, color and general excellence are unsurpassed by the most noted European or American houses. Each season's stock is entirely new, of original colors and designs, and ever offering new attractions to the trade and public. They obtain many of their most beautiful patterns from celebrated designers in Paris, London and the United States, and the demand for their goods is steadily increasing in all sections. Orders are filled with care and dispatch, and complete satisfaction is guaranteed patrons. Mr. J. C. Watson was born in Glasgow, Scotland, but has resided in Montreal for the last 35 years, while Mr. Hugh Watson is also a native of Glasgow, and Mr. F. S. Foster of Ontario. They are widely known for their ability and strict probity, and are very popular in trade circles. Mr. J. C. Watson is a member of the Board of Trade and City Club, and previously represented the Centre ward in the Board of Aldermen. They are all thoroughly experienced and capable business men, and understand their business in its every detail. This is the only wall paper manufactory in Canada that received an award at the World's Fair in competition with American and European firms.

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THE SUN LIFE ASSURANCE CO.

OF CANADA

... Corner NOTRE DAME, ST. ALEXIS AND HOSPITAL STREETS ...

THERE never was a time in the history of civilized nations when the importance of some form of life assurance was so universally recognized as at present. With the rapid increase of knowledge and intelligence, life assurance has come to be recognized not as a luxury within the reach only of the wealthy, but an absolute necessity, and those in the middle walks of life are now more generally assured than ever before. The head quarters of one of the strongest and most prosperous life assurance organizations on the North American Continent is located in this city. We refer to The Sun Life Assurance Company of Canada. In 1891, this company erected, at a cost of \$175,000, the magnificent building it now occupies on Notre Dame, St. Alexis and Hospital Streets. The Sun Life was founded in 1871, and its management has always been distinguished for conservatism, soundness and liberality toward policy holders. As a consequence it has become recognized as one of the best companies in which to seek the necessary protection for those dependent upon the wage earner for their support. The record of the company is one of which its patrons must justly be proud. The amount of life assurances in force January 1st, 1894, was \$87,809,220; new life applications received during 1893 \$9,539,000, an increase over 1892 of nearly \$1,000,000. The Sun Life Assurance Company of Canada issues policies in all approved plans, and has introduced many modern and attractive features, which have been highly appreciated. Its principal forms of policy (which are all unconditional) are as follows: ordinary life, limited payment life, endowment, semi-endowment, survivorship endowment and the coupon endowment bond. The return premium and reserve dividend features may be applied to any of the policies issued by the company. Space will not permit us to give a detailed description of the many highly attractive forms of assurance given by The Sun Life. Suffice it to say that not only wealthy merchants and financiers are now carrying policies in this company of an amount formerly not dreamed of, but thousands of those in the middle classes have availed themselves of the forms of assurance which are specially adapted for those in moderate circumstances.



The officers and directors of the company are Robert Macaulay, Esq., President; Hon. A. W. Ogilvie, Senator, Vice-President; Robert Anderson, Esq., capitalist and vice-president Merchants' Bank; W. J. Withall, Esq., capitalist, vice-president Quebec Bank; Alex. Macpherson, Esq., wholesale hardware merchant and manufacturer; James Tasker, Esq., capitalist; S. H. Ewing, Esq., capitalist, director Molsons Bank; Murdoch Mackenzie, Esq., wholesale merchant; J. P. Cleghorn, Esq., wholesale dry goods merchant. Directors: R. Macaulay, managing director; George Wilkins, M.D., M.R.C.S., England, chief medical officer; T. B. Macaulay, secretary and actuary; Ira B. Thayer, superintendent of agencies; Bank of Scotland, London, E.C., bankers in England. A more thoroughly representative body of capitalists and business men could not have been gathered together, and under their direction and supervision the continued success and increasing business of the Sun Life is assured.

All policies are plainly worded, and free from all ambiguous phraseology. The business of the company is accomplished at a low expense, thus making its returns to policy holders much larger than can be realized elsewhere. Mr. R. Macaulay the President and Managing Director, succeeded Mr. Thos. Workman five years ago, who was one of the originators of the company, and in him they have an able and energetic manager, and one who will always look to patrons being treated in a liberal manner.

The company's building is one of the handsomest in the city. It is a five storey and basement structure, facing on Notre Dame street. The offices of the company are finished in solid cherry in bank style, and are provided with every modern luxury and convenience. More than twenty-five clerks are regularly employed. The company now transacts an enormous business, extending throughout the Dominion of Canada, Great Britain and Europe, and necessarily employs a large number of agents. The new business of the company last year was not only greater than that secured by the company during any previous year, but also greater than that secured by any other Canadian company in this or any other year.

WALTER PAUL, FAMILY GROCER, No. 2355 ST. CATHERINE ST.

NO branch of mercantile activity in the city of Montreal is of more importance than that of the fine family grocery trade. The amount of capital invested in this business is large, and among the leading grocers of the city will be found many of our most able and hard-working business men. A representative

Montreal and its suburbs. He occupies a spacious two story and basement building 25x120 feet in area, with two story brick warehouse in the rear. The stock is among the finest and largest in Montreal, including the choicest teas, coffees, spices, the most reliable brands of canned goods, relishes and fruits in

finding here the choicest and freshest goods in the market at lowest current market rates. In the line of French canned and preserved food products such as peas, mushrooms, capers, sardines, etc., this stock is too widely known and patronized to require any comment at our hands. Such staples as teas, coffees,



member of this trade is Mr. Walter Paul, Family Grocer, whose establishment is located at 2355 St. Catherine street and 98 and 100 Metcalfe street. This extensive and growing business was founded 14 years ago by Mr. Paul, who has since secured a liberal and permanent patronage with many of the best families in

vast variety, condiments, delicacies, etc., while in fruits, the freshest and sweetest of butter, eggs, etc., Mr. Paul has long maintained a creditable pre-eminence. He imports direct and handles only the best goods in the market. Not only the rich, but also the poor patronize this store, for they are always sure of



butter, etc., so hard to obtain of the desired standard, are prominent specialties with Mr. Paul, and his trade in these lines is very extensive. Mr. Paul handles full lines of the products of such eminent English houses as Crosse & Blackwell and other English houses, and also deals in the choicest foreign dried fruits and Medi-

Canadian produce. He handles no wines, liquors, ales, etc., but conducts his business strictly on temperance principles. Twenty-four clerks, assistants, etc., and six wagons are employed. Orders are carefully filled. Mr. Paul was born in Scotland, but has resided in

Canada for over thirty years. He was formerly in the employment of Adam Paters, Quebec, Alex. McGibbon and Thomas Crathers, Montreal, and is highly esteemed for his enterprise, business ability and strict probity. He is a Conservative in politics and is a popular member

of the Board of Trade and of the Caledonian Society. Mr. Paul is Justice of the Peace for the district of Montreal, also superintendent of the Sabbath School and Elder of the Knox Presbyterian Church, and is very prominent in social circles.



BOARD OF TRADE BUILDING.

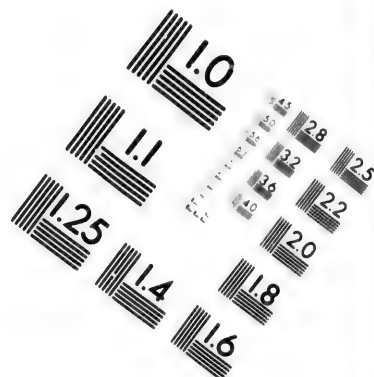
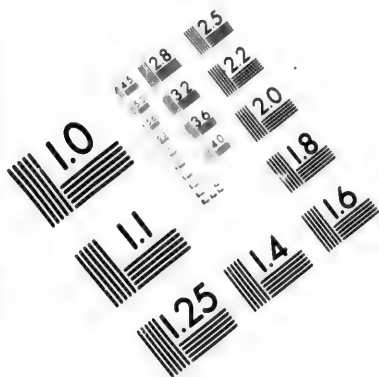
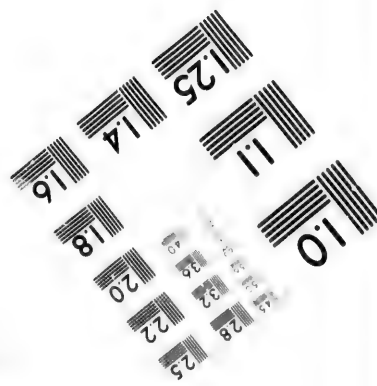
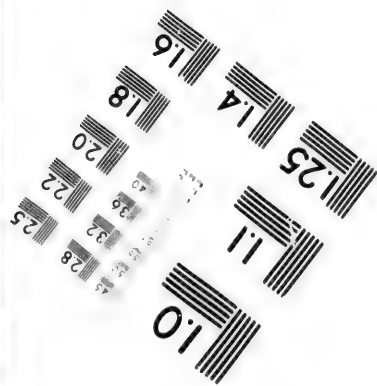
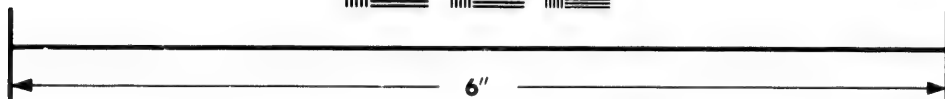
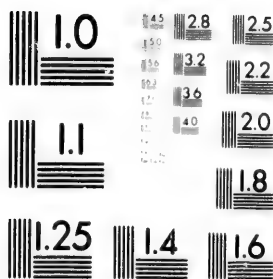


IMAGE EVALUATION TEST TARGET (MT-3)



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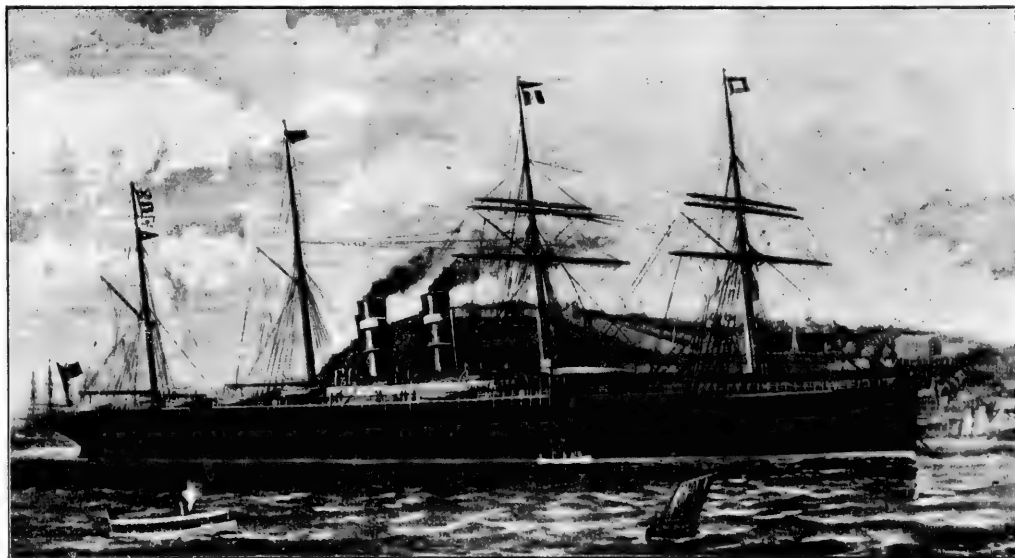
ALLAN LINE OF STEAMSHIPS.

MONTREAL as a port of embarkation for the tourist or traveller *en route* to Europe is far more advantageously situated than its American rival New York, the distance by the St. Lawrence Route to Europe from Montreal being from 480 miles less than from New York. Montreal to-day is the headquarters of the oldest steamship line in existence. We refer to the Allan Line, which has been uninterruptedly carrying passengers across the Atlantic for nearly seventy years. As far back as 1820, Allan Line sailing ships made regular trips to Canada, and the excellent build of these vessels, the careful manner in which they were handled, and the care and attention bestowed upon passengers soon made them popular and gave them an enviable reputation among ocean travellers. In 1852 the Canadian Government, thoroughly alive to the importance of direct steam communication between its Provinces and Great Britain, determined that a weekly steam line should be established. Sir Hugh Allan and Mr. Andrew Allan, of Montreal, on behalf of the Allan Line tendered for this service. Their offer was accepted and the Canadian Mail Line of Steamers was inaugurated. Almost at a bound the steamers built by the Messrs. Allan became favorites with the travelling public, without respect to nationality. Larger steamers of improved build have been added to the fleet from time to time, each one embodying all the improvements that modern invention and discovery have demonstrated available to increase safety, speed and comfort. As a natural result many persons accustomed to sail from New York, now prefer the staunch and comfortable steamers of the Allan Line. The Allan Line has always endeavored to be foremost in every movement tending to the advancement of the best interests of the people and commerce of Canada, and this policy we are confident will be energetically maintained. Space will not permit us to give a detailed description of the magnificent service afforded the public by the Allan Line, but simply to speak in brief of that most charming of all routes to Europe from Montreal by way of the St. Lawrence, direct to Liverpool and London. The voyage commences when the steamer leaves Montreal, and from the moment of embarkation, to the safe arrival of passengers at their destination, sea sickness is practically unknown, as by a new and admirable arrangement of side keels, the vessels of this line are found to be wonderfully steady at sea. The grand scenery of the River and Gulf of St. Lawrence, nearly a thousand miles of which is traversed after leaving Quebec is a fitting introduction to the ocean voyage, which is rendered so enjoyable by the innumerable comforts and luxuries provided by the company. A brief description of the "Parisian," one of the latest additions to the large fleet of steamships operated by the Allan Line, will give our readers some idea of the perfect service afforded by this company. This magnificent steamer was constructed by Robert Napier & Sons, Glasgow, for the Allan Royal Mail Service to Canada, and was designed to meet the special requirements of the North Atlantic trade, and in all her arrangements is fully abreast of the latest achievements of naval architecture. The general dimensions are: length over all 440 feet; breadth, 46 feet, depth moulded 35 feet, with a gross tonnage of about 5,500 tons. The machinery is capable of developing 6,000 indicated horse-power and of propelling the ship sixteen knots per hour. The hull is built of steel and the bottom has been constructed of an inner and outer shell five feet apart, this space being sub-divided into numerous water tight compartments, available principally should the outer-shell be damaged, while the water tight bulk-heads pro-

fect the vessel from the perils of collision. Messrs. Allan were the first to apply this style of build to large Atlantic steamships, and also the first to build such steamers of steel. The "Parisian" is fitted for 160 cabin passengers in the most complete and sumptuous manner every modern improvement and convenience being introduced. She can also carry 120 second

offices are located in Halifax, N.S., St. John, N.B., Toronto, Ont., Chicago, Ill., Baltimore, Md., New York, N.Y., Philadelphia, Pa., Quebec, P.Q., and Portland, Me. On the decease of Sir Hugh Allan, some ten years ago, the management of this vast enterprise devolved upon his brother, Mr. Andrew Allan, who resides in Montreal. Few men occupy as prominent a position in the

Co., Montreal Telegraph Co., and is a very influential member of the Montreal Board of Trade. The main offices of the company in this city are very handsomely fitted up in bank style, and are centrally located at 25 Common street, in Custom House square. Some forty clerks are employed in the offices and a small army of laborers at the company's docks, which have a



cabin and 1000 steerage passengers. The vessel is lighted throughout by electricity and heated by steam. The Allan Line has always been famous for the excellence and liberality of its table, which is always provided with delicacies of the season. The company now own and operate some thirty-six vessels and branch

social, commercial and financial world as he. Mr. Allan now fills many important positions of honor and trust. He is president of the Cornwall Mngf Co., Cornwall, and also president of the following companies: The Dominion Oilcloth Co., Merchants' Bank of Canada, Montreal Rolling Mill Co., Canada Rubber

water front of several thousand feet, extending from Custom House wharf to McGill Island wharf. Mr. Andrew Allan was one of the originators and is a large stockholder in the Windsor Hotel of Montreal, and is the only surviving brother of the five who inaugurated the Allan Line.

LAING PACKING AND PROVISION CO (LTD).

ONE of the great representative manufacturing establishments of the metropolis of the Dominion, is the Laing Packing and Provision Co., Ltd., internationally celebrated for their enterprise and energy, and whose packing house and warehouse are located at from 839 to 841 St. Catherine street, and from 95 to 111 Parthenais street. The enviable reputation their food products have maintained at home and abroad for over 40 years is alone a sufficient proof of their

ness. The steady development of these important interests eventually resulted in October, 1893, in the formation of the Laing Packing and Provision Company (Ltd.), Mr. Peter Laing becoming president; Mr. John D. Laing, treasurer; and Mr. James N. Laing, secretary. The company thus has the benefit of the ablest practical executive management, while its facilities are unrivalled, this being the largest concern of the kind in the city. The buildings are very commodious and well fitted up, and were specially designed and erected for the purpose. In rear of the office and warerooms is the packing house extending over to Parthenais street, and

lard and pork are enormous. The company are large refiners of pure leaf lard, of exquisite flavor and delicacy, and having an immense sale. Their pork, hams and lard are also in great demand for export to Europe where they are well known. The company owns and operates the following retail stores:—West End, corner of Bleury and Berthelet street; Central, at 1,620 St. Catherine street; east end, at 841 St. Catherine street, and St. Lawrence, Main street, corner Guilbault street. These stores do a very heavy business among the best classes of the community, and carry a full stock of the choicest provisions, including fresh pork, sausages, etc., at most moderate prices. The company employs 175 hands, and requires the services of six travellers upon the road. Its product is everywhere recognized as maintaining the highest standard of excellence, and the company's facilities are unrivalled. The Messrs. Laing, though young men, are old experienced in this business, and maintain a thorough supervision over all departments. They are universally respected, and have ever retained the confidence of leading commercial circles, noted for their sound, progressive policy, and whose large establishment is the leading exponent in its line in Canada.

H. R. IVES & CO.

THIS old established business was founded in 1859 by Messrs. Ives & Allen, and early had to enlarge its facilities in order to cope with the rapid growth of trade. The firm manufacture full lines of stoves and ranges, iron and brass bedsteads, the famous Buffalo hot water boiler, which was awarded the World's Fair medal in 1893, ornamental railings, crests and window guards, iron stairs of all descriptions, soil pipe and fittings, hollowware, full lines of stable fixtures and hardware specialties. The main foundry with warehouse, large pattern, machine and finishing shops are located in different sections of Prince, Duke, Queen and Ottawa Streets, the entire premises covering an area of three acres. The buildings are 3 to 5 stories in height, and are connected by a bridge across Queen Street, while the Prince Street yards are connected with the works by a tunnel. The foundry is a model of system, containing all the modern appliances, including immense cupolas, heavy cranes, steam hammers, etc. The shops have elevators, while the moulding floor is one of the best fitted we were ever in. The engine is of one hundred horse power. The extensive foundry at Longueuil with its



superiority and absolute purity, and their trade is annually enlarging at a rapid ratio. The business was established in 1852 by Mr. M. Laing, whose skill and practical methods early secured to him a growing, flourishing trade. Later, Mr. Laing took his sons, Peter, John D., and James N. Laing, into co-partnership under the title of M. Laing & Sons. Mr. M. Laing's lamented decease occurred in May, 1891, since which date his sons have actively carried on the busi-

ness covering an area of 43,000 square feet. This is the model packing house of Montreal, splendidly fitted up with the most improved machinery and appliances, and where perfect order and cleanliness is maintained. The company's slaughtering is all done at the east end abattoir. The company is known for the purity and high quality of its provisions. Their "Anchor" brand is much preferred as a sure guarantee of excellence and the sales of "Anchor" brand hams, bacon,

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yards covers an area of several acres, and is devoted to the manufacture of stoves and hardware. A portion of the works were destroyed by fire, and have been since erected upon a larger scale. A total of four hundred hands are employed by the firm, thus rendering the industry one of the highest importance to the city. Only the best grades of pig iron are used, and their lines of stoves and castings are noted for surpassing excellence in every detail. Their stoves have the heaviest castings in the market, and are replete with new improvements, securing the greatest economy in fuel, coupled with splendid results in heating and cooking. The firm have executed many important contracts, supplying the architectural iron work and elevators to the Royal Victoria Hospital, The Imperial Building, Sun Life Building, McGill University, etc. The firm have large show rooms at the corner of William and Queen Streets for the display of Buffalo boilers, stoves, school seats, locks, patent castors, sad irons, etc. The firm require the services of six travellers constantly on the road, and have a branch in Winnipeg; also an agency in St. John, N.B. The Canada Wire Company of which Mr. H. R. Ives is President, was organized twelve years ago for the manufacture of the highest grade of barbed wire fencing. The works are specially equipped with improved machinery, and turn out barb wire, much preferred by farmers everywhere for its superior strength and durability. The sales of this fencing wire throughout the Northwest are enormous, and annually enlarging. Mr. Ives has ever retained the confidence of leading commercial circles; he is noted for his sound judgment and marked executive ability, and is a progressive, public spirited citizen and an active member of the Board of Trade. He has other large interests besides these here described, and is one of those clear sighted, progressive, business men who achieve success in whatever they undertake.

BALMORAL HOTEL.

THE most popular stopping place in the metropolis of Canada, alike for tourists, business men and the public generally is unquestionably the Balmoral Hotel. It is one of the newest and best equipped in the Dominion, and has the benefit of the able and experienced management of Messrs. E. H. Dunham & Co., the proprietors. The building, which is the most centrally located on Notre Dame street, was erected in

1885-1886. It is the most conveniently situated of any hotel, being close to the business centre, to all the principal churches, theatres, clubs, etc., while it is of direct access to the steamboat landing, railroad depots, etc. Mr. E. H. Dunham opened it, and subsequently formed the firm of Dunham & Murray, which was succeeded by Mr. S. B. Woodruff. In November, 1892, Mr. Dunham again assumed the proprietorship, and with characteristic energy and enterprise, entirely renovated and refurnished it throughout at a cost of \$70,000, so that it stands second to no American hotel in point of modern improvements, comforts and safeguards, and is the leading down-town hotel of Montreal. The edifice is a substantial stone and brick structure, five stories high and basement, and has a frontage of 200 feet on Notre Dame street. With its handsome cut stone front and Mansard roof, surmounted by towers, it is a great architectural ornament to the city. The building extends entirely through the block to William street, a distance of 150 feet, thus securing direct light and ventilation to all rooms. There are 225 rooms *en suite* and single, and the house will readily accommodate 450 guests. Many of the *suites* comprise 3 to 4 rooms and bath, and are just the thing for family parties of tourists. The office and rotunda are an immense apartment with tiled floor, and ornate ceiling and wall decorations. Off from it is an extensive reading room, as also a splendidly furnished cafe seating 75, while adjoining is the wine room, with a magnificent bar and back bar, set with immense mirrors. Only the very purest and choicest of wines, liquors and cigars are kept here. In the basement are the elegant billiard parlors. Here also is a complete steam laundry; storage for trunks; a perfect dynamo plant supplying electric lights to every room in the house, this being the only hotel in Canada having this light in the bed rooms. The main dining room is a splendid apartment, with windows on two sides, and readily seats 200. The hotel is conducted upon the American plan, and is renowned for its superior *cuisine*, the proprietors being noted as most liberal caterers, while the kitchen is in charge of a famous French chef. The bills of fare here compare favorably with those of any other hotel in the Dominion. The ladies' parlors and drawing rooms occupy a large portion of the second floor, and are exquisitely furnished. These and the broad corridors are greatly appreciated by the ladies, who having once been here, invariably return again, when in Montreal. The plumbing has been carefully overhauled, and all the sanitary appliances are perfect.

There is hot and cold water in all rooms, and bath and toilet rooms on all floors. Fast running safety passenger elevators connect every floor, while there is a complete fire alarm system; call bells, annunciators, fire escapes, steam heat, etc. In every respect the Balmoral leads the hotels of Montreal, while its moderate



tariff creates a gratified feeling among its guests, who find everything so clean, comfortable, orderly and homelike. Mr. Dunham is ever progressive and on the alert to secure the comfort of every patron, and is universally popular and respected, and under his able proprietorship, the Balmoral is the most popular hotel in Montreal, its fast filling registers showing its prosperity.

JAMES L. WISEMAN.

ENGRAVING on wood, steel, copper and zinc has been advanced to a high plane of perfection in the last few years, and it is safe to say that no branch of art requires in its execution a more thorough practical and technical training, combined with artistic

**J. L. WISEMAN.**

skill. One of the oldest and best known exponents of this beautiful art in the city of Montreal is Mr. James L. Wiseman, who during the last 28 years, has ever maintained a high reputation and occupied a leading position among the most accomplished representatives of this artistic business in this city. All his work bears the impress of the artistic hand, and for neatness and elegance is unsurpassed. He gives particular attention to the minutest details and the result is that he never fails to give satisfaction to the most critical patrons. Mr. Wiseman executes fine work for books, periodicals, trade advertising, etc., and has taken nine first prizes, gold and silver medals at the Dominion Exhibitions held in Montreal. Portraits, scenery, buildings, views of cities, illustrated subjects, etc., are turned out in the highest style of art, while wood engraving, zinc etching, line engraving, pen drawings

and designing are promptly and carefully attended to. He executes all kinds of work for the trade and to order, and his prices in all cases are extremely moderate. Mr. Wiseman is publisher of the Dominion Grocery and Fruit Journal, which has a guaranteed circulation throughout Canada of 3,000, the subscription being only \$1.00 per annum. This journal has been in existence for nine years. Mr. Wiseman was born in Montreal. He is highly esteemed for his ability and strict integrity, and is a life member of the Montreal Athletic Association. He takes the greatest interest in sports, and is a popular member of the Montreal Snow Shoe Club, St. Lawrence Yacht Club and Pointe Claire Boat Club. The telephone call of the office is 138, and eight first-class engravers are constantly employed. Address all orders 162 St. James Street, Brown Block.

LA COMPAGNIE D'APPROVISIONNEMENTS ALIMENTAIRES, DE MONTREAL (LIMITEE).

(PROVISION SUPPLY CO. OF MONTREAL (LIMITED).)

MONTREAL is the favored home of some of the most successful commercial establishments of the present time. Both as regards resources and the equally important adjuncts of energy and enterprise, the representative business houses of this city have few counterparts elsewhere, and a historical review of their rise and progress is one of the most instructive chapters of Canada's record of development. In the wholesale importation of and dealing in wines, liquors, spirits and French produce, no house is so thoroughly representative of recent progress as that of the Provision Supply Co. of Montreal (Ltd.), (La Compagnie d'approvisionnement, alimentaires de Montreal, Limitee), of No. 87 St. James street. This prosperous enterprise was organized three years ago, when it was duly incorporated under the laws of the Dominion of Canada, with a paid-up cash capital of \$100,000, and the signal success which it has since achieved presents a striking illustration of what may be accomplished by a steady application to business, and a uniformly just course of honorable dealing. The business premises comprise a ground floor and four flats utilized as office, sample room, warehouse and bonded warehouse, provided with every convenience and facility for the accommodation

and preservation of choice and valuable stock. The company prosecute an active business as direct importers and wholesale dealers in French wines, Cognac brandies, cordials, liqueurs, whiskies, gins, Martinique and Jamaica rums, Madeira, sherry and port wines, clarets, champagnes and burgundies and cigars, making a specialty of Jockey Club. A special feature is likewise made of handling French produce and delicacies such as Marseilles Olive Oil, preserved fruits, truffles, sardines, pate de foie gras, anchovies and kindred goods. None but the choicest brands are handled, and all orders are promptly filled on the most favorable terms. The company have built up the highest of reputations for energy, skill and sterling integrity, and not only is the house the largest of its type in the Dominion of Canada, but no more popular contemporary concern can be pointed to in the trade to-day. The personnel of the executive management embraces the following well-known capitalists and business men:—Hon. Alphonse Desjardins, (mayor of the city of Montreal) president; W. E. Blumhart, vice-president; Alphonse Chaput, secretary; M. Jules Hellbronner, director; Alfred Vidal, manager. M. Desjardins is also president of the Jacques Cartier Bank of Montreal, and a member of the Senate and Montreal Board of Trade. M. Blumhart, the esteemed vice-president of the company, has been actively identified with the interests of the house for the past three years, and is one of our most popular and enterprising business men, while M. Vidal, the respected manager, has also been affiliated with the concern since the date of its organization, and has displayed a great deal of zeal and ability in discharging the onerous duties devolving upon him. Mr. A. J. Chaput, the head of the commercial agency, is one of the directors who has contributed largely to the success of the house due to his great business connections and executive ability. Mr. Jules Hellbronner, who is very familiar with the French trade in Canada, and editor-in-chief of the *La Presse*, has also contributed largely to the development of the French agencies, and the trade of the company has been both phenomenal and progressive, due alike to the unrivalled merits of the goods imported and handled, and to the energy and enterprise of the gentlemen at its head. Several French houses are stockholders in the company and consequently the goods are first-class, and this house has the reputation of being the leading one in this line. The principal agencies are as follows:—Messrs. Archambaud Freres, Bordeaux and Cognac, Jockey Club Brandy, St. Pierre (Martinique) Rhum Diamant,

Kingston (Jamaica) Rhum White Ball; Messrs. L. Dainaud Fils & Cie., Cognac, Charles Duc and Paul Dullery Brandies; Messrs. Engrand Freres, Angoulême, Cognac, Cognac; Messrs. E. Cusenier Fils, Aine & Cie., Paris, Liqueurs Francaises and Vin Stimulant; Messrs. Charles de Rancourt, Bordeaux, Claret et Sauternes; Messr. E. Bourgeois, Reims, Moritz Champagne and Grand Vin des Ambassades; Messrs. G. & J. Lacourt Freres, Seyres, Conserves Alimentaires; C. E. Chevrier, Druggist, Paris, Vin du Chevrier, etc., etc. Specialities of Claret and Sauternes de Table.

GREENE & SONS COMPANY.

In the old established, eminent and ably conducted house known as Greene & Sons Company, Montreal has a firm of hatters and furriers, second to none in the Dominion of Canada or the United States. This extensive and prosperous business was established in 1832, by Mr. Thos. J. Greene, who eventually was succeeded by the present proprietors, Messrs. E. K. and G. A. Greene, J. Edgar and Robt. Law, and E. K. Greene, junior, under the style and title of "Greene & Sons Company." The co-partners are gentlemen of high standing in social and commercial circles, who have for several years been actively identified with this Branch of Trade, and are leading authorities therein, bringing to bear a wide range of practical experience, perfected facilities and influential connections. They occupy a spacious five story building at 517 to 525 St. Paul St., 90 x 100 feet in area, the first floor being devoted to offices, packing and sample rooms, the 2nd to stock, the 3rd and 4th, to hats and gents' furnishings, while the 5th floor is utilized for the manufacture of furs, robes, etc. They keep in stock all styles of silk hats and derbies, both of their own manufacture, and also those of the most celebrated English and American houses. These hats are the acme of perfection as regards style, quality and workmanship, and they have long numbered among their permanent customers, the leading citizens all over the Dominion. The sales rooms are elegantly fitted up with every modern convenience for handling and displaying the immense stock here carried. The furs are hung in cabinets against the walls, fitted with sliding doors and arranged so as to easily display the goods for inspection. Hats are also kept in cabinets with roll tops, the tops roll back and display the samples on racks, one above the other. The

building is supplied with every convenience, elevators, steam heat, etc., and 150 persons are employed in this establishment. This is the recognized headquarters for gentlemen's seal and other fur coats, gauntlets, caps, collars, gloves, etc., also for ladies' finest alaska seal dolmans, sacques, Newmarkets, jackets, boas, tippets, muffs and hats, all of elaborate perfection in design and workmanship. They also keep in stock other fancy furs of the best quality obtainable at prices remarkably moderate when their features of superiority are considered. The capital invested in this concern is over \$250,000, and the business is exclusively wholesale. The partners were born in Montreal, and are popular members of the Board of Trade.

TURKISH BATH HOTEL.

WE take great pleasure in making special reference in this Commercial Review of Montreal to the widely known Turkish Bath Hotel, the home of health, centrally located at 140 to 144 St. Monique street, foot of McGill College avenue. The business was commenced in 1869 by Dr. D. B. A. Maclean, M.D., who retired in 1893. The present proprietor is J. R. Alexander, M.D. The manager is Mr. F. E. McKyes. This popular hotel was opened in 1869, rebuilt in 1873, extended and refurbished in 1884, second wing added 1885, third wing added and capacity doubled 1889, and again completely refurbished and enlarged in 1893. It is a five story and basement, brick and stone building, and is elegantly furnished and supplied with all modern appliances, elevators, hot water heat, etc., while the sanitary arrangements are perfect. The Turkish Bath Hotel contains 175 rooms, and is the only temperance hotel in Canada having Turkish bath attachments and that affords first-class accommodations. The rates are very reasonable, by the day, week or month, being only \$1.50 to \$2.00 per day. Guests have the valuable privilege of free bathing in the magnificent, new marble swimming baths

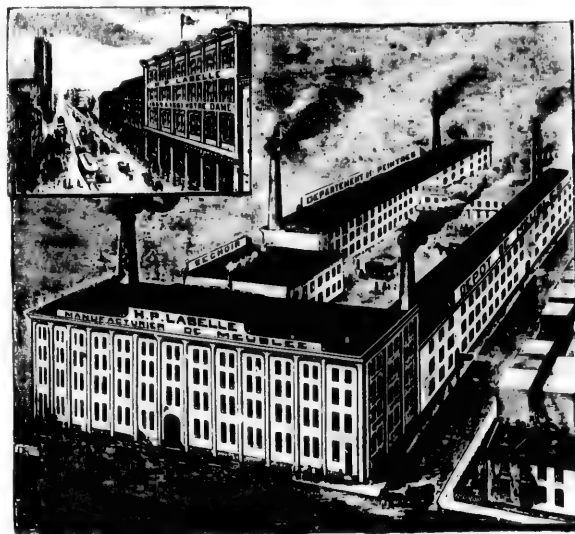
(water being heated in winter) also the use of hot and cold showers, and reduced rates for Turkish baths. The table is always supplied abundantly with the best in the market, and the proprietor confidently states that nowhere in the Dominion can the same facilities be offered for the money. The water utilized is obtained from an artesian well 1,550 feet deep, which contributes greatly to the health and comfort of patrons, and while there are various kinds of baths none compare with those of the famous Turkish baths of this popular hotel. Mr. J. R. Alexander, M.D., is a native of New York State and is a successful business man. He is ably assisted by the manager, Mr. F. E. McKyes,



formerly of Cobourg, Ont., who has made hosts of friends owing to his geniality of disposition and strict probity. Persons suffering from rheumatic affections, coughs, bronchial affections, consumption, catarrh, liver and kidney troubles, etc., should patronize the Turkish Bath Hotel, which has advantages and benefits impossible to be secured elsewhere either in Canada or the United States, and we would advise all troubled with the above mentioned troubles to by all means visit this hotel.

H. P. LABELLE.

ONE of the most successful and enterprising furniture manufacturers in the city of Montreal, is Mr. H. P. Labelle, whose offices and warehouse are situated at 1657-1659 and 1661 Notre Dame street. Mr. Labelle, who is a thoroughly practical designer and cabinet maker,



established this business thirteen years ago, and his trade, which is both wholesale and retail, extends throughout all sections of the city and Province of Quebec. The specialty of this reliable house is fashionable furniture, much of which is made from rare woods such as mahogany, ebony, rosewood, French walnut, quartered oak, cherry, etc., and carved in a most workmanlike and artistic manner, from unique and original

designs and patterns. The factory is a spacious four storey structure, fully supplied with modern tools and machinery operated by a superior 125 horse power steam engine. Here 80 to 90 skilled hands are employed, who turn out all kinds of parlor, library, bedroom, dining-room, hall and kitchen furniture, etc., which are offered at remarkably low prices. The warehouse is a substantial and extensive four storey building 200 x 60 feet in dimensions, fitted up with every convenience, where a heavy stock of furniture is always on hand. All furniture is finished in a most careful manner, and chamber suites vary in prices from \$8.00 to \$300.00; parlor suites from \$20 to \$350, and dining-room suites from \$18 to \$300. In rich upholsterings of parlor suites, fancy and dining room chairs, sofas, couches, lounges, rockers, etc., we have seldom seen such a varied and beautiful display, and the most fastidious and critical customers can readily be suited here. Mr. Labelle is a native of Montreal. His undeviating policy of equity and low scale of prices renders every customer a permanent one, and Mr. Labelle's success in the furniture trade of Montreal is as substantial as it is well merited. Nowhere else in the Dominion can such elegant designs and handsomely finished furniture be found and in

such a number of original patterns. Orders are carefully and promptly executed, and many of the most elegant boudoirs, parlors, reception rooms, libraries and dining rooms of the refined and wealthy of Montreal and its suburbs have been entirely furnished by Mr. Labelle, whose establishment is the largest and most popular in the city. The Bell Telephone call of the office is 1021, factory 7106.

J. EMILE VANIER.

THERE is unquestionably no name that stands out more prominently in the list of Canada's distinguished civil and hydraulic engineers, than that of Mr. J. Emile Vanier, who graduated from the Polytechnic School of Montreal in 1877, and has since that time practiced his profession, in which he has made for himself a place in the foremost rank and has built up a reputation as a civil and hydraulic engineer second to none in this country. His services as an expert are now called into requisition in all parts of Canada and the United States. Among the important systems of water works which he has designed or whose construction he has superintended are the following; as late assistant engineer in-chief he superintended the P. Beaudry water works at Los Angeles, California, where steam power and gravitation systems were combined. He prepared a project for water works for the town of St. Jean Baptiste (before annexation to Montreal), and then designed and constructed the following water works: Valleyfield Water Works, direct system, water power; Beauharnois Water Works, direct system, steam power; Machine Water Works, direct system, steam power, and a water distribution system for Coteau St. Louis, which was partly carried out, and was supplied from Montreal. He prepared complete plans and specifications for the Huntingdon Water Works, direct system, steam power; St. Lambert's Water Works, steam power, pumping to stand pipe; Rigaud water works, gravity system, and prepared plans for the improvement of the Joliette and Buckingham water supplies. He made a hydrographic survey of part of the "Maskinonge River," in relation to motive power, construction of dams, etc.; also the "Riviere des Mille Isles," in relation to improvements in water power; the "Back River," with reference to the organization of motive power for industrial purposes, a survey at Terrebonne relating to improvements in water power (for the Masson Estate), and a survey of part of the Yamaska River at St. Hyacinthe, in relation to improvements to water power for the Cote and Fréchette manufactories. He made an examination as consulting engineer of the Grand River at Brantford, Ont., for the installation of an electric light and power station. He was formerly assistant engineer on the Hochelaga sewers (before annexation to Montreal), and prepared plans for sewers in the town of Longueuil, plans for the drainage of low lands in Sault au Recllet and St. Laurent to Back River, also in Chamblay and

Laprairie. He designed and superintended the construction of the Cote St. Louis sewers, partly built the St. Henry sewers, and acted as assistant engineer in chief of the irrigation works in the Lake Vineyard Land & Water Co. in California. He prepared complete plans and specifications for the Valleyfield sewers, the St. Louis du Mile End sewers, of which the construction is now going on; the Huntingdon sewers, separate system; the St. Lambert sewers, separate system; the town of Maisonneuve sewers, a portion of which has already been built under his superintendence; and designed and superintended the construction of sewers and asphalt paving in the city of St. Cuneigonde, Lachine and other places. He was assistant on expert duty in a test of steam boilers and pumps for the P. Beaudry Water Works, Los Angeles, California. He designed and superintended the establishment of the motive power for the Valleyfield Water Works, and the motive power (hydraulic) for the Valleyfield Electric Light Company (Ltd.). He designed a project furnishing the St. Lawrence Carpet Co. with motive power, by means of turbines, etc., at Valleyfield, and the installment of motive power for the Beauharnois Water Works. He designed the dam and improvements to the existing water power of the Masson Estate at Terrebonne, also the establishment of a steam plant for the Lachine Water Works, and the improvements to the water power of the St. Rose Flour and Saw Mills. He acted as expert on the duty test of the Gilbert pump, for the Montreal Water Works, and has prepared specifications for divers steam plants. He was engineer in chief of the Montreal and Western Railway, during which he made complete preliminary surveys and location of the same, with complete estimates and specifications, etc., for a length of 70 miles, from St. Jerome to the Chute aux Iroquois, through the Laurentian range of mountains; and also plans for tramways in the large lumber yards of the St. Thomas de Pierreville Mills, the Boulevard St. Denis tramway and the St. Rose tramway. He was assistant engineer in chief on the tunnel of the San Rafael Rancho, California. He prepared preliminary plans of the St. Lawrence Tunnel under Isle Ronde, for a Canadian and American Contracting Company, and designed and superintended the construction of a bridge built on the Belle Riviere St. Scholastique (iron). He was consulting engineer for a bridge on the Yamaska River at St. Casaire (wood), and prepared complete plans for the Back River bridge, 1,000 feet in length and built of iron and steel, as well as numerous others.

He has besides prepared plans for town improvements in several localities; also plans for projected dry docks and wintering basins at St. Lambert, in connection with the St. Lawrence Tunnel project. He has prepared plans for wharves and other river works, and completed plans and specifications of electric light plants for the villages of Huntingdon, St. Lambert and Buckingham, the total works above mentioned representing in round figures a little over ten millions of dollars, a great number of which were duly executed and are now in perfect operation. Mr. Vanier is now engaged in several important undertakings as an engineer, now reporting on Montreal Water Works with T. C. Keefer of Ottawa. Mr. Vanier is a native of the Province of Quebec and a prominent member of St. Joseph Society and the Artisans' Society. His offices, which occupy the entire fifth flat of the Imperial Building at 107 St. James street, are spacious, well-appointed and in every way adapted for the needs of the business, while from 10 to 15 expert assistants are regularly employed. Mr. Vanier is a distinguished member of the Council of the Canadian Society of Civil Engineers, Professor of Geodesy and Hydrography, Laval University (Engineering Department), expert in hydraulic machinery, late vice-president of the Society of Hygiene of the Province of Quebec, corresponding member of the Society of Hygiene of Paris (France), etc.

SHORTHAND INSTITUTE AND TYPE-WRITING SCHOOL, TEMPLE BUILDING.

QUOTING from Charles Reade, "A shorthand writer who can typewrite his notes is safer from poverty than a great Greek scholar," we desire in this review of Montreal to call special attention to the Shorthand Institute and School of Typewriting located in the Temple Building, 185 St. James Street, of which Mrs. J. Bullock is the efficient and popular principal. Since its establishment in 1888 this Institution has been of the greatest value and assistance not only to hundreds of deserving and ambitious young men and women, but as well to our leading merchants and business men, who through its agency have found valuable and competent assistants. It offers exceptional advantages to those wishing to be fitted for positions as private Secretaries, amanuenses and general office assistants; or in fact any position of responsibility and trust.

The curriculum embraces the following subjects: Shorthand, Typewriting, Composition, Orthography, Penmanship, Correspondence (Commercial and Social), Letter Press Copying, Letter Indexing, French and German, the latter two departments having been added during the past year. Students are given a thorough and careful preparation in the business course; and efforts are always made to secure for them remunerative and suitable employment when qualified to render acceptable service. In this manner business men are provided with efficient stenographers, typewriters and general office assistants upon application. The system of shorthand taught is "Isaac Pitman's," the same as used in the Imperial and Dominion Houses of Parliament. We desire to state that the last two courses of this Institute were most successful ones, the average attendance being about one hundred; and not one of the pupils failed to find a position when proficient. The French and German languages are taught by eminent professors, while the department of shorthand is under the able management of Mrs. Bullock, who superintends all the classes herself.

This is the only Institution throughout Canada where individual teaching is systematically carried out. A very careful and thorough examination of each pupil's work is daily made, and the particular requirements and errors of each, pointed out. No lesson is dismissed half learned—progress must be shown by each student before the close of each day's work. The success of this course of training is seen in the result obtained. No student attending this Institute has failed in becoming an efficient stenographer and typewriter, and no student has left its class-rooms to go elsewhere for supplementary instruction. This cannot be said of other schools in the city of Montreal. No less than ten pupils during the last two sessions have been received as students by Mrs. Bullock, each having received a six months' course at other Institutions in this city.

The apartments of the Institute are well fitted up in the most approved style, there being four large, well-lighted and ventilated class-rooms and every convenience is at hand for the systematic and rapid prosecution of the studies. Mrs. J. Bullock, the Principal, is an English lady of exceptional business and executive ability, under whose progressive and energetic management this institution has rapidly been brought to its present condition of prosperity and usefulness. For further information and terms address Mrs. J. Bullock, Principal, 185 St. James street.

QUESNEL, SHARPE & CO.

THE building occupied for the transaction of this business is situated at 1639 and 1641 Notre Dame street, is three stories in height, and 30 x 100 feet dimensions. The first floor is utilized for office purposes and salesroom, the second for beveling glass, the third for manufacturing mirrors, and basement for the storage of stock. The manufacturing departments are fully equipped with special machinery and appliances, and the firm claim to have the finest process for silvering mirrors known, and have executed work for the largest and most critical furniture dealers and cabinet-makers in the city. The firm are direct importers of British and French mirror plates, plain and bevelled, also of English and German stocks in all sizes and qualities, and ornamental white ground and colored glass, and keep in stock a large and varied assortment, together with wall papers in new, handsome designs and colors, paints of all kinds, oils, varnishes, brushes, artists' materials, &c. The machinery, in the beveling department, is of the very latest improved pattern, and operated by electricity, and the mirror plate silvering department is provided with every facility and conveniences for executing work in a superior manner. Bank fittings, restaurant, house and furniture work is a specialty and orders are filled with promptness and the best satisfaction guaranteed. Both these departments are under the management and supervision of Mr. Quesnel, who has had twenty-two years' experience in these lines, thirteen of which he was with Messrs. A. Housay & Son, and nine years manager of these special departments in the house of Mongeons, Davin & Co. The other departments are under the control of Mr. Sharpe, who for a period of twenty years, was with the firm of McArthur, Cormelle & Co. Mr. A. D. Quesnel was born in Chateauguay, Quebec, and has been a resident of Montreal since 1861. He is a prominent member of the Chamber of Commerce. Mr. C. A. Sharpe is a native of this city. This house is represented in Quebec by Messrs. Jas. Gauthier & Frere as agents.

BLAIKLOCK BROS.

THE steady development of Montreal as the principal commercial centre of the Dominion of Canada, has been manifested in various ways, but in none more so than in the extended facilities afforded merchants for the storage and warehousing of their goods and merchandise. In this connection special reference is made

to the representative and reliable firm of Messrs. Blaiklock Brothers, warehousemen, customs and forwarding agents, whose offices and warehouses are situated at 17 Common street. This important business was founded in 1878 Blaiklock Bros., and eventually Mr. Wm. M. Blaiklock became sole proprietor, the enterprise being still carried on under the old firm name of "Blaiklock Bros." They occupy fine, spacious, stone warehouses on Common street, fitted up with every convenience for the storage and handling of goods in bond or duty free. Insurance is readily secured in first-class companies at low rates, and liberal advances are made when required on consignments. Messrs. Blaiklock Bros. conduct a general custom-house and brokerage business, and act as forwarding agents, etc, for the following first-class houses, viz:—Thos. Meadows & Co, Shipping Agents, London, Liverpool, Manchester, Southampton, Glasgow and Paris; Pitt & Scott's Foreign Parcel Express, with offices at London, Liverpool, Paris, and agents all over the world; Langstaff, Ehrenberg & Pollak, Shipping Agents, London, Liverpool and Havre; Feres Kernkamp, Antwerp, Belgium; Solomons & Stevens, Rotterdam, Holland, etc. They, likewise, act as commission merchants for Alex. Cairns, Paisley, Scotland, Manufacturer of Cairns' Home-made Marmalade, used by Her Majesty the Queen. Customs entries are promptly passed by Messrs. Blaiklock Bros. and goods in parcels are forwarded to all parts of the world. Orders are immediately attended to in all branches of this business, and nine men are employed in the firm's warehouses. Mr. Wm. M. Blaiklock was born in the city of Quebec, but has been a resident of Montreal for the last twenty-one years. He is widely known in business circles for his energy, promptness and strict probity, and is an active member of the Montreal Board of Trade. The Telephone call of the office is No. 94.

THE HOWARD BOTTLING COMPANY.

THE opinion once prevailed that first-class ales and porter could not be manufactured on the American continent. The skill, energy and ability of Canadian brewers, have, however, long ago exploded and destroyed this idea among sensible men, and have proved that Canadian ales and porter are quite equal in flavor and quality to those of the most celebrated British brewers. In this connection special reference is made to the splendid ales and porter brewed by

Messrs. Wm. Dow & Co., of the city of Montreal, which are bottled and packed not only for home consumption, but also for exportation by the Howard Bottling Company, whose office and works are situated at 681 and 683 Dorchester street. This bottling business was established in 1860 and in 1892 the present proprietors Messrs. M. O'Rourke and A. Purcell assumed control. The premises occupied comprise a commodious three-story building 65 x 65 feet in size, fully equipped with modern appliances and apparatus. They bottle exclusively Wm Dow & Co's ales and porter, and promptly fill orders at the lowest possible prices. Sixteen men and wagons are employed, and they give personal attention to shipping orders. Wm. Dow & Co's ales and porter are great favorites with consumers and experts, and for purity, flavor, quality and uniform excellence are unrivalled in Canada or Great Britain, being quite equal to the products of Bass and Guinness. Messrs. O'Rourke & Purcell are natives of Montreal. They are honorable, liberal and energetic business men, who are very popular in trade circles.

Mr. Purcell has been 26 years in the bottling business, and is a prominent member of the C.M.B.A., while Mr. O'Rourke is a Forester. The telephone call of the office is 1031.

FRASER BROTHERS.

THE Auction and Commission trade has many responsible representatives in this city, but among the most able and representative concerns is that of Fraser Bros., whose establishment is located at Nos. 320, 322 and 324 St James street. The house was founded by the late Mr. W. E. Shaw, who was succeeded by Fraser Bros. Their trade is confined principally to the city. The premises occupied by this firm comprise a three story building 40 x 125 feet in area, with yards attached, 60 x 125 feet in dimensions. The first that is used for salesroom purposes and offices, and the second and third floors are devoted to storage, and eight hands are given employment. The line of business conducted by the firm is that of auctioneers, commission merchants and valuers, special attention being given to real estate, furniture, horses, carriages and trade sales, valuation and appraisals. The firm also do a large storage business, which includes furniture and merchandise of every description, and have splendid facilities for this feature of the business. They receive consignments of all goods handled by them and make liberal cash advances on the same when required.

Regular sales of horses, carriages, harness, etc., are held by them every Tuesday at the depository, also every Friday they hold a very extensive auction of new and second-hand pianos, household furniture, etc., of every description. Their sales are largely patronized. These are the largest and best appointed premises, in this line of business, in Montreal. Both gentlemen have had long experience, and through their just and equitable methods and honorable dealing have established a lucrative and prosperous trade, and are well known in the city. Both Mr. D. H. and Mr. W. H. Fraser are natives of Pictou, Nova Scotia, but have been residents of Montreal from boyhood. The former, Mr. D. H. Fraser, has been in the auction business for twenty years. Mr. W. H. Fraser has also had many years' experience in the furniture line, having previously conducted a large store here. The high standing of the members of this firm furnishes an index to the success which has attended their business.

E. A. MANNY & CO.

ONE of the best known firms in this city is that of E. A. Manny & Co., iron founders and sole manufacturers of the Star fittings and hot water boilers. The foundation of the business dates from 1868, when it was established by Mr. E. A. Manny at Beauharnois P.Q. In 1879 Mr. E. S. Manny was admitted to partnership and the present firm formed, and in 1890 an office and salesroom was opened in this city. This boiler is a modern discovery of the greatest importance and is the only reliable one in every case that gives satisfaction when all others have failed. It is unequalled in heating capacity and economy in fuel and it can be safely said that the boiler is hot water heating brought to perfection. The boiler is durable and efficient, hard or soft coal or wood can be used, and without exception is the most rapid heater in existence. It has only been on the market for three years and in that time over 1,000 have been sold and in every case the greatest satisfaction has been expressed and the largest and finest buildings are being heated by the Star boilers. The firm will send on application an illustrated catalogue with price list and references to any address. The works of the firm at Beauharnois on the line of the Grand Trunk Railway are two acres in extent. The equipment being of a superior character and besides tools and appliances there are two traveling cranes of one and a half tons capacity each. Forty-five skilled workmen are employed and an average of four tons

large and small castings for stoves, furnaces and agricultural implements, etc., are turned out daily. The show rooms in this city, 590 Craig street are 25 x 125 feet in area, 3 stories, and here is displayed a complete assortment of Star boilers, Star fittings, etc. Mr. E. S. Manny is a native of St. Johns, P.Q. and resides in this city. Mr. E. A. Manny resides at Beauharnois and has charge of the works.

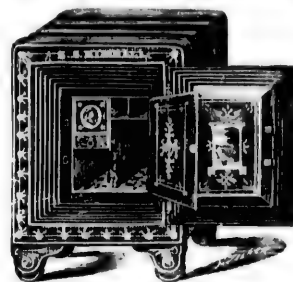
S. S. KIMBALL.

IT is absolutely necessary for any bank, corporation, trust company, or firms intrusted with the safe keeping of money and other valuables to obtain at any cost the best safe yet invented, one that is impregnable to burglars and indestructible by fire. In this connection, we desire to make special reference to this Commercial Review of Montreal, to Mr. S. S. Kimball,

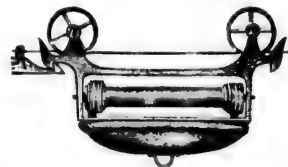
the widely-known and successful safe maker and manufacturer of the Champion Stump and Stone Extractors, dehorning clippers and store money carriers, whose office and salesrooms are situated at 577 Craig street. This business was established by Mr. Kimball fourteen years ago, and his patronage now extends throughout all sections of Canada. Mr. Kimball is a first-class machinist and mechanical engineer, who possesses superior inventive skill and ability, and is fully conversant with the requirements of the most exacting patrons. He occupies a spacious

two-story building 60 x 150 feet in size, the workshops being fully equipped with modern tools, machinery and appliances, and a full staff of skilled workmen is employed. Mr. Kimball makes a specialty of the manufacture of the Champion safes, which are made in fifteen different sizes, and are warranted to fall six stories without breaking. His safes are the strongest yet produced, being composed of one heavy piece of iron for the body, while the angle iron, which forms the frame, is carefully welded at the corners. The filling has stood the severest tests, and the doors close tightly and have better flanges than other safes. Kimball's safes have passed successfully the ordeal of fierce

fires, and are secured by locks which have stood the combined attacks of burglars and skilled experts, as well as the assaults of envious competitors. To sum up the matter, Kimball's safes are the best in the market, and are unequalled for the security they afford



against the attacks of burglars and the ravages of fire, while the prices quoted for them are extremely moderate. Mr. Kimball also manufactures vault doors, locks, division doors for buildings, and repairs promptly all kinds of safes, vaults, etc. He is also manufacturer of the Champion Stump and Stone Extractors, dehorning clippers, of which there are over 5,000 in use, cash and



parcel carriers which have been adapted by most of our leading merchants, which have no superiors for reliability and efficiency in Canada or the United States. Many leading Canadian banks, companies, etc., use Mr. Kimball's safes, and he has lately supplied the Bank Ville Marie and the City and District Bank with safes, which have given entire satisfaction to the

officers. Mr. Kimball was born in New Hampshire, but has resided in Montreal since 1879. He is highly regarded for his mechanical skill and strict probity, and justly merits the success which has attended his able efforts in this useful industry. Mr. Kimball has been engaged in this trade since boyhood, and can take iron and steel in the rough, putting them through every process himself, and turn out a superior safe without any assistance. Mr. Kimball is a member in good standing and has passed most of the chairs in the following lodges, Choctaw, No. 51, I.O.O.F., Lakeport, N.H.; Mount Coit 286, K. of H., Newport, N.H.; St. George, No. 11, A.F. and A.M.; Carnarvon Chapter of R.A.M., No. 5, G.R.Q.; Sceptre, No. 27, R.T. of T., and Metropolitan, Com. K.T. of T., of Montreal.

THOUSAND ISLANDS GRANITE CO.

ONE of the great representative industries of Montreal is that of the great stoneyards of which Mr. R. Forsyth is the esteemed and enterprising proprietor. This flourishing concern dates its inception back to 1864, when it was known as the Canada Marble Works. In 1864 Mr. Forsyth became the sole proprietor, and under his progressive guidance the business has been developed to proportions of enormous magnitude. Mr. Forsyth brings to bear special qualifications. He is a civil engineer of vast experience, an expert judge of all building and paving materials, monumental work, etc., so that he has intelligently selected the best beds of granite, gray stone, marble, etc. to quarry; and thus offers in his yards here an unrivalled stock for all purposes—monumental, structural, or for paving use. His main office and yards are situated at the corner of Bleury and Dorchester streets, and here at all times is carried an immense stock of "Thousand Islands" granite from Mr. Forsyth's own quarries on Grindstone Island, in the St. Lawrence River, at Thurso, near Clayton, N.Y., also from his other granite quarries near Gananoque, Ont., and Stanstead, P.Q. Mr. Forsyth is also a direct importer of the finest Italian, Vermont and other foreign marbles. In the Dorchester street yard is erected a two-storey building, 40 feet by 80, which is used for office and show-room purposes. His factory is located at 552 William street, where he owns yards covering an area of fully two acres. The factory is a substantial three-storey brick structure, fully equipped with all the latest improved machinery for polishing, grinding and sawing, driven by water of seventy-five horse power. The first floor contains

the machinery for polishing, sawing, etc. On the second floor are the marble cutting and machine shops. The third floor is devoted to polishing and the manufacture of the famous "Granolithic" paving material. Upwards of 100 hands are employed at the works, and fully 75 in the quarries. The Thousand Islands granite is renowned throughout the Dominion and the United States for its adaptability to the highest grade of sculp-



MR. R. FORSYTH

tural and artistic work, for monuments, columns, porticos, etc., while it produces beautiful effects when used for interior decorations. Mr. Forsyth is a heavy importer of Carrara and other celebrated Italian marbles, and is also a receiver of Mexican Onyx and other decorative stone. The Granolithic material, for floors, effectually supersedes all tiles or other styles of modern flooring. It is as durable as the solid rock itself, and presents a superb appearance. Architects and builders should test its merits. Mr. Forsyth supplied the granite and marble used in the Board of Trade

Building, New York Life Building, Standard Life Building, Merchants' Bank Building, Bank of Montreal, Sun Life Association Building, the Canadian Pacific Railway Depot, Canadian Cotton Company, etc. He is the leading manufacturer in the Dominion of polished granite and marble work, and owing to his perfected facilities, and thorough knowledge of the wants of the trade offers substantial inducements such as cannot be secured elsewhere. Mr. Forsyth was born in Caithness, Scotland, and is a civil engineer by profession, with comprehensive acquirements. He was the harbor engineer of Montreal for many years, his intelligent and far-seeing oversight being at the base of many of the greatest improvements to the port. He is an active member of the Board of Trade, a governor of the General Hospital and the Asylum at Verdun, while he is a valued member of the St. Andrews and Caledonian Societies. Mr. Forsyth is one of our most public-spirited citizens, and has ever accorded a hearty support to all measures best calculated to advance and protect the city's interests.

ALPHA RUBBER CO.

THIS progressive company was incorporated in 1889 under the laws of the Province of Quebec, with a paid up capital of \$30,000. The company's business was first started in St. Antoine street, but in October 1890 it was removed to its present location, 48 and 50 Nazareth street. Here is occupied a commodious three-storey and basement brick building the basement being devoted to storage, the first floor to offices and heater room, while the second and third floors are utilized for factory purposes. The manufacturing departments are fully equipped with modern appliances and machinery, and a number of skilled operatives are employed. The Alpha Rubber Company manufactures largely the famous "Alpha" and Omega specialties and the popular continuous flow syringes. It also produces the "Alpha" and Omega combinations, a new and simple combination syringe and water bottle in one complete instrument, with hard-rubber injection tubes. The "Alpha" and Omega water bottles, "Alpha" removable eider down covers, tube compressors, invalid's cushions, catheters, stomach tubes, rubber bandages, tubing, hollow teaching rings and pads, nipples, English breast pumps, stoppers, umbrella rings, water beds. A specialty is made of stationers' supplies, and superior work is turned out in surgical

and druggists' goods, while patented articles in rubber goods receive particular attention. Only carefully selected rubber is utilized, and the goods are unsurpassed for quality, reliability, utility and workmanship, while the prices quoted for them are extremely moderate. Mr. Alexander MacPherson, the secretary, was previously identified for five years with the Canadian Rubber Company. Mr. Strachan, the vice-president, is a popular member of the Board of Trade, and a widely known soap and oil manufacturer. He is likewise president of the Montreal Stock Yards, vice-president of the Canada Meat Packing Co., and vice-president of the Bank Villa Marie, and a large real estate owner in Montreal.

THE IMPERIAL INSURANCE CO., (LTD.)

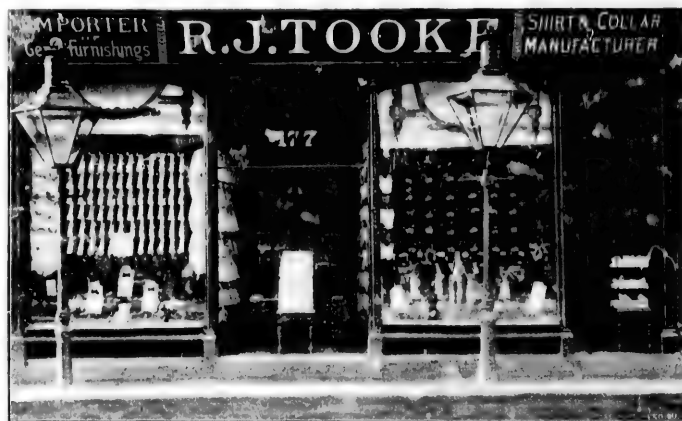
THIS is one of the strongest corporations in the world, and was established in 1893, and the head office in No. 1 Old Broad Street, E.C., England. The Canadian branch was opened in 1894, and since 1888 has been under the supervision of Mr. E. D. Lacy, resident manager, who has the entire control of all the agencies from Cape Breton to Victoria, B.C. Mr. Lacy occupies offices in the company's own building erected in 1889, and employs a staff of competent clerks. The building is situated at 107 St. James Street. It is seven stories high and 100 feet square, lighted throughout with electricity of the Edison incandescent system. The lower floors are constructed of gray stone, and it is fire proof throughout. It contains 85 offices, and was erected at a cost of upwards of \$300,000. Mr. Lacy was born in Erie, Co. N. Y., and has been in the employ of this Company a period of ten years, five of which he was manager of the St. John's branch. He has been identified with the insurance business thirty-five years, and for a time was engaged in it in Boston.

R. J. TOOKE

MONTREAL is to-day the leading headquarters for the Dominion for the wholesale and manufacturing trade in gentlemen's wearing apparel of every description. Mr. R. J. Tooke has been for many years a leading and widely-known manufacturer and importer of gents' furnishings, and his trade has grown to immense proportions. In 1869 Mr. Tooke established his business only a few doors from his present location, 175 and 177 St. James Street and his present extensive and influential patronage is the re-

sult of many years of close application to business and a policy marked by energy, enterprise and integrity. At the above location he occupies a three-storey and basement building, 30 x 102 feet in dimensions, on the ground floor of which are the offices, and retail sales-rooms, which are the most expensively and handsomely fitted up of any in their line in the city, being finished in ebony and gold, and equipped with electric light, steam heat and all modern conveniences. On the second floor is the collar and cuff factory, and on the third floor the shirt factory, while upwards of fifty hands

sive and fashionable assortments of gents' furnishings on the continent, embracing as it does all the leading novelties, imported direct from European markets. In fact his store is now the leading headquarters in the Dominion, where are to be found the latest styles and fashions in shirts, collars and cuffs, neckwear, underwear, gloves, handkerchiefs, bath robes, etc., and his patronage is derived from our leading wealthy and influential citizens. Mr. Tooke was born and brought up in this city, and to-day he enjoys the esteem and friendship of a large portion of our leading business



are given steady employment, and every department of the business is under the careful and experienced supervision of Mr. Tooke, than whom there is no more able or experienced manufacturer in Montreal. Mr. Tooke now controls an immense local trade, the largest we may state in the Dominion, and embracing largely the prominent and fashionable citizens whose patronage demands only the finest grades of goods, whether imported or domestic. In his retail department, Mr. Tooke carries the largest, most comprehen-

sive and fashionable assortments of gents' furnishings on the continent, embracing as it does all the leading novelties, imported direct from European markets. In fact his store is now the leading headquarters in the Dominion, where are to be found the latest styles and fashions in shirts, collars and cuffs, neckwear, underwear, gloves, handkerchiefs, bath robes, etc., and his patronage is derived from our leading wealthy and influential citizens. Mr. Tooke was born and brought up in this city, and to-day he enjoys the esteem and friendship of a large portion of our leading business

W. G. REID.

ONE of the most popular houses in this part of the city engaged in the provision business is that of Mr. Wm. G. Reid, dealer in fresh and salt meats, fish, poultry, game and vegetables in season, located at corner of Bleury and Mayor streets. This flourishing business was established by Mr. Reid, he having occupied his present location since September, 1893, and, under his able management, his house has gained a leading position in the trade. The premises are a model of cleanliness and order, attractively fitted up with silver-



plated fixtures, electric lights, etc., the floor being of marble, which gives the utmost coolness necessary for the keeping of the fresh meats, and is furnished with every convenience and facility for the satisfactory carrying on of the enterprise, all the latest improvements in the way of cold and dry storage being here in successful operation. Mr. Reid buys his cattle on foot and is an excellent judge of cattle and sheep in the carcass or on the hoof. He handles only the very finest stall fed, western cattle. Mr. Reid owns a large farm outside the city and all vegetables are grown on his own farm and received fresh daily in season, a specialty being made of butter and eggs. He is a native of this city, an active Free Mason and a gentleman of high

social and business standing. One of the specialties of this business is the fish department. The front of the store containing a large marble fountain constantly supplied with fresh running water in which samples of the stock are exposed for the inspection of customers; the stock proper being carried in the basement which is fitted up with every facility for storing and cleaning.

THE "STONEWALL JACKSON" CIGAR FACTORY.

THE history of this extensive, well-known and most successful manufacturing concern is unique and exceedingly interesting reading matter, showing, as it does, that the superior quality and value alone of an article placed on the market will be recognized by the public to such an extent as to assure the best and largest results. This firm started business as cigar manufacturers and wholesale and retail tobacconists in May, 1858, now over thirty-five years ago, under the style of H. Jacobs & Co., which remains unchanged. The members composing the firm were originally Mr. Henry Jacobs and Mr. Michael Michaels, but at the death of Mr. M. Michaels, his son, Mr. John Michaels, entered the business, and was eventually, in 1885, admitted as a partner in the firm. Soon after his admission he induced Mr. Jacobs, the senior partner, to give up the tobacconist department of the old business, then over a quarter of a century in experience, with the object of devoting the entire time, knowledge and long experience of the firm to the manufacture of cigars alone. The experience of Mr. Henry Jacobs, the senior partner, dates back from the year 1841, over a half century ago, when he entered upon his business career as an apprentice and journeyman cigar-maker in London, England, and afterwards in U. S. of America, and during the last thirty-five years in Canada as a cigar manufacturer. The idea that Mr. J. Michaels conceived was to make a novel departure from the general custom of the trade, which was to manufacture only the *one brand, style, size, shape, quality and price* cigar, and by giving extraordinary good value in extra fine quality of tobaccos

and superior workmanship to secure at first a demand from the consumers, and later a regular and increasing trade for the goods, without the aid of advertising, commercial travellers' canvasses, or any manner of solicitation of orders or inducements whatever. Accordingly their terms of sale were fixed strictly and entirely on a cash basis, and they selected for their brand the "Stonewall Jackson," which they had been manufacturing cigars under since the year 1863, which date it will be better remembered, as one of historic note and fame, by the well-known lines in the famous song:—

"On a bright May morn in '63,
And ready for the action,
On a battle field for liberty,
Stood gallant 'Stonewall Jackson,'"

the well-known character of the great American southern General, who was admired and respected by all, even by his opponents, for unflinching determination of purpose, which carried him successfully through every battle that he was engaged in, and earned for him his famous sobriquet of "Stonewall." The selection by the firm of this brand showed equally their unflinching determination to adhere to the path they had decided on, and also to carry their enterprise to a successful issue, entirely and alone on merit. Another important feature should be noted here that they never employ unskilled cheap labor, and during their whole business career none but skilled cigar-makers, hand workmen, members of the Cigar-makers' International Union of America have been in their employ. The importance of hand skilled labor over that of wholly, or partly, machine work, with unskilled, half-taught, or underpaid work people, by which the majority of all cigars, excepting the very high-priced ones, are made, is appreciated by this firm, and realizing that cheapness is no economy, and that the higher price paid for skilled workmen gives actually better value, thereby enabling them to safely guarantee that each and every cigar leaving their factory would be entirely satisfactory to the consumer. And what has been the result of their project? The "Stonewall Jackson" gained, immediately, a strong hold in Montreal. Each smoker, finding them very superior, and all along the different lines of railway the gratuitous and enthusiastic praise of the splendid value of the "Stonewall Jackson" was carried by pleasure travellers more particularly by commercial representatives of all branches of trade and commerce. Thus letters with orders for "Stonewall Jackson" came crowding in, entirely unsolicited by the firm, from British Columbia to Newfoundland, literally from the Atlantic to the Pacific. The trade grew so rapidly that the supply of skilled workmen in Montreal was not sufficient to meet the factory's requirements, and the firm with commendable enterprise spent large sums of money to bring skilled workmen from the United States of America, still being unable to get

sufficient numbers to fill all orders received, and each season finds the demand greater than the capacity, but they prefer to lose the business rather than deteriorate the quality of their cigars by employing inferior workmen, of which there is always a supply. It is a fact worthy of more than passing notice that the largest sale of this famous brand is right at home in Montreal, which goes to show that the more they are known the more highly they are appreciated. The sister city, Toronto, follows closely after Montreal in volume of consumption, and the other cities and towns in proportion to their population, and the total sales are much larger than that of any other one brand in the Dominion. The sale in Montreal exceeds that of all other recognized brands of the same priced cigar put together, which is indeed a wonderful record, and each and every year has shown an increased sale over the preceding one. In commenting on the remarkable and successful manner in which this firm has carried out their most difficult project, having adhered to every detail they originally proposed, we believe it but just to state that the reputation acquired by the "Stonewall Jackson" cigar factory has been secured by a uniform system of fair and honorable dealing, which has ever characterized their transactions, as well as by the superior quality and reliability of their products.

SKELTON BROTHERS & COMPANY.

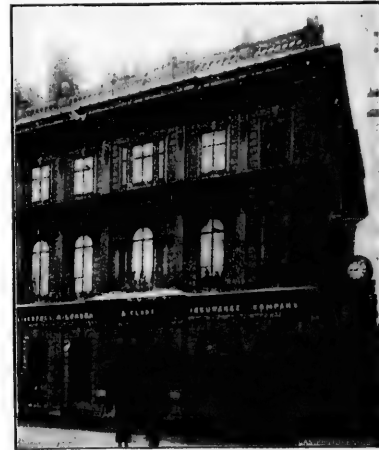
THE oldest established shirt and collar business in Canada to-day, and therefore the most interesting for an article, is that of Messrs. Skelton Bros. & Co., and it will no doubt be instructive to our readers to know something of their history and business methods. Starting in a comparatively small way in 1871, they have gradually increased their business year by year, until now they employ between four and five hundred hands, and their S. B. & Co. comfort brand of shirts and collars is known and recommended by all the leading men's furnishing dealers, not only in the older Provinces of Ontario and Quebec, but from the Atlantic to the newer Provinces of the Pacific coast. When Messrs. Skelton Brothers & Co. started business over twenty years ago, the manufacture of shirts and collars was an unknown art in Canada; therefore skilled labor had to be imported, help trained, and foreign competition overcome. Everything except the work of the sewing machines was done by hand; to-day there is hardly a shirt or collar that leaves their estab-

lishment, that has had more manual labor put upon it than was necessary to prepare and guide it through the machines. There is practically no hand labor; machines, machines, machines everywhere. Surely there is no better equipped factory in the states or elsewhere than is to be found in that large corner building, 96, 98 and 100 St. Peter street, and 1 and 3 Recollet street, occupied by Messrs. Skelton Brothers & Co. With the exception of the stock room, it is filled with all the latest inventions in fine machinery for turning out high-class goods. The first consideration is always quality of work. Their system for the examination of work during the process of manufacture and before it is offered for sale is the most scientific plan for preventing mistakes and imperfections that the writer has ever seen, and a very high standard of work has been attained. The resources of the firm are such that the largest orders can be filled with the greatest promptness—an advantage which the trade has much appreciated. Altogether Messrs. S. B. & Co., as the pioneers of this trade and as still occupying the leading position in it, may be justly selected as the most representative house in the Dominion. It is a noteworthy fact, amongst other improvements introduced by them, that their goods can only be bought from themselves direct. They pay no intermediate commissions, they sell direct to the fine retail trade, and to that trade only do they look for the disposal of their large and constantly increasing output.

LIVERPOOL AND LONDON AND GLOBE INSURANCE CO.

IN this statistical review of the city of Montreal, wherein her representative business houses receive careful consideration, there is no department that elicits more attention than that of insurance. Well in the van of the great fire and life organizations in the world ranks the famous Liverpool and London and Globe Insurance Co., whose Canadian headquarters are located in the well-known building bearing their name in the Place d'Armes, Montreal. Established in 1836 this corporation has over and over again demonstrated its wise and prudent policy, and in no way so forcibly as in its accumulations of capital in the form of general reserve and fire re-insurance funds. It has been aptly said, in fact, that the insurance that makes "assurance doubly sure" is thoroughly exemplified in the Liverpool and London and Globe Insurance Company, which, since the date of its

incorporation in England fifty-seven years ago, has met every just claim against it promptly, and won for itself a reputation second to none in the world. The paid-up capital of this truly international insurance bulwark now aggregates the sum of £245,640, the general reserve reaches £1,300,000, and the fire re-insurance fund totals £714,000. The general assets of the company at 31st December, 1892, amounted to the sum of £8,879,467 sterling. The company has had representation in Canada,



with headquarters at Montreal, since 1851, and the offices here occupied in their own handsome building (though erected as far back as 1864) will compare favorably with those situated in any similar structure on the American continent. This company is steadily increasing every year, and branch offices are located in all the leading towns and cities from Cape Breton to British Columbia. The company is represented in Canada by an influential Board at Montreal, with Mr. G. F. C. Smith as the chief agent and resident secretary, having held that position since 1863.

GEO. T. SLATER & SONS.

THE importance of the boot and shoe industry to Montreal cannot be overestimated. In no line does the population of a city secure such direct benefits, and thus it is with pleasure that we direct special attention to the old and prominent house of Messrs. Geo. T. Slater & Sons, whose splendid facilities and marked enterprise and energy are proverbial. The business was established upwards of thirty years ago by the late Mr. Geo. T. Slater, one of the pioneers in manufacturing the finest grades of boots and shoes known to the trade, and which had previously to be imported. He built up a large and flourishing trade and died in 1887, universally regretted and respected. His sons, Messrs. Charles E. and George A. Slater, actively continued the business under the familiar style of Geo. T. Slater & Sons. Both partners were brought up to the trade and are recognized authorities thereon, utilizing the most improved machinery and the most approved processes. The rapid growth of their trade resulted in their removal three years ago to their present desirable location at No. 28 St. Alexander street. Here they occupy a substantially constructed modern brick and stone building, five stories in height and 60 feet by 100 in dimensions. The arrangement of the premises is as follows:—First flat, offices, sample rooms and shipping department; in the basement are the engines, boilers, etc., sole cutting and stock fitting room, also storage for sole leather. On the fourth flat are the cutting, fitting and stitching rooms; the third flat is devoted to the bottoming department and second flat to the finishing. An average force of 250 hands are employed under the personal supervision of skilled foremen. The proprietors select their skins, leather and findings with the utmost care and only the choicest of materials thus find their way into this stock. A specialty is made of the highest grade of Russia calf boots and shoes for ladies and gentlemen, which are illustrated in an elegant catalogue published annually by the firm and distributed to the trade. They are made on the latest fashionable style of lasts, while the utmost care is bestowed as to workmanship and finish. This is the representative boot and shoe factory of Canada.

At the Centennial Exposition, held at Philadelphia in 1876, their exhibit was awarded the medal for superiority, as also at New South Wales in 1879, while at the Jamaica Exhibition, in 1891, they carried off the gold medal, and again at the World's Columbian

Exposition, Chicago, 1893, they secured the highest award and medal for gents' and ladies' fine shoes. The proprietors were born and brought up in Montreal, and are popular young business men, universally respected for their honorable and progressive methods,



EXHIBIT OF GEO. T. SLATER & SONS, MONTREAL,
AWARDED HIGHEST HONORS AT
WORLD'S COLUMBIAN EXPOSITION, CHICAGO, 1893.

and ever on the alert to introduce into their factory any valuable improvement. Mr. Geo. A. Slater is a member of the Board of Trade, and both gentlemen are noted for according a hearty support to all measures calculated to advance the welfare and development of the metropolis. The trade find that their brand of shoes are always readily salable, being much preferred on account of their style, durability and ease and comfort to the feet.

TEES & CO.

THE representative firm in its line in the Dominion of Canada is that of Messrs. Tees & Co., whose offices and showrooms in Montreal are at 300 St. James street. The firm's factory, located at 209 to 221 Wellington street, is two stories high, 100 x 200 feet in area, and 100 skilled workmen are employed. The business was founded forty-two years ago, the present co-partners being Messrs. David and William Tees. Their patronage extends throughout Canada, Great Britain, Germany, France, Ceylon and Australia. They have acquired the wood carpet and parquet floor business previously conducted by Messrs. J. Wright & Co., and their handsome ornamental hardwood floors and parquet borders are becoming very popular. Samples of their work may be seen in many of the finest residences and public buildings of the Dominion. Messrs. Tees & Co. manufacture all kinds of office desks, library and school furniture, revolving bookcases (Danner's patent), parquet flooring, also general office fittings and fixtures. They have lately fitted up several banks in Vancouver and Calgary, also the Bank of Montreal and the National Bank of Montreal. Another important branch of their business is the managing and directing of funerals. In their warehouses may be seen samples of the latest designs of caskets and burial cases. A specialty is made of embalming and shipping corpses. The embalming is under the direction of Mr. James Robertson, a graduate of the Oriental, Boston, New York and U. S. embalming schools. He is a native of Montreal, and was trained by his father, who was a noted embalmer. The premises comprise a spacious four-story building, 40 x 120 feet in dimensions, and here an immense stock is always on hand, and eleven clerks, assistants, etc., are employed. Messrs. David and William Tees are natives of Montreal. Mr. David Tees is an expert

cabinet maker, a graduate of the Oriental School of Embalming, and one of the oldest undertakers in Canada. Mr. Wm. Tees, his son, is a member of the Montreal Board of Trade, a Justice of the Peace, Treasurer of the Dominion Alliance, and Vice-President of the Y.M.C.A. Mr. Wm. Tees also is connected with several societies. They issue annually an illustrated catalogue, which is forwarded promptly upon application.

WRIGHT & SON.

WITH the increase of population, refinement and wealth in the principal cities of the Dominion of Canada, a growing demand has arisen for the blending of the artistic and the beautiful, with the utili-



tarian in modern architecture, and the result has been extremely gratifying to the advocates of progress in this vitally important profession. Among those who have acquired a wide reputation for their skill and artistic conceptions as architects in the city of Montreal are Messrs. Wright & Son, whose offices are situated at 204 St. James street. Mr. Jas. Wright was born in Glasgow, and came to Canada forty years ago. After having received an excellent scientific education, he afterwards acquired a thorough practical as well as theoretical knowledge of the science of architecture. Mr. Wright continued the practice of his profession alone for twenty-five years, and eventually in 1888 admitted his son, Mr. W. S. Wright, into partnership. Mr. Jas. Wright designed the interior wood-work of the leading banks in Montreal, viz.: the Bank of Toronto, Montreal, Commerce and Merchants. Messrs. Wright & Son have every modern facility for designing, draughting, making computations, etc., and

employ several talented assistants. They attend faithfully to details, their plans are well digested and studied, and their architectural efforts have tended to beautify many sections of the city. Among the many specimens of their skill and ability as architects may be mentioned the Normal Schools and Lussac Asylum at Verdun, three residences on Dorchester street, as shown in accompanying illustration, and many others in the city and suburbs. Mr. James Wright, though often solicited, would never accept a public office, and is ex-president of the Caledonian and Montreal Workingmen's, Widows' and Orphans' Societies, member of com. St. Andrew's Society. Mr. W. S. Wright is a young man of great energy and ability, and is a member of the Province of Quebec Society of Architects, and treasurer of St. Lambert's Boat Club. Messrs Wright & Son are constantly engaged in planning and supervising the erection of the most advanced classes of public and private buildings, and are prepared to execute all commissions not only promptly, but with that intelligent apprehension of design that has served to make their efforts so highly appreciated.

THE DOMINION OIL CLOTH CO.

THE extensive works of the Dominion Oil Cloth Company on St. Catherine and Parthenais streets, Montreal, represent a gradual but steady growth, which has been the result of the excellence of the goods produced and of sound business management. The company was formed in the year 1872 in a very small way as compared to the large premises they now occupy, which comprise six large factories, together with a very extensive warehouse, oil boiling houses, engine and boiler house and several storehouses. The works of the company turn out a great variety of goods to suit all classes of customers. In the floor oil cloth department are to be found an enormous selection of patterns, which are made in all the various widths, from a strip of 18 inches wide for stairs to sheets of 12 feet for large rooms, etc. In the light goods section every description of table, shelf, stair and enamelled carriage oil cloths are made, all of which are acknowledged to be second to

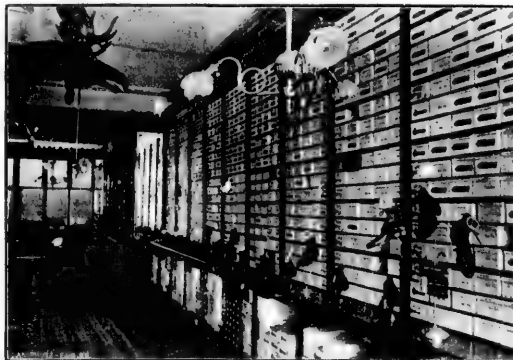
none made on the Continent. About one hundred and twenty skilled workmen find constant work in this factory, while many others are employed in the various industries, which are in part supported by the company's wants, as the large quantities of cotton goods, such as sheetings, drills and ducks, used by them are now all produced in the cotton mills of this country; they also use large quantities of varnish, linseed oil, brushes, dry colors, etc., which are now made in Canada. Besides manufacturing oil cloth, this company make all their own paints, immense quantities of which are used in making the various lines of oil cloth. They also manu-



facture and supply the jobbing trade with the celebrated D. O. C. brands of pure white lead, paints and putty, which are known all over the Dominion. The paid-up capital of the company is \$200,000, a sum that has enabled them to procure the most improved machinery and facilities for producing sufficient goods in their lines to supply the wants of the entire Dominion, from the Atlantic to the Pacific, and away below prices of ten or fifteen years ago. This large invested capital also shows that they are in a position to keep abreast of all improvements in the oil cloth business. The officers of the company are: President, Mr. Andrew Allan; Vice-President, Mr. J. O. Gravel; Treasurer, Mr. J. J. McGill; Man. Director and Secretary, Mr. John Baillie.

SLATER BROS.

AMONG the more recent arrivals to locate in our business circles is the firm of Slater Bros., who are making a specialty of gentlemen's fine ready-made footwear, and are already falling into line and making for themselves a reputation that is second to none in the city. They are located at 240 St. James street, and their store is one of the neatest on that business thoroughfare. It is of ample dimensions, and is fitted up with plate-glass show windows, oak fixtures, etc., all the surroundings being in perfect keeping with the character of the business. The stock carried is all new, full and



complete, comprising everything in the line of men's, boys' and youths' fine grades of footwear, in all sizes and widths, made by the very best manufacturers in Canada, United States and England. American-made goods are a specialty, and the assortment is one of the best to be found in Canada. Everything is of a superior quality, and unsurpassed in fit, finish and fashionable style, while the workmanship is of the most substantial character. Reasonable prices are the rule in this establishment, and every care and attention is given to patrons. Messrs. Slater Bros. are young, active and enterprising business men, born and brought up in the shoe business. The gentlemen of Montreal are to be congratulated on having a store where they can get a

ready-made shoe equal, if not superior, to any custom-made work, and at a much lower price. Messrs. Slater Bros are the only people in Canada who make a specialty of gentlemen's fine ready-made footwear.

A. MARTIN.

A PROMINENT house engaged in its line of business is that of Mr. A. Martin, florist and nurseryman, whose store is located at 2508 St. Catherine street. This prosperous business was established in 1883 by Mr. Martin, who has since secured an influential and permanent patronage. Mr. Martin was born in Devonshire, England, and for several years resided in St. Albans, Vermont, where he was head gardener to the Hon. J. C. Smith, St. Albans. Mr. Martin has, at Cote St. Paul, 87 acres of land under cultivation, and four spacious green-houses, while on his premises in St. Catherine street he has also six large and well-equipped green houses. The premises on St. Catherine street are known as the Elmwood Nurseries, and are devoted exclusively to flowers. His green-houses and hot-houses are fully supplied with the latest improved heating apparatus and appliances, and 20 hands are employed. Mr. Martin supplies a large demand for all kinds of flowers, including the rarest and most beautiful varieties, also foreign and native plants and shrubs. He imports bulbs, seeds, etc., from Holland, France, Great Britain and the United States, and excels in floral decorations. Mr. Martin furnishes promptly, at very moderate prices, bouquets, wreaths and various emblematic designs for weddings, balls, receptions, parties, funerals, in new and original conceptions of artistic forms. Ferneries, brackets, hanging baskets, fruit and forest trees and shrubs are always on hand, and everything connected with this business is carefully and efficiently attended to.

Mr. Martin is also owner of a first-class stock farm at Broadview, Lachine, P.Q. He is highly esteemed by the community for his energy and integrity, and no one in the city is better or more favorably known in his line of business, and none stand in better favor in the community. He is a popular member of the C. M. B. A., Catholic Benevolent League and St. Patrick's Temperance Society, and also church warden of St. Paul's Church, Cote St. Paul.

THE MONTREAL CITY AND DISTRICT SAVINGS BANK.

AMONG the flourishing banking institutions in this city is the Montreal City and District Savings Bank, an institution that is now nearing the semi-centennial of its existence. It opened for business in 1846, and from the outset has been a highly successful enterprise. It is the largest concern of its kind in the city. It occupies its own main and branch buildings, the head office being fitted up in elegant style, the upper floor being set apart for light and handsome offices. The main building and the four branches are put down at \$4,000,000, being considerably less than cost. On December 31, 1892, the bank had open accounts with 48,169 depositors. The average amount due each depositor being \$185.03, as against \$173.90 for 1891, and the total aggregate \$8,912,772.86. The volume of business transacted during 1891 amounted to the vast sum of \$39,000,000, the net profit being \$96,812.72. The depositors are, it will be seen, fully secured, not only by the quality of the investments, but by the large available amount of cash always at hand to meet all emergencies. Twenty per cent. of the deposits are, by law, to remain in the hands of the Federal Government or on deposit in banks. Outside of its usefulness to its patrons the bank has distributed to the charity institutions of the city, since 1871, \$10,800 yearly, thereby and to this extent making the deposits confided to its care contribute to the welfare of the needy. The first manager was Mr. John Collins, who resigned in 1850. He was followed by Mr. Edmond J. Barbeau, who retired in 1880, after 30 years of honorable service. Following him came his brother, the present manager, Mr. Henry Barbeau. The president, Hon. Edward Murphy, who has most acceptably filled his position, since 1877, is prominent in politics and finance. He was born in Ireland in 1818; he is a descendant of an ancient and loyal family in that country; he came to Canada with his parents in 1821, who settled in Montreal about that time. Mr. Murphy began his business career in 1832, and in 1836 entered as chief clerk in the employment of Messrs. Frothingham & Workman, wholesale hardware merchants of this city; in 1850 he was admitted a partner and is now one of the senior members of that old and important firm. In 1889 he was called to the Senate of the Dominion of Canada for the Victoria division, and is a steadfast supporter of the Liberal Conservative party. Mr. Murphy is an ardent and consistent temperance advocate, which cause he espoused over fifty years ago, and has been for many years lay-president of the St. Patrick's Total Abstinence Society, of this city. In 1862 he was elected a director of the Montreal City and District Savings Bank, is now and has been the respected presi-

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dent of this great and useful institution. He is a life-member of the Art Association of Montreal, and also a life-member of the Mechanics' Institute, is a member of the Natural Historical Society, the Microscopic Society and the Antiquarian and Numismatic Society, of Montreal; governor of the Montreal branch of Laval University; is a life-governor of the Montreal General Hospital and the Notre Dame Hospital, also a member of the Board of Trade; has been for several years a Harbour Commissioner and is a Magistrate of Montreal. Mr. Henry Barbeau, manager, was born in Laprairie, and began his career in commercial business in St. Hyacinthe as manager of a branch of the Merchants Bank there. He is an active member of the Board of Trade, a director in the North British and Mercantile Insurance Company, and occupies the highly responsible position as administrator of the Victor Beaudry estate.

J. W. & E. C. HOPKINS.

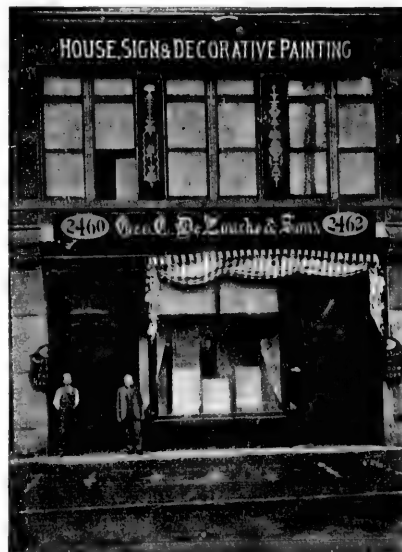
THE business now being conducted by Messrs. J. W. & E. C. Hopkins, the well-known architects, was established in Montreal over forty years ago by the senior partner, who has been identified with the firm during the entire period, and has the reputation of being one of the most reliable representatives of the architectural profession in the city. He was born and served his "articles of clerkship" in Liverpool, England, coming to Montreal in 1852, where he has since resided. He is a member and was the first president of the Province of Quebec Architectural Association. Mr. E. C. Hopkins, his son and partner, was born in this city. He is a young man of skill and ability and is popular in the community. Proofs of the firm's skill are very numerous in Montreal and elsewhere throughout the Dominion, as embodied in the many public buildings, stores and private residences they have erected. Among them may be mentioned the Montreal Custom House (formerly the Royal Insurance Building), Merchants' Bank; the present Royal Insurance Building (formerly the Merchants' Bank); the North British and Mercantile Insurance Building; the building for the Life Association of Scotland (now the Banque National); Montreal Telegraph Building; Harbour Commissioners' Building; Canada Life Association Offices; St. James' Club; the Windsor Hall. Among the private residences are those of Mr. Andrew Allan (donorship); the late Mr. John Redpath (Terrace Bank); the late Mr. Alfred Savage, Peel street; Mr. R. B. Angus; Mr. Hector

Mackenzie's; Mr. F. L. Wanklyn's, etc., etc.; the Montreal Street Railway Company's new office building, corner of Craig and Place d'Armes Hill; and the Waddell Building, corner of Notre Dame and St. John streets; the large dry goods store on St. Catherine and Metcalfe streets in course of erection for the firm of John Murphy & Co., and many others. In Ottawa, Messrs. Hopkins erected the Bank of Montreal; in Quebec, the Union Bank; in Winnipeg, the Merchants' Bank; in London, Ontario, the Bank of Montreal; in Vancouver, B. C., the Grand Opera House, and stores and dwellings for the late Lord Elphinstone; in St. John, N. B., the large building for the Maritime Bank, now the property of the Bank of Montreal, together with several large warehouses and stores. The offices of Messrs. J. W. & E. C. Hopkins are on the first floor of the building, 145 St. James street, and are next door to those of the Grand Trunk Railway.

GEO. C. DE ZOUCHE & SONS.

ONE of the oldest established and most noted houses in the city of Montreal actively engaged in the importation and sale of paper hangings and wall decorations is that of Messrs. Geo. C. De Zouche & Sons, whose salesrooms and workshops are situated at 2460 and 2462 St. Catherine street. This business was established in 1863 by Mr. Geo. C. De Zouche, who was succeeded by the firm of Geo. C. De Zouche & Sons. Eventually Mr. Geo. C. De Zouche again became sole proprietor. He was born in Dublin, Ireland, his parents being Irish, and was educated in that city. Mr. De Zouche formerly resided ten years in New York city. He came to Montreal in 1862, and first located on Craig street, and then for twenty-four years carried on business at 1735 Notre Dame street. In April, 1893, he removed to his present location. Mr. De Zouche is a thoroughly practical artistic painter and decorator, and attends carefully and promptly to house and sign painting, paper hanging, frescoing, tinting, etc. He uses all kinds of imported paper hangings, friezes, centre pieces, anaglypta, etc., and possesses the happy faculty of originating designs and blending colors so as to produce a harmonious and artistic effect. Mr. De Zouche has painted and decorated some of the finest buildings in Montreal and its vicinity, to the entire satisfaction of patrons, and employs from twenty-five to forty skilled workmen, according to the season. He occupies a spacious basement and two floors, each being

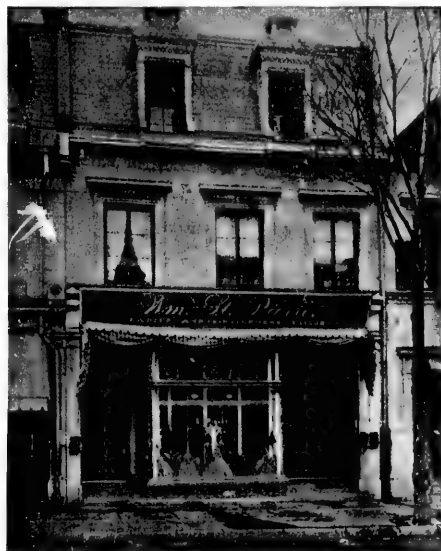
22 x 80 feet in area, the basement being devoted to the paint shop, the first floor to offices and showrooms, while the second floor is utilized for sign writing and window shades. The stock carried is extensive and well selected, embracing English and American wall papers and decorations, and Japanese designs; also mouldings,



paints, oils, colors, glass, etc. Orders are promptly executed at the lowest possible prices, and the trade of the house extends throughout Montreal and its vicinity. Those contemplating painting or decorating their homes, stores, etc., should patronize this house, which offers advantages very difficult to be duplicated elsewhere.

W. ST. PIERRE.

FOR the highest class of fashionable tailoring for ladies and gentlemen in the city of Montreal, Mr. W. St. Pierre, whose store is located at 63 Beaver Hall Hill, has achieved an excellent reputation. This is unquestionably headquarters in the city for first-class tailoring.



where garments to measure embody every feature of grace and elegance, where cutting is done on correct principles and where the stock of imported woollens, suitings, etc., covers all the latest shades, patterns and textures. The store is 125 x 30 feet in size, elegantly equipped and fitted up with all modern conveniences, handsome mirrors, ladies' and gentlemen's dressing rooms, electric lights, etc., the work rooms being in the rear.

From 30 to 45 first-class tailors are employed, and a specialty is made of ladies' and gents' suits, coats, mantles, riding habits, etc. Mr. St. Pierre devotes his entire attention to his business, and the garments made by him are recognized by a critical public as perfect in style, fit and artistic workmanship, while his prices in all cases are extremely just and moderate. His trade is rapidly increasing, and he numbers among his permanent customers many of Montreal's best dressed citizens, who find in Mr. St. Pierre's establishment not only the best goods in the country, but a place where the style and trimming of a garment is a matter of careful study. Orders are promptly executed, and complete satisfaction is guaranteed the most exacting patrons. Mr. St. Pierre is a native of Three Rivers, Quebec, and is widely known for his skill, ability and just methods. To seek his services once is to be his patron always, and we select Mr. St. Pierre to represent the fashionable tailors' industry in the commercial review of the city.

MUNROE BROS.

A LEADING source of supply for gentlemen's furnishings is the establishment of Messrs. Munroe Brothers, conveniently located at No. 226 St. Catherine street. The business was inaugurated in 1887 by the firm of Armstrong & Redford, the former becoming sole proprietor three years later. Subsequently he admitted Mr. George Munroe as a partner, under the name and style of Armstrong & Munroe. In 1893 Mr. W. W. Armstrong withdrew from the firm, and the present firm title was assumed, Mr. George H. Munroe being the sole proprietor. This gentleman brings to bear every possible qualification for success in catering to the wants of the fashionable public in this line; and where, with his experience and excellent taste, are coupled ample resources, perfected facilities and unrivalled conditions, it can readily be realized how he has outstripped all competition, and made his stock appreciated by the purchasing public as the surest guarantee of excellence and excellent taste. The premises utilized consist of a ground floor and basement, 25 x 50 feet in dimensions. The spacious store is a magnificent exhibit of modern achievement in the line of fine furnishings. The stock carried embraces full lines of white and colored hosiery, silk, merino, muslin, and lamb's wool underwear, white and ornamental colored handkerchiefs, scarfs, cravats and ties, imported direct from the London market; shirts

made on the premises, that are marvels of perfection; gloves, collars and cuffs, dressing gowns, umbrellas, canes, etc. The firm carry complete lines of every article



required in men's furnishings, and while their prices are moderate, their patronage is of the highest class. Mr. Munroe is a native of Montreal.

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THE WESTERN LOAN & TRUST CO. (LIMITED.)

THE investment of money in high-class real estate mortgages is one of the most desirable and profitable, and certainly much the safest method. When the process of investment is simplified by a large and responsible company taking the burden of the selection of suitable properties upon which to make loans, attending to collection of interest, paying of taxes, insurance, etc., and issuing to the public against these mortgages, additionally secured by its own stock, debenture bonds, at the highest rate of interest consistent with security—such an investment embraces every element of desirability; and it is this high class of debentures that the Western Loan & Trust Company, Ltd., issues. The company was organized under the laws of Manitoba, in 1892, with an authorized and paid up capital of half a million dollars, some of the most prominent capitalists and public men of the Dominion subscribing for large blocks of its stock, investing heavily in its debentures and giving its management the benefit of their advice and support. The company began in business under the most favorable auspices, and has already accumulated assets that represent four dollars for every dollar it will have outstanding in debentures. The directors resident in the North-West insure an efficient and vigilant policy in the selection of loans, while here, in the East, solid capitalists are at the head of the administration. The company's debentures are issued for a period of ten years, bearing interest at the rate of 5 per cent., payable semi-annually. They are issued in denominations of \$100 and upwards, and both principal and interest are payable in gold. The company rigidly restricts the class of its investments to loans on farms and dwellings, business and office structures, avoiding hotels, factories, theatres, churches or unimproved property. The debentures are secured by mortgages, deposited with the Montreal Safe Deposit Company as trustees, can be registered against loss, bear a high rate of interest, and are in every way the most desirable security now offered to the public. It must be recollected that the mortgage loans never exceed 50 per cent. of a conservative valuation of the properties, and generally do not exceed 40 per cent., and that these mortgages are deposited with the trustee to an amount 20 per cent. in excess of the face value of the debenture. Thus, there cannot, by any possibility, be a loss, for foreclosures of such mortgages always show a profit. We strongly commend these securities to savings bank depositors, trustees, executors and capitalists as being the safest and most profitable form of investment now on the market.

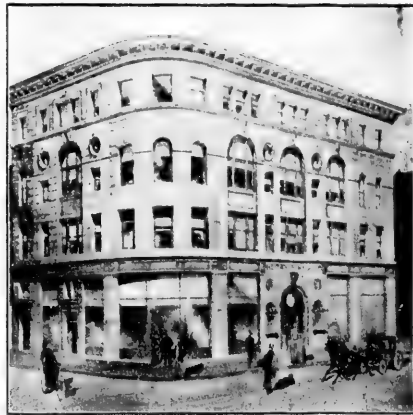
THE MUTUAL FIRE INSURANCE COMPANY.

MONTREAL has long benefited by the operations of "The Mutual Fire Insurance Company," which is the model fire underwriting association, and, during its thirty-four years of existence, has met every claim, treated every policyholder equitably, and saved one-half of the premiums that would have to be paid to other companies. This is a purely Canadian mutual company, and deserves the hearty support of the public. Its last annual report showed assets of \$393,493, with liabilities of only \$1,164. It had cash on hand and in the banks to the amount of \$86,198, owned \$11,500 of real estate, and had deposit notes of a total of \$284,540, the risks now in force amounting to \$6,826,078, with an increase of \$19,642 in deposit notes. The fire losses only amounted to \$9,698. The profits have been larger the past year, and the reserve fund now stands at the splendid figures of \$107,000. From these figures it will be seen that the company is now carrying on business at half the amount of the old-line companies' rates. The members of the company have saved for the last two years the large sum of \$31,083.37 on the premiums of their policies through the reduction of the rates. On employing neither agents nor paying dividends on its capital and avoiding extra hazardous risks, the company offers fire insurance at 50 per cent. less than elsewhere, the rates for policies running three years being only \$2.50 per \$1,000. The president, J. R. Savignac, is a prominent business man, and is specially qualified to discharge the duties of the presidency. Mr. J. B. Lafleur, the secretary-treasurer, is one of the ablest fire underwriters in the Province. He is noted for his sound judgment and marked executive ability, and it is largely due to his efforts that the affairs of the company run so smoothly, and, as is so well known, the Mutual promptly pays all losses as soon as adjusted. By all means, take out your next policy in the Mutual.

HENRY BIRKS & SONS.

ONE of the most noted and reliable jewelry houses in Montreal is that of Messrs Henry Birks & Sons, whose offices and salesrooms are at 235 and 237 St. James street. This business was founded in 1859 by Henry Birks and Co., who were succeeded in March, 1893, by the present firm, the co-partners being Messrs. Henry, Wm. M., J. Henry, and Gerald W. Birks. They are direct importers of the finest diamonds and precious stones, selected by their own expert buyers in the markets

of London, Amsterdam and Paris. In May, 1894, Messrs. Henry Birks & Sons will remove to their new establishment, which has been lately erected for them at a cost of over \$100,000, corner Phillips square and St. Catherine street. This building is one of the finest sand-stone structures in Montreal, and is five stories high. This will be the finest jewelry establishment in the city, and the stock carried will amount to over \$150,000. The stock includes the most reliable gold and silver watches, diamond jewelry of all kinds, rings, earrings, chains, bracelets, brooches, pins, lockets, silverware, art china, clocks,



opera glasses, etc. Jewelry of all kinds is made to order, some 33 persons being employed in this establishment, and a specialty is made of diamond mounting. Customers can select their gems here, including matched pairs for earrings, and have them mounted in the latest fashionable designs. Here are clocks in marble, bronze, and ornolu, bronze statues, decorated lamps, fancy porcelains, art china, sterling silverware, fans and parasols, some decorated with precious stones, imported from the most celebrated French, Belgian, German and American houses. The partners are natives of Montreal, and their patronage is drawn from the best classes of society.

PETER LYALL & SONS.

THE finest built and the most architecturally beautiful city on the continent is Montreal. Leading experts have so pronounced it, and of recent years its beauty and grandeur have been materially enhanced by the erection of some magnificent structures, in all respects the finest of their kind in the Dominion. The greatest credit is due to the architects and builders of the city, and in the foreground stands the celebrated firm of Messrs. Peter Lyall & Sons, whose achievements as builders stand



HENRY R. GRAY.

out prominently all over the metropolis. Mr. Peter Lyall established this business in 1875, bringing to bear the widest range of practical experience and the most thorough knowledge of the trade, as acquired in his native land of Scotland. Mr. Lyall early became celebrated for the excellence of his work and continued to do an annually enlarging business. In January, 1893, his sons, Messrs. W. & T. O. Lyall, were admitted into co-partnership, under the existing name and style. They were born in this city and are popular and able young business men, who have acquired a complete acquaintance with every detail of the trade. The firm's yard was formerly on Bishop street and had to be removed to the present ex-

tensive premises on King street in order to secure the needed enlargement of facilities. Here the firm have an area of 25,000 square feet, with extensive ranges of sheds. Here are always in process of being cut, hundreds of tons of Montreal gray stone, granite and red sandstone from Scotland, etc. From one hundred to three hundred men are employed, according to the season, and stone turned out here is conceded to be the finest cut in the city. The Messrs. Lyall have won an enviable reputation for the excellence of their stone-work, and have completed the largest contracts with the greatest credit to themselves. They adhere rigidly to every detail of the specifications and are noted for executing all work within the stipulated time. Among the splendid buildings erected by them are, the Royal Victoria Hospital, the Royal Insurance Building, McDonald Engineering Building, Sun Life Insurance Building, the Imperial Building, New York Life Insurance Building, St. Henri Cotton Mills, Montreal Cotton Company's Mills at Valleyford, etc. Mr. Peter Lyall is a member of the firm of Francis Hyde & Co., dealers in fire brick and clay, lime, plaster and other building materials. The firm are agents for John Gray & Co., of Glasgow, steam and hand-power cranes, as also for the Corncockle Red Sandstone Quarries, at Dumfriesshire, Scotland, which stone is justly celebrated for its great beauty and strength. Mr. Peter Lyall is a respected and public-spirited citizen and an active member of St. Andrew's Society and Board of Trade, as also of the City Club, and his firm has won a position of eminence in its line throughout the entire Dominion. Architects and all who contemplate the erection of important structures should communicate with this responsible old house as to estimates, for both as to experience and abilities no firm in the Dominion is its equal.

IN these days when so many mishaps are occurring through ignorance, incompetency and carelessness in the preparation of drugs and medicines, it is a matter of importance for the public to know where they can obtain prompt and accurate attention. One of the best qualified and most careful druggists in Montreal is Mr. Henry R. Gray, located at 122 St. Lawrence Main street. Mr. Gray was born in England, and is a licentiate of the Pharmaceutical Association of the Province of Quebec and also of the Ontario College of Pharmacy. He served his apprenticeship in England, and is an active member of the Provincial Board of Health, and is undoubtedly the best known druggist in the city. Mr. Gray first commenced business in Montreal in 1859, at 144 St. Lawrence Main street, where he remained for

thirty-one years, until his store became a perfect landmark. About four years ago St. Lawrence Main street was widened, and Mr. Gray's old store disappeared. Mr. Gray then removed to his present elegant premises at 122 St. Lawrence Main street, corner Lagache street. Here he occupies a superior four-story building, 65 x 25 feet in size, with large plate glass windows facing on both streets, elegantly fitted up and supplied with every modern appliance. The stock is one of the choicest in the city, embracing all kinds of pure, fresh drugs and chemicals, pharmaceutical preparations, mineral waters, proprietary medicines, physicians' and surgeons' supplies, druggists' sundries, toilet articles, perfume and everything usually found in a first-class pharmacy. Mr. Gray is highly esteemed for his ability, and makes a specialty of compounding physicians' prescriptions, and transacts a large business with hospitals, convents, colleges and medical men, having on his books 150 regular physicians, who reside in all sections of Canada, whom he supplies with all kinds of requisites. He also prepares a number of useful and valuable specialties and remedies, warranted to be absolutely free from all deleterious ingredients, and orders are promptly filled.

Z. LAPIERRE & SON.

THE business was founded in 1854 by Mr. Z. Lapierre, who is one of the recognized leading authorities in boot and shoe manufacturing, having been brought up to the trade, and possessing a thorough practical knowledge of every detail. The firm has nearly always been on St. Paul street, and removed to their present premises, 294 and 296 on that street, twelve years ago, in order to secure a much needed increase of facilities. These premises are five stories and basement in height, and extend entirely through the block to Commissioners street, being 30 feet by 120 in dimensions. They are fully equipped with all the latest improved machinery and appliances, run by heavy steam power. They manufacture fine and medium grades of men's, women's and children's boots and shoes, using the finest of leather and best of findings. They cut after the newest designs in footwear, and workmanship and finish are perfect. They employ on an average some 200 hands, and have a capacity of upwards of 1,000 pairs per day. These goods compare most favorably with any on the market, and are much preferred by the best class of trade throughout the Dominion. The firm is noted for its enterprise, and their "New York style" of shoes is a brand that leads all other makes in the Dominion. Their boots and shoes give perfect satisfaction in every way, and the concern is one in which Canadians can justly

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feel a sense of pride. Mr. Z. Lapierre was born in Montreal, and has always been a permanent resident of that city, to whose interests he is devoted. He is an active member of the Board of Trade, and is a member of its Council, or executive head, which guides the commercial policy of the community, and with his sound judgment and conservative methods, Mr. Z. Lapierre is a judicious councillor, while, as a manufacturer, he is solidly prosperous, and has for ten years been a Justice of the Peace. His son and copartner has been connected with the business for eleven years, and as copartner since Jan., 1893, and is conversant with all details of the business. He is now the active managing partner, and is a most shrewd and able business man. They do an extensive business, employing several travellers, and their trade covers the entire Dominion.

DUBUC, DESAUTELS & CO.

ONE of the oldest established firms of hatters and furriers in this section of Montreal is that of Messrs. Dubuc, Desautels & Co., whose salerooms are situated at 1513 St. Catherine street. This business was founded 30 years ago by Messrs. Dubuc & Desautels, who conducted it till 1873, when Mr. Desautels died, after a successful career. Mr. Dubuc, who then became sole proprietor, continued the business under the old firm name of "Dubuc, Desautels & Co." This house has always been patronized by the best classes of society in Montreal, and supplies the finest and most fashionable furs and sealskins worn here, it being an acknowledged fact that in fur goods Mr. Dubuc is an authority. The premises comprise a spacious first floor, 175 x 30 feet in size, utilized for store and workrooms. The store is elegantly fitted up with electric lights, fine cabinets, etc., and 25 persons are employed. Mr. Dubuc imports direct from the most famous French, English and German houses, and keeps on hand a choice and heavy stock of silk hats, deerskin hats, furs, etc., also gentlemen's fur coats, caps, gloves, and robes, etc. He promptly makes to order sealskin colmans, jackets, newmarkets, sacques, caes, etc., ranging in prices according to their length, and the stock is valued at from \$40,000 to \$60,000. Mr. Dubuc is a native of Chambly, Quebec.

CHRISTIE, BROWN & CO.

THIS is the Montreal Branch, No. 268 St. Charles Borromee street, of the old established and famous house of Messrs. Christie, Brown & Co., Biscuit Manufacturers, whose principal offices and factory are situated in Toronto. This branch is at present under the management of Mr. Charles Norris. Messrs. Christie,

Brown & Co. are now erecting in Montreal a new three-story and basement building, 46 x 60 feet in area, to be devoted exclusively to offices and workrooms. The trade of the Montreal branch is confined chiefly to the Province of Quebec. Messrs. Christie, Brown & Co. manufacture extensively all kinds of biscuits and crackers, and import their fruits direct from Smyrna, Italy and other Mediterranean points. Their biscuits and crackers are unrivalled for purity, quality and uniform excellence, while the prices quoted for them are as low as those of any other contemporary house in the trade. They are agents for the popular firm of Robertson Brothers, confectioners, Toronto, whose goods are general favorites with the trade and public wherever introduced. A heavy and choice stock of biscuits, crackers, fruits, confectionery, etc., is always on hand in Montreal, and all goods are fully warranted to be exactly as represented. Mr. Charles Norris is a native of Toronto and has been identified with this firm for the past seventeen years, having had charge of this branch since 1886. Ten clerks and assistants are employed in this branch, and those who favor it with orders may always be assured of fair and honorable dealing.

W. McLEA WALBANK, B.A.S., P.L.S., M.C.SOC.C.E

AMONG the prominent professional men of Montreal, the name of Mr. W. McLea Walbank, B.A.S., the well-known Civil Engineer, Architect and Surveyor, holds a conspicuous place. Mr. Walbank was born in St. John's, Newfoundland, and after having received an excellent scientific education went to Ireland and studied architecture and civil engineering with success at the Queen's University. He afterwards took a course in civil and mechanical engineering and graduated from the McGill University. Mr. Walbank has had valuable experience in his profession, and is well qualified for all duties pertaining to them. He makes examinations and furnishes reports, attends to municipal engineering, hydrographic surveys, etc., and offers his services in consultations on works of any magnitude. Mr. Walbank also furnishes plans, specifications and estimates for waterworks, sewerage and drainage, foundations, bridges, etc., while disputed boundaries are settled, surveys of property made and areas computed. His offices, 214 St. James street, are spacious and well equipped, and five able draughtsmen, etc., are employed. As an architect he designed and superintended the construction of the following, viz.: Royal Electric Lighting Station, Queen, Prince and Water streets, St. Gabriel Ward Sewerage Works; Star Newspaper Mechanical Buildings, City; Belding & Paul's Silk Mills, Pembroke

Stone Bridge, Montreal Junction Waterworks, Drains and Sewers, Willett's Flannel Mill, Chambly; Chambly Cotton Mills, Montreal Carriage Leather Factory, Corvican Silk Mills, Costigan & Co.'s store, Richmond and Notre Dame streets; Godfrey Estate Block, corner Bleury and Craig streets; Lyman's Block, Temple Emmanuel, Roller Skating Rink, Fortier's Cigar Factory, Montreal Roller Mills, Laurie's Foundry, Chambly Methodist Church, Ald. Costigan's residence, Dorchester street; Dr. Euler's house on Drummond street and offices, St. Catherine street; Mr.



Godfrey's house, Drummond street; and many other fine residences in the city and suburbs. His buildings are greatly admired by experts for their stability and workmanship, and his architectural efforts have tended greatly to beautify the city and its suburbs. Mr. Walbank is prepared to undertake the construction of the most difficult and extensive water works, bridges, etc., and no more honorable, able and successful engineer can be found in the ranks of the profession. He is also a noted Provincial Land Surveyor and an active member of the Board of Trade, and member of the Architects' Association, Province of Quebec.

J. FRANK RIEPERT.

THE history of the trade in Japanese silks is of recent date, but within the last few years the demand for these fabrics has increased to such an extent that they have become a household word. In this connection we desire to direct the attention of the readers of this mercantile review of Montreal to the progressive house of J. Frank Riepert, the pioneer in making the importation of Oriental silks a specialty for the Canadian



THIS ILLUSTRATION SHOWS MR. RIEPERT'S MODE OF TRAVELLING WHILE VISITING THE SILK DISTRICTS OF JAPAN.

market, whose salesroom and office is at 162 St. James street, Montreal. Mr. Riepert imports direct from Japan and China full lines of Surah, Kaiki and Habutai piece silks, each in great variety and attractive novel effects, in self colors, ombre effects, printed and woven dots and stripes of every description; and the largest collection and newest designs of embroidered and plain silk handkerchiefs ever brought together are shown in his collection of samples. All lines are personally selected by him in the bazaars of the Orient. Owing to the fact of his

personally visiting the silk markets he is in a position to quote prices that defy competition. Only really desirable and first-class goods are handled, and the trade is strictly wholesale. He employs three travelling salesmen, and his business extends throughout the entire Dominion of Canada. Mr. Riepert was born in Montreal, and has always been engaged in the wholesale trade. He is a courteous and honorable business man, and his establishment, since its inception, forms a prominent centre in Montreal for all descriptions of the finest Oriental goods.

This firm has resident agents in Yokohama, Shanghai and Hong Kong, which places it in a position to take advantage of every change in the market.

L. CHAPUT, FILS & CIE.

PROMINENT among the old established and leading houses in Montreal is that of Messrs. L. Chaput, Fils & Cie., importers of teas, groceries, wines, liquors and provisions, whose offices and warehouses are situated at 2 and 4 De Bresoles, 17 St. Pizier and 123 to 131 Le Royer streets. This business was founded in 1842 by Mr. L. Chaput. In 1855 Mr. Ed. St. Denis was admitted a partner; the style of the firm was changed to L. Chaput & Cie. In 1863 Mr. Chas. Chaput, son of Mr. L. Chaput, was admitted in the firm. From that time the style has been L. Chaput, Fils & Cie. The present co-partners, Messrs. Chas. Chaput, Ed. St. Denis, L. N. St. Amand and L. E. Geoffrion, bring great practical experience to bear, and possess an intimate knowledge of the requirements of the Canadian market. The firm's warehouse,

which is the finest and largest of the kind in the city, perhaps in the Dominion, was erected specially for the trade, and has a frontage on De Bresoles, St. Pizier and Le Royer streets. It is a spacious six-story and basement building, 75 x 100 feet in area, fully equipped with modern appliances, elevators, etc., having 50,000 feet of flooring. The stock carried is complete in every department and includes everything pertaining to the staple and fancy grocery trade. Messrs. L. Chaput, Fils & Cie. make a specialty of the choicest teas, coffees, wines and liquors,

and import direct from the most celebrated French, British, Austrian, Grecian and Spanish houses. In the finest dried fruits, canned and bottled goods, condiments, sauces, pickles and full lines of fancy groceries and table delicacies, their stock challenges comparison with any in the Dominion for quality, general excellence and variety. They are always prepared to offer substantial inducements to jobbers and retailers in sugars, spices, syrups and molasses, farinaceous goods, etc., and their trade extends throughout the Provinces of Quebec and Ontario. Messrs. L. Chaput, Fils & Cie. also keep in stock the choicest assortment of champagnes, ports, sherries, clarets, sacramental wines, Cognac brandies, gin, rum, cased goods, cordials, etc., which are unexcelled in this country. We would recommend dealers and critical buyers to pay them a visit and judge for themselves. Orders by mail or telegraph are promptly filled at the lowest possible prices, and all goods are guaranteed to be exactly as represented.

THE MERCHANTS BANK OF CANADA.

THIS bank was organized in 1864, with a paid up capital of \$100,000, the Board of Directors at that time having at its head the late Sir Hugh Allan, while Mr. Jackson Rae was cashier. The first annual report, issued in 1865, showed that the assets had been increased to \$305,592, while a dividend of 8 per cent. was paid. In 1866 the assets had been increased to \$657,952, while the net profits were \$94,793, or nearly 14 per cent. In 1867 the assets were further increased to \$857,985, upon which the splendid net profits of \$108,208.50. The capital was increased to \$2,000,000, the bank taking in the business of the Commercial Bank of Canada. In 1875 the paid up capital amounted to \$2,102,046, the Rest had reached \$1,850,000, and the net profits amounted to the enormous sum of \$834,292. During the years 1876-77 the bank met with reverses, and both Sir Hugh Allan and Mr. Rae resigned. The bank was reorganized, Hon. John Hamilton being elected President, and Mr. Geo. Hague, of Toronto, General Manager. At this time a most conservative policy was adopted, the capital account was cut down to \$5,500,000, all bad and doubtful debts were written off and the bank began again on a permanent basis of prosperity. The capital is now \$6,000,000 paid up, with the great Rest of \$3,000,000, or half of the capital. The bank now has assets of \$23,531,000, and its last annual report shows a most gratifying state of the finances. Its current loans and discounts average over \$18,000,000, an indication of its sources of great income, while it carries in cash balances of over a million and a half and has a circulation of about

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\$3,000,000. The bank has always been a popular favorite with active business men, and its deposits average over \$10,000,000. Interest at most favorable current rates is allowed on Savings Bank accounts and Deposit Certificates; a general banking business is transacted, drafts and letters of credit being issued on points in Europe, China, Japan and other foreign countries. It has a chain of agents and correspondents throughout Great Britain, the United States, etc., and has exceptional facilities for the making of collections, remittances being made promptly and at specially favorable rates. The position of the bank as to amount of paid up capital and surplus is the second in the Dominion, and the marked ability of its management is generally recognized. Mr. Hague, the General Manager, was for many years identified with the Bank of Toronto, and his coming to the Merchants Bank largely restored public confidence in it. Mr. Hague is one of the leading Canadian authorities on bank management. His annual reports have always been looked for with the deepest interest, while his discussion of the complex problems of banking and finance has proved of national benefit. In 1881 the late Sir Hugh Allan was again elected President, and continued thus until his decease in 1882. At the same time Robert Anderson, Esq., was elected Vice-President, and still holds that office. The President, Andrew Allan, Esq., is one of the most prominent and conservative of Montreal's large capitalists, and his election to the Presidency has been of great benefit to the bank. The following gentlemen (with President and Vice-President) form the Board of Directors: Messrs. Hector MacKenzie, H. Montague Allan, Jonathan Hodgson, J. P. Daves, John Cassils, T. H. Dunn (of Quebec), and Sir Joseph Hickson. A more thoroughly representative Board could not have been formed. The Montreal Branch is in charge of Mr. J. S. Meredith, as Manager. Mr. Meredith has had vast practical experience in bank circles. Mr. A. J. Ferguson is the Assistant Manager. The bank has 28 branches throughout Ontario and Quebec, two in Manitoba, at Winnipeg and Brandon, and an agency at New York. Its present splendid building was erected in 1871-72, and is one of the finest in the city. Its ornate front is very noticeable, while the internal arrangements are perfect.

COHEN & CROSS.

IN few industries has more marked improvement been made than in that of fur manufacture. The modern popular rage for fur garments, especially among the fair sex, has given to the fur manufacturer a boundless field for the utilization of his faculties, and we behold on every hand the products of his skill, taste and enterprise.

Among the leading manufacturers in this line in this city a prominent position in these pages must be accorded to the well-known but comparatively young firm of Cohen & Cross, of No. 536 St. Paul street. The members of this firm are thoroughly experienced in the business. Mr. Cohen, previous to settling in this city, was actively interested in the trade for upwards of twenty years in London, England, while his partner, Mr. Solomon Cross, was previously engaged in the same business on his own account in this city. The present business was established in 1892, and in the short time it has existed has achieved a remarkable success, due entirely to the excellent quality of their furs, and the artistic and like manner in which they are finished, with their moderate prices. They occupy a spacious floor in a building 25x140 feet in dimensions, neatly fitted up and provided with all the latest machinery and appliances necessary for the successful prosecution of the work. They manufacture fine fur sacs, caps, mantles, gloves, boas, muffs, children's sets, etc. They manufacture only for the trade, and principally for wholesale for houses, and number among their permanent patrons many of the leading fur concerns of this city. Mr. Harris Cohen is a native of Germany. For twenty years he carried on business in London, England, and came to this city but two years ago. Mr. Solomon Cross is also from the "Fatherland," and arrived here two years ago. As a firm thoroughly expert in their business, they are well and favorably known. We bespeak for them the patronage and support of such of our readers who may require goods in their line, and we predict for them a successful reward for their efforts. They are popular and well liked, and are prominently identified with various German clubs and societies.

W. A. DYER & CO.

UNQUESTIONABLY one of the finest and most reliable drug stores of the city of Montreal is that of Messrs. W. A. Dyer & Co., located at 2208 St. Catherine street. This prosperous business was established 25 years ago. Mr. Dyer is a thoroughly practical and experienced chemist, and a graduate of the British Pharmaceutical Association. He occupies a commodious four-story and basement building, 25x75 feet in size, the first floor being devoted to the store and laboratory, the second floor to surplus stock, while the third and fourth floors are utilized for manufacturing purposes

The store is elegantly fitted up with white wood fixtures and gold trimmings, electric lights, hot water heat, etc., and every convenience. A full line of pure drugs and chemicals is carried, also everything in the line of druggists' sundries, physicians' and surgeons' supplies, toilet articles, soaps, patent medicines, mineral waters, and all necessities for the sick room or nursery. The prescription department is under the direct supervision of the proprietor, and all prescriptions are compounded accurately, special attention being given to those whose medicinal value depends upon the quality of the drugs, etc., used and the care exercised in their combination. Mr. Dyer manufactures the following proprietary preparations, which are unsurpassed for reliability and efficiency,



viz.: Dyer's Improved Food for Infants, Dyer's Digestive Malt Extract, Dyer's Jelly Cucumber and Roses, Dyer's Tooth Paste, Dyer's Patent Sterilizer, etc. He receives vaccine points in packets every few days from the well-known firm of Dr. H. A. Martin, Roxbury, Mass. Ten assistants, clerks, etc., are employed in this establishment, and the prices quoted in all cases are extremely moderate. Mr. Dyer was born in England, and is highly esteemed for his professional ability and strict integrity. He is a popular member of the Quebec Pharmaceutical Association, Board of Trade and Metropolitan Club. Here can be obtained catheters, clinical thermometers, hypodermic syringes, inhalers and various other modern appliances of the latest designs, at very reasonable figures.

GAULT BROTHERS & CO.

AT what time the trade in dry goods became a separate branch of merchandise it is somewhat difficult to determine, but the dry goods trade, as at present organized, is of quite modern origin. This may be easily accounted for by considering the immense increase during the last half century in the consumption of these



goods, which has at the present moment rendered this trade considered as a branch of commerce, one of the most important of any now existing in the civilized world. It controls a greater amount of capital, employs a larger number of persons, and distributes a greater value of commodities than any other branch of mercantile pursuit. The representative dry goods house in this city is that of Messrs. Gault Brothers & Co., whose admirably appointed

establishment is so advantageously located at the corner of St. Helen and Recollet streets. Close application to business, and a thorough appreciation of the wants of the public, combined with a policy of the most liberal and equitable character, form the basis upon which this firm have built up their unrivalled reputation and immense business, their great establishment being a monument to their enterprise, completely stocked as it is with every-

thing of value and artistic beauty in the comprehensive field of the dry goods trade. The business was established in 1854 by Messrs. A. F. Gault and the late J. B. Stevenson, under the name of Gault, Stevenson & Co., and a few years later, on the retirement of the latter, Messrs. R. N. Gault and S. Finley joined the firm, the name of which was altered to that at present existing, viz: Gault Brothers & Co. Mr. Finley having retired from the firm some ten years ago, Messrs. R. W. Macdougall and Leslie H. Gault were admitted as partners. The store of the firm could not be more centrally located, and is an imposing building of modern design, and an architectural ornament to the city. It is five stories and basement in height, having a flooring space of some 65,000 feet, and is internally fitted up in the most attractive manner, a special feature being made of securing the maximum of light. This is unquestionably the most active and extensive dry goods importing house in the Canadian Metropolis, possessing every facility for covering the markets of Europe, the firm's personal representatives and shrewd buyers being among the first to secure choice novelties in the finest fabrics of the loom. Some idea of the magnitude of this business may be gathered when we state that a force of from seventy-five to eighty clerks and assistants is employed, while a corps of fifteen travelling salesmen ably represent the commercial interests of the house on the road. There is, in fact, nothing left

undone to promote the prompt service and to expeditiously meet any and every want of the public and the trade. To dilate upon the social, commercial or financial standing of the members of this great house would be simply superfluous on our part; hence we simply confine ourselves in concluding this brief sketch to the statement, that the firm of Gault Brothers & Co. enjoy the highest of reputations for exercising sound business principles,

and for the able manner of conducting their mammoth establishment, and rightly rank among Montreal's most enterprising and deservedly successful dry goods merchants and importers.

F. LAPOINTE.

THE development of the fine arts as applied to the utilitarian purposes of the outfit and decoration of private residences, offices, etc., has become a marked and most gratifying feature of the age in which we live. To the eminent house of Mr. Frederic Lapointe belongs the credit of popularizing the choicest artistic achievements of the cabinet maker, the upholsterer and the decorator. This representative concern was founded by Mr. Lapointe in 1880, who by strict attention to business, coupled with a straightforward system of honorable dealing, has deservedly enjoyed a continuously prosperous career to date. He possesses, as a matter of fact, every possible qualification, including ample resources and perfect facilities, and he carries one of the largest and finest stocks of high class furniture and pianos in the Dominion of Canada. His waterrooms occupy an imposing structure, with six floors and basement for storage and exhibit purposes, handsomely fitted and thoroughly organized in departments, giving the most realistic idea of the character and appearance of the furniture in household surroundings. A large volume might be filled with descriptions of the beautiful goods handled by this house, the following being simply a few of the more prominent specialties: Here are to be found at all times a comprehensive and well-selected assortment of albums, book-cases, bric-a-brac, baby carriages, bed lounges, parlor suites, wooden and iron bedsteads, bedroom suites, chairs and rockers, cupboards, cradles, clocks, chests of drawers, carpets, dressing bureaux, doll carriages, divans, dining-room sets, easels, feather beds, hanging lamps, hat racks, lounges, mattresses, music stands, oil cloth, ottomans, pictures of all sizes, pianos, pillow-shams, portieres, prie-dieu, parlor suites, rugs, shop stools, screens, student chairs, spring beds, sideboards, secretaries, sofas, kitchen, dining, centre, saloon and fancy tables, umbrella stands, wash stands, wardrobes, writing desks, etc. These goods are manufactured to Mr. Lapointe's immediate order in new, artistic designs in all the popular cabinet woods, while he makes a specialty of embodying the wishes and views of those about to decorate and furnish private residences, fitting up interiors in the most elaborate manner. There is a refined taste and attention to details in this house furniture observable nowhere else in Montreal, as an appreciative public abundantly demonstrates by

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their steadily increasing patronage. Mr. Lapointe, with characteristic enterprise, has recently issued a handsome illustrated catalogue and price list, the pictures in which abundantly prove that he is now handling lines of goods not only first-class in workmanship, but likewise in correct styles, tasteful, artistic and of most elaborate finish. He makes a specialty of high-class pianos, and controls the selling agency for the instruments turned out by such well-known firms as Weber, Decker & Son, J. P. Hale, New York Piano Co. and Vose & Sons, of Boston. Mr. Lapointe is a native of the Province of Quebec, whose furniture emporium rightly ranks as the leader in the city of Montreal.

H. L. SMYTH & CO.

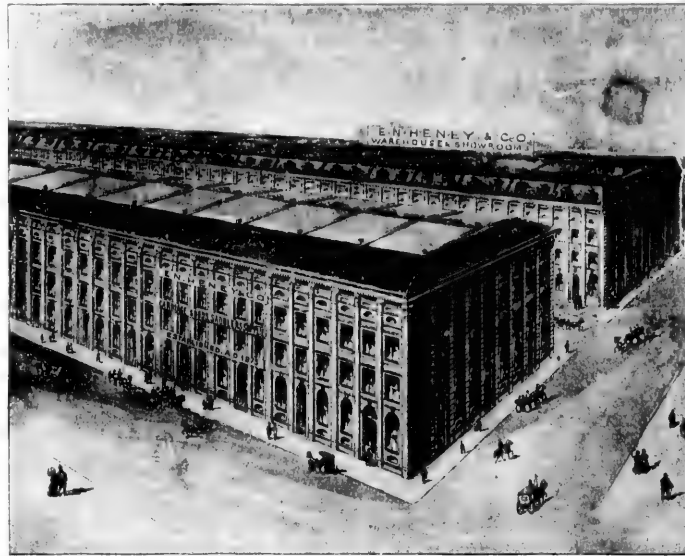
IN estimating the commercial importance of Montreal, the dry goods commission interests naturally receive careful consideration, and, in taking account of the representative houses engaged in the trade, special mention should be made of the house of H. L. Smyth & Co., of 24 Milk street, London, England, and 36 Bay street, Toronto, whose representatives in this city are C. E. & R. N. Smyth, with office and sample rooms at 43 St. Sacrament street. The original house was founded thirty years ago by H. L. Smyth, after H. L. Smyth & Co. by the association as partners of his two brothers. They represent some of the most prominent manufacturers in England and the Continent, and sell wholesale by sample to jobbers throughout the Dominion. The facilities enjoyed by this house are unsurpassed, and their connections of the most influential character. This house has forced its way to the front rank, and to-day enjoys a prosperity and maintains a reputation second to none in its line in this city. Both gentlemen are members of the Board of Trade.

E. N. HENEY & CO.

A GOOD carriage or a good harness is not to be found in every house that claims to sell such. The individuality of the maker counts very forcibly. Long ago the public manifested a preference for the productions of the house of Messrs. E. N. Heney & Co., and it is unquestionably the recognized representative in its lines. The business was established in 1875 by Messrs. E. N. Heney and Lacroix, and in 1889 the present firm succeeded, the co-partners being Messrs. E. N. and W. F. Heney. They have had to repeatedly enlarge their facilities, and their warehouse now occupies the immense five-story and basement building, No. 337 St. Paul street, which has an area of 35,000 square feet, and extends entirely through the block to LeFoyer street.

The firm's factory is situated at Nos. 1 and 3 Desbrosses, a four-story and basement building, 30 x 120 feet in dimensions, and this is devoted to the manufacture of horse blankets, horse clothing, etc., and is known as the "Montreal Horse Clothing Company." Their carriage and harness factory is situated on Mignonne street, occupying a fine four-story and basement building, 40

axles, wheels, springs, bolts, forgings, cloths, varnishes and carriage makers' supplies of all kinds. The harness department is of equal extent and importance, and here is turned out harness of every description. They deal in all horse goods, sleigh bells, sponges, etc., and in all kinds of harness makers' supplies, stable furnishings, etc. The trade covers the Dominion, 250 hands find steady

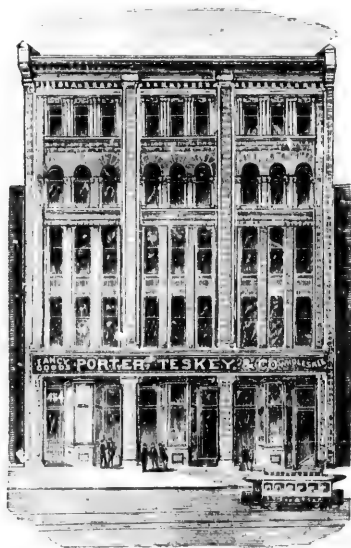


x 300 feet in dimensions. The firm manufacture buggies, phaetons, carriages and wagons of the highest grade, noted for surpassing excellence in every respect, also buggy bodies in the white and sleighs of all kinds. They use only the choicest of materials, while their varnish and finishing is superb—much beyond the average. This is headquarters for hardware, trimmings, mountings,

employment in the various departments, and 2,000 jobs are turned out annually. Mr. E. N. Heney is the vice-president of the Canada Fibre Company, and has other large interests. He is a respected and popular business man, one well worthy of the substantial success achieved. Mr. W. F. Heney has been identified with the house since 1875, and has been a member of the firm since 1889.

PORTER, TESKEY & CO.

NO branch of the wholesale trade of the city of Montreal has been conducted with greater vigor, skill and discretion, and with more substantial results, than that comprising fancy goods, notions, toys, etc. The capital invested in this important business is large, and the character of the firms engaged in it unexcelled in



commercial circles. Prominent among our leading importers in the above lines is the widely-known and reliable firm of Messrs. Porter, Teskey & Co., whose offices and salesrooms are at 454 and 456 St. James street. This extensive and steadily increasing business was established five years ago by Messrs. Porter, Kemp & Teskey, who

conducted it till 1891, when, on the retirement of Mr. Kemp, Messrs. Porter and Teskey continued under the firm name of "Porter, Teskey & Co." They have had long experience in this trade, and are fully conversant with the requirements of the Canadian market. The premises occupied comprise a spacious six story and basement building, 85 x 35 feet in area, the first floor being devoted to show-rooms, the second to offices and showrooms, while the rest of the building is utilized for the storage of merchandise. Here they keep an immense choice and well-selected stock of fishing tackle, sporting goods, fancy goods, notions, toys, cutlery, purses, pipes, jewelry, stationery, albums, baskets, dolls, musical instruments, etc. They make a leading specialty of salmon and trout flies of the latest English patterns, and keep the largest stock of these goods in Canada. Messrs. Porter, Teskey & Co. are agents for the noted firms of Henry Milward & Sons, fish hook manufacturers, Redditch, England; Schuster & Co., manufacturers of musical instruments, Germany. They import direct from the most celebrated French, German, British, Austrian, Swiss and Belgian houses, and are constantly on the alert to secure the latest novelties. Only the most desirable and reliable goods are handled in all departments, and the prices quoted defy competition. Orders are carefully filled and the trade of the house now extends throughout the entire Dominion and Newfoundland. The trade is strictly wholesale, and 18 clerks and 8 travelling salesmen are employed. Mr. Porter was born in Scotland, but came with his parents to Montreal when only six years old, while Mr. Teskey is a native of Lanark county, Ontario. Messrs. Porter and Teskey are honorable and enterprising business men, who are extremely popular in trade circles. Mr. Porter is a member of the Board of Trade, and the stock is valued at about \$65,000.

BELL, SIMPSON & CO.

THE foundation of this flourishing business dates back twenty-one years, thus making it a pioneer in the business, its founder being Mr. John Dougall. The present proprietors succeeded him twenty-five years ago, and since that time the business has had a rapid growth and development. The firm have occupied the present location for the past sixteen years, being located at 472 St. Paul and 287 and 289 Commissioners streets; and consists of a four-story and basement brick building, 40 x 120 feet in dimensions, with a two-story and basement building in the rear, 30 x 120 feet. Here they have a refrigerator capacity for three car loads, and

their salesrooms are always heavily stocked with provisions, country produce and butter, cheese and eggs. They receive consignments from all parts of Canada from the leading producers, and control an immense trade throughout the Dominion, Great Britain and Newfoundland. Liberal advances and prompt returns have been the invincible rules of the house from its very beginning, and its high standing in financial circles and in the trade has made it one of the most reliable and liberally patronized commission houses in Montreal. Butter, eggs and cheese are leading specialties, the former being the most important commodity which the house to day handle. Seven clerks and two teams are kept constantly busy, and while the business transacted by this house has grown to immense proportions, every department is under a thorough system and orders are promptly filled and despatched. Mr. J. A. Bell is a native of this city and one of our most widely and favorably known merchants. He is a prominent member of the Board of Trade, the Butter and Cheese Dealers' Association and the Corn Exchange, as well as a large stockholder in the Citizens' Light and Power Co. His partner, Mr. John Simpson, was born in Ireland and came to Montreal over thirty years ago, where he is to day thoroughly identified with all that pertains to its best interests. He is also an influential member of the Board of Trade and the Butter and Cheese Dealers' Association. He is a large real estate owner in this city and largely identified with several important commercial enterprises.

D. SMITH & SON.

THE occupation of the florist has, during recent years, been more of a profession than a trade, and the growing desire to ornament gardens and lawns, and to grow flowers for ornamental decoration, makes the calling a highly important one. Montreal has acquired quite a reputation as a centre of the flower and bedding plant trade, and a prominent house engaged in it is that of D. Smith & Son, whose "Victoria Nurseries" are located at No. 557 St. Lawrence street. This enterprise was established thirty years ago by Mr. D. Smith, with whom his son Robert later became associated. When the present firm name was assumed. Mr. Smith died in 1886, and the son has since carried on the business alone, but under the old style. His conservatories and grounds cover a large area in the northern part of the city, at the foot of Mount Royal, and are devoted exclusively to the cultivation of roses, etc., of which all kinds and species are here

represented. The greenhouses are equipped with hot water and every known accessory connected with the art of floriculture. Mr. Smith supplies a large demand for all kinds of flowers, shrubs and plants including the rarest varieties, both foreign and native, and his trade is broadly distributed throughout Quebec and Ontario. He also furnishes bouquets, wreaths and emblematic designs for weddings, parties, balls, also for funerals, in new and original conceptions of artistic forms, and orders by mail or in person receive prompt attention. Mr. Smith being fully prepared to fill all commissions not only promptly but with that intelligent apprehension of fitness and design that makes his efforts so highly appreciated by his customers. He is a native of this city.

ROBT. S. FRASER.

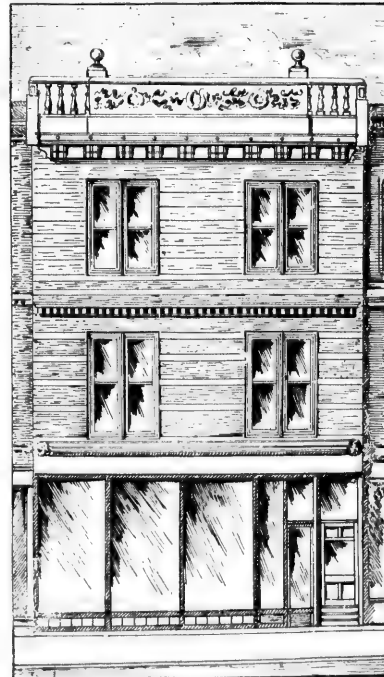
ONE of the foremost houses in Montreal, in its special line of business, is that of Mr. Robt. S. Fraser, which was founded in 1890, and which, though only so recently inaugurated, has established a most excellent trade, extending over the entire Dominion. The premises comprise a well appointed office, and a well fitted up store, one flat, 25 x 75 feet in dimensions, located at No. 465 St. Paul street. Mr. Fraser is a native of Scotland, but is eight years in this city. He was formerly with Jas. Johnston & Co., Elgin, Scotland, the well-known woollen manufacturers, where he acquired an extensive experience in wools and woollen manufacturing. Mr. Fraser is an importer and dealer in all manner of mill supplies, English oak-tanned belting, patent waterproof belting, American raw hide lacing and general mill supplies. He is also sole agent in Canada for the sale and handling of machinery and other goods manufactured by the following able foreign establishments. These foreign goods embrace wools from the famous house of Sanderson & Murray (Limited), Thos. Wayman & Co., Halifax, Eng., Thos. Chadwick & Sons, Devonshire, Eng., Galashiels; cottons, Peruvian and Egyptian, from Fr. Jac. Andres, Boston, U. S. A.; noils—camels, mohairs, wastes and tops, from Root & Co., Bradford, Eng.; yarns—fancy mohair and worsteds, from F. O. Gauke & Co., Bradford; machinery—twisters, winders, etc., from J. & T. Boyd, Glasgow; knitting machinery, from F. Anton Ludwig, Chemnitz, Germany; terrors frames, from the Dresden Knitting Machine Manufacturing Co.; trimmings—laces, etc., from Wildt & Co., Bradford, Ontario, and teasels from the Onandago Teasel Company. Mr. Fraser is sole agent in Canada, and also carries a stock

of Tetlow's English card clothing, and many other goods are sold from samples. Mr. Fraser supplies a widespread demand for goods in his line, and is probably better able than any other to offer bargains to consumers and the trade.

ED. COTE.

THIS well-known and popular establishment first opened its doors to the public ten years ago, and notwithstanding the active competition that exists in this section of the city, it soon came to the front and is now rated as one of the leading houses in its line. The premises occupied are eligibly located at Nos. 141 and 143 St. Antoine street, and comprise a handsome new store 30 x 70 feet in dimensions. All the appointments are thorough and complete, all the most improved appliances for the expeditious despatch of its large trade has been provided and the comfort and convenience of its patrons has not been overlooked. The business is retail and divided into separate departments, each with a responsible head, the whole under the direct personal supervision of Mr. Cote. First, the one devoted to gents' furnishing goods is replete with the finest stock of shirts, hosiery, gloves and underwear, neck ties and scarfs in endless profusion, toilet and fancy articles, umbrellas, jewelry, all of the latest styles, and at prices ridiculously low considering the quality. No. 2 is devoted to corsets, gloves, hosiery and underwear for ladies and children, and embraces a bewildering assortment of these useful articles. No. 3 is fancy goods, consisting of the latest novelties in laces, frillings, veilings, ribbons, etc. No. 4 is the staple department, comprising prints, flannels, linens, curtains and cottons of all descriptions. In No. 5 department the assortment of dress goods is unsurpassed by any similar house in Montreal. Our space will not permit us to enumerate all the beautiful goods to be found here, suffice it to say it is full and complete, and embracing everything that goes to make up the stock of a first-class retail dry goods store. Popular prices prevail in all the departments. Polite and efficient assistants aid Mr. Cote in attending to the wants of his many patrons. He enjoys unsurpassed facilities in the purchase of his supplies, and is thus enabled to offer inducements to his patrons of a superior character. Mr. Cote is a native of Lachine, but came to this city when a boy and has resided here ever since. He is what may be justly called a self-made business man; by his pluck,

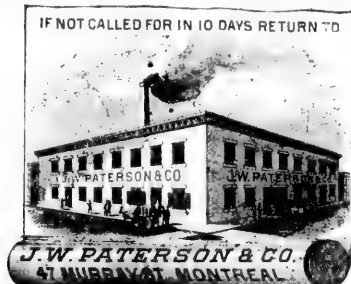
perseverance and untiring industry, combined with sterling integrity and liberal business methods, he has built up a trade that stands second to none in its line in this city. He is well and widely known, and besides con-



ducting this business holds a highly responsible position in the well-known wholesale dry goods house of Jas. Johnston & Co. We bespeak for him the patronage and support of our thousands of readers.

THE PATERSON MANUFACTURING CO., LIMITED.

IT is an admitted fact that every department of productive and commercial activity is ably represented in Montreal by well organized and well conducted concerns, possessing ample capital and resources. A concern ranking pre-eminently above all others in its special line is that of The Paterson Manufacturing Co., Limited, manufacturers of the celebrated "Red Star Brand" building papers, carpet felt, tarred felt, straw sheathing, also "O. K." waterproof papers, "Anchor Brand" papers, coal tar roofing pitch, asphalt, shingle varnish, black varnish, two and three ply ready roofing, etc. The above goods are widely known and almost in universal use by builders and contractors throughout the



Dominion, and are acknowledged by experts to have no equal on the market to-day. The goods were first manufactured by Mr. J. W. Paterson, who established himself in business in this city in 1872, but so rapidly did they meet with popular approval and so great was the demand that a branch house was opened in Toronto in 1881 at East Front street, under the style of J. W. Paterson & Pro., and in September of the present year it was deemed best to organize a stock company, which was accordingly done, under the style of The Paterson Manufacturing Co., Limited, with a capital of \$50,000 and power to increase to \$100,000 if found necessary. Mr. J. W. Paterson being the president. The business was formerly conducted on Common street, but was removed to its present location, 47 Murray street, thirteen years ago, to meet the rapidly increasing demands made upon it, and the present plant is the largest and best equipped of any of its kind in the country, covering an area

150 x 220 feet in dimensions, the buildings being substantial one and two story brick structures, completely equipped with all the latest improved machinery and appliances known to the business, operated by a fifty-horse power steam engine. Mr. J. W. Paterson was born in Toronto, Canada, some forty-seven years ago, and came to Montreal twenty-six years ago, where he has become thoroughly identified with the city's growth and prosperity, and is to-day one of our most able and successful business men. He is a member of the Board of Trade, Metropolitan Club, St. Andrew's Society and the Caledonian Society. His brother, Mr. N. L. Paterson, is manager of the Toronto branch and a native of Blantyre, Ont.

R. BLACKWOOD & CO.

THE representative and leading house in Montreal, actively engaged in the manufacture of aerated waters, ginger ale, cream soda, etc., is that of Messrs R. Blackwood & Co., whose office and works are situated at 639 LaGauchetière street. This prosperous and steadily increasing business was established in 1843 by Farquhar & Co., who were succeeded by Wilson & Co., R. Blackwood & Co., and Mr. Charles Gurd. Eventually in 1888 Mr. F. W. Rowe was manager for Chas. Gurd in the present firm for five and one-



half years, purchased the business and is still conducting it under the old firm name of "R. Blackwood & Co." Mr. Rowe occupies three spacious floors, each being 33 x 60 feet in area—the first floor being devoted to storage, the second to manufacturing, while the third floor is utilized for the manufacture of extracts and syrups for manufacturing purposes. The manufacturing departments are fully supplied with modern apparatus, appliances and machinery operated by steam power. Here 10 skilled hands are employed, and the trade of the house now extends throughout Montreal and the Province of Quebec, Nova Scotia and Halifax. Mr. Rowe manufactures extensively Belfast ginger ale, English lemonade, club soda, lemon soda, champagne



cider, cream soda, ginger beer, Rideau water, fruit syrups and extracts. These goods are unrivalled for quality, purity, flavor and uniform excellence, and have no superiors in the Dominion or elsewhere. Messrs. R. Blackwood & Co. were awarded medals and diplomas at Philadelphia, 1876; Paris, 1878; and Ottawa, 1884; for the superiority of their aerated goods, which are general favorites wherever introduced. Orders are promptly filled at the lowest possible prices, and a large trade is conducted with the leading hotels, restaurants, drug and confectionery stores of the city. Mr. Rowe was born in London, England, and came to Montreal in 1864. He has always been engaged in this line for the past twenty years and was formerly with Kenneth, Campbell & Co. He also worked some time in Boston, Mass., and was manager for Evans, Sons & Co. (in Boston), druggists, for a year. Mr. Rowe is highly esteemed for his strict integrity, and his future prospects in this staple industry are of the most favorable character. The output of the works is 2,000 dozens weekly.

WM. TYLER & SON.

ONE of the oldest and best known houses engaged in the confectionery business in the city of Montreal is that of Wm. Tyler & Son, whose popular establishment is located at 49 Bleury street. This business was established as far back as 1860 by Mr. Tyler, who has secured a most enviable reputation for the superiority of his productions, while his patronage is derived from the best classes of society. The productions of the house include the finest qualities of ice creams, water ices, cakes of every description, pies, pastries, meringues, charlottes, jellies, frozen puddings, custards, etc., also delicious confections, imperials, caramels, creams, chocolates, glace fruits, bonbons, etc., fine confectionery being a specialty. Four assistants are employed and special attention is given to catering to and supplying parties, balls, receptions, weddings, pic-nics, etc. The business was first started on Craig street, where he remained nineteen years and was afterwards removed to Bonaventure street, then to St. Antoine street and eventually in May, 1893, to its present location, at which time his son, Mr. Henry Tyler, who is a practical young man, thoroughly trained in the business and has many friends in this city of his birth, was admitted into partnership. Mr. Tyler, was born in Oxfordshire, but has been here since he was eight years of age. He is an honorable business man and is always prepared to offer his patrons every novelty known in the confectionery trade. He is a popular member of the Free Masons.

WINDSOR HOTEL.

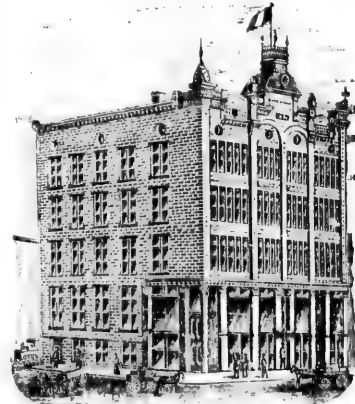
IT is needless to say that the Windsor has been of great benefit to Montreal, and has been a success from the start, retaining the best class of patronage and giving to Montreal an additional attraction to the tourist and traveller. The location is by far the most admirable and central of any in town. It is close to the Canadian Pacific and Grand Trunk railroad stations, while near by are all the prominent churches, clubs and theatres. The beautiful Mount Royal rises behind, while the hotel is situated on a high plateau, overlooking the commercial part of the city, commanding splendid views in all directions. The sanitary appliances are perfect, and for health, comfort and convenience the Windsor is unequalled in Canada as a place of residence. The hotel is a commanding object, with its lofty seven stories of beautiful and varied architecture, surmounted by a tower, while the interior astonishes the visitor by reason of its magnificence and vastness of corridors, halls and apartments. A few dimensions will amply demonstrate this, for instance: the main banquet-hall and concert-room is 60 feet by 140 in dimensions, with ceiling 25 feet high. There is an additional banquet-hall, also 60 feet by 140, with galleries at either end. Both apartments are most lavishly decorated and elaborately furnished. The ceiling of the latter room is 37 feet high and of a beautiful dome shape, greatly heightening the effect. Entrance is had from Peel and Stanley streets. The main dining-room readily seats 500 guests, while there is an ordinary and two other private dining-rooms. The broad corridor from main entrance leads to a very spacious central rotunda with lofty ceiling, where are the hotel offices, with richly furnished reading and writing-rooms, etc., connecting. The main corridor on the second floor is 225 feet long, ensuring a splendid promenade for guests. The ladies' parlors are three in number, and the arts of the decorator, upholsterer and furnisher have been exhausted in rendering them perfect examples of luxurious comfort—the equivalent of the most stylish private drawing-rooms in Montreal or New York. There are 400 sleeping rooms in the Windsor, many arranged *en suite* with private parlor, bath and as many bed rooms as a family needs, and during the season the *élite* of society finds adequate accommodation here. All the latest modern improvements are found here, including three fast running elevators; steam heat; incandescent electric light, supplied by the hotel's own dynamo plant;

hot and cold water in all the rooms; latest sanitary plumbing; call bells and annunciators connect every room, direct with office; while there is a large staff of attentive bell-boys, so that every guest's call is immediately answered. Under the able, experienced management of Mr. G. W. Swett, a thorough system of organization is enforced, and the 300 employees are experienced and kept under strict discipline. The Windsor is conducted upon the most liberal scale, upon the good old American plan, rates being \$4.00 per day and upwards. All the refinements of modern life are here, including music—a first-class band playing every evening from 7.30 to 10.30. The *cuisine* is of the most *recherche* character, Mr. Swett being a notably liberal caterer, while the kitchens are in charge of a skilled *chef* and competent staff of assistants. The bills of fare here have long been celebrated for their variety and high quality of dishes, the most fastidious being easily satisfied, while this is the popular place in which to hold great banquets and public receptions, such as to the Governor-General, the Premier of Canada, etc. The hotel, furnishings, etc., represent an investment of \$1,500,000, and its fast filling registers show how popular it is with the best classes of the public. Mr. Swett has had wide experience in first class hotels in the United States, and his marked executive abilities, tact and sound judgment are securing for the Windsor a success far greater than it ever had under previous managements. Mr. H. W. Randolph is the popular cashier and secretary, supported by a competent staff of desk and room clerks. This palace hotel of Canada has such a world-wide reputation that travellers instinctively select it as their stopping-place when in Montreal, and its patronage is annually enlarging at a rapid ratio.

LAPORTE, MARTIN & CO.

THIS house has had a remarkable growth, and has jumped from small beginnings to results of great magnitude. This flourishing and representative concern was established twenty three years ago, by Mr. Hormidas Laporte, on a modest retail basis, his subsequent success being such that in 1888 the present co-partnership was formed, and the operations of the house were restricted to those of an exclusively wholesale character. The premises occupied at No. 2518 Notre Dame street consist of a commodious seven-story and basement building, 60 x 100 feet in dimensions, situated at the corner of Notre Dame and Seigneurs streets. The lines of goods carried are of the most complete and comprehensive character, embracing foreign and domestic groceries of every description, a splendid array of table luxuries

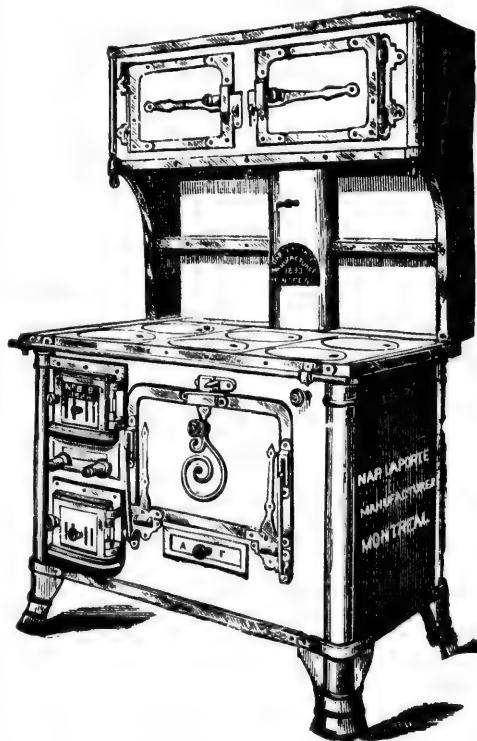
(imported direct by the firm), and a large supply of wines and liquors, representing the product of the most noted vineyards and distilleries in the world. In staple groceries the concern excels in the extent, purity and wholesomeness of its goods, the teas, coffees, sugars, flours, etc., being selected with extraordinary care, fully guaranteed, and, as is the invariable rule, sold at the smallest possible margin of profit. In no department is anything of an inferior character handled, the firm aiming to supply its trade with the choicest and best that can be procured, and, as a natural consequence, rearing



a first-class connection, which is satisfied with nothing but what is absolutely reliable. No less than fifty assistants in various capacities are employed, while the interests of the house are well represented on the road by a corps of five commercial travellers, commanding a trade which is broadly distributed over the Provinces of Quebec and Ontario, and the volume of which is undergoing steady augmentation. The manner in which this enterprise is conducted, its affairs being under the direct control and management of the members of the firm, is such as to inspire the confidence of those with whom it entertains business relations, and entitles it to more commendation than the space at our command will permit.

NAP. LAPORTE & SON.

THIS is the only establishment in the Dominion of Canada that manufactures the celebrated wrought iron and steel cooking ranges of the latest and most improved patterns with patent fire box for coal or wood. This flourishing industry was established in 1884 by Messrs. Laporte & Jacques, who were succeeded in 1886 by Mr. Napoleon Laporte. On January 1st, 1893, Mr. Laporte admitted his son, Mr. Henry Laporte, into partnership. The premises occupied comprise a spacious one-story brick factory, 30 x 80 feet in area, with a commodious ground floor and basement, 25 x 75 feet in size, utilized for hardware store purposes. In the factory they employ 25 skilled mechanics, and in the store four clerks. A complete stock of all kinds of the best hardware is always kept on hand, and they also manufacture Steel Ranges, French Cooking Stoves for families, restaurants, steamboats, convents, boarding houses, etc., of all sizes and at prices ranging from \$35 and upwards. The firm's cooking ranges are the most durable, efficient and economical in the market, and are guaranteed to give entire satisfaction to the most critical patrons. Messrs. Nap. Laporte & Son have received numerous testimonials, and desire to call the attention of intending purchasers to the following firms and housekeepers who are using Laporte's celebrated cooking ranges, viz.: the Richelieu & Ontario Navigation Co. (steamboats), Sisters of Providence, Montreal Fish and Game Club, Murray Hotel, Casino Restaurant, Messrs. Wm. McNally, Alderman Dubuc, Jos. Melancon, Hector Cadieux, Theotime Lanctote, Madame Duperrouzel, Honorable Judge De Lorimier, Honorable Judge Jette, Hotel Rindreau, P. Ames, M. Briggs, Brown Brothers, J. Chapleau, J. Casino, J. Blanchard, Alph. Michaud, Rev. Brothers of Christians Schools, Rev. Clerics of St. Victor, Rev. Sisters of Good Shepherd, Dion Hotel, Quebec; Hotel du Lion d'Or, Quebec, etc., and many others. Messrs. Nap. Laporte & Son also manufacture iron fences, belsteads, vault doors, etc. The office and workshops are situated at 613 Lagachetiere street, and the store at 300 St. Lawrence street. Orders are carefully filled by the firm at the lowest possible figures, and all work is fully warranted. Messrs. Napoleon and Henry Laporte are natives of Montreal. They are highly esteemed for their business ability and integrity, and their trade now extends throughout the Provinces of Quebec and Ontario. Mr. Nap. Laporte is also largely engaged in contracting and sewer building, in which industry he has executed a large amount of work in the city and its suburbs.



STEEL & WILLIAMSON.

THE commission merchants of Montreal are always to be found in the van in the march of enterprise and industry, and among those most prominently noted in this respect is the firm of Steel & Williamson, of No. 341 Commissioners street. This business was originally established under the firm name of Steel & Campbell, but about eighteen months since Mr. Campbell retired, and Mr. Williamson became a member, when they assumed their present style. The business transacted is general commission, though they make a specialty of rolled oats, oatmeals, grain and other produce. Since the inception of the business they have enjoyed a liberal patronage, which is, consequent upon their liberal business methods, rapidly increasing. The facilities they possess enable them to offer superior inducements to consignors. Both gentlemen are thoroughly conversant with every feature and detail of the business; they watch the markets closely in the interest of their patrons and give their personal supervision to all operations. Consignors are guaranteed liberal advances on their invoices, and prompt and satisfactory sales, with moderate charges. The business is wholesale, and extends throughout the Dominion. Their premises are spacious and commodious, 25 x 65 feet in dimensions, provided with all modern improvements and appliances for the preservation of perishable goods entrusted to their care. Three expert assistants are employed to attend to the wants of patrons, and a horse and wagon is also utilized. Mr. M. Steel is a native of Richmond, province of Quebec, where for a number of years he carried on the same business; afterwards in business in Brockville, Ont. His partner, Mr. T. S. Williamson, was born in Kingsbury, province of Quebec, and came to Montreal eight years ago. He was formerly in the employ of the Molson Warehouse, and is a prominent member of the Board of Trade. They are both active, energetic business men of thorough experience and ripe judgment, and the success they have attained is but the natural sequence to honest goods and honorable business dealing. Mr. Williamson is prominently identified with the Masonic Order. This is the only firm in Montreal who import Dominica oranges.

ROBERT DONALDSON & SONS.

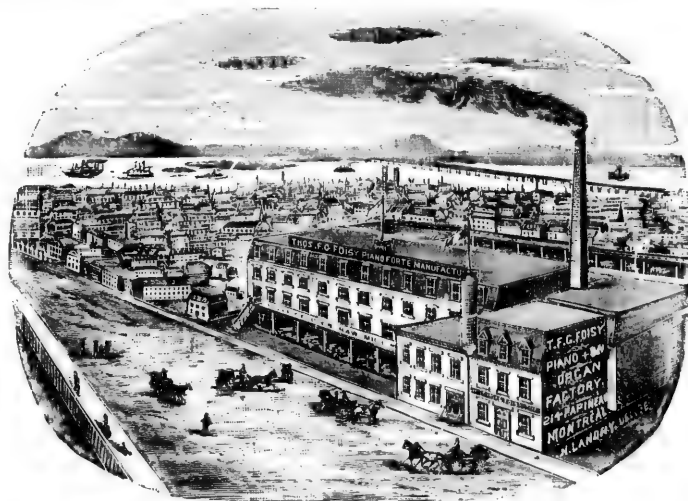
ONE of the oldest and most noted firms in its line in the city of Montreal is that of Messrs. Robert Donaldson & Sons, general blacksmiths and machinists, whose office and workshops are situated at 29 McGill street. This business was founded in a small way in 1872 by Mr. Robert Donaldson, on Fortification lane, and it was afterwards removed to Craig street, and soon afterwards to Prince street. In 1885 it was removed to its present location on McGill street, and in July, 1893, Mr. Donaldson admitted his sons, Messrs. George, Robert and Andrew Donaldson, into partnership. Mr. Robert Donaldson is a thoroughly practical and experienced blacksmith and machinist, and his sons have, likewise, been thoroughly trained in this useful industry. They occupy a spacious one-story stone building, 80 x 100 feet in area, with a yard 100 x 160 feet in size. The workshops are fully supplied with modern tools and machinery, operated by a 10 horse-power steam engine, and a full staff of competent workmen is employed. Messrs. R. Donaldson & Sons turn out carefully light and heavy forgings, builders', contractors' and railway supplies, bridge and truss bolts, heavy cart and crank axles, butter and cheese tryers, ice cutting tools, fire escapes, etc. Only first-class iron and steel are utilized, and the work produced is unsurpassed for finish, strength, reliability and workmanship, while the prices quoted by the firm in all cases are extremely just and moderate. Estimates are promptly furnished, and all orders have the immediate attention of the firm. Messrs. Robert, Sr., and George Donaldson were born in Glasgow, Scotland, while Messrs. Robert, Jr., and Andrew Donaldson are natives of Montreal. They are highly esteemed for their strict integrity, and are very popular in trade circles. Mr. Robert Donaldson is an active member of the St. Andrew's and Caledonia Societies, while Mr. George Donaldson is a prominent member of the I. O. O. F.

THOS. F. G. FOISY.

THIS gentleman established himself in business as a piano dealer in 1874, starting in the manufacturing line about three years ago, and the subsequent splendid success of his venture has exceeded his most sanguine expectations. This happy result he owes, however, solely to his own earnest and well-directed energy in carrying out faithfully the principle self-imposed by him on the start, viz.: To turn out nothing but the best goods in point of workmanship and material. The public was not slow to appreciate and re-

ward his recognized reliability by its generous and unstinted patronage. His spacious and elegant show-rooms are eligibly located at No. 214 Papineau ave. The main building is of brick, three stories in height, 40 x 100 feet in dimensions, fully equipped with all modern conveniences and requisite machinery for the rapid facilitation of work. Every department is thorough in its appointments, specific space being set aside for the piano manufacturing rooms, the finishing

employs only experienced builders in the turning out of his celebrated pianos. His leader and justly noted specialty is the upright Foisy piano, all the mechanism of which is imported from the States; these pianos merely being put together here are virtually American instruments. Besides this he manufactures pianos for several other firms, turning out about fifty a month. Mr. Foisy has agents in all parts of the province, and through them has a great and steady demand for his

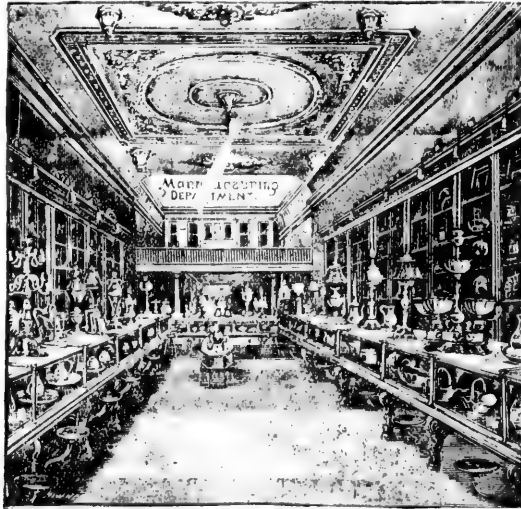


department, the planing mill, the sash and door factory, the packing rooms, etc. Mr. Foisy manufactures thirteen different designs of pianos, all cased in the rarest and most beautiful woods, all first-class in workmanship and material, and all characterized by beauty and melodious tone, the prices moreover ranging very low indeed, considering their superiority as to instruments. The indefatigable proprietor gives his personal attention to every detail of the work, and

pianos, which daily grow in public favor. He is an able and active young business man, thirty-two years of age, a native of the Province of Quebec. He has been brought up to the piano business. He is a member of the Chamber of Commerce, a Justice of the Peace, and stands very high in the estimation of the social and business community. To such men as he, possessing ability, energy and sterling integrity, success comes as a matter of course.

SIMPSON, HALL, MILLER & CO.

THE enormous increase the last few years in the demand for fine silver plated ware has rendered its manufacture a prominent industry in this country, and Montreal being the trade centre of Canada, it is only natural that the largest and most important concerns engaged in this important branch of industrial activity should be located in this city. Prominent among such is



the widely-known house of Simpson, Hall, Miller & Co., whose very extensive offices, factory and warehouse are located at 5, 7, 9 and 11 Recollet street, and show room at 1794 Notre Dame street. The headquarters of this house are located in Wallingford, Conn., U. S. A., with branches in New York, Philadelphia, San Francisco, Melbourne and Montreal. It is the largest and most important branch of the silver-plating industry in Canada.

firm, was established some seventeen years ago, the present manager, Mr. A. J. Whimbey, having been identified with it for upwards of twelve years, and having assumed full charge of it some five years ago. This is the largest establishment to-day in Canada exclusively devoted to the manufacture of fine electro-plated ware, its trade during the last few years having grown to enormous proportions, covering every portion of the Dominion. The premises occupied for manufacturing purposes consist of a substantial five-story and basement building, 100 x 100 feet in dimensions.

On the ground floor are the business offices and engine room. On the second floor are the sample, shipping, packing and receiving departments; third, the soldering, buffing and burnishing is done, and in the fourth the plating and engraving, while the fifth is used as a stock-room. The process of manufacturing silver-plated ware is a very interesting one. At first the metal in sheet form is "spun" into the shape of the article required, and on the article thus shaped are soldered the trimmings, which then is sent to the engraver for ornamentation, after which it is sent to the plating-room and is plated and burnished. If a "bright cut" is required it goes back to the hands of the engraver. All goods turned out have either a plain or a satin finish. The firm make a leading specialty of fine table ware, having the sole right to manufacture the celebrated "Rogers" knives, forks and spoons. They also manufacture tea sets, communion service, jewel caskets, candleabra, toilet articles, cutlery, collar and cuff boxes, picture frames, smokers' sets, mirrors, shaving mugs, inkstands and a long list of articles usually wrought in silver. The manufacturing departments are completely equipped with all the latest improved and most expensive machinery and appliances known to the silver-smith's art, driven by a 25 H. P. motor, while upwards of seventy-five skilled artisans are regularly employed, under the supervision of expert and experienced foremen. So extensive and widely diffused has the trade of the house become that the services of five travelling salesmen are required to promptly attend to its wants. The firm placed in the World's Columbian Exposition this year one of the finest exhibits of silver ware ever displayed. Mr. A. J.

Whimbey, the manager, is a gentleman eminently fitted to assume the guidance of the important commercial operations of the house in Canada. He possesses a wide range of practical experience in this particular line of business, coupled with great executive ability, and the energy, push and enterprise displayed by him since he assumed the management of the business have been the means of rapidly developing and broadening the company's trade relations, until they now cover every portion of the Dominion.

THE THOMPSON SHOE CO., LTD.

ONE of the most representative of the establishments devoted to the boot and shoe industry in Montreal is that of The Thompson Shoe Company, Limited. The business was established in 1883 by Mr. Edwin Thompson and Mr. E. J. Savage, gentlemen of marked executive ability and soundest judgment, under the well known title of Thompson & Co. They have been compelled to make repeated enlargements of their facilities, and in 1889 removed their factory to its present location, No. 7124 Craig street, thus continuing until June 18th, 1893, when the upper portion of the building was entirely destroyed by fire, since which time they have completely remodeled their plant, with the result that to-day the factory is a model one in every respect, having all the modern improvements, heated by steam, having fast elevators and a complete outfit of electric light generated from their own independent dynamo plant, being the only one in the city having its own dynamo plant. The outfit includes the latest improved machinery, etc., run by heavy steam power, the engine being of 120 H. P. The premises are of brick, four stories and basement in height, and extend entirely through the block to Fortification lane, covering an area of 40,000 square feet, the average force of workmen being 250 inside and about 150 outside. In September, 1893, the firm reorganized as a joint stock company, under the appropriate title of "The Thompson Shoe Company, Limited," with an authorized capital of \$100,000, \$50,000 being paid up. The members of the old firm form the Board of Directors of the new company as follows:—Messrs. Edwin Thompson, President; E. J. Savage, Vice-President; George H. Thompson, Superintendent of sales department; Milton J. Savage, Cashier; Alfred P. Wemy, Secretary-Treasurer; and George C. Fox, Manager of the factory. Mr. Thompson was born in Northampton, the great shoe manufacturing centre of England, and has been a permanent resident of Montreal for twenty-three years. He is alderman for St. Gabriel Ward, and is the Chairman of the City Hall

Committee, a post of great responsibility. Ald. Thompson has ever supported a policy of conservatism and reform in civil affairs, and is faithful in his discharge of duty. He is also a member of the Board of School Commissioners, a member of St. George Society, a Past Master of the Masons and is an active member of the Board of Trade. Mr. Thompson is considered one of the best judges of leather of any boot and shoe manufacturer in the Dominion. Mr. E. J. Savage was formerly of the firm of Porter & Savage, tanners, and was the financial partner of the old firm. Mr. Geo. H. Thompson, son of the President, was born in London, England, and has been identified with the house since its formation as a traveller, and later as superintendent of the sales department. He has a very wide circle of customers and friends. Mr. Milton J. Savage, the son of the Vice-President, was born in Montreal, and is a popular young business man, becoming connected with the firm two years ago. Mr. Weary has been with the firm since its inception and is a native of the Island of Jersey, resident in Montreal eleven years, and is specially qualified to take charge of the office duties. Mr. Geo. G. Fox is a native of Montreal and has been with the old firm for eight years, and is now personally in charge of the manufacturing department. This establishment has a capacity of fifteen hundred pairs of shoes per day, and manufactures all grades and styles for men, women, misses, youths and children. Turned slippers and shoes are a specialty, and the neatest designs in footwear are turned out here, and the company has before it a career of great prosperity.

EUARD & MACDONALD.

In few branches of trade has the march of progress wrought such a veritable revolution as in the stove and kindred lines of business. One of the most popular establishments in this line is that of Messrs. Euard & Macdonald, manufacturers of and dealers in stoves, ranges, furnaces and general house furnishing hardware, whose business premises are centrally located at No. 244 St. James street. This well known house was originally established some fifteen years ago, and during the long intervening period to the present, has enjoyed a continuous career of prosperity to date. The premises consist of a one story and basement building, 125 x 50 feet in dimensions, supplemented by a spacious structure on Nazareth street, which has been relegated to storage pur-

poses. The stock carried comprehends an immense and varied line of stoves, ranges, general hardware, tin, granite, and agate ware, lamp goods, house furnishings, gas and gasoline stoves, refrigerators, etc., while a special feature is made of plumbing, tin-smithing and stove repairing. The firm carry on hand, together with their attachments, the following well known brands: In Ranges may be mentioned, the Jewel, Good News, Highland, McGee, Peerless, Duchess, Gurney, Universal, Euard, Mystic Jewel, and Kitchen Witch. Jewel steel ranges, with round, oval, or square fire pot and combination round pot; John Bull steel range. In Cook Stoves—Good News, Glyndon, Home Jewel. Hall Stoves—World's Jewel, with or without oven; Radiant Home, Art Countess, La Grande, Rival Favorite. Large Heating Stoves—Fire King, New Alaska, Iron Argand. Furnaces—Daisy, Oxford, Harris, Buffalo. Gas Stoves—Reliable, Stewart, Oxford and Imperial. As plumbers and steam-fitters, too, Messrs. Euard & Macdonald have the highest of reputations, having satisfactorily completed contracts in many of the leading public buildings and residential mansions in Montreal. A full force of skilled artisans are kept in constant employment and as all work entrusted to this firm is carried out under the immediate supervision of one or other of the individual partners, a guarantee is thus afforded that nothing shall leave their establishment, nor shall any outside work be executed which does not rank superior in every respect. That their goods and workmanship are beyond all cavil may be learned from the statement that on several occasions the tenders of this house have been accepted for the furnishing of the entire corporation supplies, their figures being lowest. Messrs. Euard & Macdonald are both natives of Montreal, gentlemen of push and enterprise, and popular alike with their patrons and trade competitors.

J. G. MACKENZIE & CO.

As in everything else, Montreal maintains her supremacy in the Canadian dry goods trade, and her citizens refer with pride to one of the oldest established houses in the city, that of Messrs. J. G. Mackenzie & Co., as the exponent and representative of what the trade has become under the stimulating effects of unlimited resources, perfect importing facilities, and unremitting energy and enterprise. That these qualifications are possessed by the present esteemed proprietors, Messrs. Hector Mackenzie and James P. Cleghorn, is a fact generally recognized throughout the community at large.

This time-honored house was founded by the late J. G. Mackenzie in 1829, and on his decease, in 1881, the business was continued under the original name and style by the remaining partners, Mr. Cleghorn having been connected with the business since 1853 and associated in the firm in 1865, and Mr. Hector Mackenzie began business with the firm in 1860 and was also made a partner in 1865. Conducting the enterprise upon the equitable and liberal policy adhered to by its honored founder, they have not been slow to adopt every position of advantage, so that the house might ever be in the foreground, as regards facilities, connections, the newest goods and the latest styles. The premises occupied are admirably located for trade purposes at Nos. 381 and 383 St. Paul street, and comprise a commodious four-story and basement building, 60 x 110 feet in dimensions, equipped with elevators and all modern improvements, and in every respect admirably adapted for the advantageous prosecution of the business. Fifty clerks and assistants are provided with constant employment, and the house is ably represented on the road by a corps of fifteen efficient commercial travellers, commanding a trade with the leading jobbers and large retailers from one end of the Dominion to the other. This firm is one of the most active and extensive importing one in the city, being always ready to secure the most desirable products of European looms, consignments being constantly received through their branch house in London, England. The financial, commercial and social standing of the co-partners needs no comment on our part, the firm name of J. G. Mackenzie & Co. being simply a synonym for sterling integrity and business stability. Mr. Hector Mackenzie (the son of the original founder of the house) was born at Montreal in 1843, was educated at the High School. He is a director of the Merchants' Bank of Canada, the Montreal Telegraph Co., the Dominion Telegraph Co., the Richelieu and Ontario Navigation Co., President of the Philharmonic Society, and prominent member of the St. Andrew's Society and Board of Trade. His partner, Mr. James P. Cleghorn, was likewise born in the Canadian Metropolis in 1830, and was educated at the Howden and Taggart School with an especial view to a commercial career. He has for years been a member of the Board of Trade, and has filled almost every official position in that body, holding the president's seat for the years 1889 and 1890. He is also president of the Intercolonial Mining Co., a director of the Merchants' Manufacturing Co., the Sun Life Assurance Co., a life governor of the Montreal General Hospital and trustee of the Mount Royal Cemetery. Messrs. Mackenzie and Cleghorn, we might add in conclusion, simply combine their ripe experience and exertive abilities to maintain the prestige of a firm which has always commanded influence, wide popularity and solid worth.

CANADA LIFE ASSURANCE COMPANY.

IT is a fact, that deserves to be loudly heralded, that people can get insurance for its actual cost with that old-established, reliable and wealthy corporation, the Canada Life Assurance Co. of Hamilton, Ontario, whose Montreal Branch is located corner Bleury and St. James streets. The Canada Life Assurance Company was incorporated in 1847, and its head offices are situated at Hamilton, Ont. Its policies name a definite fixed amount, coupled with added profits and are incontestable after two years. Why then should any one spend his money for an Assessment Certificate which promises nothing and in a few years will probably be valueless? The capital and funds of the company now amount to over \$13,000,000, and its annual income is upwards of \$2,230,000. Everything that is possible to be done has been accomplished for the advantage and conservation of the best interests of policy holders. The Canada Life Assurance Company is conservative in its management, economical in its expenditures, treats all claimants with liberality and equity, and furnishes policies at the lowest possible rates, that are unexceptionable in their security. The business of the company twenty years ago was only \$11,000,000, ten years ago it reached \$30,000,000, and to day, it is over \$60,000,000. In the wild rush for business at any cost the Canada Life has never taken a part. Its management has always held the interests of policy holders superior to the glory of dazzling figures and mere size. It has always refused to pay more for business than that business was worth. The result has been, that it has won the esteem and sympathy of its policy holders and the public, and so the company to-day holds a unique place among Canadian Life Insurance Companies. The company at Hamilton, Ont., has the finest building of the kind in Canada, built of red sand stone, which would do credit to any city in the world. In Toronto, the Canada Life Building ranks first for elegance, stability and convenience, and is fitted up in a superior and costly manner. The Montreal Branch is to have a similar building, and it will equal if not eclipse the Toronto edifice. The company has branches and agencies in all parts of Canada, and also in some of the principal cities of the United States. Mr. J. W. Marling, the Montreal manager, was born in England, and forty years ago came to Montreal. He has been thirty years with the Canada Life, and is widely known for his executive ability, prudence and just methods. Mr. Marling is an active member of the Board of Trade, and is a recognized authority on all matters pertaining to life insurance. The record of the Canada Life Assurance Company has been brilliant and a creditable one. It is a great National Institution, a financial bul-

wark to the widow and fatherless, and a none less desirable corporation in which to place money, as a splendid financial investment. The following gentlemen are the executive officers and honorary directors of the company in connection with the Montreal branch, viz.: A. G. Ramsay, President; R. Hills, Secretary; W. T. Ramsay, Superintendent. Honorary Directors: F. W. Thomas, Esq., Andrew Allan, Esq., Geo. Hague, Esq., Chas. Lacaille, Esq., of Montreal; and Jas. Stevenson, Esq., Hon. H. J. Joly de Lotbiniere, of Quebec.

JOHN OSBORN, SON & CO.

THIS house is a very old one, the founder of the enterprise, John Osborn, going to New York from Oporto, where he had a commercial house, and established himself in January, 1836. Some years later he took his brother Robert into partnership, under the style of John & Robert Osborn, the place of business being at 111 Wall street. In 1854 John Osborn erected the building which they now occupy, then in the centre of the dry-goods trade. A year or so later the trade began moving further up town. About 1856 the firm removed to 45 Beaver street, and a year later the firm was dissolved by the death of Robert. John Osborn continued under his own name. In April, 1860, he associated with himself his son, Francis Pares Osborn, and Timothy Stevens, under the co-partnership name of John Osborn, Son & Co. The firm had business relations with foreign countries (particularly with Great Britain, France, Spain and Portugal), and continued until May 16, 1860, when it was dissolved by the death of John Osborn. Immediately a co-partnership was formed by Francis Pares Osborn, Timothy Stevens and Mary C. Osborn, to continue the business under the same style. There was no change in the "personnel" until May 1, 1875, when the co-partnership was dissolved. Then a limited partnership was formed by Francis Pares Osborn as general, and Mary C. Osborn as special partner, to continue the business under the name of John Osborn, Son & Co. In 1876 a branch house was opened in Montreal, to which Mr. F. R. Batterbury was sent as agent, having been with the house many years, the head office remaining in New York. On January 1, 1884, a new limited partnership was formed between Francis Pares Osborn, Charles Spencer Osborn, William Osborn, Robert A. Osborn and Mary C. Osborn, to continue four years under the same name. This partnership was renewed in January, 1888. On December 28, 1891, Mary C. Osborn, the special partner and mother of the general partners died at her home, on Clinton avenue, Brooklyn, where she had lived for forty-two years, and which was the birth-place of William and Robert A. Osborn. On March 13, 1862,

the senior partner, Francis Pares Osborn, died; the firm, however, being a limited partnership, continued. In May, 1892, the firm established a Western Department, with offices at 522 and 523 Monadnock Block, Chicago. On December 31, 1892, a new firm was formed, under a general partnership, composed of the remaining partners, Charles Spencer Osborn, William Osborn and Robert A. Osborn, under the same style of heretofore. On May 1, 1893, owing to increasing business in the Western Department, and to offer better facilities to all friends who visited the World's Columbian Exposition, the Western Department removed their offices to the Auditorium Hotel building, on Michigan avenue, where they have large and spacious offices on the ground floor, giving them better accommodations to do their increasing business, which is making Chicago the distributing point of the West. Among the agencies which this firm has control of is its wine and spirit department is that of the old and well-known brand of Piper-Heidsieck Champagne. For years they have imported only one grade of Champagne, namely Piper Heidsieck, "Sec," but this year, considering that American connoisseurs are demanding also a Brut wine, they have been induced to import a real Brut, known under the name of Piper-Heidsieck, Brut Extra, which is pronounced the highest grade of real Brut that is known on this market. Among the other prominent agencies they have in Canada is that of Messrs. Bass & Co., the world-renowned brewers of Burton-on-Trent, Messrs. Bisquit Dubouche & Co., the second largest shippers of brandy in the world; Messrs. Croft & Co., Oporto; Sir Robt. Burnett & Co., distillers, London, Eng.; the celebrated "Glenrosa" Scotch whiskey, Messrs. Kirker, Greer & Co., Belfast; Glasgow, Messrs. C. Machen & Hudson's well-known "Beaver" brand of Guinness Stout and Bass's Ale, and many others. During the many years which this firm has been in existence it has had business relations with all parts of Europe, the South American Republics, and the West Indies, importing and exporting the products of these countries, as well as doing a banking business; and the reputation and high standing of the house are well known throughout the world.

THE DOMINION TRANSPORT CO.

OF the numerous accessory industries to trade and commerce in all large communities, few have attained such remarkable development as that which has for its object the transfer of freight of all kinds within given limits. Among the leading concerns in the Dominion engaged in this line of work ranks the Dominion Transport Company, whose Montreal headquarters are located at No. 11 Place Royale. The originators of this now

immense business enterprise were Messrs. W. B. Smith and Daniel Morris, who conjointly engaged in the cartage and ice business in 1872, their efforts meeting with a pronounced and well-deserved success. Mr. Smith devised the idea of widening the scope of his operations by devoting all his time to the transportation business, and with this object in view a company was organized, and in 1883 a charter was secured from the Dominion Government, the capitalization of the company being \$500,000. The personnel of the active officers of the corporation is as follows: James A. Cantlie, President; Robert Mackay, Vice-President; Geo. R. Starke, Secretary and Treasurer; and William B. Smith, General Manager. The stables of the company are situated at Ann street and Dalhousie square. They constitute one of the most perfectly-equipped establishments of their type in the country, some idea of their dimensions being deducible from the statement, that the company own and find stall accommodation for no less than two hundred and twenty-five horses; a force of from one hundred and sixty to two hundred and fifty men being provided with constant employment, according to the season of the year. All kinds of transfer and teaming of freight and merchandise are effected, the company holding the contract, as general forwarders, carriers and cartage agents, for the Canadian Pacific Railway. Any and all orders receive prompt attention and are executed satisfactorily and at moderate rates. Branch offices of the company are located at Toronto, London, Guelph, St. Hyacinthe and Ottawa. President James A. Cantlie is to-day one of Montreal's most prominent and popular business men. He was born and educated in Banffshire, Scotland, and was first employed in the wholesale dry goods house of Patrick Collie, in Aberdeen. In 1863 he migrated to Montreal and entered the Canadian woollen concern of Messrs. Stephen & Co. Four years later he formed a co-partnership in the wholesale dry goods line with Messrs. Alex. Ewan and Wm. Stephen, trading under the firm style of Messrs. Cantlie, Ewan & Co. Messrs. Ewan and Stephen retiring in 1890, business is now conducted as James A. Cantlie & Co. He is a director of the Coburg Woollen Co. and Almonte Knitting Co., and has enjoyed the distinction of serving as first and second vice-president of the Board of Trade. Mr. Cantlie is, likewise, president of the Dominion Travellers' Association, a member of the Corn Exchange, one of the oldest members of St. Andrew's Society, and an elder of St. Paul's Presbyterian church. Mr. Robt. Mackay is vice-president. George R. Starke, secretary and treasurer, is a member of the Board of Trade, and Colonel of the Victoria Rifles. General Manager William B. Smith has been identified with the concern since the date of its inception, and prior to engaging in the ice and cartage

business here was connected with the Shedden Company, of Toronto, cartage agents and forwarders for the Grand Trunk Railway.

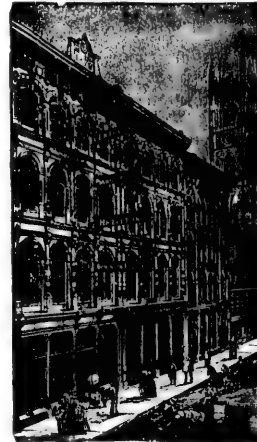
PHILIP JONES.

ONE of the most successful and reliable manufacturers of fine cigars in this section of Montreal is that of Mr. P. Jones, whose office and factory are situated at No. 8 St. Lawrence street. This prosperous business was established in 1876 by Mr. P. Jones, whose trade now extends chiefly throughout the city and province of Quebec. Fifteen skilled cigar-makers are employed, and the principal brands manufactured are known as "Fleur de France," "Opera Puffs," "La Vela," and the celebrated "La Perfecta." These brands are always maintained at the highest standard of excellence, and in fine quality and flavor. In the "La Vela" and "Hy Lee" brands Mr. Jones uses only the finest Havana tobacco, and in his other cigars, Havana and seed leaf mixed. We cannot too strongly recommend hotels, clubs, restaurants, and the trade generally, to sample these splendid cigars, which give such universal satisfaction, and will be found always to sell quickly, hold customers and give a good profit to the retailer. Orders are filled promptly at the lowest possible prices, and a heavy and choice stock is always on hand. Mr. Jones is an honorable and responsible business man and expert cigar manufacturer, with whom it is ever a pleasure and profit to deal, and we predict for him a steadily increasing patronage.

L. E. N. PRATTE.

A REPRESENTATIVE and one of the most reliable manufacturers and importers of pianos and organs in the city of Montreal is Mr. L. E. N. Pratte, whose salesrooms and factory are situated at 1079 Notre Dame street. Mr. Pratte was born in the Eastern Townships in 1853, and was educated at Stanfold College, P.Q., and afterwards finished his education at Nicolet College. Mr. Pratte came to Montreal in 1874, and in 1878 he commenced on his own account, and is a popular member of the Board of Trade, and one of the original founders of the Chamber of Commerce. The premises occupied embrace a spacious four-story and basement building, 30 x 100 feet in area, the basement being devoted to storage, the first floor to offices and show rooms, the second to piano and organ show rooms, while the third and fourth floors and basement are used for factory

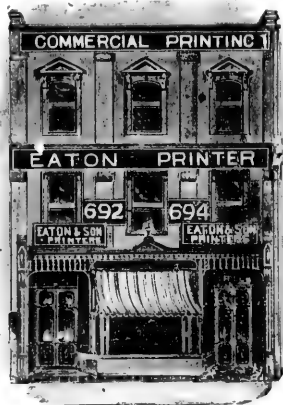
purposes. The establishment is handsomely furnished and supplied with all modern improvements. The pianos and organs handled by Mr. Pratte are patronized by leading artists, and include the famous pianos of Hazeltan Bros., New York; Dominion, Berlin, Reimers, in all styles and prices; and the Pratte Piano, which is now taking the lead with artists; while the organs are, the Vocalion, Dominion, Berlin, and the Transposing Keyboard Organ; also the Eolian Parlor Organ, etc. The well-known and world-wide reputation of these instruments has demonstrated beyond question that they are



nowhere surpassed for tone, finish, beauty, workmanship and durability. Mr. Pratte buys all his pianos and organs for cash, in large numbers, and is consequently enabled to offer them to the public at very reasonable prices. These superior instruments are sold either for cash or on the installment plan. Orders are carefully filled, and the trade of the house now extends throughout the entire Dominion. Mr. Pratte is highly esteemed by the community for his sterling integrity, and no one who consults his own interests should fail to call at his ware-rooms before buying a piano or organ elsewhere,

W. H. EATON & SON.

IN printing, great progress has been made in recent years in the perfecting of presses, in the introduction of handsome founts of type for commercial and job work, and in making of elegant borders, tint work, etc. All these things have brought out and developed the taste and skill of printers, until the art now calls for the most skillful workmen, possessing artistic ability of a high order. Prominent among the principal printers in this



section of Montreal is the firm of Messrs. W. H. Eaton & Son, whose workrooms are situated at 691 Craig street. This business was founded in 1857 by Mr. W. H. Eaton, who conducted it till 1889, when he admitted his son, Mr. Wm. H. Eaton Jr., into partnership. Both partners are expert printers, the senior member of the firm having had an experience of forty years at the business, is fully conversant with every detail and with the requirements of the most exacting customers. The premises occupied are commodious and are fully supplied with modern machinery, including six superior job presses, cutting, numbering, perforating, stitching and curving machines, and a heavy supply of the latest styles

of type; 16 to 20 skilled workmen are employed, and the machinery is driven by electric power, being the first in Montreal to adopt this motive power, also lighted by electricity. Messrs. W. H. Eaton & Son make a specialty of commercial, church and society printing, and their facilities are such that they can furnish anything in their lines in the most acceptable style at extremely low prices. They solicit first class work and guarantee entire satisfaction to patrons. The Telephone call of the office is 2509, and orders transmitted by this means, by telegram or by mail, receive as prompt attention as if delivered in person. Mr. W. H. Eaton was born in Queen's Co., New Brunswick, and served his apprenticeship in St. John, N.B. He has resided in Montreal nine years, and was formerly superintendent of the mechanical department of the Montreal Herald. Mr. W. H. Eaton, Jr., is a native of St. John, N.B., and is a member of the S.K. of C., S.O.E., I.O.G.T., L.O.A., C.O.O.F., etc. This business was first started corner Craig street and Place de Armes, but in 1890 was removed to its present location. Messrs. W. H. Eaton & Son are honorable and energetic business men, who have secured an excellent reputation in the community for the artistic merits of their work.

WM. EWING & CO.

ONE of the most noted houses in its line in the Province of Quebec is that of Messrs. Wm. Ewing & Co., seed merchants, whose offices and retail establishment, a spacious five-story and basement building, 30 x 150 feet in area, are situated at 142 McGill street, and at the corner of St. Maurice and St. Henry is their wholesale depot, a large stone building in which can be stored seventy-five carloads of seeds. In this building is the most complete seed clearing machinery in the Province and all the hoisting and other machinery is operated by a 10 H. P. motor. This business was established twenty-four years ago by Mr. Wm. Ewing, who conducted it in company with his brother till 1883, when Messrs. J. H. Davison and Wm. Graham were admitted into partnership, the firm being known by the title of "Wm. Ewing & Co." They deal largely in farm, garden and flower seeds and flowering bulbs, artificial manures, oil meal and cotton seed meal, etc., for cattle food, as well as garden and farm implements, etc. Messrs. W. Ewing & Co. have had nearly thirty years' experience in the cultivation of vegetables and flowers, and possess a thorough knowledge of the varieties best suited to our soil and climate, and their trade now extends throughout all sections of Ontario, Quebec, New Brunswick, Nova Scotia, Prince Edward Island, and Newfoundland. The business is both wholesale and retail. Twelve clerks and assistants are em-

ployed and they also have six travelling salesmen on the road. Messrs. Ewing & Graham were born and learned the seed business in Surling, Scotland, while Mr. Davison is a native of Quebec. They are widely known for their enterprise and business ability, and are extremely popular in trade circles. Mr. Wm. Ewing is a director and past vice-president of the Montreal Exhibition Co., a member of the Board of Trade, President of the Economic Stock Feeding Association of Canada, and Director of the Hochelaga Agricultural Society. Mr. Davison is likewise a member of the Board of Trade. They issue annually a superior illustrated catalogue, which is forwarded promptly to any address upon application.

JAMES A. CANTLIE & CO.

IN reviewing the various branches of industrial and commercial enterprise in the city of Montreal it is our desire to mention in this volume only those houses which are thoroughly representative in the particular line of business in which they are engaged. In following out this intention, we know of no house more worthy of special mention than that of Messrs. Jas. A. Cantlie & Co., general merchants and manufacturers' agents in woollens and cottons, whose offices and salesrooms are situated at 200 St. James street. This extensive business was founded in 1869 by Messrs. Cantlie, Ewan & Co., the co-partners being Messrs. Jas. A. Cantlie, Alexander Ewan and Wm. Stephen. Messrs. Ewan and Stephen retired in 1890, when Mr. Cantlie became sole proprietor, and he is now conducting the business under the firm name of Jas. A. Cantlie & Co. Mr. Cantlie brings great practical experience to bear, and possesses influential connections in Canada and England, enabling him to offer substantial inducements and advantages to patrons. He occupies two spacious floors and a basement in the Albert Buildings, each being 100 x 30 feet in area, fully supplied with every facility and convenience. Mr. Cantlie represents the following first-class Canadian houses, viz.: Cobourg Woollen Co. (Ltd.), Streetsville Woollen Co. (Ltd.), R. Gummell & Son, Yarmouth Woollen Mills Co., Yarmouth Hosiery Mfg. Co., Almonte Knitting Co. (Ltd.), and twelve others. He also is sole agent in Canada for Messrs. Hargreave & Nussey, woollen manufacturers, Leeds, England, and Wm. Roskington, manufacturer of plain and fancy dress melons, Mount Mills, Leeds, England. These goods are unrivalled for quality and uniform excellence, and have no superiors in America or Europe. Mr. Cantlie makes liberal advances on consignments, solicits correspondence and supplies the wholesale trade only. Orders are carefully

filled at the lowest possible prices, and the trade of the house now extends throughout all sections of the Dominion and Newfoundland. Mr. Cantlie was born in Scotland, in 1836, and was first employed as a clerk with Patrick Collie, of Aberdeen, dry goods merchant. In 1863 he came to Montreal and entered the firm of Messrs. Wm. Stephen & Co., woollen manufacturers.

Mr. Cantlie is one of Montreal's influential and public-spirited citizens, and is widely known for his sterling integrity. He is a director of the Coughour Woollen Co., also of the Almonte Knitting Company, and one of the founders of the Merchants Mfg. Company. Mr. Cantlie served as first and second vice presidents of the council of the Board of Trade and is at present first vice president. He is likewise president of the Dominion Transport Company, and one of the oldest members of St. Andrew's Society. Mr. Cantlie is a prominent member of the Corn Exchange, and an active member of St. Paul's Presbyterian church. The Toronto branch is situated at 20 Wellington street west.

S. R. PARSONS.

ONE of the leading furniture establishments of this section of Montreal is that of Mr. S. R. Parsons, located at 1813 and 1815 Notre Dame street. This flourishing business was established in 1865 by Mr. Parsons, whose trade now extends throughout the city and its vicinity. He occupies a commodious four-story building 40 x 45 feet in area and three stories in an adjoining warehouse 30 x 50 feet in size. The first floor of the warehouse is devoted to dining-room and miscellaneous furniture, the second to drawing and chamber suites, the third to chamber furniture, while the fourth is utilized for workrooms, upholstering, etc. Mr. Parsons keeps constantly on hand all kinds of upholstery goods, bedding, bookcases, wardrobes, rockers, chairs, fancy chairs, drawing room, parlor, chamber, library and kitchen furniture, etc. Everything can be had here that is necessary to furnish a house from cellar to garret and the prices are lower than any in the city, when the quality of the goods is taken into consideration. Mr. Parsons handles only desirable and first class goods and also keeps on hand all kinds of upholstery coverings, in order that customers may have their furniture upholstered according to their individual tastes. The stock is one of the largest and finest in the city and estimates are promptly furnished by Mr. Parsons for the complete furnishing of a house or of separate rooms. Twenty men are employed in this establishment, and the stock is valued at \$40,000. Orders are immediately filled and entire satisfaction is guaranteed patrons. Mr. Parsons was born in Boston, Mass.,

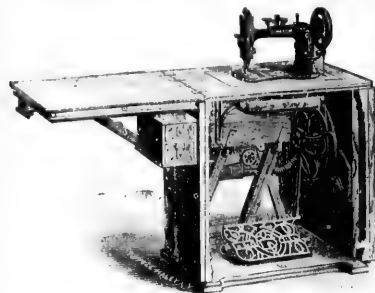
but has resided in Canada for the last fifty-five years. He is a thoroughly practical and expert cabinet-maker and from 1855 to 1865 lived in Oshawa and Bowmanville. He is upright and just in his dealings with his numerous patrons and is very popular in the community.

MERCHANTS BANK OF HALIFAX, N.S.

THE importance of Montreal as a great financial centre is forcibly demonstrated by the record and solid prosperity of her leading banks. In this connection special reference is made to the Merchants Bank of Halifax, N.S., whose Montreal branch is centrally located on Notre Dame street. This progressive bank was duly incorporated under the laws of Nova Scotia in 1860 with an authorized capital of \$1,500,000, of which \$1,100,000 have been paid up and its reserve fund now amounts to \$510,000. The head office is at Halifax, N.S., and it has agencies in all the principal cities of Nova Scotia, New Brunswick, Prince Edward Island, the Province of Quebec, etc. It issues drafts available in all the principal cities of Canada, the United States and Great Britain, negotiates and collects bills of exchange, discounts approved commercial paper, makes collections on all points and attends promptly to all kinds of banking business. The Montreal branch, which is under the vigilant and able management of Mr. E. L. Pease, was opened in 1887, and its west end branch, corner Notre Dame and Seigneurs streets, in 1880. The bank also has a savings department and safe deposit vaults in connection with its business. Here are 100 boxes which are rented from \$10 and upwards. The banking rooms are fitted up in an elaborate manner with antique oak fittings, tile floor, marble wainscoting, etc., and eleven clerks are employed and five in the west end branch. The total assets of the bank January 1st, 1893 amounted to \$7,430,174 82, and its total deposits to \$1,866,829 73. Mr. E. L. Pease, the Montreal manager, was born at Coten Landing, P.Q. He was appointed manager in 1887, and previous to that had been engaged at the bank's headquarters in Halifax, N.S. Mr. Pease was also formerly connected with the Canadian Bank of Commerce, and has been engaged in the banking business for the last twenty years. The following gentlemen, widely known in Canadian financial circles for their executive ability, are the directors, viz.:—T. E. Kenny, Esq., M.P., President; Thos. Ritchie, Esq., Vice-President; Michael Dwyer, Esq., H. G. Bauld, Esq., Wiley Smith, Esq., Hon. H. H. Fuller, M.L.C., D. H. Duncan, Cashier.

CHAS. D'AMOUR.

THE Domestic Sewing Machine Company has ever sustained a high reputation for manufacturing the best sewing machines in the world and has built up a trade extending to all civilized countries. These celebrated sewing machines are for sale by Mr. Chas. D'Amour, who is sole agent for Canada, and also for the sale of Domestic paper patterns and Domestic dress forms. The Domestic Sewing Machine is the perfection of mechanism for sewing, hemming, trimming, binding, cording, seaming, braiding, embroidering, etc.,



and stands at the head of all others as the easiest to operate, noiseless and light running, and, notwithstanding its wonderful qualities, the price is within the reach of all. Mr. D'Amour's office and wareroom are at Nos. 1 and 3 Place d'Armes, where he also has ample facilities for manufacturing Domestic paper patterns and dress forms on a large scale. He carries a full stock of Domestic sewing machines, also parts of all the various sewing machines manufactured in Canada and the United States, oils, needles, etc., paper patterns and dress forms. He is agent for the celebrated Chadwick thread, manufactured in this city, and keeps a full stock on hand. The trade is both wholesale and retail in character and is large and widely diffused throughout all the surrounding sections. Mr. D'Amour is the only one in the city making a specialty of dealing in sewing machine parts and attachments. He also pays particular attention to repairing all makes of sewing machines. Born in Chateauguay county, P. Q., Mr. D'Amour has resided in Montreal since 1878, and for a period of fourteen years has been actively engaged in the sewing machine business.

THE CANADA PLATING CO.

A CONCERN standing pre-eminently at the head in their line in this city as regards experience, resources, facilities and extent of business is The Canada Plating Co., whose office and factory are located at 763 and 765 Craig street. This concern are extensive manufacturers of finest quality plated ware and are also the largest gold, silver, nickel, brass and copper platers in the city, the warehouses and factory occupying a fine four-story and basement building, 40 x 80 feet in dimensions. The basement is used for storage, the first flat for office and salerooms and the upper flats for the manufacturing and plating departments, the entire plant being fitted and equipped with all the latest improved machinery and appliances known to the business. The foundation of this enterprise dates back to 1885, when Mr. G. A. Gray commenced business operations in this city. In 1891 Mr. Jos. N. Babson purchased an interest and the enterprise has since been conducted by the above named gentlemen with increased facilities and better resources. The company are large manufacturers of plated ware, and being the only hand finishers of plated ware in Canada to day, are turning out a superior class of goods, which for quality, durability, artistic finish and design have no successful rivals in the market. They also produce the heaviest plated flat ware such as knives, forks, etc., which are manufactured in Canada. These goods are guaranteed to be as represented, the weight of silver per dozen being stamped on every article. This concern now carry the heaviest stock of samples in novelties in plated, flat and hollow silverware in the Dominion. They employ only expert artisans and the finest designers that money can procure, their designs and patterns being always new and original, and as to the quality, finish and artistic workmanship of their hollow ware, they claim, and rightfully, to have no equals in this country. So fully has this fact been appreciated by the best class of trade throughout the Dominion that the company's facilities are now taxed to their utmost to meet the ever increasing demand made upon them and they will very shortly be compelled either to enlarge their plant or to secure much larger quarters than they occupy at present. They now employ a force of twenty-five skilled artisans and three traveling salesmen, but this force is entirely inadequate. Special attention is given to re-plating old work; also close plating in oxide silver and brass of carriage and harness trimmings, all work being absolutely guaranteed. During the present year the company to better accommodate its patrons in the west opened a branch house at 67 Yonge street, Toronto. Mr. Geo. A. Gray, who is a native of Sarnia, Ont., came to Montreal eighteen years

ago. He is a gentleman possessing a wide range of practical knowledge in this line of business as well as superior executive ability. He is a prominent member of Federation Lodge A.O.U.W. and highly respected in business and social circles. His partner, Mr. Joseph N. Babson, was born in Rockport, Mass., and came to Montreal eight years ago, and in addition to directing the financial operations of the well known house of J. C. McLaren & Co., is largely interested in other important commercial enterprises in this city.

G. W. CLARKE.

MONTREAL'S most famous bazaar, a veritable emporium of fancy goods, novelties in the ornate and useful; a thousand and one curios, souvenirs and useful articles, a dozen arcades in one, is the celebrated "Universal," which has been developed under the watchful eye, and by reason of the sound judgment and progressive methods of Mr. G. W. Clarke, one of Montreal's most popular and respected merchants. The business was established on St. James street in 1871, and from the start, "Clarke's" was the only place in town where all fancy goods, curios, novelties, etc., could be got in infinite variety at moderate prices. "The Universal" occupies one of the handsomest stores in Montreal or, in fact, Canada. The spacious premises have been fitted up in the most elaborate manner. The front is magnificent, with very large and clear British plate glass windows, behind which is displayed in the most attractive manner samples of the goods within, a veritable index to the vast and varied contents of the store. The show cases contain in all over 500 square feet of plate glass; the casings are mounted in a most artistic style, the walls and ceiling are beautifully decorated and frescoed, ornate pillars support the ceiling, while a broad winding stairway leads to the upper flats. The stock could not be described in these limits; it must be seen to be appreciated. On the first floor is by far the finest stock in the Dominion of fancy goods, of all grades and styles, including the choicest leather goods made, such as bags, toilet cases, purses, pocketbooks, cardcases, etc. Art-metal novelties, china bric-a-brac in bewildering variety, brassware, piano, banquet and table lamps; Sheffield cutlery, so far as of American make; Vienna fans, opera glasses, silver bells, Montreal souvenir spoons, toilet articles in oxidized silver, wood, etc., also jewelry in every line. There is also a fine stock of choice English and American stationery, especially imported. A large assortment is kept of souvenirs of his own ideas, cups and saucers, paperweights, views of the city and also photos of all points of interest. Large departments are devoted to dolls and

toys, as well as children's books. All tourists make it a point to visit The Universal, while Canadians are regular patrons. This is the best place in the Dominion to buy a present for any purpose, and also for the selection of such necessities as cutlery, jewelry, lamps, pocket-books, stationery, etc. Mr. Clarke has developed his large business upon the basis of merit, and liberal, honorable treatment, prices being so low as to excite surprise. The extent of the trade, cash purchasing and cash sales, coupled with the proprietor's abilities as a buyer, account for the wonderful bargains always offered in The Universal, and it stands unique as the only establishment of its kind in the Dominion. To those visiting Montreal we can say, The Universal will prove one of the most interesting places to visit. Mr. Clarke is a respected and progressive merchant, and has ever retained the esteem of the community at large.



GEO. W. REED.

AMONG the leading men of the roofing and asphalt business in the Dominion is Mr. Geo. W. Reed of 783 and 785 Craig street. His experience of more than 40 years in this city has enabled him to discover many of the weak points in the various kinds of roofing and the best methods to remedy such defects. He however does not claim to know it all, but is continually on the lookout for points in which his work may be improved. This rule has led to the adoption of his present trade mark, "The Survival of the Fittest." Good work in which quality is the first consideration, combined with as low prices as are consistent with such work, have given to the house a reputation second to none. Mr. Reed is a native of New Hampshire, but came to Montreal just after the great fire of 1852, and has ever since been actively engaged in the roofing business. Mr. Reed was the first to introduce slate roofing into Montreal, and this is still an important branch of the business. As time passed, however, one new line after another was taken up, more and more room was required, until at present the large four-story and basement building, 40 x 90 feet, on Craig street is fully occupied, besides three large yards for the slate, felt and asphalt departments. The asphalt business, which is the latest of the new lines to be adopted, has in the few years devoted to it shown a

remarkable growth. From small beginnings it has increased until at the present time it keeps from 15 to 20 men constantly employed. In this line are waterproof basements, driveways and walks of every kind which for durable and waterproof qualities are unapproached by any other material. During the last few years a demand has arisen for some cheap material to replace shingles, and also to take the place of the old Canada plate roofs in our city, where the coal gas is playing havoc with all forms of painted iron roofs. This demand is now met by what is called two and three ply Keady Roofing, a preparation of several layers of felt and roofing cement, making a strong, durable material, easily put on by any mechanic, even without previous training and thus of especial use in country districts or in small towns. That it meets a definite want is proven by its large and increasing sale and it has evidently come to stay. This roofing in its various forms is handled by Mr. Reed, and any one desiring information, has only to let his wants in this direction be known. Many of the better class of buildings are now covered either wholly or in part with copper. For elegance and durability no material can rival it, and the rich bronze effect given to it by time increases rather than destroys its beauty. An examination of the roofs of such buildings as the McDonald Buildings and the Redpath Library at McGill College, as well as the beautiful residence of Duncan McIntyre, Esq., will convince any one that Mr. Reed is prepared to meet any demands in the line of artistic metal work. Metal work to any design, in cornices, skylights, etc., guaranteed true to drawings, is one of the specialties of the house, and no detail is too intricate for its execution. One of the specialties in which Mr. Reed takes a just pride is Keady's Rosin Cement Roofing. This roofing was introduced in Montreal more than thirty years ago, and met with great favor until the civil war in the "States" put Rosin entirely out of the market. Some years ago Mr. Reed resumed its manufacture and has steadily increased his output in this line from year to year. He holds many testimonials of its lasting qualities, and finds that from twenty to thirty years may be expected from such a roof. This, however, only applies to the genuine article and not to the many imitations made from mixtures of coal tar pitch and said to be "just as good as the real." No coal tar pitch whatever is used by Mr. Reed in his Rosin Cement, which is carefully manufactured under competent supervision in his own yard. There is no question but that a genuine Rosin Cement Roof is the best roof for the price to be had by any one. Among the various uses to which asphalt can be put is that of a plastic roof coating, a form that has been patented by Mr. Reed. This, although a new line, is meeting with a large sale and has besides durability two especially favorable qualities, light weight and requiring no gravel,

the use of which is a great drawback in many cases. Our space does not permit us to go further into the details of the business of Mr. Reed. His experience is most freely used for the benefit of his customers and an inquiry, either by letter or in person, will meet with a most courteous reply. We can only add that for any kind of metal work, roofing, asphalt, refrigerators, etc., no one can do better than to go to this reliable house.

THE ALICIA CIGAR COMPANY.

THE Alicia Cigar Company, whose office and factory are situated at 1084 St. Lawrence street, Montreal, was organized in 1887, and from its superiority of product is worthy of the patronage of all who appreciate an honest effort to produce the finest grade of hand-made cigars now in the Canadian market. Mr. A. DeLaet, who is one of the proprietors, was formerly senior partner in the firm of DeLaet & Co., importers of Belgian goods, Montreal. All leaf tobacco used in the manufacture of these high class cigars is imported direct from Cuba, and every effort is made to keep these cigars up to the highest standard of excellence. The principal brands manufactured are known as "Alicia Bouquet," "Alicia Regalia de la Reina," "Alicia Regalia Esquisitos," "Alicia Plantation Perfectos," and "National Alicia." These cigars are unrivalled for delicacy of flavor, true fragrance, perfect workmanship and select leaf, and are in increasing demand in all sections of the Dominion. We cannot too strongly recommend hotels, restaurants and the trade generally to sample these splendid cigars, which give such universal satisfaction, and will be found to sell quickly, hold customers and give a good profit to the retailer. The premises occupied comprise two spacious floors, 100 x 40 feet in size, which are used for offices and factory. Here a large stock is always on hand and orders are promptly filled at the lowest possible prices. Mr. DeLaet is highly esteemed for his integrity and is very popular in trade circles.

J. E. TOWNSHEND.

ONE of the prime necessities in every household is a good bed, soft, yielding and cleanly, yet durable and economical. The days of the old bed-cord and straw mattress are now happily things of the past. A new era

is upon us, and foremost in affording the poor man as well as the rich the comfort and refreshing solace of a perfect bed is Mr. J. E. Townshend, whose offices, sales-rooms, etc., are located in Montreal at No. 1 Little St. Antoine street. Mr. Townshend first commenced business in London, England, in 1847, and in 1870 came to Canada and started at Pointe St. Charles, a suburb of Montreal. In 1875 he removed to 334 St. James street, and eventually, in 1890, to his present premises, 1 Little St. Antoine street. Here he occupies a spacious three-story brick building, 150 feet in area, the first floor being utilized for sales-rooms and offices, while the second and third floors are devoted to factory purposes. Mr. Townshend manufactures, largely, spring beds, curled-hair mattresses, down pillows and is inventor, patentee and manufacturer of the "Winder Bed," arranged so that



the wire can be tightened when required. He is, likewise, manufacturer and patentee of the Duguay, or Improved-winder Steel Spring Bed, etc., which is unrivalled for durability, comfort and reliability. Mr. Townshend has taken out twenty-three different patents, one of which was a patent boot-jack, which not only takes off boots, but they can be put on by it. Mr. Townshend has lately died, and the business is the property of his widow, who is conducting it under the old name of J. E. Townshend. Mr. James Partington, the manager, was born in England, and has been thoroughly trained in this useful business. He is a young man of great energy, and is a popular member of the Foresters. This is the only establishment of the kind in Montreal, and here also are manufactured the Jubilee Cane, Dominion and Lath Beds, and the business is both wholesale and retail, extending throughout all sections of Canada. The trade will find it advantageous to handle Mr. Townshend's goods. He sells at such low rates as enables the poor man now to have as good a bed as his rich neighbor, and furniture houses keeping these goods in stock will find it will aid them in retaining trade in other lines.

WM. RUTHERFORD & SONS.

THE contents of this work being designed to convey to the reader some idea of the business capabilities, industrial resources and commercial relations of Montreal, it is our aim to present to the public only such establishments as may be justly regarded as active and influential elements in advancing the general prosperity of the city. It is accordingly our privilege and pleasure to refer to a house which in strength and enterprise is fully deserving of the warmest encomiums. This is the house conducted by Messrs Wm. Rutherford & Sons, manufacturers of sashes, blinds, stair-work, and general



mill-work and hardwood finish of every description, occupying the site, No. 85 to 95 Atwater avenue. This flourishing concern was originally established by the present head of the firm, Mr. William Rutherford, some forty years ago. His operations were primarily of a comparatively modest character; year after year, however, widening the scope of his endeavors till to day the house ranks as one of the leading industrial establishments of its type in the province of Quebec. Mr. Rutherford's first efforts were restricted to the business of contractor and lumber merchant; in 1880 the trading title becoming William Rutherford & Co., and in 1887, being joined by his sons, Messrs. Thomas J., William Rutherford, Jr., and Andrew Rutherford, the present

firm style was assumed. The spacious premises occupied (which, by the way, are about to be enlarged in the spring of 1894, in order to meet the demands of an increasing trade connection) cover a ground area of 358 x 130 feet, with lumber yards on the canal bank, having dimensions of 800 x 120 feet. The working plant consists of mills, drying kilns and storage sheds. The mills for sawing, planing and general wood working are abundantly supplied with the newest and best machinery in use, operated by a steam engine of one hundred horsepower. The kilns have a holding capacity for 60,000 feet of lumber, and a force of from ninety to one hundred skilled workmen is employed in the various departments of the business. The range of manufacture embraces an extended line of wood work, including, as it does, sashes, doors and blinds, stair-work and turning, prepared lumber of all descriptions, packing cases and boxes, besides many specialties in hardwood finish and interior work peculiar to this house. These are produced in great quantity and variety. The best selected materials are utilized in all cases, and only reliable, first-class goods are turned out. Every convenience is at hand for promptly filling orders, special inducements being given in terms and prices, while all transactions are conducted upon the most liberal basis, and dealings with the house are sure to result pleasantly and profitably. Mr. Rutherford, Sr., was born in Roxburghshire, Scotland, settling in Canada in early life. He is president of the North American Caledonian Association, a member of the St. Andrew's Society, also a member and ex-president of the

Mechanics' Institute of Montreal. He is ably assisted by his sons, Messrs. T. J., William, Jr., and Andrew Rutherford. Noted for its enterprise, probity and business integrity, the firm of Messrs. William Rutherford & Sons possesses most deservedly the confidence of Montreal's leading financial and commercial circles in the highest degree.

WM. G. PROCTOR.

THERE is no more important branch of commercial activity than those merchants dealing in food supplies. In this connection we would call the attention of our many readers to the well-known and deservedly

representative retail grocery house owned and conducted by Mr. William G. Proctor, whose popular establishment is located at No. 233 St. Antoine street. The business was established by this gentleman in 1892, and thus far has achieved a marked success. Possessed of ample capital, enjoying the best and most extended trade connections, endorsed with that enterprise and energy that knows no such word as "fail," we predict for Mr. Proctor and his establishment a leading position among the best representatives of the retail grocery trade. The premises occupied comprise a fine commodious store, 25 x 80 feet in dimensions, handsomely finished and fitted up, admirably arranged for the advantageous display of its fine stock, and amply provided with all modern aids for the expeditious dispatch of its large business. The stock carried is large and varied and will aggregate \$9,000 in value; it embraces a full line of foreign and domestic groceries. Delicate and rare teas and coffees from the Orient, spices from India, French, English and German condiments and relishes, preserved fruits, jellies, potted and canned soups and meats, farinaceous goods in great variety, as well as all the leading staple groceries known to the trade, may here be found of the very best quality and at the lowest prices. Combined with the groceries he carries a full line of the choicest wines and liquors. No finer or better assortment can be found in Montreal, and the prices at which he offers would be difficult to find elsewhere. The trade is large, steady and daily increasing in volume and extent, for all operations are conducted upon those principles of sterling integrity and fair dealing which are the unfailing sources of prosperity and success. Mr. Proctor is a native of Hamilton, Ont., but has resided here upwards of nine years; he is thoroughly conversant with all the details of the grocery and liquor trade. He bears a high reputation in mercantile and social circles, and enjoys the unqualified respect and esteem of the entire community.

THE LANG MANUFACTURING COMPANY.

THE Lang Manufacturing Company has within a few years won the leading representative position in the Dominion, in the manufacture of biscuits and confectionery. The company was duly organized and incorporated in 1880, Mr. H. H. Lang becoming president, and Mr. A. Lang becoming the secretary. Upon his decease in 1892, Mr. James Lang, his brother, succeeded him. A visit to their immense factory and salesrooms, St. Monique street, will demonstrate that here is the model concern of the kind in Canada. The company has

a working capital of \$100,000, and employs 150 hands. The entire brick building, Nos. 16, 18 and 20 St. Monique street, is occupied. It is four stories in height, 60 x 200 feet in dimensions, and is fitted up with the very latest machinery obtainable, some of which excels anything of the kind elsewhere in the city or Canada. The company manufactures every conceivable thing in the biscuit and confectionery line, their catalogue including hundreds of novelties, besides all the staples. There are over 160 different styles of biscuits manufactured here, and in confectionery the lists are bewildering. Here are all styles of chocolate and other cream goods: Caramels, boiled goods, tablets, sticks, gum goods, jumbles, licorice goods, lozenges of all kinds, including fancy mottos. Here are all the popular mixtures, including rock candy, etc., and a list of all the favorite chewing gums, including Lang's 5c. citronella bar in assorted flavors; Lang's "Honeysuckle" gum, and Lang's Tropical Fruit gum. In gross goods, the house has an astonishing variety of a quality and at prices which cannot be duplicated elsewhere. Mr. H. H. Lang was born in Cornwall, England, coming to Canada in 1867, and was for thirteen years with Gibbs & Brother, of Oshawa, Ont. He subsequently removed to Montreal. Prior to leaving Oshawa, Mr. Lang was for two or three years a member of its council, and was chosen chairman of the Finance Committee, due to his splendid business and executive capacity. He is a member of the Board of Trade, as also a member of the Ancient Order of Workmen, and I.O.O.F., and is a practical business man, and one who has won and permanently retains the confidence and esteem of the entire commercial world. Mr. James Lang was also born in Cornwall, Eng., and came out here in 1869, and no one more than he has proved better qualified to successfully handle a business of this magnitude.

MEAKINS & CO.

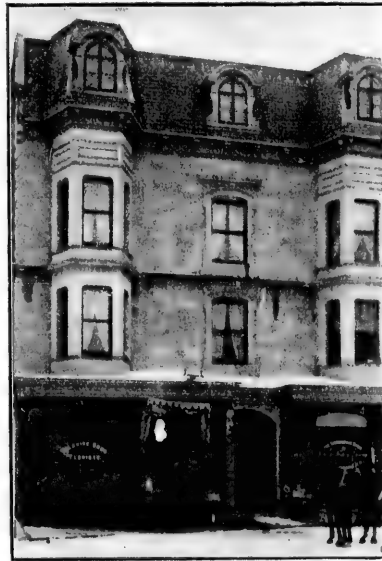
AMONG the many manufacturing interests in Canada which have been built up by the energy and enterprise of those engaged in them, that of the manufacture of brushes has developed to an extent scarcely realized by a disinterested public. There are to-day several firms in existence in the Dominion who have a manufacturing plant and staff of workmen for turning out brushes of all descriptions which are unsurpassed in any country in the world. These firms draw their supplies of raw material from nearly every quarter of the globe. The supply of bristles is drawn chiefly from Russia, which country turns out the strongest and heaviest grades, while Germany and France turn out the

finer grades, while India and China also send out limited quantities. The various vegetable fibers used in the manufacture of household brushes are drawn chiefly from South America—Brazil being a large exporter of this class of goods. Among the foremost houses in Canada in this line, we would call attention to the firm of Meakins' Sons & Company, who have been engaged in the manufacturing of brushes for thirty-four years. This firm first started in this line in the city of Hamilton in 1860, under the firm name of Meakins & Sons, and they have made such progress that to-day they have one of the largest and best equipped factories on this continent. In the year 1877 this firm purchased the brush business of the late Joseph Kirkup, of Montreal, one of the oldest firms in their line in Canada, and recognizing the importance of Montreal as a distributing point for their goods, they obtained premises there and established themselves under the name of Meakins & Co. This branch of the business has always been under the charge of Mr. Chas. W. Meakins, the junior member of the firm, who is well known to the trade of Montreal and the East. He is a member of the Board of Trade, an active officer in the militia, and a member of several of the clubs and athletic institutions of the city. The Hamilton business and factory are under the superintendence of the senior partner, Mr. C. Wm. Meakins, who is one of the best-past men in this line on this continent. He is a member of the Board of Trade, and takes an active interest in civic affairs. The firm manufacture all kinds of brushes, but their chief specialties are painters' goods of all kinds, of which they carry a large stock.

ALFRED C. WILSHIRE.

THE demand in a large city for artistic taste and culture is in no business more apparent than in that of the florist. The store of Wilshire Bros., at 654 Sherbrooke, corner Mance street, is one of the most stable houses in Montreal, having been in successful operation a period of six years, and is worthy of more than a passing notice in this historical review. In February, 1893, Mr. Alfred C. Wilshire assumed the sole proprietorship. The store is elegantly fitted up; a splendid stock of decorative plants is carried, and a full supply of cut flowers is always on hand. Designs are made for weddings, funerals, balls, parties, etc., and halls, churches and dining rooms are decorated for special occasions with rare and beautiful plants. Dried flowers and immortelles are made up in different designs, the prices always being governed by moderation, and persons may rely at all times upon getting

the full value in their purchases. Two assistants are employed, and orders are promptly attended to. The Telephone call being 3216. Mr. Wilshire is a native of Buckinghamshire, England. He has been a resident of Montreal eleven years, and was formerly employed as gardener for Mr. Lunn, on Hutchinson street, and



is treasurer of the Gardeners' and Florists' Club. This establishment bids fair to outrival its competitors, both in freshness of the goods kept and the taste with which they are selected and designed, and in view of the foregoing facts we take pleasure in recommending our readers to give a call to the establishment of Wilshire Bros., feeling satisfied they will be repaid for their trouble.

INTERCOLONIAL COAL MINING COMPANY, Ltd.

ONE of the principal coal mining interests of Pictou County, Nova Scotia, is that conducted on an extensive scale by the "Intercolonial Coal Mining Company, (Ltd.)," of this city, and whose operations have developed to proportions of considerable magnitude, as the "Drummond Colliery" is producing one of the finest soft coals mined in Canada, which is in growing demand here and throughout eastern Canada. The company was organized in 1866, under the laws of Nova Scotia, with a large capital, which was almost entirely subscribed by Montreal capitalists, always foremost in advancing sound, practical enterprises. The company has recently had a deserved success, and its coal is in growing demand wherever introduced. The Drummond Colliery contains one of the richest known veins of bituminous coal, which is an economical and reliable fuel, burning with a steady clear flame, leaving little objectionable residue, and creating the most intense heat during the process of combustion, being in every respect suitable for household purposes, steam users, and railroads. The company's capital, including its bond issue, is \$1,000,000, and it has extended its works and plant in a systematic manner, introducing all the latest improved machinery and appliances, and owning and operating a railroad that is 7 miles in length, extending from the mines to Pictou Harbor for water shipment and connecting with the Intercolonial Railroad, of Westville, N. S., thus securing rail transportation to all points. The company now employs 550 men and boys at the mines, and in 1892 mined and handled some 196,000 tons, shipping by rail and water some of its largest customers being the Intercolonial and other leading railroads, steamships, etc. Much of the company's success is due to the energy and ability of its executive management. Mr. Cleghorn, the president, has manifested the soundest judgment in the company's guidance, and is recognized as one of the best business men in Montreal. Born in this city, he received his education at the Howden Schools, and commenced life 40 years ago, as a clerk in the dry goods business. For 26 years he has been a member of the widely known wholesale dry goods house of Messrs. J. C. McKenzie & Co., and in that, as in all other enterprises with which he has been connected, achieved a substantial success. He is an active member of the Board of Trade, and has been one of its Council or Executive head for a period of 16 years. He is also a director of the Sun Life Assurance Company, of Montreal; a director of the Manufacturers' Insurance Company, and a Life Governor of Montreal General Hospital, in every position faithfully discharging the trust imposed upon him. Mr. Henry A. Budden, the vice-president and

managing director, is a native of Montreal, and has had a lengthy business career. He is a member both of the Corn Exchange and Board of Trade, and has been closely identified with the company since 1871. Mr. William J. Nelson, the secretary-treasurer, is likewise a native of Montreal, and has been identified with the company since 1870. As one of the leading Coal Mining Companies of Canada, the "Intercolonial" is worthy of special mention, and is a creditable illustration of an able, judicious and enterprising management, which many other corporations could well afford to copy.

D. McCALL & CO.

IN every branch of commercial activity in a large community, there is almost invariably one house that is justly and popularly spoken of as the representative of its class. In the Metropolitan city of Montreal in the line of the finest imported millinery, mantles and fancy dry goods, the position of supremacy is held by the firm of Messrs. D. McCall and Co., whose extensive and attractive establishment is located at 1831 Notre Dame Street. This prosperous enterprise was originally established in Toronto some eighteen years ago, the branch establishment now under consideration having been opened in Montreal in 1886. The premises occupied comprise two capacious floors 30x100 feet in dimensions, giving ample accommodation for the manipulation and display of the exceptionally fine lines of goods carried and the general advantageous prosecution of the immense business annually transacted. The Toronto establishment is admittedly one of the finest dry goods emporiums in the Dominion of Canada, no less than ten thousand dollars having been expended on its interior fittings during the past year, the stock of the two stores aggregating a cash value of about \$2,000,000. All the finest millinery goods are imported direct from the most celebrated Paris and London houses, and the mantles and general fancy dry goods have been selected with a taste which at once bespeaks the patronage of the feminine rank and fashion of the Canadian Metropolis. The stock embraces an extensive and choice assortment of hosiery, gloves, laces, ribbons, flowers, feathers, cloaks, jerseys, jackets, underwear and kindred ladies' outfitings, which for quality, elegance and freshness will compare favorably with that exhibited in the show rooms of any similar concern in the country. The individual members of the firm, Messrs D. McCall and W. Blackley, have brought into every day practice a thoroughly efficient system of organization conducting greatly to the effective carrying on of so immense a business. The active management of the affairs of the Montreal branch are rested in the able hands of Mr. W. J. O'Malley, who was

formerly travelling salesman for the well known house of Messrs. McLean & Co. Mr. O'Malley is possessed of superior taste and judgment, of long experience and wide acquaintance with every detail of the business with which he is connected; and as a consequence of his thorough knowledge, the great facilities afforded him by his principals for carrying on the business in all its departments, the satisfactory manner in which all work committed to him is done, and the promptness with which all orders are filled, he has placed the establishment in the front rank of this department of commerce in the "Metropolis of the Canadas." The firm's commercial relations are widespread, its facilities unsurpassed, its connections the best possible, while its wise and conservative management have made it noteworthy among the enterprises of its type now in active operation throughout the length and breadth of the Dominion.

TEES, BONHAM & CO.

THE great centre of the Canadian trade in teas and coffees, is admittedly the city of Montreal, and the high character and standing of the leading houses engaged in this business are of course the best proofs of its magnitude and importance. An essentially representative house identified with this trade is that of Tees, Bonham & Co., No. 508 St. Paul street, and with branches at 2381 St. Catharine street and 494 Rachel street, which was founded by its enterprising proprietors in September, 1892, and though but a short period has elapsed since its inception, it already commands a large trade with dealers and consumers, and shows every indication of a steady and extensive increase. The premises occupied are eligibly located, thoroughly appointed, and admirably arranged for the advantageous display of its large stock. They carry an especially choice assortment of teas, coffees, spices, mustard, etc., unsurpassed in quality, which are offered at the lowest market prices. An inspection of the stock in store, and the manner in which the trade is conducted, point at once to a system of order and method, which must in the nature of things result in permanent advantage to patrons. All their teas are received direct from the growers in China and Japan, while the fragrant coffees of Java and South America go through no jobbers' hands before reaching their own. Their spices are imported direct from the West Indies and the United States, and the facilities which they enjoy in the purchase and handling of their goods enables them to place these before their patrons at much lower prices than their contemporaries in the city. Both proprietors are natives of Canada, and though young men, have received a

thorough business education, fitting them to conduct their rapidly increasing trade. Mr. David Tees, Jr., was born in this city; for some years he resided in Chicago, Ills., and was employed as tea taster. Mr. E. W. Bonham is a native of Quebec, and has resided here about two years. He was for some years identified with the Standard Agency Co., of this city, and previous to that was in the employ of G. R. Kenfrew & Co., of the hat, cap and fur trade. For the short time they have been in existence they have gained an enviable reputation as business men of energy and integrity, disinterestedly active in all movements, looking to the advancement of the business interest of the city. The concern, as may be inferred, is noted for the superior quality of its goods, and the high estimation in which it is held by the trade is due to a course of honorable and liberal dealing with its customers, and its prospects are of the brightest.

BEDARD & VINCENT.

THIS notable emporium opened its doors in September, 1892, and despite a more or less recent establishment it to-day ranks as one of the leading, largest and most popular houses of its type in the Canadian Metropolis. The business premises, at 1810 and 1812 Notre Dame street, consist of two commodious flats and basement, each having a frontage and depth of 80 x 70 feet, the plate glass windows, marble flooring and ornamental external and internal fixtures combining to render it one of the most attractive features of the neighborhood. The interior of the establishment, with its handsome ceilings, oil-painted walls, electric light plant and kindred modern accessories, has deservedly earned for it the reputation of being one of the most artistically furnished dry goods houses in Montreal. So far as the character of the stock and the extent of it are concerned, it may be justly stated that it is unsurpassed by that of any other first-class establishment, and embraces a diversity of the very latest designs in mantles, costumes and dress goods too numerous for particularization in these pages. A specialty is made of mantles and wraps, which are found in great variety of the best qualities at lowest prices, and their factory, in the basement, for the production of these goods is fully equipped for the higher order of work. The firm import direct from London, Berlin, Paris and New York, and are consequently always among the first in Montreal to offer the latest and most seasonable goods. Polite and attentive salesmen and salesladies promptly wait upon every customer, and some idea of the magnitude of the business here transacted may be realized when we state that thirty skilled mantle makers are provided with constant employment irrespective of the efficient corps of clerks and assistants. The high reputa-

tion of Messrs. Bedard & Vincent is so familiar with the general public that further comments on our part would be superfluous.

HENRI JONAS & CO.

REPRESENTATIVE among the leading firms in Montreal, extensively engaged in the importation and manufacture of fine grocers' sundries, is that of Messrs. Henri Jonas & Co., whose establishment is located at 389 St. Paul street. This successful and important business was established in 1870 by Mr. Henri Jonas, who is now sole proprietor. He occupies a spacious four-story and basement building, 30 x 140 feet in area, fitted up with every appliance requisite for the successful prosecution of this extensive business. Here twenty-three persons are employed and the trade of the house extends throughout all sections of Canada and Newfoundland. Mr. Jonas manufactures largely all kinds of concentrated extracts, for confectioners', druggists', grocers' and caterers' use, also pure fruit syrups, essential oils, essences, etc., and imports castor and olive oil, cod liver oil, French pickles, potted meats and fancy groceries of all kinds. He is sole manufacturer of the famous military dressing, which has an excellent reputation all over Canada and is unrivalled for quality and flavor. The goods handled by Henri Jonas & Co. are general favorites with retailers and jobbers, owing to their great salability and intrinsic merits, while the prices quoted for them in all cases are extremely moderate. Orders are carefully filled and all goods are fully warranted to be exactly as represented. Mr. Jonas handles the finest spices, black and white pepper, cloves, ginger, nutmegs, mace, etc., brought into Canada, and keeps three mustard mills in operation in his establishment. He was born in Paris, France, and has resided in Montreal for the last twenty-three years, where he is highly esteemed in trade circles for his enterprise, business capacity and integrity. Mr. Jonas is a popular member of the Board of Trade and a member of the Chamber of Commerce and City Club. He is, likewise, an active Freemason and his house is among the principal leaders in its line in the Dominion.

A. R. WILLIAMS.

THIS is the Montreal branch, No. 305 St. James street, of the famous house of Mr. A. R. Williams, manufacturer of machinery, etc., whose principal offices and warehouse are situated in Toronto, at 102 Esplanade west. The business was originally founded in Toronto in 1868 by Messrs. Thomson & Williams, who conducted it till 1878, when, on the retirement of Mr. Thomson, Mr. Williams became the sole proprietor. The

Montreal branch was opened in June, 1891, and is under the able and careful management of Mr. F. C. Wilson, who is widely known for his promptness and just methods. Mr. Williams' works, which are among the largest and best equipped in Canada, have an area of four acres and furnish constant employment to six hundred workmen. Mr. Williams manufactures, extensively, engines, boilers, iron tools, wood-working machinery, special machinery, etc., and supplies full outfits for machine shops, railroad shops, plow shops, foundries, brass shops, planing mills, shingle mills, elevators, threshers, etc. He also keeps in stock belting, band saws, vices, anvils, forges, brass goods, and supplies of every description, which are offered to customers at extremely moderate prices. Mr. Williams is able to compete in prices with



any manufacturer in the Dominion, and at the same time he furnishes the best goods in each line. He carries a stock valued at over \$200,000, and in Montreal the stock is worth \$30,000. Orders are filled with care and dispatch, and all goods are fully warranted, while they are unsurpassed for quality, reliability and uniform excellence. Mr. Wilson, the Montreal manager, promptly fills orders, and the trade of this branch, which is steadily increasing, extends throughout Quebec and the Maritime Provinces. Mr. Williams was born in Pennsylvania and came to Canada twenty-five years ago. He resides in Toronto, and is one of our public spirited and progressive citizens. Circulars or catalogues will be sent upon application, containing the detailed specifications of any machine or line of goods handled or manufactured by this noted and popular house.

G. W. DAWSON.

THERE is no profession more exacting in its demands, or which requires more thorough training, than that of the engraver and die-sinker. The followers of this occupation have the fullest scope for their artistic abilities. A gentleman who has acquired a deserved prominence and high reputation for the excellence of his

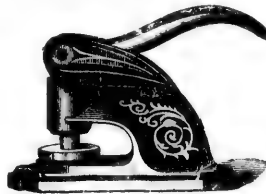


productions in this line is Mr. G. W. Dawson, the well-known practical die-sinker and engraver, tool-maker and manufacturer of small brass and steel goods, at No. 747 Craig street. Mr. Dawson has a practical experience of

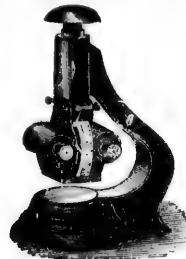


nearly twenty-five years and is thoroughly versed in all the details and intricacies of the trade. He established his business here in 1878 at No. 685 on this street, where he remained till September, 1893, when the exigencies of his increased business required more room and greater facilities, hence his removal to his present commodious

quarters. His establishment is one of the largest of its kind in the city, thoroughly equipped with new and improved machinery, and steady employment is given to six skilled and efficient workmen. He has every facility at hand for the production of superior work and is prepared to execute all kinds of engraving at short notice, moderate terms, and guaranteeing perfect workmanship in all cases. He manufactures to order all kinds of steel



dies, soap dies, stencils, burning brands, steel letters, punches and figures; also, lead seals and wires for sealing up cases and cars; makes a speciality of pattern letters for foundrymen and pattern makers. Plates and dies for embossing paper, etc., are promptly furnished;



also, seal presses, moulds, stamps, plates and tools for bookbinders' work. A heavy stock is carried at all times, including brass labels, checks, plates, rubber stamps of all kinds, and a full line of fancy brass goods and other productions. A very large and influential trade is enjoyed in all parts of the Dominion. All orders and commissions are given immediate attention. Prices are placed at a fair and reasonable figure and satisfaction is

guaranteed. Mr. Dawson is a native of England, whence he came to this city in 1878. He is well and widely known as a thorough exponent of his craft, and is held in high respect in business and social circles.

D. MORRICE, SONS & CO.

AS the great business centre and Metropolis of the Dominion, Montreal has several houses that have no equal in their line here, and with few exceptions cannot be duplicated in the United States, such, for example, as the internationally celebrated firm of Messrs. D. Morrice, Sons & Co., whose enormous trade in staple dry goods has no counterpart in Canada. Both as to soundness of management, energy and progressiveness, the house has won the most enviable of reputations. The business was established in 1803 by Mr. David Morrice, who soon gave the fullest evidence of possessing exceptional business qualifications. His intimate knowledge of the wants of the trade, coupled with his splendid facilities as a manufacturer's agent, enabled him at all times to fill orders in the most complete and satisfactory manner, and his trade grew at a rapid ratio. Repeated enlargements of facilities have been necessitated, and the concern has for a long term been the largest handler of staple dry goods in the Dominion. In 1883 the present co-partnership was formed, Mr. David Morrice, Jr., and Mr. W. J. Morrice, sons of the senior member, being admitted. Both gentlemen are popular young business men, thoroughly and practically familiar with every detail of the trade. The firm have occupied their present unusually desirable premises since 1875. The building is one of the largest and finest devoted to wholesale trade to be found in the city—a splendid type of modern architecture, built in the most massive manner of cut stone, with a handsome front. The interior is fitted up in the best style, and the immense stock is systematically arranged. The premises are six stories in height, and 75 x 150 feet in dimensions, every foot of the vast area of floor space being utilized. The firm are representatives here to the wholesale trade of many of the principal mills devoted to the manufacture of textile fabrics. They are the general agents for the Dominion Cotton Mills Company, which control the Hochelaga, St. Ann's, Magog, Kingston, Brantford, Moncton, Windsor, Coaticook, Halifax and Canadian Colored Cotton Mills Co., who have their mills all over the Dominion; Milltown, N. B.; Cornwall, Ont.; Hamilton, Ont.; Gibson Cotton Co., Marysville, N. B.; Hamilton Cotton Co., of Hamilton, and Merritt, Ontario. The product of all these concerns is marketed through the agency of Messrs. D. Morrice, Sons & Co., who also represent the following concerns: Auburn Woolen Co., Peterboro, Ont.; Fenman Mfg. Co., Paris, Ont.,

mills at Thorold, Ont.; Coaticook, Que.; Port Dover, Ont.; Trent Valley Woollen Mills Co., Campbellford, Ont. Messrs. Morrice, Sons & Co. compare favorably, as to scope and magnitude of trade, with any of the largest dry goods commission houses of New York, handling all grades of cottons, shirtings, sheetings, bagging, prints, twills, checks, gingham, ticking, medium and coarse tweeds, blankets, saddle felts, glove linings, grey and fancy flannels, serges, yarns, knitted underwear, mitts, gloves, corset laces, carpets, rugs, etc. The house deals solely with the wholesale trade, and is justly renowned for the ability and integrity with which its immense business is conducted. Mr. D. Morrice, Sr., has for many years been a leading factor in the development of Montreal's trade, and is one of her most public spirited citizens. He has other large interests, being a director of several well-known corporations, including the Springhill and Cumberland Coal Co. Mr. Morrice has ever been a liberal supporter of philanthropic and educational movements, and presented the beautiful and commodious Convocation Hall to the Presbyterian college. He is an honored citizen, and a universally respected merchant. Messrs. D. Morrice, Jr., and W. J. Morrice are natives of Montreal, and widely known as business men of marked ability. Montreal is to be congratulated upon the possession of such an important house as this, which secures to Canadian merchants the same purchasing facilities as are enjoyed in the New York markets.

EXCELLENCE CIGAR FACTORY.

ONE of the most successful and reliable firms of fine cigar manufacturers in the city of Montreal, is that of Messrs. Myers & McCaffrey, whose factory and office are situated at 543 Craig street. The growing importance of the cigar making industry entitles it to a place of prominence among the manufacturing resources of this continent. This industry was founded six years ago by T. Tombyll and Alex. Myers, succeeded by Alex. Myers and Alphonse McCaffrey, who are practical and experienced men in this line of business, and give to it the benefit of their supervision in every detail. They occupy commodious and well-appointed quarters and give employment to a large staff of experienced operatives. No inferior tobacco is used, all cigars being made from choice stock and none but really superior goods are turned out. The special brands of the house are "El Bondoso," "El Grandor," "Excellence" and the "Famous Bouncer," all of which are standard with the trade and fast favorites with the public wherever they have been introduced throughout the Dominion. Myers & Mc-

Caffrey import their tobacco direct and their trade, which is steadily increasing, extends throughout the entire Dominion of Canada. The firm's brands are always maintained at the highest standard of excellence and in fine quality, finish and flavor, challenge comparison with any cigars in this country. A large stock is at all times on hand and orders are carefully and promptly filled. Mr. Myers was born in London, England, and was formerly a partner of T. Tombyll & Co., founders of this business, while Mr. McCaffrey is a native of St. John, N.B. Both partners are highly esteemed for their integrity, and are extremely popular in trade circles. It will be judicious and beneficial for cigar dealers, hotels, restaurants and jobbers to keep in stock a full line of Messrs. Myers & McCaffrey's cigars, which are general favorites with lovers of the weed and always command a ready sale.

THE MONTREAL WAREHOUSING CO.

MONTREAL'S terminal facilities are of a very complete and extensive character. Her docks, canal basins, elevators and warehouses are all of a capacity and character that renders this port a most desirable one for the transaction of the forwarding and export trade, and one of the principal factors is the Montreal Warehousing Company, which has large facilities for the storage of grain and flour, whether for local consumption or for export. The company was duly organized and incorporated in 1865 with a capital of \$600,000. The premises are located at 234 Wellington street and 122 Mill street. The main warehouse on Wellington street is 500 feet by 150 in dimensions, seven stories in height at the west end and five at the east end. The premises have a capacity of storing 400,000 bushels of grain. The flour storage warehouse adjoining is a solid stone structure, five stories in height, with a capacity of warehousing 80,000 barrels of flour. The Mill-street elevator has a capacity of storing 600,000 bushels of grain, and is provided with nine elevators, operated by a 150 H. P. engine. The warehouses all have direct railroad connection via G.T.K., and the cars run directly into the elevators. The buildings are all fireproof, with doors and shutters of iron, thus insuring absolute security and the lowest rates of insurance. The company's premises are the most desirable in Montreal for grain and flour storage, and have the patronage of the leading millers, shippers and exporters. The Executive officers are as follows: Mr. L. J. Seargeant, President; Mr. W. M. Ramsay, Vice President; and Mr. Geo. H. Hanna, Manager and Secretary.

THE TOURVILLE LUMBER MILLS CO.

THE lumber interests of the Province of Quebec are of vast extent and importance and afford steady employment to thousands of citizens. Among the leading manufacturers of lumber are The Tourville Lumber Mills Co., with headquarters in the Imperial Building, this city, and having large saw mills at Louiseville, Pierreville, and Nicolet, P.Q. This great concern was originally established in 1880 under the style of Tourville & Co., the copartners being Hon. L. Tourville and Mr. Joel Leduc. In 1891 the important interests were duly organized and incorporated under the present title, with a paid up capital of \$250,000, thus rendering the corporation one of the most extensive of its kind in the Dominion. The officers are as follows:—Hon. L. Tourville, President; Joel Leduc, Esq., Vice-President; R. Tourville, Esq. (son of the President), Secretary-Treasurer, and Messrs. N. Gill, Ed. Ouellette and A. Tourville, Directors. The company owns large timber limits in the Province, cutting much of the finest timber that reaches market. They have built three of the finest and most completely equipped saw mills, located respectively at Louiseville, Pierreville and Nicolet in this Province. They have numerous gangs of saws, and all the best arrangements for the economical handling of logs and lumber, and have an enormous annual capacity. 175 men are employed in the Louiseville mill; 200 in that at Pierreville, and 60 in the Nicolet mill. These mills cut good grades of white pine, spruce and hemlock lumber, and which is exported to the United States and Europe. The company handles 35,000,000 feet annually and ships direct by cargo from their mills. Hon. L. Tourville is a resident of this city, and has always been prominent in both commercial and political life. As a member of the Legislative Council of the Province of Quebec, he has ever accorded a hearty support to a wise policy of internal development of her resources, and as a business man he manifests the soundest judgment and marked ability. He has been honorary director of The Equitable Life Assurance Co. of New York; member of the Council of the Board of Trade; originator and first president of the Hochelega Bank; president of the Montreal Exposition Co., and president of the Montreal and Sorel Railway Syndicate. Vice-President Leduc is one of the most prominent of Montreal's capitalists, and is president of the Montreal Paper Mill Company, with which he is also connected, while he is also one of the Montreal and Sorel Railway Syndicate, and is a Director of the Jacques Cartier Bank. Mr. R. Tourville is an able and popular young business man, and faithfully discharges the duties of Secretary-Treasurer. The company is in every respect the leading representative in the lumber trade of the P.Q., and is worthy of the great success achieved.

TESTER & CO.

THE largest and most noted firm of manufacturing confectioners in Montreal is that of Messrs. Tester & Co., 68 and 70 McGill street, whose products have achieved a widespread reputation for their delicacy, purity and superiority in every way. This extensive business was established in 1868 by Mr. J. W. Tester, who was eventually succeeded by the firm of Tester & Co. In November, 1892, Mr. J. W. Tester retired,



when Messrs. Thos. Montgomery and James McBride, the special partner, assumed control, the business being still conducted under the old name of Tester & Co. They occupy a spacious five-story and basement building, 60 x 100 feet in area, fully equipped with all modern appliances, elevators, etc. The factory is equipped with the latest improved machinery, operated by steam power, and eighty hands are employed in the different departments. The output of the factory is ten tons of confectionery daily. Purity and quality in all their confections

have ever been their first consideration, and they use only the finest sugars, the choicest essential oils and extracts, only pure vegetable colorings, etc., while the system pursued by the firm always insures a uniform high standard of excellence and delicious character of all goods. Messrs. Tester & Co. manufacture all kinds of chocolate goods, creams, caramels, bon-bons, glacé fruits, fig paste, lozenges, stationery, etc., which are offered to jobbers and retailers at moderate prices. Absolute cleanliness in all operations is insisted on by the firm, and its trade now extends throughout all sections of Canada from Halifax to Vancouver. Orders are filled with care and dispatch, and six travellers represent them on the road. This firm is the largest handler of maple sugar in the Dominion, having a report on it from all parts of the United States, and some seasons send it to that country as many as fifty cars of 25,000 lbs. each. Mr. Thos. Montgomery, the managing partner, is a native of Montreal. He is Vice-President of the Montreal Biscuit Company. Mr. James McBride is a member of the well-known firm of Vipond, McBride & Co., fruit commission merchants. He is, likewise, President of the Montreal Biscuit Company, and an active member of the Montreal Board of Trade. Mr. McBride is also alderman of the West Ward, and a member of the Police and Finance Committees of the Board of Aldermen.

They represent through their travellers the Montreal Biscuit Company, who enjoy the reputation of turning out nothing but the finest goods, and are continually bringing out some new lines, such as Golden and Graham Wafers, Gaudura and Molasses Cookies, besides the usual assortment made by other makers. Mr. Farquharson, the manager, has had extensive experience in the business, and their output is yearly increasing, making their present premises too small for their requirements.

THEODORE A. GROTHE.

THERE is no branch of industry in the city of Montreal that calls for a greater amount of capital, skill and ability than that of the manufacture and sale of jewelry. In this connection special reference is made to the old-established and reliable house of Mr. Theodore A. Grothe, manufacturing jeweler, clock and watchmaker and engraver, whose store and workshops are situated at 95 and 95 1/2 St. Lawrence street. This is the oldest house of the kind in Montreal and was established sixty-five years ago by Christian Grothe, who was succeeded by J. M. Grothe & Co. In 1886 Messrs. T. A. and A. U. Grothe assumed control and conducted it till 1889, when Mr. A. U. Grothe was

accidentally drowned. The business was then continued by Mr. Theodore A. Grothe, who is a grandson of the founder. Mr. Grothe is a thoroughly expert and practical jeweller and silversmith, fully conversant with every detail of this important industry and the requirements of the most critical customers. This was the first house in the city to commence the manufacture of solid silverware. The workshop is fully supplied with modern tools and appliances, including melting and sifting forges. The store is elegantly fitted up with white and gold enamel fixtures with gold trimmings, electric lights, etc., and twelve persons are employed in the establishment. The stock, which is one of the finest and best in Montreal, includes gold and silver watches of the most noted European and American manufacture, gold jewelry of all kinds, rings, pins, lockets, chains, brooches, bracelets, diamond goods, solid silverware, French clocks, optical goods, opera glasses, etc., which are offered at extremely moderate prices. Jewelry of all kinds is promptly made to order, and Mr. Grothe also attends carefully to engraving, fine watch repairing and diamond setting. Mr. Grothe is a native of Montreal, who is highly esteemed by the community for his strict integrity. He is a popular member of St. Joseph's, St. Peter's and the Artisan Societies, and likewise of the C.M.B.A. and I. O. of Foresters. We would observe that none but first-class and genuine articles are kept in this establishment, and all goods are unrivalled for workmanship and beauty of design.

J. & R. ESDAILE,

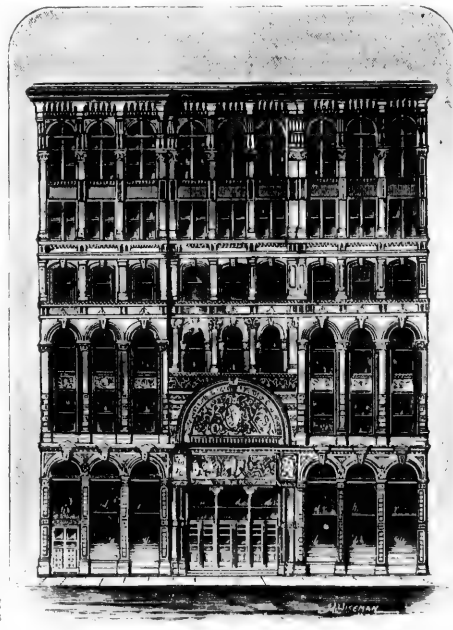
THE trade in grain and produce is undoubtedly one of the most important that is centred in Montreal, being ably represented in the city by a number of responsible and reliable houses. Prominent among these is the old-established, widely-known house of Messrs. J. & R. Esdaile, grain and produce brokers, whose offices are located in the Corn Exchange building, corner St. Sacramento and St. John streets. This important business was established in 1846 by Messrs. John and Robert Esdaile, who conducted it till 1864, when Mr. John Esdaile retired after a successful and honorable career. John died 23rd April, 1877. The business was still continued under the old firm name by Messrs. Robert and his son, James Esdaile, up to 1877, when Mr. James Esdaile also died. His brother, Mr. R. M. Esdaile, then entered the business as a partner, and carried it on with his father till 1882, when Mr. Robert Esdaile died. Mr. Esdaile was one

of the founders of the Corn Exchange, its first President and elected to that position nine different times. He was succeeded by his son, R. M. Esdaile, who has been thoroughly trained in the business, and is recognized as among the ablest produce brokers in the city. This business has always been carried on by members of the Esdaile family. They offer every facility and advantage to the public as regards the purchase and sale of grain, and last year handled a very large quantity of grain on through shipment, and large quantities of hay and produce. Liberal advances are made on consignments of grain, while quick sales and immediate returns are always guaranteed by this responsible firm. Orders from exporters and others are immediately filled at the lowest ruling market prices, and they number among their patrons many wealthy operators and shippers. Messrs. R. M. and C. B. Esdaile are natives of Montreal, and popular members of the Board of Trade and Corn Exchange. Mr. R. M. Esdaile was President of the Corn Exchange for two years, 1890 and 1891, and member of the Council of the Board of Trade, 1892 and 1893, and has been identified with this house since 1867. He is a member of the St. James Club, Caledonia Society, Thistle Curling Club, and is Vice-President of St. Andrew's Society, was President and Captain Montreal Football Club and one of the founders. Mr. C. B. Esdaile is likewise a member of the Thistle Curling Club, St. Andrew's Society, St. James' Club, and has been connected with this firm for the past six years. They are highly esteemed in trade and financial circles for their executive ability and strict probity, and have always been active supporters of all measures conducive to the benefit and usefulness of the Board of Trade.

LA BANQUE DU PEUPLE.

ONE of the oldest and most famous financial institutions of the Dominion is "La Banque du Peuple," which has now recognition in the monetary circles of the world for its exceptional strength and conservatism of management, coupled with its well-known liberal treatment of customers, while it offers perfect banking facilities, and is a popular favorite with active business men. The bank dates back to July 14, 1835, when Messrs. Viger, DeWitt & Co. organized a private bank, with a view to meet the long-felt want of increased banking facilities by the French-Canadian business people. It thus had the distinguished honor of being the first French bank in the city. In 1845 a joint stock company was formed under the present title, the bank receiving a

royal charter. Its record is one of marked vigor and efficiency, affording the public all the facilities of a well-managed bank of discount. The premises first occupied were on St. Francois Xavier street, near St. Sacrament



street, whence the bank removed to the site on St. James street, where the General Post Office now stands. In 1873 that property was purchased by the Dominion Government for the site of the present Post Office, and the bank removed to its present desirable location. When com-

pleted it will be one of the finest buildings in the city, fitted up with all the modern improvements, including fire and burglar proof vaults of massive size and strength and incandescent electric light, steam heat, elegant furniture and fixtures—in fact, a model banking house. The succession of the bank's Presidents has been as follows: Hon. Louis Viger, Jacob DeWitt, Hon. F. A. Quesnel, H. B. Smith, John Pratt, C. S. Cherrier and Jacques Grenier. Mr. Grenier is one of the ablest and most conservative merchants in Montreal; one of her public spirited citizens, through long years of service in the council and as Mayor, being conversant with her needs, and who has materially aided in securing her development and prosperity. Mr. George S. Brush, the Vice-President, is the proprietor of the Eagle Foundry and is an able business man. The rest of the directors are Messrs. A. Leclaire, M. Branchaud, Wm. Francis, A. Provost and Chas. Leclaire, all representative capitalists and business men. Mr. J. S. Bousquet, the cashier, has been identified with the bank for years past, and was elected to his present responsible post in 1886. He brings to bear special qualifications, and is one of the ablest and most energetic of Montreal's bank officials. Mr. Wm. Kicher has been Assistant Cashier for three years past, while Mr. A. Gagnon, the Inspector, was for years book-keeper for Vian & Freres. The last annual statement of the bank is one of the most gratifying character, showing assets of over eight millions of dollars. Its lines of discounts average nearly \$7,500,000, while its circulation runs at an average of \$750,000. Its immediately available assets amount to \$1,893,000, including such items as \$100,539 specie; \$288,430 of Dominion notes, \$160,912 of notes and checks on other banks, and call and short loans on stocks and bonds, \$1,230,304. The bank has deposits averaging \$5,500,000 and has the accounts of many of the leading firms, banks and corporations of this city and Province. Its earning capacity is very great. After providing all expenses, its net profits last year were \$155,220. Out of this, dividends amounting to \$72,000 were paid, and \$70,000 was added to the Reserve Fund, which now amounts to the magnificent sum of \$550,000, nearly one-half of the paid up capital of \$1,200,000. In every respect the bank is one of the most solidly prosperous in the Dominion, and its stock is held at a high premium, as one of the choicest dividend paying investments. The bank has recently opened a branch in Notre Dame street west, and another in St. Hyacinthe, and has seven others, two of which are in Quebec city. This time honored financial institution is one that every Canadian can justly take pride in, and under its present sound, conservative management it is decidedly more prosperous and useful than ever before.

RENAUD, KING & PATTERSON.

PROMINENT among the houses of enterprise and refinement actively engaged in the sale and manufacture of fine and medium furniture and bedding in the city of Montreal is that of Messrs. Renaud, King & Patterson, whose offices and warehouses are centrally situated at 652 Craig street. This important and extensive business was founded fourteen years ago by Mr. William King, who conducted it till 1886, when Messrs. Alphonse Renaud and John Patterson became partners, the firm being known as Renaud

and Patterson and has no superior in Canada. Twenty-five persons are employed in this establishment, and the prices quoted are extremely moderate and reasonable. The trade is chiefly local and is steadily increasing. Messrs. King and Patterson were born in Donegal, Ireland, while Mr. Renaud is a Canadian. They are highly esteemed by the community for their strict integrity, and are to be congratulated on the large measure of success achieved in this useful business. Persons contemplating furnishing houses should patronize this responsible firm, which offers advantages very difficult to be accorded elsewhere.



King & Patterson. The partners are thoroughly practical and expert cabinet-makers and upholsterers, fully acquainted with every detail of this useful industry and the requirements of the most critical patrons. They occupy a large four-story and basement building, 25 x 120 feet in area, extending to Fortification lane, and three floors of the adjoining warehouse. Here they keep, always, a heavy and choice stock of parlor, library, hall, bedroom, dining-room and kitchen furniture—the parlor suits being obtainable in all the latest styles of upholstery. In rich upholsterings of fancy and drawing room chairs, sofas, couches, lounges, parlor suites, rockers, etc., we have seldom seen such a beautiful display, and the most fastidious can readily be suited here. They also import first-class brass and iron bedsteads, Austrian bentwood furniture, rattan goods, etc., and make to order, from special designs, cabinet work and fine upholstery, using all kinds of rich cabinet woods, as mahogany, cherry, ebony, rosewood, French walnut, quartered oak, cocobola, bird's-eye maple, etc. Their fine furniture is unsurpassed for elegance, quality of materials and work-

A ground floor and basement is here utilized and devoted to the necessities of the large business conducted, having all the conveniences of a well-arranged salesroom and storage department. The apartments are 25 x 80 feet, and well appointed for both a display of goods and conducting the large trade which it enjoys. The stock is very full and complete, and includes all the innumerable articles denoted by the "World's Fair!" And it is a veritable fair indeed—a great bazaar. A partial mention may here be made with reference to the variety of goods in stock, which embraces all kinds of tinware, glass and crockeryware in profusion and of the best and ordinary patterns and designs, musical instruments, wind and string, school and office stationery supplies of all kinds, small wares, house furnishing goods of every character, toys, games, etc., and a list of other goods too long for specification. We may repeat, it is a "World's Fair!" and also a great bargain house, as prices rule at bed rock figures. This house is an active competitor for trade in its line, and has met with great success. Mr. Smith employs from two to four assistants,

and customers receive the most prompt and polite attention. The proprietor is an active, energetic business man and well and favorably known. Mr. Smith resided some years in the United States, but has long been identified with the business interests of Montreal.

THIBAUDEAU BROTHERS & CO.

A REVIEW of the business interests of Montreal discloses the existence of a class of houses prepared to compete with the rival establishments of the world. Among such, the casual observer must accord a very prominent position to the old-established and representative house of Messrs. Thibaudau Brothers & Co., importers of British, American, French and German dry goods, whose offices and warehouse are situated at No. 332 St. Paul street. This extensive wholesale business was founded originally in 1809 by Mr. Robertson, and after some changes in 1849 the firm of Messrs. Thibaudau Bros. & Co. succeeded. The Quebec house is carried on under the title of Thibaudau Freres & Cie, while the Montreal and London houses are conducted under the style of Thibaudau Brothers & Co. The Montreal house is now distinct from the Quebec one, and its proprietors are Messrs. Alfred A. Thibaudau and Rodolph Audette. The co-partners in the Quebec house are Messrs. A. A. Thibaudau, R. Audette and George and Roger Larue. The partners being great practical experience to bear, and their connections both in Canada, Europe and the United States are of a most influential character. They keep fully qualified buyers in the leading European markets, and thus have unusually good opportunities for securing the choicest silks, satins, velvets, dress goods, etc. The bulk of the business of this reliable house is in the choicest imported fabrics, while the firm has ever been noted for its splendid array of dry and fancy goods of every description and the lowliness of its prices, while only really first class goods are imported. The premises comprise a superior four-story and basement building, 50 x 165 feet in area, and some forty clerks and assistants are employed in the establishment, and they also have nine travelling salesmen on the road. The Montreal house attends to the western, and the Quebec one to the Eastern trade. The Hon. Isidor Thibaudau, the senior member of this firm, died in Quebec, August, 1893. Mr. A. A. Thibaudau is a native of Quebec, and Vice President of the Montreal Wholesale Dry Goods Association, while he is also one of the Council of the Montreal Board of Trade. Mr. R. Audette resides in Quebec, and is a member of the Quebec Board of Trade, and director of Bank Nationale. The partners are widely known in business circles, and are among the most successful and representative dry goods merchants in Canada.

JOHN T. SMITH.

A POPULAR establishment, and one that is a great convenience to the citizens, is a variety emporium where a large assortment and full stock of articles in all lines may be had. Such a house is that which is known as the "World's Fair," located at No. 223 St. Lawrence street, this city. This great bargain store was founded eleven years since by the present proprietor, Mr. John T. Smith. The establishment was formerly situated at 149 St. Lawrence main street, but was removed to its present quarters in January, 1893, a more favored locality.

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JOHN CROWE.

SO seldom indeed does it occur that energy and enterprise fail of producing successful results in any branch of industry, commerce, or trade, that it may be set down almost as an axiom that these qualities, when well directed, invariably lead to success in all the walks of life. In this connection we would call the attention of our readers to Mr. John Crowe, general live stock agent, etc., at 209 Commissioners street, as a fair example what these qualities can accomplish when combined with business tact and sagacity. Mr. Crowe founded his enterprise in this city some six years since, and in that short period has achieved a magnificent success. His manner of conducting his rather unique business is as follows: During the season he employs two experienced men to visit exporters of live stock throughout the Dominion and make contracts for the exportation of cattle of all kinds, hogs, sheep, etc. At the proper time they are shipped to him in this city, and looked after by him until it is time to ship them to their various destinations. From a small beginning his business has grown to enormous proportions, as will be seen by the following statement: In 1892 this house shipped to foreign countries 27,000 cattle, 15,000 sheep and about 3,000 tons of hay per week, and contracts for the coming year will exceed those figures. During the past four years three-fourths of the hay that has been exported from the Dominion has been shipped by this house. Mr. Crowe personally superintends all the operations of this enormous business, and, by his care of the interests of his patrons, has become very popular with all producers of hay and live stock in the Dominion. He has three representatives in Europe, in Liverpool, London and Glasgow, and the shipping points are Belfast, Glasgow, Aberdeen, Dundee, Newcastle, Liverpool, London and Bristol. Mr. Crowe is a native of Ireland, but has resided here many years. He is prominently identified with the Board of Trade and the Chamber of Commerce, is well and favorably known in the best financial circles, and is universally popular, having gained a record accorded only to those whose transactions are based on the strictest principles of commercial honor.

J. A. COUTURE.

THIS popular art gallery and studio was only opened in May, 1893, yet in so short a time it has attracted wide attention and a most excellent patronage by reason of the superior excellence of the work executed. It is located at 159 St. Lawrence street, this city, and occupies most eligible and commodious apartments. Mr. J. A. Couture, the proprietor, has been identified with the business for many years and is a superior artist. He

thoroughly learned the business at St. Paul, Minnesota, under the guidance and training of an expert, and was formerly in the employ of Mr. J. A. Daucher, photographer, for three years. Mr. Couture has a most attractive studio and reception room, which is elegantly appointed and arranged, and where is exhibited many fine specimens of his artistic work. His art gallery is supplied and fully equipped with all modern improvements, and the latest approved methods are brought into full requisition in the execution of his artistic work. Mr. Couture does all kinds of photographic work, including the taking of scenery and that of the interior and exterior of buildings for engravings, also printing on silk, fabrics and badges, enlarging, copying, etc. He also does pictures in crayon, India ink, water colors, oil and pastel. In his studio much fine work of this character will be seen. Two able and courteous assistants are employed, and orders receive the most prompt and careful attention. The patronage of the studio comes from the best classes of the community, and it has been Mr. Couture's good fortune to give the greatest satisfaction in all lines of his art work. The party taking with them a ticket bearing the advertisement of the proprietor receives a reduction of twenty five cents on each dozen of cabinet photographs ordered. Mr. Couture has been a resident of Montreal four years or more, and is known as an enterprising gentleman.

THE SPARHAM FIRE-PROOF ROOFING CEMENT COMPANY.

THE most noted concern in its line in Canada is that known as The Sparham Fire-Proof Roofing Cement Company, manufacturers of the Sparham Patent Fire-Proof Roofing, whose head office in Montreal is located at 309 St. James street. The company's mill is situated at 17 Mill street. The mill has a capacity of one car load of fire-proof roofing daily. This industry was founded in 1877 by the inventor, Mr. Sparham, who conducted it till 1882, when the present company was incorporated with a paid up capital of \$60,000, Mr. W. L. Maltby being the President, and Mr. C. L. Maltby the Secretary and Treasurer. The Sparham Patent Fire-Proof Roofing has stood a test of 16 years, and is the most durable, strong, serviceable and lightest fire-proof roofing in the world, while buildings with leaky roofs are at once made water-tight on being repaired with the company's unrivalled Sparham cement. This splendid cement contains no injurious matter, but, on the contrary, will preserve wood, iron, tin, etc. It is now being widely used on mansard roofs, and thoroughly protects them from fire, to which they are so liable. No sparks,

cinders or any burning substances that can be carried through the air can possibly ignite a roof covered with this cement, and only one trial is required to convince and satisfy the most critical of its absolute durability against fire. The trade now extends throughout Canada and the United States, and many of the finest buildings are covered with the Sparham Fire-Proof Roofing Cement. Messrs. W. L. and C. L. Maltby, the officers, are natives of Montreal. They are honorable, able business men, and under their guidance the prospects of the Sparham Fire-Proof Roofing Cement Company are of the most favorable character. Mr. W. L. Maltby was manager of the Colonial Building Investment Association, and is also manager of the Montreal Loan and Mortgage Company. Mr. Sparham, the inventor of this unrivalled cement, is a shareholder in the company, and lives in Brockville, and is a physician in good standing in that city.

MONTREAL FRUIT EXCHANGE.

THE trade in Foreign and Domestic Fruits is an important one in Montreal, and the city is well represented in this respect by a number of responsible and reliable houses devoted to this branch of commerce. Prominent among the number is the reliable and newly-established Montreal Fruit Exchange, located at 155 McGill street, of which Messrs. J. F. McLean, J. Bell and A. W. Cole are the popular and enterprising proprietors. They have had many years' experience in the fruit trade, and import extensively Tropical, Mediterranean and West Indies Fruits, making a specialty of Canadian Apples, California and Florida Fruits, handling more California products than any other line. They occupy a spacious building, 35 x 90 feet in area, and handle largely oranges, lemons, pine apples, bananas, coconuts, apples, peaches, grapes, pears, etc., which are offered to the trade at the lowest ruling market prices. During the last four weeks of June, 1893, they sold \$50,000 of California fruit, the best record in the Dominion. This business was established in 1893, and its trade already extends throughout the Dominion. Orders are immediately filled, and customers are requested to state whether their goods are to be forwarded by freight or express. The partners are honorable and energetic business men, and we predict for them a very prosperous career in the fruit trade of this city. Mr. McLean was born in Nova Scotia, Mr. Bell in Burlington, Ont., and Mr. Cole in St. Catharines, Ont. They refer by permission to the Merchants Bank of Canada and to Dunn's and Bradstreet's Commercial Agencies. Their correspondents are the Earl Fruit Co., Sacramento, California, and the Niagara District Fruit Growers' Stock Co., of Grimsby, Ont.

L. BLANCHET.

ONE of the most popular and reliable fine clothing and furnishing goods establishments in this section of Montreal is that of Mr. L. Blanchet, centrally located at 19 St. Lawrence street. This steadily increasing business was established by Mr. Blanchet in 1887, who is thoroughly acquainted with the wants and requirements of critical customers. Mr. Blanchet was formerly in the employment of J. G. Kennedy & Co., clothiers and gentlemen's furnisners. The premises occupied comprise two floors, each being 26 x 80 feet in size, fitted up in a handsome and attractive manner. Here is kept a heavy and choice assortment of men's, youths', boys' and children's clothing, overcoats, furnishing goods, neckwear, underwear, shirts, collars and cuffs, handkerchiefs, and everything usually found in a first-class establishment. Only really superior and desirable goods are handled, and Mr. Blanchet sells lower for cash than any other house in the Dominion. He makes a specialty of fine tailoring, and keeps on hand a splendid stock of imported cloths, suitings, vestings, and overcoatings, in all the latest shades and patterns. His garments are unrivalled for quality of materials, style, fit and workmanship, while his prices, in all cases, defy competition. Among his permanent customers are many of Montreal's best-dressed citizens. Gentlemen, old and young, who understand the merits of a first-class tailor, find in Mr. Blanchet's establishment not only a superior line of piece goods, but a place where the fit and trimming of a garment is a matter of careful study. Orders are immediately attended to, and every effort is made to satisfy customers. Mr. Blanchet was born in the parish of St. Charles, County of Bellechasse, P.Q., and has resided in Montreal for the last twenty-six years. He is widely known in business circles for his strict integrity, and is extremely popular and respected by the community. Five clerks are employed in this house, and its trade is rapidly increasing.

J. B. RESTHER & SON.

A LEADING and representative firm of architects in Montreal is that of Messrs. J. B. Resther & Son, who occupy tastefully fitted up and admirably equipped offices No. 60 and 66 in the Imperial building, 107 St. James street. Messrs. Resther & Son are talented architects and have been wonderfully successful in embellishing Montreal, some of the handsomest churches and buildings here and in this vicinity being the product of their genius, among them the Holy Sacrament Church, Church of the Franciscans, Mount Royal Academy, residence of C. Laurin, Convent St. John Baptist, Geo. Matthews building, Inspector street;

St. John Baptist Electric Co., Police Station in Hochelaga ward and many others. These edifices in their architectural beauty, their stability of construction and elegance of design are particularly noticeable and stand as monuments of the skill of the firm. Mr. J. B. Resther is a native of Montreal. He was born in 1830, and for thirty five years was actively engaged in business as a contractor and builder. He is a member of the Association of Architects of the Province of Quebec, and also of the Chamber of Commerce. His son and co-partner, Mr. J. Z. Resther, was born in St. Hyacinthe, P.Q., thirty-six years ago and is an architect of skill and ability of a high order. He is a pupil of St. Mary's College, also of the Commercial Academy, and is very popular. He is a member of and Treasurer of the Association of Architects of the Province of Quebec, and a member of the Chamber of Commerce, also sole administrator of the estate J. A. Massue. The firm prepare drawings, plans and furnish estimates and superintend the construction of buildings of all kinds, and give close personal attention to all orders and special commissions placed in their hands.

A. E. GOYER.

SOME men are possessed of such remarkable energy and activity that they are not content to do business in as extensive a manner as their competitors, but strive onward with restless zeal to excel them all and place their own establishment foremost in the ranks of industry. Men of this kind are valuable citizens and are always foremost in advancing the public welfare. Mr. A. E. Goyer is a representative man of this class. He conducts a first class drug business at 328 St. Antoine street, where he occupies an attractive store, 20 x 40 feet in dimensions, handsomely fitted up with plate glass front, cherry wood fixtures and cases, electric lights, etc. This establishment was opened two years ago, and his trade has grown to large proportions, still giving evidence of steady increase. Here may be found a carefully selected and assorted stock of goods of the class generally found in a first-class pharmacy, attractively arranged, the showcases being filled with brushes, perfumery and beautiful toilet articles, which attract the visitor's attention. Mr. Goyer compounds his own tinctures, essences, extracts, etc., making a specialty of physicians' prescriptions, and is the proprietor of Goyer's Cough Mixture, Goyer's Compound Syrup, and Goyer's Toothache Drop. Mr. Goyer was born and raised in this city, graduated at the Montreal College of Pharmacy and is a member of the Quebec Pharmaceutical Association and the Retail Druggists' Association. Previous to entering in business on his own

account he was in the employ of McNichols & Bryson, well-known druggists of this city. He is a gentleman of prominence in this community, and his transactions are characterized by zeal, sound judgment and discretion, qualifications essential to success.

SHEA BROTHERS.

IN compiling a review of the industrial resources of this great centre of business, mention must be especially made of those houses engaged in providing food supplies. In this connection, attention is called to the well established house that forms the subject of this sketch. The business was founded by these gentlemen seven years since in its present location. In fact, the Shea Brothers were born in the very house in which they conduct their business, and which is located at 57 Barre street. They are both experienced in the business, and the quality of their goods is unsurpassed by those of any of their contemporaries. They manufacture plain and fancy breads, and the daily capacity of their ovens is 5,000 loaves. They do a very large business, which is steadily increasing, among the families and retail dealers in their vicinity. The individual members of the firm are Mr. Michael and Mr. Patrick Shea, both natives of the city and enterprising, active business men. Their determination to supply their patrons with the best goods from the best materials at moderate prices, has resulted in the large measure of success which they enjoy. Previous to founding their present business, Mr. M. Shea successfully conducted a dairy and milk concern, while his brother, Mr. P. Shea, was identified for four years with the well-known wholesale hardware house of Caverhill, Ormond & Co. They are both prominent members of various religious and benevolent associations, Mr. Michael Shea belonging to the "C. M. B. A.," the "Catholic Order of Foresters" and the "Catholic Benevolent League, N. T." Mr. Patrick Shea is identified with St. Ann's Young Men's Association.

C. McKIERNAN.

IT is not only in everything pertaining to the welfare and comfort of man that marked improvements have of late years been made, but also the dumb brute creation now participates in the benefits derived from our modern progress and advancement. The horse in particular is the object of man's solicitous care, and horse-shoeing has been practically revolutionized. In the front rank of the practical and scientific horse-shoers in Montreal we find Mr. C. McKiernan, an experienced, practical man, of unquestioned ability and

reputation. Mr. McKiernan was born in this city, and of the many horse-shoers doing business, he enjoys the notable distinction of being the only one native of Montreal who learned the trade in Montreal shops. He was for several years connected with the well-known establishments of S. Culley and of George Dumburne & Sons as foreman, and during the past four years he filled the same responsible position in that of John E. Fletcher. Mr. McKiernan embarked in business on his own account in 1893, and he is today the recipient of a larger and finer patronage than any other man in the business in this city. He occupies a two-story building at No. 5 Hermine street, having a frontage of 30 feet by a depth of 100. He has several forges in steady operation, and a force of skilled workmen are always on hand, under his supervision, to attend to the requirements of business. He shoes horses scientifically, according to the formation of the foot, and is particularly successful with lame and interfering horses, and in resetting shoes. Mr. McKiernan brings to bear a valuable experience of thirteen years, and his services are constantly in demand by the public in general, and by turf men in particular. His best recommendation as to ability is that, to no other will Prof. Bruneau of the Montreal Veterinary College intrust horses for shoeing.

STATE & CO.

AMONG the leading and most reliable firms in this section of Montreal, engaged in heating, plumbing and roofing, is that of Messrs. State & Co., whose store and workshops are situated at No. 101 Bleury street. This business was established by State & Co., who were succeeded by Messrs. Wilson & Frost. In 1893 Mr. Ed. Frost, a nephew of one of the former partners, became sole proprietor, and is still conducting the business under the old firm name of State & Co. Mr. E. Frost, who is a thoroughly practical steam fitter and plumber, was born in England, where he learnt his trade, and was previously in the employment of Messrs. Frost & Wilson. He occupies a commodious first floor and basement, 60 x 20 feet in dimensions, the basement being devoted to workshops, and the first floor to stock. Here he keeps a choice stock of lead and iron pipe, water closets, hydrants, sinks, boilers, sewer traps, wash basins, and everything requisite for plumbing and heating. Mr. Frost also furnishes estimates and undertakes the complete fitting up of buildings, and also attends carefully to the manufacture of store fittings, tin-smithing, roofing, and electric bell-hanging. Only the best materials are used, and the work produced is unsurpassed for reliability and workmanship, while the prices are extremely moderate. Messrs. State & Co. have lately done

a large amount of work on the following buildings, viz.: Douglas Sunday School building, St. Catherine street; Wilson & Frost's building, St. Lawrence Main street; eleven residences on St. Urban street, twelve residences on Emily street, Dr. Weller's stores, corner Ontario street; Rev. Dr. Green's residence, St. Lamberts, etc. Twenty-five skilled workmen are employed. Mr. Frost is highly regarded for his mechanical skill, and those giving orders to him will secure the greatest satisfaction.

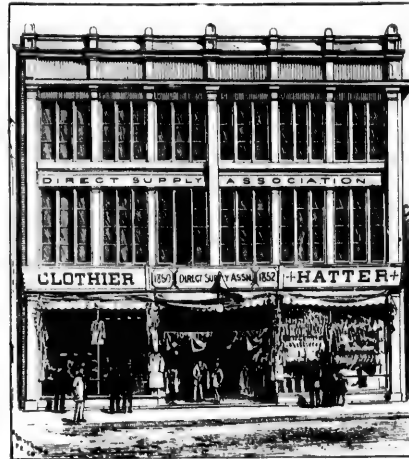
A. DeBLOIS.

AS an expert in the line of pattern and model making, and turning, sawing, carving, etc., in wood, there is no man in Montreal more deserving of the high reputation he has won than Mr. A. DeBlois, whose establishment is located at No. 171 Nazareth street, corner of Ottawa street. Mr. DeBlois was formerly a partner in the firm of Day & DeBlois, founders. The business in which he is now established was inaugurated in 1893, and, although one of the young concerns of this city, has already established a good patronage. Two hands skilled in the industry conducted are employed, and besides Mr. DeBlois is long experienced and very practical. His line of industry embraces pattern and model making of any and every description from designs furnished or drawn by himself. All details are scrupulously followed, and absolutely correct work is turned out. In addition these works do all kinds of turning, sawing, carving, moulding and every character of wood work. A specialty is made of cast-iron railing for buildings, and ornamental castings are also made. All orders are given the most prompt attention, and this establishment is well equipped with all tools and appliances known to the business. The premises occupied are a commodious second floor, 30 x 40 feet, where ample facilities are had for carrying on the work in all its features, and steam is employed as the motive power of the establishment. Mr. DeBlois was born at Kamouraska, province of Quebec, but has been a resident of Montreal for the past thirty-seven years. He is a member of St. Joseph's Society, an active, energetic business man and well and favorably known.

DIRECT SUPPLY ASSOCIATION.

ONE among the prominent and important mercantile establishments of Montreal is that known as the Direct Supply Association, wholesale and retail manufacturers of clothing, and of which concern Mr. Moore is proprietor. The house was founded nine years since and succeeded to by the present proprietor in May, 1892. Mr. Moore is a native of Yorkshire, and came direct to Montreal three years ago. The

establishment was moved to its present location, No. 1850 and 1852 Notre Dame street, in May, 1892, where it occupies three floors and a basement, each of which is 30 x 50 feet. The first floor is devoted to offices and show rooms for clothing, gents' furnishings, hats, caps, etc. The second floor is a department of boys' clothing, while the third floor is used for factory purposes, where large quantities of work is turned out. In the custom department fifteen hands are employed, and seven in the show-



rooms department. This company turns out nothing but high-class clothing, both in the quality of goods, trimmings and workmanship. Orders are executed with great promptness and satisfaction. The house displays a very large and splendid line of gentlemen's furnishings, and as well in all goods embraced in the business. The stock is very full and complete, and, through the just methods of doing business and the superiority of its manufactures and the excellence of stock carried, the establishment has attracted and maintains a most liberal and excellent patronage.

R. N. McCALLUM.

THERE is no store in Montreal which is more widely known by all classes in the community, whatever their age or condition, than that of Mr. R. N. McCallum, importer and dealer in stationery, fancy goods, toys, etc., at Nos 2227 and 2229 St. Catherine street, with branch at the corner of St. Catherine street and Green ave. It is the largest business of its kind in the city, and is recognized as a toy bazaar and fancy goods emporium combined. Mr. McCallum established this business in 1876, and, having had long experience in this special line



he soon acquired a large, substantial and permanent patronage. Recognizing the promising future of Cote St. Antoine, in 1888 he opened there a branch, so as to better meet the growing requirements of the trade. The main store occupies a ground floor and basement, each 25 x 120 feet in dimensions, while another ground floor, 25 x 50, is utilized for the branch. These are splendidly fitted up and are stocked to overflowing in all departments. For toys, fancy goods, field and parlor games, fireworks, Indian curiosities, baskets and all kinds of novelties we commend you to McCallum's. Toys and fancy goods are imported direct from France, Germany, England, Switzerland and the United States at the open-

ing of every season and there is always something new, novel and rare at this store which cannot fail to please. An ample corps of courteous assistants contribute to the satisfactory operations of the house. Mr McCallum is a 'brader in low prices, and always foremost in introducing novelties.

HARLING, RONALD & CO.

THE immense development during recent years of the import and export trade of the port of Montreal has been greatly due to the enterprise of her commission merchants and ship brokers, as well as to the excellent facilities afforded to the largest class of ocean steamships to promptly secure outward-bound cargoes. In this connection, special attention is directed to the well-known and reliable house of Messrs. Harling, Ronald & Co., No. 213 Commissioners street, who have gained an enviable reputation with shippers for the prompt manner in which they secure and place freights for foreign or domestic ports. This business was established by Messrs. Thos. Harling and James R. Ronald in 1890; and despite a somewhat recent commercial existence, there are few, if any, houses in the Canadian Metropolis whose reputation stands higher or whose facilities and connections are of a more exclusive order. The firm load and charter vessels of every description, and procure freight for the ocean, river and coast trade. Mr. Harling (the senior partner) makes his home in England's great seaport, Liverpool; Mr. Ronald being the resident Canadian manager of the interests of the house. The latter named gentleman is a native of Glasgow and for sixteen years prior to settling in Montreal was in the employ of the well-known Cunard Steamship Company at their Nova Scotia agency in Halifax. The members of this reputable firm have always taken a creditable part in the advancement of the commercial interests of Montreal, and obviously have a thorough knowledge of the shipping trade in all its branches. In all transactions they will be found just and liberal, ever anxious for the benefit of patrons, and in all respects prepared to offer advantages and facilities in keeping with an honorable and energetic policy.

R. CHARLEBOIS.

FEW establishments in mercantile life occupy more general attention in these days of tasteful attire than that devoted to the manufacture and sale of male garments, for at no period during its entire history has the tailor's art been more highly appreciated or better understood than at the present day. Among the many popular and prosperous houses devoted to this

important branch of industry in Montreal and well worthy of more than passing notice is that of Mr. R. Charlebois, merchant tailor, whose well ordered establishment is most centrally located at No. 1879, Notre Dame street. This representative concern was founded in 1882, and during the intervening years to the present, a large, substantial and influential trade has been developed by its active and progressive proprietor. The premises occupy a three-story building, 24 x 60 feet in dimensions, admirably adapted for storage, display and sales purposes. Here is constantly exhibited a carefully selected stock of English, French and German fabrics in all the latest styles and patterns. All goods made by this house are characterized by artistic cut and most careful workmanship and the facilities of the house for the prompt fulfilment of orders are unsurpassed and embrace a force of from twenty-five to thirty expert operators, whose labors are all conducted under the personal supervision of the proprietor, who is always 'breast of the times in everything that will improve the facilities of the house for the production of the finest tailoring in every respect. Parties living in or visiting Montreal, desirous of purchasing a supply of new attire, find Mr. Charlebois always ready to offer inducements in prices and workmanship not easily duplicated elsewhere, while in point of fit, finish, fabric and fashion, satisfaction is guaranteed in every particular. Mr. Charlebois is a native of Montreal and probably caters to the wants of more leaders of fashion and tasteful attire than any sartorial artist in the 'Metropolis of Canada.'

HENDERSON & LOVELACE.

ONE of the oldest and most reliable houses in this section of Montreal, actively engaged in the importation and sale of coal, coke, etc., is that of Messrs. Henderson & Lovelace, whose office and yard are located at No. 30 St. Lambert Hill. This business was established in 1863 by Messrs. J. M. Henderson and E. M. Lovelace, who conducted it till 1886, when Mr. Henderson died, after an honorable and successful career. Mr. Lovelace continued the business under the old firm name of 'Henderson & Lovelace,' and his trade now extends throughout all sections of Montreal and its vicinity. The yards, which are equipped with every convenience, are situated at St. Lambert Hill, Fortification Lane, with storage yards at Griffintown, which last have an area of 20,000 square feet. Mr. Lovelace handles chiefly the best brands of anthracite and bituminous coal, including Lehigh, Sydney, Spring Hill, Scotch and Smith's coal, also superior coke, fire bricks and English pipe clay. His sales amount to over 20,000 tons of coal annually, and he employs constantly 20 men and often 30 teams. All

coal sold is kept under cover, and is thoroughly screened and free from slate and other impurities. Orders for a ton or a car lot are promptly filled at the lowest ruling market prices, and every effort is made to give entire satisfaction to patrons. Mr. Lovelace was born in Surrey, England, but has resided in Montreal for the last forty years. He is highly regarded in trade circles for his business ability and strict integrity, and is a member of the Board of Trade. All coal purchased of Mr. Lovelace is guaranteed to maintain the highest standard of excellence, coming as it does from some of the most noted collieries in the world. The Telephone call of the office is 1042.

G. A. HOLLAND & SON.

THE oldest established and one of the most reliable houses in Montreal in its line is that of Mr. G. A. Holland & Son, importers of paper hangings, fancy goods and beads, and manufacturers of baskets and dealers in lacresses, whose offices and salesrooms are situated at 1758 and 1760 Notre Dame street. This extensive business was established in 1844 by Mr. G. A. Holland, who died in July, 1882, after a long, successful and honorable career. He was succeeded by his son, Mr. C. C. Holland, who is now conducting the business under the old firm name of G. A. Holland & Son. Mr. Holland has been brought up in this business, and is thoroughly conversant with the requirements of the most critical customers. He occupies a substantial four-story and basement building, 35x70 feet in area, and the assortment includes highly colored parlor and drawing room papers with beautiful dados and friezes to match, rich library paperings, felt, Lincrusta Walton and other paper hangings of all grades and shades. Here also is a superior stock of fancy goods, baskets, beads, etc., while Mr. Holland likewise deals and trades in Indian merchandise. Mr. Holland imports direct from the most celebrated French, British and German houses, and is always the first in Montreal to display the latest novelties in paper hangings and fancy goods, and the trade, which is both wholesale and retail, extends throughout the entire Dominion. Mr. Holland formerly conducted a musical instrument business, but on the death of his father he assumed control of this department. He is a native of Montreal and is widely known in trade circles for his business ability and just methods. Ten clerks and assistants are employed in this establishment and there are also several travelling salesmen on the road.

FINLAYSON, HIRSCH & CO.

A REPRESENTATIVE and the most noted house in its line in the city of Montreal, is that of Messrs. Finlayson, Hirsch & Co., distillers and importers, whose offices, salerooms and distillery are situated at 305 St. Paul street. This extensive business was founded several years ago by Mr. Finlayson, who conducted it till 1847, when he was succeeded by the present firm of Messrs. Finlayson, Hirsch & Co. The co-partners, Messrs. A. M. Finlayson, J. & R. Hirsch, have had long experience in the handling and distilling of Old Tom Gin, and possess an accurate knowledge of the requirements of jobbers, retailers and a critical public. The premises occupied comprise a spacious four-story and basement stone building, 40x125 feet in area, the basement being devoted to customs bonded goods, the first floor to offices and salesrooms and shipping department, the second to distilling, while the third and fourth are utilized for storage purposes. Messrs. Finlayson, Hirsch & Co. are the only distillers of "Old Tom Gin" in Canada, and are sole proprietors of the celebrated Jubilee Rye whiskey, and also supply ginger wine, brandies, cherry whiskey, etc. They import direct from the most celebrated European houses, champagnes, clarets, ports, sherries, Irish and Scotch whiskeys, cordials, brandies, Jamaica rum, etc., in wood and bottle, which are offered to customers at extremely low prices. Only first-class wines and liquors are handled, and the trade of the house, which is strictly wholesale, extends throughout the entire Dominion, from Halifax to Victoria, B. C. Mr. J. Hirsch was born in Germany, while Messrs. Finlayson and R. Hirsch are Canadians. They are honorable, able and liberal business men, whose success in this important business is as substantial as it is well-deserved. The telephone call is 1675, and the cable address, "Finlayson."

SCHWOB BROS.

THE leading representative house in its special line in Canada is that of Schwob Bros., manufacturers and importers of watches and diamond dealers. The headquarters of the firm are in Switzerland. Rue Leopold Robert, Chaux-de-Fonds and manufactures in Tavaannes and Neuchâtel in that country and were established by the Messrs. Schwob's ancestors. These factories are among the largest of the kind in Europe and employ from 500 to 600 skilled hands. The firm have a branch house 40 Maiden lane, N. Y., and also in this city at 1685 Notre Dame street, which is under the entire control of Mr. M. M. Schwob, who succeeded to it in 1889 and has since

conducted it under the original firm name. The house has been established here 25 years and is not only the oldest but most reliable and responsible in its line in the city. A heavy stock of watches and diamonds is carried and a trade widely diffused through Canada is supplied. The office and salesroom are 50 x 60 feet and all the surroundings are in perfect keeping with the character of the business. The following is a list of some of the principal marks and goods for which they have entire control in the Dominion of Canada: Locle Association Ouvrière, Agassiz, Billodes, The "Longines" Watch, Little Daisy, Bijou, New Haven, Plan, Beatrice, Indianapolis, Geneva Timing & Repeating Co., Tavanne Watch Factory. Mr. Schwob is a native of Alsace, but has resided in Montreal since 1868 and is a well known member of the Board of Trade and prominent in the best commercial circles.

McARTHUR & CO.

THIS business was established eighteen years ago by Messrs. T. R. McArthur and H. A. Wilson, who conducted it until 1889, when Mr. T. R. McArthur became sole proprietor, and is still conducting the enterprise under the old name of McArthur & Co. The premises occupied, 1807 Notre Dame street and 5 and 7 Dollard street, comprise a superior four story building, 125 x 30 feet in dimensions, with handsome stone front, the whole of which is utilized for storage and salesrooms. Messrs. McArthur & Co. manufacture a superior quality of white lead, colored paints, etc., principally for the use of painters and decorators. They are also importers of dry colors, varnishes, window glass (plain and ornamental), bronze powders, pumice-stone, sandpaper, glues, etc., foreign and domestic paint and varnish-brushes of every variety. They represent the Standard Varnish Company's (New York) Elastica, and Butcher's Boston Wax Polish for interior and exterior wood-finish. In fact, they have everything required for the use of the trade; also specialties for household use, such as ready-mixed paints, enamel paints, kalsomine, wall tints, gilding, etc. The artist-material department comprises oil colors in collapsible tubes; most colors in pans, cakes and tubes; colors for painting on China, mahogany and japanned-tin boxes; oil and water colors complete, canvases, drawing paper, academy and canvas boards, drawing inks, crayons, flower and landscape studies, chromo lithographs, set-squares, drawing boards, etc., from the well-known firms of Geo. Rowney & Co., Windsor & Newton, Reeves Sons and others, of London, England; Lefrance & Co., of Paris, and leading American dealers.

THE F. CARSTENS MAN'G CO.

AMONG the many industrial establishments in this city that of the F. Carstens Manufacturing Co. is well deserving of mention. The business was established twelve years ago at No. 2 Bleury street, and in 1891 a removal made to the premises now occupied at 686 Craig street. Mr. Carstens, proprietor and founder of the business, is a native of Germany and came to the city of New York in 1864, and fourteen years ago to Montreal. He is a thorough-going, active business man, and during his business career has always enjoyed success and prosperity. He occupies part of the second and all of the third floors of the building at the above address, and is well equipped with all the special tools and appliances requisite for turning out work of a superior character, and in the different departments employs a staff of able workmen. Mr. Carstens manufactures a general assortment of morocco, satin and plush cases and trunks for watches, jewelry, silverware, etc.; also jewel and dressing cases and writing desks, and fancy boxes of every description. His trade comes from the city and all the surrounding sections of country, and is large and of the most substantial character. He learned his trade in his native Germany, and is constantly introducing new ideas and styles in cases, trays, etc., and as a consequence his goods are always in active demand. Mr. Carstens is popularly known in the best business circles, and is a Royal Arch Mason and a member of the Canadian Order of Foresters.

J. K. MACDONALD.

THE oldest and best known concern in its line in Montreal is that of Mr. J. K. Macdonald. Its age and its able conduct really make it the leader in the business which it represents. Mr. Macdonald was born in Scotland, but came to Montreal in 1857, where he has been a continuous resident since. He is a practical man in all the features and details of the business pursued by him. The house was founded as long ago as 1868, and has done business at its present location for the last seven years. Mr. Macdonald's location is at Nos. 762 and 764 Craig street, west of Victoria Square, and is a favorable one for the business. His premises comprise a flat 100 x 30 feet used for his line of manufacture, which is well equipped with all the latest machinery, tools and appliances. He is a practical house and steamboat bell-hanger, locksmith and general blacksmith manufactures contractors' iron work, railway baggage trucks and does all kinds of electrical repairing, etc. All orders for any kind of job work in his line are promptly executed and in the best style, at reasonable prices. Mr. Macdonald

furnishes estimates on any kind of work and follows specifications carefully in all details. Eight highly skilled mechanic, are employed constantly. This concern enjoys a large and lucrative patronage, and, as well, a most excellent reputation for the character of work turned out. Praise to whom praise is due, is just and not laudation, hence this brief review of the industrial concern in question.

ALFRED SMALL & CO.

ONE of the newest additions in the woollen trade in the city of Montreal is that of Messrs. Alfred Small & Co., importers of woollens and tailors' trimmings, whose office and salesrooms are at 13 St. Helen street. This business has only recently been established by Mr. Alfred Small and G. Arthur Shaw. Mr. Shaw was born in Huddersfield, England, but has resided in Montreal for the last ten years, and has been engaged all his life in the wholesale woollen trade. Messrs. Alfred Small & Co. have influential connections with several of the most noted woollen manufacturing houses of Great Britain and Canada, and are always the first in Montreal to display the latest novelties and fabrics. They import direct and handle only first-class and desirable suitings, cloths, vestings, worsteds, cassimeres, chevots, overcoatings, etc., and the highest grades of tailors' trimmings, which are offered to the trade at the lowest possible prices. The premises occupied comprise two spacious floors, each being 65 x 100 feet in dimensions, fully equipped with every convenience and facility. Orders are carefully filled, and the trade of the house, which is steadily increasing, now extends throughout the entire Dominion. Mr. A. Small was born in England. He is a brother of Mr. E. A. Small, wholesale clothier, one of Montreal's most prominent citizens. Messrs. Small & Shaw are highly regarded for their sterling integrity, and we predict for this house a prosperous and successful career.

C. R. PHILLIPS & CO.

ONE of the most successful houses in its line in Montreal is that of Messrs. C. R. Phillips & Co., manufacturers of mouldings, picture frames and mirrors, whose factory and salesrooms are situated at 148 McGill street. The Cobban Manufacturing Co. first commenced business at Toronto in this line, and in 1880 opened a branch in Montreal, Mr. C. R. Phillips being the manager. Eventually in October 1892, Mr. Phillips purchased the Montreal Branch, and is now conducting the business under the title of "C. R. Phillips & Co." Mr. Phillips has long

experience, and possesses an intimate knowledge of the designing and manufacture of all kinds of artistic mouldings, picture frames, etc. The premises comprise a spacious four-story and basement building, the basement and first floor being 25 x 120 feet in area and the other floors 25 x 65 feet in size. Mr. Phillips manufactures mouldings, picture frames and mirrors, and also keeps on hand a splendid assortment of steel engravings, etchings, photogravures, artotype engravings, photographs, oleographs, etc., and attends carefully to fine picture and show card framing, and the production of mantel mirrors and bamboo goods, a specialty being made of plate glass mirrors and mouldings, and the trade of the house extends throughout the Province of Quebec. Skilled hands are employed and only first class goods are turned out, and complete satisfaction is guaranteed the most critical patrons. Mr. Phillips is an honorable and able business man, and we predict for him a steadily increasing patronage.

MRS. OHREN.

ONE of the most popular business establishments in this city is that of Mrs. Ohren, the well known importer of fancy goods, toys, etc. Mrs. Ohren has been established in business since 1863, and commenced on Notre Dame street. In 1876 she removed to St. James street, and two years after, back again to Notre Dame street, and in May last to the splendid store 40x100 feet in dimensions now occupied at 1909 Notre Dame street. Everything about this popular establishment is conducted systematically and a large and varied stock of European and American toys and fancy goods, notions etc., is always carried. Four polite, attentive assistants are kept constantly employed, and in the busy season the number is increased. Reasonable prices is the rule in this store and every attention is paid to patrons. Mrs. Ohren has resided in Montreal many years, and is well and popularly known as a business woman of energy, sagacity and enterprise. Her store is made conspicuous by a large top over the door.

WM. WARE & SONS.

SUCCESS in any branch of trade or in any business calling is due, not so much to the opportunities offered, as to the ready tact and energy which can take advantage of them when presented. These remarks are peculiarly applicable to Mr. Wm. Ware, who is manager of the Montreal branch of the well known produce commission house of Wm. Ware & Sons, of No. 363 Produce Exchange, N. Y. City. The

business here was founded about five years since, and is located at No. 17 St. Peter street. The premises include four floors of a building 25 x 110 feet in dimensions provided with all conveniences and modern appliances, (cold storage included), and they are prepared at all times to supply shippers with produce of all kinds in any quantities. They also invite consignments, guaranteeing the best market prices to consignees, and moderate charges. To give our readers some idea of the amount of produce handled yearly by this house, we would state that in 1892 they received no less than 100,000 cheeses, of which 77,000 were exported to Great Britain, in 1891 they exported to the same country 44,056. They deal principally in butter, cheese, lard, tallow and other farm produce and the facilities enjoyed by this house both as to ample capital and influential connections are unsurpassed. The managing head of the house here is Mr. Wm. Ware. He is a native of Belfast, Ireland, whence he removed to New York, where he resided for twenty years and five years ago came to this city. He is prominently identified with the Board of Trade of this city, and is also a member of the N. Y. Produce Exchange. Personally Mr. Ware stands high in business and social circles and is regarded by the community generally as one of our most worthy and influential merchants.

A. DESCARY.

ALTHOUGH but a short time has elapsed since Mr. A. Descary opened his business establishment at 1629 Notre Dame street, it has acquired a popularity and secured a patronage which entitles it to prominent mention. Mr. Descary inaugurated the business May 1st, 1893, and from the outset success has rewarded his ably directed efforts. His experience in handling and dealing in cigars extends over a period of many years. For six years he was with A. Nathan on St. Lawrence Main street, and nine years manager of the cigar and tobacco department of the house of Dufresne & Mon-genais, and is well and prominently known in the best business circles. The premises occupied by Mr. Descary are 40 x 125 feet. The salesroom is fitted up with ornamental fixtures and silver-mounted plate glass show cases, etc., and is admirably adapted for the business. Mr. Descary is a direct importer of cigars and tobaccos, and carries an unusually large stock of goods, comprising all the leading brands of fine Havana cigars, also American and Canadian cigars, and the best fine cut and plug chewing tobacco, cigarettes and everything in the line of smokers' articles and tobaccoists' goods. He makes a specialty of French tobacco grown and raised in France, and supplies a large trade throughout the provinces of

Ontario and Quebec, the business being both wholesale and retail. Mr. Descary was born in Cote de Neiges, Quebec, and has been a resident of Montreal many years and is a prominent member of many societies.

STANDARD JOINERY WORKS.

THE numerous large buildings that have been erected in Montreal during the last few years have done much towards advancing the carpentering trade to its present prosperous condition. In this connection we desire to refer to Mr. O. C. Skalleveid, whose Standard Joinery Works are situated at 112 St. Peter street, corner Notre Dame street. Mr. Skalleveid was born in Norway, where he learned the trade of carpenter and builder. He carried on business in Norway for about ten years and eventually, in 1886, came to Montreal and was employed by the firms of Messrs. Rutherford & Co., and Simpson & Peel. In 1890 he commenced business on his own account and makes a specialty of store and office fittings and wood work for electrical purposes. He likewise attends carefully to all kinds of carpentering, joinery, cabinet making, and undertakes repairing, personally supervising all work, at reasonable prices. He occupies a large one-story building, 100 x 30 feet in size, fully supplied with modern tools and machinery. Here he employs twelve skilled workmen, and can always quote satisfactory prices on all classes of interior wood-work, and has lately fitted up several large city stores and residences to the entire satisfaction of patrons. Mr. Skalleveid promptly furnishes estimates for all descriptions of wood-work at the lowest possible prices consistent with the best materials and superior workmanship. He is widely known for his promptness and just methods, and we predict for him a very successful career. The Bell Telephone call of the office is 2287.

ALFRED J. BRICE.

THE immense development, during recent years of the export trade of the Port of Montreal has been greatly due to the enterprise and activity of its commission merchants. Among the best known houses engaged in this line may be mentioned that of Alfred J. Brice, butter and cheese exporter, and dealer in all kinds of Canadian produce. The business was founded by this gentleman in 1870, nearly a quarter of a century ago. The premises comprise the ground floor and basement of a building 35 x 150 feet in dimensions, and here every convenience is to be had for the proper storage and preservation of perishable goods consigned to his care. The trade is very large and extends throughout the Dominion, and he invites correspondence

and guarantees consignors liberal advances on their goods, and prompt and satisfactory sales effected with moderate charges. He makes a specialty of creamery butter and cheese, and is prepared at all times to take orders and deliver the same in any port in the world, while his facilities in regard to ample capital and influential connections enable him to offer unsurpassed inducements to his patrons. He gives steady employment to six expert assistants. Mr. Brice is a native of Somersetshire, England, but came to this city twenty-three years ago and has since resided and done business here. He is a prominent member of the Board of Trade and Corn Exchange, and throughout his business career he has maintained a high reputation as an honorable and reliable merchant.

JOSEPH E. H. QUIPP.

IN no branch of industry, either professional or mercantile is there required so great a degree of practical knowledge and experience, as in that so ably represented by Mr. Joseph E. H. Quipp, the dispensing and family chemist of No. 95 Winchester street. Mr. Quipp founded his business here in 1890, moving into his present eligible location in the early part of the present year. The premises are finely located on the corner, and comprise a handsome building, adorned with an imposing front, the lower floor of which, 20 x 52 in dimensions, is devoted to store purposes. It is elegantly fitted up, and two skilled assistants are employed. The stock carried embraces pure fresh drugs, chemicals, proprietary medicines of acknowledged merit, toilet and fancy articles, foreign and domestic mineral waters for medicinal purposes, surgical appliances, in fact every article that goes to make up the stock of a first-class pharmacy. The prescription department is provided with all the latest appliances for insuring accuracy in compounding physicians' prescriptions and family recipes, none but the purest and freshest of drugs and other materials are used, and the utmost care and pains are taken to avoid errors of any kind. His store is patronized by the best people in this section of the city, and physicians, as a rule, who have patients in the vicinity send their prescriptions here to be made up, feeling sure that no mistakes will be made. Mr. Quipp is a native of England whence he came to the Dominion some 12 years ago, and was educated and graduated from the Quebec College of Pharmacy, taking high honors in his class. He has had seven years of practical experience in his business, having been for that period managing clerk for the well-known druggist R. G. Devins. He is an ex-member of the Council of the College of Pharmacy and is to-day a leading Montreal exponent of his profession.

EMILE DEMERS.

ONE of the best known among the reliable booksellers in Montreal is Mr. Emile Demers, whose handsome and attractively fitted up store is at 1611 Notre Dame street. The business he is now conducting with such marked skill and ability was established in 1886 by Trudel & Demers, and on the death of his partner in 1890 he succeeded to the entire control. The store presents the ample dimensions of 35 x 80 feet, and is admirably arranged and contains a large and valuable assortment of books in various bindings, upon all sub-



jects, history, travel, science, biography, etc., also devotional and religious books, church ornaments, and an endless variety of stationery, office supplies, blank books, and fancy articles that belong to the business. Mr. Demers is a direct importer of books and fancy articles, etc., from Europe and the United States and supplies a large trade. He is a business man of energy and enterprise, and throughout his business career has always sustained a high reputation. He was born in Canada, in Henrieville, P. Q., and has resided in Montreal many years, and is a prominent member of the Chamber of Commerce.

WM. MACKENZIE.

THE leading stock brokers of Montreal, include among their number Mr. Wm. Mackenzie, whose office is No. 98 St. Francois Xavier St. Mr. Mackenzie is one of the most widely known and enterprising business men in the city and one of the most popular in financial circles. He has been established in business a period of 25 years and in that time developed a connection among the leading capitalists and investors whose confidence in his judicious management has ever been retained and transacted business for his clients, both reliably and satisfactorily. Mr. Mackenzie transacts a general stock business and gives special attention to stocks and bonds and all securities listed by and dealt in at the Montreal and Toronto Stock Exchange. He also buys and sells on order, Municipal and Government bonds, etc., and invests securities of every kind. Mr. Mackenzie is a gentleman of middle age, and is a native of this city, of Scotch parentage.

M. R. MCKENZIE.

THIS business was established thirteen years ago as the Beaver Oil Co., of which Mr. M. R. McKenzie is the proprietor. Mr. McKenzie is a native of North New Liverpool, Quebec, but came to Montreal in 1880, where he founded his present business. He has had a lengthy experience in the manufacture of oils, for various purposes, having fully equipped himself by a long course in chemistry under private instruction and afterwards was long identified with the oil business previous to entering in the line on his own account. His specialty is the manufacture and sale of castor, machine, electric and centrifugal oils. He also manufactures cylinder, engine, spindle, loom, wool, leather and harness, and deals in animal and fish oils. He has agents throughout the Dominion of Canada, who both handle the products and look after the interests of the trade. The premises at present occupied by Mr. McKenzie are located at 590 St. Paul street, which comprise a ground floor and basement, 30 x 200 feet. But the growing demands of the business are such that he is compelled to seek more commodious quarters and early in 1894 he will therefore remove his manufacturing plant to one of several sites he has in view, where increased railway facilities will be at hand. The shipping department of the concern, however, will remain in the city. The establishment has a boiler capacity of 2,000 gallons of oil at a time and the oils manufactured by Mr. McKenzie bear a high reputation, and as a consequence he enjoys a splendid trade.

T. FILGRIM.

ONE of the most progressive young business men in this city is Mr. T. Pilgrim, who has acquired a wide celebrity as a general engraver and is doing a large and prosperous business located at 146 St. James street. Mr. Pilgrim was born in London, England, and came to Canada in 1883. He learned his trade in this city and prior to engaging in business on his own account in August last, he was in the employ of Henry Birke & Co., jewelers and A. Monegeau, on St. Lawrence Main street, a period of seven years. He is one of the best engravers in the city and his splendid work is highly commended. Work for the trade is done promptly and his specialty is engraving on gold, silver, metals, etc., and executes monograms, names, initials, arms, crests, wedding and invitation cards, etc., in the highest style of the art and as a business man will be found prompt and reliable.

W. ANDREWS COLLINS.

MONTREAL'S superior geographical position, railroad facilities and great advantages as a centre of trade have conducted to the concentration in her midst of an extensive lumber trade. One of the acknowledged leaders in the hardwood branch of this trade is Mr. W. Andrews Collins, wholesale dealer in American hardwoods, whose office is situated at 214 St. James street, and storage yard at Pointe St. Charles. Mr. Collins established this business in 1890, and his trade now extends throughout the entire Dominion, but principally with the cities of Montreal, Quebec, Toronto, Ottawa, and Kingston. He imports direct from the Southern States and handles quartered oak, walnut, whitewood, cherry, basswood, maple, etc., and makes a specialty of selling in car-load lots only. Orders are filled with care and dispatch at the lowest possible prices, and his sales this year will amount to over 3,000,000 feet of hardwoods, besides his large white wood trade, which is also one of his specialties. Only carefully selected and choice lumber is handled, and he is now transacting a heavy business in maple and basswood. Basswood is now used extensively by cigar box manufacturers and also largely for picture frame mouldings instead of Spanish cedar, which is too expensive. Mr. Collins likewise deals largely in walnut and quartered oak, and has just shipped a large lot for the Government Buildings at Quebec. Mr. Collins was born in Dublin, Ireland, but has lived in Canada for the last twenty-five years, and is highly regarded in trade circles for his business ability and just methods. He is an old member of the Toronto Queen's Own Rifles, also 12th York Volunteers, and was employed by the Government in emigration work in the North-West. Mr. Collins was for several years Eastern manager for Messrs. A. M. Dodge & Co., of New York.

D. ASPINALL.

AN enterprise which has enjoyed a prosperous career of 13 years is that in which Mr. D. Aspinall is engaged. The business was established on Bleury St., by Mr. G. S. Aspinall and five years ago a removal was made to the spacious premises now occupied, Nos. 187, 189 and 191 Fortification Lane and extending through to No. 688 Craig street. In 1890, Mr. D. Aspinall succeeded to the business. He manufactures for the trade and to order, railroad, steamboat and warehouse trucks of all sizes, also portable forges, fire escapes, etc., and fills orders from all parts of the provinces of Ontario and Quebec. In this city, among the buildings on which he has placed fire escapes, are: The City Hotel, Notre Dame street; the Winslip Cigar factory, St. Paul street; Whitmore Shoe Co. building, St. Maurice street; James O'Brien building, Victoria Square; Simmons building, Vitre St.; Vineburg & Co. building, St. Paul street; the Canadian Rolled Plate Co. building and many others, his work being fully warranted and in every instance the best satisfaction has been expressed. Mr. Aspinall, who was born in Yorkshire, England, has resided in Montreal 20 years, and is well and popularly known. He is a prominent member of the Good Templars and the Sons of England.

HUGHES & STEPHENSON.

THE firm of Messrs. Hughes and Stephenson, No. 747 Craig street, has achieved an excellent reputation and their establishment is recognized as the leading one in its line in the city. Both Messrs. J. W. Hughes and W. A. Stephenson are expert sanitary engineers. They occupy two spacious floors and a basement, each being 100 x 35 feet in area, and keep constantly on hand a choice stock of iron and lead pipe, closets, hydrants, urinals, bath tubs, sinks, etc., and make a specialty of Peebles Patent Needle Gas Governor Burner, Patent Revolving Ventilators, McLelland's Patent Anti-Siphon Trap Vent, Fletcher's Patent Gas Fires, The Globe Patent Ventilating Cap, Bower's Patent Self Sealing Sewage Trap, also cut-off valves for gas mains and water filters for water taps, etc. The firm's goods received the highest award at the Dominion Sanitary Exhibit 1881 and 1882, and their stock is valued at over \$20,000. They also attend carefully to hot water and steam heating, and, as locksmiths, repair and make electric, pneumatic and mechanical bells, while they likewise repair guns and sporting goods. Messrs. Hughes and Stephenson make a specialty of plumbing and heating, and have fitted up many buildings in this vicinity. Messrs. Hughes and Stephenson are highly esteemed for their mechanical skill and are very popular in trade circles.

DANIEL SEXTON.

THE plumbing trade occupies a very important place in the business circles of any large city, for upon it more than any other depends to a great degree the good health of the community. We wish to refer to the well known plumber, gas and steam fitter, Mr. Daniel Sexton, whose place of business is located at No. 95 St. Peter street. The business was established by this gentleman some twenty years ago, and through the excellence of his work and his fair business dealing he has built up a large influential trade. His premises comprise a commodious store and shop, 25 x 75 feet in dimensions, provided with all the necessary tools and appliances peculiar to his trade, together with a full stock of plumbers' supplies of every description. In sanitary plumbing Mr. Sexton is an expert; he makes this a specialty and his long experience and practical skill are sufficient guarantees of the prompt and faithful execution of all work entrusted to him. Everything in the way of plumbing, gas and steam fitting is executed and on terms as low as is consistent with good work. Six competent assistants are constantly employed and at times many more, whose operations are conducted under the personal supervision of the proprietor. Mr. Sexton was bred and born in this city; in his youth he learned the trade which he now so successfully follows, and he has won an enviable position among his competitors in Montreal. He is widely known in business and social circles and is a prominent member of the Master Plumbers' Association.

JOHN BAIRD & CO.

PROMINENT among the commission merchants in Montreal are Messrs. John Baird & Company, whose place of business is located at No. 43 St. Francois Xavier street. This is one of the largest concerns of the kind in the city. Its inception dates from 1870, when it was founded by Mr. John Baird. In 1892 Mr. J. Fred. Doran became a partner, and the present firm was formed. Messrs. John Baird & Company do a general produce commission business, and are agents and wholesale dealers of Newfoundland, Nova Scotia, and West India products, handling sugar, molasses, codfish, salmon, Labrador and Cape Breton herrings, cod, cod liver; steam refined, pale and straw seal oils. They also export in large quantities flour, peas, oatmeal, pork, butter, cheese, and other Canadian products, and their trade is one of vast proportions. Mr. Baird is a native of Argyleshire, Scotland, who came to this city 23 years ago, and has ever since been a prominent figure in the commission trade of Montreal. He is a member of the committee of the Corn Exchange. Mr. Doran, who is also a Mason, and a member of the Board of Trade, was formerly connected with the National Bank of St. John, N.B.

JOHNSON & COPPING.

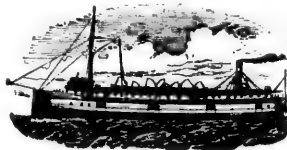
ONE of the best known and most enterprising firms in Montreal in their line of business is that of Johnson & Copping, carvers, gilders, etc., who occupy premises at No. 743 Craig street, at the old stand, first door west of Victoria Square. The business so ably represented by them was inaugurated in 1879 by A. Bishop Stewart, who was succeeded by the present firm of Johnson & Copping in April, 1891. The trade of this concern is both wholesale and retail, principally in the city. The premises occupied comprise one flat and basement, being 100 x 35 feet, which is well fitted up and which affords all conveniences for conducting the large business transacted. The flat is devoted to the uses of a showroom and workshop, and the basement is used for storage purposes. The house gives employment to five skilled artisans, who are experts in the line of business conducted. Carving and gilding is executed in all its branches after the best styles. The firm manufactures every description of picture frames, cornices and mirror frames to order on the premises. A large and elegant line of frame materials of the best, is constantly carried in stock and only first-class work is turned out and the proprietors give prompt, personal attention to all orders intrusted to them.

L. H. PACKARD & CO.

THE most important house in its line in the city of Montreal is that of Messrs. L. H. Packard & Co., wholesale dealers in American shoe findings and shoe store supplies, whose offices and salesrooms are situated at 162 McGill street. This business was founded twenty-one years ago by Mr. L. H. Packard, who is assisted in the management of the house by his brother, Mr. E. Packard. The premises comprise a large three-story and basement building, 25 x 130 feet in area, with a warehouse in the rear. Messrs. L. H. Packard & Co. manufacture improved gaiters and leggings and turn out about seventy-five dozen weekly. They also produce inks, dressings, and deal in wax, boot and shoe manufacturers' goods, cement, sand paper, buttons, hooks, laces, cork soles, etc. These goods are unsurpassed for quality and reliability and have no superiors in this or any other market. Several travelling salesmen represent the house, thirty-one hands are employed in the factory, and the trade extends throughout the entire Dominion. Messrs. L. H. and E. Packard are natives of Boston, Mass., and are highly regarded in trade circles for their business ability and strict probity. Mr. L. H. Packard is President of the Y.M.C.A., and a member of the Montreal Board of Trade.

G. E. JAKUES & CO.

ONE of the most important factors in the commerce and trade of a large city is the general forwarding agent, and the leaders in this line of enterprise in Montreal are Messrs. G. E. Jaques & Co., whose office is located at 110 Common street. This extensive and important business was established in 1835 by Messrs. Henderson & Hooker, who were succeeded by Henderson, Hooker & Co.; Hooker & Holton; Hooker, Jaques & Co.; Jaques, Tracey & Co., and eventually, in 1868, by the present firm of G. E. Jaques & Co. The co-partners, Messrs. G. E.



and C. Arthur Jaques, have had long experience and possess influential connections and perfect facilities, not only in Canada and the United States, but also in Great Britain and Europe. Messrs. G. E. Jaques & Co. are agents for the Merchant Line of Propellers, which perform a regular service for Toronto, Hamilton, St. Catharines, Windsor, Detroit, Sarnia, Chicago, Port Arthur and Duluth, also for all ports on the Ottawa River and Rideau Canal. The Merchants Line includes the first-class passenger boats "Ocean," "Persia," and "Cuba," which leave Montreal for Toronto, Hamilton and St. Catharines tri-weekly, and always have a large passenger list. This line also owns the "Arabian," "St. Magnus" and "Acadia," which ply on Lake Superior, and a number of steam barges for carrying steel rails, iron and heavy freight. Connection is made with the principal Canadian and American railroads, and freight is forwarded to its destination on through bills of lading from Liverpool, Glasgow, Antwerp and other principal points of Great Britain and the Continent. Special attention is given by Messrs. G. E. Jaques & Co. to the wants and requirements of passengers and tourists; and the beautiful scenery of the River St. Lawrence and the Thousand Islands can be enjoyed when travelling on the Merchants Line. This company has also a contract with the Dominion Government for supplying light-houses and naval stations on the inland waters of the lakes with stores,

etc. Messrs. G. E. Jaques & Co. have, likewise, a branch office at 1 Rumlford place, Liverpool, England. Orders are immediately attended to, and freight, packages, parcels, etc., are received and expressed to all parts of the world at low rates. Messrs. G. E. and C. Arthur Jaques are natives of Montreal. They are honorable, able and energetic business men, who are very popular in mercantile circles. The premises occupied by the firm in Montreal comprise 600 feet of dockage with large freight sheds and every convenience.

J. F. HAWKE.

THE name of "Hawke" has become prominently identified in this city with the trade in shirts and collars. In 1877 Mr. J. F. Hawke founded the business which has since become popular for fine dress shirts. The establishment presided over by this gentleman, at No. 1 Bleury street, is headquarters for the finest shirts made to order. The premises occupied are of ample dimensions, and the exigencies of the business call for the constant employment of a full force of skilled operatives. The store, which has an area of 30 x 30 feet, is neatly and tastefully fitted up. This is above all others the place to order dress shirts at the lowest prices. In this important business, Mr. Hawke defies competition, and makes shirts to order cheaper than any house in Canada for the same quality. Gentlemen who have not been suited as to fit or fineness of material and workmanship should leave their orders with Mr. Hawke. The trade is brisk and active. Mr. Hawke was born in England, coming to this city twenty-five years ago.

DR. L. O. THAYER.

THE most reliable oculist, aurist and operator on the eye and ear in the city of Montreal is Dr. L. O. Thayer, whose office is located at 1385 Notre Dame street. Dr. Thayer was born in Montreal, and is a graduate of McGill College, licentiate of the College of Physicians and Surgeons, and also a licentiate of the Society of Apothecaries, London, England. He was for several years surgeon to the Eye and Ear Infirmary, Montreal, and was formerly surgeon to the North London Eye Infirmary, London, England. Dr. Thayer has practised successfully in New York city, Ogdensburg, Sackett's Harbor, Watertown, N. Y., Chicago, Jackson-

ville, Fla., and in Toronto, Ont., and is highly esteemed for his professional ability. He is a disbeliever in the use of spectacles, except in rare cases, and treats patients generally by means of washes or preparations, which are exceedingly effective and curative. Dr. Thayer also conducts a well-equipped drug store, and here is kept a full line of pure, fresh drugs and chemicals, physicians' and surgeons' supplies, proprietary medicines, mineral waters, toilet articles, perfumery and everything usually found in a first-class drug store. Prescriptions are carefully compounded, and Dr. Thayer is proprietor of several valuable preparations, his "Anti-Cholera" and "Cough Elixir" being known and highly appreciated in all sections of Canada. Dr. Thayer has been practising since 1859. He is also the inventor and patentee of a breech-loading rifle, which has been highly approved of by leading military authorities in England and the continent, and is now in use in several foreign countries.

O. VINETTE.

AMONG the representative wholesale boot and shoe manufacturers in this city is Mr. O. Vinette, whose office and factory are located at 586 Craig street. The business was established ten years ago by the present proprietor, and from its very inception has steadily developed, until to-day 100 operatives are given steady employment. The premises occupy a four-story building, 40 x 120 feet in dimensions, equipped with all the latest improved machinery known to the business. The business was formerly conducted at St. Lawrence Main street, but was removed to its present location two years ago. He manufactures fine and medium grades of men's, women's, youths' and children's boots and shoes, but devotes special attention to the finer grades. His trade now extends throughout Ontario, Quebec, New Brunswick, Nova Scotia, requiring five travelling salesmen on the road, and Mr. Vinette may well take pride in the reputation his goods have attained throughout the country. He offers exceptional inducements to the trade, and his house is also a popular headquarters for Canadian rubbers. Mr. Vinette is a prominent member of the Canadian Foresters, the Artisan Club and the C. M. B. A. His thorough and comprehensive knowledge of the trade and its wants and demands are the great secrets of his wonderful success and prosperity, while his standing in the leading financial circles of Montreal and Canada is of the highest. He is well known for his ability and strict integrity, and has justly merited the success he has achieved.

BAKER & CO.

THE popular and well-appointed grocery establishment of Baker & Co. known as "The Under Hill Temperance Cash Family Grocery," at 54, Aylmer, corner Barthelet street, was established one year ago, having been at its present quarters since April, 1893, and was formerly corner St. Elizabeth and Vitre streets. Mr. Baker occupies the ground floor of the building, 20 x 50 feet in dimensions, giving ample accommodation for the display of the exceptionally fine lines of goods carried. The stock embraces pure teas, coffees, spices, sugars, canned goods, best brands of family flours, bacon, lard, cheese, laundry supplies, fruits in season, fine butter and fresh eggs, a specialty being made of Topley's teas. Three assistants are employed and two wagons deliver goods to all parts of the city, and no effort is spared by Mr. Baker to please and satisfy every customer. Mr. Baker, who is very popular in the community, is a native of the Province of Quebec and has resided in Montreal since 1891, previous to which date he was engaged in the same line of business in Beauharnois, P.Q., where he served as mayor eight years and was also Post Master and Colonel of the 64th Rifles. This store is very popular in the neighborhood in which it is located; the very lowest market prices are quoted, and in his dealings Mr. Baker will always be found upright, fair and honorable.

WIGGETT & MCKERLEY.

THE boot and shoe establishment conducted by Messrs. Wiggett & Mckerley, at 423 1/2 St. Lawrence street, though only established a few months, is one deserving of special notice. It is a branch of the boot and shoe house of E. G. Wiggett, of Sherbrooke, established seven years ago, and is under the able and efficient management of Mr. Mckerley who is a partner in the firm. The premises comprise a building, 60 x 35 feet in dimensions, the salesroom is finely fitted up, and the elegant display windows form one of the most attractive stores in its line on this busy thoroughfare. The stock is large and contains everything for men's, youths' and boys' wear in the latest and most improved styles, while in the ladies' department nothing that is seasonable or fashionable is wanting in this comprehensive assortment, and in conclusion it may be said of this establishment, that its reputation embraces the three following points:—Best quality, latest styles and lowest prices. Three courteous assistants are employed, and the most critical cannot fail to make a selection here. Mr. Wiggett is a native of Sherbrooke, while Mr. Mckerley was born in Montreal, and previous to this enterprise was employed as a travelling salesman for a wholesale grocery house ten years, and is a member of the "Dominion Commercial Travellers' Association."

A. BROWNING.

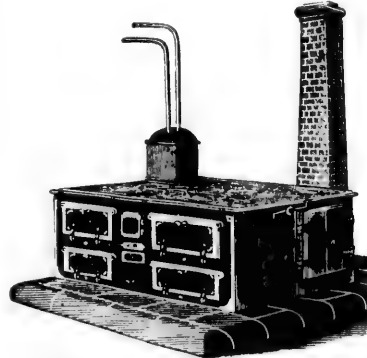
A LEADING and reliable general insurance agency in Montreal is that of Mr. A. Browning, whose offices are located in Room 15, No. 1724 Notre Dame street. Mr. Browning established this business in 1886, and has sinceably maintained it in the foremost rank. His offices are large and handsomely fitted up, and here are represented many of the leading, most reliable and responsible life, fire, accident and annuity companies, and Mr. Browning will at all times be found willing and ready to underwrite risks in any of these lines at lowest rates of premium consistent with legitimate security. He is agent for the city of the Northern Assurance Co., of London, Eng. Representing only reliable and responsible corporations, he is enabled to promptly settle all claims as soon as adjusted, and his patronage is large and influential. A specialty is made of attending to the renewal of policies on expiration. The call of this office is Bell Telephone 1743. Mr. Browning was born in Lincolnshire, Eng., and is a graduate of Cambridge class of '79. He came to this city in 1880, and in 1887 became a member of the Board of Trade. Since 1888 he has filled the position of Secretary-Treasurer of the Montreal Philharmonic Society. He is also a member of the Montreal Curling Club and of the M. A. A. A.

JOHN BURRELL.

OF the many solid citizens engaged in the handling of realty in Montreal, none stand higher in public esteem than Mr. John Burrell, whose handsome office is in Room 69 of the Temple Building, St. James street. He has been established the past seven years, and has acquired a prosperous and influential business, numbering in his clientele some of the wealthiest property owners and shrewdest investors in the community. Mr. Burrell, who is a gentleman of middle age, is a man of energy and sagacity, and is thoroughly conversant with every feature pertaining to the purchase, sale, transfer and management of real estate. He conducts a general business in this line, buying, selling and exchanging on commission, all classes of city and country property, and gives personal attention also to the management and care of estates. Tenants for the same are secured; rents collected, repairs attended to, taxes and insurance paid, and the property generally maintained at the highest standard of productiveness. Appraisements are made for intending purchasers. Mr. Burrell being considered one of the very best judges of the present and prospective values of realty in and around Montreal, and investments are also desirably placed. He is a native of the North of Ireland and a resident of Montreal for the past 50 years. Mr. Burrell is a member of the Board of Trade, also of the Royal Templars of Temperance.

J.-BTE. LALONDE.

A REPRESENTATIVE and flourishing establishment engaged in the manufacture of cooking ranges, iron railings, etc., is that of Mr. J.-Bte. Lalonde, at 48 Albert street. The enterprise was inaugurated by Mr. Lalonde in 1875, on Notre Dame street, and in 1886 a removal was made to the spacious premises now occupied, consisting of a building 26 x 105 feet in area, equipped with the most approved machinery and appliances. Employment is furnished a force of twelve skilled workmen, and the work turned out is of a substantial character. Mr. Lalonde's specialty is Ray's Patent Cooking Ranges, which have a wide reputation and are highly



commended for utility and convenience. He is the sole owner of the patent and sole manufacturer of these ranges, and among the institutions in which they have been placed are the Deaf and Dumb Asylum, Man and Wife Hospital, Ouellet Hospital, Villa Maria C. M. D. Convent, all in Montreal; also, the Bishops' Palace, House of Charity, Sacred Heart Convent, St. Hyacinthe College, Sherbrooke Hospital, and other convents and colleges, etc., in Toronto and Ottawa; and can supply any hotel or private residence. He also manufactures iron gates, fences and railings for cemeteries, and does all kinds of general blacksmiths' work. Mr. Lalonde has been a resident of Montreal twenty-two years. He is a practical workman and highly esteemed for his genial manner and straightforward business methods. He is a committee man in the Foresters and a prominent member of the National Alliance.

PHŒNIX PRINTING HOUSE.

PRINTING has been properly called "the art preservative of all arts." It hands down to us the gems of thought from the most remote ages, crystalizes and preserves forever the accumulated wisdom of the centuries and opens to all the avenues of knowledge and learning. Modern invention has contributed greatly to the improvement and development of the printing business and at the present time the cost of production has been reduced to such an extent by labor-saving machinery, that books, pamphlets, and indeed all printed matter are within the reach of all.



One of the most complete and reliable printing establishments in this section of Montreal is that of Messrs. L. E. & A. F. Waters, whose office known as the Phœnix Printing House is situated at 718½ Craig street, and they have secured a liberal and influential patronage throughout this city and province. Their premises are fitted up with the latest improved machinery, a large and well assorted supply of the newest styles of type novelties. Messrs. L. E. & A. F. Waters execute in the highest style of the art, books, pamphlets, commercial, insurance and every description of job printing. They employ a competent staff of workmen, and the high grade of their work is well recognized by the business men of this metropolis, who by their continued patronage have shown their willingness to pay a fair price for superior work. They also are credited with doing the largest amount of legal and factum printing of any other house in the city, this branch being one of their specialties. The Messrs. Waters, from their long residence and business connection in Montreal, are widely known for their practical

skill and just methods, and are popular members of the I.O.O.F., the Royal Templars and other fraternal societies. The Telephone call of the office is 2513, and enquiries made of them of a business nature will meet with courteous treatment; orders entrusted to them receive that attention and promptitude of execution which is characteristic of their dealings and ensures to them an ever increasing clientele.

R. LaFONTAINE.

AN important business enterprise of the city of Montreal is that of Mr. R. LaFontaine, leather merchant, No. 14 Lemoiné street. This steadily increasing business was established in 1884 by Mr. R. LaFontaine, who has built up a liberal and influential patronage, his trade extending throughout the entire Dominion. Mr. LaFontaine occupies a spacious floor, 100 x 30 in dimensions, which is utilized for offices and warerooms. Here he keeps always a heavy and choice stock of patent, pebble, split, glove, grain, bouffe, moccasin and dongola leathers of the best quality, which are offered to the trade at the lowest possible prices. Mr. LaFontaine is sole agent in Canada for C. Rochette, manufacturer of stiffening, innersoling, sheet healing, heels, boot and shoe counters, etc., whose factory is the largest in the Dominion, employing constantly two hundred and twenty-five hands. Mr. Rochette has likewise the largest brick yard in Quebec, and supplied the brick for the Hotel Quebec (2½ millions), and several others of the finest buildings in that city. Mr. LaFontaine's stock in Montreal is valued at over \$10,000, and he makes a specialty of patent leather, in which he offers substantial advantages to patrons. Orders are filled with care and dispatch, and all goods are fully warranted to be exactly as represented. Mr. LaFontaine's trade is strictly wholesale and is steadily increasing in all sections. He was born in La Prairie, but has lived in Montreal since childhood, and is widely known in trade circles for his business ability and just methods. Several clerks and travelling salesmen are employed, and the telephone call of the office is 713.

EAGLE FOUNDRY.

THIS foundry was established away back in 1820 by the firm of Ward Bros. In 1838, they were succeeded by the firm of Messrs. Ward & Brush, the junior partner of that day being a native of the United States, and a mechanical engineer of marked ability. Subsequently Mr. George Brush succeeded to the sole proprietorship. He built many of the largest and finest

steam engines in use in the Dominion for upwards of 40 years, including the engines in some of the fastest and finest passenger steamboats on our waters; large stationary engines for the principal mills and factories of Canada, etc. Mr. Brush, Sr., achieved an honored record, and in later years his son, Mr. Geo. S. Brush, was actively associated with him in the business, and upon his father's lamented decease in 1883, he succeeded to the proprietorship. The foundry and shops are located on King and Queen streets, and cover an area of fully 50,000 square feet. The foundry is a lofty, one-story brick building, 50 feet by 100 in dimensions, with a splendid moulding-floor, and a fine cupola, having a capacity of melting ten tons at one filling. The works are noted for turning out large heavy castings, having all facilities, including two powerful travelling cranes. From 50 to 75 skilled machinists, engine fitters and moulders find steady employment on contract and jobbing work here. Specifications are rigidly adhered to in every detail, and all work is subjected to the severest tests before delivery. Among other special lines for which full sets of patterns are on hand, are: hoisting engines, steam pumps, safety elevators and hoists for warehouses, stores and hotels; circular saw mills, bark mills, shingle mills, ore crushers, etc., while the supply of gearing, shafting, hangers, pulleys, engine and boiler trimmings, etc., is a specialty. Mr. Brush is the sole manufacturer of "Blake's Challenge Stone Breaker," owning the patents. He is also the sole manufacturer of the patent Heime Safety Boiler. Mr. Brush was born in Addison County, Vermont, and from boyhood has been a resident of Montreal where he was educated, and is an active member of the Board of Trade. For a number of years he was captain in the Montreal Garrison Artillery and has done much to promote the efficiency of that organization, while as proprietor of these great, historic works, he retains to Montreal the leading concern of the kind.

BENNING & BARSALOU

THIS extensive business was founded as far back as 1830 by Mr. Jas. Young, who was succeeded in 1847 by Young & Benning, and in 1853 by Messrs. Benning & Barsalou. In 1886 Mr. Arthur Barsalou became sole proprietor and is still conducting the business under the old firm name of Benning & Barsalou. Mr. J. Barsalou, Sr., however, is still in attendance in the interest of his son. The premises occupied at 86 and 88 St. Peter street embrace a substantial stone building four stories and basement, 40 x 150 feet in dimensions, splendidly fitted up. They conduct a general auction business in dry goods and other merchandise, and represent several prominent manufacturers in England, Scotland, Ireland

and Canada. Auction sales are held every Wednesday and special sales at the fall of the year, when the entire stock of seconds, slightly damaged or imperfect goods of the Canadian Rubber Co., of Montreal, is offered to the public. They also make a specialty of spring sales of furniture. This is the oldest and most reliable auction house in Canada, and its trade now extends throughout the entire Dominion. Messrs. Benning & Barsalou solicit consignments and correspondence, make liberal advances when required. Mr. J. Barsalou was born in Montreal and has been fifty six years in business, having commenced at the age of fifteen. He is known all over Canada, and is an ex-member of the Board of Trade and a member of St. John Baptist Society. He has often been pressed by his friends to accept public office, but has always refused, disliking notoriety. Mr. Arthur Barsalou is also a native of Montreal, and was born in 1863. He is an energetic, honorable and able business man and a popular member of the Board of Trade. They also conduct a real estate business and are large owners of realty in the city and suburbs. Messrs. Benning & Barsalou refer by permission to the Bank of Montreal and La Banque du Peuple. The Bell Telephone call of the office is 1744.

MORGAN'S CITY EXPRESS.

Few departments of industrial activity have attained greater perfection in recent years than the express business, and we wish to call the attention of our many readers to the well known firm, Morgan's City Express, Morgan & Sharpe proprietors. The business was founded by Mr. Morgan thirteen years ago and conducted by him alone until 1891, when his business became so extensive that he took in a partner, Mr. Sharpe, since which time it has steadily increased, till to-day it is unsurpassed both in reliability and extent by any in Montreal. The premises comprise a neatly fitted up office, 25 x 25 feet in dimensions, at 790 Craig street, with large stables and yards at No. 8 Royal street. They do a general transfer and express business, and are thoroughly equipped with vans and trucks, and are at all times prepared to transfer furniture, trunks, etc., on very moderate terms. They have spared no expense or pains to afford the public the best possible service. Goods are called for and delivered to all parts of the city and suburbs, while boxing and shipping are attended to in the most punctual manner. Teams are also supplied for pleasure parties with sober, experienced and careful drivers on reasonable terms. The exigencies of their large business require the services of six men, and eight horses are also constantly engaged. Mr. T. Morgan, the senior member of the firm,

is a native of Rawdon, P.Q., but has resided in this city many years, and is an enterprising and reliable business man and well deserves the success he has attained. Mr. G. W. Sharpe, his associate, was born in this city, is well and favorably known in business and social circles, and has for a number of years been prominently identified with the Garrison Artillery.

THE ST. LEON MINERAL WATER CO., LIMITED.

THERE is no mineral water on the market which has produced such wonderful curative results as has the "St. Leon," obtained from the far famed St. Leon Springs, located on the banks of the Upper River du Loup, half way between the cities of Montreal and Quebec. It has time and again been indorsed by the most eminent medical practitioners as being superior to all other waters, not excepting the celebrated Waukesha, of Wisconsin, or Carlsbad, of Germany, for the cure of chronic diseases, while to persons in health it is an excellent regulator and health preservative, as well as an agreeable beverage. "Popular Hygiene," an authority on such matters, considers St. Leon the strongest antidote known to science as a powerful blood purifier. This water is bottled exclusively by the St. Leon Mineral Water Co. Ltd., of Toronto, Ont., and of St. Leon Springs, Quebec. At the latter place this company own the St. Leon Springs Hotel, which is annually visited by thousands in search of health. This company was organized some thirty or forty years ago and its present officers are: James Good, president; J. F. Eby, vice-president; Hugh Blain, secretary, and C. E. A. Langlois, general manager. The Montreal branch was opened six years ago and has since been under the able management of Mr. Lohmann, who has built up a very large local trade. Mr. Lohmann is of German birth, and is a popular and successful business man. He is a prominent member of leading local German societies.

GLOBE SPICE MILLS CO.

IN the manufacture of baking powder, ground coffee and spices, a reliable concern in Montreal, is that known as The Globe Spice Mills Company, whose office and mills are situated at 393 St. Paul street. This business was established eight years ago by Mr. A. L. Lorange in Windsor, Ont., and Detroit, Michigan. In 1888, Messrs. J. F. and H. R. Lorange purchased the business and removed it to Montreal. Here they occupy a commodious four story and basement building 30 x 30

feet in area, fitted up with the latest improved grinding machinery operated by electric power. They deal largely in teas, coffees, spices, and are manufacturers of the famous Globe Baking Powder, which is a general favorite in all sections of the Dominion. A specialty is also made of Wild's Indelible Ink and Wild's Bay Rum Essence. They keep in stock the choicest grades of Oolong, Japan, Young Hyson, Gunpowder, English Breakfast and other standard teas, and in coffees, they handle superior brands of Java, Mocha, Rio and Santos, and the trade of the house extends throughout the Dominion, Newfoundland and St. Pierre. Ten persons are employed in this house, and they also have six travelling salesmen on the road. Mr. J. F. Lorange was born near Three Rivers, P. Q., and was formerly manager of the Dominion Safety Fund Insurance Co. of St. John, N. B., for the Province of Quebec. Mr. H. R. Lorange is a native of the Province of Quebec, and an active member of the City Club and of the Montreal Amateur Athletic Association. Both partners are highly regarded for their strict integrity, and are extremely popular in trade circles. The Telephone call of the office is 2961.

THE THOMPSON MATTRESS CO.

IN the manufacture of spring beds, mattresses, etc., a reliable concern in the city of Montreal is that known as The Thompson Mattress Company, whose show room and factory are situated at 25 William street. This industry was founded seven years ago by Mr. A. H. Thompson, who conducted it till 1890, when Mr. G. H. Bremner became a partner, the concern being styled the "Thompson Mattress Company." Mr. Thompson learnt his trade in Detroit, Michigan, while Mr. Bremner was formerly in the employment of Mr. W. C. Norman, Montreal, in the same line. They occupy a spacious two-story and basement building, 40 x 100 feet in area, and 15 skilled hands are constantly employed. They manufacture the famous suspension woven wire and spiral spring beds and cots, metal beds, combination iron beds, and all styles and sizes of flock, fibre, moss and hair mattresses. Only the best materials are utilized and the goods produced are absolutely unsurpassed for quality and reliability, and the trade now extends throughout all sections of Quebec, Ontario and the Maritime Provinces. They are agents in Montreal for M. F. Beach & Co., manufacturers of all kinds of furniture, of Winchester, Ontario, whose goods are general favorites with the public. Mr. Thompson is a native of Montreal, while Mr. Bremner was born in Glasgow, Scotland, and both are honorable, reliable business men. The Telephone call is 9275.

ARTHUR CARON.

PROMINENT among those who take an active interest in promoting the best interests of this city, and who have built up wide-spread and influential connections in financial and real estate circles, is Mr. Arthur Caron, one of the best known and most influential capitalists and dealers in realty and securities in Montreal. This gentleman is a native of the city, and has had a business career of remarkable activity. For over twenty eight years he was the head of the widely known fruit commission house of Arthur Caron & Company, of New Orleans, La., in which he still retains a preponderating interest. In 1892, Mr. Caron returned to his native city, and now resides at Longue Pointe, where he has erected a palatial mansion at a cost of \$35,000. He is the owner of real estate in this city, valued at more than \$350,000.00, his holdings including the St. James hotel building, and many business and private residences and blocks on Ontario, St. Lawrence, Laval, Sanguinet, St. Denis, Roy and other streets. Mr. Caron is noted for the enterprising and active manner in which he promotes every movement tending to the material advancement and progress of the community. He is one of those men who, possessing an active and strong brain, can look after a number of interests at one and the same time, without allowing any one of them to suffer in the least, giving to each its due share of attention. He is an esteemed and honored citizen, and is specially qualified to be marked among Montreal's most influential financiers. Mr. Caron's offices are in Room No. 10 St. Lawrence Chambers, No. 30 St. Francois Xavier street. The telephone call is 2851, and post office address, Box 387.

H. A. NELSON & SONS.

MUCH of the credit for the prosperous condition of the Montreal fancy goods trade, allied with the manufacture of brooms, brushes, woodware and matches is due to the representative house of Messrs. H. A. Nelson & Sons, who occupy the premises Nos. 59, 61 and 63 St. Peter street. This business was established fifty-four years ago by Messrs. Nelson & Butters, to whom succeeded Nelson; Wood & Co. in 1868, (in which year the Toronto branch of the house, Nos. 56 and 58 Front street west, was opened), the present firm style being adopted in 1874. Since that period Mr. H. A. Nelson has passed away and although the existent trading title is still retained, the active management and proprietorship of the concern are vested in the hands of Messrs. A. D. and F. E. Nelson in Montreal, and Messrs. H. W. and C. H. Nelson at

Toronto. The premises primarily occupied were destroyed by fire in December 1872, the present commodious structure, six stories in height and 60 x 150 feet in dimensions, being subsequently erected. Some forty people are engaged at the Montreal house, while a corps of six travellers ably represent the interests of the house on the road. The various departments embrace brooms, woodenware, matches, brushes, mirrors, perambulators, wall paper, window shades, clocks, bags, trunks, baskets, druggists' sundries, tobacconists' sundries, stationers' sundries, fancy goods, Bohemian glassware, albums of all kinds, chinaware, dolls, games, notions and toys of every description. The Messrs. Nelson, both at the Montreal and Toronto houses, were born in this city and are prominent members of the Board of Trade in the respective cities in which their business interests are located, and those entering into business relations with this house will obtain advantages in point of high class goods at low down prices not readily accorded elsewhere.

HENRI DUVERGER.

NO branch of the wholesale trade of the city of Montreal has been conducted with greater vigor and discretion, and with more substantial results, than that of fancy dry goods, hosiery, gloves, laces, etc. Prominent among the leading importers in the above lines is Mr. Henri Duverger, whose offices and salesrooms are at 22 St. Helen street. This steadily progressing and extensive business was founded in 1889 by Mr. Duverger, who possesses influential connections in France and England, thus enabling him to be among the first in Montreal to display the latest novelties. The premises occupied comprise a superior three-story and basement building 125 x 40 feet in dimensions, which is utilized for offices, salesrooms and storage. Here is kept a well selected and choice stock of ladies' underwear, gloves, hosiery, laces, embroideries, rubber goods, etc., which are offered to jobbers and retailers at extremely low prices. Mr. Duverger imports direct from the most celebrated European houses, and is always on the alert to secure the latest novelties. The stock is valued at over \$25,000, and 6 clerks and travelling salesmen are employed. Orders by mail or telegraph are filled with care and dispatch, and the trade of the house now extends throughout the entire Dominion. Mr. Duverger was born in Montreal. He is highly esteemed in trade circles for his enterprise, sound business principles and strict integrity, and is an active member of the Canadian Club. He was formerly in the employment of A. G. Barent, for whom he used to travel to Europe annually, and acted as buyer in the European markets.

DUNCAN CAMPBELL & CO.

IN the importation and sale of twines of all kinds in the city of Montreal, the representative and most successful house is that of Messrs. Duncan Campbell & Co., whose office and sample room are situated at 1727 Notre Dame street. This steadily increasing business was established in 1890 by Messrs. Duncan and A. Campbell, who have since secured a liberal and permanent patronage, their trade extending throughout all sections of the Provinces of Quebec and Ontario. They occupy a commodious sample room, 40 x 20 feet in size, and sell only by samples. They import largely, chiefly from Belfast, Ireland, hemp, jute, cotton, lobster, and poultry twines, also ham and Bologna twines, and Barbours' upholsterers' twines and linen threads. These goods are unrivalled for strength, finish, quality and uniform excellence, and have no superiors in the British or Canadian markets. Orders by mail or telegraph are promptly filled at the lowest possible prices and the trade of the house is strictly wholesale. Mr. D. Campbell was born in Lanark, Scotland, and came to Canada 40 years ago. He is a popular member of the Caledonian Society, and has always been engaged in the twine trade. Both Messrs. D. and A. Campbell are widely known for their promptness and strict integrity, and enjoy the entire confidence of all having dealings with them.

ALEXANDER EWAN & CO.

THE manufacturers' agent plays an important part in the business of to-day, thus enabling the importer to obtain his goods at manufacturers' prices, without the expenses and loss of time incidental to crossing the ocean. A leading house engaged in this method of trading is that of Alexander Ewan & Co., commission merchants, and agents for the Merchants Mfg. Co. of St. Henri, of the Province of Quebec, located in the Fraser Building, 43 St. Sacrament street. Mr. Ewan has a most extended business experience, covering a period of upwards of thirty years. A native of Aberdeenshire, Scotland, he came to this city in 1864, and immediately entered the employment of Wm. Stephens & Co., as sales agent; afterwards going into business on his own account, he became a partner of Mr. J. A. Cautlee, and they conducted a very successful business together under the style of J. A. Cautlee & Co. for twenty years. In 1891 he withdrew from the above firm to become sole agent for the company with which he is at present identified. The goods manufactured by this company are white and unbleached cottons. Mr. Ewan handles the entire product of these mills, and in fact may be said to control almost the entire trade of the Dominion in this line of staple goods. He sells only by sample and to

wholesale houses alone, and the superiority of these goods, together with the low prices, is tending to crowd out from the markets of Canada the goods of rival manufacturers. Mr. Ewen is to be congratulated upon controlling the production of these mills. He is honorable and reliable in all his dealings, and no one stands higher in the esteem and respect of the best commercial and financial circles. He is prominently identified with the Board of Trade and the Wholesale Dry Goods Association of Montreal, and is a trustee of St. Paul's Church, one of the first in the city.

JOSEPH BROWN.

IN the wide range of the extensive commission business of the city of Montreal, the branch devoted to Mediterranean, Tropical and Domestic Fruits has within the last few years assumed proportions of great magnitude. Prominent among the reliable houses actively engaged in this trade is that of Mr. Joseph Brown, whose office and salesrooms are situated at 252 and 257 Commissioners street. Mr. Brown established this business in 1870 and his trade now extends throughout Quebec and Ontario. He is ably assisted by his two sons. He imports direct Tropical and Mediterranean fruit, and deals largely in domestic fruits in season. The premises occupied comprise two floors, each being 20 x 60 feet in size, fully supplied with every convenience, his banana ripening rooms being heated by gas and having a capacity of 2000 bunches. Mr. Brown deals heavily in oranges, lemons, pineapples, bananas, coconuts, Florida oranges, apples, pears, grapes, etc., and is daily in receipt of consignments, on which he makes liberal advances when required, guaranteeing at all times quick sales and immediate returns. Orders are promptly filled at the lowest possible prices, all kinds of fruit is handled, and the trade is strictly wholesale with jobbers and retailers. Mr. Brown was born in Hochelaga Co., near Montreal. He is a business man of strict integrity and energy, and is a Director of the Montreal Fruit Auction Company.

R. C. JAMIESON & CO.

SPECIAL reference is made in this historical review to the old established house of Messrs. R. C. Jamieson & Co., manufacturers of varnishes, japans, etc., whose office is located in the Lewis Building, 13 St. John street, while the factory and warehouse are situated at 23 to 29 St. Thomas street. This business was founded thirty-five years ago by Mr. R. C. Jamieson, who conducted it till 1873, when Mr. A. T. Higginson became a partner. The premises embrace a two-story factory and

three-story warehouse, 80 x 50 feet in area. They manufacture their famous brands of varnish and japans, the output being about 240 gallons daily, and their trade now extends throughout the entire Dominion and Newfoundland. Messrs. R. C. Jamieson & Co. manufacture fine and medium grades of varnish, including a full line of coach, railway and cabinet varnishes, and they likewise import oils, paints, colors, spirits of turpentine, etc. They also handle the output of the Consumers' Varnish Company, manufacturers of varnishes, japans, etc., whose offices are at 32 to 36 St. Sacrament street. Several travelling salesmen are employed, and they furnish varnish and japans for the Intercolonial Railway and the Prince Edward Island Railway. Mr. Jamieson is a native of Glengarry, Ont., but has lived in Montreal since 1856. He is a popular member of the City Club and Board of Trade, and served on the council of the Board of Trade in 1890. Mr. Higginson is a native of Ontario, and is also a member of the Board of Trade, and their house is one of the most popular and reliable in Canada.

DUCHESNEAU, DUCHESNEAU & CO.

PROMINENT among the wholesale firms in this city is that of Messrs. Duchesneau, Duchesneau & Co., importers and wholesale dealers in French, English, German and American dry goods and notions, whose offices and warerooms are situated at 203 and 295 St. Paul street. This business was founded December 1892, by Messrs. Joseph, Zotique and Edmund Duchesneau, who have already secured a liberal and influential patronage in all sections of the Province of Quebec and Ontario. They import direct all kinds of staple and fancy dry-goods, silks, satins, wools, dress fabrics, musical instruments, toys, leather goods, etc., which are offered to the trade at remarkably low prices. The premises comprise a large four-story and basement building, 50 x 130 feet in dimensions. Fourteen clerks assistants, etc., are employed in this establishment, and they also have three travelling salesmen on the road and keep duly qualified buyers in the principal European markets. The partners were all born in the Province of Quebec, and are highly esteemed for their ability and sterling integrity. Mr. Joseph Duchesneau was formerly a member of the firm of Bourgoin, Duchesneau & Co. in the same line. He is a popular member of the Board of Trade, Chamber of Commerce, a Justice of the Peace and a member of the Catholic Order of Foresters. Mr. Zotique Duchesneau formerly travelled for the firm of Bourgoin, Duchesneau & Co., and is an active member of I. O. O. Foresters. Mr. Edmund Duchesneau was previously in the coal business on his own account, and is, likewise, a member of the I. O. O. Foresters.

W. J. PRICE.

A HOUSE deserving of special mention in a review of the industries of Montreal is that of W. J. Price, dealer in hides, calf-skins and pelts, whose office and warehouse is located at 203 St. Paul street. Mr. Price was formerly connected with the well-known house of Jno. Price & Son for a period of seven years. His warehouse on St. Paul street occupies two floors, each 30 x 150 feet in dimensions. The floors are carefully laid in cement, and every precaution has been adopted to insure good drainage and ventilation. Five vats are utilized and every modern appliance, and to-day without any question, Mr. Price operates the most complete and perfectly constructed hide warehouse in the city. During the year 1892, Mr. Price handled between forty and fifty thousand beef hides, and upwards of thirty thousand sheep-skins, from ten to fifteen thousand calf-skins and a like number of wool-skins, averaging three pounds to the skin, thus showing what he has accomplished in the short space of three years. The Chicago correspondent of the house is J. M. Bond, 121 Kinzie street, Chicago, and its trade now extends largely throughout the Province of Quebec. Mr. Price is a native of Montreal and highly respected in the leading business and social circles of the city.

E. P. QUIRK.

THE exacting profession of the architect has many practitioners in Montreal, among whom the name of Mr. E. P. Quirk, C. E., M. Can. Soc. C. E., whose offices are located at 156 St. James street, holds a conspicuous place. Mr. Quirk was born in Ireland, near Dublin, and was educated at the College of Science, Dublin. He first commenced the practice of his profession in Canada twenty years ago, and in addition to being an able architect, he is, likewise, a very efficient civil engineer. Mr. Quirk spent several years in railway work, and surveyed and constructed the Montreal, Portland and St. Lawrence railway, Saratoga and St. Lawrence railway, New York State and Canada Junction railway, Vermont. He also surveyed and superintended the construction of several others in Canada and the United States, and built a number of bridges in the Province of Quebec. Mr. Quirk promptly furnishes estimates and calculations for architects and builders for all kinds of building construction, including iron and wooden roofs, trusses, girders and fireproof construction of buildings. Prompt attention is given to consultation by mail, and his terms are extremely reasonable. He is assisted by a competent staff of draughtsmen, and is fully prepared with all facilities for any undertaking in the way of construction whether large or small.

JOHN MILLEN & SON.

THE old-established business house of Messrs. John Millen & Son has always from the date of its foundation occupied a foremost position in the hardware, paint and grocery trade in the section of the city in which it is situated, Nos. 1325 to 1331 St. Catherine street and 141 and 143 Plessis street. This flourishing business was established 25 years ago by Mr. John Millen, and he has since been doing a large, prosperous and increasing trade. The building utilized for the purposes of the business is 45 x 95 feet, with large yard, outbuildings, stable, etc. The store is admirably arranged, and



every convenience is at hand for filling and delivering orders expeditiously. Electric lights are used in the store, yard and outbuildings, and every safeguard provided against fire. Eight clerks and assistants are employed, and delivery teams are in constant service. The stock is full and complete in all departments, and embraces builders' and shelf hardware, mechanics' tools and fine cutlery, imported by the firm direct from the leading English and American manufacturers, also paints, white leads, dry colors, ready-mixed paints, oils, varnishes, glass, putty, etc., and a general variety of plumbers' goods and plaster, cement and Scotch sewer and drain pipes, which are a specialty. In the grocery department the stock is also full and complete, and includes the finest teas, coffees, sugars, syrups, spices, canned goods, family flour, provisions, etc. The trade of the house is both wholesale and retail in character, and is not confined

to the city, but comes from all sections of the surrounding country. Mr. Millen was born in Montreal, and is well and popularly known as a live, wide-awake, active, enterprising, upright, honorable business man of unquestioned reputation and stands high in the best commercial circles. His son, Mr. J. E. Millen, was also born in this city, and was given an interest in the business by his father in 1893. He is a young man of business acumen, and popular with all having dealings with the house.

JOHN DATE.

A HOUSE which has established an enviable reputation in the city of Montreal for the superior character of its plumbing, gas and steam fitting is that of Mr. John Date, whose salesrooms and workshops are situated at 654 and 656 Craig street. Mr. Date established this extensive business in 1846. He unites every qualification, including long, practical experience, perfected facilities and a thorough knowledge of the most advanced requirements of sanitary plumbing. Mr. Date is a thoroughly practical sanitary engineer and master plumber, who knows what good reliable work is, and insists on the best materials and superior workmanship. He occupies a spacious four-story and basement building, 30 x 130 feet in dimensions, the basement being devoted to engine, boilers and steam-fitting department, the first floor to offices and stock, the second to show-rooms, gas and combination fixtures, while the third floor is utilized for the brass finishing shop, and the fourth for the brass foundry and coppersmiths' shop. Here 45 skilled workmen are employed, and the machinery is driven by a fourteen horse-power steam engine. Mr. Date promptly executes the largest contracts for plumbing, gas and steam fitting, drainage and ventilation, and manufactures Moule's Patent Dry Earth Closet Commodities, diving apparatus, electric and pneumatic bells and all kinds of brass and copper work. He has entirely fitted up with plumbing and gas fixtures many of the finest buildings in Montreal, to the entire satisfaction of patrons, and his prices for all work are noted for their moderation. Orders are immediately attended to, a heavy and choice stock of iron and lead pipe, sinks, urinals, water closets, hydrants, boilers, bath tubs, etc., is always on hand. Mr. Date was born in Devonshire, England, but has resided in Montreal for the last fifty years, and is ex-President of the Master Plumbers' Association. He is highly esteemed for his mechanical skill and strict integrity, and those giving orders to him will secure the greatest satisfaction in the thoroughly first-class manner in which all work will be accomplished.

P. O. GIROUX.

THE West End Medical Hall is one of the most popular establishments of its kind in Montreal, and receives a liberal patronage from an appreciative public. It was established nineteen years ago by Mr. P. O. Giroux, who still conducts it, and who has become widely popular as a careful and accurate pharmacist. The store, which is 18 x 50 feet, is fitted up in a handsome, attractive style, with plate-glass show cases, ornamental fixtures and tile flooring. The prescription laboratory in the rear of the store is under the immediate supervision of Mr. Giroux, and every safeguard is provided to



insure accuracy and promptness. The stock of drugs is full and complete, and everything pertaining to first-class pharmacy kept on sale, including toilet articles, perfumes, etc. Physicians' prescriptions are compounded from pure, fresh drugs, and every care and attention paid patrons. Mr. Giroux is sole proprietor of several special preparations, among which are, Giroux's Worm Chocolates, Giroux's Pearl Bloom, and Giroux's Toilet Preparation, all of which have a wide sale. Mr. Giroux is a native of the city of Quebec, and has been a resident of Montreal twenty years. He is a graduate of the Montreal College of Pharmacy, and a member of the Quebec Pharmaceutical Association, also the I.O.O.F., the A.O.U.W., and I.O. Foresters; also, an A.F. & A.M. The West End Medical Hall is located at No. 2543 Notre Dame street.

L. J. A. SURVEYER.

AN old-established and reliable concern, the enterprise, ability and push of whose management have placed it in the front rank of its special line of trade is that of Mr. L. J. A. Surveyer, the widely-known hardware merchant, whose place of business is centrally located at No. 6 St. Lawrence Main street. It is in every respect a leader of the hardware business in this city, and its operations are by no means confined to Montreal, but extend to all parts of the Dominion. Mr. Surveyer was born in Beauharnois, being a son of Dr. Surveyer of that place, a widely-known and celebrated practitioner. The subject of this sketch came to Montreal in his boyhood, and in 1866 he founded his present house, from the start building up a large and influential trade, which has since steadily increased in volume and importance. The premises utilized consist of an entire four-story building, having a frontage of 30 feet. The first and second floors are devoted to elegantly fitted up show-rooms, while the two upper ones are used for storage purposes. A large and valuable stock is constantly carried on hand, and while full lines of everything usually comprehended under the term "general hardware" is included in the assortment, a specialty is made of several patented articles of which Mr. Surveyer has the exclusive control, such as a high pressure water filter, a patent curtain stretcher, a special razor, name L. J. A. Surveyer; also a large stock of pocket and table cutlery and many other things. Mr. Surveyer is a prominent and responsible member of Montreal's leading commercial and financial circles.

J. & R. WEIR.

REPRESENTATIVE among the leading industrial establishments of the metropolis of Canada is that of Messrs J. & R. Weir, the widely and favorably known Engineers, Boilermakers and Machinists. Their energy, sound judgment, wide experience and skill place them in the front ranks of these branches of trade, and they have had to repeatedly enlarge their facilities in order to cope with growth of the business. The concern was duly established in 1875 by Messrs. J. & R. Weir, who thus continued until 1888. The firm has permanently occupied the present desirable location on Nazareth and Brennan streets, where their yards and shops afford every facility for steamer, engine and boiler construction, etc., in which lines they excel, maintaining an international reputation. Their machine shop is a fine two-story building, 40 feet by 100, specially equipped with the finest of machine tools and all metal working appliances. The draughting room and pattern shop are on the second floor. In the latter will be found

complete sets of patterns for all styles and sizes of beam, horizontal and vertical engines; Fitzgibbons' cornish, tubular and locomotive boilers, etc., pumps, valves, cocks, and all engine and boiler trimmings. The boiler and blacksmith shops are adjoining, two stories in height and 60 feet by 80 in dimensions. The firm have designed and constructed many of the finest marine engines now afloat. They do most of the work for the Black Diamond Line, the Sincennes-McNaughton Line, the Upper Ottawa Improvement Co., the Montreal Transportation Co., the Montreal Forwarding Co., the Ottawa Forwarding Co., etc., etc. They are prepared to give closest estimates on all contracts for the building of boilers, engines and hulls, and have all the facilities coupled with the financial responsibility essential to giving entire satisfaction. They turn out the finest marine work seen on our rivers and canals, and all steamers of their build are notably strong, fast and seaworthy, coupled with economical running. Mr. J. C. Weir was born in Glasgow, Scotland, and came to Montreal in 1860. Mr. R. S. Weir is also a native of Glasgow, who has resided in Montreal since 1870. Both gentlemen are very widely and favorably known in marine and commercial circles, and their surname has become a veritable trademark in this line.

GRAVEL AND BOULARD.

AN influential firm in the hardware and paint trade is that of Gravel and Boulard, located at 306-308 St. Lawrence street. The business was established in 1881 and two years ago removed to the premises now occupied, consisting of an admirably equipped store, 42 x 55 feet with basement. The stock is large, full and complete, and embraces everything in the line of builders' hardware, cutlery, mechanics' tools, house furnishing goods, ranges, cooking and hall stoves, cooking utensils; also paints, oils, varnishes, glass, putty, brushes, etc. The store is attractively fitted up in natural wood, ciled, and is equipped with electric lights, and has a handsome plate glass front. The goods handled are all of a superior quality, and popular prices prevail. Six clerks are employed and a delivery team is in constant service. Mr. L. C. Gravel is a native of Montreal and principal partner of the firm of Gravel Bros., grocers. Mr. Oscar P. Boulard was born in Three Rivers, P.Q., and for a period of ten years was a member of the firm of Jos. A. Wilson & Co., and subsequently for a period of 22 years identified with the house furnishing goods business. The fine large business that has been built up is directly traceable to the liberality, fair dealing, sound judgment and progressive enterprise of the firm, who are gentlemen well and popularly known in business circles. Mr. Gravel is the owner of the building in which the business is carried on.

JOHN SCANLAN.

THE old established wholesale and retail grocery house of Mr. John Scanlan has always from its foundation received a liberal patronage from an appreciative public. He commenced business operations twenty years ago, and was formerly located corner St. Urban and Vitre streets, having occupied his present location, 239 Bleury street and 1867 Ontario street, the past five years. A ground floor and basement is occupied, 30 x 50 feet in size, with warehouse in the rear, and the stock of goods comprises the very choicest teas and coffees, pure spices, syrup, sugars, canned fruits and vegetables, flour of all the leading popular brands, fine butter, cheese, fresh eggs, ham, bacon and fruits and everything in the line of staple and fancy groceries, also imported and domestic wines of standard excellence, a specialty being made of the famous Tamikande tea. Six attentive clerks and two wagons are constantly employed, and goods are sold at the very lowest prices. Mr. Scanlan is a gentleman in the meridian of life, a native of Ireland; came to Montreal many years ago and is a business man thoroughly honorable and reliable in all his transactions. He is a member of the "C. M. B. A.," the "C. O. Foresters" and the "Retail Grocers' Association." This house needs no further commendation at our hands, as twenty years before the public is a record of itself. Telephone call 2048.

I. H. MARCEAU & CO.

AT the present day, the best and most reliable goods produced in this country and Europe are handled by those who are technically called manufacturers' agents. Prominent among these agents in Montreal is the responsible firm of J. H. Marceau & Co., whose office and salesroom are in the Barron block, Room 31, No. 112 St. James street. Mr. Marceau, the head of the firm and active co-partner, has been active as a business man for a period of 25 years, and is well and prominently known in this city. He was born in Napierville, Quebec, and, prior to engaging in his present enterprise, was a commercial traveller. The firm is agent for the Canada Suspender Co., of Quebec; E. T. Currier, manufacturers of neckwear, 64 Bay street, Toronto; Prime & Rankin, manufacturers of buttons and fancy goods; F. Galibert, importer and manufacturer of gloves and mittens, and others. The firm has secured an excellent reputation for handling only the best goods, and can offer inducements in prices very difficult to be obtained elsewhere. Mr. Marceau is a pioneer member of the Commercial Travellers' Mutual Benefit Association.

J. E. TREMBLE.

NO section of any city can be considered as perfectly provided with all the necessary conveniences for the health and welfare of the community, that cannot refer to some reliable and responsible pharmaceutical establishment, where drugs and medicines, physicians' supplies, etc., can be procured at moderate prices. Montreal is extremely fortunate in this respect. The pharmacy conducted by Mr. J. E. Tremble, at the corner of St. Catherine and Mountain streets, is in all respects a



well-ordered, first-class establishment, where can always be obtained pure, reliable drugs and medicines at lowest prices, and where physicians' prescriptions and family recipes are compounded with that care and accuracy so necessary to create full confidence in the minds of the public. Mr. Tremble is an able and accomplished pharmacist of extended practical experience. He is a native of St. Mary's, Ont., a graduate of both the Ontario and the Montreal Colleges of Pharmacy, and a member of the Quebec Pharmaceutical Association. During five years he filled the responsible position of chief dispensing clerk in the establishment of J. A. Nicolle, corner of Bleury and St. Catherine streets, and in 1891 he embarked in

business on his own account. His store is 20 x 75 feet, and is handsomely fitted up with all modern improvements, including large display windows, electric lights, steam heat, etc. Everything pertaining to a first-class pharmacy stock is here to be found. Special mention should be made of the "Favorite" toilet cream, the "Compound Cough Syrup," the "Cherry Tooth Paste," the "Quinine and Iron Tonic," all of which are manufactured by Mr. Tremble and are sold entirely on their own merits. He also has a largely developed prescription trade to which he devotes his personal attention. Mr. Tremble is a gentleman of the highest standing, both professionally and socially. The Telephone call is 4028, and Sunday attendance as follows: morning, 10 to 1 o'clock; afternoon, 2.30 to 5; evening, 6.30 to 9.30.

NAPOLEON TURCOT.

THE well-known plumber, roofer and gas fitter, Mr. Napoleon Turcot, has been established in business in Montreal since 1885, and has acquired an excellent reputation for skill and ability. He is a first-class sanitary plumber, and arranges ventilation and drainage, makes sewer connections, puts up baths and attends carefully to gas fitting, steam heating, etc., executing all work entrusted to him in the best manner on scientific principles. He is well known to property owners and builders, by whom he is highly endorsed and recommended, and is now conducting a large business. The store at 1253 St. Lawrence street, is 75 x 35 feet in size, and the workshops in the rear are fully supplied with modern tools, etc. Here is carried a full stock of plumbers', steam and gas fitters' supplies, bath tubs, water closets, sinks, boilers, wash basins, lead and iron pipe, also tinware, etc. Mr. Turcot has done a large amount of work and fitted up the following buildings to the entire satisfaction of patrons, viz.: College at Beloeil, College of Cote St. Louis, Milan Church, St. Sacrament Church, twenty-four houses on St. Constant street, the Deaf and Dumb Convent, St. Denis street, and many others. Mr. Turcot was born at Cote St. Louis, near Montreal, in 1866. He is a graduate of the Montreal Business College, Chief Ranger of the Catholic Order of Foresters and Treasurer of the C.M. B.A. He is likewise a member of the Artisan Canadian and of the Montreal Building Association. From fifteen to twenty-five skilled workmen are employed by Mr. Turcot, who promptly furnishes estimates for the plumbing, heating, etc., of the largest buildings. He makes a specialty of remedying defective plumbing, and gives personal supervision to repairing and jobbing, while his prices for all work are extremely moderate.

J. M. DOUGLAS & CO.

IN the general business methods of to-day a very important part is played by the manufacturer's agent and merchandise broker. This avenue of sale is yearly becoming more popular as a method of connection between the producer and dealer, and many important articles of both foreign and domestic production are now controlled in this country by merchandise brokers. Particularly is this the case in Montreal, Canada's commercial metropolis, and foremost among the representative houses thus engaged is that of Messrs. J. M. Douglas & Company, of room 13, Board of Trade building. This is a reliable and old-established concern, having been founded many years ago by the firm of Kimmner, Gunn & Company, which later became Kimmner, Gunn & Douglas. In 1868 Mr. J. M. Douglas became sole proprietor, and under the present firm name he has since conducted the operations of the house alone, building up a large trade, extending throughout every province in the Dominion. Mr. Douglas transacts a general mercantile business, and is the sole representative in Canada of many of the greatest manufacturing and commercial houses in Europe. Of these may be mentioned, Lea & Perrins, of Worcester, England; James Keiller & Son (Ltd.), of Dundee, Scotland, and London, England; John Dewar & Sons, of Perth, Scotland; D. M. Feuerherd & Co., of Oporto, Portugal; Jose Lemartin & Co., of Jerez de la Frontera; Ackerman Laurance, of Saumur; Vda e Hijos de R. Guille Cassanes, of Tarragona, etc., etc. Mr. Douglas handles all kinds of merchandise, selling by sample to the wholesale trade, and shipping direct from headquarters to the purchaser. He is of Scottish birth, and a popular resident of Montreal for the past forty years. He is a member of the Board of Trade and of St. Andrew's Society. Mr. Douglas resides in England, having the business ably managed by A. G. Gardner, who has been with the firm some sixteen years.

GILMOUR & KEARNS.

THE steadily increasing demand for illustrations of all kinds of a high order of artistic excellence has stimulated the art of lithography, and hence a competitive enterprise has resulted to the advantage of the public and likewise to the benefit of meritorious designers and lithographers. In 1874, M. W. C. Davidson founded this business in Montreal at 643 Craig street, and on the 1st of January, 1891, Messrs. John T. Gilmour and Fred C. Kearns succeeded in the control, having purchased the business. Both partners are thoroughly experienced and practical lithographers, engravers and printers, who turn out all

classes of lithographic work with artistic accuracy and fidelity to detail and dispatch. Fine color work and first-class financial and commercial work are also executed, and the specimens turned out bear ample testimony to the taste, skill and ability of the firm, while their prices for all work are extremely moderate. They occupy a spacious floor, 125 x 60 feet in area, fully supplied with modern presses and appliances operated by steam power. Here about twenty-five skilled hands are employed; they import their colors and stones direct from Europe and the United States. Messrs Gilmour and Kearns also attend carefully to engraving and printing, and produce letter, note and bill heads, checks, drafts, notes, receipts, bills of exchange, certificates of stock, bonds and every class of fine work. Orders are immediately filled, and the trade of the firm extends throughout all sections of Canada. Messrs Gilmour & Kearns are natives of Montreal. They are young, honorable and able business men, who have obtained an enviable reputation for the artistic merits of their work, and we predict for them a very successful career. Mr. Gilmour is an active member of the A.O.U.W., while Mr. Kearns is a well-known Forester.

B. J. COGHLIN.

AN enterprise of great importance to the welfare of Montreal, and whose works are at Hochelaga, and are amongst the most extensive in the country, giving employment to a great number of men, are those of the gentleman whose name heads this sketch. His office and warehouse is situated at 462 St. Paul street. He deals extensively in all kinds of railway supplies, hardware, iron steel, etc., and is the sole representative of the following well-known manufacturers in Great Britain. Messrs. John Brown & Co. Ltd., Sheffield; John Round & Son, Ltd., Sheffield; Michael Hunter & Son, Sheffield; Glasgow Iron & Steel Co., Glasgow; Paxton & Co., Birmingham; Birmingham Battery & Metal Co., Birmingham. He is also sole agent in Montreal for the celebrated White Star Line of Ocean Greyhounds. Mr. Coghlin is a native of the county Galway, Ireland, and received his education at Trinity College Dublin. He has been Justice of the Peace for nearly 20 years, a member of the Board of Trade for 25 years, and a Life Governor for both the Notre Dame and General Hospitals, since he made Montreal his place of residence, and is one of the oldest members of the Montreal Hunt Club. Mr. Coghlin is one of our best known and most highly respected citizens, contributing largely to the development of the city by his energy, industry and the amount of employment he affords in his general business.

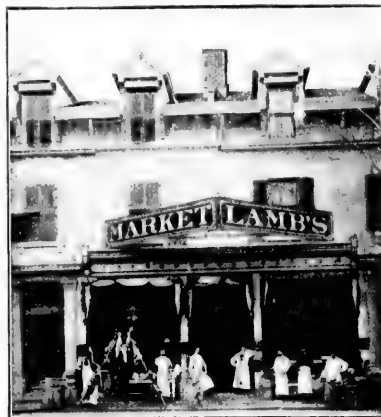
JOHN MAGOR & SON.

A PROMINENT and representative house in its line in Montreal is that of Messrs John Magor & Son, Produce Shipping Merchants, whose offices are situated corner Port and Common streets. They also have a branch house in New York city, which was opened in 1878. This extensive business was founded in Montreal 15 years ago by Mr. John Magor, who conducted it till 1891, when he admitted his son, Mr. Victor Magor, into partnership. Mr. John Magor is a gentleman of great practical experience, who is thoroughly conversant with the wants of the trade, while his facilities are as perfect as his connections are influential. They handle extensively flour from the leading mills of Canada and the United States, molasses and sugar from the West Indies, also Chinese and Japanese products, and their trade extends throughout the entire Dominion and Newfoundland, from which they receive large consignments of fish and oil. They make liberal advances when required on consignments, and shippers can always rely upon the prompt rendering of account sales from this responsible firm with its extended connections and ample resources. Orders for flour, sugar, molasses, etc., are promptly filled at the lowest ruling market prices, and shippers will secure material advantages by consigning to them. Mr. John Magor was born in Devonshire, England, but has resided in Montreal for the last 28 years, while Mr. Victor Magor is a native of this city. Both partners are active members of the Board of Trade, and have ever accorded a hearty support to all measures best calculated to advance the permanent welfare and prosperity of this valued institution. Mr. John Magor was principal partner and manager of the well-known firm of Lord, Magor & Munns, which firm he left to form the firm of John Magor & Son.

LAMB'S MARKET.

THERE is no better known or more popular establishment of its kind in the city of Montreal than "Lamb's Market," located at No. 24 University street. Mr. McDuff Lamb, its proprietor, is a resident of this city, and has been engaged in this same line of enterprise since 1874, when he embarked in business in St. Ann's Market, afterwards removing to St. Lawrence street and St. Catherine street, and to his present address in February, 1893. He has a thorough knowledge of and a practical experience in all branches of the trade, and he has secured a patronage which in both volume and character marks his house as a leader in its special line. The premises utilized comprise the

ground floor and basement of a three-story building, which was specially erected for him, having a frontage of fifty-two feet by a depth of one hundred and forty. They are fitted up with all the best modern improvements, including cement rat-proof flooring, hot water heaters, electric lights, marble-topped counters, etc., while the refrigerating capacity is of one hundred and fifty sheep, thirty-five cattle, and an unlimited supply of poultry, game, vegetables and other minor articles. He freezes meat, poultry and game to enable him to



carry all through the summer. Ten assistants are employed and six wagons are in constant service, many of our leading hotels, cafés, etc., purchasing their supplies from this reliable house, among others, the Windsor Hotel, the Oxford Restaurant, the C. P. R. Company for its dining and buffet cars, etc. Mr. Lamb purchases all his stock on the hoof, and as he is an expert judge of meats, his assortment is always of a class to meet the requirements of the most critical, while his prices are uniformly the lowest market rulings. Mr. Lamb is a reliable and responsible business man and a leading and influential member of the trade.

WALLACE BELL.

AMONG the leading coal and wood houses in this section of the city none maintains a better reputation for excellent fuel and fair and equitable dealing than that of Mr. Wallace Bell, at No. 636 St. Lawrence street, and known as "The Horseman's Coal Yard." He is a general retail dealer, handling all the high-class grades of anthracite and bituminous coal, as well as hard and soft wood by the cord. The business was inaugurated six years ago by Mr. E. Tripanier, to whom Mr. Bell succeeded in 1891, since conducting it with uninterrupted and ever-increasing success. He has built up a splendid trade, and to supply the great demand made upon his facilities, he handles over 2,000 tons of coal and 1,500 cords of firewood every year. The premises utilized by him cover an acre of ground, including yards, office and sheds. Ample and complete facilities are at hand and a heavy stock is constantly carried, including the best grades of American, Nova Scotian and Scotch coals, all of which are thoroughly screened and freed from foreign matter before being weighed. This is also a regular headquarters for firewood, including oak, maple, beech, birch, and knil.



wood. An efficient force of help is employed and three wagons are kept steadily on the go serving customers. All orders receive immediate attention, while purchasers can feel assured of getting full weight and a first-class article in every instance. Mr. Bell is a native of Petrolia, Ont., and is widely known as an expert rock-driller and artesian-well borer, a line of business in which he still places his services at the disposal of the public whenever they are required. He is a prominent member of the Masonic Order. Mr. Bell is also interested in artesian well boring and rock drilling, making this a specialty, and the business extends all over the Dominion.

ALEXIS PATENAUE & CO.

AMONG the important industries and one of great convenience to this section of Montreal is that of the fuel business conducted by Messrs. Alexis Patenaue & Co., the office and yards of which are situated at No. 352 Craig street. Mr. Patenaue is also a mem-

ber of the firm of Patenaue & Paquette, ice dealers, but gives his attention exclusively to the coal and wood trade of the firm. The coal and wood yards at Craig street are large, covering an area of 7,000 square feet, while the yard situated at 41 Papineau square embraces an area of 15,000 square feet. This new yard lately opened affords storage room for the immense quantity of wood and the various coals handled, which latter includes coals for both heating purposes and manufacturing. These yards are conveniently located and do an immense annual business. They are representative in their line, and are conducted according to just methods. Sawed and split wood is handled in large quantities to meet the necessities of the community, and prices rule moderate. The coals dealt in by the firm embrace several varieties which are used for various purposes. These coals embrace American, both bituminous and anthracite, lump and broken, furnace, egg, star and chestnut coal; also, lower port grate coal, Scotch coal, imported; and steamer coal, Newcastle smith's coal, American smith's coal, and Welsh anthracite. As is noted, the firm carries a stock of coal suited to all purposes, which are sold as cheaply as at any yards in Montreal. The yards were founded by the present firm in 1870, and a large measure of success has attended them. Mr. Patenaue is a native of Montreal, and a member of the Chamber of Commerce, and a well-known business man.

ROSE & LAFLAMME.

MONTREAL more than any other Canadian city is constantly advancing. New concerns are springing up in every branch of trade—concerns which possess ample capital and resources, and are backed by men of brains. Such a one is the recently established house of Messrs. Rose & Laflamme, commission merchants, manufacturers' agents, and dealers in grocery specialties, of 19 Lemoine street, who commenced business operations in June, 1893. The co-partners are Messrs. J. C. Rose and W. S. Laflamme, both of whom were formerly members of the firm of Turner, Rose & Co., wholesale grocers, more recently of the firm of Caverhill, Rose & Co. Messrs. Rose and Laflamme retired during the present year to establish the enterprise in which they are now co-partners. They occupy spacious premises at the corner of Lemoine and McGill streets, where they carry full lines of the specialties in which they deal and for which they are agents. Among the numerous foreign houses whom they represent as Canadian agents are, Kam Lal's pure Indian teas, which are a leading specialty with them; Batger's jams, marmalade and solidified jellies; Fould's wheat-germ meal; McLaren's imperial cheese; Cunningham, De Fourrier & Co., bottled meats and table delicacies; Patterson's sauces and

essence of coffee; Fruit Pudding; Bowley Bros.' canned fruits and vegetables; Batty & Co.'s pickles, sauces, etc.; Pettijohn's breakfast food; Snider's soups and catsup. They also represent numerous English, Mediterranean and American fruit-packing houses, and are large dealers in California fruits, nuts, raisins, dates; also, evaporated and canned fruits. Mr. J. C. Rose was born in England and came to Montreal twelve years ago, while his partner, Mr. W. S. Laflamme, is a native of Ontario, and has resided in this city upwards of fifteen years. Both are young, enterprising business men, and their high personal character is an all-sufficient guarantee that their future is bright with the promise of a long career of prosperity.

M. T. McGRAIL & SON.

ONE of the oldest establishments and most reliable houses in its line in this section of Montreal is that of Messrs. M. T. McGrail & Son, pork packers, commission merchants and wholesale dealers in provisions, fruits and general produce, whose offices, salesrooms, etc., are situated at 21 to 29 Wellington street, near McGill street. This extensive business was established originally in 1860 by Mr. M. T. McGrail, who has now retired from active business, being 74 years old. He was born in Ireland, but has resided in Montreal for the last fifty years. The business is now controlled by his son, Mr. M. James McGrail, who is widely known in business circles for his ability and strict integrity. They have been located on the present site for the past thirty years and own the buildings in which their business is carried on. The premises comprise a spacious three-story brick building, L shape, extending from Wellington to King street, 125 x 125 feet in area, with a rear three-story brick structure, 124 x 110 feet in dimensions, devoted to packing. Only the choicest stock is handled and the greatest care and attention are given the meat while being prepared for the market. They make a specialty of standard hams, bacon and shoulders, and also deal largely in provisions, fruits and general produce. The hams and bacon of this popular house are packed and cured by a process which adds greatly to the flavor of the meat and renders them free from all injurious substances and unpleasant taste of excessive salt. They are sole agents in Montreal for the cooked canned meats of Libby, McNeil & Libby, of Chicago, Ill. A heavy and choice stock is always on hand and the trade of the house now extends throughout the entire Dominion. Orders are carefully filled at the lowest possible prices, and entire satisfaction is guaranteed patrons. Liberal advances are made when required on consignments of first-class produce, while prompt sales and immediate returns are always guaranteed. Mr. M. James McGrail, as born in Montreal, and is a popular member of the Board of Trade.

J. I. PELLERIN & SON.

ONE of the oldest and most reliable houses engaged in the manufacture of shoes and slippers in Montreal is that of Messrs. J. I. Pellerin & Son, whose salesrooms and factory are situated at 985 Notre Dame street. This business was established in 1859 by Mr. J. I. Pellerin, who eventually admitted his son, Mr. J. H. Pellerin, into partnership, the firm being known as "J. I. Pellerin & Son." In 1897 Mr. J. I. Pellerin died, after a successful and honorable career, when his son, Mr. J. H. Pellerin, became sole proprietor, and is still carrying on the business under the old firm name. He occupies a spacious three-story and basement building, the manufacturing departments being fully supplied with all modern machinery and sixty skilled hands are constantly employed. Mr. Pellerin manufactures machine-sewed carpet, leather, felt and prunella slippers and shoes for men, women and children, and his trade now extends throughout the Dominion, and the goods produced are unsurpassed for quality, reliability and workmanship. Orders are filled promptly at remarkably moderate prices, the output of the factory being 4,000 pairs of shoes and slippers weekly. Six travelling salesmen represent the house, and all goods are warranted to be exactly as represented. Mr. Pellerin is an energetic and honorable business man, and a popular member of the Chamber of Commerce.

DRAPEAU & CHAMPAGNE.

IN the important business of sanitary plumbing, roofing, gas and steam-fitting, the Montreal firm of Messrs. Drapeau & Champagne has become recognized as one of the most reliable in the city. This business was established twenty years ago, by Messrs. J. B. Drapeau and Alphonse Champagne, who are both expert plumbers and tin-smiths, fully acquainted with every detail of this important industry. They occupy a large store at 1546 St. Catherine street, 22 x 75 feet in size, where they keep a well-selected assortment of plumbers' and gas fitters' supplies, bath tubs, sinks, boilers, lead and iron pipe, brackets, gas fixtures, house furnishing goods, lamps, brushes, coal oil, etc. Everything in the way of plumbing, ventilating, drainage, gas, hot water and steam fitting, roofing, etc., is executed in a first-class manner, and fifteen skilled workmen are employed. Contracts for the complete fitting up of buildings are satisfactorily performed at the lowest possible figures consistent with the best material and superior workmanship, sanitary plumbing being made a specialty. Messrs. Drapeau & Champagne have fitted up some of the finest residences and buildings in the city, and have lately completed a

heavy contract for the Convent of the Nuns of Providence, the largest institution of the kind in Montreal. Both partners were born near the city of Montreal, and are prominent members of the Montreal Real Estate Association.

DAVID DENNE.

PROMINENT among the general insurance agents of Montreal is Mr. David Denne, whose offices are desirably located at No. 100 St. Francois Xavier street. The business now so successfully conducted by him was inaugurated in 1884 by Messrs. Gault & Hubbard, to whom succeeded the firm of Hubbard & Denne in 1885, the latter becoming sole proprietor three years later. Having the advantage of long experience in the business, and being thoroughly acquainted with every department, from the framing of schedules to the adjustment of losses, Mr. Denne is eminently fitted to serve his patrons with intelligence and ability. Possessing such qualifications, it is but natural that he should represent some of the most important insurance interests in the country. Among other reliable companies which have placed their Montreal business in his hands are the Guardian Fire Insurance Company, the British and Foreign Marine Insurance Company, etc., etc. Mr. Denne does a general fire and life as well as an ocean and inland marine business, and is prepared to place risks to any amount at lowest rates obtainable here or abroad. His methods are thoroughly prompt and reliable, and he has secured a reputation for commercial honor that reflects great credit upon his fairness and honesty of purpose. Mr. Denne is a native of Kent, England, and was educated at King's College, London, England. His business Telephone call is No. 220.

WM. H. ULLEY.

ONE of the oldest manufacturing concerns in its line in Montreal is that of Mr. Wm. H. Ulley, manufacturer of brushes. Mr. Ulley established the business in 1870, after having obtained a thorough knowledge of this industry in the city of New York. He was born in England, but came to Montreal when a mere youth. In later years, having determined to engage in this line of manufacture, he fitted himself for it in New York, and then returned to Montreal and embarked in his present business. The premises he occupies are in a three-story building at No. 76 and 78 Victoria square, where in commodious quarters, 80 x 25 feet, the business is conducted. Both his wareroom and workshop are well equipped, the workshop having all the latest improved machinery and

devices for the prosecution of the work of manufacture, and he gives employment to four skilled hands, whose workmanship is of the best. Mr. Ulley turns out brushes of every kind, including toilet, hair, tooth and clothes brushes, scrubbing and machine brushes, and other varieties. All work is done by hand, thus insuring the best. All materials entering into this important line of manufacture are imported from England from the most reputable houses and sources of supply, and are of first quality, and the superior excellence of the goods turned out at this factory is attested by the large and growing trade in this city to the retailers. Mr. Ulley's specialty is machine brushes, and he also repairs carpet sweepers. He is a member of the A. O. U. W., well known and held in high esteem in business and social circles. Bell Telephone call 2740.

STRATHY, McRAE & CO.

A NEWLY established firm in Montreal is that of Messrs. Strathy, McKae & Co., contractors and manufacturers, whose offices are situated at 504 Board of Trade building. The firm's factory and yards are located at Rose de Lima street, St. Henri, Quebec. This business was established in the spring of 1893 by Mr. R. C. F. Strathy, who, in August of the same year, admitted Mr. Peter McKae into partnership, the firm being known by the title of "Strathy, McKae & Co." They crush and grind at their works, all kinds of stone and gravel, and keep in stock, round roofing gravel, washed pea gravel, washed egg gravel for cellars, crushed ballast for concrete; fine and coarse crushed and round gravel for walks, gardens, etc.; fine and coarse crushed and ground gravel for concrete; very coarse sand for block and stone paving, asphalt, etc.; and Strathy's cement plaster for walls and ceilings; some fifteen men being employed. Messrs. Strathy, McKae & Co. are also proprietors, manufacturers and builders of the "Eclipse Interlocked" railroad and farm fence, which solves the problem of fencing; the "Eclipse" wire guard; the "Eclipse" stretcher and fastener; the "Eclipse" wire and fence guard connector. Mr. Strathy is a native of Ontario. He was previously with the Federal Bank of Canada at Toronto, six years, and afterwards of Molsons Bank, London, Ont., and likewise of its branch at Owen Sound, Ont. Mr. Strathy is very prominent in social circles, and married Miss Maud Jeffry, grand-daughter of the Hon. Mr. Jeffry, of Cobourg, Ont. Mr. Peter McKae was born in Scotland and resided four years in Chicago, where he was manager for the Fence Improvement Company. The Telephone call of the office is 2843.

J. N. BEAUDRY.

ONE of the best known among the representative business men in this city is Mr. J. N. Beaudry, accountant and auditor, and real estate, succession, insurance and collection agent, whose office is No. 18 on the first floor of the Imperial building. Mr. Beaudry was born in this city in 1834 and educated at the Montreal College. He commenced his business career in 1852 as book-keeper for Mr. Ed. Gauthier, merchant tailor, and three years after was employed by Mr. Leon Hurléau, lumber merchant. In 1858 he engaged with the then Richeheu Co. as assistant secretary, and in 1861 was promoted to the responsible position of secretary and treasurer, which he retained under the R. & O. N. Co'y until April, 1893, when he severed his connection through a new system of economy adopted by the new directors of that company, and entered on his present business. Mr. Beaudry is greatly esteemed for his honor and integrity, and enjoys in the highest degree the respect and consideration of his fellow citizens. He makes a leading feature of every branch of the real estate business, buying, selling, leasing, renting and exchanging city and suburban houses and lands and the negotiation of loans on bond and mortgages, placing investments and effecting insurance in any of the strong European American and Canadian insurance companies. The renting of houses, stores and flats is a specialty, also collecting rents and managing estates; and all forming business relations with him will find their interests carefully guarded. He is an expert accountant and auditor, and in this branch of his business his services are in constant request. Mr. Beaudry stands high in this community, is a member of the St. Jean Baptiste Society, and has been a member of the Board of Trade since 1875. He is also a member of the Chamber of Commerce.

GEO. S. KIMBER.

ONE of the most successful and practical house, sign and fresco painters in the city of Montreal is Mr. Geo. S. Kimber, whose store is located at 240 St. Catherine street. Previous to opening this establishment Mr. Kimber was connected with the firm of James Kimber & Son, but severed his connection with them in 1890, and embarked in business on his own account at his present address. Mr. Kimber employs only first-class workmen, and promptly furnishes estimates for any kind of artistic decorations at the lowest possible prices consistent with superior work. He also attends carefully to house, sign and fresco painting, graining, whitewashing, tinting, glazing, etc., and keeps

constantly on hand a large stock of paper hangings, lin-crusta, wilton, papier mache, etc. The following buildings have lately been painted and decorated by Mr. Kimber, to the entire satisfaction of patrons, viz.: The Bank of Montreal, West End Branch Bank, Art Gallery, residences of A. F. Gault, C. W. McDonald, Cote St. Antoine; Bank of Toronto, new building on St. James street; show rooms Royal Electric Company, Dr. Perrier's residence, Sherbrooke street, and many others. All jobbing is promptly attended to at lowest prices, and the Bell Telephone call of the office is 3287. Mr. Kimber is a native of Montreal, and member of St. George's Society. He is highly esteemed for his skill and integrity, and those contemplating painting and decorating their residences, stores, etc., would do well to consult him before going elsewhere, as his experience in painting has been large and varied.

MIDDLETON & KNEESHAW.

A PROMINENT and reliable firm in this section of Montreal, actively engaged in the storage of merchandise, furniture, etc., is that of Messrs. Middleton & Kneeshaw, whose offices and warehouse are situated at 17, 19 and 21 St. Nicholas street. This useful and important enterprise was established in 1888 by C. Bryson & Son, who conducted it till February, 1893, when the present firm succeeded to the business, the co-partners being Messrs. Wm. Middleton and Robert Kneeshaw. They occupy a commodious six-story warehouse, 40 x 60 feet in size, with another four-story stone building in the rear, 40 x 50 feet in area. The buildings are equipped with elevators, and are dry and well ventilated, while the rates quoted for storage are extremely moderate. Insurance is effected at low rates in first-class companies, and entire satisfaction is guaranteed patrons. First-class storage is furnished by the firm, free or in bond, and they number among their customers many of our leading merchants. Mr. Middleton was born in Montreal. From 1865 to 1874 he served in the Montreal Rifles, and afterwards in the Home Guard, Kings and the Garrison Artillery. During the Fenian Raid in 1867 he went to the front, and is noted for his fidelity and patriotism. Mr. Middleton was formerly manager for G. Bryson & Son. Mr. Kneeshaw is an Englishman, but has lived in Montreal for the last eight years. He is a practical printer, and was previously with Mr. Berlin, the popular lithographer of this city, and a partner in the Standard Card and Paper Co. Goods consigned to this firm are carefully stored and the Telephone call of the office is 1597.

A. J. LAURENCE.

A REFERENCE to the drug trade of Montreal, at once suggests the popular and well-appointed pharmacy of Mr. A. J. Laurence, located at the corner of St. Denis and Ontario streets, who occupies a prominent position in the pharmaceutical profession, and has attained celebrity for correctness and reliability. Mr. Laurence, who was born in this city, is a graduate of the Montreal College of Pharmacy, and presently member of the board of said college and a duly registered and licensed member of the Provincial Pharmaceutical Association. He was for a time connected with the drug house of Mr. S. Lachance, and in 1891 he embarked in business on his own account, and has since built up a large and permanent patronage. The store is 30 x 50 feet in dimensions, convenient and elegant, and is fitted up in modern style with cottonwood fixtures, plate glass windows, etc., while the laboratory in the rear is supplied with all appliances to secure accuracy, and to render mistakes well-nigh impossible. No one appreciates more fully than Mr. Laurence the responsibility that attaches to the compounding of prescriptions, and his store is supplied with the purest drugs and chemicals. Competent assistants, to the number of two, are employed, the laboratory being personally superintended by the proprietor. The telephone call is 6597. Mr. Laurence is enterprising and reliable, and has secured the confidence of the public to a marked degree. He is a popular member of the C. M. B. A.

HENRI LANCTOT.

THE importance of technical education and training for the dispensing of drugs and medicines cannot be overestimated and it is in this branch of business that intelligent care should be exercised. Among those thoroughly well qualified and familiar with all the details pertaining to the profession of the pharmacist is Mr. Henri Lanctot, who has had a long and valuable experience as a prescription clerk and dispensing chemist in both Philadelphia and Montreal, and possesses a comprehensive knowledge of drugs and their medical properties. He was born in this province and is a graduate and gold medalist of the Montreal College of Pharmacy. He also took a valuable course in the laboratory of the College of Pharmacy of Philadelphia, Pa., and there are few practitioners in Canada as well qualified to render valuable service to the public. In January, 1894, Mr. Lanctot established his present business at No. 299 1/2 St. Lawrence street, three doors

from Mignonne street, and by his enterprise and ability has secured a patronage which places his house in the foremost rank. His store is 25 x 100 feet in area with basement, and is among the most elegantly fitted up and attractive in the city. It is handsomely and artistically frescoed, and furnished in an elegant and tasteful manner. In addition to the usual stock generally found in a first-class establishment of this kind, Mr. Lancot also handles several specialties prepared and compounded by himself, and which have a large sale, such as Lancot's Balsamic Cough Cure; "Compound Syrup of Hypophosphites," "Antiseptic Toilet Lotion," "Eau Tonique," for the hair; "Menthul Cologne," for headaches, etc. He also makes a specialty of qualitative and quantitative analysis of urine, chemical analysis of organic and inorganic matter, etc., also of the manufacture of compressed tablets and lozenges, suppositories bougies, etc., and orders by telephone (call 6011) receive prompt and careful attention. Business with Mr. Lancot is always brisk and flourishing, and every attention is given to the demands of patrons at all hours of the day and night.

HONG KONG TEA STORE.

AS is well known to all who have carefully examined the question, the greatest item of expense attendant upon the importation to this country of fine teas, coffees and spices, is the enormous commission paid to the middleman. It is, therefore, to the interest of all who make daily use of these articles—and who does not?—to accord their patronage to such houses as the Hong Kong Tea Store, which, by reason of the fact that they import direct from the plantations all the goods handled by them, save the agents' commission and benefit their customers to that extent. The Hong Kong Tea Store, located at No. 622 St. Lawrence street, was inaugurated in 1888 by its present proprietor, Mr. A. E. Taylor, a young and enterprising merchant of long and valuable experience in this branch of trade. The superiority of the goods sold by him and the upright, honorable dealings of the house have given it a wide popularity in the city, and the trade is proportionately large and prosperous. The premises occupied comprise a ground floor and basement, the latter used for storage purposes, each being 25 x 75 feet in dimensions. The store is neatly and attractively appointed, and is admirably adapted for the advantageous prosecution of the business. The stock embraces a full line of the choicest Japan, India, China and Ceylon teas, Java and South and Central American coffees, spices, ground and whole, of all descriptions,

all of which are sold at popular prices. Liberality and promptness characterize this house, and to each purchaser a gift is made, according to the latter's selection, of some handsome and useful piece of glassware, crockery, chinaware, etc. Mr. Taylor is a native of Montreal, and the success which has attended the Hong Kong Tea Store is but the just reward of his wise commercial policy. The Telephone call is 7258.

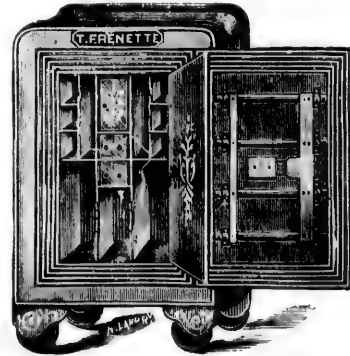
GUSTAVE DAOUST.

AMONG the new business establishments recently opened in this city is that of Mr. Gustave Daoust, importer and manufacturer of hats, caps and furs. Mr. Daoust has had quite an extended experience in this business, and, prior to engaging in it on his own account, was a member of the firm of Wm. Robinson & Co., on St. James street. He is located at 1552 St. Catherine street, where he occupies a finely-fitted up store, 30 x 110 feet in dimensions, with manufacturing department in the rear. The stock is all new and comprises the finest furs of every kind for ladies' and gentlemen's wear, of his own direct importation and special manufacture, in all the latest fashionable styles; also, hats and caps and ladies' and gents' waterproofs, which are a specialty. Furs are altered and repaired by Mr. Daoust, and every care and attention is paid to the requirements of patrons. He was born in this city thirty-one years ago, and is well known as an active business man and useful citizen. He has only been established in business a short time, but in that time has built up a large, substantial and rapidly-growing trade.

T. FRENETTE.

A REPRESENTATIVE concern in this city is that of Mr. T. Frenette, who is engaged in the manufacture of fire and burglar proof safes, vaults, etc. This manufactory was founded ten years ago by Frenette Bros. and was conducted under that style up to four years since, when the present proprietor, Mr. T. Frenette, succeeded to the entire business. He was born in the Province of Quebec, but has been a resident of Montreal for twenty-two years and is among our prominent citizens and business men. Mr. Frenette was formerly with the Damon Safe and Lock Company, of Cambridgeport, Mass., and brought to his present business a long and practical experience. The premises are located at 372 Craig street,

opposite Viger Square, and comprise at two-story building, 18 x 55 in dimensions, well equipped for his important line of manufacture. Mr. Frenette has taken out a number of patents which cover his line of production, the latest one being that of Sept. 1st, 1893, on the lock or combination on top of door. The door is of solid iron or steel and fire-proof filling, having no hollow space left as in other safes, which renders this style of safe invulnerable to burglars. It does not admit of the insertion of any explosive compound by the process of drilling as will readily be seen, which the hollow space door does admit of, and by which burglars—experts, readily gain



admittance. This has always been one of the points of weakness in other safes. Mr. Frenette's make of safes are in use in many of the leading banks and business houses of this city; among the banks using his safe is La Banque Nationale, the Jacques Cartier Bank, and La Banque d'Hochelega and the Richelieu and Ontario Navigation Co. This reliable house turns out safes both fire and burglar proof, ranging in price from \$30 to \$750 and upwards, and bank work is made a specialty. He carries a full line of safes at his show room, in different patterns, and those interested in such manufacture, or who are in want of a safe, are cordially invited to call and inspect them. Mr. Frenette has issued an illustrated catalogue setting forth the advantages of his goods, which may be had on application.

JOHN H. JONES & CO.

THE manufacturers' agent plays a very important part in the industries of the present day, and enables purchasers to obtain goods at manufacturers' prices without the expense and trouble of travelling all over the continent. In this connection we desire to refer to the widely known Montreal firm of Messrs. John H. Jones & Co., importers and manufacturers' agents, whose offices and salesrooms are at 195 and 198 McGill street. This business was first founded in Toronto, and eventually, in 1878, was removed to Montreal. Mr. John H. Jones, who is sole proprietor, succeeded to the control fifteen years ago. He occupies a spacious four-story and basement building, 30 x 120 feet in area, and the stock, which is one of the largest and best in Montreal, includes gold, silver and plated jewelry; American, English and Swiss watches; clocks, cutlery, table and pocket goods; fancy goods, small wares, electro-plated ware, Bohemian goods, sterling silver goods, bags and trunks, musical and stationers' sundries, toys, games, brushes, combs, perfumery, optical goods, children's carriages, rubber goods, etc. The prices quoted defy competition, and the trade of the house now extends throughout the entire Dominion. Twenty-five clerks, assistants, etc., are employed, and six travelling salesmen represent the house on the road. Mr. Jones is agent for the Waterbury Clock Co., Waterbury, Conn., and also for the Waltham Watch Works Co., Waltham, Massachusetts. He was born in Ontario, but has resided in Montreal for the last thirty years, where he is highly esteemed in business circles. Mr. Jones is a Justice of the Peace for the city of Montreal, and was formerly president and now a member of the Canadian Jobbers' Association (Watches).

NORMANDIN & PRANCE.

IN these modern days brushes are made from a great variety of materials, from the wire brush for cleaning the surface of metals, to the camel's hair brush for artists' use. The bristles used in brushes are chiefly obtained from Russia, which country contributes nearly five-sixths of the entire world's supply. In this connection we desire to refer to the reliable firm of Messrs. Normandin & Prance, manufacturers and dealers in all kinds of brushes, whose salesroom and factory are situated at 309 St. Paul street. This business was established 16 years ago, by Messrs. Adolphe Normandin and Wm. Prance, and their trade now extends throughout the Province of Quebec and Ontario. Both partners are thoroughly practical and expert brush makers. They occupy a four-story and basement building 30 x 75 feet

in area, employ 18 skilled hands and manufacture all kinds of brushes, making a specialty of machine brushes, and the brushes produced by this firm have no superiors in Canada or elsewhere. Mr. Normandin was born in the Province of Quebec and Mr. Prance in Essex, England. They have resided in Montreal for about 37 years and are widely known in trade circles for their skill and strict integrity. Mr. Normandin was previously for 20 and Mr. Prance for 12 years in the employment of Joseph Kirkup, brush manufacturer, Montreal.

F. W. GROSS.

ONE of the most noted and reliable houses in its line in this section of Montreal is that of Mr. F. W. Gross, whose Dominion Umbrella & Parasol Factory is situated at 714 Craig street. He also has a branch store at 2313 St. Catherine street. Mr. Gross, who is a thoroughly practical and expert umbrella and parasol maker, established this business nine years ago, and his trade now extends throughout the city and Province of Quebec. He occupies a commodious ground floor and basement, each being 20 x 64 feet in size, fully equipped with the latest improved tools and appliances known to the trade. Mr. Gross manufactures a general line of fine and medium grades, silk, half silk and silk alpaca umbrellas, all sizes and styles, likewise plain and fancy parasols of every description. A specialty is made of manufacturing umbrellas and parasols to order and he also repairs and re-covers umbrellas, etc. Only carefully selected materials are utilized, and the goods produced are unsurpassed for quality, durability and workmanship, while the prices quoted for them are extremely moderate. Orders are promptly filled, and all goods are fully warranted. Mr. Gross first commenced business at 688 Craig street, but in 1888 moved to his present location. His umbrellas and parasols are general favorites with the trade, and are quite equal to the best imported. Mr. Gross is a native of Montreal, and is widely known for his skill and honorable methods, and is a popular member of the Montreal Amateur Athletic Association.

DR. M. A. DAWES.

IT is with pleasure that we call the attention of the public in this commercial review of Montreal to the able and well known veterinary surgeon, Dr. M. A. Dawes, whose office is located at 349 St. James street (centre). Dr. Dawes is a graduate of McGill University, Montreal Veterinary College and the Ontario Agricultural College at Guelph, Ont., and is a

distin-ished and influential member of the Veterinary Association and the Comparative Psychology Association. He first commenced the practice of his profession in 1883 at St. Anne de Bellevue, Quebec, and during the present year removed to Montreal, where he has met with a most flattering reception, especially among those owning valuable horses whose treatment in sickness can only be entrusted to the most skilled and successful in the veterinary profession. Dr. Dawes was born in this city and is one of the best known and most highly esteemed surgeons in Canada. He has devoted ten years practical experience to the breeding of farm and thoroughbred stock and has also given special study and many years of practical experience to the handling and feeding of ensilage corn and other green crops. His office hours are 8.30 a.m. to 12.30 p.m., and from 2 p.m. to 6.30 p.m., and at residence 24 Stanley street, where calls are answered at night. Office Telephone 1865.

E. A. GERTH.

ONE of the most popular business men in the section of the city in which he is located is Mr. E. A. Gerth, direct importer of high class Havana cigars, who is doing a large wholesale and retail trade and occupies a fine store No. 2235 St. Catherine street. Mr. Gerth has been established in business a period of eleven years and has achieved a wide reputation. His store is 20 x 60 feet in dimensions and handsomely fitted up with plate glass show cases, ornamental fixtures, etc. The stock is complete and comprises the finest and choicest Havana cigars, also American and Canadian cigars, chewing and smoking tobaccos, cigarettes, pipes of all kinds and smokers' sundries. He makes a specialty of "Gerth's" superior smoking tobaccos, which for fine flavor and high quality are unsurpassed, also Kyrinzi Freres Egyptian cigarettes. He always has the finest and best goods and can name prices for cigars by the box or retail that defy successful competition. Mr. Gerth is a native of Cincinnati, O. At one time he was in the commission business in the city of New York, and in 1881 he came to this city. He is a thorough going business man and an active Free Mason.

VICTOR THERIAULT.

THE undertaking business is of the utmost importance to society, and every consideration suggests that its representatives shall be reliable, responsible, sympathetic, and experienced. One of the oldest, largest and most favorably known undertaking and embalming

establishments in Montreal is conducted by Mr. Victor Theriault at No. 164 and 18 St. Urbain street. Mr. Theriault has been engaged in this business for over 25 years. He occupies spacious office, ware-rooms, etc., handsomely and appropriately fitted up, and caters to all classes of our population, and furnishes everything necessary for the plainest or most imposing funeral ceremonies. He keeps five of the finest hearses in the city, and has always on hand a large and varied assortment of wood, wrought-iron and glass coffins of all prices, also a splendid body cooler to preserve the bodies in summer, and mourning fixtures of all descriptions, embalming according to the latest scientific teachings, being a prominent specialty. Mr. Theriault makes it a rule to charge only moderate prices. He is a native of Quebec, and a resident of this city since 1846. He is a graduate of the Oriental School of Embalming, and a member of the Toronto Undertakers' Association, also of the Montreal Undertakers' Association, being the president of the latter. The telephone call of his office is Bell No. 1399.

GUIMOND & BROUSSEAU.

THE rapid development of Montreal's real estate interests is largely due to the well directed efforts of her leading real estate brokers, prominent among whom are Messrs. J. G. Guimond and H. H. Brousseau, of No. 1562 Notre Dame street, who have been associated as partners since December 1891, under the firm-name of Guimond & Brousseau. These gentlemen bring special qualifications to bear and those contemplating the purchase of property, can fully rely upon their sound judgment and judicious advice to secure the most desirable and remunerative investments. Mr. Guimond was born in this city, and for 28 years filled the responsible position as manager of the Hotel Dieu Hospital, while Mr. Brousseau, who is also a native of the province, was for 16 years connected with the City and District Savings' Bank. They offer the most desirable bargains in houses, flats, stores, and vacant lots and plots, also manage private estates and administer trusts, while their facilities for negotiating loans are unsurpassed. As insurance brokers they do a very large business, controlling the insuring of large lines of choice residential and business risks. They are agents of the Norwich Union Fire Insurance Company of England, the Scottish Union of Edinburgh, the Eastern Insurance Company of Halifax, N. S., all reliable concerns which promptly pay all losses as soon as adjusted. This firm is thoroughly responsible, and we can heartily commend it to our readers as among the most responsible doing business in Montreal.

N. LARAMÉE & CO.

IN presenting a reliable reflex of the representative business houses of Montreal, we take pleasure in submitting to our readers a brief sketch of the house of Messrs. N. Laramée & Co., wholesale exporters and dealers in hay, grain, etc., whose office is located at 209 Commissioners street, room 10 Atlantic Chambers and warehouse at 165 Water street. This extensive business was established by Mr. Laramée, who is sole proprietor, in 1855, and his trade now extends throughout Canada, and also to Great Britain, France and Germany. He deals largely in hay, grain, straw, mill feed, oats, etc., and makes a specialty of baled hay, the greater part of which he exports to England. Mr. Laramée buys extensively in the best producing regions of Quebec, Ontario and Manitoba, and makes liberal advances when required on consignments, guaranteeing quick sales and immediate returns and numbers among his customers many of the largest shippers of hay and grain in Canada. Mr. Laramée was born in the Province of Quebec and is highly regarded in trade circles for his enterprise and business ability. He is a stock-holder in the Merchants' Telephone Company, and a popular member of the Board of Trade, Corn Exchange and Chamber of Commerce.

THE MACHINERY SUPPLY CO.

NO industry is of greater importance to the manufacturing interests of Montreal than that which is represented here by The Machinery Supply Company, of which Mr. W. S. Gardner is the proprietor. This business was founded eleven years ago by the firm of Nolan & Gardner, the latter succeeding to its sole control in 1893. The premises at first occupied were located at the corner of Craig and Bleury streets, whence they were removed to their present location at No. 644 Craig street in May, 1893. Here Mr. Gardner utilizes a ground floor and basement, each being 25 x 60 feet in dimensions, fully stocked with iron and wood working machinery, pumps, machinists' tools and supplies, chucks, drills, taps and dies, screws, etc., all of which are obtained from first hands and are sold for cash, two facts which enable Mr. Gardner to offer the best inducements in the matter of prices. The company is the local representative of the Blake and of the Knowles Steam Pumps, of Boston, Mass.; of the Northey Steam Pumps, of Toronto, Ont.; of H. F. Smith, of Smithville, N. J.; and of Greenlake Bros., of Chicago, Ill., manufacturers of wood working machinery, etc. He is a native of New York, but was brought up in Montreal, and is a graduate of the high school.

ED. F. G. DANIEL.

A WELL regulated pharmacy is not only a great convenience to any locality, but is an absolute necessity. A very popular establishment of this kind in Montreal, is that of Mr. Ed. F. G. Daniel, situated at No. 1564 Notre Dame street, opposite the Court House. Mr. Daniel is a native of this city, and has had many years practical and valuable experience in his profession. He was for five years connected with the house of Messrs. Devins & Bolton, and during thirteen years filled the responsible position of first assistant in that of Messrs. Lavolette & Nelson. He graduated from the Montreal College of Pharmacy in 1890, and is a licentiate of the Quebec Pharmaceutical Association. He is a young, enterprising business man, and embarked in the practice of his profession on his own account in 1890. His store is very attractive. Everything about it is new, and the stock is fresh, pure and of standard strength. The laboratory is supplied with all requisite facilities for compounding and dispensing medicines, including the most difficult formulas. Physicians' prescriptions are made a specialty, and for this purpose the pharmacy is open on Sundays, from 9 to 10 a.m., 12 to 1, and 4 to 6 p.m. The telephone call is 2260. Mr. Daniel is a member of the Catholic Order of Foresters, also of the Societe des Artisans.

HARRISON & CO.

MONTREAL opticians have long been recognized as among the best exponents of their science on the American continent, and in this connection we desire to refer to the house of Harrison & Company, located at No. 258 St. James street. Mr. G. L. Harrison, who is the sole proprietor, is a native of England, and learned his business with the famous *Société des Lunetiers*, of Paris, France. Coming to this city, he, for fifteen years, was the active manager of the equally famous house of Messrs. Hearn & Harrison, and finally, in May, 1893, he embarked in business on his own account, and enjoys a reputation for skill and reliability second to none in this line in the country. His store is handsomely fitted up in oak, and most of the goods in stock are directly imported from France. Mr. Harrison is a manufacturer and importer of gold, silver and steel spectacles, eye glasses, cases, etc., microscopes, telescopes; opera, field and marine glasses; mathematical, drawing and surveying instruments, thermometers, barometers and meteorological instruments, stereopticons and slides, gas-making apparatus, etc., etc. His patronage is of a most influential and superior character, and he is highly recommended by the leading oculists of Canada.

THE SAMUEL ROGERS CO.

AMONG the various commodities which rank high among our most important material resources, oil may be appropriately classed as one of the first, and as an instance of the extensive centre Montreal has become for handling this product, we may quote the house of The Samuel Rogers Co. as one of the most enterprising in the city. This house was opened in July 1893 and is located at 92 McGill street. Mr. Duncan Robertson is the resident partner, and handles the oils of The Samuel Rogers Co., of Toronto, who are also proprietors of the firm, Fairbanks, Rogers & Co., Petrolia, Ont., the Samuel Rogers Oil Co., Ottawa, Ont., and the Hamilton Oil Co., Hamilton, Ont. A heavy and reliable stock of Peerless, cylinder, engine and dynamo oils; also, the best grades of American and "Royal Charter" illuminating oils are kept on hand. The company's lubricating oils work splendidly on machinery, contain no acid to corrode or grit to wear out the metal, but are lasting and cleanly and promote smooth running in the highest degree. The illuminating oils of this house are non-explosive and economical and are the safest, purest and best burning oils ever offered to the trade and public. The Samuel Rogers Company has built up an excellent reputation in fine goods and has never desired to enter into competition with low grade inferior oils, which are dear at any price. Orders are filled at the lowest possible prices and the trade of the house extends throughout Quebec, New Brunswick, Nova Scotia and Newfoundland. The Telephone call of the office is 9190.

GEORGE J. SHEPPARD.

AMONG the popular music stores in this city that of Mr. Geo. J. Sheppard, Nos. 2274 and 2276 St. Catherine street has from the date of its establishment, 1887, ever sustained a well deserved reputation. The store presents the ample dimensions of 25 x 75 feet and is tastefully and handsomely fitted up. Mr. Sheppard carries a full and complete line of musical instruments of every description; including pianos and organs of all the leading manufacturers, reed, brass and string instruments, accordions, harmonicas, etc., together with a full assortment of all the standard musical works, instruction books, albums, and all the latest American and European musical publications. Tuning and repairing is a specialty and all work is fully warranted. Mr. Sheppard, who was born in this city, was for a time manager for the New York Piano Co., and traveller for Mason & Risch, of Toronto. He is well and popularly known in this community, and is a business man of experience and enterprise, fully conversant with the wants of the public in

the line of music and musical instruments. He is doing a prosperous business, the patronage coming from the best classes of the community. Mr. Sheppard's store is a branch office for the sale of tickets for the Queen's Theatre and Windsor Hall, and he is also manager of the Windsor Concert Hall, the finest in the Dominion.

JAS. D. LAWSON.

ONE of the best practical machinists in this city is Mr. Jas. D. Lawson who has had many years' experience in the business and in 1878 embarked in it on his own account on Craig street and five years after removed to the premises now occupied at 155 Fortification street. He is admirably equipped for all practical purposes of his business with lathes, drills and special machinery, tools and steam power and employs only skilled artisans. Mr. Lawson manufactures Joseph Best's patent jig saws, also jewelers' rolls and tools which are a specialty, and all kinds of light machinery and attends to repairs and jobbing. He is a careful workman, and everything he turns out is superior in finish and perfect workmanship. A native of Edinburgh, Scotland, Mr. Lawson came to Canada twenty-five years ago and served his time with Mr. L. Gilbert, general machinist in this city. Throughout his business career he has always been successful and prosperous and acquired a wide reputation as a first-class workman. Mr. Lawson is well known in this city.

CHAS. LAVALLEE.

MONTREAL has always been recognized as one of the greatest musical centres on the continent; and the degree to which the divine art is cultivated betokens the native refinement and a high class training of the community. There are indeed but few better markets for musical merchandise of all kinds, and the number of reliable and responsible houses engaged in the trade is very large. Among the oldest established and most thoroughly representative of these is that of Mr. Charles Lavallee, successor to Lavallee & Son, at No. 35 St. Lambert Hill. The inception of this business dates from 1874, when it was founded by Mr. Aug. Lavallee, who, in 1889, admitted his son Charles to a partnership interest under the firm name of Lavallee & Son. In 1892 the latter became sole proprietor. This house has always been a leader in this important line of trade, and among other distinctions achieved by it, was the award of a Diploma at the Provincial Exposition held in this city, for its superior make of violins. Mr. Lavallee handles all the leading brass, reed and string instruments, as well

as all kinds of musical merchandise. He gives special attention to repairing of all kinds, which is neatly and promptly done, and at very moderate prices. He is very prominently identified with musical circles of this city, and has filled the important position of Bandmaster of the Victoria Rifles Band, also of the City Band. Mr. Lavallee was born in the District of Montreal.

W. A. DUNHAM.

THE leading house in Montreal engaged in the manufacture of boot and shoe lasts is that of Mr. W. A. Dunham, whose Massachusetts Last Factory is situated at 26 St. George street (rear of 24). Mr. Dunham was born in Bath, Maine, and eventually went to Massachusetts, where he was employed for seven years in one of the most noted last factories. In 1853, he came to Montreal and established his present business, and his trade now extends not only throughout Canada and Newfoundland, but also to Great Britain, Belgium, France and Germany. The factory is 100 x 50 feet in area, fully equipped with the latest improved machinery and appliances, operated by steam power. Here ten skilled workmen are employed, and only carefully selected maple is utilized in the manufacture of his lasts. Lasts for feet of all sizes and shapes are manufactured, and a specialty is made of fine lasts for machine sewed and hand-made boots and shoes. Mr. Dunham supplies some of the most famous boot and shoe manufacturers in Canada and orders are carefully filled at the lowest prices. Fashion in lasts is constantly changing, and he is always in advance of the times with the latest styles. Mr. Dunham is highly regarded in trade circles for his skill and integrity, and justly merits the substantial success achieved in this useful industry.

NORTHERN ASSURANCE COMPANY OF LONDON, ENGLAND.

THE insurance that makes "assurance doubly sure" is exemplified in the Northern Assurance Company of London, England, which, since its organization in 1846, has met every just claim against it promptly, and won for itself a reputation second to none in the world. Its age, wealth, stability and upright dealings have given this company an enviable reputation, and to those who seek reliable indemnity it commends itself. The head office for Canada is located in this city, and was first opened in 1867. Since 1889 it has been under the able and efficient management of Mr. Robert W. Tyre, a representative insurance man of long experience, who has greatly extended and increased the scope of its operations. The offices here are located in the British Empire Building,

No. 1724 Notre Dame street, corner of St. Francois-Xavier. They are of ample dimensions, spacious and commodious, and fitted up with all modern conveniences that can aid in facilitating the transaction of the immense volume of business that is done here, ten assistants being employed. The Northern is one of the most substantial and reliable companies doing business in this country. In 1892 its capital and accumulated funds amounted to \$34,230,000, its annual revenue from fire and life premiums and from interest upon invested funds was \$5,495,000, while it has a deposit with the Dominion Government for security of Canadian policy holders \$200,000. Mr. Tyre was formerly manager of the Phoenix Insurance Company of London, England. He is a member of the Canadian Board of Underwriters, the Board of Trade and the St. James Club.

C. ASHFORD.

A LEADING and popular business establishment of its kind in this city is that of Mr. C. Ashford, bookseller, stationer and proprietor of a circulating library situated at 800 Dorchester street. Mr. Ashford, who was born in Bedfordshire, England, has been a permanent resident of Montreal since 1854 and established in his present business a period of seventeen years. He has always been located on Dorchester street and moved to the premises now occupied in 1891. The store, which is tastefully appointed and admirably arranged, has dimensions of 25 x 75 feet and without exception is one of the most attractive in the section of the city in which it is located. The stock carried has been judiciously selected and comprises books upon all subjects in various bindings, scientific, historical, biographical, religious, poetry, etc., also college text books, medical works, students' and reporters' note books, works of fiction and all the magazines and periodicals of the day of English, American and Canadian publication and the newspapers. A full and complete assortment of plain and fancy stationery, blank books and a wide range of fancy articles that belong to the business is also carried. The patronage is voluminous and comes from the best classes of the community. Mr. Ashford is a first class business man, prompt and reliable in his dealings and enjoys the esteem and regard of all his many patrons. In the circulating library he has several thousand standard books and is constantly adding many new ones.

JOHN ALLAN.

ONE of the most popular, reliable and enterprising houses in its line in the city of Montreal is that of Mr. John Allan, hatter, clothier and outfitter, whose extensive establishment is located at 659 to 665 Craig street. This steadily increasing business was established

in 1887 by Mr. Allan, who has since secured a liberal, influential and permanent patronage. He occupies four stores, each three stories high, and keeps constantly on hand a comprehensive and choice assortment of men's, youths' and boys' clothing, overcoats, shirts, hats, collars and cuffs, men's furnishing goods, boots and shoes, trunks, valises, etc. The first floor of No. 659 is devoted to boots and shoes, the second to trunks and valises, and the third to the shirt factory; while No. 661 is utilized for men's neckwear, collars and cuffs, etc. The No. 663 store is used for men's underwear, umbrellas, hose, sporting goods, etc., and No. 665 for hats, caps, etc., and the second floors over Nos. 661, 663 and 665 for the ready-made clothing and custom tailoring departments; the third floor is occupied as the tailors' work-rooms and for reserved stock. The stores are elegantly equipped and are provided with all modern appliances—cash railway, large plate-glass windows, electric lights, steam heat, etc. Mr. Allan prides himself upon the superior quality of his goods, the faithful and thorough manner of his workmanship, and his elegant style and accurate fit. The latest fashions in piece goods directly they appear are to be found in this noted establishment, and the prices that prevail cannot be discounted by any similar first-class house in Canada. Mr. Allan buys for cash and sells at the closest margin, and employs constantly twenty-seven efficient and courteous clerks and salesmen. Mr. Allan was born in Scotland, but has resided in Montreal since 1882. He brings to the prosecution of this business ample experience and practical knowledge, and the large patronage he commands is the natural result of honorable dealing combined with the highest qualities of goods for the lowest prices.

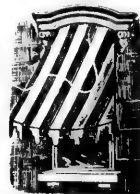
THOMAS HIAM.

OF the numerous insurance agents in this city none stands higher in public confidence or has received a larger measure of recognition from leading merchants, manufacturers and property owners than Mr. Thomas Hiam, whose handsome offices are Nos. 7 and 8 Imperial Building, St. James street. Mr. Hiam has been established in the insurance business here for a period of 20 years and has developed a connection and patronage that clearly proves his energy, ability and influence. He is the local agent for the Imperial Fire Insurance Co., also the Liverpool, London and Globe and the Guardian Fire Insurance Co., three of the wealthiest and most reliable and prompt paying insurance companies in the world. As a practical and experienced underwriter Mr. Hiam offers substantial inducements to the public, including low rates and liberally drawn policies, while all losses sustained are equitably adjusted and promptly paid through him. He was born in Worcester, Eng., and has

resided in this city since 1863. He is a member of the Board of Trade and stands deservedly high as an insurance agent and broker in business circles.

THOS. SONNE.

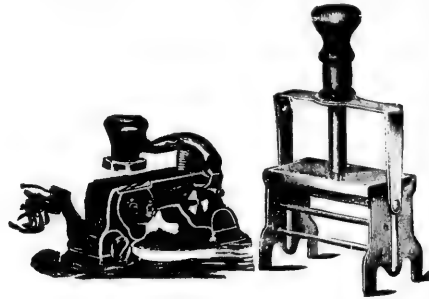
ONE of the oldest and most noted houses in the city of Montreal actively engaged in the manufacture of awnings, tents, sails, etc., is that of Mr. Thos. Sonne, whose establishment is situated at 187 and 189 Commissioners street. Mr. Sonne was born in Denmark, and came to Montreal twenty-eight years ago, when he established his present business. He is a thoroughly practical and expert sail, tarpaulin and tent maker, and learnt the trade in Denmark. Mr. Sonne occupies a substantial and spacious four-story and basement building, 30 x 150 feet in area, the first floor being utilized for offices and



ship-chandlery department; the second, for the manufacture of tents, awnings and flags; the third, for the manufacture of tarpaulins; while the fourth floor is devoted to sail making, etc. He is a direct importer of canvas from England and Scotland, and carries an immense stock of ship-chandlery and marine supplies. Mr. Sonne also manufactures and keeps in stock flags of all nations, wagon covers, horse covers, inside spring-roller shades, tarpaulins and oil-skin clothing, and fits up hoist ropes at short notice. He also supplies a cheap fire escape, and furnishes all kinds of tents or hire. Only the best materials are utilized in the manufacture of his goods, which are unsurpassed in Montreal or elsewhere. From fifteen to twenty-five persons are employed in this house, besides many more for outside work, and orders are promptly filled at the lowest possible prices; and the trade, which is both wholesale and retail, extends throughout the provinces of Quebec and Ontario. Mr. Sonne is highly regarded in business circles for his just methods, and is an active member of the Board of Trade. He is also prominent in Masonic affairs, being Past Master of the Prince Consort Lodge.

H. A. HILL.

IN these days of business rush and hurry every kind of labor saving device is in great demand and the introduction of rubber stamps and seals has done much to simplify almost every kind of clerical business, saving time, money and unnecessary labor. In this connection we have much pleasure in calling the attention of our readers to the representative Montreal house of Mr. H. A. Hill, rubber stamp and brass sign manufacturer, whose salesroom is at No. 125 St. Peter street, opposite



the Merchants' Bank, and factory 157 Fortification Lane. This business was established in 1886 by the firm of Meader and Hill, the latter succeeding to its sole control in 1888. Mr. Hill is a thoroughly trained and expert engraver, possessing an intimate knowledge of every feature and detail of this artistic industry, and the requirements of the most critical patronage. He makes a specialty of the manufacture of artistic brass signs for banks, insurance companies, doctors, notaries and advocates' offices, and observes the utmost taste in all his designs, while his workmanship is unsurpassed in delicacy and finish. He also executes all kinds of engraving, metal stamp and stencil cutting seal presses ribbon stamps, and bank stamps of every description. Many of the leading business houses of Canada purchase their supplies from this popular establishment and its extensive patronage is but a just tribute to the skill, industry and enterprise of the proprietor. Mr. Hill was born in the United States, coming to Canada fifteen years ago. He is an active member of the Masonic Order. The call of the office Telephone is Bell 9005.

NATIONAL WIRE WORKS.

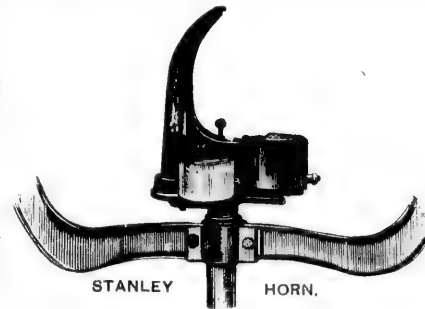
AMONG the young, enterprising business men in Montreal is the firm of Lanning & Thompson, proprietors of the National Wire Works at 584 Craig street. They are both practical workmen and experienced business men of unquestioned reputation, and have been associated in business since 1890, removing a year ago, on account of increasing trade, to the spacious premises now occupied. The firm manufacture all kinds of wire goods, bank and office fixtures, also wire cloth for locomotives, threshing machines, fanning and snut mills, counter railings, garden and cemetery fencing, flower stands, flower baskets, trainers, arches, sponge baskets, window guards, coal, sand and gravel screens, sieves, fenders, fire guards, ladies' dress and hat stands, etc. The work turned out is substantially put together in the best manner and perfect in every respect, cemetery and garden wire work being a specialty. Mr. A. Lanning is a native of Montreal, and a well-known member of the A.O.U.W. Mr. J. Thompson is also a native of Montreal, and prior to engaging in his present enterprise was in the employ of T.G. Rice, wire manufacturer, for a period of twenty years. He is an active Freemason and member of the A.O.U.W.

ST. LAWRENCE DYE WORKS.

APOPULAR establishment and one which is a great convenience to the citizens of Montreal is the St. Lawrence Dye Works, No. 31 Bleury street, of which M. & M. Macdonald are the energetic proprietors. They established this flourishing business in 1864, and their trade extends not only throughout the city, but also throughout the provinces of Quebec and Eastern Ontario. Messrs. M. & M. Macdonald also have a branch at 2208 St. Catherine street, which caters to the trade of the western part of Montreal. They occupy a substantial two-story brick building, which is fully equipped with special machinery, operated by steam power, and only skilled hands are employed. Dyeing and chemical cleaning in all their branches are done to order with skill and care. Ladies' and gentlemen's garments are dyed and cleaned without ripping apart or trimmings removed. Woollen goods, silks, velvets, satins, dress fabrics, etc., are also dyed and finished in the highest style of the art, while woollen blankets, lace curtains and other draperies are also thoroughly cleaned, and they are very moderate in their prices. M. & M. Macdonald offer great conveniences to their customers at a distance, receiving and forwarding goods by mail and express; and they are highly regarded for their promptness and strict probity, and justly merit the liberal and permanent patronage secured in this useful industry. The Bell Telephone call is No. 1549.

KIEFFER BROS.

THE leading and most reliable firm in its line in the city of Montreal is that of Messrs. Kieffer Bros., manufacturers and dealers in all kinds of shoe machinery, whose factory and salesroom are situated at 18 and 20 St. George street. This prosperous and extensive industry was established in 1875 by Messrs. Louis and Felix Kieffer, whose trade now extends throughout the entire Dominion. Both partners are thoroughly practical and expert machinists, who are fully conversant with the needs and requirements of the most critical boot and shoe manufacturers. They occupy



spacious and well equipped workshops and employ constantly superior workmen. Messrs. Kieffer Bros. manufacture largely all kinds of boot and shoe machinery, McKay Sole Sewing Machine, National Heeling Machine, Union Heel Trimmer, Watson Turning and Beading Machine, wax thread sewing machines, pegging, eyeletting, and welt-cutting machines, sole-cutters, skiver and welt splitters, sole-moulding machines, etc., which are offered to the trade at extremely low prices. They are sole agents in the Dominion for the following, viz.: Acme Leveller, Gilmore Leveller, Gilmore Buffer, Tower Peg Cutter, Amazeen Skivers, Arnold Peg Cutter, Carver Upper Leather Splitter, Carver Sole Eveners, Impression Stitch Machine, emery wheels, etc. The above named machines are general favorites with the trade and have no superiors in the United States and Canada. Orders are filled with care and dispatch at lowest figures, and all machines are fully warranted. Messrs. Louis and Felix Kieffer were

born in Alsace, and came to Canada in 1875. They are highly regarded in trade circles for their mechanical skill and just methods, and have won by sheer merit their present advanced position in this useful industry. They issue a superior illustrated catalogue, which is forwarded promptly upon application.

PIGEON & BEAUCHAMP.

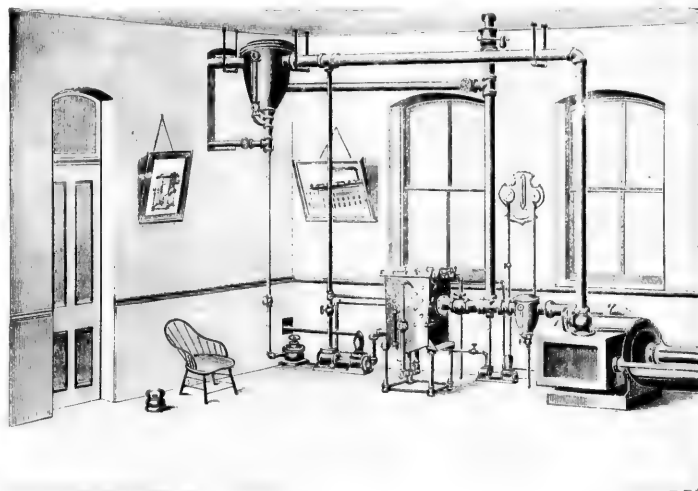
AMONG the well-known business men on St. Catharine street is the firm of Pigeon & Beauchamp, manufacturers and dealers in harness, collars, horse boots, etc. The business they are now conducting was established in 1889 by Mr. H. Pigeon, and in 1893 he formed a partnership with Mr. E. Beauchamp, under the present style and a removal was made to the premises, 25 x 60 feet dimensions, now occupied at 1950 St. Catharine street. Trade is active and grows apace and the firm intend in the near future to make an addition to their establishment for its accommodation. The firm manufacture to order and keep in stock all kinds of light, heavy, single and double harness, also collars and horse boots of all sizes, specially made for trotters, and saddles, bridles, whips, horse clothing, etc. Eight skilled hands are employed in the manufacturing department and the work turned out is superior in every respect, strong, substantial and durable. A harness from \$6.00 to \$500.00 can be purchased in this establishment in any style of mounting desired and the best satisfaction guaranteed and given. Mr. Pigeon was born in Terrebonne, P. Q., and for a period of fifteen years was foreman of the fancy department of the Garfield Mfg. Co. of Chicago. Mr. Beauchamp is a native of Montreal and was also in the employ of the Garfield Mfg. Co. Both are men of practical experience, sound judgment and ability, and can offer inducements to buyers in their line of business not to be obtained elsewhere. They are enterprising and industrious and winning success by deserving it.

DARLING BROTHERS.

ONE of the most reliable firms in the city of Montreal is that of Messrs. Darling Brothers, manufacturers of steam engines and special machinery, whose Reliance Works are situated at 112 Queen street. This important business was established five years ago by Messrs. A. J. and G. Darling, who have since secured a liberal patronage, their trade extending throughout Canada and Newfoundland. Mr. A. J. Darling was

formerly in the employment of E. P. Allis & Co., Milwaukee, Wis., being the superintendent of the works, while his brother, Mr. G. Darling, was also previously in the mechanical department of the Canadian Pacific railway. Both partners are thoroughly experienced machinists and mechanical engineers, fully conversant with every detail of this useful industry. They

specialty of the Nordberg Governor, Claussen Clutch Pulley, Webster Heater, L. P. D. System for driving dynamos, the Morse valve reseating machine, etc. These special machines are unsurpassed for efficiency and reliability, and have no superiors in Canada or the United States, and their Improved Elevators, which are unrivalled for safety and efficiency, are now in use



INSTALLATION OF THE WEBSTER "VACUUM" FEED-WATER HEATER AND PURIFIER.
WEBSTER OIL EXTRACTOR—EXHAUST STEAM.
WEBSTER SEPARATOR—LIVE STEAM.

occupy three spacious floors, each being 62 x 100 feet in area, fully supplied with modern tools, lathes, and machinery operated by a 35 horse power steam engine, and 40 skilled workmen are employed. Messrs. Darling Brothers manufacture the Nordberg Automatic Engine, also electric hand and power elevators, and make a

extensively in Montreal, Toronto and other cities giving entire satisfaction. Messrs. A. J. and G. Darling were born in Montreal. They are highly regarded in trade circles for their mechanical ability and just methods. Messrs. Darling Brothers issue a superior illustrated catalogue, which is forwarded promptly upon application.

G. BOIVIN & CO.

ONE of the most marked records of successful progress in the Montreal boot and shoe manufacturing industry is that of the widely-known and reliable house of Messrs. G. Boivin & Co., whose offices and factory are situated at 286 and 288 St. Paul street. For every feature of style, comfort and elegance, their lines of men's, women's and children's boots and shoes are recognized standards in the Canadian market, while their patented specialties, Boivin's boots in one piece, and C. P. K. bals. are general favorites wherever introduced. This business was founded in 1859 by G. Boivin, who conducted it till 1892, when Mr. P. Alex. Boivin, the son of the founder, became sole proprietor, and still carries it on under the old firm name of "G. Boivin & Co." The premises comprise a spacious four-story and basement building, extending to Commissioners street, fitted up with every convenience—elevator, etc. The factory is fully supplied with modern machinery, tools, etc., operated by electric power, and 150 skilled hands are constantly employed. The capacity of the factory is 4,000 pairs of boots and shoes weekly. Only fine and medium goods are manufactured, and Mr. Boivin guarantees every pair of shoes leaving his factory. Six travelling salesmen represent the house, and the trade extends throughout the entire Dominion and Newfoundland. Mr. F. A. Boivin was born in Montreal, and is an active member of the Board of Trade. He is an honorable business man, who has ever retained the confidence of trade circles, and is a worthy representative of the boot and shoe manufacturing interests of this thriving city.

FRANK KELLER.

NO historical review of the fur trade of the city of Montreal would be complete without special mention of the old-established house of Mr. Frank Keller, fur dresser and dyer, whose offices and factory are situated at 105 and 107 Shearer street. This business was established in 1873 by Mr. F. Keller, who is a thoroughly practical fur dresser and dyer, fully conversant with every feature and detail of this important industry. He occupies a three-story and basement building, 30 x 75 feet in area, fully equipped with modern machinery, operated by a thirty horse-power steam boiler. Thirty-five skilled hands are employed, and the trade extends throughout the entire Dominion of Canada. In 1892 Mr. Keller handled 153,665 furs. He is noted in trade circles for turning out furs that are unsurpassed for finish and uniform excellence, his furs being great favorites with leading furriers, and having no superiors in the Canadian market. Mr. Keller first began business on St. Charles

Borromee street, then he moved to St. Phillip street, and in 1885 he established himself in his present premises. He was born in Germany, but has resided in Montreal for the last 21 years. Mr. Keller is highly esteemed in trade circles for his strict integrity and business skill, and is prominent in Masonic circles, being a Royal Arch mason, and also owns considerable real estate in the city.

C. D. REAY.

A NOTEWORTHY footwear establishment, and one long since established in Montreal, is that of Mr. C. D. Reay, whose location is at No. 1 St. Lawrence street, corner of Craig street. The boot and shoe store of Mr. Reay was inaugurated eighteen years ago by Mr. A. M. Featherstone, with whom the present proprietor, Mr. Reay, was long identified. The business was conducted by Mr. Featherstone up to two years ago, when Mr. Reay became the proprietor by purchase of the establishment. This house has always enjoyed an excellent patronage, and under the management of the present proprietor has not only held its former patronage but has made a host of new patrons. Mr. Reay carries a full stock of all leading manufactures in ladies', gents', misses' and children's boots and shoes, which embraces both the ordinary and finest grades; also a large and first-class line of slippers and rubbers are to be found at this reliable house. Prices are governed by moderation and are low, quality and make considered. Mr. Reay's long experience in the footwear trade has made him an authority in this line. No one need go further than this well-stocked establishment to be suited. In connection with his boot and shoe business, Mr. Reay conducts a well-appointed news stand, where may be had at all times all the leading daily and weekly papers. Mr. Reay is a native of the province of Quebec, and has been a resident of Montreal for four years or more, and is a well-known young man, industrious and painstaking in business, and has the esteem of the community.

A. W. JAMES.

THE prosperous establishment conducted by Mr. A. W. James was founded six years ago by James & Duchesana. One year later the partnership was dissolved, and the business was succeeded to by Mr. James, the present proprietor. He was born at Cornwall, province of Ontario, and settled in Montreal in 1879. Mr. James was previously identified with the house of Mr. C. McPhee, in the same line of business, in the capacity of manager, from 1879 to 1889. Mr. James' line is that of retail grain, produce and commission. His

place of business is at 17, 19 and 21 St. Henry street, and all facilities and conveniences for conducting the excellent trade which is accorded him is at hand, and ample storage room is had for all goods handled. The house receives consignments of all kinds of grain and produce from all the producing sections and is liberal in the matter of advancements when required and guarantees prompt returns on balances. This house has built up a fine trade and established a most enviable reputation for honorable dealing and correct business methods. Hay on commission is made a specialty. Correspondence is solicited. Prices are governed by moderation, and a large, substantial business is carried on.

GEORGE F. PHELPS.

ONE of the oldest established houses in the wholesale and retail oyster, fish, poultry and game trade of the city of Montreal is Mr. George F. Phelps, whose offices and salesrooms are situated at 56 Victoria square. Mr. Phelps began business 26 years ago, and his trade now extends throughout Western Ontario to Manitoba and the North-West. He occupies a spacious building, 40 x 160 feet in area, the front being used for store and offices, and the rear for the wholesale department. Every variety of fish, game and oysters is handled, including salmon from British Columbia, New Brunswick and the Kennebec river; prairie chickens from the west; pheasants from Great Britain; while fish from the great lakes; salt water fish from Portland, and oysters from New York, Baltimore, New Haven and Virginia. Mr. Phelps makes a specialty of oysters, and ships them largely to distant points, chiefly to towns between Fort Arthur, Ont., and Vancouver, B.C. This branch of trade has been carried on by Mr. Phelps since the opening of the Western Division of the C. P. Railroad. He handles large quantities of fish daily, and particular attention is paid to supplying hotels, restaurants, etc.; some to hands being constantly employed. Mr. Phelps was born in Massachusetts, but has lived in Montreal for the last 27 years. He is highly esteemed in business circles and is a popular member of the Board of Trade. This is the largest oyster house in Montreal.

AMERICAN STEAM LAUNDRY.

PROMINENT among the leading concerns in this line of business in Montreal is the American Steam Laundry, owned and operated by Messrs. McCaffrey & Lodge, at No. 41 Beaver Hall Hill. This reliable concern was founded in 1883, seven years later

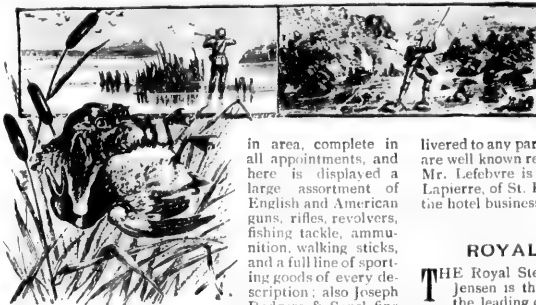
becoming the property of Messrs. E. McCaffrey and H. Lodge, both experienced men in this line of business, who have greatly enlarged the field of its operations. The premises comprising two floors, each 30 x 90 feet in dimensions, are thoroughly equipped with all the latest improved machinery known to the industry, and steady employment is given to a large force of help. All work is executed in a prompt and superior manner and without injury to garments. Lace curtains, fine shirts, skirts, collars and cuffs, pillow shams, embroidered articles, heavy flannels and blankets, woollen goods, etc., are laundried in the most skillful manner; and the annoyance caused by having articles changed for those of others is carefully guarded against. A prominent specialty is laundering new work for manufacturers. So rapid has been the growth of this business under the present management, that, in order to satisfactorily meet the requirements of an appreciative public, agencies have been established in various parts of the city and suburbs, and several delivery wagons are in constant service, and work is called for and delivered free of charge, and, despite the superiority of the work, the lowest prices are charged. Mr. McCaffrey is a native of Montreal, and Mr. Lodge a resident since 1885.

JAMES R. RHIND.

AMONG the prominent architects in this city is Mr. James R. Rhind, who, prior to coming here, acquired a wide reputation in London for his great skill and artistic conceptions. Mr. Rhind was born in Inverness, Scotland, and in early life acquired a thorough, practical as well as artistic and theoretical knowledge of the science of architecture in the office of his brother, Mr. John Rhind, in his native city. He subsequently went to London and was principal assistant, superintendent and designer with Messrs. Isaacs & Florence, head architects of the Victoria hotel, Northumberland, one of the finest hotels in that great city. He was also assistant superintendent for Boulnois & Warner, who erected a large hall with a seating capacity for 6,000 persons. Mr. Rhind was established in London as an architect eight years, and since 1888 has been active in his profession in this city and designed the detail and superintended the construction of the Royal Victoria hospital for H. Saxon Snell, F.R.I.B.A., London; the residence of R. T. Heneker, and many others. His office is No. 405 Board of Trade building. Mr. Rhind is recognized as a gentleman of marked professional attainments, and is a prominent member of the Quebec Association of Architects, and also of the St. Andrew's and Caledonian Societies.

T. COSTEN & CO.

ONE of the oldest among the representative houses in its special line is that of T. Costen & Co., importers and dealers in sporting goods. The foundation of this now prosperous business dates from 1853, when it was established by the firm on St. James street, and twenty years ago a removal was made to the premises now occupied, No. 1696 Notre Dame street. In 1887 Mr. G. W. Costen died, since when the business has been carried on by the surviving partner, Mr. T. Costen, under the original firm name. The salesroom is 20 x 40 feet



in area, complete in all appointments, and here is displayed a large assortment of English and American guns, rifles, revolvers, fishing tackle, ammunition, walking sticks, and a full line of sporting goods of every description, also Joseph Rodgers & Sons' fine pocket cutlery. Mr.

Costen was born in Castlecomer, Ireland, in 1830, came to Kingston with his parents in 1832, and fifteen years after removed to Montreal, where he has since resided and taken an active interest in business affairs. For a period of seven years he was an active member of the Prince of Wales Rifles, the crack military organization of the city, and is well known and prominent. He has a wide circle of friends and acquaintances among sportsmen, and is one of the most popular men in his line of business in the city.

A. LEFEBVRE & CO.

A GREAT and growing demand has sprung up of late years all over the country for light non-alcoholic beverages of all kinds, and these are rapidly displacing intoxicating drinks in the affections of the people. Among the reliable concerns in Montreal which meet this ever-increasing demand with great success that of

Messrs. A. Lefebvre & Company is especially deserving of prominent mention. It is the leading house of its kind in Montreal. The firm is composed of Messrs. A. Lefebvre and Auguste Lapierre, who formed this partnership in 1889, and both are able, experienced men, who are thoroughly conversant with the latest and best processes of manufacturing. The premises utilized by them since 1891, when they removed from St. Henri street, are at No. 129 Beaudoin street (St. Henri), and comprise a two-story building 30 x 40 feet in dimensions, thoroughly equipped with a splendid supply of machines and appliances. A competent number of skilled hands are employed and the output is large. The range of production includes pure apple cider, champagne cider, ginger ale and beer, soda water, seltzer and many other aerated drinks. Orders are promptly filled at low prices, and are delivered to any part of the city and suburbs. Both partners are well known reliable business men and popular citizens. Mr. Lefebvre is a native of Coteau Landing, and Mr. Lapierre, of St. Henri, where he was formerly engaged in the hotel business.

ROYAL STEAM DYE WORKS.

THE Royal Steam Dye Works, of which Mr. John L. Jensen is the enterprising proprietor, ranks among the leading concerns in this line in Montreal. The head office is situated at 710 Craig street, with a branch at 1672 St. Catherine street and works corner Shaw and Logan streets, which are owned by the firm and were specially erected for this purpose. Mr. Jensen established this business in 1870, since which period he has always enjoyed a liberal and influential patronage. The works comprise a two-story brick building, 125 x 50 feet in size, fully supplied with all the modern appliances and machinery operated by a 100 horsepower steam boiler and engine. Mr. Jensen carefully dyes and renovates ladies' dresses, gents' suits, cloth and other jackets, without taking them apart, also damask and rep curtains, table and piano covers, silks, satins and woollen goods, in a first-class style at extremely moderate prices. He is an invaluable adviser in the choice of colors. His work is unrivalled for elegance and finish, and employs from 40 to 50 first-class hands. This is the largest and best equipped steam dye works in Montreal, and its trade is steadily increasing, owing to the superiority and quality of its work.

ARMAND DOIN.

PROMINENT among the leading hatters and furriers doing business in the city of Montreal we find Mr. Armand Doin, whose salesroom is at No. 1584 Notre Dame street. This house has been in successful operation for the past twenty-two years, and from its inception it has always been the recipient of a liberal and fashionable patronage. Mr. Doin is a native of the Province of Quebec, and became a resident of Montreal in 1863. Immediately on his arrival here he became connected with this line of business, and has thus had a practical and



valuable experience extending over a period of thirty years. In 1872 he embarked in business on his own account, his premises being located on St. Lawrence street, where he remained until 1893, when he removed to his present stand. His store is spacious and commodious, handsomely fitted up with large plate-glass front, elegant fixtures, etc., and presents a very attractive appearance. Mr. Doin carries a heavy and first-class stock, which embraces every description of hats, caps, etc., for men, youths, boys and children; fine furs and straw goods in their respective seasons, etc.

The leading manufacturers of Europe and America are here represented, and there is such a variety of display that all tastes can be suited. Silk hats and fur garments are here made to order, while special attention is given to repairing, and in every instance satisfaction is guaranteed; prices being also placed at the lowest notch consistent with superior workmanship.

MILLER AND BREMNER.

RICH and beautiful jewelry is always attractive, and there is nothing made for personal adornment which is so eagerly sought after. Among the popular and reliable establishments in Montreal, devoted to the production of diamond goods, jewelry, etc., is that of Messrs. Miller & Bremner, watchmakers and manufacturing jewelers, whose salesrooms are situated at 35 Bleury street, and factory at 334 Bleury street. This business was established twenty-five years ago by Messrs. David Miller and Jas. Bremner, both of whom are expert jewelers and watchmakers, who employ in their establishment 30 persons. The firm own property at 2424 St. Catherine street, and, should trade warrant a change, would occupy these commodious quarters. They manufacture watchcases, bracelets, pins, lockets, rings, etc., and their stock is one of the finest in Montreal, comprising full lines of Swiss, English and American gold and silver watches, diamond goods of all kinds, rings, bracelets, chains, brooches, pins, lockets, sterling silverware, clocks, opera glasses, etc., making a specialty of diamond setting and repairing, and the trade, which is both wholesale and retail, extends throughout Canada, including all the territory between the Atlantic and Pacific. Mr. Miller was born in Scotland and Mr. Bremner near Montreal. They are reliable business men, who have ever made it a rule to satisfy every customer, by giving a good dollar's worth for a dollar.

W. S. KENNEDY.

THE manufacturers' agent at the present day is an important factor in modern business methods, relieving producers and consumers of an infinity of trouble, and obviating the necessity of constant travel on the part of principals. A prominent house in Montreal engaged in this branch of trade is that of Mr. W. S. Kennedy, whose offices and salesrooms are at 452 St. Paul street. This business was established two years ago by Mr. Kennedy, who has excellent connections in England, Scotland and Canada. He occupies three commodious floors and a basement, each being 30 x 60 feet,

fitted up with every convenience. Here he keeps a heavy and choice stock of biscuits, chocolate, jams, confectionery, etc., of the finest quality, which are offered to retailers and jobbers at manufacturers' prices. Mr. Kennedy represents in Montreal the following famous English and Scotch houses, and offers substantial inducements to the trade, viz.: Carr & Co., biscuits, Carlisle, England; H. I. Rowntree, chocolate, York; Bryant & May, matches, London; Titley & Co., twines, Leeds; T. W. Beach & Sons, Limited, jams, Cheltenham; Parkinson & Son, confectionery, Doncaster; John Gray & Co., jams, Glasgow; J. Jamieson & Co., fish curers, Glasgow, etc. Orders are immediately filled, and the trade of the house extends throughout the Dominion. Six clerks are employed in the house, and three travelling salesmen on the road. Mr. Kennedy was born in Liverpool, England, and is highly regarded in trade circles.

GAGNON BROS.

THIS flourishing enterprise was founded seven years ago by Messrs. H. & P. Gagnon, the present style being Gagnon Bros. Both gentlemen are able merchants, having had many years' experience in both the wholesale and retail dry goods business. H. Gagnon was formerly with Gagnon & Meunier, dry goods, for seven years, while Mr. P. Gagnon was in the employ of Messrs. Hodgson & Sumner, wholesale dry goods, a period of eight years, and, as above, entered business for themselves seven years ago. Their establishment is located at 171 and 175 St. Lawrence street where they occupy double stores, each 25 x 90 feet in dimensions. These stores are very attractive and handsomely arranged—handsome plate glass fronts and all interior appointments such as are found in first-class establishments. No. 171 department is devoted to gentlemen's furnishings, and No. 175 department to ladies' wear, etc. Dry goods are directly imported from Great Britain, America, France and Germany, and embrace the finest fabrics and patterns. The assortment includes all kinds of dry goods, dress fabrics, and trimmings, shawls, hosiery and underwear, table linens, towels, etc., and all singular the long list of goods kept in a great emporium. Employment is given to nine assistants, and an inspection of the stock is well worth the while of either lady or gentleman. Both Mr. H. and Mr. P. Gagnon are natives of the province of Quebec and residents of Montreal the past twenty-five years. H. Gagnon is a member of the Merchants' Association, and Mr. P. Gagnon is a member of the Chamber of Commerce. Both are prominent business men and well known in this city.

JAMES COOPER.

THE leading position occupied by the city of Montreal in all departments of commerce and industry is due in a large measure to the energy and enterprise of her importers, among whom we might name, James Cooper, importer of steel rails, railway, mining and contractors' supplies, with office located at 164 St. James street, and warehouse, 27 Normand street. This business was established in 1870, under the name of Cooper, Fairman & Co., which co-partnership dissolved by limitation of time in 1889, Mr. Cooper continuing under his own name. He is one of the leading importers of steel rails, tyres, axles, etc., in Canada, representing Charles Cammell & Co., Sheffield, England, for the Dominion, who are one of the largest manufacturers of rails, tyres, car and locomotive axles, etc., and in cast steel for tools, drills and mining purposes, represents Messrs. Jno. H. Andrew & Co., of Sheffield, England. He is president, and takes an active interest in the following companies: Dominion Wire Rope Co., Limited, manufacturers of wire ropes of all descriptions; Patent Elbow Co., Limited, manufacturers of patent pipe and one piece elbow; the Ingersoll Rock Drill Co., of Canada, manufacturers of steam rock drills and mining machinery, and vice-president of the Dominion Wire Manufacturing Co., manufacturers and drawers of all kinds of wire. Owing to the many years he has been in this particular line of business, his facilities are unsurpassed for obtaining supplies direct from the manufacturers, both in Europe and America.

D. KIELEY.

THE boot and shoe store of Mr. D. Kieley, at 127 Bleury street, was established by him in 1890, having occupied his present location since May, 1893. He occupies a fine store, 60 x 35 feet in dimensions, tastefully fitted up, and carries a large stock of boots and shoes, gaiters and slippers for gentlemen, youths and boys, while for ladies, misses and children everything seasonable and fashionable, together with a full line of rubber goods. A specialty is made of custom-made boots and shoes to order, which are always of the best quality, workmanship, fit and style. If there is one thing more than another that a man delights in it is a first-class, well-fitting and well-made shoe, and to supply this there is no better house in the city than that of Mr. Kieley. Repairing is also neatly and promptly done, while the prices are always reasonable, and three assistants are employed. Mr. Kieley was formerly engaged in the same line of business in New York sixteen years previous to locating here. He is a thoroughly reliable and honorable business man, a member of the "Catholic Order of Foresters," and has many friends in this the city of his birth.

FABIEU PRIEUR.

AMONG the enterprising merchant tailors of Montreal we desire to call attention to Mr. Fabien Prieur, whose attractive establishment is located at No. 1882 Notre Dame street. This gentleman has had a long, practical experience in the art, and enjoys an excellent reputation. He was for seven years connected with the house of J. D. Anderson, and for two with that of J. & D. McIntyre, and in 1884 founded his present business. In 1887 he formed a partnership with his brother, Mr. Joseph Prieur, and aided a gent's furnishing department. In 1894 F. & J. Prieur dissolved partnership, and Mr. Fabien Prieur has since continued the merchant tailoring business alone. His store is 16 x 60 feet in dimensions, neatly and tastefully fitted up, and a number of tailors and seamstresses are employed on the outside. Mr. Prieur displays fine taste and excellent judgment in selecting his stock, and exhibits a handsome assortment of new, elegant goods in the piece, embracing everything that is novel and of the latest style, and no garments are allowed to leave his establishment without undergoing his careful inspection. He is a native of the Province of Quebec, and a member of the Montreal Benefit Society.

JOS. PRIEUR.

AMONG the most attractive establishments located on this, Montreal's greatest thoroughfare, is that of Mr. Jos. Prieur, dealer in gent's furnishings, at No. 1882 Notre Dame street. The business carried on here was founded five years ago by Messrs. Fabien and Joseph Prieur as dealers in gent's furnishings, under the firm name of F. & J. Prieur. In 1892 these gentlemen dissolved partnership, Mr. F. Prieur taking over the tailoring department, while the furnishings department has since been conducted by the subject of this sketch. The store, which is 16 x 60 feet in area, is very handsomely fitted up with plate glass display window, show cases, etc., and is lighted by electricity. In it is to be found the largest stock of high-class furnishing goods in the city. It includes a magnificent display of fall and winter hosiery, silk, merino, and lamb's wool underwear. A beautiful assortment of stylish ties and cravats, silk and linen handkerchiefs, kid and driving gloves, etc., while a specialty is made of fine shirts, collars and cuffs. Shirts are also made to order, a perfect fit being guaranteed. Mr. Prieur is a native of this province, and a resident of Montreal for the past fifteen years, during ten of which he was connected with the dry goods house of James Bennett & Son. He is a member of the Mutual Benefit Society.

G. S. HUBBELL & CO.

ONE of the most successful and responsible houses in Montreal actively engaged in the leather trade is that of Messrs. G. S. Hubbell & Co., whose offices and sample rooms are situated at No. 9 Lemoine street. This prosperous business was established several years ago by Messrs. Hubbell & Brown, who conducted it till 1892, when, on the retirement of Mr. Brown, Mr. Hubbell became sole proprietor. Mr. Hubbell has influential connections with some of the most noted leather houses in the Dominion, thus enabling him to offer substantial advantages and inducements to patrons. The premises comprise a spacious salesroom, 70 x 30 feet in area, where a choice and heavy stock of various kinds of leather is always on hand. Mr. Hubbell represents A. R. Clarke & Co., manufacturers of morocco, goat, calf and sheep leather, Toronto; and Mr. John Hallam, wholesale dealer in hides, skins, wool and leather, 85 Front street east, Toronto. He makes liberal advances when required on consignments of hides, skins, etc., and the trade of the house extends throughout the entire Dominion. Mr. Hubbell has resided in Montreal for nearly the whole of his life, and is highly regarded in trade circles for his promptness, business capacity and just methods, and his business is marked by a steady annual increase.

JAMES LEE & CO.

THE grocery house of James Lee & Co. was established some years ago, but in January, 1893, Mr. D. H. Kennoldson succeeded as sole proprietor, but conducts the business under the old firm name of James Lee & Co. Mr. Kennoldson is a native of London, England, but has been a resident of Montreal for the last fourteen years. The establishment is located at No. 28 St. Peter street, where the business has been conducted the last six years. The premises comprise a three-story building with basement, 25 x 80 feet in area, provided with all modern conveniences, elevator, etc. The line of this reliable house embraces grocers' specialties, such as woodenware, teas, coffees, spices, grocers' sundries, brooms, fancy groceries and shelf goods of all kinds, and a very large and choice stock is constantly carried. Mr. Kennoldson employs two city salesmen, and six clerks in the house, who are all perfectly qualified for the business, and orders are promptly and accurately filled. Mr. Kennoldson has had long experience in the line in which he is engaged, and, by his honorable dealing, has built up a most excellent trade, and his house is classed among the best in its line in the community.

M. J. McANDREW.

THE oldest and one of the most reliable houses in its line in the city of Montreal is that of Mr. M. J. McAndrew, upholsterer and mattress maker, whose store and workshops are situated at 750 Dorchester street. This business was established in 1860, and Mr. McAndrew has been nineteen years in his present location. He is a thoroughly practical and expert upholsterer, and keeps in stock all kinds of materials, damasks, silks, brocatels, plushes, braids, fringes and trimmings of every kind. The premises occupied comprise a spacious floor, 100 x 25 feet in size, which is utilized for store and workshops. Mr. McAndrew employs ten first-class workmen, and makes to order all kinds of mattresses, and upholsters all descriptions of new and second-hand furniture, sofas, lounges, rockers, chairs, etc., in a first-class manner at extremely low prices. He causes old furniture to look equal to new, and makes a specialty of wire back work for sofas, etc. Orders are promptly executed, and complete satisfaction is guaranteed patrons. Mr. McAndrew was born in Ireland, but has resided in Montreal for the last forty years. He is widely known for his skill and just methods, and is very popular in trade circles.

J. LANGHOFF & CO.

THE leading laundry and dye works in the east end of the city is that of Messrs. J. Langhoff & Co., located at 1494 St. Catherine street. The firm's dye works were established in 1879 and the laundry in 1888. The co-partners, Messrs. J. Langhoff and J. Banford, have had long experience and possess an intimate knowledge of the requirements of a critical trade. The premises comprise a spacious three-story building, 150 x 30 feet in size, fully equipped with all modern machinery, operated by a 75 horse-power steam engine and boiler, and 300 skilled hands are employed. All laundry work is executed in a superior manner without injury to garments, and a specialty is made of lace curtains, shirts and the finest fabrics, and the annoyance of having articles changed for those of others is carefully guarded against. Messrs. J. Langhoff & Co. also attend carefully to dyeing in all its branches and fine dry cleaning and have a reputation for turning out the most perfectly finished dyed goods in the city. Ladies' and gentlemen's garments are dyed and cleaned without ripping apart or trimmings removed, and a specialty is made of dyeing and curling ostrich feathers and cleaning kid gloves, silk and velvet dresses, etc. They also have a branch office at 238 St. Lawrence Main street, and the business amounts to over \$500 weekly. Mr. Langhoff was born in Montreal and Mr. Banford in the Province of Quebec.

R. E. LIMOGES.

A NOTED headquarters for standard goods in this sector of Montreal is the popular establishment of Mr. R. E. Limoges, wholesale and retail dealer in choice groceries, wines and liquors, located at No. 137 St. Paul street. This house was only established in May, 1893, but so ably has it been conducted that it has from its inception enjoyed a most excellent trade. It occupies three floors, 25 x 80 feet, and a very large and full stock of staple and fancy groceries is carried, such as is suitable also for the country trade, which this house supplies in a large measure. Mr. Limoges employs three assistants and a team, and delivers to patrons free of charge. The stock includes the finest and best grades of coffees, teas, sugars, canned goods, dried fruits, prepared cereals, best brands of family flour, meats, rice, syrups, molasses, etc., including all grocers' sundries, provisions, farm and garden, dairy and orchard products, and indeed all those articles to be found in a well-appointed store of this character. Mr. Limoges does an exclusively cash business, which enables him to sell at a less price than he otherwise could do. He had previously had many years' experience in this line, having been a clerk in the same business for some nine years. In addition to the grocery business he carries a stock of fine wines and liquors, in which a bottle trade only is conducted. Mr. Limoges is a native of Quebec, a resident of Montreal nineteen years, and is well and favorably known.

WM. W. ROBERTSON.

MR. WM. W. ROBERTSON is one of the oldest saddlers and harness-makers in Montreal. He has been established in business since 1864, occupying premises No. 214 1/2 St. Denis street until recently, when a removal was made temporarily to 270 on the same street, until the completion of the new building at the old number. The building is three stories high, 25 x 60 feet, and has a cut stone front. The upper floors are used for living purposes, and the lower one is fitted up as a store and workshop. Mr. Robertson manufactures to order all kinds of saddles and harness, and keeps in his employ skilled workmen. Repairing is promptly attended to, all work is fully warranted and a complete assortment of saddles, harness, horse and carriage furnishings, stable requirements, etc., is kept on sale. Mr. Robertson was born in Castle Douglas, Scotland, and came to Montreal in 1864. He is a practical saddle and harness maker, and his fine workmanship is highly commended. He is a prominent member of the Caledonian Society.

GALLERY BROS.

A RELIABLE house in its line in this section of Montreal is that of Messrs. Gallery Brothers, whose store and office are located at 2165 Notre Dame street. This business was founded ten years ago by Messrs. Gallery Bros., who conducted it till 1891, when, on the retirement of his brother, Mr. D. Gallery became sole proprietor. The premises comprise a spacious three-story building, 125 x 30 feet in area, fitted up with every convenience, and sixteen assistants are employed. The stock is valued at over \$10,000, and embraces all kinds of tailoring goods and gents' furnishings. Mr. Gallery handles only new and superior goods, and quotes prices that defy competition. Mr. Gallery also attends carefully to custom tailoring, and keeps constantly on hand a choice stock of imported woollens, suitings, vestings, overcoatings, etc., so that the most critical can easily be suited here, and all garments are noted for their cut, elegance, fit and finish. Mr. Gallery was born in County Clare, Ireland, but has resided in Montreal twenty-four years. He is highly esteemed for his enterprise and strict integrity, and is a popular member of the Young Irishmen's Literary and Benefit Association; also the Athletic Association Board, Shamrock Lacrosse Club and is a member of the Committee.

CHS. DEPOCAS.

A HOUSE deserving special mention in this historical review is that known as The St. Henry Carriage Works, located at 1853 St. James street, of which Mr. Chs. Depocas is the enterprising proprietor. This business was established five years ago, the premises comprising two floors of the building, the first floor being devoted to office, blacksmith shop and wood-working department, and the second floor, to painting and trimming while employment is afforded some six skilled workmen. Mr. Depocas manufactures all kinds of carriages and wagons to order, which are noted for their general features of merit, and are built in the most superior manner. A specialty is made of painting, repairing and general jobbing, and customers are assured the best values at the most reasonable prices, and a trial order will substantiate these statements. Mr. Depocas is a young man of some years' experience, having learned the business with his father, Louis Depocas, and much of his success is due to the personal supervision he exercises over the execution of all orders entrusted to him. He was born at Gode Land, France, and is highly popular in social as well as business circles.

A. CORBEIL.

AMONG the many concerns engaged in the manufacturing of boots and shoes in the city of Montreal well worthy of prominent mention in this statistical review is that of A. Corbeil, wholesale manufacturer of strictly hand made boots and shoes, located at No. 135 Notre Dame street. This house was established by its present proprietor some 20 years ago on St. Catherine street, removal being made to the present more commodious quarters in 1875. The premises consist of an eligible four story and basement building, 25x75 feet in dimensions, admirably subdivided in departments. The productions of the house are exclusively hand made, a force of skilled operators turning out no less than fifteen hundred pairs of boots and shoes weekly, suitable for men's, women's, misses', boys and children's wear. These goods are of the very best character, and are unsurpassed by those of any contemporary concern in point of style, fit, comfort, neatness and finish and are always in demand by dealers who are introduced by retail and their medium of sale in the trade prices. Mr. Corbeil likewise carries on an extensive selling trade in the principal articles of leather for carriages, harness, etc., and also in all the details of the vocation, purchases his goods at the lowest rates, and a knowledge of their true value enables him to sell cheaply and observes the greatest care in preparation to select the most reliable material that is coming up to the highest standard of excellence. There is a special feature worth being reminded of, the proprietor's constant endeavor to render the productions of his establishment as comfortable and durable as possible, and to give them a wide-spread trade, especially with the increasing volume and value of the exports of the native of Montreal, a establishment in the Rue St. Philippe, and on the river and lower St. Lawrence, and carries the most extensive and profitable social, financial and commercial career. He has been for many years a member of the Chamber of Commerce, and is a representative of the boot and shoe manufacturing interest of the city.

ALEX. McKAY.

AMcKAY, a young, energetic, and capable man, is the proprietor of a well known boot and shoe manufactory, located at No. 135 Notre Dame street. Mr. McKay

father owns and conducts the largest marine boiler works in the city, and with whom he was employed for a long time and obtained a thorough knowledge of the business in its every detail. He subsequently was employed in the boiler shops of the Grand Trunk railway, five years, and several months ago embarked in business on his own account. The premises are 40x50 feet in dimensions and are well equipped for getting out the very best class of work. Mr. McKay manufactures boilers of all kinds to order, also tanks and stocks, and does all kinds of sheet iron work, and makes a special business of repairing land and marine boilers. He employs practical workmen, and carefully superintends all work entrusted to him. He was born in this city and is widely known and very popular.

R. F. SMITH.

UNO OF THE MOST ABLY fitted and finest establishments in the city of Montreal, the photographic studio of Mr. R. F. Smith, is located at No. 135 St. James street. This business was established in the year 1875, and since that time it has become one of the most popular and profitable in the city. The proprietor, Mr. R. F. Smith, is a native of the city, and has been engaged in the photographic business for many years. He has a large and well equipped studio, and is able to take all kinds of photographs, including portraits, group portraits, and architectural views. He also has a large stock of photographic materials, and is able to supply all the requirements of his customers. The studio is located in a building which is one of the finest in the city, and is well lighted and ventilated. The proprietor is a man of high standing in the community, and is a member of several of the most prominent associations in the city. He is also a member of the Royal Canadian Mounted Police, and is a member of the Order of the Queen's Victoria. The studio is open from 10 o'clock in the morning until 8 o'clock in the evening, and is a place where all who are interested in photography will find it to their advantage to call.

born and raised in this city and is proprietor of "Smith's" bakery on Mountain street. He is an active member of the Odd Fellows, a life member of the Montreal Athletic Association, and is well known in the best commercial circles.

PATERSON & FOSTER.

ALTHOUGH but recently established, the house of Messrs. Paterson & Foster, importers and makers of surgical, dental and veterinary instruments, has become the recipient of a widespread and first-class trade, which comes from all parts of Canada. It was founded about a year ago by the firm who bring to its management a thorough knowledge of the requirements of a surgical, dental and veterinary profession, and keep a stock of goods unsurpassed by that of any others in the business in the Dominion. The store occupies a fine ground floor of the Art Association building, 25x50 feet, centrally located at No. 135 St. James square, and is a very commodious and well equipped place for the display of the most perfect and up-to-date surgical, dental and veterinary instruments, and also a large stock of the most perfect and up-to-date surgical, dental and veterinary instruments, and also a large stock of the most perfect and up-to-date surgical, dental and veterinary instruments.



The house of Messrs. Paterson & Foster, importers and makers of surgical, dental and veterinary instruments, has become the recipient of a widespread and first-class trade, which comes from all parts of Canada. It was founded about a year ago by the firm who bring to its management a thorough knowledge of the requirements of a surgical, dental and veterinary profession, and keep a stock of goods unsurpassed by that of any others in the business in the Dominion. The store occupies a fine ground floor of the Art Association building, 25x50 feet, centrally located at No. 135 St. James square, and is a very commodious and well equipped place for the display of the most perfect and up-to-date surgical, dental and veterinary instruments, and also a large stock of the most perfect and up-to-date surgical, dental and veterinary instruments.

B. L. & I. VIPOND.

OF all the great staple products entering into general consumption, there is none more important than coal. Our railroads, steamships and factories all depend upon coal for their usefulness, and indeed the individual comfort and welfare of the entire community are absolutely dependent upon the use of this valuable and necessary product. One of the leading firms in the city of Montreal actively engaged in handling coal and wood at both wholesale and retail is that of Messrs. B. L. & I. Vipond,



whose offices and yards are situated at 504 St. Lawrence Main street and 113 Craig street. Messrs. B. L. & I. Vipond established this business in 1882, and their trade now extends through all sections of Montreal and its vicinity. The yards, which are supplied with every convenience, sheds, etc., have a capacity of 10,000 tons of coal and 800 cords of wood. They import the finest grades of American anthracite and Scotch coal, and deal largely in stove, chestnut, egg, furnace and Scotch grate coal and "keweenaw" handle maple, birch, beech, tamarac, slash, hard and soft wood, which are cut and split to suit all purposes, by an electric motor of five horse power. All coal sold by the firm is guaranteed to maintain the highest standard of excellence as regards its preparation for the market, coming as it does from some of the best equipped collieries in the world. They also deal in grain, oats, hay, etc., and have another yard at Hochelaga. Liberal advances are made on consignments of grain, etc., while quick sales and immediate returns are guaranteed shippers. Messrs. B. L. & I. Vipond are natives of the province of Quebec, and were previous to embarking in business in Montreal, engaged in farming. They are highly esteemed for their probity and promptness in meeting their engagements, and are very popular in trade circles. Mr. B. L. Vipond is secretary and treasurer of the Independent Order of Foresters and is also a prominent member of the Royal Arcanum. Mr. I. Vipond is likewise a member of the Royal Arcanum. The telephone calls of the offices are 6157 for St. Lawrence Main street office, and 504 for the Craig street office.

ST. JAMES HOTEL.

THIS hotel is eligibly located at 518 to 542 St. James street, opposite the Grand Trunk railway station, and only two blocks from the Canadian Pacific railway station. The hotel is a spacious and substantial cut stone, four story and basement building, 165 x 141 feet in area, and contains 75 bedrooms, in addition to the other apartments. It has just been entirely refurnished and redecorated, and contains all modern improvements, electric lights and bells, baths, steam heat, etc., while the sanitary arrangements and means of escape in case of fire are perfect. This St. James was opened in 1879 and eventually in May, 1892, the present proprietors, Messrs. C. & N. Vale, a son and daughter-in-law, took complete control. The ladies' parlors are elegantly furnished and the dining room comfortably accommodates 125 guests. The rates are remarkably reasonable, when the superiority of the accommodations and the exceptionally high standard of the cuisine are taken into consideration. Messrs. C. & N. Vale are

noted for having at all times the choicest and best in the market, in the table, and plenty of it, at a reasonable and competent assistant, at 504 St. James street. The bar is supplied with the finest wines, liquors, cigars, ales, etc., and every effort is made to secure the comfort of the guests. Mr. George D. Fuchs, the manager, is a thoroughly qualified hotel man. He was for 8 years the manager of the Hotel Brunswick, Montreal, N.B., and 3 years of the Albion Hotel, Quebec. The St. James is a first-class house in every respect, and guests having once stopped here are sure to return when revisiting Montreal.

MORIN & CO.

THE consumption of spirits, etc., in the Dominion of Canada is now so great that the trade necessarily involves consideration of the greatest importance. In this connection we desire to refer specially to the representative and old established Montreal house of Messrs. Morin & Co., agents for the firm of Messrs. J. P. Wiser & Son, distillers, Prescott, Ont., whose offices are located in the Imperial Building. Mr. L. E. Morin, who is one of the oldest merchants in Montreal, established this business in 1834. He commenced business as a grocer, and was previously for five years with Cuvillier & Son. In 1850 Mr. L. E. Morin founded the *Journal Le Négociant Canadien*, the first French paper in Canada, devoted solely to mercantile affairs. He was one of the founders and a long president of the Chamber of Commerce. Mr.

Morin was appointed Inspector of Fish and Oils for Montreal in 1873, and held that office till 1885, when he resigned. In 1886 he founded the concern known as the Gaspe Fish Co., of Gaspe, P.Q., of which his son, Mr. C. A. Morin, is manager. Mr. L. E. Morin has been twice elected to the Chamber of Commerce, to the Dominion Board of Trade, and was one of the founders and first president of the Broker's Association. He has been a member of the Board of Trade, and is also a member of the Harbor Commission. Mr. Morin resides in Longueville, near Montreal, of which suburb he is ex-mayor. As agents for Messrs. J. P. Wiser & Son, Messrs. Morin & Co. promptly fill orders for rye and proof whiskies, pure spirits and alcohol at the lowest possible prices, and their trade extends throughout the entire Dominion. They are sold free or in bond, being general favorites wherever introduced, and are admirably suited for a first-class hotel, club and drug trade. Mr. L. E. Morin is widely known for his sterling integrity, and is one of Montreal's public spirited and popular citizens. Mr. C. A. Morin, who is now a member of the firm, was born in Montreal. He is a young man of energy and ability, and an active member of the Board of Trade.

WILLIAM SNOW.

MR. SNOW first commenced business in Craig street, in 1882, and in 1883 removed to 1945 Notre Dame street. Eventually, in 1891, he moved to his present location, 1913 Notre Dame street. He occupies a spacious floor, 85 x 38 feet in size, devoted to office and sale-rooms, while he also has a commodious two story dye-house on Roy street, 35 x 20 feet in area. Seventeen skilled hands are at present employed, and about 20 when ostrich feathers are in fashion. Mr. Snow is an expert in the dyeing of ostrich feathers, and is widely known for his skill and ability. It has been considered impossible to re-dye black or grey feathers, which have been bleached by the Peroxyde Hydrogen process, without burning them. Mr. Snow has discovered a method of doing this, and his trade now extends throughout the entire Dominion of Canada and Newfoundland. A heavy and choice stock of ostrich feathers is always on hand, which are unsurpassed for lustrous colors, softness of finish and graceful disposition, while the prices quoted for them to the trade are extremely moderate. Mr. Snow also repairs, cleans, curls and dyes feathers for the leading wholesale houses, and was for five years with Mr. J. H. Leblond, manufacturer of ostrich feathers, Montreal. He was born in Worcester, Mass., but has resided in Montreal for the last 20 years. He is an honorable and energetic business man, and is a popular member of several sporting clubs in the city.

W. WATTS.

ONE of the most popular business establishments in this section of the city is the Windsor Shoe Store, Mr. W. Watts proprietor, situated at 2315 St. Catherine street. Mr. Watts, who was born and raised in Montreal, embarked in the boot and shoe business thirty-seven years ago, and in 1875 removed to Ottawa, where he continued business and was very successful. He made the footwear for H. K. H. the Princess Louise and the Marquis of Lorne, who was then Governor-General of Canada, and other noted people. In 1884 Mr. Watts returned to this city, and has since been conducting business in his present location. His store is handsomely fitted up, and the stock has been selected with unusual care, and comprises a complete assortment of the finest and best boots and shoes for men's, boys', ladies', misses' and children's wear of a superior quality, in all sizes and widths, while prices are such as to defy competition. Ladies' fine goods are a specialty, also custom work, and from long experience Mr. Watts knows exactly the wants of the public, and his patronage comes from the best classes of the community. Mr. Watts is a 32nd degree Mason and a Royal Arch Mason.

UNION MARBLE & GRANITE WORKS.

ONE of the most reliable houses in its line in Montreal is that of Mr. C. A. MacDonell, manufacturer of headstones, monuments, etc., etc., whose Union Marble Granite Works are situated at St. Alexander street, corner Lagachetiere. This steadily increasing business was established fifteen years ago by Mr. C. A. MacDonell, who is a thoroughly expert designer and marble mason. His yards and sheds have an area of a quarter of an acre, and his workshops are fully equipped with modern tools and appliances, while twenty skilled workmen are constantly employed. Mr. MacDonell manufactures to order monuments, headstones, copings, fonts, altars, mantelpieces tiles and tile flooring and attends carefully to all kinds of cemetery work. In his showrooms are to be found beautiful specimens of monuments, headstones, statuary, memorials, etc., of all designs embodying superior artistic taste and conception. He imports Scotch granite, Italian and American marble and Canadian granite, and many of the most beautiful monuments in the cemeteries of Montreal and its vicinity are the work of this house. Mr. MacDonell was born in the Province of Quebec, but has resided in Montreal nearly the whole of his life, and it has ever been his aim to furnish strictly first-class work at reasonable prices, and he turns out chiefly original designs.

F. J. DEMERS.

A FAVORITE pharmacy in this city is that of F. J. Demers, which has always been noted for pure, fresh drugs and medicines. Mr. Demers was born in Quebec and is a graduate of the Victoria Medical College, but is not now engaged in the active practice of his profession. He has been established as a pharmacist a period of twenty years, located at 1157 St. Lawrence street. His store is 30 x 60 feet dimensions, and is handsomely and attractively fitted up, and a full assortment of drugs, chemicals, pharmaceuticals, patent medicines, tinctures, elixirs, etc., is always kept in stock, also toilet articles, perfumes, surgical appliances and a full line of his own special preparation; Dr. Demers' Balsam of Canada Spruce, Dr. Demers' Soothing Syrup and Dr. Demers' Emulsion of Cod Liver Oil, together with a large stock of important French medicines. Two competent assistants are employed, physicians' prescriptions are compounded at all hours, and every care is exercised to insure accuracy and promptness. Dr. Demers is prominently known in this city and is a large real estate owner. He is a member of the Quebec Pharmaceutical Association, and as a professional gentleman stands high in the best social circles.

J. E. MANNING.

A RELIABLE house engaged in the retail grocery and wine and liquor trade in this city is that of Mr. J. E. Manning, located at Nos. 1, 3 and 5 St. Antoine street. Founded in 1885, its history is an unbroken record of progress, extending over a period of eight years, and no concern of this kind in this section of the city maintains a better standing in the trade. The premises comprise a 35 x 45 foot store, with ample basement storage-room and a spacious warehouse at the rear. Four assistants are employed, while two wagons are in steady service delivering orders throughout Montreal and vicinity. A carefully selected stock is constantly carried, which includes choice, pure, fresh teas, coffees and spices, condiments and table delicacies, sauces, pickles, relishes, canned goods, fruits and vegetables, butter, cheese and eggs, flour and prepared cereals, provisions, etc. Mr. Manning makes a specialty of foreign and domestic wines and liquors put up expressly for a high-class family trade, many of which are of his own importation. He buys and sells exclusively for cash, and can thus always quote the lowest prices. He is a native of Canada and enjoys an excellent reputation in leading business circles. Mr. Manning is a prominent member of the Grocers' Association of this city.

J. M. PROCKTER.

ONE of the best known manufacturing watchmakers and jewelers in this city is Mr. J. M. Prockter, who has had an experience of twenty-five years. Previous to the inauguration of his present business he was employed by Kent Bros., Toronto. About three years ago Mr. Prockter started business on his own account at his present location in Montreal, No. 39 St. Lawrence street, where he occupies a handsomely fitted up store, and has established a most excellent patronage. He carries a handsome and valuable line of watches, gold and silver, from the ordinary to the finest, chronometers, clocks, optical goods in all sizes to meet the wants and tastes of everyone; a large and well-assorted stock of handsome jewelry, silver and plated ware. Work of all kinds is executed for the trade, watch-case polishing, watch repairing and engraving being a specialty. Mr. Prockter's prices rule as low as those of any reputable house. He employs one skilled assistant, and all work turned out by him is of first quality, and his patronage still gives evidence of steady increase. Mr. Prockter was born in Germany, but has been a citizen of Canada fourteen years. He is an active Free Mason, being an honored member of Elgin lodge, No. 7; also a member of the I.O.O.F., Knights of Pythias, and also Knight of Maccabees, and popular as a business man.

HARRY McLAREN.

IN this age of restless activity and keen competition, it is necessary for all who wish to excel in their business enterprises, to make known in an attractive manner, by signs, the wares they have to offer to the public. The business of producing these signs in an attractive style is one of great importance. A prominent concern in this line is that of Mr. Harry McLaren, whose Montreal sign works are situated corner Notre Dame and St. Peter streets, entrance 112 St. Peter street. This artistic industry was established in 1880 by Mr. Norman W. McLaren, who conducted it till August, 1893, when his brother, Mr. Harry McLaren, succeeded to the control. The premises are 60 x 25 feet in size. Only skilled sign-writers are employed, and a specialty is made of enamelled iron signs. These signs are made of metal that will withstand the weather in all climates. The iron is coated with the requisite colors, each of which is amalgamated with the iron under intense heat in furnaces. If soiled, these signs are easily cleaned with a damp cloth, which makes them look like new. Mr. McLaren also produces framed glass signs, and turns out signs in tin, wood and cotton, and his prices are exceedingly moderate. Mr. McLaren is a native of Montreal, and is very popular in business circles.

J. P. MONCEL.

A PROMINENT and representative enterprise in Montreal engage in the production of advertising novelties, also in the execution of all kinds of gold stamping, etc., is the home of Mr. J. P. Mozel, whose office and works are located at No. 270 St. James street. Mr. Mozel is a French Canadian, and his business is of a kind which has been built up by labor, intelligence and permanent presence in all sections of Canada. The premises occupied by him comprise one floor, 25x176 ft. in dimensions, which is equipped with all the best improved special machinery requisite for the successful prosecution of his interesting business. His range of work includes the execution of gold stamping on photo mounts, towels, handkerchiefs, etc., and the production of all kinds of medals, kinds, page tickets and advertising novelties, also embossed society badge and all descriptions, on short notice. All work is done in the highest style of the art, and at moderate prices, satisfaction being guaranteed to the most critical patrons. Mr. Mozel was born in this city, and was for several years engaged in the same business as a clerk, and later as a foreman, in the printing establishment of the Printers' Union, the Pressmen's Union, and of the local assembly of the Knights of Labor.

CANADA LIQUOR COMPANY.

ARICENTRY Established one of the most reliable houses in Montreal is that known as the Canada Liquor Company, importers of wines and spirits, whose offices and depots are at 111 St. Paul street. Mr. Chas. L. Langlois, who is sole proprietor of this house, commenced business in 1862, and his trade now extends throughout Quebec, Ontario and Manitoba. He occupies a commodious four-story and basement building, the top of which is a large saloon, and the lower part is devoted to the storage of the extensive, choice and valuable stock. The assortment of Canadian goods includes the finest Rhine and Moselle wines, champagne, port, sherry, claret, brandies, rum, gin, Scotch and Irish whiskies, cordons and case goods of every description, which commend their own superior merits to the patronage of critical buyers. Mr. Langlois is widely known as an expert importer, distiller and compounder of liquors. He imports direct from the most celebrated European houses and handles only first class goods. Mr. Langlois is a member of the Montreal Chamber of Commerce, and is president of the Association of the Importers of the Province.

D. STEWART.

A REVIEW of Montreal's representative retail grocery establishments would certainly be incomplete without more than passing notice of the substantial house of Mr. D. Stewart, located at No. 206 St. Antoine, corner of Mountain street. It was founded by Mr. Stewart in 1888, and has long been a leading source of supply in fancy groceries. Mr. Stewart handles none but the very finest goods. Sources are ample, and through his disinterested enterprise, the choicest goods are here offered to the people of Montreal, of a quality and at prices which are rarely, if ever, duplicated elsewhere. His store is 25x60 feet in dimensions, handsomely fitted up and is one of the most attractive grocery establishments in the city. Mr. Stewart handles an immense stock, importing direct all his teas and coffees, and makes a specialty of foreign and domestic fruits. The telephone call is 3-3808, and goods are delivered at residences promptly, and free of charge. Mr. Stewart is one of our best and most successful grocers. He is a member of the Liquor Prohibition, a prominent member of Clan MacLaren, No. 46 of the Order of Scottish Clans, and occupies a high social position.

A. LA POINTE.

A HANDSOME and attractive business establishment on Notre Dame street is that of Mme. Adèle La Pointe located at 1707 on that thoroughfare. Mme. La Pointe deals in fine imported and domestic cigars, tobaccos and snufflers' articles of every description and among her permanent customers are many of the leading business men. A specialty is made of the choice brands of flavan cigars, cigarettes and of the leading brands, cheap and smoking, in all sizes, meerschaum, briar and other kinds of pipes, and all articles required by those who use tobacco in many forms. Mme. La Pointe is well equipped with the latest and show cases, hand some and artistic and of the most elegant description in a plain and attractive style. She is a French business woman, well read and well informed in Montreal and well deserves the success which has attended her ably directed efforts.

ALBERT DEMERS.

AMONG the establishments which hold in gentlemen's furnishing goods a large position in Montreal, that of Mr. Albert Demer, located at No. 338 St. James street, is this one, by carriage alone, of not less than

\$6,000 in value and gives equipment to three assistants. His premises comprise one flat tastefully furnished, which is 25 x 50 feet in size, and here is displayed a magnificent assortment of gentlemen's goods, ties, collars, cuffs, buttons, line shirts, underwear and all the articles entering into this line of trade. Additional to this line, he carries a full line of sporting goods, and club costumes of every kind, spike shoes, football goods, etc. Realizing the needs and wants of the community, Mr. Demers has arranged bountifully to supply them. He was born and raised in this city and has always engaged in this line of business. He is a member of several organizations and clubs, among them the A.O.U.W., and of sporting clubs, the Shamrock Lacrosse Club, Grand Trunk Boating Club, the Montreal Athletic Association, Lachine Snow Shoe Club and others. He makes a specialty of sporting goods.

L. R. MCGREGOR.

THE leading concern in this city devoted to the manufacture of lasters is that of Mr. L. R. McGregor, at No. 575 St. Paul street. This gentleman is a native of Edinburgh, Scotland, but was reared and educated in the city. He has had an experience in his special line of trade, including over a period of thirty-five years, and in February, 1907, he undertook the erection of his premises located at No. 414 William street. These were totally destroyed by fire in March, 1897, and although Mr. McGregor was a heavy loser, we had him with characteristic Scotch enterprise and energy re-summing operations within a few days on St. Paul street. These premises, three floors, each having an area of 30 x 40 x 10 feet, are fitted with the latest machinery and tools. The second and third is devoted to machine work, the second to hand work and the third to the finishing department on lasters. The machinery is driven by steam, and six skilled assistants are employed. The output is large—200 pairs a day during the busy season—and Mr. McGregor's trade covers all Canada and extends to New York and England. The house is the leading one of its kind in the North-west, and is kept busy in constant demand, where ever nitrate is required for blasting.

J. R. CLOGG & CO.

THE trade in foreign and domestic fruits and general produce is undoubtedly one of the most important in Montreal, and the city is well represented in this respect by the well-contrived and comfortable houses of Messrs. J. L. Robit & Co., importers and wholesale dealers in foreign and domestic fruits and general commission merchants, whose office and salesrooms are situated

at 1654 to 166 McGill street. This extensive business was established in 1873 by Mr J. R. Clogé, who is now proprietor. Mr. Clogé has industrial connections in Canada, California, Florida, the West Indies, etc., and is enabled to promptly dispatch the largest quantities of fruit and produce at low prices. He deals largely in oranges, lemons, apples, pineapples, coconuts, bananas, pears, grapes, peaches, etc., and he likewise carries a heavy and choice stock of butter, cheese, eggs, poultry, pork, etc. The premises comprise a spacious building 30 x 50 feet in area. Ten men are employed, and a specialty is made of oranges, lemons, bananas and apples. Mr. Clogé is a Canadian, who has resided in Montreal for the last 25 years. He is greatly respected in trade circles for his strict integrity, and his high character is a sufficient assurance that all orders will receive faithful attention.

J. WESTWORTH HILL.

FOR the range of all kinds of merchandise in bond is free, in the city of Montreal, a house interpreted and specially directed to Mr. J. Westworth Hill, the widely known and highly respected man, whose house is centrally located in the rue William, near the streets, with 360 ft. of William street. The business was founded twenty-eight years ago by Mr. J. D. Crawford, who was succeeded by J. D. Crawford & Co. In 1880, Mr. J. W. Hill succeeded to the control. The warehouse has lately been renovated five story and basement store building and has a floor area of about five acres. The first floor is a substantial four-story and basement building, 50 x 100 ft. in area, and is absolutely fire-proof, lighted by electric light, and the proprietor has a capacity of 60,000 tons. Fifteen men and a number of teams are employed, and thousands of merchandise, produce, etc., are promptly stored at very low rates, and insurance is readily obtained at low rates. Mr. Hill is highly regarded in business circles for his promptness and strict integrity, and is an active member of the Board of Trade. The telephone call of the office is No. 21.

J. HAMILTON & CO.

AMONG the able houses in Montreal which are specialists in food supplies is that of J. Hamilton & Co., located at Nos. 27, 29, 31, 33, 35, 37, 39, 41, 43, 45, 47, 49, 51, 53, 55, 57, 59, 61, 63, 65, 67, 69, 71, 73, 75, 77, 79, 81, 83, 85, 87, 89, 91, 93, 95, 97, 99, 101, 103, 105, 107, 109, 111, 113, 115, 117, 119, 121, 123, 125, 127, 129, 131, 133, 135, 137, 139, 141, 143, 145, 147, 149, 151, 153, 155, 157, 159, 161, 163, 165, 167, 169, 171, 173, 175, 177, 179, 181, 183, 185, 187, 189, 191, 193, 195, 197, 199, 201, 203, 205, 207, 209, 211, 213, 215, 217, 219, 221, 223, 225, 227, 229, 231, 233, 235, 237, 239, 241, 243, 245, 247, 249, 251, 253, 255, 257, 259, 261, 263, 265, 267, 269, 271, 273, 275, 277, 279, 281, 283, 285, 287, 289, 291, 293, 295, 297, 299, 301, 303, 305, 307, 309, 311, 313, 315, 317, 319, 321, 323, 325, 327, 329, 331, 333, 335, 337, 339, 341, 343, 345, 347, 349, 351, 353, 355, 357, 359, 361, 363, 365, 367, 369, 371, 373, 375, 377, 379, 381, 383, 385, 387, 389, 391, 393, 395, 397, 399, 401, 403, 405, 407, 409, 411, 413, 415, 417, 419, 421, 423, 425, 427, 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3515, 3517, 3519, 3521, 3523, 3525, 3527, 3529, 3531, 3533, 3535, 3537, 3539, 3541, 3543, 3545, 3547, 3549, 3551, 3553, 3555, 3557, 3559, 3561, 3563, 3565, 3567, 3569, 3571, 3573, 3575, 3577, 3579, 3581, 3583, 3585, 3587, 3589, 3591, 3593, 3595, 3597, 3599, 3601, 3603, 3605, 3607, 3609, 3611, 3613, 3615, 3617, 3619, 3621, 3623, 3625, 3627, 3629, 3631, 3633, 3635, 3637, 3639, 3641, 3643, 3645, 3647, 3649, 3651, 3653, 3655, 3657, 3659, 3661, 3663, 3665, 3667, 3669, 3671, 3673, 3675, 3677, 3679, 3681, 3683, 3685, 3687, 3689, 3691, 3693, 3695, 3697, 3699, 3701, 3703, 3705, 3707, 3709, 3711, 3713, 3715, 3717, 3719, 3721, 3723, 3725, 3727, 3729, 3731, 3733, 3735, 3737, 3739, 3741, 3743, 3745, 3747, 3749, 3751, 3753, 3755, 3757, 3759, 3761, 3763, 3765, 3767, 3769, 3771, 3773, 3775, 3777, 3779, 3781, 3783, 3785, 3787, 3789, 3791, 3793, 3795, 3797, 3799, 3801, 3803, 3805, 3807, 3809, 3811, 3813, 3815, 3817, 3819, 3821, 3823, 3825, 3827, 3829, 3831, 3833, 3835, 3837, 3839, 3841, 3843, 3845, 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A. JENNINGS.

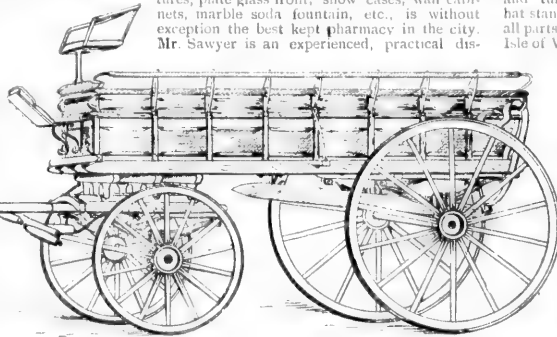
FEW industries in Montreal have attained greater perfection and a more deserved reputation than the manufacture of waggons and carts. In this connection, we desire to refer to Mr. A. Jennings, manufacturer of patent steel coal carts, steel lorry waggons and patent spring whiffle-trees, whose offices and workshops are situated at 50 to 56 King street. This prosperous industry was established by Mr. Jennings ten years ago. Mr. Jennings is a thoroughly expert and practical waggon builder and learnt his trade in London, England, where he was born. He occupies two floors, each being 60 x 50 feet in area, the first floor being devoted to blacksmith and wood work, and the second to painting and trimming. A specialty is made of patent steel coal carts and steel lorry waggons, which are well proportioned and have no superfluous weight. All of Mr. Jennings' work is put together in the most substantial manner, neatly finished and painted, and these vehicles are unexcelled in Canada or elsewhere for strength, workmanship and durability, and are greatly

in demand, fully warranted to give entire satisfaction, while the prices quoted for them are extremely moderate. Mr. Jennings turns out fifty new waggons and carts annually and employs constantly twelve first-class workmen. He also promptly attends to all kinds of repairing, and guarantees complete satisfaction to patrons. Mr. Jennings is highly esteemed for his mechanical skill and integrity, and justly merit the liberal patronage secured in this useful industry. He is a prominent Mason and also an active member of the A. O. Foresters.

WINDSOR MEDICAL HALL.

ONE of the most well-known and best conducted pharmaceutical establishments in Montreal is the Windsor Medical Hall, located in the Windsor Hotel Building on Peel street. Its situation is probably the finest in the city, and the building is either from the Windsor Hotel or built upon the site of several years ago. It is a well-known drug house of Kenneth Campbell, and previous to acquiring it for his own account in 1892, Mr. A. D. Sawyer, the present proprietor, had been

manager for several years. Mr. Sawyer is a native of Kingston, Ont., and was for several years connected with Hobart's Medical Hall in that city. He is a graduate of both the Ontario and the Montreal Colleges of Pharmacy, also a member of the Quebec Pharmaceutical Association. He conducts his establishment in a manner in accord with modern ideas and with marked success, and his patronage is large, first-class, substantial and permanent. The store is spacious, presenting a neat, handsome and attractive appearance, and with its elegant ebony and gold fixtures, plate glass front, show cases, wall cabinets, marble soda fountain, etc., is without exception the best kept pharmacy in the city. Mr. Sawyer is an experienced, practical dis-



pensing chemist. He possesses a thorough knowledge of materia medica and chemistry, and compounds physicians' prescriptions and dispenses medicines with care, skill, accuracy and promptness. He carries a large and carefully selected stock and his prices are moderate. Competent assistants are employed, and nothing is left undone to render prompt service and perfect satisfaction.

J. J. ULLEY.

AMONG the oldest established houses, and one which is the acknowledged leader in the city, we find that of Mr. J. J. Ulley, proprietor of the Montreal Wire and Brush Works, located on Craig street. It was founded and operated as 1830 by Mr. John Rice, and, after several changes in its ownership, became in 1888 the property of Mr. J. J. Ulley, who had been connected with it during

the preceding fifteen years. The premises consist of a substantial three-story building with basement, having a frontage of 25 feet, and extending back to Fortification lane a distance of 120 feet. The works are fully equipped throughout, including eight wire looms of modern make and pattern, and a full force of competent help is employed. The range of production embraces the manufacture of all kinds of brass, iron, and copper wire cloth, window guards, fencing and railing of all patterns, coal screens, ash sifters, rat traps, wire sieves, locomotive spark cloth, office counter railings, brushes, brooms, whisks, ostrich and turkey feather dusters, bird cages, dress forms, hat stands, etc. The trade is very extensive and covers all parts of the Dominion. Mr. Ulley is a native of the Isle of Wight, England, and a progressive business man, in whose hands the continued prosperity of this old and responsible house is well assured. The telephone call is 2307.

GAGNON'S COLLECTION AND MERCANTILE BUREAU.

THIS enterprise was established in 1877 in order to put into operation a perfect system for the prompt collection of accounts and the prompt checking of dishonest customers. The officers of the bureau are able and responsible business men, indefatigable in securing the fullest information, and they have a perfect system for business concerning every section of the city, and special correspondents in all large cities and country towns. The methods of the bureau are briefly these: It gives to its subscribers the earliest information as to how each customer pays his bills to others with whom he deals; then covering the broad field of mercantile life, and enabling the merchant to immediately decide whether he can trust the party or not. Thus a chain of dealers are united to supply information as to a man's custom, whether to pay cash for a while, and confidence once established, run a big bill and then move, or whether he pays all cash at one store and none at another, or whether he is a chronic "beat." Many merchants and tradesmen are enjoying the benefits of the bureau's system, and for a moderate sum the merchant can be fully protected from making bad debts. The bureau also makes collections cheaper and more promptly than a lawyer often can do. The offices of the bureau are at 10, 57 Temple Building.

T. CHRISTY.

IN the plumbing business, together with steam and gas fitting in Montreal, Mr. T. Christy, No. 135 Bleury street, has achieved a wide reputation, and his establishment is recognized as one of the best in the city. Mr. Christy established this business nine years ago. He occupies a commodious store and workshop, and employs from 15 to 30 first-class workmen. Mr. Christy keeps constantly on hand a complete assortment of plumbers', steam and gas fitters' supplies, lead and iron pipe, bath tubs, closets, hydrants, rubber pipes, sinks, gas fixtures, lamps, etc., and is widely known for his modern methods of plumbing, gas fitting and house drainage. Contracts of any magnitude are taken and the complete fitting-up of buildings is executed, while the prices for all work are exceedingly moderate. Mr. Christy has executed some of the finest work in sanitary plumbing and drainage in the city. He fitted up St. Patrick's Hospital, St. Bridget's Home eleven fine residences on Buckingham avenue, twenty residences on Guy street, and numbers of others in all sections of the city. He makes a specialty of house drainage and ventilation, fits up steam, hot water and combination furnaces, and likewise attends carefully to all kinds of roofing, tin and copper work. Mr. Christy was born in Ireland, but has resided in Montreal since boyhood. The Bell telephone call of the store is 966.

JAMES SCOTT & CO.

THE house was founded as long ago as 1883, the present firm succeeding to the business about four years since. The building occupied at 132 St. Antoine street, is a brick, 100 x 40 feet in size, comprising two rooms, one used for storage and wholesale, and the other as a retail store. Employment is given to seven or eight hands, and five wagons are in steady service. A large stock is constantly on hand, including baled hay, straw, oats, bran, moulle, peas, etc., sold at the ruling market prices. Partly considered Messrs. Scott & Co. have established a high business reputation; they are always found honorable and reliable in their dealings, and the trade extends throughout the Dominion. Mr. Scott is by birth a Scotchman, well known in this city for the last twelve years, and is an esteemed member of the Board of Trade, Corn Exchange, and an authority in grain matters. Mr. Brooks, his partner, is a young man, was born at Lennoxville, Province of Quebec, now a resident of Montreal some ten years. He was formerly a civil engineer by profession and followed engineering for some time on the C. P. R. Every order confided to this house is given personal and prompt attention.

J. DORKEN.

THE manufacturer's agent plays an important part in the industries of to day. This avenue of sale, the connecting link between the producer and the consumer, is becoming more and more the order of trade, and enables the importer to obtain his goods at manufacturers' prices, without the expense and loss of time incidental to crossing the ocean. A leading gentleman engaged in this method of trading is Mr. J. Dorken, No. 43 St. Sacramento street. This gentleman, a native of Germany, has had long experience, having formerly travelled for several large mercantile houses. Five years since, he came to this city and established himself in his present business. He is now the agent of several leading German manufacturers, handling the following lines of goods: dry colors, gold leaf, bronze powder, writing papers, card board paper, glues, painters', shaving and artists' brushes, printing inks, lead pencils, etc. The great superiority of these goods is recognized everywhere, and Mr. Dorken is to be congratulated upon controlling the goods of these manufacturers in the Dominion. He carries a full line of the above goods, and parties interested would do well to inspect this magnificent stock before going elsewhere.

FRANK MAGOR & CO.

A HOUSE whose extensive operations place it in the front rank of Montreal's commercial enterprises is that of Messrs. Frank Magor & Company, importers of groceries, sundries, manufacturers' agents, and general commission merchants, at No. 16 St. John street. It was established in 1870 by Mr. Frank Magor, with whom Mr. J. H. Magor, his nephew, and the present proprietor became a partner under the firm name of Frank Magor & Company. In 1892 the senior partner died after a long, honorable and useful career, and the business has since been carried on by Mr. J. H. Magor alone, no change being made in the firm name. He is a native of Devonshire, England, but has been connected with the house during the past fourteen years. Mr. Magor is the sole representative in Canada of the following important houses: Keen, Robinson & Bellville, of London, tins, tards, spices and blue; Cadbury Bros., of Birmingham, cocoa and chocolate; Taylor Bros., chicory, etc.; J. C. & J. Field, candles, night lights, etc.; Peck, Frean & Co., biscuits, etc.; J. & E. Atkinson, perfumery, etc.; all of London; Lever Bros. of Birkenhead, Sunlight Soap; T. D. Millar, of Ingersoll, Ont., royal paragon cheese, etc.; Chas. Southwell & Co., London, marmalades, jams, etc.; John Buchanan & Bro., Glasgow, confectionery, etc., etc. Mr. Magor's trade is exclusively wholesale to the trade, and extends all over the Dominion.

BUFFALO SHOE STORE.

THIS store was opened in April, 1891, by Mr. McLeod, and from the very outset was favored with a large first-class patronage. The store, corner Plessis and St. Catherine streets, is 35 x 50 feet in dimensions and is handsomely fitted up with plate-glass show windows, fine fixtures and furnishings, electric light, etc. The stock of boots, shoes, rubbers, slippers, etc., is large and complete, and has been purchased direct from the best and most reliable American and Canadian manufacturers, and sold at the very lowest "rock bottom" prices, and patrons can always be assured of suiting their tastes in fine fashionable footwear in this establishment. From three to five assistants are employed, and the amplitude of the stock, the bargains in prices and the enterprise of Mr. McLeod are all sufficient to commend this establishment to the public. Mr. McLeod was born in Woodstock, Ont., about thirty-five years ago, and prior to engaging in business on his own account was for some time employed with Messrs. Swarden & Co. He has resided in Montreal some half-a-dozen years, and is an active member of the Royal Arcanum and an honorable, upright business man.

SHERBROOKE MEAT MARKET.

MONTREAL is a phenomenon in every way. Every demand has been supplied in the most complete and magnificent manner. Among those engaged in supplying the citizens with meats and provisions it is safe to say that none are more enterprising and popular than Mr. A. Lachapelle, whose establishment, known as the "Sherbrooke Meat Market," is located at 688 Sherbrooke street. Mr. Lachapelle commenced business operations fifteen years ago and has since been doing a splendid business. The stock of goods is received fresh daily and comprises the choicest cuts of beef, veal, lamb, mutton, pork, salt and smoked meats, sausage, bolognas, dairy and creamery butter, eggs, hams, bacon, lard, fish, poultry, game, stables and fancy groceries, and (in season) choice fruits and fresh vegetables of every variety. Popular prices prevail, and their attention to customers, while three delivery wagons are constantly busy. He was formerly located corner Roy and St. Andrew's streets, and in June, 1893, removed to his present attractive store, which is fitted up with all modern improvements, handsome plate-glass front, steam heat, etc. Mr. Lachapelle is a native of this city and sustains a high reputation. He is favored with the better class of trade, and his business motto is "quick sales and small profits," combined with honest dealing.

FOWLER & LEISHMAN.

A NEWLY established and one of the most ably conducted fancy and staple dry goods stores in this section of Montreal is that of Messrs. Fowler & Leishman, located at 524 St. Lawrence street, corner Prince Arthur street. This prosperous business was established in 1854 by Messrs. R. W. Fowler and Walter S. Leishman, who have always been engaged in the dry goods trade. They occupy a spacious store and basement, each being 75 x 10 feet in area, the basement being devoted to storage. The store is neatly fitted up and supplied with every convenience. The stock, which is valued at over \$15,000, includes silks, cashmeres, dress fabrics of every description, laces, and gentlemen's furnishings, shawls, hosiery, woodens, ribbons, laces, etc., all quoted at remarkably low prices for cash. Only the newest and best goods are handled, and several courteous assistants are employed. Orders are carefully attended to, and the trade of the firm extends throughout the city and its vicinity. The announcement of bargains by Messrs. Fowler & Leishman conveys the full meaning of that word; whatever is advertised is always to be found exactly as described, consequently firm reliance has come to be placed in every announcement of theirs by a discerning public. Messrs. Fowler & Leishman are natives of Montreal. They are very successful and energetic business men whose future prospects are of the most favorable and encouraging character.

P. P. MAILLOUX.

PROMINENT among the reliable and progressive houses in the city of Montreal is that of Mr. P. P. Mailloux, importer and wholesale dealer in carriage and saddlery hardware, whose offices and warehouse are centrally situated at 224 and 225 St. Paul street. This important business was founded in 1881 by Messrs. Mailloux and Gauthier, who were successful in their career. Mr. Mailloux continuing on his own account. Mr. Mailloux has influential connections abroad and imports direct from the most celebrated French, English and American makers. He occupies a splendid three-story, airy and well-lit building, 80 x 15 feet in area, and on the second story a large room is reserved for the display of his horse-drawn carriage and harness, and also for the storage of his stock of harness, saddlery and carriage hardware. He is also a dealer in the trade at very moderate prices, and he is very successful in the same. He is a member of the Chamber of Commerce and New York Association. Mr. Mailloux is sole agent in Montreal for

Adolphe Sohrin & Co's (New York) Putz Pomade, a first-class preparation for harness. Mr. Mailloux is a native of Montreal. He is highly regarded in trade circles for his strict integrity, and is a popular member of the Chamber of Commerce.

RONAYNE BROS.

NO house in this line in Montreal enjoys a wider or better reputation than the best and oldest establishment of Messrs. Ronayne Bros., whose office and stores are situated at 207 Notre Dame street, corner of Chabouillet square. The citizens of Montreal refer to this house with pride as an evidence of what the possibilities of the trade are when ample capital and enterprising are allied to superior business ability, coupled with unflinching energy and industry. This extensive business was founded in 1800 by the father of the present proprietor, Mr. Ed. P. Ronayne, has been brought up and thoroughly trained in this business and is fully conversant with the requirements of a critical trade. They occupy four spacious adjoining stores, which are furnished in an elegant manner. Handsome showcases and cabinets contain specimens of the most perfect productions of the shoemaker's art. The stock is one of the most comprehensive and carefully selected in the city, including the finest lines of foreign and domestic boots and shoes, slippers, sporting shoes of all kinds, and rubber shoes from the leading manufacturers. Here can be obtained the highest grade of slippers, Oxfords, laces, misses' and children's footwear; also, dainty French kid ball slippers to stout shoes for men's and boys' wear. The business is both wholesale and retail. Ten assistants are employed, and Messrs. Ronayne Brothers quote prices that defy competition, and their patronage is consequently of a large and fashionable character. The partners are natives of Montreal, active members of the Board of Trade, and are highly regarded for their strict probity; and this house well merits the large measure of popularity it has for so many years enjoyed.

G. ARMSTRONG & CO.

THE leading undertaking establishment and furniture emporium in Montreal is that of Messrs. G. Armstrong & Company, located at Nos. 41 and 43 Victoria square. It is also probably the oldest established in the city, having been founded as long ago as 1851 by Mr. George Armstrong, who died in 1885. In 1877 he admitted his nephew, William Armstrong, into partnership, when the present firm was formed. The firm occupy two floors of a four-story brick build-

ing, 80 x 120 feet in dimensions, with coach-house and stables. The office and warerooms are neatly appointed, and contain a select and varied stock of funeral requisites. The firm take charge of remains at any hour of the day or night, and prepare interments in any of the cemeteries. Embalming, when desired, is performed according to the latest scientific methods, and in all cases fair and equitable prices prevail. The firm are also extensive dealers in furniture of all kinds, a stock of 80,000 worth being always carried. They are the agents here for Martell's celebrated furniture polish. Mr. Armstrong is a native of this city, and is a graduate of the Oriental Institute of Embalming, Toronto. He is a member of the I. O. O. F., the Select Knights, and of the Independent Order of Foresters, in all of which he has held high office.

T. E. & A. MARTIN.

ONE of the leading establishments in this section of the city handling furniture is that of T. E. & A. Martin, 1024 Notre Dame street. The premises here occupied consist of a three-story and basement building, 30 x 85 in dimensions, heavily stocked with a valuable and complete assortment of furniture of every description, a specialty being made of bed room, parlor and dining-room suites in all the newest and most artistic patterns and designs. The first floor is devoted to sample goods, the third floor to the office, bed-room suites, chairs and tables; the second floor, parlor furniture, upholstered goods and dining-room suites; the third to the plaster class of goods, bed-room suites, sideboards, etc. Special attention is given to furnishing hotels and private residences, and carrying a large and varied stock, as this house does, patrons are enabled to make a better selection, at lower prices, than can ordinarily be obtained elsewhere, and business is at all times active and brisk. Both partners were born in Houdelaga, P. Q., and came to Montreal many years ago, where their business career has been marked by energy, integrity and well deserved success, and both gentlemen are held in high esteem by the business community.

N. TOUSIGNANT.

IN the city of Montreal a leading position is held by the reliable house of Mr. N. Tousignant, importer and retailer of staple and fancy dry goods and notions, whose salesrooms are situated at 203 St. Lawrence street. This business was established in 1802 by Mr. K. Gohier, who conducted it till 1800, when Mr. N. Tousignant became sole proprietor. Mr. Tousignant has had long experience in this trade, and was formerly a member of the firm of

Messrs. Gagnon & Tousignant, dry goods merchants. The premises comprise a spacious three-story building, 40 x 100 feet in area, the first floor being devoted to general dry goods, the second to millinery, suits and mantles, while the third floor is utilized for tailoring and dress-making. The store is elegantly fitted up with electric lights, large plate glass windows, etc., and fourteen clerks and assistants are employed in the store, and ten hands in the tailoring department. The stock, which is valued at over \$35,000, is unsurpassed in the city, and includes the newest silks, satins, velvets, dress fabrics, cloths, tweeds, linens, woollens, ladies' and gents' furnishing goods, hosiery, cottons, millinery of every description, suits, jackets, mantles, kid gloves, dress trimmings, and everything usually found in a first class establishment.

H. F. HOERNER.

THIS gentleman is the leading manufacturer of fur goods in this section of Montreal, while as a gents' furrier and dealer in hats, caps, straws and furs, he is a recognized authority of London. Mr. Hoerner founded this business in 1886, and while he does not give his whole personal attention to its management, he is most successfully seconded by his son, Mr. Henry Hoerner, who, although a young man, has had a long, valuable experience in this line of trade. The salesrooms have a floor area of 25 x 100 feet. They are attractively fitted up with large plate glass front, electric lights, etc., and the extensive and valuable stock carried is unsurpassed in the Dominion. Here can be seen the latest styles in gentlemen's furnishing goods, hats, caps, straw goods and furs, lines in which the house excels. Mr. Hoerner undertakes the repairing, altering and drying of fur garments, all work being thoroughly done, and in all cases every description of work on storage protected from moths, and their full value insured, while charges are very moderate. Estimates for whole sale or retail manufacture are taken, and new goods are made and finished under Mr. Hoerner's personal supervision. Mr. H. F. Hoerner is a native of England and a resident of Montreal since his boyhood, and well known in business circles. His son was born in this city

J. P. DIXON.

ONE of the most reliable grocers in the eastern section of the city is Mr. J. P. Dixon, proprietor of the Imperial Tea and Coffee Warehouse, No. 45 Prince Arthur street. Mr. Dixon has a thorough knowledge of the business, and, prior to engaging in it on his own

account in 1889, was employed in one of the leading grocery houses. He is doing a large business as an importer and wholesale and retail dealer, and occupies a store, 34 x 130 feet, fitted up with fine show-windows, etc. The stock includes the finest and choicest teas, coffees and pure spices, also hermetically sealed goods in tin and glass, sugars, syrups, flour of all the popular brands, table luxuries, condiments, foreign and domestic fruits, and pure imported wines and liquors for family and medicinal purposes. Foulders jams, jellies and marmalade, Lazenby's pickles, and Aunt Sally pan-cake flour and Aunt Abbey rolled oats are specialties. Mr. Dixon imports goods from France, England and the United States, and keeps in stock the very best new crop China, Japan, Ceylon and India teas. He was born in St. Johns, P.O., and is highly regarded as an honorable, fair-dealing merchant. Six clerks are employed and two delivery wagons, and he caters to the very best class of trade.

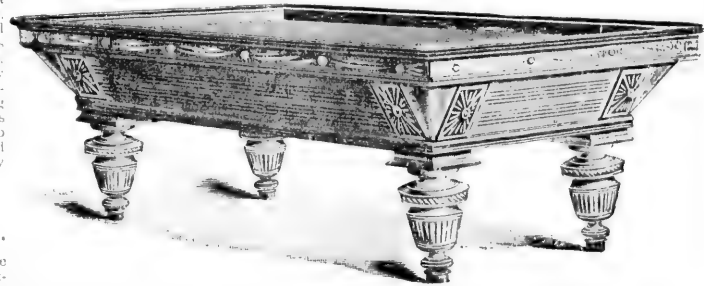
A. E. BATTLE.

THE fashionable tailor's art is extremely difficult to master, and to excel in it requires special talent and ability. The time was, when clothing to be comfortable and suitable to climatic necessities was called for, but now elegance, fit and superior finish are added, and no merchant tailor can hope to become noted and eminent unless he meets these indispensable conditions. A prominent house in Montreal engaged in producing first class civil and military garments is that of Mr. A. E. Battle, at the corner of Dorchester street and Dominion square. This popular establishment was founded by Mr. Battle in 1861, and a large, substantial trade has been built up. From his youth up, Mr. Battle has been connected with the tailoring trade, which he learned in his native land of England. He was for a time a resident of the United States, and subsequently was cutter for Mr. John Martin of this city. He occupies an elegantly appointed store, and the goods here displayed in the piece represent the very best class of imported fabrics in all the fashionable styles, while a specialty is made of military uniforms,

both to order and ready-made. Mr. Battle is recognized as one of the most expert cutters in the city, and those dealing with him may confidently depend upon the best of goods, perfect fit and superior workmanship, at reasonable prices. Mr. Battle is local representative of White's Royal Artillery Agency.

D. NIGHTINGALE.

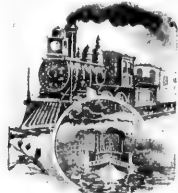
A HOUSE deserving special mention in this historical review is that of Mr. D. Nightingale, manufacturer of pool and dealer in pool and billiard tables and billiard supplies, at No. 1742 Notre Dame street. It was



founded by Mr. Nightingale some eight years ago, and to-day the trade extends all over the Continent. The office and salesrooms occupy a three-story building with basement, 20 x 100 feet in dimensions, which are fitted up with all conveniences for the advantageous prosecution of the business under the most favorable conditions. The stock carried embraces all the leading makes of pool and billiard tables, including the excellent productions of the house, the best improved billiard cushions, ivory and composition balls, tips, chalk, plain and fancy cues, billiard cloths and all other requisites of the billiard and pool-room. Tables are made to order, also altered, cut down, repaired, etc., and the house is noted for the standard excellence of its goods, and the high quality of its workmanship. The call of the office is Bell telephone 2331, and all orders receive prompt attention. Mr. Nightingale is a native of Montreal, and a sound and reliable business man, as well as a patriotic citizen.

THE TRAVELERS INSURANCE CO.

THE Travelers Insurance Co. of Hartford is a representative American insurance company, strong in capital and assets, liberal in its dealings with its patrons, and broad in its management. It was organized and incorporated under the laws of the State of Connecticut 30 years ago as an accident company, and two years after added the life branch. It is the pioneer accident insurance company of America and the largest corporation of the kind in the world. It has insured more lives



and paid more policies than any other company, and on an average issues over 100,000 accident policies annually. As a life company it is the largest purely stock company on the Continent, and its policies in both the life and accident branches are the simplest and most liberal of any issued and cover world-wide travel without restriction to residence. Mr. Frank F. Perkins is the chief agent for the Provinces of Quebec and Ontario east of Peterborough and Northumberland counties and Nipissing district and Maritime Provinces, with headquarters in the Temple Building, St. James st., this city. He has had a long and valuable experience in the insurance business, and prior to coming here in 1893 was superintendent of The Standard Life and Accident Insurance Co., of Detroit, Mich. The office is one of the finest in the city and admirably fitted up and equipped for all purposes of the business.

T. CREVIER & SON.

MUCH of the credit for the prosperous condition of the stove and kindred interests of Montreal is due to the old established and reliable house of Messrs. T. Crevier & Son, whose office and salesrooms are located at No. 54 Craig street. The works of the firm (known as the St. Mary's Foundry) occupy the site Nos. 95, 97 and 99 Craig street. This time-honored concern dates its existence back thirty-three years, and its present marked success is attributable to the fact that its proprietors, both father and son, are thoroughly educated in

the business. Messrs. Crevier make ranges and cook stoves of all sizes and designs, from the small, low-priced goods up to the largest and most elaborate grades. They likewise manufacture parlor stoves of every size and shape, from the diminutive globe stove to the most ornate parlor heaters. They have, too, a large line of hot air furnaces, builders' castings, tinware and refrigerators, apart from a comprehensive assortment of every description of stove fittings and attachments. Another branch of this firm's business is the adjusting of tin, sheet and galvanized iron roofing, while every description of jobbing and repairing receives prompt attention. The head of the house, Mr. T. Crevier, is a native of Montreal, and a prominent member of the Board of Trade and the St. John Baptiste and St. Joseph Societies. He is a practical expert in the branch of business his house so ably represents, and his executive abilities and systematic organization have no superiors. He is ably assisted in the management of the establishment by his son, Mr. S. E. Crevier, a young, energetic business man, who in the acquirement of a thorough knowledge of this industry has closely followed in the footsteps of his father. The firm's standing in commercial circles is too high to require any comment at our hands, and justly merits the high reputation to which it has permanently attained.

WELLINGTON MEDICAL HALL.

A NOTEWORTHY Montreal drug store which is thoroughly representative of this important branch of trade is the Wellington Medical Hall, located at No. 585 Wellington street, Point St. Charles, and of which Drs. F. Covna and A. J. Richer are the joint proprietors. Dr. Covna is a practising physician in Paris, France, and the management of the business here consequently devolves upon Dr. Richer. Born in this Province, this gentleman is a graduate of Bishop's College, also of the Quebec College of Physicians and Surgeons, and of that of Upper Canada. The business was inaugurated in 1889, and the establishment has ever since been one of the best patronized stores on this busy thoroughfare. A fine display is made in all departments. Physicians' prescriptions and family recipes are here compounded in the most careful and accurate manner by thoroughly competent pharmacists, from absolutely pure and fresh ingredients, and the prices that prevail are maintained at bed-rock figures. An extensive and well-selected stock is constantly kept on hand, including best quality drugs, medicines and chemicals of every description, all the American, French and English proprietary remedies of merit, as well as many prepared on the premises, pure medicinal wines and liquors, mineral waters, sani-

tary specialties, physicians' and surgeons' supplies, trusses, bandages, toilet articles and everything comprehended under the general head of druggists' sundries. Special attention is given to the prescription department, two qualified assistants being employed. Dr. Richer is a gentleman of sound judgment and high professional attainments, and is honored and esteemed by all who know him.

BOOTH & BALLANTYNE.

CONSPICUOUS among the establishments in Montreal engaged in sanitary plumbing, gas, steam and hot water fitting, and electrical and mechanical bell hanging, that owned and managed by Messrs. Booth & Ballantyne, at No. 15 St. Antoine street, stands deservedly high. Messrs. J. Booth and J. Ballantyne are both natives of this city, and formed their present co-partnership in 1890. They occupy a ground floor and basement, 30 x 50 feet in dimensions, divided into office and workshop, and supplied with all modern appliances and conveniences. Fifteen skilled workmen are employed, and the range of work includes all kinds of sanitary plumbing, drainage, heating and ventilating, gas and steam fitting, and electrical and mechanical bell hanging. Estimates are furnished and contracts for the entire fitting up of buildings are entered into and executed at moderate prices, the partners giving their personal attention to every department, and satisfactory results are thus assured. Among other large contracts successfully carried out by them are the Protestant Convalescent Home at Longue Pointe, blocks for Whitley Bros., Lighthall & Lighthall, John Murphy, etc., etc.

CANADIAN CORSET AND DRESS SHIELD MANFG. CO.

THE Canadian Corset and Dress Shield Manufacturing Company is one of those concerns that has achieved a national reputation on the substantial basis of the best and most stylish goods ever produced in its lines. The proprietors, Messrs. deB. Macdonald & Co., began business in 1860, producing lines of corsets fully the equal of anything imported, and to-day the house is by far the most extensive and eminent in its line. In May, 1893, they removed to their present desirable premises, Nos. 524 and 526 St. Paul street, a modern five-story and basement building, 30 feet by 100 in dimensions, giving them some 6,000 square feet additional floor space. At present about 80 skilled hands are employed, but Mr. Macdonald will shortly increase the number to 125. The concern is now turning out 30 dozen per day

of the famous "a la Belle Taille corsets," and has, likewise, a greatly increased manufacturing capacity for dress shields, waist stays, etc. Their corsets are a superb figure, made from the best materials, giving excellent satisfaction, and, having long waist, do not break over the hips. The firm manufacture 40 different styles of corsets, including the improved nursing corsets. Dress shields are another prominent specialty. The "Serena" is the highest grade of stockinet shields on the market, and are preferred by the best class of trade all over Canada. The "Prince of Wales" shields are also deservedly popular. Corset busks, bodice steels, in silks and fancy cottons, are also staples. The firm are sole manufacturers of the celebrated L.O.D. steels, and also manufacture rubber aprons and rubber sheets for hospital and nursing purposes. Mr. deB. Macdonald was born in Glengarry, Ont., and has been a permanent resident of Montreal for upwards of 40 years. He is noted for progressive methods and the exercise of the soundest judgment, and is an active member of the Board of Trade.

W. SHURMER.

ONE of the best ornamental engravers and gem ring setters in Montreal is Mr. W. Shurmer, located at 214 St. James street, Room 10, who learned his trade in England. He has resided in Canada for some time and was in the employ of the Dominion Roll Plate Co. for a period of six years prior to embarking in business on his own account several months ago. He is the only gem ring setter and ornamental engraver in Canada outside of the factories, and is rapidly building up a large business. Mr. Shurmer has achieved a wide reputation, and his splendid work is highly commended for neatness and perfection of finish. He works for the trade and also fills orders for individuals, and is very moderate in his charges. He was born in Birmingham, England, and is a young man possessing talent of a high order and recognized as a leading exponent of his art.

VANIER & MONPETIT.

IT was in 1878 that Mr. F. Vanier founded the splendid grocery and provision business now owned and conducted by Mr. G. B. Vanier (nephew of the founder) and Mr. Treille Monpetit, under the firm style of Vanier & Monpetit, at 1025 St. James street, known as the St. James Warehouse. Mr. Vanier did a prosperous business for many years, and in May, 1893, was succeeded by the present proprietors, who had been in his employ as clerks for several years. The premises comprise a ground floor and basement, 25 x 50 feet in dimensions, and a large stock is carried of the very best staple and fancy groceries, canned goods, teas, flour, spices, farm

and dairy products, and grocers' sundries of all kinds, including a fine line of table delicacies and vegetables, foreign and domestic fruits, choice wines and liquors; choice creamery and dairy butter being a specialty. The trade is both wholesale and retail. Six salesmen are employed and two teams, while prices are always governed by moderation, and they not only retain the old-time customers, but have greatly extended the business and added many new ones. Messrs. Vanier and Monpetit were born in Montreal.

CHARLES D. HANSON.

MR. CHARLES D. HANSON, the well-known adjuster and inspector, whose office is No. 58 Imperial Building, has a wide reputation and is recognized as a leading representative of his line of business. He was born in the Province of Quebec, came to Montreal in 1858, and was educated at St. John's high school. From 1871 to 1873 he was inspector and adjuster for the Imperial Fire Insurance Co., and from 1873 to 1875, for the National Fire Insurance Co. of Canada, and subsequently a member of the firm of Nott & Hanson, inspectors and adjusters for the Dominion Fire & Marine Insurance Co., of Hamilton, Ont. He has been established in business on his own account since 1880, and makes a specialty of fixing the insurance rating in cities, adjusting losses and acting as inspector for insurance companies. He fixed the rating for the cities of Hamilton, Ont.; Winnipeg, Manitoba; Quebec and Joliette, P.Q. He is a gentleman possessing splendid abilities, and his services are in constant request.

L. MARCHAND.

MR. L. MARCHAND, who is an active, enterprising young man, started in business in 1880, on St. Antoine street, and a year after, owing to increasing trade, moved to the desirable premises now occupied, No. 1850 St. Catherine street, and it may be said, that to-day he owns one of the finest and best conducted grocery stores in that section of the city. The dimensions of the store are 20 x 60 feet. It is kept scrupulously neat and clean, and fully stocked with a choice and carefully selected assortment of staple and fancy groceries, including the best brands of family flour, the finest teas, coffees, pure spices, sugars, syrups, canned goods, table delicacies, condiments, fruits of every variety, provisions, creamery butter, which is a specialty, and pure imported and domestic wines and liquors, bottled expressly for family use. Mr. Marchand is highly regarded as a business man, an honorable and fair-dealing grocer, and enjoys the esteem and respect of all his many patrons.

PETER REID & SONS.

ONE of the oldest established houses in this city handling and dealing in anthracite and bituminous coal and wood is that of Peter Reid & Sons, whose office is at 2567 Notre Dame street. The house was established as far back as 1865, by Mr. Peter Reid, who passed away in 1887, and was succeeded by his sons, Thomas and Charles Reid, who have since continued the business under the present name and style. The coal and wood



Delivered any part of City.

yard at 2567 Notre Dame streets is 60 x 100 feet. The coal yard at 94 Chatham street is 60 x 125 feet, and the coal warehouse, No. 1 St. Martin street, canal, is also large and spacious. The firm deal in American, Scotch and Nova Scotia coal, and handle from 5,000 to 6,000 tons annually, and from 700 to 1,000 cords of wood. A large force of workmen is employed, and seven wagons are in constant service. Both members of the firm are natives of Montreal and prominent members of the Coal Exchange. Mr. Thos. Reid is an active member of the Odd Fellows and the A.O.U.W. This house is one of the leading and largest in the coal and wood trade in the city and supplies a heavy demand from families and manufacturers.

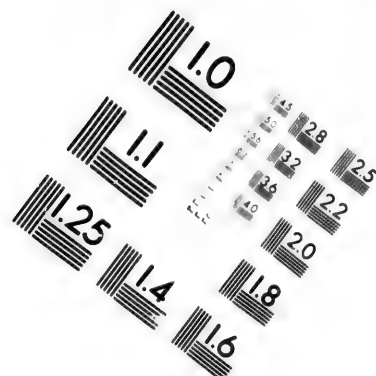
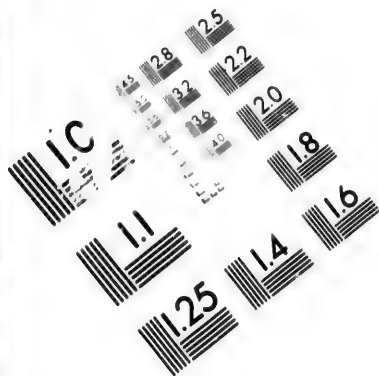
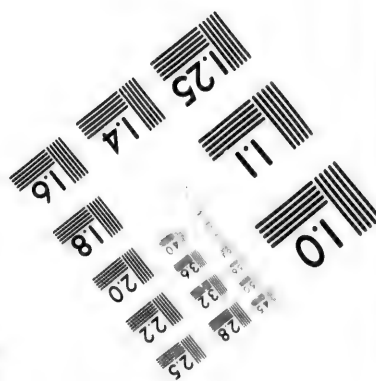
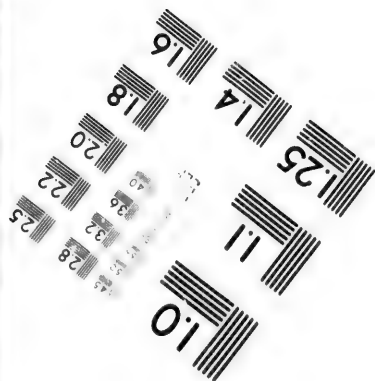
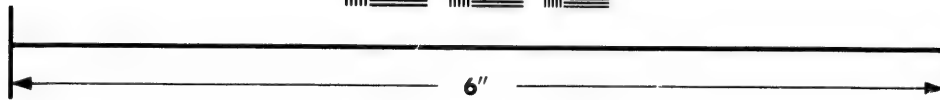
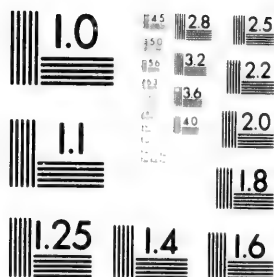
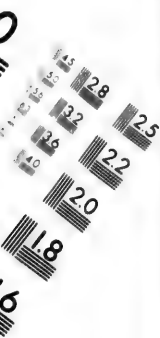


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DAVID GUTHRIE.

MONTREAL is one of the greatest centres of the import and export trade, not only in the Dominion of Canada, but on the North American continent, and here are shipped all the products of the interior for exportation to foreign lands, while from the latter are received innumerable cargoes of foreign goods to supply the trade of this country. Montreal is in fact a great and overflowing warehouse, and a walk along the river front and surrounding quarters will reveal the block upon block used exclusively for the storage, in bond or free, of the merchandise which from this port is distributed to all sections of the globe. The warehousing business is a most important one in this city, and in the first rank of those engaged in it is Mr. David Guthrie, whose premises are located at No. 39 St. Gabriel street. Mr. Guthrie was born in Forfarshire, Scotland, and for over a quarter century has been a resident of Montreal. In 1800 he embarked in the business of a warehouseman, in which he has ever since held a foremost position. His stores—bonded warehouse No. 2—are six stories high, and 125 x 200 feet in dimensions. Here goods of all descriptions are stored, on moderate terms, either free or in bond. Mr. Guthrie is also a representative of the firm of A. T. Paterson & Co., importers of foreign wools, Montreal, and has been connected with the wool trade over twenty years. He is prominent in leading social and financial circles. He is a director of the Montreal People's Building Association, and vice-president of the St. Lawrence Curling Club. He is high in Masonic circles and a member of the St. Andrew's and Caledonia societies. His post-office address is Box 2002, while the warehouse Telephone call is 2118 and that of the office, 1833.

J. N. TRUDEAU.

AS in everything else so in furniture, it always pays to get the best, and an establishment, although only founded in 1892, which has gained an excellent reputation is that of Mr. J. N. Trudeau, whose salesroom is at No. 580 and 582 St. Paul street. This extensive business was established in February, 1892, at 51 and 56 College street, and moved to its present location in February, 1893. The premises at present occupy a three-story building and basement, being 40 x 100 feet. Mr. Trudeau manufactures all kinds of flock, moss and hair mattresses, and carries an extensive assortment of medium and high grade goods, including bedroom, dining-room, hall and kitchen furniture, chiffoniers, sideboards, tables, chairs, children's carriages, and in

fact all the goods found in a first-class furniture establishment, save upholstered goods. This house does a wholesale business exclusively, and only reliable goods are handled. Mr. Trudeau buys from the most reliable manufacturers and, although among the young houses of the city, it already enjoys an excellent and growing patronage, which fact we are pleased to note. Previous to Mr. Trudeau's entering business he occupied the responsible position of bookkeeper and manager in the furniture house of Mr. H. P. Labell. He was born at Napierville in the Province of Quebec, but has been a resident of Montreal a number of years, where he has become well and favorably known in business circles. Mr. Trudeau is an active and progressive man. Telephone 9263.

ALPHONSE POUPARD.

THE enormous demand existing in this and other sections of the Dominion for wood and coal is ably met by Mr. Alphonse Poupard, whose large yards, 140 x 100 feet, are located at 393 Craig street. In 1880 Mr. Poupard embarked in the coal business, which he most successfully conducted until 1886, when he also added the wood yard. From its inception the business has advanced rapidly each year, and during the period from May, 1892, until May, 1893, Mr. Poupard handled over 6,000 tons of coal. The coals handled by him are of the very best and consist of Cape Breton, Nova Scotia, Welsh, Anthracite, blacksmith coal and others. A very large stock of sawed and split wood, such as ash, elm, cedar and pine, also kindling wood, is constantly kept on hand. Mr. Poupard employs an average of six hands and eight teams in transporting his orders to all parts of the city. He is a native of Lafrance, P.Q., and has resided in Montreal twenty years, during which time he has gained the highest respect of his fellowmen for his gentlemanly qualities and honorable business transactions.

ALBERT HUDON.

ABUSINESS house of reputation and one reflecting the highest character upon the ability of its founder is that of Mr. Albert Hudon, manufacturers' agent. Mr. Hudon, who is a business man of energy and enterprise, has been established two years, and in that time secured a first-class substantial trade, which comes from all parts of the Dominion. He is located at 311 St. Paul street, where he occupies two floors and basement, each 25 x 80 feet in dimensions. Mr. Hudon represents a number of reliable manufacturers, among them the Yarmouth Duck and Yarn Co., of Yarmouth, N.S., and S. A.

Lazier, of this city, manufacturer of wrapping paper, bags, twines, etc. He carries a full and complete stock of goods, comprising the products of the above concerns; also whips and cotton twine and rope, which is a specialty, and can always offer the best inducements in prices and quality. Mr. Hudon was born and raised in Montreal and is a prominent member of the Board of Trade.

J. A. DESAULNIERS.

ANY commercial history or business review of Montreal would be incomplete without an extended notice of the well-known house of Mr. J. A. Desaulniers, dealer in provisions, butter, cheese, eggs, smoked meat, teas, etc., at 299 St. Lawrence street. This splendid business was established in 1883, having occupied the present location the past three years, consisting of a ground floor and basement, 25 x 70 feet in dimensions, specially fitted up and adapted for the business, and he ranks among the leading merchants in his line in the city. The trade is wholesale and retail, and a large and choice stock of provisions and produce is carried, the stock being valued at about ten thousand dollars. Butter and cheese are made a specialty, only first class goods are handled, and customers are always assured of receiving the very best quality of goods, at prices which make it an inducement to buy. Three experienced assistants are employed and orders are delivered promptly to any part of the city. Mr. Desaulniers was born in Three Rivers, and although a young man he has built up a large trade, and there is no concern in Montreal that bears a more honorable record for square dealing and for the superior quality of the goods handled.

A. NATHAN.

THOSE who have contracted the widespread habit of indulging in the use of tobacco in almost any of its multifarious forms will find the establishment of Mr. A. Nathan to be as near the smoker's paradise as is to be found in the city of Montreal. Mr. Nathan established the business fifteen years ago and has always enjoyed a most excellent patronage. His location is at No. 71 St. Lawrence street, where he occupies a ground floor, 20 x 80 feet in dimensions. The trade is both wholesale and retail, and now extends over the Province of Quebec. A large stock of cigars, cigarettes, cut and plug tobaccos, meerschaum and briar pipes, and all smokers' sundries and supplies are carried, a specialty being made of the box trade in cigars. Mr. Nathan imports direct the finest Havana cigars and handles

the best brands of domestic makes, also Egyptian, Turkish and American cigarettes. An inspection of his very large and superior stock fails to detect the omission therefrom of any article or requisite for the comfort of the tobacco user, and, we may repeat, this house seems to fully represent the smoker's paradise, and has established a high reputation for the excellence of its goods. Mr. Nathan was born in London, England, and while immersed in his business has not forgotten the social amenities of this life. He is prominent in the Society of St. George, the Knights of Pythias and Free Masons, I. O. O. Foresters and Ancient Order of Workman, and Canadian Relief Society, Toronto.

WM. MURRAY.

ONE of the most noted and successful houses in this section of the city of Montreal actively engaged in the manufacture and importation of fine furs is that of Mr. Wm. Murray, manufacturing furrier, whose salerooms are situated at 2204 St. Catherine street (up stairs), opposite the English Cathedral. This prosperous industry was established in 1888 by Mr. Murray, who was previously, for 19 years, in the employment of Greene & Sons Co., manufacturers of fur garments. Mr. Murray is a thoroughly practical and expert furrier, and a recognized leader and authority on the prevailing styles and fashions. He occupies a spacious second floor, 50 x 90 feet in size, and employs in his workrooms fifteen superior operatives. Mr. Murray imports his furs from London, and in his sealskin garments uses only the finest Alaska sealskins of the best English dye. He manufactures to order and for the trade seal paletots, jackets, dolmans, newmarkets, sacques, etc., ranging in prices according to their length. Mr. Murray also turns out muffs, caps, children's sets, gloves, collars, fur overcoats and sleigh robes, which are unsurpassed for finish, quality of materials and workmanship. Orders are filled with care and dispatch at the lowest possible figures, and the trade of the house, which is both wholesale and retail, now extends throughout the city and vicinity. Mr. Murray was born in the Province of Quebec, but has resided in Montreal since 1856. He is highly esteemed for his skill and strict probity, and is very popular in trade circles. Mr. Murray commenced business at 2371 St. Catherine street, but in 1891 removed to his present premises. The advantages of purchasing sealskin garments, furs, etc., from a bona fide manufacturer like Mr. Murray are of great value, not the least of which is that a perfectly fitting garment is obtained, which is impossible under other conditions. Bell telephone call 3073.

C. ALFRED CHOUILLON.

THE representative and most noted house in the city of Montreal extensively engaged in handling French goods is that of Mr. C. Alfred Chouillon, whose offices and salerooms are situated at 12 and 14 St. John street, and bonded cellars and vaults at 9 and 11 St. Alexis street. Mr. Chouillon has agencies in Quebec, Halifax, Toronto and Winnipeg, and deals extensively in wines, liquors and fine groceries, of which he carries a large stock in Montreal. He imports direct from the most celebrated European houses, and only the purest and best goods are handled, and the trade of the house extends throughout the entire Dominion. Since the arrival of his brother, Mr. L. Chouillon, who has been also for many years in business in Havre (France), the firm has gone more largely into a general commission business, importing fruits, walnuts, raisins, almonds, etc., from France, Spain and Smyrna. The firm has held also a prominent place for the last two or three years in the export trade with France, shipping large quantities of ores, minerals and Canadian produce, such as lobster and salmon. Orders in the numerous lines the firm handles are carefully filled at the lowest possible prices, and all goods are fully guaranteed to be exactly as represented in every particular. Among the goods already popular in our market and whose introduction is due largely to the hard and pushing energy of Mr. C. A. Chouillon, we will mention Louis Roederer champagne, Boulestin brandy, rum St. James, Chocolate Menier and the Burgundy wines of Chanson. Mr. Chouillon came to Canada in 1887 as a delegate of the French Government with a special commercial mission in view of ascertaining the chances of developing business transactions between France and Canada. The result of this investigation was that there was quite a trade to be built, and the best proof to be given of that fact is the success the firm has met with since established. One thing has still to be done to put the French exporters on an equal footing with the other foreign countries—the establishment of a direct line of steamers. We know that Mr. Chouillon has been working recently to that effect, and our opinion is that a new concern could not place its interests in more able and experienced hands. We wish him every success in the completion of this new enterprise. Mr. Chouillon was born in Rouen, France, and has served two consecutive terms as president of the French Chamber of Commerce, Montreal. He is highly esteemed for his enterprise, business ability and just methods, and is a popular member of the Board of Trade, Metropolitan and Cosmopolitan Clubs. Three city salesmen and four travelling salesmen are employed, and this is the largest general French agency in Canada.

A. RACINE & CO.



THIS extensive and successful business was founded thirty-five years ago by Messrs. Adolphe Roy & Co., who conducted it till 1878, when Mr. A. Racine became sole proprietor. Mr. Racine brings great practical experience to bear, coupled with influential connections in Europe and ample resources, thus enabling him to offer at a time substantial advantages to patrons. He occupies a spacious four-story and basement building, 50 x 170 feet in size, at No. 340 St. Paul street, fully equipped with every convenience for the accommodation of the immense choice and well-selected stock. The office is one of the finest in the city, elegantly fitted in walnut with plate glass, etc. Mr. Racine has duly qualified

buyers in the principal European markets, and thus has excellent opportunities for securing the choicest silks, satins, velvets, dress goods, etc., which form such an important item in the trade. The stock is valued at \$200,000 and includes all kinds of staple and fancy dry goods, linens, woollens, cottons, shawls, cloaks, gingham, embroideries, ladies' and gents' furnishing goods, corsets, gloves, ribbons, etc. The bulk of the business of Messrs. A. Racine & Co. is in the choicest imported fabrics and foreign goods, and the house has ever been noted for its splendid array of dry goods and the lowness of its prices. Messrs. A. Racine & Co. import direct from the most celebrated French, English, German and American houses, and are always among the first in Montreal to offer for sale the latest fabrics and novelties. Mr. Racine was born in Laprairie, Quebec, in 1848, but has resided in Montreal for the last twenty-seven years. He was twelve years in the employment of Messrs. Adolphe Roy & Co. being a traveller for the firm, and also buyer on the foreign markets, and is widely known in trade circles for his executive ability and strict integrity.

J. B. VINET & LANDRY.

WE desire to refer specially in this historical review to the reliable Montreal house of Messrs. J. B. Vinet & Landry, importers and commission merchants in essential oils, essences, perfumery, olive oils, etc., whose office and salerooms are situated at 229 St. Paul street. This business was established in 1892 by Messrs Landry & Gravel, who were succeeded in September, 1893, by the present firm, the co-partners being Messrs. J. B. Vinet and J. A. Landry. They have already gained an excellent reputation for handling only the purest and best goods, which are now in increasing demand in all sections of the Dominion. Messrs. J. B. Vinet & Landry are sole agents in Canada for Koure-Bertrand Fils, Grasse, France, essential oils, perfumery, olive oil, etc.; also for D. Pappazougion, Kezanlik, South Bulgaria, oil of roses, etc.; V. Kisch, 30 Rue Courrat, Paris, France, canned goods. They occupy two commodious floors, where a heavy and choice stock of perfumery, extracts, colognes, oils, etc., is always on hand. A specialty is made of the manufacture of snuff. Mr. Vinet having been identified with this business forty-eight years, twenty years on his own account. The trade is strictly wholesale, and they transact a large business with druggists, hair dressers and fancy goods dealers. Messrs. Vinet and Landry are natives of Montreal, where they are highly esteemed in trade circles for their strict probity. Mr. Vinet is proprietor of the well-known snuff and tobacco house of Messrs. A. Dabord & Co., and is likewise a popular member of the Chamber of Commerce. The telephone call of the office is No. 2647, and the cable address "Landry."

**M. COCHENHALER.**

ONE of the oldest, leading and largest jewelry establishments in this city is that of Mr. M. Cochenthaler, importer of English, Swiss and American watches, diamonds, jewelry, etc. The business was established fifty years ago by Mr. John Cochenthaler, who retired sixteen years ago, and was succeeded by his son, the present proprietor. The store, situated at 149 St. James street, is one of the finest and handsomest on that fashionable thoroughfare, and the stock embraces rich gold jewelry in the latest mountings, gold and silver watches of the most celebrated makes, sterling silver table ware and novelties in choice designs, electro-

plated ware, fine English pottery, silver mounted; Le-maire's field and opera glasses, clocks of every description, gold and silver handled umbrellas and presentation canes, spectacles and eye glasses, and a wide range of fancy and toilet articles. A specialty is made of souvenirs, fine diamonds and rare stones, also diamond mounting, manufacturing fine jewelry to order and watch repairing; he is also a designer of souvenir spoons. The stock is the largest and most complete in its line to be found in the city and the patronage comes from the best classes of the community, and that of their Excellencies the Governor-General of Canada and the Countess of Aberdeen. Mr. Cochenthaler was born and raised in Montreal, and stands deservedly high as a business man and citizen.

ANDREW YOUNG.

THE annually increasing demand for steam power and machinery of all kinds in the Dominion necessitates ample facilities for their production, hence the construction of boilers, machinery, etc., constitutes a very important branch of industry. In this connection special reference is made in this section of the city of Montreal to Mr. Andrew Young, manufacturer and dealer in every description of machinery, steam engines, millwork, shafting, pulleys, etc., whose offices and workshops are on Busby lane, off Craig street. Mr. Young, who is a thoroughly practical and expert machinist and mechanical engineer, established this business in 1880, and his trade, which is steadily increasing, extends throughout Montreal and its vicinity. His workshops are fully equipped with modern tools and machinery, operated by steam power. Only skilled workmen are employed, and orders are carefully filled at the lowest possible prices consistent with the best materials and superior workmanship. Mr. Young makes a specialty of marine steam engines, mill work and printing presses, and guarantees complete satisfaction to patrons. He is a native of the North of Ireland, but has resided in Montreal for the past forty years. Mr. Young is widely known for his mechanical skill and strict probity. The Telephone call of the office is 9307.

J. H. LECLAIR.

PROMINENT among the surveyors of the city of Montreal is Mr. J. H. Leclair, whose office is located at No 714 Nordmeister's Building. Mr. Leclair was born May 8th, 1845, in St. Therese, County of Terrebonne, P. Q. He received an excellent education at the

College of St. Therese, which he left in 1865. After having taught mathematics for a year, he came to Montreal and studied land surveying for three years with Joseph Kielle, the famous surveyor. Mr. Leclair was admitted to practice January 9th, 1869, and made his first exploration survey of a railway between Montreal and St. Therese, and afterwards of a railway between Barrie and Orillia. He was soon after appointed in 1870 to the Cadastre office, Montreal, with instructions to survey all towns and farms in the Island of Montreal. He left this office to take charge of a similar one in the District of Terrebonne in 1873. He undertakes topographical and plain surveys and plans of cities, towns, villages and farms, also measurements of grading, brick and stone work, and gives particular attention to the subdivision of large properties into building lots, and of jury plans in road and other cases. He is a popular member and one of the Board of Directors of the Board of Land Surveyors, ex-mayor of the town of St. Jerome, and warden of the County of Terrebonne, and an active member of the Catholic Benevolent Legion; and no more able and reliable surveyor can be found in the ranks of the profession.

ARTHUR DECARY.

A POPULAR pharmacy in this city is that of Mr. Arthur Decary, located corner St. Denis and St. Catherine streets. Mr. Decary has been established since 1889, and, from the outset, success rewarded his ably directed efforts. The store is 25 x 75 feet in dimensions, attractively fitted up with large plate-glass show windows on either street, while the interior is handsomely finished in dark ornamental woodwork, beautifully frescoed ceilings, plate-glass show cases, and, being lighted by electricity and having a corner location, is one of the most attractive pharmacies in the city. The prescription laboratory is under the immediate supervision of Mr. Decary, and it is needless to add that medicines are compounded and dispensed with accuracy and care. Besides the usual line of drugs, chemicals, tinctures, extracts, essences and elixirs, a complete assortment of toilet requisites, perfumes, mineral waters, surgical appliances and instruments, trusses, pharmaceuticals and all the standard proprietary preparations are kept in stock, and pure fresh drugs and chemicals only are used in compounding physicians' prescriptions, which are a specialty. Mr. Decary is a young man, born and raised in this city, and is a competent, skilful druggist. He is a member of the Pharmaceutical Association; his patronage comes from the best classes of the community, and he is highly indorsed and recommended by the medical fraternity. Telephone Bell 6833.

ROBERT MILLER, SON & CO.

THE oldest and one of the most reliable houses in Montreal, engaged in the manufacture of blank books and stationery, is that of Messrs. Robert Miller, Son & Co., whose offices and manufactory are situated at 1872 Notre Dame street. This prosperous business was established in 1841 by Mr. Robert Miller, in the retail and blank book manufacturing line. In 1883 he admitted his son, Mr. Robert A. Miller, into partnership, the firm being known by the title of Robert Miller, Son & Co. Mr. Robert Miller was born in Ireland, and is now the oldest man in his line of business in Montreal, being now over seventy-four years of age. He has lived in this city for the last seventy years, and first commenced business on St. Lawrence street. He then removed to St. Francois Xavier street, afterwards to Notre Dame street, Victoria square, McGill street and eventually in 1886 to his present location. They occupy a spacious five-story and basement building, 30 x 100 feet in area, the basement being devoted to storage, the first floor to offices and salesrooms, the second to books, while the third floor is utilized for wall paper and the fourth floor for the bindery and blank book factory. The plant of the bindery is of the latest improved make and pattern, and includes ruling, cutting, gilding, embossing and binding machines. Here thirty skilled hands are employed, and they also have four travelling salesmen on the road, their trade extending throughout the entire Dominion. They also deal largely in all kinds of books, stationery, paper, paper hangings, Stephen's, Stafford's & Lyon's inks, and are also agents in Montreal for Esterbrook's steel pens. Only first-class goods are handled, and their prices are extremely moderate. Mr. Robert A. Miller is a native of Montreal, and both partners are highly regarded for their strict probity. Since compiling this sketch Mr. Robert Miller, Sr., has died, but the business will be continued under the same firm name.

P. PELOSSE.

ONE of the most active among the live, wide-awake young business men well worthy of mention is Mr. P. Pelosse, practical basket maker, whose office and factory are at Nos. 806-808 Craig street. Mr. Pelosse has been established in business since 1887, and to-day is at the head of one of the largest factories of its kind in the city. Three floors are occupied, one of which is 15 x 40 and the others 15 x 25 feet. The equipment comprises all the various appliances used in the business, and the services of a number of hands are brought into requisition. All kinds of baskets for all purposes are made to order, and particular attention is paid to chair-caning and

repairing; all the work is done by hand and is strong, substantial and durable. Mr. Pelosse was born and raised in Montreal, and for some time was employed in the city of New York, prior to embarking in business on his own account. He is very popular and has a host of friends in the best business circles. Mr. Pelosse grows his own Willows on his own farm.

HORACE R. RIDOUT.

MONTREAL has long retained a pre-eminence as a centre for railway and contractors' supplies. Among the well established houses that contribute largely to this trade is that of Mr. Horace R. Ridout of No. 22 John street. The business was established by Mr. Ridout in 1883, who previous to this was for a number of years identified with the well-known hardware firm of Binney, McPherson & Co., and before that, was with the house of C. Cameron & Co., of Hamilton, Ont. He conducts a very extensive business, both wholesale and retail, selling only by sample, however, and deals generally in railway and contractors' supplies. He also handles steel rails and fish plates, spikes, track bolts and nuts, crossings, frogs and switches, oils, waste and general supplies, picks, shovels, wheelbarrows, plows, scrapers, iron, steel, etc.; he also deals in cars and locomotives, new or second-hand. Mr. Ridout contracts for the delivery of cars, locomotives, rails, and other supplies to any point throughout the Dominion, at the lowest market rates. Mr. Ridout gives his personal attention to all the details of his business, he is highly regarded in commercial and financial circles for his great business capacity and unswerving integrity, and justly deserves the large measure of success which has attended his well-directed efforts. He is a native of Toronto, but has resided in this city since 1880, and is an energetic, clear-headed business man, prompt and reliable in all his dealings, and no man stands higher in the estimation of the best business and social circles of this community.

J. MAGUIRE.

THE leading concern in its line in this section of Montreal is that of Mr. J. Maguire, whose horse bazaar is located at 332 and 334 St. James street. This prosperous business was established in 1873 by Mr. Maguire, who is considered one of the best judges of horses in the Province of Quebec. He occupies a spacious two-story brick building, 75 x 150 feet in dimensions, which is utilized for offices, stables and driving sheds, while on the upper floor is a large show room for carriages and sleighs. The stables are well drained, ventilated and

lighted, and have superior accommodations for 20 horses. Mr. Maguire always keeps on hand a number of first-class saddle and draught horses, also matched pairs of carriage horses, while he makes a specialty of Canadian cobs. Auction sales are held every Tuesday, and private sales every day. Consignments of reliable horses are constantly received and Mr. Maguire ships horses as far as Boston and New York. He always realizes good prices for horses entrusted to him for sale, and sells more high-priced animals than any other dealer in the city. He also boards horses by the day, week or month. Mr. Maguire was born in Tyrone, Ireland, and came here 20 years ago. He is a responsible and honorable business man, who is greatly respected by all who know him.

W. SCOTT & SONS.

WE wish to make special reference in this historical review to the old-established house of Messrs. W. Scott & Sons, manufacturers and dealers in artistic furniture, fine art goods, etc., whose offices and salesrooms are situated in Montreal at 1730 Notre Dame street. This business was founded by Mr. Wm. Scott, who was succeeded by Walter A. Scott and W. W. Scott, W. Scott & Son, and in 1889 by Wm. Scott & Sons. The co-partners are Messrs. Wm., Walter A., and Wm. W. Scott, who possess long experience and influential connections in Europe. The factory is a substantial three-story brick building, 60 x 140 feet in area, and some 70 skilled hands are employed. They manufacture all kinds of artistic furniture, interior fittings, etc., and use all kinds of rare woods, mahogany, cherry, French walnut, ebony, quartered oak, etc., which are carved in the most artistic manner. Many of the most elegant boudoirs, parlors, reception-rooms, libraries and dining-rooms of the wealthy and refined in Montreal have been furnished by this popular firm. Messrs. W. Scott & Sons make a specialty of upholstering, importing the finest silks, brocatelles, embroidered and hand-made textures from the most noted European houses. They also import oil and water-color pictures, paintings, mantels, grates, tiles, etc., and lately supplied the furniture for the Victoria hospital, Quebec; Hotel Quebec, and the interior hardwood fittings for the residences of James Ross, Peel street; Mr. Van Horne, manager C. F. R., Sherbrooke street, and many others. They also fit up churches, colleges, schools, public buildings, etc., and a choice stock of the finest goods is always on hand. Mr. Wm. Scott was born in England, while Messrs. Walter A. and Wm. W. Scott are natives of Montreal. They are honorable and enterprising business men, whose success is well deserved.

AUSTIN & HUOT.

IN the manufacture and sale of high grade lubricating oils and greases, one of the largest concerns in Montreal is that of the Southwick Oil Company, of which Messrs. Austin & Huot are agents, their office and warehouse being located at No. 318 St. Paul street. The co-partners, Messrs. H. Austin and T. C. Huot, established this business in 1889, in the premises formerly occupied by the old firm of Tiffin Bros. They are agents for the famous Southwick Oil Company for the Province of Quebec and the city of Ottawa, Ont., whose works are at Rochester, N. Y., and Chicago, Ill. Messrs. Austin & Huot were previously connected with the firm of Messrs. Tiffin Bros. & Co., and possess an intimate knowledge of the needs and requirements of customers. They occupy a spacious warehouse, six stories in the rear and four stories in front. Here they keep a heavy stock of lubricating oils and greases of the Southwick Oil Company, including Perfecto Cylinder grease, Petro Valve grease, Crown Lubricant for shafting and other bearings, Petro Sperm Engine Oil, Red Giant Cylinder Oil, etc. The company's lubricating oils work splendidly on machinery, and contain no acid to corrode or grit to wear out the metal. Messrs. Austin & Huot also act as general warehousemen, custom and insurance brokers, commission and general forwarding agents, and have specially good wine and fruit vaults. Their rates are extremely moderate, and storage is free and in bond. Mr. H. H. Austin was born in Ceylon, India, but has resided in Montreal for the last thirty years, while Mr. T. C. Huot is a native of the Province of Quebec.

T. CARLI.

THE oldest established and most noted house in Montreal actively engaged in producing religious statues, etc., is that of Mr. T. Carli, located at No. 1466 Notre Dame street. This business was founded in 1848 by C. Catelli, who was succeeded by Catelli & Carli. In 1875, on the retirement of Mr. Catelli, Mr. Carli became sole proprietor. He occupies a spacious three-story and basement building, with two floors of the adjoining warehouse. The basement is devoted to storage, the first floor to offices and show rooms, the second to statuary, while the third floor is utilized for moulding, decorating and finishing and the other floors for stock. Twenty-two skilled workmen are employed, and the trade of the house extends throughout all sections of Canada and the United States. Mr. Carli turns out in the highest style of art statues, statuettes, groups and ornaments, all kinds of materials, a specialty being made of plaster, cement, wood, terra cotta and carton terre. An able sculptor

is employed in this house, and the assortment of statues includes The Sacred Heart of Jesus, The Sacred Heart of Mary, Saint John, Saint Ann, St. Ann (Seated), Immaculate Conception, Virgin Mother, Our Lady of Sorrows, Saint John Baptist, Adoring Angels, The Cross, etc., together with reliefs and groups. Mr. Carli was born in Florence, Italy, in 1838, and has been identified with this house for the last thirty-six years.

HENRY PORTER.

IN the industry of oak leather tanning, Mr. Henry Porter has achieved such a deserved celebrity as places him in the front rank of the business in America, and without a rival for superiority of product throughout the Dominion. Mr. Porter is a practical master tanner, who understands every detail of the work. About a quarter of a century ago he established in business in co-partnership with Mr. Savage, under the title of Porter & Savage. They dissolved partnership in 1884, since when Mr. Porter has actively continued the business as sole proprietor. The premises extend from 432 to 442 Visitation street, and cover an area of eight acres. There are here erected spacious buildings for the purposes of a tannery, belting factory, carriage leather factory and button factory. The tannery is a three story brick building, specially planned by Mr. Porter to meet his advanced requirements. The lower flat contains immense vats for the various processes of tanning, while tanning is also done here. On the second flat are the dressing and finishing departments, while on the third flat are the drying rooms and finishing in colors department. Mr. Porter makes a specialty of the highest grades of oak leather, only choicest hides and skins being used, while the processes include several methods specially introduced by Mr. Porter. The carriage leather factory is a three-story brick, 40 feet by 50 in dimensions. The belting factory is two stories, 40 feet by 125 in dimensions. He manufactures and keeps in stock belting of all standard sizes, and is prepared to make to order belting of any width and length, as for broad flywheels, elevator bands, etc. A button factory is also in full operation on the premises; it is a four-story brick and has improved machinery for the manufacture of all styles of covered buttons, coat and pants buttons, etc. This year's output is 50 per cent. greater than that of last year, which bore the same ratio of increase over the year previous. The capacity of the belting factory is practically unlimited, while the carriage leather factory contains seven ovens for drying leather; each oven dries 15 hides a day, or a total capacity of 105 hides

a day. Power is supplied by a 50 horse engine, while an average force of 150 hands are employed, the weekly pay roll running from \$900 to \$1,000. Three travellers are kept upon the road, and the leading jobbers, dealers and carriage manufacturers of the Dominion are found among his regular customers. Mr. Porter is in every way one of the most representative tanners of the Dominion.

V. SARNO.

THIS is the Montreal branch, No. 2334 St. Catherine street, of the famous Italian jewelry house of Mr. V. Sarno, whose headquarters is in Naples, Italy. This branch was opened in 1891. The business was originally founded in Naples forty years ago by Mr. L. Sarno, the father of the present proprietor. Mr. V. Sarno occupies a spacious ground floor and basement, elegantly equipped and supplied with all modern conveniences, electric lights, steam heat, hand-mo. plate-glass front, etc. Mr. Sarno deals largely in English, French, German and Swiss goods, but makes a specialty of Italian jewelry and works of art. The stock includes Florentine, Majolica, and Venetian furniture, Neapolitan terra cotta, marble sculptures, art-nic and fancy mirrors; also an extensive selection of Italian jewelry, mosaic, tortoise shell, coral, ivory, mother of pearl, ebony, couch shells, lava from Vesuvius, watches, clocks, solid silverware, silver plate, souvenir spoons (Canadian and Italian), Queen Marguerite brooches, etc. We recommend this house for its reliability in dealing in the choicest mounted diamond jewelry and precious stones, set in all the popular styles, and in repairing fine watches and jewelry. In precious stones Mr. Sarno has a splendid assortment of diamonds, rubies, sapphires, emeralds, pearls, opals, turquoises, etc., and possesses many matched diamonds of rare beauty, which cannot readily be duplicated elsewhere. He was born in Naples, Italy, and is a member of the Metropolitan Club.

ALEXANDER PEDEN.

THE immense Glasgow dry goods house of Mann, Byars & Co. is known the world over for the superiority of the goods it handles. It was founded in 1847, and the present partners are Mr. John G. Couper and Mr. James Mann, both conversant with every detail of the trade. This establishment covers a large area, and the Glassford street front, with its row of Corinthian pillars, is of great architectural beauty. This concern has branches in Edinburgh, Newcastle-on-

Tyne, Manchester, Birmingham, Liverpool, Douglas, Isle of Man; and in Montreal, Toronto, Winnipeg, Victoria, Sydney, N.S.W., Wellington, N.Z., and South Africa. In Montreal, Mr. Alexander Peden has been the resident agent since 1885. He carries a full line of samples of the mammoth stock in Glasgow, and is prepared to promptly fill all orders at lowest market prices. His staples are cloths, tweeds, linens, cottons, laces, hosiery, shirts, mantles, prints, dress goods, silks, including crapes and velvets, skirtings, carpets, table covers and upholstery, floorcloths and bedding, millinery, umbrellas, smallwares, etc. The house he represents employs 3,000 people, of whom 500 are in the warehouse, and sells goods to the trade all over the world. Their methods insure perfect satisfaction to all customers, and to merchants seeking the best saleable goods we advise to at once communicate with Mr. Peden and secure from him Mann, Byars & Co.'s immense catalogue and price list. Mr. Peden was born in Scotland, and came to America in 1871. In 1873 he came to Canada, settling in Montreal in 1879, where he has won deserved success. He is a very popular and respected merchant, and was formerly with Morgan & Co. and Carsley & Co. Mr. Peden is an advocate of temperance reform, an active member of the Royal Templar and the Dominion Alliance.

MRS. J. F. FOSBRE

THE most reliable and popular millinery establishment in this section of Montreal is that of Mrs. J. F. Fosbre, located at 2072 Notre Dame street, corner of Colborne street. It is in every respect a well-ordered and leading establishment, where may always be found a superb line of everything in the way of fashionable millinery goods at the very lowest consistent figures. All the latest novelties in imported bonnets, hats, toques and trimmings are here displayed. The store is 100 x 25 feet in size, handsomely equipped and fitted up with elegant show cases, mirrors, etc., and the stock embraces hats, bonnets, flowers, feathers, laces, silks, satins, ribbons, ornaments, and all descriptions of the finest imported Parisian millinery. In the rear are the workrooms, and from 25 to 30 skilled milliners and assistants are employed. A specialty is made of mourning and wedding millinery, and dress and mantle making, also of stamping and fine embroidery. This prosperous business was established in 1887 by Mrs. J. F. Fosbre, whose patronage now includes the leading society people of Montreal and its vicinity. Mrs. Fosbre possesses excellent taste and judgment, and is widely known for her just methods. She is a recognized

authority in the line of millinery, and can promptly suit the most fastidious customers, noting the varying requirements of each face and complexion, and selecting shapes and trimmings accordingly, while to trade with her once is to remain her patron always.

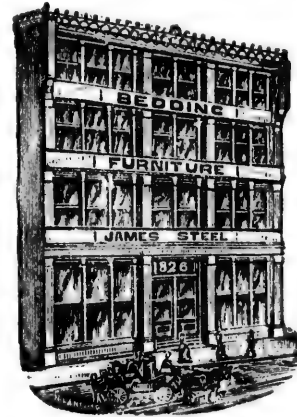
JOHN PINDER & CO.

AMONG the old established and responsible houses in the city of Montreal is that of Messrs. John Pinder & Company, tea and molasses importers and general commission merchants, whose offices are in Room 8 at No. 16 St. Sacramento street. The career of this house has been one of steady development, while its management has been marked with prudence and ability. Mr. John Pinder, who is sole proprietor, founded this business in 1873, and from the start built up a widespread trade and established most influential connections. His offices are tastefully fitted up, and a large stock is always carried in the public warehouse. Mr. Pinder is a direct importer of the choicest and finest fresh crop China, Java, and Central and South American plantations; sugars, syrups and molasses from Barbadoes, New Orleans, etc.; wines and liquors from all the best sources of productions, etc., etc. Mr. Pinder also handles merchandise, generally on commission, and his facilities enable him to place consignments promptly and to the greatest advantage of the shipper. He is a native of this city, an honorable and reliable business man, and is universally respected by the community at large.

JAMES STEEL.

PROMINENT among the houses of enterprise and refinement in the city of Montreal, actively engaged in the manufacture of furniture, is that of Mr. James Steel, whose salesrooms and workshops are situated at 1826 Notre Dame street. This extensive business was founded by Mr. Steel ten years ago in the Balmoral Hotel Block, Notre Dame street, and in 1887 was removed by him to his present location. He occupies a substantial four-story building, 40 x 80 feet in area, the top flat being used for manufacturing purposes and the other flats for showrooms. All the newest designs in parlor, chamber, dining-room, hall and kitchen furniture are included in the stock, the parlor sets being obtainable in all the latest styles of upholstery. The stock also includes sofas, rockers,

fancy chairs, wardrobes, bookcases, bedding, mattresses, etc., of the finest quality, which are offered at wholesale and retail at extremely low prices. The stock is valued at over \$25,000, and the trade of the house extends throughout the city and the Provinces of Quebec and Ontario. Mr. Steel manufactures parlor suits only, all work being done by hand, and keeps in stock a variety of upholstery goods, silks, plushes, etc., to meet the wants of customers who wish their furniture upholstered according to their individual tastes. He em-



employs fourteen men in his establishment, and likewise has travelling salesmen on the road. Mr. Steel receives the bulk of his furniture from the most noted Ontario factories, also his upholstery goods from England, France and Germany. Orders are filled with care and dispatch, and complete satisfaction is guaranteed patrons. Mr. Steel was born in Scotland in 1858, but has resided in Montreal for the last fifteen years. He is highly esteemed for his strict integrity, and is a prominent Free Mason, Forester, Odd Fellow and a member of the A. O. U. W. and Select Knights, in which societies he has often held high office.

H. SHOREY & CO.

It is doubtful if Montreal has any industry that is of a more practically beneficial character, both to her labor and her capital, than that of the wholesale trade in and the manufacture of clothing. From comparatively limited proportions this branch has grown to vast magnitude within the period of a generation, and it is worthy of note also that the improvement in production has fully kept pace with the growth of the business. In truth the high-grade clothing manufactured by some of Montreal's representative firms is unexcelled by the finest custom garments produced by the leading fashionable tailors of our city. And in this connection it is but a just and righteous tribute to genuine merit to offer in the pages of this business review a special notice to Messrs. H. Shorey & Co., the widely known wholesale clothiers, who turn out a distinctly and notably superior class of goods, and easily maintain their distinguished position as leaders in their line. The clothing for men and boys made by this enterprising firm is remarkable for general excellence, being always maintained at a uniformly high standard, and as to its superiority certainly no more unflinching criterion could be adduced than the extensive sale their goods command in the trade throughout the Dominion of Canada, Newfoundland and the West Indies. The volume of business done by them approximates annually the vast total of one million dollars and is distributed among a leading class of merchants and discriminating buyers. Their goods, in a word, are

the *ne plus ultra* of ready-made apparel, in design, style, cut, make, fit, finish, fabric and price. This house manufactures all grades of men's and boys', youths' and children's clothing, in handsome and durable fabrics, in newest coloring and in original and exclusive designs, also latest style and patterns modeled after the fashions

of leading domestic and foreign custom tailors, and from which the most fastidious in dress can make selection. They own and occupy as business premises a substantial and commodious six-story stone building, 50 x 140 feet in dimensions, eligibly located at the corner of Notre Dame and St. Henry streets. Their building is equipped with steam power and is otherwise suitably arranged and fitted with a special view to the active promotion of their mammoth business. The various departments are in charge of efficient heads, everything bespeaking order, energy and excellent management, and upwards of 123 hands are employed in the establishment, including expert designers and cutters, while over 1,500 outside hands are kept busy manufacturing, with a dozen or more representatives on the road besides. They make a feature of the manufacture of the celebrated Rigby Waterproof Clothing, of which volumes of praise might be justly spoken. Their sample exhibition of goods is the finest in the city, and it can be confidently asserted that they command the admiration of every intelligent buyer. An immense and varied stock is carried, and all orders are filled in the most expeditious and trustworthy manner. The prices quoted are notably low, quality of material and character of workmanship considered, the firm, by reason of their vast resources and exceptional facilities, being in a position to offer substantial inducements to the trade. The Messrs. Shorey's house, to sum up, is representative not only of the finest goods, but also of the most honorable and equitable business policy which has secured for them the universal confidence of their patrons.



J. H. HORSFALL & CO.

AMONG the most important manufacturing concerns in Montreal, is that of J. H. Horsfall & Co., who are successors to J. R. McLaren, Jr., who are the sole manufacturers of what is well known as Sharp's safety automatic oil cabinets, and upon which patents are held fully protecting the firm. The business was first established in 1878, by J. R. McLaren, Jr.; and was succeeded to in 1891 by the present proprietors J. H. Horsfall & Co., whose factory is located in commodious premises, 80 x 40 feet in dimensions, at No. 38 Windsor street. This company are the sole manufacturers for the Dominion of Canada of the celebrated and justly famous Sharp safety automatic oil cabinets. It is the invention of a Mr. Sharp, of Hopewell, New Brunswick, and was patented in Canada in 1872. This cabinet is designed for use by railroads, steamships, hotels, waterworks, machine shops, cotton and woollen mills, factories of all kinds, grocers, retailers, and is adapted to every place where oil is used or handled. These cabinets are made with a capacity of from fifty gallons to a barrel, and carry two kinds of oil or any liquid of the nature of oil, kerosene, lubricating oils, benzine, naphtha, spirits of turpentine, or other liquids. The oil cabinet is zinc lined and absolutely free from leakage or waste, and each compartment is furnished with an automatic pump which throws a full gallon of oil at six strokes. It seems to be perfection as near as can be attained in an oil tank or reservoir. Its construction is such as will resist the chemical action of oil, prevent leakage and therefore loss, and insure absolute safety as against ignition by fire. The manufacturers of this superior cabinet have created a phenomenal demand for the product, more than 23,000 of them being now in use and giving the very best satisfaction. They are made upon order in any size desired. They have been awarded the highest merit over all competitors at Montreal, Toronto, Ottawa, and at the International exhibition at Philadelphia, Pa., U.S.A., in 1876. Mr. Horsfall is a native of England, but has resided at Montreal since 1873, and enjoys the confidence and esteem of all who know him. His make of oil cabinets has the hearty endorsement of a host of business firms in Montreal who are using them.

JOHN MACLEAN & CO.

IT is from Montreal that millinery and dry goods are distributed throughout the Dominion, and one of the principal houses thus engaged is that of Messrs. John Maclean & Co., of St. Helen and Recollet streets. The business was established in 1870 by Messrs. Russell, Maclean & Co., succeeded in 1875 by Messrs. John

Maclean & Co. Mr. Maclean was born in Scotland in 1844, and came to Canada when 22 years of age. He entered the employ of the old millinery house of Thos. May & Co., there receiving rapid promotion. Eventually, in 1870, he retired to engage in business upon his own account, and has achieved a deserved success. The building is one of the finest warehouses of the city, four stories and basement in height, and constructed of cut stone. The arrangement of the departments is as follows: first flat is devoted to the offices, and to hats and ribbons; the second flat to laces and ribbons; third flat to flowers, feathers, trimmed millinery, and sample bonnets and hats; fourth flat to mantles, etc., while the shipping department is in the basement. These millinery show-rooms are the most convenient, complete and tastefully arranged in the city, and a thorough system of organization is enforced by Mr. Maclean, among his staff of fifty employees. The firm are direct importers of staple and fancy millinery goods, and fancy dry goods from the Paris, London and Berlin markets. Mr. Maclean is a member of St. Andrew's Society, a prominent and active member of the Board of Trade, and also of the Montreal Dry Goods Association. He is an Independent in politics, who has ever accorded a hearty support to all measures calculated to advance the prosperity of the Dominion.

C. O. BEAUCHEMIN & SON.

ONE of our deservedly successful book publishing, printing and binding firms is that of Messrs. C. O. Beauchemin & Son, whose premises are located at Nos. 256 and 258 St. Paul street and No. 26 St. Gabriel street. This business was established in 1842 by C. O. Beauchemin. The style of the firm was changed from Beauchemin & Bayette to Beauchemin & Valois in 1863. In 1886 Mr. Valois retired and in the following year occurred the decease of the founder, Mr. C. O. Beauchemin. His son took up the management under the firm name of C. O. Beauchemin & Son, and admitted into partnership in February, 1893, two old and trusted employees—Messrs. Emilien Daoust and Etienne Roby. Mr. L. J. O. Beauchemin was born in Montreal, and is a member of the Chamber of Commerce. Mr. Emilien Daoust is a native of the Province of Quebec, and has been identified with the house for thirteen years. Mr. Etienne Roby, born in Montreal, has been with the establishment twenty-two years, and is a member of the Chamber of Commerce. The binding, printing and blank book factory is at No. 26 St. Gabriel street, which consists of a four-story and basement building. About 150 skilful hands are employed. The plant includes four cylinder and job presses, cutters and wire stitchers, electrotype machinery,

etc., and the latest fonts of type are used and the range of work includes the printing of all kinds of books, catalogues, pamphlets, visiting or business cards, letter, note, bill, and statement headings, binding of all descriptions, manufacture of blank books, stationery, etc. Estimates are promptly furnished and contracts are satisfactorily executed. The St. Paul street premises, extending to Commissioners street, occupy a six-story and basement building. Messrs. C. O. Beauchemin & Son are sole agents for the celebrated Parisian writing and copying inks of N. Antoine & Sons, and are direct importers of French and English prayer books, manuals, etc. They carry an immense stock of school books, books of miscellaneous character, plain and fancy stationery, office requisites and novelties.

THE COAL SAVING AND SMOKE CONSUMING CO. (LTD.)

SCIENCE has demonstrated that fully ninety per cent. of the caloric or heating power generated by the combustion of coal escapes without doing a particle of duty. To retain more of this waste heat has long been a problem which scientific research has been incapable of solving. A company has been organized in this city under a charter obtained recently from the Dominion Government for the purpose of manufacturing a chemical compound known as S. C. Co. 394 Compound, which after thorough tests has demonstrated that a saving of from 15 to 40 per cent. can be made in the cost of fuel. We quote from the advance prospectus: "It is no longer debatable that the S. C. Co. 394 Compound will do all that is claimed for it. This has been established beyond all controversy by a series of scientific tests made by high, unquestionable, competent and impartial authorities. Fully appreciating the natural unbelief in the public mind as to the coal-saving and smoke-consuming properties of any such agency, the prejudice of employees against innovations, and the ready and scarcely discernible means at their disposal, by manipulation of fires, dampers, steam, etc., to counteract the effects and defeat the result of the best saving agent, the owners of these patents before placing their compound upon the market have spared neither time nor expense in having tests made, not only by scientific authorities, but also by practical (so to speak), everyday engineers, whose evidence cannot be gainsaid. All we ask is a fair trial; that given we guarantee the results. The capital stock of this company is \$50,000. The company will be known as The Coal Saving and Smoke Consuming Company (Ltd.). The offices of the company are located at 464 St. Paul street in Montreal, and 36 King street west in Toronto.

THOMAS LIGGET.

THE intelligent public of Montreal and its vicinity are quick to perceive and prompt to patronize that tradesman who by the exercise of skilled experience, sound judgment and industry facilitates the securing of the choicest goods at the lowest prices. In the leading rank of importers of curtains, carpets, etc., is Mr. Thomas Ligget, of No. 1884 Notre Dame street, to whom the above remarks strictly apply. His success has been achieved in the face of strong competition, and his trade now extends throughout Quebec and Ontario. Mr. Ligget first commenced business in Montreal in conjunction with Mr. Hamilton, in the dry goods and carpet trade, twenty-six years ago. In 1888 they dissolved partnership, Mr. Ligget retaining the carpet business which he has greatly developed and improved. He occupies three spacious floors and a basement of a substantial five-story building, 45 x 135 feet in area, the basement being devoted to oil cloths, linoleums, etc.; the first floor, to offices and carpets, while the second is utilized for curtains and draperies; and the sixth floor for work-rooms. Mr. Ligget keeps constantly on hand a heavy and choice stock of Russian velvet carpets, fine Wilton and Axminsters, Brussels, Tapestry and Brocade carpets, Moquettes, Ingrains, art squares, and carpets for churches, offices and clubs. He also imports and handles curtains of every description, draperies, shades, oil cloths, linoleums, cork floorings, mats, rugs, etc., which are offered to customers at extremely low prices. Only desirable and first-class goods are handled, and his carpets embrace all styles, designs and colorings, while he is constantly on the alert to secure the latest novelties. Twenty salesmen and carpet layers are employed and twelve hands are required in the carpet-making department. The store is supplied with a handsome plate-glass front, elevator, steam heat, etc., and Mr. Ligget imports direct from the most celebrated European manufacturers, and is always the first in Montreal to display the newest styles and novelties. Mr. Ligget is a native of Ormstown, Quebec, widely known for his enterprise and strict integrity.

WINN & HOLLAND.

THE importance of Montreal as a centre for the importation of all kinds of foreign goods and supplies into the Dominion of Canada cannot be overestimated. A prominent and old-established house actively engaged in the import trade is that of Messrs. Winn & Holland, importers and manufacturers' agents, whose offices are situated at No. 49 St. Francois Xavier street. This business was founded in 1842 by Mr. Philip Holland, the father of one of the present members. Mr. P. Hol-

land died in 1855, after a successful and honorable career, and was succeeded by Mr. J. H. Winn. In 1861 Mr. Philip H. Holland became a partner, the firm being known as Winn & Holland. They possess influential connections in Great Britain and Europe, coupled with ample resources, thus enabling them to offer substantial inducements to patrons. Messrs. Winn & Holland import extensively tin plate, iron, steel, drugs, chemicals, etc., and are sole agents in Canada for Brunner, Mond & Co. (limited), the largest manufacturers in the world of alkali of 48° and 58°, bicarbonate of soda, soda crystals and other chemicals. They are likewise agents for J. Beardsaw & Co., Sheffield, England, Steel; and Lock, Blackett & Co., Newcastle, England, Leads, etc.; and several other noted concerns in England and elsewhere. This is the oldest house of the kind in Montreal, and they have large warehouses in the city, where a heavy stock of steel, chemicals, etc., is always on hand, and the trade extends throughout the entire Dominion. Mr. Winn was born in England, but has resided in Montreal for the last sixty years, while Mr. Holland is a native of this city. Messrs. Winn & Holland are greatly esteemed in trade circles, and their high character is a sufficient assurance that all orders will receive faithful attention. Both partners are popular members of the Montreal Board of Trade.

F. C. HENSHAW.

THE centre of the Canadian coal trade is admittedly Montreal. In this connection special reference is made in this commercial review to the old established and reliable house of Mr. F. C. Henshaw, coal commission merchant, whose office is located at 8 Place Royale. Mr. Henshaw's yards are situated at Windmill Point. This extensive business was founded many years ago by Mr. F. W. Henshaw, the father of the present proprietor. In 1883 Mr. F. C. Henshaw succeeded his father, and his trade, which is strictly wholesale, is chiefly with steamship lines and prominent corporations. He keeps always a large stock of the choicest grades of bituminous coal on hand. In 1892 he sold 85,000 tons, and in 1893 130,000 tons of coal. The bituminous coal handled by Mr. Henshaw is admirably adapted for use in steamships, locomotives, foundries, glass works, etc., wherever intense heat is required, and a large stock is always kept on hand in Montreal. Mr. Henshaw was born in Montreal, and is a popular member of the Board of Trade and Corn Exchange. He is a retired Colonel of the Victoria Rifles, Chairman of the Council of the Dominion Rifle Association, Director of the Richelieu and Ontario Navigation Company, and a Director of Standard Drain

Pipe Company, President of the Victoria Skating Club, Consul for the Argentine Republic, and Vice-Consul for the Republic of Uruguay; also President of the Junior Conservative Club and the St. James' Club, Chairman of the Executive Committee of the Sir John Macdonald Monument Fund, Chairman of the Victoria Rifle Reserve Association, and President of the Canadian Amateur Skating Association. His high character is a sufficient guarantee that all commissions will receive prompt and faithful attention. The Cable address of the house is "Henshaw," Watkins' code; and the Telephone call, 638.

O. A. WILLIE.

ONE of the most reliable houses in this section of Montreal engaged in the manufacture and importation of fine furs, hats, etc., is that of Mr. O. A. Willie, hatter and furrier, whose store is situated at 1790 Notre Dame street. This business was established twelve years ago by Mr. Willie, who is a leader and authority on the prevailing styles and fashions of fur garments of every description. He occupies a commodious three-story brick building 30 x 90 feet in area. The store is finely fitted up and fully stocked with ladies' and gentlemen's fine furs, sealskin goods, hats, caps, collars, muffs, etc., which are offered to customers at extremely low prices. Mr. Willie imports hats, furs, etc., from the most celebrated British and American houses, and handles only first-class goods. He manufactures ladies' and gentlemen's fine furs on the premises, and uses only the choicest sealskins of the best English Marten dye. The advantage of purchasing furs direct from a bonafide manufacturer like Mr. Willie are of the greatest value, not the least of which is, that a perfectly fitting garment is obtained, which is impossible under other conditions. Mr. Willie employs several clerks in his store, and thirty to forty hands in his workroom in the busy season. Orders are carefully attended to, and entire satisfaction is guaranteed to the most critical patrons. Mr. Willie is widely known in business circles for his strict integrity. In every way this house is to be relied on for the superior quality of the goods produced, and those patronizing it will secure a much richer and finer class of furs at lower prices than can be found at any similar establishment in the city.

T. WHITE.

ONE of the finest and oldest jewelry establishments in this section of Montreal is that of Mr. T. White, No. 1947 Notre Dame street, where as to price and quality of stock we know of no place in the city where

such substantial inducements are offered. This business was established in 1860 on a small scale on St. Joseph street, and eventually, in 1870, was removed to its present premises. Mr. White is a thoroughly practical and skilled jeweler and watchmaker. His store is 25 x 75 feet in area, is in every way a model, both as to furniture, handsome decorations and arrangements, and here is always carried a large, choice and reliable stock of jewelry, watches, diamond goods, sterling silver, optical goods, marble clocks, opera glasses, etc. Mr. White makes a specialty of the finest Swiss and American gold and silver watches, while in solid gold jewelry, the stock includes a superior line of rings, ear rings, pins, brooches, necklaces, bracelets, chains and lace pins, and a specialty is also made of choice mounted diamond jewelry and precious stones set in all the popular styles, and fine repairing of all kinds. Mr. White employs five clerks and assistants and four working jewellers outside the store, and the stock is valued at over \$30,000. Mr. White was born in Montreal in 1835, and when a child was taken by his parents to New York city. He came back to Montreal when sixteen years old and was apprenticed to a first-class jewelry house. He has closely attended to business, and has only been absent four days from work in the last thirty-five years.

LYMBURNER & MATHEWS.

THE great variety of articles embraced under the heading of brass goods and the varied application of this valuable composition metal to the manufacture of articles of mechanical and household use presents an interesting study. In this connection we desire to make special reference to the reliable and successful Montreal firm of Messrs. Lymburner & Mathews, manufacturers of brass goods, brass moulders, etc., whose office and factory are situated at 21 and 23 St. David lane. This flourishing industry was founded twenty-five years ago by Mr. M. E. Lymburner, who conducted it till 1886, when Mr. J. E. Mathews became a partner. Both Messrs. Lymburner & Mathews are thoroughly expert and practical, and their trade now extends throughout Montreal and its vicinity. They occupy a commodious three story building, 60 x 40 feet in area, fully equipped with modern apparatus, tools and appliances. Here thirty skilled hands are employed, and the machinery is driven by a fifteen horse-power steam engine. Messrs. Lymburner & Mathews manufacture all descriptions of brass goods, harness and carriage trimmings. Faithful attention is given to whatever may be required in the above lines, while great care is taken in the selection of proper qualities of metal and in the delicate processes of casting and fitting, especially where soundness and

accuracy are required in the finished articles. They also attend carefully to nickel, oride and electro silver plating and gilding, and repair and replate tableware. All work is turned out in a first-class manner and their prices in all cases are extremely moderate. They are widely known for their mechanical skill and just methods, and fully merit the liberal patronage secured in this useful industry. The P. O. box of the firm is 1045, and the telephone call No. 1574.

DAVID REA & CO.

IN the importation and sale of fine leathers and general merchandise, a representative and successful house is that of Messrs. David Rea & Co., whose office and salesrooms are situated at 30 Hospital street. This firm was established in 1876 by Mr. David Rea and has had long experience in the handling of all kinds of fine leathers from the most celebrated English, French and German manufacturers. They keep constantly on hand a heavy and choice stock of book-binders' leather and cloth in every color, morocco for upholsters; also German slipper patterns in every quality, they being sole agents in Canada for the Vereinigten Schuhstoff Fabriken of Fulda, Germany, slipper stuff manufacturers. They give general satisfaction, also, in the handling of fine boot and shoe leather for best custom trade, boot and shoe laces, webbs, etc. A specialty is made of chamois skins, in which branch they command an extensive sale. Their trade extends from Halifax, N.S., to Victoria, B.C., and they are interested in almost every branch of trade, having connections throughout Europe which enable them to import all kinds of foreign manufactures and products at lowest ruling market prices.

MITCHELL & WILSON.

A LEADING and one of the oldest printing houses in the city of Montreal is that of Messrs. Mitchell & Wilson, located at 1727 Notre Dame street. The business was established by the firm in 1859, since when a large and prosperous trade has been developed. In 1882, Mr. Peter Mitchell died, and since that time the business has been carried on by Mr. Jas. Wilson, under the same firm name. The premises utilized comprise two flats, each 30 x 100 feet in dimensions, fitted up and furnished in the best manner with electric lights, the finest type material and five of the latest improved presses and all appurtenances requisite for the business. Printing of every description is executed, a specialty being made of legal and fine commercial work, which is got out with neatness and dispatch in the best manner. Reasonable prices are the rule in this establishment and

the best satisfaction guaranteed. Mr. Wilson, who was born in Ireland, has resided in Montreal a period of half a century and is one of the best known printers in the city.

TESSIER, THE OUTFITTER.

THE name of "Tessier, the Outfitter," has become prominently identified in this city with the trade in shirts and collars, and the finest grades of gentlemen's furnishing goods. Mr. Tessier was born in St. Hyacinthe, Que., and in 1884 founded the business which has since become the leading representative of all that is stylish and tasteful in this special line of trade. The establishment presided over by this gentleman is at No. 1607 Notre Dame street, and is headquarters for the finest shirts made. The store is 40 x 60 feet in dimensions, elegantly fitted up and furnished, and is one of the



most attractive on this, Montreal's greatest business thoroughfare. The exigencies of the business call for the employment of four assistants in the store, and five expert shirt makers. This is, above all others, the place to order dress shirts at the lowest prices. In this important business Mr. Tessier defies competition, retailing shirts, collars and cuffs at wholesale prices, and making shirts to order cheaper than any other house in Canada of the same quality. Gentlemen who have not been suited as to fit and fineness of material and workmanship should leave their measure at "Tessier's." Here is also the largest stock of high class furnishing goods, including a magnificent display of European and American goods, all the choicest importations being here represented. Mr. Tessier is a prominent member of the Chamber of Commerce. The Telephone call is Bell 2446.

H. W. BOYD.

IN the vitally important business of sanitary plumbing and gas fitting, no one has executed more reliable work than Mr. H. W. Boyd, whose store is situated at No. 533 St. Paul St. Mr. Boyd who is a thoroughly expert sanitary plumber, locksmith and general machinist established this business in Montreal three years ago. He occupies a commodious store and keeps constantly on hand a well selected supply of lead and iron pipes, sinks, water closets, bath tubs, basins, gas and steam fitters' goods, and employs only first-class workmen. Mr. Boyd works for some of the largest property owners in Montreal, and keeps in repair the plumbing and gas fixtures of such



buildings as the Temple, St. James Street, Board of Trade Building, Albion Hotel, Wilson's Block, New York Life Building, etc. He is likewise, a first-class locksmith and coppersmith, and puts in houses, stores, etc., electric bells and speaking tubes. He is sole agent in Montreal for the Douglas Acme Instantaneous Water Heater manufactured in Chicago. This superior heater will heat water for a bath tub in ten minutes at a cost of two cents worth of gas, and is now used largely by doctors, barbers, keepers of baths, etc. Mr. Boyd has lived in Montreal since boyhood, is highly regarded for his mechanical skill and ability, and is an active Freemason and Oddfellow. Jobbing is carefully and promptly attended to.

ED. AUGER.

ONE of the most reliable saddle and harness makers in the city, is Mr. Ed. Auger a young man of practical experience, well and popularly known. He is located at 322 St. Lawrence St., where he occupies a finely fitted up store 20 x 64 feet with basement and an admirably equipped workshop in which a number of skilled hands are employed. He manufactures all kinds of single and double harness to order in the best and most substantial manner, using only the finest material and fully warrants all his work to be strictly as represented and pays particular attention to repairing. A full stock of harness, saddles, bridles, whips, horse clothing, turf goods, etc., is always carried and the trade which is of the most substantial character is steadily growing. This business was founded as far back as 1850 by Mr. Alex. Auger who conducted it nearly forty years until 1888 when his son the present proprietor succeeded him and is now conducting it with such marked and pronounced success, and has many friends in this the city of his birth.

C. A. DUMAINE & CO.

AMONG the leading undertaking and embalming establishments in this section of Montreal is that of C. A. Dumaine, which was founded thirty years ago and successfully conducted by him until April, 1874 when Mr. W. H. Hallin, purchased a half interest in the business, and the firm style became Dumaine & Hallin, till about six years ago Mr. Dumaine again succeeded to the sole proprietorship. In June 1893, C. A. Dumaine died, but the business was still carried on by the widow under the same name, with Mr. L. R. Payfer as manager, who has been identified with the house about thirty years, and is thoroughly experienced in all the details of the undertaking and embalming business. October 1st 1893, L. R. Payfer and J. A. Boudry purchased an interest in the business which is now conducted under the name of C. A. Dumaine & Co. The office and establishment is situated, 1353 Notre Dame street, Mr. Payfer is a practical embalmer and does this work after the latest approved methods. Coffins and caskets are carried in stock as well as shrouds, grave cloths and all funeral requisites, and seven assistants are employed and five hearses and a sufficient number of teams and carriages to meet the requirements being always in command. Mr. Payfer, the manager of this establishment was born in Montreal. He was a cousin to the late founder of the business having been connected with the house many years and is well known to this community.

EDMOND LEONARD.

ONE of the most popular among the well-known responsible chemists and druggists of Montreal is Mr. Edmond Leonard. He is an accomplished pharmacist, a graduate of the Pharmaceutical Association of the Province of Quebec, and during his business career in this city has ever enjoyed the unbounded confidence of his many patrons. The greatly increased business, of which Mr. Leonard is now sole proprietor, was established in 1885 on Notre Dame Street by Messrs. Lavolette & Nelson, who conducted same until 1888, when purchased by Mr. Leonard and removed to its present location 113 St. Lawrence Main St. The premises occupied are 22 x 75 feet and very tastefully fitted up with artistic furniture and an elegant line of goods is carried, including drugs, pharmaceutical preparations, tinctures, extracts, etc., also an elegant line of perfumes and toilet articles. Only the purest drugs are used, and under the personal supervision of Mr. Leonard, all physician's prescriptions and family recipes are compounded with the utmost care. He is assisted by two competent assistants. Mr. Leonard is a popular and prominent member of the K. of P., and Cosmopolitan Order of Foresters.

W. L. CHIPCHASE.

A house that for many years has filled a sphere of usefulness peculiarly its way, being the only one of its kind in the city of Montreal, is that of Mr. W. C. Chipchase, manufacturer and importer of fine cutlery, barbers' and tailors' supplies at No. 639 Craig Street, in King's Block. Its inception dates from 1843 when it was founded by James Fowler, passing into the hands of Mr. Chipchase in 1880 and during the half century that has since intervened, its history has been an unbroken record of prosperity. The premises consist of one floor 28 x 100 feet in dimensions. The salesroom is attractively fitted up and elegantly furnished with plate glass display windows, show cases, etc., and five skilled workmen are employed. Mr. Chipchase imports largely from the leading cutlery of the United States and England, and carries the finest and most comprehensive stock in his line in Canada. He gives special attention to the repairing and sharpening of surgical instruments. He manufactures to order and has always on hand a stock of fur knives, cigar knives, feather knives, buttonhole cutters, moulders' and plasterers' tools, tailors' shears and points, scissors of all kinds, jack knives and fancy pocket knives, butchers' knives, table cutlery, plated cutlery, skates and skate parts, barbers' supplies, etc. Cutlery of every description, also skates are ground and sharpened at lowest rates. Mr. Chipchase is a native of this city and is highly respected.

C. A. BOUCHER.

CONSIDERED as a factor in the sum total of commercial activity in this city, the importance of the freight transfer business and kindred interests can hardly be over-estimated. The transactions in the branch of business indicated, here in Montreal, in the course of a year reach vast magnitude, while the volume of trade grows apace. Notable among the leading houses engaged in this line is that of Mr. C. A. Boucher, whose offices are located at No. 18 Common street. The business was originally founded in 1867, by Mr. W. Charlebois, who successfully conducted it, till his death in 1882, when the present proprietor succeeded. Mr. Boucher brings long practical experience to the business, and in the comparatively short time that he has been in control, has extended its connections to a great degree. He does a general freight business, and acts as agent for the *Lac* or *Ports*, and *Quebec* schooners, also does a large *lighterage* business, and keeps constantly on hand a number of staunch barges for the prosecution of the same. He is also sole agent in this city for the schooners "Eugenie," "Marie Elmine," "Marie Vigilant," "Pretoria," "St. Ann," "Midnight," "Fred P. Frye," and the brigantine "George." He has also at all times a number of vessels and schooners for charter for Newfoundland, St. Lawrence and the Lower Ports, a list of which can always be found at his office from which to select. Orders by mail or telegraph are promptly attended to, and on terms satisfactory to all concerned. Mr. Boucher is a native of this city, and has resided here all his life. He is well and favorably known in the best mercantile and shipping circles, is a man of wonderful push and energy, thoroughly honorable in all his dealings, and destined to take a leading position in the front rank of mercantile activity.

L. WORKMAN.

THE house of L. Workman is well-known in this city as being among the most active and prosperous in its line. Established ten years ago by the present proprietor, it has, under his able and energetic management rapidly grown to its present proportions. The premises occupied consist of a three-storey building 35x100 feet in dimensions on the first floor of which are the salesrooms handsomely fitted up, and containing a large and choice assortment of domestic woolsens and cloths in all the latest London, Paris and New York novelties. Mr. Workman employs only the best talent, and his garments are noted for their superior cut, style and finish, while he imports largely the very finest goods direct from England, and regularly carries a stock valued in the neighborhood of \$20,000. He also manufactures largely ready-made clothing and employs

some fifty hands. Mr. Workman is a young man, a native of Utica, N.Y., and came to Montreal fifteen years ago, and by honorable and upright business methods, has developed a business of which many an older house might well be proud of. He is an active and prominent member of the Freemason's and Forester's, and is everywhere highly esteemed, not only for his superior business ability but for his many personal good qualities.

NORTHERN PHARMACY.

IN the foremost rank of the exponents of the science of the pharmacist and dispenser, a chemist in this city we find Mr. P. De Mesle, whose Northern Pharmacy is located at No. 1243 St. Lawrence street. This gentleman is a native of Paris, France, and took up his residence in this city fifteen years ago. Having graduated from the Montreal College of Pharmacy, he embarked in business on his own account in 1892, and has since met with unqualified success. His business premises are 24 x 90 feet in dimensions. The store is handsomely fitted up with large display windows, cherry wood fixtures, plate glass show cases, cabinets, etc., while the laboratory in the rear, is one of the best equipped in the city. The stock carried is large and carefully selected, consisting of pure drugs, medicines and chemicals in great variety, extracts, acids and flavors, medical herbs, roots, barks and botanic medicines, all the standard proprietary remedies, sanitary preparations, and druggists sundries, pure wines and liquors for medical use, mineral waters, toilet articles, perfumes, soaps, sponges, etc., etc. Mr. De Mesle devotes special attention to compounding of physicians prescriptions, which is done from the freshest and purest drugs, every care being taken to secure accuracy. Mr. De Mesle makes a specialty of the importation of French preparations, and in addition prepares several well-known and popular remedies, such as "Le Sauveur des Enfants," for children teething, "Cephalgic," for headache, "Bergérine" for corns, etc. He is a member of the Pharmaceutical Association of Quebec.

P. W. WOOD.

THE history of the watch-making and jewellery establishment of Mr. P. W. Wood, of No. 11 Bleury street, takes one back almost to ancient history when compared with most of the business interests of this thriving city. A half century is a long period of time in the history of a Canadian city for the facilities of commerce and the necessities for change that occur so often do not tend to special longevity in business without fundamental changes in organization. The business now carried on by Mr. Wood was founded by his father, Mr. John Wood fifty-four

years ago, and about 1849, the firm of Wood & Son was formed. The store which is 20 x 60 feet in area is fitted with all the necessary tools etc. for fine watch repairing, which branch of the business Mr. Wood makes a specialty of. The fixtures are of walnut and plate glass, and all modern conveniences and facilities have been provided, including burglar and fire proof vaults, etc. The stock comprises diamonds and other precious stones, watches and jewellery of all kinds, and in fact all that can be found in the best of jewellery stores is here exhibited. Diamond setting and the manufacturing of jewellery and fine watch repairs are Mr. Wood's specialties. In all his dealings he aims to keep up the high standard of this old established house, and his patronage is large and high class. Mr. Wood was born in England, and has been a resident of Montreal for over sixty years.

HAINES LUEDECKING & CO.

ONE of the most important and representative firms in its line in the Dominion is that of Messrs. Haines Luedeking & Co. of Montreal, importers of German and Belgian products, whose offices are situated at 201 and 202 Board of Trade Building, and warehouses at St. Paul and St. Nicholas streets. This extensive and steadily increasing business was established ten years ago by F. S. Haines, under style of Haines & Co., who conducted it till June, 1892, when the present firm of Messrs. Haines, Luedeking & Co. was organized and assumed control. The individual members of this firm are F. S. Haines, a native of Hamilton, Ont., Canada, and L. Luedeking, a native of Hanover, Germany, and M. H. Seymour, a native of Montreal. Messrs. Haines and Seymour residing in Montreal, while Mr. Luedeking, who is the buyer of the house lives in Hanover, Germany. Messrs. Haines, Luedeking & Co. have influential connections in Europe, combined with perfect facilities and ample resources, thus enabling them to offer substantial inducements to sharp buyers. They import extensively glycerine, baryte, lithopane, sulphate, alumina, acetic acid, dextrose, sulphur, limestone, glues, gelatines, capsules, tin foil, bottling wire, felt shoes, Paris green, bottles (ale, prescription and pickle) straw envelopes, aniline blue, specially for paper makers, etc., which are sold at closest prices. Messrs. Haines, Luedeking & Co. are sole agents in Canada for the Yale and Towne Mfg. Company of Stamford, Conn., manufacturers of the Yale, P. O. equipments, etc. They also have branch offices in Hanover, Germany, and Boston, Mass., and their trade now extends throughout the entire Dominion and United States, as far south as St. Louis, Mo., and to Newfoundland. The partners are highly regarded in trade circles for their enterprise, executive ability and strict probity.

Mr. Luedeking having been connected with the firm of Haines & Co. for some years and knowing the wants of the Canadian trade, gives special advantages to the buyers in Canada over those firms in Canada who are dependent upon a middleman for their supplies. Buyers will appreciate these remarks without further explanation.

T. L. PATON

THE manufacturers agent, the connecting link between the producer and the consumer, occupies an important position in the industries of Montreal. Among those occupying a foremost position is Mr. T. L. Paton, whose office and sample rooms are located at No. 30 St. Francois Xavier street. Mr. Paton embarked in business on his own account in 1892, and the success which he has achieved has been marked and rapid. He is the representative sales agent in the Dominion for such widely known and responsible concerns as that of Messrs. Spear and Jackson, of Sheffield, Eng., manufacturers of edge tools, etc.; H. Coghill & Son, of Newcastle, Staffordshire, manufacturers of Woods Refined Borax and Boracic Acid; J. W. Davis & Son, of Wilmington, Hull, manufacturers of linseed oil, Paris white, etc.; Mr. John Brooks of Lye, near Stourbridge, manufacturers of anvils, vices, chains etc.; Messrs. R. R. Dancy & Co. of Savannah, Georgia, turpentine and rosin; Thos. Henshelwood & Co. Glasgow, anodine dyes, glues, etc.; Atkinson Bros., Milton Works, Sheffield, cutlery in all styles; John Lovering & Co. Cornwall, china clays in all grades; Starr Manufacturing Co. Halifax, N.S., makers of the celebrated acme skates, and many others. He sells by sample only, and his trade is with wholesalers exclusively, extending to all points of Canada. The telephone call is No. 9373, and P. O. address, box 1373. Mr. Paton is a member of the Board of Trade, also of the Caledonia Society, and is President of the Montreal Amateur Athletic Association.

JAMES STEWART & CO.

AMONG the leading and reliable real estate brokers, auctioneers and commission merchants of Montreal, is the firm of James Stewart & Co., whose office is located in Temple Building, St. James street, and whose telephone number is 1857, Bell. Mr. J. H. Stewart is the active partner, and is a young man of fine business qualifications, a native of Montreal, and from 1880 to 1885 he held the responsible position of cashier with the *Herald* newspaper of this city, and was also one of the founders of the *Times* newspaper. In 1888 he decided to enter business on his own account, and so embarked in that of real estate, auction and the commission business. He makes a specialty of real estate sales at auction, and also transacts

a general real estate business in all its branches, making loans and investments, buying, selling, leasing, exchanging and negotiating loans. Few possess a more accurate knowledge of values, and he makes a specialty of subdivisions, and always has on his books the most desirable property, both for residential and business purposes. He handles Cot. St. Antoine and also Kensington subdivision property and much other valuable and desirable properties and his services are greatly in demand. Mr. Stewart is a pushing business man and of the strictest integrity. He is a prominent member of the Board of Trade and also several of the city clubs.

R. W. WEBB

APHARMACY where the high character of the management renders mistakes impossible is that of Mr. R. W. Webb, located at No. 2263 St. Catherine street. The business of this well-known establishment was founded over twenty years ago by Mr. H. F. Jackson, and has been under the efficient management of its present proprietor since August, 1891. Mr. Webb, who is a graduate of the Montreal College of Pharmacy, is a gentleman of extended experience in the business, and for several years was chief dispensing clerk in the establishment of his predecessor. The store is 25 x 75 feet in dimensions, neatly fitted up and replete with a large and carefully selected stock, consisting of pure drugs, medicines, and chemicals in great variety, extracts, acids, and flavors, medicinal herbs, roots, barks, and botanic medicines, all the standard proprietary remedies, sanitary preparations and druggists' sundries, pure wines and liquors for medicinal use, mineral waters, toilet articles, soaps, perfumes, etc. Mr. Webb devotes special attention to filling physicians' prescriptions, which is done at any hour of the day or night, Sundays included, and four competent clerks assist him in giving prompt and courteous attention to patrons. Mr. Webb is sole proprietor and manufacturer of several popular specialties, such as Jackson's indelible marking ink, Jackson's antibilious pills, Jackson's pure violet powder, Jackson's English lavender water, etc., etc. He is a native of Quebec, a member of the Quebec Ph. Association, and the Retail Druggists' Association.

WM. MCGOWAN & SON

APOPULAR reliable establishment in this section of the city is that of Wm. McGowan & Son, the cheap cash grocers, situated at the corner St. Lawrence Main and Ontario streets. The business was established twenty-five years ago by the senior member of the firm near the St. Lawrence Market, and subsequently removed to the premises

now occupied. In 1886 he took his son, Mr. John H. McGowan in partnership, and the business has since been continued under the present firm name. The store has a floor area of 20 x 50 feet, and is neatly and tastefully fitted up. The stock embraces besides choice teas and coffees a full line of everything in the way of staple and fancy groceries and provisions, including hams and bacon, fruit and country produce, also the finest imported and domestic wines and liquors, bottled expressly for a family trade. Fine table butter being a specialty. Three assistants are employed and orders receive prompt attention and are delivered free of charge. Messrs. McGowan & Son are natives of Montreal, business men of enterprise and experience, and sustain an excellent reputation in business circles.

JAMES DENNISON

ONE of the finest and best equipped establishments in Montreal, devoted to the promotion of the photographic art, is that of Mr. James Dennison, located at No. 112 Vite street. This gentleman, who was born in England, came to this city some six years ago, and in the early part of 1892 he founded his present business. He has since secured a large and high class patronage, and his business is steadily expanding. His gallery occupies the main floor of a building 20 x 95 feet. These premises are commodious in proportions, well lighted and equipped with all the latest modern apparatus and appliances requisite to the service. Mr. Dennison's specialties are fine portrait and landscape work, also the collateral branches of the reproductive art in its highest development, and evidencing in their production the skill and taste promoted and made perfect by years of experience and study. This establishment is very attractive in all particulars, and nothing has been left wanting to maintain the well established reputation already enjoyed with admirers of artistic designs and superior workmanship here and elsewhere. There is a steady increase in the demand for Mr. Dennison's views series, and the verdict of approval and admiration attests the high estimate placed upon them.

HENRY WHITTALL

THE opportunities that this city offers to young men of enterprise and industry, combined with ability and a practical knowledge of some branch of trade are well illustrated by the history of Mr. Henry Whittall, watchmaker and jeweler, at No. 409 1/2 Wellington street. Mr. Whittall was born in Birmingham, Eng., where he learned the artistic industry of which he is now one of our ablest exponents. In 1882 he landed in Montreal, a stranger among strangers, knowing nobody and unknown to all, yet

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within three days he had secured employment with Mr. Geo. Bailey, with whose house he remained connected during the following ten years. Active and ambitious, he resolved to embark in business on his own account, and in 1892 he founded his present concern, in premises located on St. Etienne street. His trade soon outstripped the facilities of the latter, and in May, 1893, he removed to his present commodious quarters. His store is handsomely fitted up, its appointments are elegant, and everything is tasteful and in perfect keeping with the nature of his business. The stock includes handsome gold and silver watches of all the leading makes, diamonds, and diamond jewelry, novelties in earrings, brooches, pendants, necklaces, bracelets, scarf and lace pins, finger rings, chains, charms, locket, and elegant jewelry of every description. French, Swiss and American clocks, plated and silverware, bronzes, spectacles, opera and field glasses, etc., etc. Every article sold in this establishment is fully warranted, and all work executed is guaranteed to prove satisfactory. Fine watch and general jewelry repairs are executed in a prompt and superior manner, while in all lines prices are extremely reasonable. Mr. Whittall is essentially a practical man, and there are few in this city who possess as comprehensive a knowledge of all the details of his craft. He is a member of the A. O. U. W., also of the I. O. F.

CANADA SUPPLY CO.

THIS company is ably conducted by reliable business men and its plan is one that is honorable. Clubs of 35 persons are formed, each paying \$1.00 every week, a drawing is made and the holder of the contract bearing the corresponding number to the prize receives \$35. in furniture, household goods, boots and shoes, clothing, watches, jewelry, sewing machines etc., in fact goods and merchandise of any kind excepting coal and wood which will be shortly added to the list. Messrs. J. P. and J. D. Coullée, the head officers of this enterprise were both born in Cedars, Soulanges County, P.Q., and are the sons of M. Coullée, who for a period of twenty years was a member of Parliament for that county. Mr. J. P. Coullée is a member of the Chambre de Commerce, the Dry Goods Clerks Association, Artizan Society, St. Joseph's Society and St. Peter's Society and Deputy of the C.O.F., and formed twenty-two courts last year of that Order. He also belongs to the C.B.L. and St. Jean Baptiste Association and is Minister of Commerce in the Mock Parliament in Montreal and is a strong member of the Young Men's Conservative Club and the Sir John A. Macdonald Club. Mr. J. D. Coullée is actively engaged in the piano and sewing machine business and belongs to St. Joseph's, St. Peter's, Artizan and other societies and the C.O.F. This company is about to become incorporated with \$50,000 Capital.

R. TURNER.

AN old established and leading house, which has always been noted for the standard excellence of its goods is that of Mr. R. Turner, the popular grocer, at No. 601 Wellington street. Mr. Turner founded this concern some twenty years ago, and throughout its whole history it has been conducted with success. For a period of eighteen years the premises occupied were on the other side of the street from the present stand, the latter being taken possession of in 1891 and is especially adapted for the business. The large stock embraces everything in the line of staple and fancy groceries and here are to be obtained at lowest current prices the best grades of teas, coffees, cocoas, chocolates and spices, canned and bottled goods, table delicacies, sauces, condiments, pickles, relishes, jams, jellies, sardines, olives, olive oils, foreign and native fruits, dried fruit, nuts and raisins, the best brands of family flour, baking powders, prepared cereals, and farinaceous foods, bakers, and laundry supplies, provisions and all grocers' sundries. French creamery butter, milk, cream, and eggs are received daily, and a large trade is catered to, necessitating the services of three assistants and delivery waggons. Mr. Turner, who is a native of Quebec, is one of our most prominently known business men. He filled the position of clerk of the village of St. Gabriel during nine years, and is at present a member of the Board of Directors of the Royal Mutual Building Society of Point St. Charles. He is also a member of the Board of Trade.

L. MAZURET.

A POPULAR house, whose operations extend to all parts of the Dominion is that of Mr. L. Mazuret, manufacturer of spring beds and bedsteads, mattresses, etc., at Nos. 654 and 656 St. Lawrence street. It was founded by Mr. Mazuret in 1888, and its management has been such that to-day it ranks high in the manufacturing world of Montreal. He utilizes a 60 x 60 foot building, part thereof being devoted to manufacturing purposes, and the balance to show rooms. All work executed here is done exclusively by hand and as none but the best skilled workmen are employed, and Mr. Mazuret superintends all the operations of his house, he can in every instance guarantee the perfection of his products. Mr. Mazuret brings to bear a perfect knowledge of the trade and the range of work embraces the manufacture for the wholesale and retail trades of spring beds, bedsteads, woolen and horse-hair mattresses, feathers and fixtures, furniture, etc., of which a large assortment is always carried. Mr. Mazuret is the inventor and patentee of the combined spring bed and bedstead, which has met with great favor and which fills a want that

has long been felt. His prices cannot be duplicated, and we strongly urge upon dealers to write for his catalogue which is mailed free on application. The Telephone call is 6632. Mr. Mazuret is a widely-known and highly esteemed business man and citizen, and during twenty-seven years filled the responsible position of steward of the Government Penitentiary at St. Vincent de Paul.

EMERY LAFONTAINE.

THE profession of the civil engineer is an arduous and responsible one, and exacts from those who would be successful in its practice, eminent ability and high scientific attainments. Among those who have recently established themselves in this line of business in Montreal, and have in the brief period of two years gained an enviable reputation for skill and reliability we find Mr. Emery Lafontaine, who has his offices in the Temple Building. Born in Napierville, P.Q., Mr. Lafontaine was educated in this city, graduating from the Montreal College, and the Polytechnic. He then proceeded to Ghent, Belgium, and after a severe course of study, graduated from the famous University of that city. Was appointed by the Mercier Government as an superintendent of the construction of iron bridges in municipalities, but was released July, 1893, by the present government. He has the contract for the construction of the Brock street tunnel, for the city of Montreal, 666 feet long, and 30 feet in diameter. Mr. Lafontaine is a member of the Canadian Society of Civil Engineers.

WM. REED & CO.

PROMINENT among the leading custom house brokers in this city, if not its oldest one, is the house of William Reed & Co., of No. 209 Commissioners street. The business was established by Mr. William Reed in 1854, and successfully conducted by him till 1881, when his son was admitted, and the present style adopted. They transact a general custom house brokerage business, making out the necessary papers, attending to invoices, paying duties, in fact adjusting all matters appertaining to the business. They occupy the same office in which the business was founded, and employ a full staff of efficient assistants. They do a very large business, and number among their permanent customers, a large portion of the leading importers of the city, who represent nearly every branch of trade, dry goods, drugs, hardware, wines, woolens, linens, table delicacies, silver and plated ware, jewelry, in fact most everything imported into this city to any extent passes through their hands. The senior partner Mr. William Reed is a native of Kilmarnock, Scotland, but has been an hon-

ored resident of this city for half a century. He is a thorough going business man, conversant with every feature and detail of his profession, is an esteemed member of the Board of Trade, and as a broker and citizen stands second to none in the estimation of the best commercial and social circles. His son, Mr. Stewart Keed, is a native of this city, is also a member of the Board of Trade. Such houses as this are not only a source of strength to the city, but also a credit to the mercantile community with which they are identified.

E. E. COPELAND & CO.

ONE of the oldest and best known houses in Montreal is its special line is that of E. E. Copeland & Co., importers and dealers in moulding sand, fire clay, fire brick and foundry supplies. The business was established some years ago by Mr. C. Copeland, who was also active in the coal trade. In 1891 after his death the business was taken up by Copeland & Co., and a year later, 1892, this firm was succeeded by E. E. Copeland & Co., at which time Mr. Henry W. Atwater became a partner and the present firm name adopted. The office of the firm is room 72 Imperial Building. They represent Whitehead Bros., of New York, moulding sand, also Newton & Co., of Albany, N.Y., manufacturers of fire brick, fire clay, etc., and others of like reputation. Mr. E. E. Copeland is a native of the State of New York, and has been a resident of Montreal thirty-five years. During the summer from May until October he conducts a summer resort, leased from the Government, at Mistiquiche, P. Q., which is popular with the best classes of the community. Mr. Atwater was born and raised in Montreal, and for a period of forty years was active in the paint, oil and glass trade, and subsequently was for nine years a member of the firm of DeZouché & Atwater, dealers in pianos, etc. He is a member of the Board of Trade and a stock holder in the City and District Savings Bank.

LABELLE & CO.

NO HOUSE in this section of the city has achieved a more enviable reputation for handling first-class goods or for honorable and upright dealing than that of Messrs. Labelle & Company, dealers in dry goods, notions, etc., and merchant tailors, at No. 1099 St. Lawrence street, corner of Rachel, and opposite the St. Jean Baptiste Market. This concern was established in 1868 by Mr. B. E. Labelle, and during the twenty-five years that have since intervened, its history has been a brilliant record of success and prosperity. In 1888 Mr. Labelle donated his interest in the business to his son, J. K. Labelle, and the business has since been carried on by the latter under the firm name

of Labelle & Company. The premises consist of the ground floor and basement of a 30 x 64 ft. building, located in one of the busiest parts of the city. The store is tastefully fitted up, and painstaking assistants attend to the wants of customers. The stock is very large and comprehensive, embracing everything in staple and fancy dry goods, millinery goods, gent's furnishings, etc., and the house is a widely known headquarters for langens. Merchant tailoring is a *leading specialty*, and the garments turned out here are recognized as perfect in every respect, while moderate prices are the rule in every department. Both father and son are natives of Montreal, the former being one of its most highly respected business men. He is a member of the C. O. F. The telephone call is 6383.

DUNLOP & HERIOT

ONE of Montreal's leading firms of architects is that of Messrs. Dunlop & Heriot, whose offices are No. 72 on the fourth floor of the Temple building. Mr. A. E. Dunlop has been actively engaged as an architect a period of twenty-five years. He was born in Montreal and has embellished his native city with many of the finest churches, buildings and residences; among these are St. James' Methodist Church on St. Catherine street, the handsome Temple building on St. James street, Queen's Hotel, St. James and Windsor street, residence of Mr. Farman on McGregor street, and others; the Davis cigar factory which is pronounced the finest in America, and J. C. Wilson & Co.'s Paper Mills La Clute, P. Q. Mr. J. C. A. Heriot is also a native of Montreal and is a graduate of Cornell University, N.Y. He was assistant superintendent of construction of the State Capital building at Albany, N.Y. and subsequently in the employ of Bremner & Tryon architects in the city of New York. He returned to this city in 1893 and formed a partnership with Mr. Dunlop, who is one of the oldest and best known architects in Montreal. He is one of the Council of the Royal Canadian Academicians also of the Architects Association of Quebec, a member of the Board of Trade and of the Metropolitan and City Clubs. Mr. Heriot is a young man and a prominent member of the Architects' Association of Quebec.

L. HARRIS.

ONE of the oldest as well as most reliable real estate and business agents in Montreal is Mr. L. Harris, who is also a surgeon chiropodist, whose office is No. 1088 St. Catherine street. Mr. Harris has been established in business a period of twenty-eight years as a real estate dealer and brings to bear a wide range of practical experience, so essential to the best interests of investors and property owners. He buys, sells, exchanges, leases and lets property,

collects rents, manages estates, negotiates loans and has some of the most eligible properties in the city and suburbs for investment purposes. He also forms partnerships and has rare opportunities to offer all desirous of entering business life. As a surgeon chiropodist he has a wide reputation and stands at the head of all others in the city. Among his references are Lieut. Governors, M.P.'s, Senators, Mayors and distinguished citizens. Prof. Harris was born in Poland and has been a resident of Montreal for thirty years. He is a courteous, agreeable gentleman, and a popular member of the Freemason's, A.O.U.W., Select Knights, Sons of Benjamin and the Foresters.

D. BATTERSBY.

THE leading general passenger and tourist agency in the Dominion of Canada is that conducted by Mr. D. Battersby, whose offices are located at 178 St. James street. This business was inaugurated in 1870 by Mr. Battersby, who became the agent of the "National Line of Steamers, which were at that time the fastest, best equipped and handsomest steamers afloat. He rapidly developed the business, until to-day he is the general passenger agent for all the important steamship lines in Canada, the United States and Europe, and Canadian passenger agent for the London and Northwestern Railway. He also operates the largest and most reliable American and European Tourist Agency in Canada, booking passengers through to any point in Europe and by any desired route. Tickets are issued at special rates to Paris, Berlin, Hamburg, Vienna, Rome, St. Petersburg, and all parts of Europe, Savannah, New Orleans, Florida, West Indies, California and all parts of South America, India, Australia, Japan, etc. Mr. Battersby is also the publisher of "Battersby's Railway and Travellers Guide," Tourist's Guide, etc. He was born in the Isle of Man, came to Montreal in 1867, and is to-day the oldest and most thoroughly posted man in Canada in his line of business. If an individual or party desire to follow a route out of the regular course, he issues order forms which are accepted by any line in the world. Mr. Battersby has seen active military service for many years, having served with the Southern army in the great war of the Rebellion in the States. He also served in the 6th Fusiliers in Her Majesty's service, retiring with the rank of Quartermaster. He is a Justice of the Peace and an influential member of the Montreal Board of Trade and also the Sons of England.

T. A. GAUTHIER.

ONE of the most successful house and sign painters, decorators, grainers and paper hangers in this sec-

tion of Montreal, is Mr. T. A. Gauthier, whose shop is situated at 55 St. Dominique street. This business was founded 9 years ago, by Mr. Gauthier, who is a thoroughly practical designer and expert decorative painter of 34 years experience, and was formerly in business on St. Urbain street. He is prepared to enter into contracts for all classes of work, including sign painting, frescoing, ceiling and wall decorations, and pays special attention to the painting and decorating of churches, stores, banks, fine dwellings, etc. Mr. Gauthier employs 20 first-class workmen, and has lately painted and decorated the following, viz.:—St. Peter's Church, Congregational Chapel, Cadieux street; Academy Bourjois, Chaput Fils Store, Mr. Mansfield's Residence, corner St. Loms and Lagachetiere streets; Banque de Hochelaga, Three Rivers P.Q.; Branch Banque de Hochelaga, St. Henri P.Q., and many others. Moderate prices prevail for all work, and the Telephone call of the office is 6630. Mr. Gauthier was born in Boucherville, P.Q., but has resided in Montreal for the last 39 years. He is highly esteemed for his skill, ability and integrity, and was previously for seven years with Nunn & O'Brien, and fourteen years with Loves & Laurant. Mr. Gauthier is a popular member of St. Joseph's Society and also of the Chamber of Commerce.

ALFRED H. WILSON & CO.

A PROMINENT and active real estate firm of this city is that of Alfred H. Wilson & Co., who occupy large and commodious offices at 14 Imperial Building, corner St. James street and Place de Armes. This business was established six years ago by Messrs. Alfred H. Wilson and W. S. O. Frost, who conducted same until 1892, when Mr. Frost passed away. The style of firm then being changed to Alfred H. Wilson & Co.; Mr. Wilson being the active partner. The principal business is the buying, selling and exchanging of real estate, improved and unimproved, also land contracts, and transacts a general real estate commission business, taking full charge of estates for resident and non-resident owners; paying taxes, collecting rents, placing insurance, houses rented, etc. He has at all times a very extensive list of all kinds of property at reasonable prices to select from and is abundantly responsible. Mr. Wilson accords the fairest dealing, and all representations made by him may be relied upon. He enjoys the full confidence of all with whom he deals, and brings to the business the strictest integrity. He is a native of Warwickshire, England and has resided in Montreal eight years. For one and a half years he was identified with the Bank of British North America. He is also a prominent member of the St. George's Club and the St. George's Society.

JOSEPH MANTON.

AN important establishment in this section of Montreal, is that of Mr. Joseph Manton, located at No. 499 Craig Street. The industry was established in 1859 by the present proprietor on St. James Street, and from thence removed to 699 Craig Street, and thence to the present location where business has been conducted the last 21 years. Mr. Manton now occupies a ground floor 22x65 feet perfectly fitted up, having all conveniences. The line of business engaged in is that of dealing in and the manufacturing of all kinds of small fire arms, guns and pistols of every description. He also carries in stock a fine line of fire arms, sporting rifles and guns, ammunition and all the articles and supplies belonging to the trade, and sportsmen will always find a complete outfit at this reliable house. Mr. Manton is the inventor and patentee of the "Manton Rifle," so highly commended and spoken of by the *London Mechanics' Magazine*. He served an apprenticeship with W. C. Scott & Son, fire arm manufacturers, Birmingham, England, and was in their employ seven years, and afterwards was identified with the business in London for four years. Thus it is seen that he has a long experience in his line. A native of England, Mr. Manton came to Montreal in 1852, where he has since resided and is an honored member of St. George's Society and also of the English Working Man's Society.

HENDERSON BROTHERS.

THE name Henderson has long been prominently identified with the wholesale trade in lumber and timber in Montreal and Canada, and the annual volume of trade transacted by Henderson Bros., is equalled by few other houses in the Dominion, and is excelled by none. This business was established by the late Mr. William Henderson, upwards of fifty years ago, and in 1884, the present proprietors succeeded their father. Both Messrs. David H. and Norman B. T. Henderson are natives of Montreal, and were born to the trade, as it were, having been intimately identified with it from their youth, and being recognized leading authorities therein. The concern has occupied its present location, towards of a quarter of a century. Fronting on William Street, the immense yards covering an area of 900,000 square feet extend back to the canal basins, where the firm have ample dock frontage. They also have direct rail connection, in fact perfect transportation facilities in every way. The main saw mill, built specially by them, is a substantial two storey structure, 50 feet by 120 in dimensions, with engine and boiler house isolated and has a large sawing capacity. A splendid 200 horse power engine supplies the motive force,

while here are the finest and most improved planing machines in America. Upwards of 50 hands find steady employment here, while the firm have large lumbering interests outside, selling at wholesale and retail and shipping in car and cargo lots to all points, including the United States, Europe, etc. Their local trade with builders and contractors is immense, and in their speciality of manufacturing dimension lumber, they have no equal, and are at all times prepared to fill the largest orders. The Messrs. Henderson are able and respected business men, and whose interests are of great commercial value to the city and whose methods and facilities render them in every respect a most desirable house with which to establish business relations. They are members of the Board of Trade.

P. E. LAYTON & BRO.

A leading house in Montreal, devoted to the importation and sale of pianos and organs, also to the tuning and repairing of the same, is that of Messrs. P. E. Layton & Brother, whose warerooms are at No. 2387 St. Catherine Street, corner of Peel. The business was established six years ago by Mr. P. E. Layton, a gentleman of the highest order of business capacity, as well as brilliant musical talent, in association with his brother, Mr. H. A. Layton. Mr. P. E. Layton is a native of London, England, and a pupil of the



Royal Normal College and Academy of Music, London. His ability as a tuner has long been a matter of public recognition, and in June 1887, Mr. Layton was honored by a gift of a complete kit of tuning instruments from H. R. H. the Princess Royal of England, as a mark of her appreciation of his talents in this direction. In 1886 he came to this city, where he had been preceded by his brother in 1883. The warerooms are 19 x 54 feet in dimensions and are very handsomely fitted up. Here is exhibited a full line of pianos and organs of the best makes, offered at moderate prices, the firm being sole agents for the celebrated Behr Bros., pianos, of New York and Evans Bros., of Ontario, Thomas & Ushridge organs, etc. A specialty is made of tuning, and the firm has the honored name of Sir Donald A. Smith, K. C. B., added to their list of patrons. Mr. H. A. Layton is a member of the society of Sons of England and the A. O. F. He especially attends to the financial part of the business, and besides being a very fair player himself, he has a thorough knowledge of the mechanism and construction of an instrument.

B. J. PETTENER.

AN old established and reliable house in Montreal engaged in the manufacture of improved boot and shoe machinery is that of Mr. B. J. Pettener, whose factory and salesroom are located at 39 and 41 William street. Mr. Pettener, who is a thoroughly expert machinist, established this industry 28 years ago at 112 Queen street, but in 1875 he removed to his present premises. Here he occupies two spacious floors and a basement, each being 80 x 80 feet in area. Mr. Pettener manufactures all kinds of boot and shoe machinery, Tapley Heel Burnishers, Standard Edge Setters, Rotary Edge Trimmers, Union Edge Setters, Improved Buzzell Sandpaper Machines, Gilmour Levelers, King Heel Trimmers, Smith Sole Cutter and Channel Machines, Washburn Heel Trimmers, Scalloping Machines, Fisher Sole Cutters, etc. These machines are unrivalled for efficiency and reliability, and have no superiors in America or Europe, while the prices quoted for them are extremely moderate. Twenty-five skilled mechanics are employed, and the workshops are fully supplied with modern tools and machinery, operated by a 45 horse power steam engine. He also manufactures and deals in brushes, rubber and felt wheels, wax inks and stains for his new methods of polishing heel shanks and bottoms of shoes. Mr. Pettener is the pioneer of this important branch of business industry in Canada, and we can with confidence recommend his goods as unsurpassed in every respect, and his trade extends throughout the entire Dominion. Mr. Pettener was born in England, but has resided in Montreal for the last thirty years, and is widely known for his superior mechanical skill and strict probity. Mr. Pettener's machines were awarded a medal for superiority at the Colonial and Indian Exhibition, London, 1886.

J. R. WALKER & CO.

THE important centre for the Canadian trade in paper stock and woollen rags is unquestionably Montreal, and the largest house in this city extensively engaged as importers and dealers is that of Messrs. J. R. Walker & Co., whose spacious warehouse is located at 15 Common street. The business was established some thirty years ago by Mr. Wm. Reid, who was succeeded by Mr. J. R. Walker in 1878. In 1892 Mr. Walker admitted his brother, Mr. Geo. P. Walker, into partnership, and the present firm style was adopted. The firm are large importers and dealers in paper stock, woollen rags, pig and scrap metals, hair, old rubber, etc., which are resold on a large scale to all the principal mills throughout the Dominion.

The warehouse occupies a four-story and basement stone building, 80 x 175 feet in dimensions, where eighty to ninety hands are regularly employed. Every appliance and convenience is here provided for the rapid handling of the immense stock, including four baling machines. The business was formerly conducted at 34 Foundling street, but eight years ago a removal was made to the present commodious quarters. Mr. J. R. Walker was born in the city of Quebec and came to Montreal twenty years ago, and to-day is one of our leading and influential business men. He is vice-president of the Dominion Leather Board Co. and president of the Montreal Blanket Co. His brother and co-partner, Mr. Geo. P. Walker, is also a native of the city of Quebec, and came to Montreal fifteen years ago. He is a director in the Montreal Blanket Co. The Messrs. Walker are honorable and enterprising merchants, liberal in all their transactions, and have secured an excellent reputation in the financial and business circles of this flourishing and growing city. The firm now operate a branch house at 311 King street, Ottawa, under the management of Mr. Alex. Dackus, while their trade, already grown to large proportions, is constantly increasing.

WALLACE DAWSON.

AMONG the able exponents of the drug trade of Montreal is to be named Mr. Wallace Dawson, whose well-appointed establishment is located at No. 169 St. Lawrence street. After a long experience and thorough course in pharmacy, Mr. Dawson entered business for himself May 1st, 1887, at his present location, and has achieved marked success in this his chosen calling. Employment is given to two competent assistants. The premises occupied are commodious, neat and well-appointed. A very choice and pure line of drugs, medicines and chemicals are carried in stock; also druggists' sundries, physicians' supplies, all sick room requisites, brushes, face powders of the purest quality, choice perfumes, toilet goods of all descriptions and all the many articles found in a first-class pharmacy and belonging to the trade. A fine line of goods is at all times maintained. A specialty is made of compounding physicians' prescriptions, which are executed with the greatest possible care and with absolute accuracy. He is the proprietor of Dawson's Emulsion of Cod Liver Oil, Dawson's Chocolate Creams, the great worm remedy; Dawson's Stop-It Toothache Cure, and other preparations, all said to be meritorious remedies by many who have tried them. This house has established a large and prosperous trade, which we are pleased to take note of. Mr. Dawson is a native

of Kingston, Ontario, but has been a resident of Montreal these thirty last years. He graduated at the Montreal College of Pharmacy class, April 15th, 1876. Mr. Dawson is a prominent member of the Quebec Pharmaceutical Association, the Knights of Pythias and also the Masonic Order. He has the high esteem of a large circle of business men and acquaintances.

C. J. COVERNTON & CO.

IN the foremost rank of the leading pharmacies of Montreal stands the old-established, reliable and trustworthy house of Messrs Covernton & Co., corner Bleury and Darchester streets, which has always maintained a most enviable reputation for superior goods and service. Its inception dates from 1868, and during the long period of twenty-five years which have since elapsed, its history has been a record of steadily increasing prosperity. The premises are 25 x 15 feet in dimensions, and the store is one of the most attractively appointed pharmacies in the city. It is fitted up with large plate-glass display windows, show-cases, cabinets, etc., and seven assistants are employed, of whom three are skilled and duly qualified pharmacists. A very large prescription and family recipe trade is supplied, and all the best appliances have been provided to secure accuracy and precision in compounding them, which is done at all hours. The stock is large and complete, and embraces everything usually found in a first-class drug store, besides many specialties for which the house is famous, such as their "Fragrant Carbolic Tooth Wash," "Syrup of Wild Cherry," "Alpine Cream" for the complexion, etc., etc. The members of this firm are all well-known and prominent citizens, whose social and professional standing is of the very highest.

E. HEUSER & CO.

ONE of the most noted importers of German, French and English cutlery, hardware, etc., in the city of Montreal is that of Messrs. E. Heuser & Co., whose offices and salesrooms are situated at 22, 24 and 26 Lemoine street. This extensive business was established in 1852, by Mr. Henry Boker, who was succeeded in 1865 by the present firm, the co-partners being Messrs. E. Heuser, H. W. Dorken and Adolf Boker. Messrs. Heuser and Dorken reside in Montreal, while Mr. Boker lives in Germany. A commodious four-story building, 40 x 60 feet, is occupied; the second floor being neatly fitted up as a showroom, and cannot be excelled in the arrangement of the samples of cutlery, etc. They sell chiefly from samples, and carry a stock valued at \$50,000. Messrs. E.

Heuser & Co. represent in Canada the following first-class houses, viz.: Henry Boker, Remscheid, Germany, hardware specialties; H. Boker & Co., Soligen, Germany, razors, scissors and pocket cutlery; Get-rader Noelle, Ludenschied, Germany, albaloid and argonoid spoons, etc.; J. Wilson, Sheffield, England, butcher and shoe knives; Francis Newton & Sons, Sheffield, England, table cutlery, etc.; Charles Vermont, Chateaufort, France, carriage axles and springs, and Heinrich Kleyer, Frankfurt-on-Main, bicycles, etc. Messrs. Heuser and Dorken were both born in Germany, but the former has resided in Montreal 29 and the latter 12 years. They are respected and honorable merchants, who have achieved success solely on the basis of their ability to import and handle the best goods only at lowest rates.

R. F. HUTCHINGS & CO.

ALTHOUGH but a comparatively brief period of time has elapsed since Messrs. R. F. Hutchings & Co. established their business in this city as retail dealers in fancy and staple dry goods, millinery goods and gents' furnishings, at No. 592 Wellington street, they have already acquired a patronage second to none in their line in this vicinity. Their house is one of the most popular and best patronized in Point St. Charles. Mr. Hutchings, who is the sole proprietor, was for many years engaged in the same line of trade in the eastern townships, of which he is a native. In 1890 he removed to this city. Here is displayed an exceedingly fine assortment of everything comprehended under the general head of dry goods, from the cheapest calicoes to the most exquisite dress fabrics, and a superb line of lace curtains, notions, fancy goods, etc., also a fine line of imported carpets, oilcloths, linoleums, etc., the prices for which are remarkably low. No inferior article is allowed to enter the stock, and patrons may feel assured of here finding first-class goods and genuine bargains. The store is 20 x 100 feet in dimensions, well arranged and tastefully fitted up, while three assistants give prompt attention to all customers, and a large first-class trade is rapidly building up. Mr. Hutchings devotes his entire attention to his business and is a prominent and active member of the Masonic Order.

BOYD & CO.

NO department of commercial enterprise in Montreal is of more direct importance to the community than the business of Custom House and forwarding agents and warehousemen. In this connection, we would call the attention of our readers to the old-established and well-known house of Boyd & Co., of No. 13 Common

street. The business was originally founded by Mr. R. H. Hamilton in 1853. Fourteen years later Boyd, Egan & Co. succeeded. In 1883 that firm was dissolved, and the business came into the control of Mr. Samuel and Mr. Hugh M. Boyd (brothers), who afterwards adopted the present name and style. The business transacted is a general custom house and forwarding one, and also warehousing, and that this firm is one of the best in the Dominion can easily be discovered by a glance at their references, which include some of the wealthiest and most influential merchants and capitalists in Canada. They are: Messrs. H. & A. Allan, Allan Line S. S. Co.; Messrs. Gillespie, Moffatt & Co.; Messrs. J. Rattray & Co.; Messrs. D. Torrance & Co.; Dominion Line S. S. Co. The premises comprise a well-appointed office and a three-story stone warehouse, 30 x 150 in dimensions, where goods of all description are stored, in bond, or duty free. They also act as agents for Davies, Turner & Co. Express, of London, Liverpool, Paris and New York; also for Neale & Wilkinson's English Express, and for Dove & Co. London and Liverpool Express; Wulkow & Cornelsen, Hamburg. Nearly half a century of successful and honorable existence is a guarantee sufficient to the public, and the unusual facilities enjoyed by them, both as to the capital and influential connections here and in Europe, enable them to conduct operations of any magnitude. Both of these gentlemen are natives of this city, have resided here all their lives, and are highly esteemed in mercantile and financial circles for their great business capacity and sterling integrity.

A. J. WHITE & CO.

THE number of patent and proprietary medicine concerns who are at present doing business throughout the United States and Canada it would be somewhat difficult to correctly determine. We make the broad statement that we do not consider that any house has been so deservedly successful as has that of Messrs. A. J. White & Co. This corporation was originally founded in New York, the headquarters being removed to London, England, in 1884, where a stock company was formed, capitalized at £120,000 in 6,000 paid up shares of £20 each. The Board of Directors consists of the following gentlemen: A. J. White, chairman, a resident of New York; Lyman Brown, also of New York; and H. K. Packard, of London, England. Branches have been established in New York, Montreal, Sydney, New South Wales, Bombay, India, and Lille, France. The Montreal office, No. 71A St. James street, was opened in 1885, and has been under the able superintendence of Mr. F. Cooper since 1888, he having been with the concern for the

past thirteen years. The manufacturing department laboratories are located in London, from whence shipments are made in bulk and bottled at the various branch establishments. Who has not heard of Mother Seigel's Syrup, Mother Seigel's Operating Pills, Mother Seigel's Soothing Ointment, and Mother Seigel's Pastes? and how many thousands of weak, nervous and debilitated sufferers throughout the world have reason to be grateful for the relief and cure obtained from this grand quartet of remedies? The A. J. White Co. are probably the most lavish advertisers on either side of



the Atlantic, while their medicines have stood the test of time, and have received the unanimous endorsement of the public, the press and the medical profession throughout the civilized globe. The flourishing financial condition of the concern may be gained from the simple statement that the net profits for the year ended June 30th, 1893, reached nearly one hundred thousand pounds sterling. The sales from this point for the past year reached £9,394. Mr. Cooper has an excellent business reputation in London, New York and Montreal, and is in every respect well qualified to promote the interests of this renowned enterprise.

F. GROSS.

AN old established house in Montreal is that of Mr. F. Gross, whose Canada Truss Factory is located at 712 Craig street. This business was first commenced by Mr. Gross in the city of Quebec, in 1856, under the title of the Canada Truss Factory, and in 1866 was removed to Montreal. Mr. Gross has had long experience in this important industry, and is considered one of the ablest and most scientific surgical instrument and truss makers in Canada. He occupies two commodious floors, each 20 x 80 feet in size, and manufactures surgical



and veterinary instruments, teat syphons for milking, elastic stockings, knee-caps, trusses, abdominal belts, air pillows, cushions, expanding steel shoulder-braces, parlor gymnasiums, syringes, ear-trumpets, conversation tubes, ear-cornets, ear-tubes, artificial ear-drums, etc. Gross' Patent Composite Radical Cure Truss is unrivalled for its reliability and efficacy in curing rupture, and is admirably adapted for adults and infants. His chest expanding steel shoulder-braces are unrivalled for ladies, gentlemen and children who have acquired a habit of stooping. He also manufactures instruments for physical deformities, artificial limbs, etc., and has in his establishment a ladies' parlor with competent female attendants to wait on ladies and children. Mr. Gross is also the inventor and patentee of the newly invented "Telephone Pad," patented in 1894. Many people suffer from the telephone receiver being pressed against the ear, but the telephone pad prevents this, and no one should use the telephone without it. Ten skilled operators are constantly employed, and the trade extends throughout the entire Dominion. Mr. Gross has resided in Canada the last 40 years, and leading surgeons and druggists in Montreal testify to the superiority of his goods.

CHARLES LAVALLEE.

MONTREAL boasts of a number of practical jewelers and diamond setters, but none are better versed in their line than Mr. Charles Lavallee, and though established as recently as March, 1893, he has already built up a large first-class trade. He occupies premises at 463 St. Lawrence street, 25 x 50 feet in dimensions, the rear of which is used for manufacturing purposes, and carries a full line of fine watches of all makes, also jewelry of all kinds. Mr. Lavallee manufactures jewelry and is one of the best diamond setters in Montreal. His workshop is equipped with lathes, drills and other fine machinery, and he gives employment to three expert workmen. He also gives special attention to repairing both watches and jewelry, doing the work in the finest possible manner, while his charges are moderate. Mr. Lavallee is a native of Sherbrooke, now a resident of this city fifteen years, and was formerly in the employ of Edmund Eaves, jeweler on St. James street. His store is very popular, and no pains are spared to provide the public with everything that is new and fashionable at the lowest prices.

JOHN H. PARKER.

MR. JOHN H. PARKER, manufacturer of the celebrated "Perfection" banjos, mandolins, guitars and bandolas, has a wide reputation and is conducting a large wholesale and retail business located at 131 Bleury street. Mr. Parker is a native of Ireland and came to the United States some twenty-five years ago, where he became proficient as a maker of stringed instruments. In 1884 he located in Montreal and five years after established the business he is now conducting with such marked success. The store contains a full stock of musical instruments of his own manufacture and also musical merchandise. Mr. Parker is the only manufacturer of banjos, guitars, mandolins and bandolas in Canada, and his celebrated instruments have a wide reputation. He is the inventor and sole manufacturer of the recently patented "Bandola," an instrument which is becoming quite popular, and all of the instruments manufactured by Mr. Parker are superior in quality of tone and guaranteed to stand this climate. Mr. Parker is a talented musician, and is popularly known as a composer and publisher of banjo and guitar music, and as an instructor on those instruments is pronounced the best in Montreal.

B. ETHIER, JR.

MR. B. ETHIER, JR., has had an experience extending over ten years in the coal and wood business, and, by economy, industry and perseverance, to-day finds him conducting one of the most extensive coal and wood yards in this section of the city. He has three yards in operation, one at 1119 St. James street, another at Napoleon street, corner Canal, and 467 Craig street. He carries a heavy stock of Scotch, American and Nova Scotia coals, anthracite and bituminous coals, the best in the market, free from slate and carefully screened, which he sells at the lowest market prices. He also carries a full line of sawed and split wood, embracing well-seasoned pine, oak and hickory, which he offers at low prices, delivered by the load or cord. A half dozen assistants are employed and five wagons; and, as Mr. Ethier buys direct from producers, inducements are offered which are not easily duplicated elsewhere. He handles about 3,000 tons of coal and 4,000 cords of wood annually. The St. James street yard has been in operation ten years, Napoleon street yard five years, the Craig street yard having been recently opened in May, 1893. Mr. Ethier is a young man, a life-long resident of Montreal, well and favorably known and a member of the Coal Exchange. Telephone call 8374.

H. DAVID.

THE boot and shoe trade has many able exponents in Montreal, and among the latest additions to its ranks is the house of Mr. H. David, at No. 1111 Ontario street. This gentleman, who was born at Sault au Recollet, has been a resident of this city for many years, during many of which he was connected with some of the most widely known boot and shoe establishments, among others that of G. L. Pettier & Company and that of Messrs. Vallie Bros. He embarked in business on his own account in October, 1893, and has since secured a large, fashionable patronage. The premises utilized form one of the most attractive retail establishments in the city. The store is 25 x 60 feet in dimensions, fitted up with large plate-glass front, and is furnished throughout in a very tasteful manner. The stock has been most carefully selected, and embraces full and complete lines for all ages and either sex, from the daintiest French kid ball slipper, to stout shoes for boys' wear. Mr. David handles the productions of only the most reputable makers, such as he can recommend and guarantee to his customers, and quotes prices that challenge competition. Mr. David is noted for his energy and business push, and we predict for him a prosperous future in his new enterprise.

P. LAMY & BRO.

ONE of the most popular dry goods establishments in this section of Montreal is that of Messrs. P. Lamy & Bro., located at 233 St. Lawrence street. This business was founded 26 years ago by Mr. Peter Lamy, who conducted it till 1876, when Mr. Hercule Lamy became a partner. The premises occupied comprise a commodious three-story stone building, which has a floor area of 1,500 square feet. The store is attractively fitted up with a handsome plate-glass front, steam heat, electric lights, etc., and a full staff of clerks, assistants, etc., is employed. The stock includes the newest silks, satins, velvets, dress fabrics of every description, ladies' and gents' furnishing goods, foreign and domestic tweeds, cloths, tailors' trimmings, linens, woollens, fancy goods, carpets, oil cloths, linoleum, etc. A specialty is made of custom work for ladies' suits, mantles, jackets, etc., and first-class tailors are attached to this establishment. This house enjoys the reputation of being emphatically the headquarters for bargains in all kinds of fancy and staple dry goods in this section of Montreal. The partners are natives of the Province of Quebec and have resided in Montreal the greater part of their lives. Mr. Peter Lamy is a Justice of the Peace for the city of Montreal and a large shareholder in the Banque d'Hochelega and the Merchants' Telephone Co., while Mr. H. Lamy is also a shareholder in the Merchants' Telephone Company.

MILLER BROS. & TOMS.

IN this era of lofty buildings the elevator is a necessary adjunct to comfort and convenience. Much inventive skill is exemplified in the construction of the various hoists of Messrs. Miller Bros. & Toms, who enjoy an excellent reputation for the high-class character of all their manufactures. The business dates back to 1869, George A. Miller & Co. being the initial style of the firm. In 1874 the firm became Miller Bros. & Mitchell, who remained thus until August, 1880, when they reorganized as Miller Bros. & Toms. The latter retired in August, 1892, but no change was made in the style. The Miller Bros. are thoroughly practical machinists, millwrights and engineers, and builders of safety passenger and freight elevators, dumb waiters, etc. They manufacture all sorts of mill machinery, cordage and mining machinery, rock drill plants, shafting, hangers, pulleys, couplings, gears, cranes, builders' derricks, winches, patent office models, etc. They make any kind of experimental machinery to order, do grain elevator work, and among their specialties we may notice the Beaudry patent upright cushioned power hammer, the Hill patent friction pulleys and cut-off couplings, Newton patent steam traps for high and low

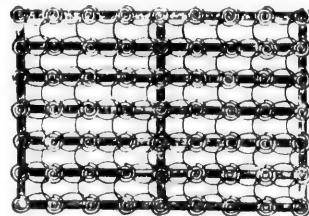
pressure, railroad tank pumps, pumps for fire purposes, Dwinell's patent hot water boilers, radiators, hot water fittings, Bell closet cisterns, time cisterns, pneumatic push cisterns, etc. They are also agents for the Dodge standard wood split pulleys. Their chief fame arises from the superiority of their elevators, which combine elegance, strength, durability and safety. They are constructed to be run by hydraulic, steam, gas engine, electric motor or hand power, fitted with automatic hatches and hatchway bars, governor and safety wedge attachments, slack cable stops and all other modern appliances. Their elevators may be seen in hundreds of buildings, among others the Imperial building, the Glenora, the Royal Victoria and General Hospitals, the Chateau Frontenac, the St. Louis hotel, Quebec, and many others. Their premises at Nos. 100 to 122 King street are fitted up with a 30 horse-power engine and all improved machinery, and about 100 skilled workmen are employed. The house has agents in Halifax, Quebec, Toronto, Victoria and Vancouver, B.C. Messrs. George A. and C. H. Miller were born in Perth, Ontario, and have both resided here for upwards of 25 years.

DOMINION NITROUS OXIDE CO.

IN the manufacture of chemically pure liquid nitrous oxide gas, the representative firm in Canada is that known as the Dominion Nitrous Oxide Co., whose office and works are situated on Dufferin square, Dorchester street. This industry was established ten years ago by Mr. Joseph Martin, who conducted it till 1892, when Mr. Geo. F. Beaman became the proprietor, and is now conducting it under the title of the Dominion Nitrous Oxide Company. The plant cost over \$5,000, and was imported from Europe. Mr. Beaman supplies nitrous oxide gas to dentists, and his trade extends throughout the Dominion. He is also proprietor of the Dominion Calcium Light Co., manufacturers of oxygen and hydrogen gases for calcium lights and stereopticons. Mr. Beaman promptly supplies calcium lights at moderate rates to theatres, tableaux, receptions, skating rinks, political meetings, parades, etc. Stereopticon entertainments are likewise given by Mr. Beaman for churches, Sunday schools, lodges, public institutions, etc., the views being splendidly illustrated by the most powerful lime light dissolving stereopticon. Several operators are employed, and some weeks 1,000 cubic feet of gas for calcium lights are manufactured here. He supplies all the principal theatres in this Province with calcium lights. Mr. G. F. Beaman is a son of Mr. H. J. Beaman, manufacturer of the Butterfield spring bed, Montreal. He is a young man of strict integrity, well and favorably known. The telephone call is 1,979, and the P. O. Box 254.

H. J. BEAMAN.

UNDOUBTEDLY the best spring bed now in the market is the "Butterfield." They have been manufactured in the United States the past ten years and were awarded a diploma at the Union Exhibition at St. Albans, Vt., 1883, and first premium at Vermont State Fair, Burlington, the same year; first premium at Mad River Valley Fair, Westfield, 1884; diploma at Franklin Co. Fair, at Sheldon, 1885; diploma at Rutland Co. Fair, Rutland, 1886, and special prize at the Agricultural and



Mechanical Exhibition, Woodstock, 1887; also silver medal at the New England Fair at Bangor, Me., in 1886. The "Butterfield" spring bed combines health, comfort, cheapness and durability in a greater degree than any other bed. The sole manufacturer of these celebrated beds in Canada is Mr. H. J. Beaman, located on Dufferin square, Dorchester street, and, wherever used, the best satisfaction has been given. He also manufactures moss, wool fibre and hair mattresses, and deals in iron and brass bedsteads, and the trade comes from all parts of Canada. Mr. Beaman is a native of Richmond, Quebec. He came to Montreal in 1882, is an enterprising business man and a prominent member of several societies.

RIENDEAU HOTEL.

MONTREAL has many superior hotels, a noteworthy one being the Riendeau Hotel, centrally located at Nos. 58-60 Jacques Cartier square. This popular hotel was opened in 1889 by Mr. Joseph Riendeau, who is an experienced hotel man. Mr. Riendeau was born in Longueuil, P. Q., near Montreal, and at one time was the proprietor of the Canada Hotel and also one of the partners of the Richelieu Hotel. He afterwards opened a hotel on St. Gabriel street, known as the Riendeau Hotel. His present hotel is a spacious four-story and basement stone building, 70 x 125 feet in size, and contains all modern improvements, steam heat, electric lights, call bells, elevator, telegraph and telephone offices, barber's shop, baths, etc. The parlors are handsomely furnished, the dining room comfortably seats a hundred guests, and is conducted on the American and European plans, the terms being only from \$2.00 to \$3.00 per day. It has on its roof a pavilion from which guests can obtain the finest views of the city and the river St. Lawrence. Mr. Riendeau is noted for having at all times the choicest and best in the market on the table and plenty of it, while the bar is fully supplied with the choicest wines, liquors, ale, beer, cigars, etc., and guests having once stopped here are sure to return when re-visiting Montreal.

THOS. LAMB.

ONE of the oldest business establishments in this city is that of Mr. Thos. Lamb, grocer, provision dealer and baker, located at No. 1141 Notre Dame street. The business was established as long ago as 1831, by Mr. James Lamb, and came under the control of the present proprietor thirty-eight years ago. The premises comprise a tastefully fitted up store with basement and an admirably equipped bakery. The stock embraces a complete assortment of staple and fancy groceries, including choice teas, coffees, pure spices, canned goods, sugars, syrups, taffies, luxuries, foreign and domestic fruits, provisions and farm and dairy products. The bakery which adjoins the store is provided with every convenience, and the finest and best nutritious brown, white, Graham, Vienna and fancy bread is baked daily and delivered to customers in all parts of the city. The capacity of the bakery is seventy-five barrels of flour a week. Everything about the establishment is neat and clean; twelve clerks and bakers are employed, and four delivery teams are kept in constant service. Mr. Lamb was born and raised in Montreal, and is a business man of energy and enterprise. He deals in only the very best quality groceries and provisions, bakes the

finest and best bread, and is moderate in his prices. Mr. Lamb is also doing a large business handling and dealing in hay, straw and grain of all kinds, and carries a large stock.

MONTREAL SHOW CASE CO.

IN this historical review we wish to make special reference to the Montreal Show Case Company, manufacturers of show cases, etc., whose show-rooms and workshops are situated at 750 and 752 Craig street. Mr. A. T. Earl is the sole proprietor, and is conducting the business under the title of the Montreal Show Case Company. The workshops are fully supplied with modern tools and machinery, operated by electric power, and ten skilled workmen are employed. The company manufactures nickel, silver, walnut, cherry, ebony and mahogany show cases, also jewelers', druggists', bar, store and office fittings, and the trade extends throughout all sections of the Dominion. This company has fitted up some of the largest and best stores in Montreal, such as Morgan & Co., dry goods; Sharpley's, jeweller, and many other first-class establishments. Mr. Earl has been in the show-case business many years, was born in New York, but has resided in Canada some time. He has worked in several leading New York and Chicago factories, and was at one time manager for the Stein Mfg. Company, Rochester, N. Y., one of the largest concerns of the kind in the United States, and was considered to make the best show cases in the different factories in which he was employed. He is widely known for his mechanical skill and integrity. The Montreal Show Case Company issues a concise illustrated catalogue, which is forwarded promptly upon application.

J. C. MACDIARMID & CO.

A NEWLY established and successful house in Montreal is that of Messrs. J. C. Macdiarmid & Co., wholesale and retail dealers in coal and wood, whose yard is located corner St. James and Guy streets. This business was established in 1890 by Messrs J. C. Macdiarmid and J. Wilson, who possess an intimate knowledge of the coal and wood trade. Their yard is three acres in area, and is supplied with the necessary sheds, while twenty men are constantly employed. The splitting and sawing shed is 40 x 25 feet in size, and is equipped with the latest improved machinery for drying, sawing and splitting wood for household use, thereby enabling the firm to cut up twenty cords of wood daily. Only the best grades of anthracite and bituminous coal

are handled and a heavy stock is always on hand, also about 1,600 cords of superior kindling wood. They cut kiln-dried kindling wood to any size required, and deliver it to any part of the city or suburbs at lowest figures, and all fuel sold by the firm is guaranteed to be full weight and measure, free from slate and other impurities. Messrs. Macdiarmid and Wilson have resided in Montreal several years and are highly esteemed for their business ability and promptness. Mr. Wilson has also a large coal and wood yard of his own, located on William street. The telephone call of the office is 8110.

F. X. GOUGEON.

A LEADING headquarters in Ville St. Henri for hardware, paints, oils, etc., is the establishment of Mr. F. X. Gougeon, located at 3620 Notre Dame street. Mr. Gougeon has been established in this section of the city a period of six years, and in 1893 removed to the premises now occupied, ground floor and basement each 25 x 75 feet in area, with a store house in the rear. The stock is large and embraces builders' hardware, shelf goods, cutlery, mechanics' tools, house furnishing goods, stoves and ranges, paints, oils, glass, etc. He is agent for the Happy Thought stoves, which are kept in stock in all sizes. The business is ably conducted by Mr. Gougeon and a large trade has been secured. He was born and brought up in St. Henri, and was one among the first to establish a store in the village, having previously been engaged in business in the city. He is very popular as an enterprising business man and has always sustained a high reputation.

IMPERIAL BRIDGE AND IRON WORKS.

IN compiling this review of the great commercial and industrial interests of Montreal, we take pleasure in giving extended notice to the Imperial Bridge and Iron Works of which Mr. A. Rousseau is the sole proprietor, who has placed this enterprise in the front rank of the trade in Canada. The works are located at Hochelaga and consist of a wood and iron structure, 195 x 90 feet in dimensions, having ample railway facilities on the line of the C. P. R. All accessories and appliances are found for the construction of railway and highway bridges, turn tables, piers, viaducts, trestles, roofs, domes, steeples, water and pipe reservoirs, girders, rolled and rivetted columns, railings, fences, castings and structural iron work of all kinds. Among the important contracts carried through by this concern is one in particular deserving of special mention, the reconstruction of the Chaudiere Bridge across the Ottawa

at Ottawa, which was accomplished in the face of great difficulties and concerning which masterly feat of bridge engineering, Mr. Henry F. Perley, chief engineer of the Department of Public Works of Canada, said in a letter to Mr. Rousseau, dated Jan 3rd, 1891: "I can only characterize that you did us one of the boldest pieces of work done in the way of bridge building in Canada, and though at times I doubted your success, yet you overcame everything by your skill and knowledge." Mr. Rousseau also reconstructed the bridge built by the firm of Rousseau & Mather across the Rideau from St Patrick street. Among those erected are the following: A highway bridge at Granville, P.Q., a bridge at Laprairie, P.Q., for the C. P. R., and another at Varennes; also one at St. Polycarpe, P.Q.; Marieville, P.Q., etc. Mr. Rousseau is a practical engineer and has made the building and re-construction of highway and railway bridges a special study. He is an old resident of this city, having served as alderman for several years, and is one of the most prominent members of the Board of Trade. He is a business man of sound judgment, sterling integrity and the strictest sense of commercial honor, and stands high in the estimation of the leading business and financial citizens of Montreal.

WALTER WARDLE, JR.

A LEADING and representative veterinary surgeon in Montreal is Dr. Walter Wardle, Jr., the popular proprietor of the Balmoral Stables, at Nos. 407 and 409 Aqueduct street. This gentleman, who is a native of the city, graduated from the Montreal Veterinary College, class of '82. He was for some time engaged in mercantile pursuits, being connected with a leading wholesale local firm. In 1890 he commenced to practise his profession, and the success which he has achieved therein is the best proof of his skill and ability. The stables and hospital utilized by him were specially erected for the purpose by his father three years ago, and constitute one of the best equipped establishments of the type in the province. The building is of brick, 30 x 65 feet in dimensions, containing two box and fourteen ordinary stalls, which are well ventilated, drained and lighted, and the equipment is perfect in every respect. Dr. Wardle's reputation as a practitioner in all ailments of the horse, also bovine disorders and ailments of domesticated animals, is widespread, and his record as a successful manipulator of the surgeon's knife and skill in the diagnosis and treatment of equine diseases is most enviable, and his practice is rapidly assuming great magnitude. Dr. Wardle is a popular young gentleman, and is highly respected as a skilled exponent of this important profession.

LIONEL J. TROTTER.

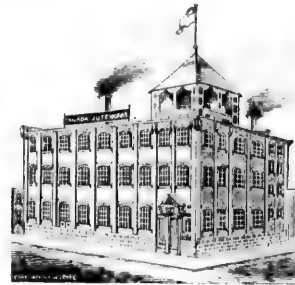
FEW persons besides those directly interested have anything like a true conception of the important service rendered to the mercantile and manufacturing community by the custom house agent. Among the widely-known houses engaged in this important line of business in Montreal, that of Mr. Lionel J. Trotter, custom house agent and forwarder, ranks foremost. This business was established several years ago by the firm of Trotter Bros., April 1st, 1891, the custom house branch was transferred to Mr. L. J. Trotter and has since been carried on under his own name, with offices at No. 13 St. John street. Mr. Trotter's eminently successful career renders the house one of the most experienced, reliable and responsible in the Dominion, than which no stronger evidence could be afforded than the large and continuous patronage he enjoys from many of the leading importing houses in Canada. Mr. Trotter takes full charge of all duties attending the passage of goods through the Custom House, and effects their rapid and safe transition to destination. He also carries on a general warehouse business, storing goods in bond or free. He is the resident business agent of E. T. Mason & Co., importers of Chinese and Japanese silks, etc. The Telephone call of his office is 2350, and his Post Office address, Box 1727. Mr. Trotter is a native of Gloucestershire, Eng., and has been prominent in Montreal business circles since 1881.

MERRILL'S CARPET STORE.

THE foundation of this prosperous business dates from 1845, when it was founded by W. H. & E. H. Merrill, the present proprietor, Mr. A. L. C. Merrill, succeeding in 1878. The premises now occupied, consisting of the ground and first floor and basement, each 25 x 100 feet, of the building No. 1670 Notre Dame street, have been utilized for the purposes of the business a period of 24 years, during which time it has been rebuilt twice at a cost of \$50,000. The stock carried is one of the largest and most complete to be found in the city, the assortment embracing handsome Axminster and Wilton, Brussels, tupestry, imperial, Kidderminster and other kinds of carpets in new patterns and combinations of colors and shades, also coxma matting, crumb cloths, and English and American oil cloths, lineoleums and corkcarpets being a leading specialty, and reasonable prices are always the rule of this popular house. Mr. Merrill, who was born in Rockingham, Vt., has been a resident of Canada since 1848, when he went in business with his brothers. He is unquestionably the leading importer and dealer in carpets and oil-cloths in the city, and his resources enable him to fill orders in a manner that cannot be but satisfactory as to quality of goods and prices.

THE CANADA JUTE COMPANY.

THIS company may be said to be unmistakably the most progressive concern of its kind in Canada, and the secret of its rapid growth and extensive business is to be found in the fact that the company started out on the principle of supplying the trade with the best class of goods at the lowest possible prices, promptness in the execution of their orders, and dealing liberally with its patrons. The premises occupied at 17, 19 and 21 St. Martin street comprise a three-



story brick building, 140 x 100 feet in dimensions, equipped with steam power and the latest mechanical appliances known to the trade. Constant employment is provided here for a force of fifty skilled and experienced operatives, and the output capacity aggregates no less than thirty thousand bags per diem. The executive management of this progressive corporation is in the hands of prudent and experienced business men, whose names are thoroughly familiar throughout financial and commercial circles as those of most honorable and capable citizens. They are as follows: Hon. Geo. A. Drummond, President; Robert Cowans, Vice-President; Mr. Francis Braidwood, the Secretary-Treasurer and Manager. With such a distinguished personnel constituting its executive management and wielding such an important influence as the Canada Jute Company does, Montreal is to be congratulated in having the headquarters of the concern located in her midst.

C. W. HENDERSON.

A REPRESENTATIVE house in Montreal is that of Mr. C. W. Henderson, manufacturer and contractor of electrical supplies, whose workshops and store are situated corner Bleury and Jurors streets. This business was established in 1891 by Mr. C. W. Henderson on St. James street, and was continued there till May, 1893, when it was removed to its present



central location. Mr. Henderson is a thoroughly practical and expert electrical engineer, fully conversant with every feature and detail of this important industry. He occupies a spacious floor and basement, each being 100 x 25 feet in area, the workshops being fully supplied with modern tools, appliances and machinery, and fifteen first-class workmen are employed. Mr. Henderson manufactures experimental apparatus and models, makes commutators and repairs all kinds of armatures and electrical apparatus, storage batteries

are recharged, and miniature incandescent lamps and doctors' and dentists' electrical apparatus manufactured. He also attends to electric wiring, and imports from the most celebrated British and American houses all descriptions of electrical apparatus, and the trade, which is both wholesale and retail, extends throughout Montreal and the province of Quebec. Mr. Henderson intends immediately to make additions to his premises owing to his rapidly increasing trade, and already has fitted up with electrical fittings some of the finest buildings in the city. He has had long experience in electrical work in several American cities, and was formerly in the employ of the Royal Electric Co. and the Edison Electric Co., of Montreal. The Bell telephone call of the office is 1123.

W. S. WALKER.

PROMINENT among the representative houses in the jewelry business in Montreal is that of Mr. W. S. Walker, whose store is situated at 211 St. James street, Nordheimer's Building. This extensive business was established in 1854 by Mr. W. S. Walker, who died, after an honorable and successful career, December, 1892. The business is still continued by his estate, Mr. W. J. Walker, his grandson, being the manager. The premises comprise a spacious ground floor and basement, each being 25 x 140 feet in size, extending to Fortification lane, with room in rear, 60 x 70 feet in area. The store is elegantly equipped with handsome walnut fixtures, cabinets, cases, plate glass front, electric lights, etc., and contains about \$75,000 worth of first-class jewelry, etc. Here is constantly on hand a magnificent assortment of jewelry, diamonds and other precious stones, ladies' and gentlemen's vest

chains, bracelets, rings, earrings, lockets, brooches, charms, lace pins, scarf pins, and other articles too numerous to mention, also full lines of silver and silver plated ware, including urns, ice pichers, tea and coffee sets, fruit stands, berry dishes, card receivers, etc., and French and English clocks. Repairing of fine watches and jewelry is a specialty, the work being at all times intrusted to first class workmen. In precious stones Mr. Walker has a superior assortment of diamonds, rubies, sapphires, emeralds, pearls, opals, turquoises, etc., and possesses many matched diamonds of rare beauty, which cannot be readily duplicated elsewhere. Mr. W. J. Walker is an excellent judge of diamonds and precious stones and an expert jeweler. He is a prominent member of the Montreal Amateur Athletic Association and is also connected with several benevolent societies. The telephone call of the office is 9039.

JOSEPH QUINTAL.

THERE is probably no house engaged in handling grain, cuts, mill-feed and hay in the Montreal market which is more favorably known than that of Mr. Joseph Quintal, whose office is at 223 Commissioners street. Established in 1885 by Quintal & Lemay and afterwards conducted by Daigneault & Quintal till 1891, when the present proprietor assumed sole control, it has received a liberal patronage. Mr. Quintal is a direct receiver of grain, feed and baled hay from all parts of the Dominion, which he exports to Liverpool, London, France, Germany and Belgium. He is also doing a large trade locally and with the United States. Besides manifest advantages, this house enjoys exceptional facilities in respect to sources of supply and business connections, and is in a position to meet any demands of the trade, and offer the most liberal inducements in addition. The business is conducted on sound principles coupled with liberal and equitable methods. Its management is characterized by energy and push. All orders receive immediate attention and are filled with the least delay and great care. The firm invite correspondence. Mr. Quintal is a native of this city, is highly respected and esteemed in the best business and social circles. He is prominently identified with the Board of Trade and Corn Exchange, and is also a member of the C.M.B.A.

C. P. FABIEN.

MONTREAL has a most important industry in the establishment of Mr. C. P. Fabien, dealer in furniture of all kinds, upholsterer and wholesale manufacturer of ice-chests and refrigerators at No. 3169 Notre Dame street, Ste. Cunegonde. This gentleman is a native of Montreal and was for many years in the employment

of Mr. Rutherford, the well-known manufacturer of furniture, with whom he acquired a thorough practical knowledge of the trade in all its branches. He embarked in business on his own account in 1881, and has since built up a large trade and influential business connections. The premises occupied by him during the first eight years of his business career were located on the corner of Napoleon and Notre Dame streets, but in 1889 the rapidly and steadily increasing requirements of his trade rendered necessary a removal to more commodious quarters. His factory is a three-story substantial brick structure, 20 x 111 feet in area, while the warehouses occupy the two first floors and basement of a 30 x 100 feet building, and Mr. Fabien has now in the course of erection a three-story brick building, 96 x 30 feet in dimensions, to be used as a storage warehouse, which will complete a first-class equipment. Mr. Fabien is a practical man of marked skill and ability who is a worker in every sense of the word, enforcing a thorough system of organization, and affording steady employment to an average force of thirty hands. His ambition to excel is generally recognized; his goods command the best class of trade on their merits, and are admittedly the best made in Canada. Manufacturing and handling all grades, he is fully prepared to meet every requirement, and gives satisfaction. Upholstering and repairing are also attended to, and his prices are fair and moderate. Mr. Fabien is an esteemed resident of the Ste. Cuneconde, and has ever retained the confidence of leading commercial circles. He is a prominent and influential member of St. Joseph's Society, of St. Henri.

J. A. MATHEWSON & CO.

A PROMINENT house in the city of Montreal is that of Messrs. J. A. Mathewson & Co., importers and wholesale grocers, whose offices and salesrooms are situated at 202 McGill street. This business was founded originally in 1831, and was first located on St. Paul street, and was both wholesale and retail. In 1854 the retail trade was discontinued and the firm embarked exclusively in the wholesale line. The premises embrace a spacious three-story and basement building, 30 x 105 feet in area, with a three-story and basement warehouse, 80 x 40 feet in size. The stock carried is extensive and well selected, and includes everything pertaining to the staple grocery trade. Messrs. J. A. Mathewson & Co. make a specialty of teas. In farinaceous goods, sugars, syrups, canned goods, dried fruits, soaps, etc., they are always prepared to offer substantial inducements to jobbers and retailers. They import direct from Great Britain, Mediterranean ports, the West Indies, Holland and the United States, and handle goods which are absolutely unexcelled for quality, purity and general excellence. The trade

extends chiefly throughout Quebec and Ontario, as well as a brisk local trade. Nine clerks are employed in the house, and they also have six travelling salesmen on the road. Mr. J. A. Mathewson was born in the north of Ireland, while his sons are natives of Montreal. The partners are highly regarded in trade circles for their integrity, and those interested in establishing relations with this responsible firm will obtain advantages not surpassed elsewhere in this Dominion.

J. LECOMPTÉ & SON.

A NEWLY established and one of the most reliable firms in this section of Montreal actively engaged in plumbing, roofing and metal work is that of Messrs. J. Lecompté & Son, whose store is located at 160 St. Laurent street. This steadily increasing business was established three years ago by Messrs. Jerome and Gaspar Lecompté, who have already secured a liberal and influential patronage. They occupy a commodious store and keep in stock lead and iron pipe, water closets, sinks, sewer traps, boilers, gas and steam fittings, and all kinds of necessary supplies. An average force of twenty-five hands is employed through the season, and contracts are taken for the entire fitting-up of buildings, residences, factories, stores, etc. Dwellings and buildings of all kinds are also fitted up with pipes, water, steam and gas being introduced, while roofing, repairing and jobbing are carefully attended to at moderate prices. Only the best materials are utilized, and all work is turned out in a first-class manner to the entire satisfaction of patrons. Messrs. J. Lecompté & Son have done lately a large amount of work on the following, viz.: Hack River church, St. Martin's convent, several residences in St. Therese Parish, etc., and are now making cornices for the new Knox estate building on St. James street. Both partners are natives of Montreal and are popular members of the Catholic Foresters. They are highly regarded for their just methods, and are conceded by architects, builders and owners of property to be among the best plumbers, roofers, gas and steam-fitters in the city. Mr. J. Lecompté was formerly foreman for Drapeau & Savignac, plumbers, of Montreal.

THOMAS W. PEEL & CO.

A FIRM which has achieved an enviable reputation for the superiority of its product in this line is that of Messrs. Thos. W. Peel & Co., whose large yards are located on Fullam street. They began the manufacture of brick in 1886, and the demand for brick of their manufacture has steadily increased. Their yards cover

several acres, and here they have erected six kilns, possessing every convenience, operated by steam power and pronounced the finest in the Province. Their capacity is 6,000,000 of bricks a year. Messrs. Peel are recognized authorities upon the manufacture of brick, and the result is seen in their magnificent quality, contracted for specially in the erection of many of the largest new buildings in the city. Messrs. Peel are contractors for brickwork, and have done the brickwork on such prominent structures as the New York Life Insurance Building, the Dufferin School, Montreal General Hospital, Windsor Hotel, Belding & Paul's silk factory, McDonald and Co.'s tobacco factory, etc. The firm enjoy a national reputation for the quality of their material, and can always be relied upon to execute contracts within the stipulated time. Messrs. Thomas W. and Alexander Peel are natives of Montreal, sound and conservative business men, and are widely and favorably known among architects, builders and contractors. They employ about 100 hands during the season, and their establishment is one of the largest of the kind in the city.

T. R. RIDGEWAY.

BAD debts are the curse of business and the ruin of the business man. Debts should never be allowed to accumulate; but when other methods fail to bring the recalcitrant debtor to time, they should at once be placed in the hands of some responsible party whose specialty it is to make collections. Among these who follow this avocation in Montreal, none enjoys a more enviable reputation for promptness and reliability than Mr. Thomas R. Ridgeway, whose office is in Room 9, No. 214 St. James street. This gentleman has been established in his present line of business since 1880, and has built up influential connections in all parts of Canada and the United States, which enable him to place the most perfect facilities for effecting collections at the service of his patrons. As a financial agent he is equally successful. Mr. Ridgeway carries on a general loan and insurance business, in the latter branch representing some of the most reliable life, fire and accident companies doing business here, such as the Equitable Life Assurance Society of the U. S., the Manchester Fire Insurance Co., of Manchester, England, and the Canada Accident Insurance Co., of this city. Mr. Ridgeway is in every respect worthy of the confidence and patronage of the business community. He refers by permission to Lockerby Bros., Ramsom, Forbes & Co., Gendron Manufacturing Co., City Ice Co., Glasford Bros., Pollock, Meagher Bros. & Co., Jas. Walker & Co., Robertson & Co., and hundreds of other leading wholesale and retail merchants throughout Canada and United States.

ST. LAWRENCE CANOE AND BOAT COMPANY.

PROMINENT among the leading concerns in this country engaged in boat and canoe building is that known as the St. Lawrence Canoe and Boat Co., manufacturers and dealers in canoes, boats, fittings, sails, canoe and boat furnishings, whose principal office is located at 1822 Notre Dame street, Montreal. This business was established several years ago under the title of the Montreal Canoe and Boat Club Co., but in 1890 was succeeded by the St. Lawrence Canoe and Boat Company, of which Mr. W. H. Cottingham is the sole proprietor. This is the largest wholesale and retail house of the kind in Canada, and Mr. Cottingham has also a branch in Toronto, on Wellington street. As a boat-builder, Mr. Cottingham is known all over Canada, and he has no superior in this country in the designing and draughting of handsome, speedy and sea-worthy models of boats of every description. The premises comprise a spacious four-story stone building, 100 x 25 feet in size, and here is kept always a stock of from 150 to 200 first-class boats and canoes. Mr. Cottingham is also agent for the following famous builders, viz.: Gilbert & Co., Gananoque; Basteen & Co., Hamilton, Ont.; Harrold, of Lakefield, Ont.; canoes; English, of Peterborough, Ont.; canoes and boats; Ontario Canoe Co., Peterborough, Ont.; boats and canoes; Rickie, of Barryfield, boats. Mr. Cottingham was born in Peterborough, Ont., but has resided in Montreal for the last twelve years. He is the owner of a handsome yacht, on which he spends his vacation at his summer villa, Stanley Island.

HALPIN & VINCENT.

THIS business has been established for the last thirty years, having been inaugurated by C. A. Dumaine; later the firm style became Dumaine & Halpin, and in 1887, by the death of Mr. Dumaine, the style became as at present, Halpin & Vincent. They are located at 1381 Notre Dame street; they are the most able and representative undertakers in this community, and have won the favor and high regard of the public. They carry a full supply of coffins, caskets, robes and all funeral requisites, and take entire charge of the dead, directing all the details in the most careful and methodical manner. Their most complete equipment includes four elegant hearses, a number of carriages and fine horses, and embalming is made a specialty. Mr. Halpin, senior member of the firm, is a practical embalmer, having had many years' experience, and does this work after the latest approved methods.

The premises utilized are commodious, and the most prompt attention is given in every instance where their service is required. Mr. W. W. Halpin was born near Montreal; he is a member of the Undertakers' Association, and a gentleman of excellent business qualifications and well known. Mr. A. Vincent is a young gentleman of excellent business attainments, having the high regard of the community. He is a native of Montreal and well known, and an honored member of the C. O. Foresters.

CHAPERT & CO.

THE difficulty of obtaining a really fine cigar has passed into a proverb among lovers of the weed. There are, however, some manufacturers who handle only reliable stock, producing none but first-class goods, and prominent among these in Montreal is the house of Messrs. Chapert & Co., whose La Champagne cigar factory is located at 434 St. James street. This flourishing business was established in 1886 by Mr. Chapert, who is sole proprietor, and his trade now extends throughout the Dominion. Mr. Chapert occupies two spacious floors, each being 200 x 40 feet, with a warehouse in the rear 40 x 100 feet in area. He imports the choicest leaf from Havana and the United States, while none but first-class cigars are turned out. Among his leading brands are "La Champagne Cigar," "Le Mousquetaire," "Jack Pot," "Cadet," etc. These brands are conscientiously maintained at the highest standard of excellence, and in fine quality and flavor challenge comparison with any similar cigar in Canada or the United States. Mr. Chapert employs forty skilled cigar-makers, and insists on absolute cleanliness in all operations. The factory windows are exposed to the street, so that the public may see the employees at work and know that everything is performed in a clean manner. Mr. Chapert was born in Montreal and is a thoroughly practical cigar-maker, widely known for his just methods; and dealers and jobbers requiring the best Havana cigars in the market should patronize this responsible house, which offers advantages that can with difficulty be accorded elsewhere.

A. CARMEL.

AN enterprising and popular house in this city is that of Mr. A. Carmel, job and commercial printer, located at 27 and 29 St. Vincent street. Mr. Carmel, who was born in the province of Quebec, at Beloeil, has been a resident of Montreal twenty-five years, and served time at the business with K. E. Fountain. He has been identified with this industry a

period of twenty-eight years and established his present business fourteen years ago. He occupies a spacious ground floor and has a splendidly equipped job printing establishment, supplied with modern job presses to the number of six, operated by electric motor power, and ten assistants skilled in the art are here employed. A wide range of plain and ornamental work is executed, including letter, note, bill and statement of account headings, envelopes, card and postal card work, hotel and restaurant bills of fare, business, visiting and direction cards, wedding, ball, party and society work, placards, amusement and business posters, book, legal, brief and catalogue work, plain and in colors, and, in fact, all commercial work usually executed by first-class job printing houses. Estimates are furnished and contracts of any size entered into and executed in the best style of the art and at moderate prices. Mr. Carmel is a member of the Real Estate Exchange, and in the coming contest in the Board of Aldermen, his friends will put him forward as a contestant for office from the east ward. Mr. Carmel is the owner of the property occupied by his office, which is a valuable one. Telephone Bell 2336.

P. DONNELLY.

THE energy and enterprise manifested by the owners of the various establishments here devoted to the lumber trade has long been a subject of comment, and as an example the successful career of Mr. P. Donnelly, No. 276 Craig street, supplies an excellent illustration. This house was established by its present proprietor some thirty years ago, and to-day ranks emphatically as a leader in the trade. The mill and lumber yard are located on Craig street, and Mr. Donnelly is always prepared to fill the largest orders, by the million feet if necessary, for the choicest "clear stuff" sound and seasoned. The factory is a substantial brick building, three-stories high, equipped with the latest improved machinery, run by a 90 horse-power engine, affording employment to nearly one hundred hands. The works are a model of their kind, and a thorough system of organization is enforced by Mr. Donnelly, who is noted for sound judgment and marked executive capacity. The output of the factory could be made to aggregate in the neighborhood of 5,000 boxes and packing cases per day. These goods maintain the highest of reputations and are in staple demand, and Mr. Donnelly is enabled to offer substantial inducements both as to price and quality. Apart from the packing box industry, the range of the manufactures embraces an extended line of wood-work, including all the standard articles demanded by the contractor, carpenter and

builder; as, for instance, blinds, doors, sash, stair rails, posts, balusters, table legs, joists, scantling, flooring, shingles, laths, pickets, shutters, frame, etc., special attention being given to turning, shaping, dressing and mouldings of every description. These goods are produced in great quantity and only the best selected materials are used. Mr. Donnelly was born in the province of Quebec, and has made Montreal his home for many years past. He is held in the highest estimation, in social and commercial circles, for his strict integrity and honorable business methods.

ED. BEAUVAIS & CO.

THE business of the custom house broker and general commission merchant is well represented in this city by Messrs. Ed. Beauvais & Co., a firm well known in commercial circles. The business was established ten years ago, and in 1890 a removal was made to the spacious office and warehouses, Bond 76, V.R., now occupied, Nos. 1, 3, 5 and 7 De Bresoles street. The buildings are five stories high, having dimensions of 50 x 110 feet, and have the largest wine cellars in Montreal. The firm transact a general custom house brokerage business, and as commission merchants receive consignments and make advances on the same. Goods are received in bond and duty free, and, when desired, placed on the market and sold at the best ruling rates. Mr. Beauvais, the head of the firm, was born in St. Lambert, P.Q., and has resided in Montreal many years. He is a thorough business man of high standing and unquestioned reputation, a prominent member of the Chamber of Commerce and was for a period of ten years secretary of the St. James Building and Loan Association.

R. BEULLAC.

MR. R. BEULLAC is now justly celebrated throughout the Dominion for his speciality of decorations for public and religious festivals. There has not been an event of any importance in which this house has not been a powerful adjunct; from the grand celebration of the Festival of St. Jean Baptiste in 1885, in which it had equipped and costumed a cavalcade of 200 horsemen—up to the arrival of the new Governor-General of Canada, Lord Aberdeen. On that occasion, the committees of the Board of Trade at once secured the services of Mr. Beullac in the decoration of the Board of Trade building (then being inaugurated), and the magnificent Windsor Hotel banquet hall, where a banquet was being tendered to the new Governor-General. The decorations

were the subject of delighted comment on the part of His Excellency and the other guests, and Mr. Beullac received the thanks of the committee. He is the official decorator for the City Hall, the Windsor Hotel, Academy of Music, Queen's Theatre, French Opera House, for the Victoria skating rink, Sohmer Park, etc. He was called to decorate the Basilica at Quebec on the occasion of Cardinal Taschereau's jubilee, and to decorate the Parliament Buildings at Ottawa for the funeral of the late Sir John A. Macdonald. This is headquarters for theatrical and masquerade costumes and theatrical accessories. The offices, storage and costume rooms are situated at 1685 Notre Dame street, and consists of the first story of the building known as the Victoria Chambers, and, on festivals and gala days, over 50 men are employed in the various departments. Mr. Beullac is one of Montreal's most energetic business men, one of culture and refinement and universally respected.

John Fisher, Son & Co.

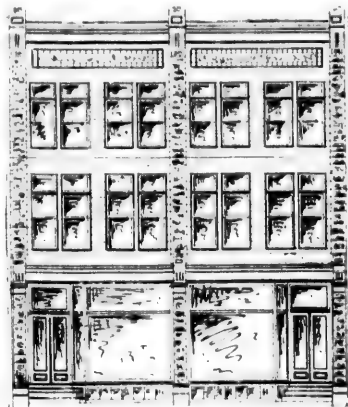
Fine Woollens, Worsteds Coatings and

Tailors' Trimmings.

442 and 444 St. James Street.

This is the Montreal branch of the famous firm of Messrs. John Fisher & Sons, Huddersfield, England, manufacturers and wholesale dealers in fine woollens, worsteds coatings, and tailors' trimmings. The individual members of this firm are Messrs. John, F. W. and J. E. Fisher, Messrs. John and J. E. Fisher residing in England, while Mr. F. W. Fisher controls the firm's business in Montreal, which is conducted under the style and title of "John Fisher, Son & Co." The premises occupied

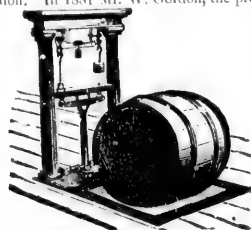
in Montreal are spacious and are fully stocked with a heavy and choice assortment of the finest woollens, broadcloths, worsteds, suitings, vestings, overcoatings, etc., and all kinds of the finest tailors' trimmings, which are offered to customers at extremely favorable prices. Only really desirable and first-class goods are handled and the trade of the house now extends throughout the entire Dominion. The Montreal branch, which is located at



442 and 444 St. James street, was opened seven years ago and already thirteen clerks and assistants are employed in the establishment, while nine travelling salesmen represent the firm on the road. Orders are carefully filled, and complete satisfaction is guaranteed patrons. Mr. F. W. Fisher was born in Huddersfield, England. He is widely known for his business ability and strict probity, and offers inducements to customers that cannot readily be duplicated elsewhere.

W. GORDON & CO.

THE oldest firm of scale manufacturers in Montreal is that of W. Gordon & Co., whose history dates back to 1852, when the business was established by Alex. Gordon. In 1881 Mr. W. Gordon, the present senior partner, succeeded and the present style was adopted. The offices and works of the firm are located at 601 St. Paul Street, where they have been situated since the foundation of the business. For more than 40 years this house has transacted a conservative and pros-



perous business, and its name ranks high in the financial circles of the country, while its trade covers every portion of Quebec, Ontario and Manitoba. The firm are manufacturers of hay, coal, grain, farm, dairy, and counter scales, and the reputation which these scales have attained for durability and reliability and standard excellence is second to none in the country. These scales are all made by hand, and only the very best materials and workmanship are employed in their construction. The works on St. Paul Street occupy two floors and cover an area of 30x120 feet in dimensions, and are thoroughly equipped with all the latest machinery and appliances known to the business, while an ample force of skilled mechanics are regularly employed. Mr. Gordon is a native of Montreal, and one of our most respected and influential business men, highly esteemed by all having business or social relations with him.

L. O. GROTHE & CO.

A STRICTLY fine cigar is an article that in every respect is the product of long experience, soundest judgment and perfect facilities. A house which has maintained a pre-eminence in this line, and whose brands are justly called for by the public, is that of Messrs. L. O. Grothe & Co., whose "Boston and Peg Top" cigar factory has won an enviable reputation throughout the country. The business was established sixteen years ago by Mr. L. O. Grothe on Notre Dame street. As trade grew, he afterwards removed to St. Paul street, and subsequently to Nos. 15 and 17 St. Peter street. He still found his accommodations too contracted, and so three years ago, he

erected his present splendid building, Nos. 21 and 23 St. Peter street. The building is a very handsome four-storey and basement structure, 50 feet by 80 in dimensions, and handsomely finished throughout with all the modern improvements. Mr. Grothe is the most progressive cigar manufacturer in the Dominion, manifesting also, the soundest judgment in everything. He directly imports all his leaf tobaccos from Havana, Cuba, Connecticut, Wisconsin, and other sections of the United States, and from Sumatra for wrappers. He has always been at the highest rate of wages, and his concern employs more union men than any other cigar factory in the city. The greatest cleanliness is enforced everywhere, and this is in every respect the model factory of the Dominion. The factory employs five travellers on the road and an average of 225 hands, with a pay roll of \$1,400 weekly, and has a capacity of some 7,000,000 cigars annually. Among the special brands are the famous "Boston Rialto," "Invincible," "Peg Top," "L.O.G." etc., and the public manifests its preference for these truly "Boston" cigars. Mr. Grothe was born in Montreal, and is a popular and respected citizen, and a responsible business man. He is an active member of the Board of Trade and Chamber of Commerce, as also of the St. Jean Baptiste Society, and has worthily discharged every duty devolving upon it. As a manufacturer he has achieved a phenomenal success, and it is due entirely to his integrity, ability and energy.

BANK OF TORONTO.

DURING the recent period of business depression, the most noticeable example of able financial management in Ontario, is presented by the Bank of Toronto, whose branch in this city is so deservedly popular and prosperous. The bank was duly incorporated in 1855, and now has a paid up capital of \$2,000,000, with the magnificent Reserve Fund of \$1,800,000, a forcible tribute to the ability and conservatism of its directors and officers. The headquarters and main office are located in Toronto. In 1860 a branch was opened in Montreal, and has ever had its full share of patronage. It is a popular favorite and extends every legitimate facility to its customers. It receives deposits on time, allowing interest thereon; discounts approved commercial paper; makes collections on all points; buys and sells Foreign Exchange, issues drafts on Europe and the United States; also letters of credit; makes cable transfers, and in every way is a centre of financial activity. Mr. J. Murray Smith, the manager of the Montreal branch was born in Scotland, and with his family came to Canada in 1852 settling in Toronto. He received his education in the High School of that city,

and soon after entered the Bank of Toronto, the conscientious and competent performance of his duties, resulting in his promotion from one post to another, until he was elected to take charge of this, the most important branch the bank has. He is a member of the Board of Trade and is also a member of St. Andrew's Society. The bank occupies very desirable quarters on St. James Street, and employs a large staff of clerks, its business being of the most extensive character, and constantly growing.

CARTER, GALBRAITH & CO.

THE wholesale grocery trade of Montreal is well represented by the house of Carter, Galbraith & Co., located at the corner of St. Peter and Foundling Streets. The business was established in 1879 by Joseph Ward, and in 1887 the firm became Ward, Carter & Co. In 1892 the present co-partners withdrew from the old concern and the present firm of Carter, Galbraith & Co., commenced business operations, and their house to day is one of the largest and most influential in the trade. The premises consist of a fine four storey and basement building 30x80 feet in dimensions, heavily stocked with a choice assortment of staple and fancy groceries. The firm are large importers of the choice grades of tea, also coffee, tobacco and cigars, and they carry an unusually fine line of delicacies, condiments, canned goods and grocery supplies of every description, while their trade which is exclusively wholesale, covers every portion of the Dominion, and six travelling salesmen and fifteen clerks are regularly employed. The senior partner, Mr. S. J. Carter, was born in the Province of Quebec and has resided in Montreal many years, while his partner, Mr. Wm. Galbraith, is a native of Belfast, Ireland, and came to Montreal twenty-five years ago. Both partners are prominent and influential members of the Board of Trade.

ALEX. MACKAY & CO.

NONE are more thoroughly competent or capable of performing first-class work in their line of business than the firm of Messrs. Alex. Mackay & Co., whose offices and stores are situated at 8 Beaver Hall Hill, and 40 St. Elizabeth Street. This business was established in 1880 by Mr. Alex. Mackay, who conducted it till 1892, when Mr. W. Ryan became a partner. Both Messrs. Mackay & Ryan are thoroughly practical sanitary plumbers, and make a specialty of sanitary drainage and ventilation. They also attend carefully to electrical and mechanical bell hanging, tinsmithing, metal roofing, etc., and employ constantly from 15 to 20 first-class workmen. A full assortment of plumbers' and gas fitters' supplies is always kept on hand, embracing sink, marble top sinks, basins, bath tubs,

water closets, valves, taps, faucets, boilers, hydrants, rams, pumps, gas brackets, gas fixtures, etc., and the complete fitting up of buildings is contracted for at the lowest possible prices, consistent with first-class work. Messrs. Alex. MacKay & Co., have lately fitted up the following buildings: MacKay Bros., Dry Goods Store, McGill Street; Montreal Cafe, Notre Dame Street; Knox Church, St. Dominique Street; German Church, St. Dominique Street; Mr. W. Drake's Residence, Sherbrooke Avenue; Standard Shirt Co.'s, Factory St. Delorimier Avenue; St. Lambert's Church and many others. Orders are immediately attended to, and the Bell Telephone calls of the offices are 3277 and 6280. Messrs. MacKay & Ryan are natives of Montreal, and are extremely popular with architects, builders and property owners. Mr. MacKay takes great interest in Presbyterian Church affairs, of which religious denomination he is a prominent member.

J. A. LAPLANTE.

A fine facilities are afforded for executing high class printing in Montreal as any city on the American Continent. The oldest printer in the city is Mr. J. B. Laplante who also makes a special business of bookbinding. Mr. Laplante who was born and reared in the city has been established since 1847. He is located at 115 St. Francois-Xavier St., where he occupies two flats and is equipped with everything requisite for all purposes of the business, including fine Universal and Gordon presses operated by electric power. He executes printing of every description in the best style of the art, and makes a specialty of printing photo-cards, and book and pamphlet binding. Mr. Laplante is a man of marked executive ability and sound judgment, and for twenty years past has been a plain and unassuming bookbinder, but he can find no more satisfactory establishment than this, both as to prices and character of work. Mr. Laplante is obliging and popular with all his many patrons and is a prominent member of the Typographical Union, St. Joseph Union and St. Jean Baptiste Society.

MONTREAL TENT, AWNING & TARPULIN COMPANY.

ONE of the leading concerns in this city is that known as the Montreal Tent, Awning & Tarpaulin Company, whose office and warehouse are situated at 240 & 251 Commissioner Street, and of which Mr. W. H. Griffin is the popular manager. This business was established six years ago by Messrs. Joseph Crowe, Michael and W. H. Griffin. They occupy a four-story and basement building 2580 feet in area, and employ ten assistants, and manu-

facture to order or otherwise all kinds of canvas goods, comprising sails, tents, awnings, tarpaulins, horse and wagon covers, flags and aprons, and canvas hose for fire purposes, flags of all nations and made to any design, also cork fenders, life buoys and belts. They make a specialty of yacht sails and tackle, and artistic window shades, and put up and take down store awnings, insuring them at lowest rates. Ropes are spliced and hoist ropes fitted, and tents, tarpaulins and flags are let out for hire, while the prices are extremely moderate. Messrs. J. Crowe and M. Griffin were born in Ireland, and Mr. W. H. Griffin in Quebec. Mr. Crowe has resided in Montreal since 1887, and was formerly in the grain and hay commission business. Mr. Griffin has lived in Quebec and Montreal 40 years. Mr. W. H. Griffin, manager, has resided in Montreal since 1882, where he is highly regarded in trade circles for his just methods. The telephone call of the office is No. 2455.

ARTHUR GRAVEL.

ONE of the most successful Pattern and Model makers in the city of Montreal is Mr. Arthur Gravel, whose office and workshops are situated at 14 St. George St., fitted up with all modern tools and machinery operated by steam power. This business was founded 18 years ago by Mr. Joseph Best, who conducted it till 1885, when Mr. Arthur Gravel succeeded. Mr. Gravel is an able mechanical engineer, pattern and model maker and employs constantly seven skilled mechanics. He designs and manufactures machines for turning out organ stops and rods, spinning tapes, druggists' boxes, wood bolls, button moulds, shell bushings for chairs and furniture, ornaments of all kinds, spindles for bobbins, handles of all kinds, telegraph and telephone pins, hat rack pins, croquet mallets and stakes, feather duster handles, bit-brace handles and knobs, tent buttons, etc. All patterns and machines produced by Mr. Gravel have no superior in the market and his patronage now extends throughout Canada, the United States and Europe. Mr. Gravel is a native of St. Felix de Valois, Quebec, but has resided in Montreal since boyhood, and was formerly employed with the firm of E. C. Gilbert & Co., Montreal. He is highly esteemed in manufacturing and trade circles for his mechanical skill and is a prominent member of the Artisan Society.

G. H. DETLEFS.

WHILE the manufacture of confectionery has always been an important branch of industry in Montreal, marked improvement has recently been made in it, and during the last decade there have been established business houses which have replaced their much older competitors in

favor of the public. Among the younger concerns that have been making inroads upon the conservative characteristics of those earlier in the field, is that of Mr. G. H. Detlefs, at the corner of St. Catherine and Victoria Streets. This is one of the leading bakery, confectionery and ice cream manufacturing concerns in the city. It was founded in 1883 by Mr. Detlefs, a native of Germany, who came to Montreal in that year, after a two years' residence in Philadelphia. The premises are very handsomely fitted up and furnished, and comprise a ground floor and basement, the latter being utilized for manufacturing purposes, each having an area of 25 x 50 ft. The store is one of the most attractive in this fashionable quarter. It is fitted up with large plate glass front, tiled flooring, and electric lights, and the ice cream parlors in the rear have a seating capacity of fifty. Mr. Detlefs makes all kinds of plain and fancy bread, cakes, pies and pastry, creams, jellies, russets, ornamental wedding cakes, ices, candies and confectionery, of which he carries a large and freshly made stock always on hand. His patronage is high class and large, and his house has gained a most enviable reputation for the excellence and purity of its goods, as well as for its moderate prices. The telephone call is No. 4085.

CHARLAND & LAHAISE.

A popular upholstering and furniture establishment of this section of the city, is that of Messrs. Charland & Lahaise, situated at 33 and 35 St. Lawrence Street, which occupies three floors and basement 30 x 90 feet. The business was inaugurated ten years since, and three years ago the present proprietors, Wm. Charland and N. A. Lahaise succeeded to the business. Mr. Charland is a native of the city of Quebec, coming to Montreal about three years ago. For fifteen years he was engaged in the ship building business at his native city, Quebec. Mr. Lahaise was born at Ottawa, Ontario, but has been a resident of this city for twelve years, and was formerly connected with the Montreal police force in the capacity of detective, serving as such for a period of four years. This house carries a very large and fine stock of household furniture and furnishings, including richly upholstered parlor and bedroom suites, sideboards, easy chairs, mirrors, etc., also picture frames, children's carriages, lamps and all that large class of goods which belong to the trade. Six persons are given employment and two teams. All kinds of repairing and upholstering is executed to order and in the very best style, ten men being employed in the upholstering department, and prices are moderate. A fine line of upholstering goods is carried in stock, patrons have a wide range to choose from, and the house has acquired a high reputation for the superiority of its goods. Telephone call 1240.

HENRY GRANT & SON.

ONE of the most reliable firms of manufacturing opticians, watchmakers and jewelers in Montreal is that of Henry Grant & Son, No. 72 Beaver Hall, cor. Dorchester St. The business was established in 1861 by Mr. Henry Grant, and ten years ago he took his son Mr. Samuel S. Grant in partnership. A large assortment of fine jewelry, gold and silver watches, spectacles, eye-glasses, optical goods, etc., is constantly carried. Mr. Grant is a native of Portsmouth, England, and has been a permanent resident of Montreal since 1861, and is an active Freemason. His son and co-partner Prof. Samuel S. Grant was born in Cardiff, Wales, and came here with his parents. He is a graduate of Dr. Bucklin's College, 43rd Street, New York, and subsequently studied under the most accomplished opticians of London, England. Prof. Grant is a skilled optician of distinction and is recognized as one of the best sight specialists in America, and was awarded first honor diploma at the Ophthalmic College. He is a member of the vestry and Secretary and Treasurer of the St. Bartholomew Reformed Episcopal Church, ex-President of the Masonic Board of Relief, a Royal Arch Mason and Knight Templar. He is sole proprietor of the celebrated diamond lenses—registered—which are said to be the most accurate and perfect in the world. The firm are the original patentees of Grant's bi-focal spectacles. As scientific opticians and ophthalmists the Messrs. Grant were awarded first prize in Montreal, P.Q., in 1862, bronze medal, London, England, 1866, and first prize in New York in 1887.

RAOUL RINFRET.

THIS gentleman is deservedly prominent and popular as a civil engineer and land surveyor, and, although he has but recently opened offices in Montreal, his reputation for ability and reliable work had long preceded him in this city. Mr. Rinfret was born in St. Stanislas, Que., and was educated in the Terrebonne College, subsequently graduating from McGill University with the degree of B.A.S. Besides the ordinary course of civil engineering, he has followed the advanced course of Euclidean and Practical Astronomy. He studied the profession of civil engineering and land surveying under the most competent instructors, and commenced business on his own account several years ago in the city of Quebec. The fidelity, accuracy, and perfection of his work have become generally recognized, and his influential and widespread patronage abundantly attests his popularity and worth as an expert in his profession. He is constantly engaged upon large and important commissions, and among specimens of his work may be mentioned the engineering work for the Montreal Park and Island Railroad, engineering work for the Ontario

& Quebec Railway, land surveying for the Quebec Provincial Government, etc., etc. Limit of space prevents any detailed reference to the long list of commissions executed by him in laying out engineering works, building bridges, drains, water-works, and as a land surveyor, but the works above named are sufficient endorsements of his ability, and his reputation is firmly established for prompt, reliable, and faithful work. He is a member of the Canadian Society of Civil Engineers, and a director of the Corporation of Land Surveyors. His office is at 517 New York Life Building.

A. KIRCHBERG.

AMONG the thoroughly reliable manufacturers of furs and fur garments in this city is Mr. A. Kirchberg, whose office and factory are located at 303 St. James street. Mr. Kirchberg established his business six years ago, and has rapidly built up a large and influential patronage among the retail dealers. Mr. Kirchberg is exclusively a manufacturer and wholesale dealer of fine furs and fur garments. He buys large quantities of skins from New York and Montreal, including mink, seal, bear, beaver, etc., and these he makes up to order for the retail dealers. A leading specialty is the making up of raw furs to order, dealers sending in large quantities of furs which are manufactured into garments, caps, etc. Mr. Kirchberg was born in Europe and came to Montreal in 1882, and is a man of exceptional business ability. The premises occupied for show and workrooms consist of one flat 40x75 feet in dimensions, an ample force of skilled hands are employed and the business is strictly under the experienced eye of Mr. Kirchberg. He is a prominent member of the A.O.U.W., and highly respected in trade circles, and has been a Royal Arch Mason for the last 37 years.

LORGE & CO.

ONE of the best hatters and furriers in this city is Mr. G. B. Lorge. He is also one of the oldest and has been established in business since 1852, and occupies two floors 1,500 square feet in extent in the building No. 21 St. Lawrence St. Mr. Lorge imports direct from England, France and the United States the finest goods, and keeps in stock a complete assortment of silk, derby, cloth and wool hats and caps, also ladies' and gentlemen's fur garments, robes, etc. He makes a special business of manufacturing furs to order, also manufacturing and repairing, and keeps in his employ ten expert hands, and can always name prices that defy competition. Mr. Lorge is a native of Belgium and has been a resident of Montreal since 1850. He is honorable and reliable in his dealings, and enjoys a large patronage from the best classes of the community. He

has always been recognized as a leading hatter and furrier, and was awarded a bronze medal in 1863, a diploma in 1880, a bronze and a silver medal in 1881, and a bronze and two silver medals in 1882 at the exhibitions held in Montreal for the superiority of his goods over all competitors.

PHILLIPS & MCGOVERN.

NOTEWORTHY among the leading dry and fancy goods emporiums in this section of Montreal can be named the well appointed store of Messrs. Phillips & McGovern, located at 1865 and 1867 Notre Dame Street. This house was established in 1866 by S. D. Hamilton, and during 1892 the style was changed by the admission of Mr. Phillips to Hamilton & Phillips. In December 1892 Mr. Hamilton retired and the style changed to that of the present, Phillips & McGovern. The store occupies one flat and a basement each 35x100 feet, and a stock of \$20,000 in value is carried, and six clerks are employed. The trade is retail, and the firm is both importers and dealers in staple and fancy dry goods, their line covering everything in fine and ordinary dress fabrics and furnishings too great in variety for description in a brief article. Indeed it is so well and favorably known to the public that detailed mention of the line of goods handled is quite needless, and about every article in quality and kind, that is requisite to the wants of the people of the household can be found here. Its trade is large and prices rule as low as at any other reputable establishment. Mr. Phillips was born in Canada and became a resident of Montreal thirty years ago. Mr. McGovern was born in Ireland, and came to Montreal when a boy. He was brought up from boyhood to manhood by his uncle, Mr. Francis Dolan, the well-known dry goods man of Notre Dame Street, and after leaving his uncle he was for a long time with Henry Morgan & Co., this city, and has a long experience in the dry goods line.

J. CRADOCK SIMPSON & CO.

ONE of the most reliable firms of real estate and insurance agents in Montreal is that of Messrs. J. Cradock Simpson & Co., whose offices are at 181 St. James Street. This business was established in 1879 by Mr. Simpson, and six years ago he formed a partnership with Mr. H. L. Putnam under the present style. The firm have for sale first class residences, good houses, business properties and desirable building lots, furnished and unfurnished houses, stores, warehouses, flats, etc., in all parts of the city. They also handle and deal in improved and unimproved property, and have money in abundance to loan at the lowest rates on first mortgages. A special business is made of managing

property for owners and trustees, also securing tenants, attending to repairs, paying taxes etc. Insurance is also placed in any of the reliable European, American and Canadian companies, and sales by auction of real estate are held every second Wednesday. Mr. Simpson began business life in the employ of Norman Boothe, civil engineer, and was engaged on the surveys and in the construction of the Preston & Berlin Railway from 1856 to 1857. From 1858 to 1859 he was engaged surveying Crown Lands, and was employed in the Public Works Department from 1860 to 1864. His commercial career began in the house of Benning & Barsalon, auctioneers. He subsequently was in the employ of Mr. A. Canton, proprietor of the Canada Marine Works, with whom he remained a period of 13 years. He was president of the Montreal Real Estate Exchange from 1890 to 1891, and is vice-president of the Province of Quebec branch of the National Real Estate Association of America. He is a member of the Board of Trade and the City Club, and served in the council of the Board of Trade from 1891 to 1892. Mr. Putnam is a native of Kingston, Ont., and is a prominent member of the Board of Trade and the Real Estate Exchange.

JOHN SKEITH

A TIME honored and noteworthy pharmacy in Montreal is that so long and so successfully conducted by Mr. John Skeith, at No. 71 Richmond St., Point St. Charles. This is one of the oldest houses in its line in this section of the city, and one of the most reliable. Mr. Skeith, who was born in the Province of Ontario, is a graduate of the Ontario College of Pharmacy, a member of the Montreal College of Pharmacy, and the Quebec Pharmaceutical Association. He embarked on business on his own account in 1873 down town, and two years later he removed his establishment to Point St. Charles, where he has ever since been located. Here he occupies spacious and well appointed premises, his store being one of the most attractive features on Richmond street. A vast and varied stock is carried, including the finest drugs, medicines and chemicals, proprietary remedies of established merit and standard reputation, pure medicinal wines, liquors and mineral waters; essences and extracts, spirits and alcohol, pharmaceutical preparations in great variety, sanitary specialties, herbs, barks, roots, toilet articles, perfumery, and fancy soaps; a fine assortment of brushes, sponges, chamois skins, and all druggists' sundries. Special attention is given to compounding prescriptions, which is done at any hour. Mr. Skeith is also postmaster of Point St. Charles, a position which he has most acceptably filled during the past 15 years. He is a prominent and reliable member of his profession, and a highly respected citizen.

PIGEON, GENDRON & CO.

ONE of the leading and most reliable wholesale grocery, wine and liquor houses in Montreal, is that of Messrs. Pigeon, Gendron & Co., whose offices and warehouse are situated at 202 St. Paul and 51 Commissioners Streets. This business was founded in 1882 by Mr. Alphonse Pigeon, who conducted it till 1892, when Mr. C. S. Gendron became a partner, the firm being known as Pigeon, Gendron & Co. They have excellent connections in Europe, and import direct from the most celebrated French, German and English houses. The premises comprise a large four storey and basement building extending to Commissioners Street, and the stock carried is representative of the choicest food products, staple and fancy groceries, wines and liquors and sundries from every quarter of the globe. A specialty is made of teas, coffees, wines and liquors, which cannot be excelled anywhere either as regards prices or quality. In condiments, sauces, pickles, and full lines of fancy groceries, this stock challenges comparison with any in Montreal for purity, quality and general excellence, and the trade extends throughout the Provinces of Quebec and Ontario. They employ ten clerks and assistants, and also have travelling salesmen on the road. Messrs. Pigeon & Gendron are natives of the Province of Quebec, and are widely known in trade circles for their enterprise and integrity. From 1866 to 1882 Mr. Pigeon conducted a general store at Assumption, Illinois, and is a popular member of the Chamber of Commerce.

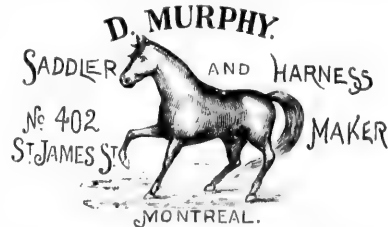
H. H. CURTIS & CO.

ONE of the most fully equipped pharmacies in this city is that of Messrs. H. H. Curtis & Co., located at the corner of Bleury and Sherbrooke Sts. It was founded by this gentleman some thirteen years ago on St. Catherine St., having occupied the present location the past four years. It is handsomely fitted up with large plate glass front show windows and elegant fixtures, while the laboratory is thoroughly equipped with all the best and most perfect appliances. Two duly qualified assistants are employed. A large and varied stock is carried, embracing full lines of pure fresh drugs, medicines and chemicals of every description, all the standard proprietary remedies of well known merit, sanitary remedies, and pharmaceutical specialties, acids, etc., herbs, barks, seeds, roots and kindred botanical products, pure and medicinal wines, liquors and mineral waters, physicians and surgeons supplies, also toilet and fancy articles in great variety, such as perfumery, fancy and medicated soaps, brushes, combs, washes, lotions, oils, powders, sponges, chamois skins, as well as all other druggists' sundries. Mr. Curtis manufactures his own standard preparations, essences, extracts, tinctures, etc., thereby

securing absolute purity, and physician's prescriptions and family recipes are compounded with the most care, at all hours of the day and night, only the purest ingredients being used. Mr. Curtis was born in Simcoe, Norfolk County, Ontario, and has been a resident of Montreal twenty years. He is a graduate of the Ontario College of Pharmacy, and a member of the Quebec Pharmaceutical Association and the Montreal Pharmaceutical Association. He is highly indorsed by the medical profession, and his pharmacy is in all respects a first-class and reliable one.

D. MURPHY.

THERE is no man better or more favorably known in his line of business in this city, than is Mr. D. Murphy, saddler and harness maker. The business was founded twenty-five years ago, and was conducted on Notre Dame Street until 1886, when it was removed to its present location No. 402 St. James Street. Mr. Murphy does exclusively a retail business which is principally in the city. He occupies commodious quarters 30875 feet, a part of which is used for his show rooms and the remainder for manufacturing purposes and stock. He carries a stock of manufactured and unmanufactured goods of the value of \$10,000, and employs twelve well-trained workmen. The



stock of harness materials is large and of the very best quality. He also carries a line of saddles, bridles, collars, and all horse furnishings. Harness, light and heavy, and of all kinds, horse boots, horse furnishings, and specialties are manufactured both for the trade and to order. The quality of his goods as well as the workmanship, are not excelled by any other house. Mr. Murphy himself being a practical man at the business, and personally supervises the execution of all orders, while, in the matter of prices, they are moderate, goods and workmanship considered. Mr. Murphy is a native of Canada and resident of this city for thirty-five years, well known, and a most genial gentleman.

J. H. WALKER.

THE art of the wood engraver is one of the most difficult and important in existence. Though many are engaged in it, but few attain the highest plane of artistic realism and accuracy, and it is a matter for congratulation that Montreal has located in its midst such an eminent and accomplished artist as Mr. J. H. Walker, located in the Guardian Insurance Co. building No. 181 St. James St. He is one of the oldest designers and engravers in Canada and has been established in this city since 1850. All classes of illustrative work is turned out, original drawings prepared and fine art engraving portraits is executed in the highest style of the art, also photos and map engraving and engraving on metals which is a



specialty, and none but perfect work is allowed to leave the establishment, and in all his transactions, Mr. Walker will be found prompt in meeting obligations. Mr. Walker was born in Ireland and came with his father, Dr. John Walker to Montreal in 1842 and is the recognized leading designer and engraver in the city. He was previously located on St. Francois Xavier street.

M. C. GALARNEAU.

THOSE who are thoroughly conversant with the details of the business may be able to keep the run of the thousand and one articles, that since the minute sub-division of the trade enter into the requirements of the well equipped shoemaking shop, but it is utterly impossible for the layman to do so. It is only by a careful inspection of such an establishment as that of Mr. M. C. Galarneau, No. 270 St. Paul Street, that anything like a correct estimate can be formed. These premises, which comprise a three-story building, 18 x 120 feet in dimensions, contain a large stock of all kinds of leather, uppers, dressing, boots, shoe linings, and all the incidental articles that make up the equipment of the best quality, at prices and terms satisfactory to the trade. Mr. Galarneau established this business in 1869, and he has since built up a trade which covers all the Canadian provinces and territories. He is one of the heaviest wholesale and retail dealers in leather in the Dominion, handling all grades, from the finest to the coarsest, as well as all shoe shop supplies. Mr. Galarneau makes a specialty of the best English uppers, in which he has a large trade. Buying all his goods at first hand, and in large quantities, he

is enabled to quote prices to the trade which defy competition. Mr. Galarneau is a native of L'Assomption, this province, and has been a resident of Montreal since 1853. He is a prominent figure in commercial circles, and his financial standing is of the highest. The telephone call of his office is 2924.

N. SLOVES.

THERE is not a more popular exponent of the art of diamond setting and manufacturing fine jewelry than Mr. N. Sloves, a young man possessing splendid abilities. Mr. Sloves who was born in Russia where he became proficient in his art has resided in Montreal six years, and prior to engaging in business on his own account several months ago was employed by Henry Birks & Co., as diamond setter. He is located at 1803 Notre Dame St., where he occupies a flat 15 x 50 feet in area, employs three assistants and executes work with that skill his long experience enables him to exercise. Diamonds are set solitaire and in cluster, jewelry of every description is manufactured to order and particular attention is paid to repairing clocks, watches, and also jewelry. Mr. Sloves' splendid work is highly commended and he is well and popularly known.

MIRANDA & DIAZ.

FOR the manufacture of a first class grade of cigars, exclusively from Havana Leaf, a newly established and reliable firm in Montreal, is that of Messrs. Miranda & Diaz, whose salesroom and factory are situated at 1801 Notre Dame St. This business was established in 1893, the copartners being Messrs. C. A. Miranda & R. E. Diaz, who have appointed Mr. E. Alvarez their manager. Mr. Alvarez, who was born in Spain, is a thoroughly practical and expert cigar maker, having spent seven years in Cuba in the cigar trade. The premises comprise two stories, floors 80 x 30 feet in size, and here 15 skilled Spanish cigar makers are employed, who were brought to Montreal from Cuba. Messrs. Miranda & Diaz import direct from Cuba the choicest Havana Leaf Tobacco, which is used entirely in the manufacture of their cigars. A specialty is made of the "Don Alphonse" cigar, which is unrivalled for flavor and quality, being a general favorite wherever introduced. Only really superior cigars are manufactured, the low priced ones being to cents. The trade is truly wholesale. The firm's cigars are admirably suited for a first class club, bar, restaurant and retail trade, and we predict for them an extensive demand. Messrs. Miranda & Diaz are Spaniards and were formerly residents of Cuba where they were actively engaged in the manufacture of cigars.

ROBERT COX & CO.

THE export business in lumber forms one of the chief industries in Montreal to-day, and prominent among the leading firms engaged in it is that of Messrs. Robert Cox & Co., whose office in Montreal is located at Room 19, 209 Commissioners Street. The firm also has a branch at Russell House, Ottawa, Ont., while its headquarters and principal offices are situated at 16 Canada Dock, Liverpool, England. Messrs. Robert Cox & Co. were represented by brokers in Canada for 22 years, but in 1890 they established their present branch in Montreal, which has been under the energetic and able management of Mr. James Call since its inception, who is widely known in lumber circles. Mr. Robert M. Cox established this business in Liverpool in 1870. Mr. Johnson manages the business in Liverpool, while Messrs. Robt Cox & Son visit Canada annually during the shipping season, and return to England every fall. Mr. Call, by whom the Canadian business is controlled is widely known in trade circles for his ability and honorable business methods. He was born in Hull, Yorkshire, England, but has resided in Montreal for the last 13 years, 11 years of which he has been in the lumber commission trade. Last year the Montreal branch handled 25,000,000 feet of choice pine lumber, which was exported to England. Only steamship lots are forwarded and the greatest care is exercised by Mr. Call to keep his shipments fully up to the standard.

MELDRUM BROS.

ONE of the old-established and reliable firms of the city is that of Messrs. Meldrum Bros., coal merchants and general carriers, whose office, yard and stables are situated at 32 Wellington Street. This business was founded 10 years ago by Messrs. R. & Jas. Meldrum, who have since secured a liberal and influential patronage. Messrs. Meldrum Bros. deal largely in Nova Scotia, Pennsylvania, Scotch and English coal, and last year sold nearly 100,000 tons. Only the best grades of coal are handled, orders for atom or car lots are promptly filled at the lowest market prices. Their yards have an area of 40,000 square feet, and they employ 75 men and horses. Messrs. Meldrum Bros. do all the carting and haulage for the Allan Line, the St. Lawrence Sugar Refinery, Mr. James Robinson, Messrs. Peck, Benny & Co., Royal Electric Co., and other reliable firms and companies in the city. They likewise have yards, etc., on Aqueduct Street and at Maisonneuve, outside the city, with a total area of 45,000 square feet. They were both born in Chateauguay County, Province of Quebec, but have lived in Montreal for the last 35 years, where they are highly regarded in business circles, and are popular members of the Board of Trade and Corn Exchange. The telephone call of the office is 742.

JOHN A. RAFTER & CO.

ONE of the most reliable and popular real estate agents and valuers in Montreal is Mr. John A. Rafter, head and active co-partner of the firm of John A. Rafter & Co., whose office is No. 119 St. Francois-Xavier Street. A general real estate business is transacted, buying, selling, exchanging and leasing houses and lands, renting property, collecting rents, negotiating loans on bonds and mortgages, etc. Mr. Rafter has on his books a long list of eligibly located property for sale in all parts of the city, and can offer the best inducements to buyers. He places investments judiciously, also forms companies and syndicates, looks after mining properties, buys and sells patents, etc., and gives his personal attention to all matters entrusted to him. He is a gentleman of unquestioned reputation and one in whom the most implicit confidence may be placed. He was born in Canada, and is well and favorably known in real estate and financial circles. He has carried through successfully many large and important real estate transactions.

GEO. W. CAMERON.

AMONG those engaged in supplying the citizens of Montreal and vicinity with coal is Mr. Geo. W. Cameron, whose office is in the Mechanic's Institute building, No. 116 St. Peter St., and coal yards on Ottawa St. Mr. Cameron has been established in business some ten or twelve years, and in that time secured a large patronage, and every convenience is at hand for preparing coal for family use and manufacturing purposes. Mr. Cameron imports and deals in the best qualities of anthracite and bituminous coal which is received direct from the mines and sold by the ton, car or cargo, at the very lowest market quotations. A number of hands is employed about the yard, and in the busy season from 20 to 25 delivery wagons. Orders are filled promptly. Telephone call 1024A, and every attention given patrons. He is well known in this city in the coal trade.

GEO. G. ROBINSON & CO.

PROMINENT among the principal houses in Montreal, engaged in the jewelry trade is that of Messrs. Geo. G. Robinson & Co., whose store is situated at 216 St. James Street. Mr. G. G. Robinson, who is sole proprietor, established this business in 1886, and his trade which is retail, extends throughout Canada. He imports diamonds to considerable extent, buying the loose stones, and setting them in the best manner and latest styles. Mr. Robinson occupies a spacious store 100x20 feet in size, fitted up in an elegant and attractive manner, and the

stock is one of the finest in the city, and embraces gold and silver watches, jewelry of the latest designs and shapes, diamond goods, lockets, rings, chains, bracelets, ear rings, pins, lace pins, silverware, marble clocks, eye glasses, opera glasses, etc. Mr. Robinson's workshop is situated on Bleury Street and he employs 12 persons, the repairing of fine watches and jewelry being a specialty. He also makes a specialty of diamond goods, and imports from the most noted French, British and American houses. Mr. Robinson is widely known for his strict integrity, and has ever made it a rule to satisfy his customers on the sound doctrine of giving a good dollar's worth for a dollar.

STEWART & McDONALD.

WE wish to make special reference in this historical review to the famous house of Messrs. Stewart & McDonald, manufacturers and wholesale dealers in staple and fancy dry goods, whose Montreal office is located at 162 St. James Street. The Montreal branch was opened fifteen years ago, and is at present controlled by Mr. Robert Harrower, who is highly esteemed for his ability and strict probity. He sells by sample, and the trade of his firm now extends throughout the entire Dominion and Newfoundland. The business of Messrs. Stewart & McDonald was founded in 1826 at Glasgow, Scotland, by Messrs. R. B. Stewart and John McDonald, in the retail line. In 1836 they embarked in the wholesale trade, and their business now extends to all parts of the world. Their warehouse in Glasgow has an area of 80,000 square yards, and they employ 2,000 persons. The stock in the warehouse is valued at \$2,500,000. They have factories in London, Leeds, Preston, Edinburgh, Dublin and Newcastle, and employ seventy travelling salesmen, and have three representatives in New Zealand. Mr. R. Harrower, the Montreal agent, was born in Glasgow, Scotland, but has resided in Montreal since 1880. He is an active member of the Board of Trade, and a liberal contributor to charitable institutions, such as the Montreal General Hospital, etc. He is a member of the Dominion Commercial Travellers' Association.

JOHN EASTON MILLS WHITNEY.

MR. JOHN EASTON MILLS WHITNEY, wholesale leather merchant, is the son of the late Mr. N. S. Whitney, one of the pioneers of the leather trade in Canada, and one of the first importers of prize Ayrshire cattle for the purpose of improving the stock of the country. His grandfather was the late John Easton Mills, banker, formerly mayor of Montreal, and president of the first railway running from this city to St. John's, Que. Mr.

Whitney was educated at McGill College, Montreal, and afterwards finished his course of studies at the University of Cambridge, his original intention being to enter the army, but his father not consenting to this, he went into business in 1874. In 1880 the present business was formed of which he is the senior partner. In business circles he is highly esteemed, and is considered the most honorable and straightforward in all his dealings, the result of which is that he has established a sound and flourishing trade. It is in the social and literary world however, that Mr. Whitney is best known and where he is highly appreciated. He is a frequent contributor to the daily press on important current events, and has written several small literary works, one of which is an interesting account of his cruise in his five-ton yacht "Eurydice" in the summer of 1880. He has held commissions in the Canadian militia, and saw active service during the Fenian Raid of 1866 and 1870. He married the daughter of the late Surveyor-General Bouchette and sister of Lady Shea, wife of the Governor of the Bahamas.

WINDSOR COFFEE AND SPICE STEAM MILLS.

MONTREAL is to be congratulated on possessing so well conducted an enterprise as the Windsor Coffee and Spice Steam Mills, located at 573 St. Paul St., whose products to-day stand unrivalled for superior excellence, and high grade quality. The business was established 25 years ago by the senior member of the present firm, Mr. S. Marrotte, who was afterwards succeeded by the firm of Murray & Marrotte. For a number of years afterwards Mr. Marrotte was again alone, and in 1861 the present firm of Marrotte, Le Blanc & Co., was formed. The mills have a capacity of grinding 500 lbs. of coffee per hour, and the firm are among the largest importers in the city of coffees, which are carefully ground and granulated and put up for the trade. They are also large importers of mace, nutmegs, cinnamon, cloves, Jamaica and African ginger, allspice, white and black pepper, cayenne, mustard, mixed spice, cream tartar, linseed, soda, sulphur, saltpetre, borax, ground rice, vinegar and tea; coffees, peanuts and cocoa, are carefully roasted for the trade. Mr. S. Marrotte was born in Burlington, Vt., U.S.A., and came to Montreal thirty years ago, while his partner, Mr. Joseph Le Blanc, is a native of Montreal, and for fifteen years was cashier of the Canadian Express Co. Mr. Marrotte is a member of the Chamber of Commerce, while both partners are members of the French Canadian Board of Trade, and highly respected in the leading commercial and financial circles of Montreal. The telephone number of the firm is 1509.

channel works, Riv. du Nord. Hydrongraphic reconnaissance of the Gatineau and upper waters of the Ottawa Valley, wharves and iron bridge, Riv. des Prairies. Hydrongraphic survey of Lakes Simcoe and Couchiching. Mr. Belanger has done considerable railroad work, among others may be mentioned the Great Northern R.R., and Montreal & Western. He has also taken part in the Hydrongraphic reconnaissance of the Gatineau and the Upper Ottawa; and several hydrongraphic surveys in the River St. Lawrence. He completed a short time ago for the Provincial Government the survey of Riv. Tranche a tributary of the St. Maurice. He is now engaged in preparing plans and designs for the Merchant's Telephone Co. of this city, and for various bridges in the Province of Quebec. The firm has also a large land surveying practice, and a special department with agencies abroad for all kinds of patent work. They are also solicitors of patents for Canada and foreign countries. Mr. Mignault was born and raised in this city, and is a graduate of McGill University. He went to Paris, France, to study hydraulics, and was subsequently employed on railroad and public works at Ottawa. Mr. Belanger was born in Quebec and came to Montreal when he was 17 years old, and is a graduate of the Polytechnic School, class of '85, and was employed in the department of Public Works at Ottawa. He is a member of "Le Club Canadien," the "Metropolitan Club" and the "Military Institute." Their offices are in the New York Life Building.

J. S. THOMPSON & CO.

THE firm of J. S. Thompson & Co., is one of the most prominent as well as the most trustworthy of the real estate dealers in Montreal. They were for a number of years proprietors of the Grand Central Auction Rooms at 241 and 243 St. James Street, and in 1889 embarked in real estate operations, and have since occupied a handsome suite of offices, No. 184 on the same street. They have upon their books at all times descriptions of houses, lots, suburban property, business blocks, farms, etc., for sale or exchange, valued at from \$100,000 to \$400,000 and are enabled to offer conservative investors the best possible bargains that are guaranteed to produce a steady income and prospective increase in value. They also speculate in real estate and buy and sell largely on their own account. Mr. Thompson, head of the firm and active co-partner is a thoroughly going business man and has earned a high reputation for accurate judgment and has the fullest confidence of all having dealings with the firm. He was born in Scotland, and came here when a boy fifty years ago. He was educated in the schools in this city and is widely and prominently known, and his sound judgment and judicious advice may be implicitly relied on. He is a prominent member of the Board of Trade.

McCASKILL, DOUGALL & CO.

A PROMINENT and reliable house in the city of Montreal engaged in the manufacture of varnishes, japans and colors is the firm of Messrs. McCaskill, Dougall & Co., whose office is located at 30 St. John Street, Waddell Building. This important industry was established in 1874 by Mr. D. A. McCaskill, who conducted it till 1892 when Mr. James, S. N. Dougall became a partner, the firm after his admission being known by the title of McCaskill, Dougall & Co. The factory of the firm is situated at Ste. Cuneqonde, P.Q. They manufacture a full line of coach, railway, cabinet and other varnishes, japans, etc., the larger portion of their business being in railway and fine coach goods, and the higher grades of cabinet varnishes. They employ a large staff in the different departments and supply the C. P. R., and G. T. R., and carry a heavy stock in their city warehouse.

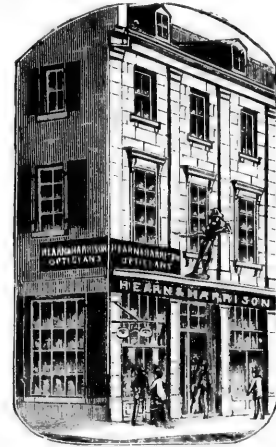
HIRAM LEVY.

A WELL known house in this city well deserving mention is that of Mr. Hiram Levy, importer of tailors' trimmings, fancy goods and manufacturer of shirts and overalls. Mr. Levy was born in Poland, and came to Canada twenty years ago, and for some time was engaged in business at Waterloo, P.Q. He has resided in Montreal and established in his present business since 1884, and from the start his career has been a successful one. He is located at 459 St. Paul Street, where he occupies three floors each 20x50 feet, and a large assortment of tailors' trimmings and fancy goods is kept in stock, also a full line of overalls and shirts of his own production. He employs a number of hands and can always offer the best inducements to the trade in quality of goods and prices. Mr. Levy is an upright and reliable business man of unquestioned reputation, and is well and favorably known in the best commercial circles. He is an active member of the A.O.U.W.

HEARN & HARRISON.

THE representative and most noted firm in the city of Montreal actively engaged in the manufacture and sale of optical and mathematical instruments, etc., is that of Messrs. Hearn & Harrison, whose workshops and work-shops are situated at 1640 and 1642 Notre Dame st. Mr. Charles Hearn first began business in Toronto in 1857, and in 1859 removed it to Montreal. In 1866 the business passed into the hands of Mrs. S. W. Harrison, who has since conducted it under the style of Hearn & Harrison. The premises occupied comprise a commodious four story and basement building, 30x30 feet in area, which they have occupied thirty-three years, the first floor being devoted to offices and show room, the second and third floors to stock, while the fourth floor is utilized for work-

shops, Messrs. Hearn & Harrison manufacture optical instruments, and have been awarded medals at the Philadelphia and Paris Expositions, for the superiority and intrinsic merits of their productions. They also carry a well-selected and choice stock of imported optical, mathematical and surveying instruments, magic lanterns, photographic cameras and supplies, nautical and philosophical instruments, galvanic batteries, telegraph instruments, electric machines, air pumps, stereoscopes, opera glasses, eye glasses, field and marine glasses, thermom-



eters, barometers, levelling rods, ship compasses, etc., which are offered to customers at extremely low prices. A number of highly skilled workmen is employed, and the trade, which is both wholesale and retail, extends throughout the entire Dominion. This is the oldest house of the kind in Montreal and Canada, and its trade is steadily increasing. Persons requiring optical or scientific instruments of any kind should patronize this reliable house, which offers advantages very difficult to be accorded elsewhere. Superior illustrated catalogues are issued, which are forwarded promptly upon application.

L. COHEN & SON

One of the largest and most important houses in Montreal, dealing in foundry facings and supplies, as well as coal, coke and moulding sand, is that of L. Cohen & Son, whose office and yards are located at 36 Prince street and mill at 17 Mill street. The business was established

**COHEN'S CLEAN COAL
& DRY CUT WOOD**

USE **P.P.P.** Peerless
paste of STOVES
Polish

ten years ago by the firm of Lee & Cohen. In 1887 this co-partnership was dissolved, and Mr. Cohen's son, Mr. Lyon Cohen, entered the firm. The yards located on Prince street, cover an area of 30,000 square feet, and are among the largest in the city, having a capacity of 10,000 tons. For the past three years the firm have been supplying the city waterworks, the city hall, and other city buildings with coal. Upwards of thirty-five men and thirty horses



are employed. The firm handled in 1892 over 20,000 tons of coal. They make a specialty of handling coal and coke for foundry use, such as Lehigh coal and American coke. They also handle extensively, Nova Scotia, English, Scotch, Welsh and American coals for steam and household use. Their mill, located on Mill street, occupies a three-story brick building, and the firm are to-day the largest manufacturers in the Dominion of foundry facings and sup-

plies, including sea coal facing, carbonized lead, mineral facing for machinery and general medium work; N. X. N. stove plate, pure charcoal, carefully selected and specially ground for returning patterns, prepared charcoal for general foundry work; also silver lead soapstone, German black lead, Nova Scotia plumbago, pure Ceylon plumbago, electrolytizing plumbago, moulding sand, sour flour, fire clay, stove putty, stove cement, stove polish, peerless paste polish, crucibles, fire brick and moulding tools. This firm puts nothing but well tested goods on the market, which cannot fail in satisfying the most exacting requirements. Mr. Lazarus Cohen, the senior member of the firm, was born in Poland, and came to Montreal twenty-one years ago. He is an influential member of a number of social and charitable societies, having been selected as delegate to interview Baron Hirsch and Rothschild with a view to furthering colonization in the Canadian North-West. His son, Mr. Lyon Cohen, came to Montreal with his father in 1872. He is one of our most able and promising young business men. Messrs. Cohen & Son are putting on the market a new stove polish, known as P. P. P., which promises to excel everything hitherto offered for sale.

DORVAL & LEVEILLE.

PROMINENT among the reliable firms engaged in book-binding in the city is that of Messrs. Dorval & Leveille, whose office and workrooms are situated at 1601 Notre Dame St. Both partners who have been in business previously on their own account, established this industry in 1893, and already have secured a liberal and influential patronage. Messrs. Dorval & Leveille turn out only first-class handwork, and do work for such prominent houses as Bishop & Co., Lithographers; Lalartin Lithography Co., Morton, Philips & Co., John Lovell & Co., Robert Miller, Granger Freres, Cadieux & Demie, etc. They employ constantly ten first-class workmen, and book-binding in every style is executed in the most elaborate styles of finish in morocco, calf, Russia and velvet, while special care and attention are given to binding editions in calf and morocco. Persons residing at a distance from Montreal will find it greatly to their advantage to pack and direct their books to this responsible firm, stating style of binding required, or sending a volume that they have had previously bound as a sample. Orders are immediately attended to, while the prices quoted for all work are extremely moderate. Messrs. Dorval & Leveille are natives of Montreal, and active members of the

Cosmopolitan Order of Foresters. Mr. Leveille studied gilding in Paris for two years, and was formerly in the employment of Seneceord & Fils, Montreal.

G. A. CAMERON.

BUSINESS and the methods adopted in its conduct are subject to unceasing change. The manufacturer's agent plays an important part in the industries of to-day, being the avenue of sale and the connecting link between the producer and consumer. A well-known house engaged in this line in this city is that of Mr. G. A. Cameron, of No. 43 St. Sacramento St. Mr. Cameron founded his business here some ten years ago, but previous to that had been for fifteen years in the wholesale dry goods trade on his own account, being a member of the late firm of Cassils & Cameron. He represents some of the leading manufacturers of dress goods, staple and fancy dry goods, hosiery, etc. His business is very large, wholesale only, and by sample to the trade in the Dominion. The houses he represents are well known as manufacturing only the first quality of goods, and he is to be congratulated upon being selected to control their products. The growth and prosperity of this house are only commensurate with the energy and enterprise of its founder, who is prompt, liberal and enterprising, never unsolicitous for the benefit of patrons, and always prepared to offer advantages in keeping with his reputation. He is a native of Ontario, but has resided here a number of years. He bears a high reputation in the best commercial circles, is a member of the Board of Trade, an active brother of the Masonic Order, belongs to St. Andrew's Society, and is also identified with the Dominion Commercial Travellers' Association.

C. J. W. DAVIES.

AMONG those prominently known in the dry goods trade in this city is Mr. C. J. W. Davies, with office No. 14, in the Northmeier building on St. James St. Mr. Davies has been a resident of Montreal since 1886, and for a period of nearly six years was agent for the late firm of Leaf & Co., of London, but since 1892 has represented the established and reliable firm of Bradbury, Greatorex & Co., of the same city, and has branches in Toronto, Ont., St. John, N.B., and Victoria, B.C. He handles a general line of British, French and German dry goods, and orders are filled and delivered at the lowest quotations. Mr. Davies was born and raised in London, England, and has had a long and valuable experience in the dry goods trade. He is well and prominently known in the best commercial circles, and is a gentleman of high standing in the community.

JOS. A. MERCIER.

THE architectural profession is well represented in this city by many skillful gentlemen among whom Mr. Jos. A. Mercier holds a prominent place. He was born here and has always devoted his time and talents to this profession. He has been established 24 years, and in that time drew the plans and superintended the construction of many fine buildings and handsome residences in this city and vicinity; among them LaCroix buildings, Sherbrooke and St. Hubert St.; Fire Station at Pointe St. Charles, one of the finest in Montreal; ten residences on St. Hubert St., the Presbyterian church at St. Henri de Mascouche, and many others. Mr. Mercier occupies a handsome suite of offices located at 1861 St. Catherine St., and also gives attention to measuring artificer's work, and makes a specialty for appropriation. He is a gentleman of superior executive abilities, and as an architect, valuator and measurer, has achieved a wide reputation. Mr. Mercier is well known in this city, and his splendid qualifications specially recommend him to all contemplating the erection of buildings of any description.

GEO. HENDERS.

ONE of the best known gas, steam and hot water fitters, sanitary plumbers and bell hangers in Montreal is Mr. George Henders, whose office, store and workshop is at 377 St. Lawrence Main St. Mr. Henders, who was born in Ireland, where he learned his trade, has resided in this city 25 years, and established in business since 1888. He makes a specialty of sanitary work and fitting up buildings and dwellings for the introduction of water, gas and steam, and hot water for heating purposes, also puts up bells, annunciators, etc. He is also prompt and reliable in making repairs and doing general jobbing. Skilled workmen only are employed, and all work is executed under Mr. Henders' immediate supervision and warranted in every respect. He carries a full stock of fittings and supplies, gas fixtures, chandeliers, brackets, etc., and is always prepared to furnish estimates and execute work in the best and most satisfactory manner.

C. E. COLSON.

ONE of the oldest established and most noted Manufacturers agents in the city of Montreal is Mr. C. E. Colson, whose office is located at 22 St. John street. Mr. Colson, who is the oldest agent in his line in the city, commenced business thirty-four years ago, and his patronage now extends throughout all sections of the Dominion. He represents in Montreal the following famous houses, whose goods are recognized as standards with the trade, viz:—Crosse & Blackwell, (Limited), London, pickles, jams, sauces, etc. James Epps & Co., London, Homeopathic

cocoas. F. Roberts, London, choice table jellies, creams, etc. Blood, Wolfe & Co., Liverpool, Bass' ale, Guinness' porter, Blood stout, Long John, Scotch Whiskey in wood and bottle. A. G. Thomson & Co., Royal Blend Scotch Whiskey in wood and bottle. J. and G. Cox, Edinburgh, Scotland, gelatine, etc. Mr. Colson also handles choice grades of Java, Mocha and Rico coffee. Several travelling salesmen are employed, and the trade is strictly wholesale. Mr. Colson was born in Hampshire, England, and came direct to Montreal in 1858. He is an honorable and able business man who has won a prominent position in the mercantile circles of the city. He is a popular member of the Board of Trade and of the Metropolitan Club, while he is also a select Vestryman of Christ Church Cathedral.

KING'S CITY EXPRESS.

IN Montreal, a prominent concern is that known as King's City Express, whose office is located at 748 Craig street, of which Mr. P. King is the energetic and popular proprietor. Mr. King established this express and transfer business in 1883, and parcels are called for and delivered promptly to any part of the city, while particular attention is paid to moving pianos, furniture, etc., and teams are furnished for pleasure parties. Mr. King also makes contracts with manufacturers and merchants for the handling and forwarding of merchandise by the year or in any manner to suit customers, and numbers among his patrons many prominent business men, who highly commend him for his prompt and efficient service. He is moderate in his charges, and can always be implicitly relied on. His stables are situated at 334 William street, and here he keeps always twenty-five and in busy season fifty horses, and employs generally sixteen and in busy season thirty-five men. Orders receive immediate attention and the Bell Telephone call of the office is 565. The office is 30 x 30 feet in area, well equipped with every convenience. Mr. King is a Canadian, who has lived in Montreal since boyhood. He is a genial and honorable business man, and a popular member of the Foresters and C. M.B.A.

SHAW, CASSILS & CO.

THE tannery and wholesale leather interests of the Dominion are of vast proportions, while Canadian tanned leather has an enviable reputation all over the world for its superiority. One of the leading houses in the trade is that of Messrs. Shaw, Cassils & Co., with offices and warehouses located at 1798 Notre Dame St. This business was established by Messrs. Shaw Bros. & Cassils in 1883, thus continuing up to January, 1891, when the present firm was formed, the co-partners being Messrs. John Cassils, and C. T. Shaw. Mr. Cassils has been

prominent in the tannery interests of the province for many years, and no one, more than he, has retained for Canadian made leather, its remarkable reputation in the world's markets. Mr. Cassils is an active member of the Board of Trade, a director of the Merchant's Bank, and is a merchant of soundest judgment and marked executive ability. Mr. Shaw is a native of Maine, and has practically resided here all his life. He has always been identified with the trade in leather, and his surname is one that is connected with several of the largest tanneries in the United States. The house has numerous tanneries in operation throughout the Dominion, and employs 250 or more hands, manufacturing all descriptions of leather, and making a specialty of the highest grades of sole leather, and they are heavy exporters to the United States and England, and number among their customers the leading boot and shoe manufacturers of Canada. They occupy a handsome modern warehouse, four stories and basement in height, 140x40 feet in dimensions. With their moderate prices and surpassing quality of leather always carried, they offer the greatest inducements to the manufacturer and jobber. They are also leading buyers of hides, and handle on an average some 16,000 hides per month. The position of this house in the trade is recognized on every hand, and is one that ranks second to none on the American continent.

LETENDRE & ARSENAULT

A PROMINENT house in the dry goods trade in Montreal is that of Messrs. Letendre & Arsenault, importers and retailers of dry goods and notions, whose office and sale-rooms are situated at 1491 and 1493 St. Catherine street. This business was established fifteen years ago by Messrs. J. B. Letendre and J. Arsenault, who have since secured a permanent and influential patronage, numbering among their customers many of the leading families of the city. The premises comprise a spacious three-story and basement building, 90 x 45 feet in size, elegantly fitted up with electric lights, cash railway, handsome plate glass windows, etc., and the stock includes everything in dry goods such as cloths, cashmeres, silks, satins, velvets, plushes, dress goods of all kinds, linens, flannels, muslins, prints, ladies' and gentlemen's furnishings goods, laces, embroideries, suits and cloaks, mantles, carpets, oilcloths, etc., which are offered to customers at exceedingly low prices. Messrs. Letendre & Arsenault import part of their goods direct from the most celebrated French, English, German and American houses, and are always among the first in Montreal to display the latest novelties, and their trade which is both wholesale and retail extends throughout Quebec. The stock is valued at over \$500,000, and forty-five competent clerks, assistants, etc. are employed.

T. L. CLARK.

A THOROUGHLY reliable and representative establishment fully illustrating the wonderful supremacy which Montreal to-day holds as a leading manufacturing centre of Canada is that conducted by Mr. T. L. Clark, manufacturer of brass goods and hardware specialties, whose office and works are located at 591 St. Paul street. Mr. Clark first commenced business operations in this city twenty years ago, at that time devoting his entire attention to nickel-plating of every description, but his business rapidly developed and new departments were added, and for the last thirteen years he has been extensively engaged in the manufacture of plumbers' brass goods and hardware specialties. The premises now occupied, 591 St. Paul street, consist of a four-story and basement building, 30 x 60 feet in dimensions, fully equipped with all the latest improved machinery and appliances for metal working, including lathes, planers, drills, presses, etc., at 1 upwards of forty skilled mechanics are given steady employment. A special department is also devoted to brass and nickel-plating of all kinds. This is the largest and the only bell manufactory in the Dominion that makes a full line of bells from wrought metal, and which are in every way superior in tone and style to the old-fashioned cast bells, known as gregots. He is also one of the most extensive manufacturers of fancy and plain brass hardware and plumbers' brass goods of every description. Mr. Clark handles only the best and all new material. The trade should not fail to enquire for the celebrated T. L. Clark bells. They are the best and handsomest goods in the market.

LYON SILVERMAN.

ONE of the most noted houses in Montreal engaged in the manufacture and importation of grocers', druggists' and confectioners' sundries is that of Mr. Lyon Silverman, whose offices, salesrooms, etc., are situated at 388 and 390 St. Paul street. Mr. Silverman manufactures largely essential oils, essences, flavorings, colorings, extracts, etc.; also catnups, the "Goose and Gander" and the "English" Worcestershire sauces. He also handles largely mustard, olive, castor and cod liver oils, perfume, Florida water, bay rum, colognes, dyes, etc., also supplies for confectioners' and soda-water makers' use, viz.: cocoa paste, chocolates, gelatine, glucose, cream of tartar, citric and tartaric acid, gum arabique, etc. Mr. Silverman has recently added a new department to his business, with Mr. Wm. Moffatt as manager, in the manufacture of extract of beef, known as the Canadian Extract of Beef Co. Extract of beef

until quite recently was considered only to be used in case of sickness, or when prescribed by our medical advisers. We are assured, however, that such is not the case now, but that extract of beef in some form is used extensively by all classes of people. Its stimulating effect on the system is soon apparent, and in the household is largely used, not only on account of its properties, but also on account of its cheapness, for all kinds of seasonings, soups, broths, sauces, gravies, etc. As an evidence of the large increase in its consumption, we are informed that while fifteen years ago there were but three well-known firms manufacturing extract of beef and they supplied the world, to-day there are five firms in the United States alone, two in Europe, one in Great Britain, one in Australia and two in Canada. Mr. Moffatt, the manager, is well-known in the trade throughout Canada. His experience of fifteen years in the extract of beef and meat business enables him to be put in the front rank as a capable and experienced man. Goods are put up in several different ways—in bottles, in tins and in stone jars. All their preparations are obtainable through the drug, grocer and Italian warehouse trade, and are highly spoken of by them.

NEW YORK PIANO CO.

THIS business was originally established 35 years ago by Mr. H. J. Shaw, of Montreal, and Mr. R. L. Cadwell, of New York, his brother-in-law. On account of poor health the latter retired a couple of years ago, and Mr. Robert Shaw, his nephew, and son of Mr. H. J. Shaw, was admitted a partner, continuing the old style of "New York Piano Co." The premises, 228 St. James street, where the firm have done business for the past 16 years, having been found inconvenient for their increasing business, they are about removing to the magnificent five-story cut-stone block, erected by the Ogilvie estate on St. James street west. This fine building is being fitted up in fine style with electric elevator and every convenience for their extensive wholesale and retail business, and here they will continue to put up their beautiful New York upright pianos, of which the action cases and other parts are imported from the United States and are simply put together in Montreal. Four of these superior pianos are turned out weekly and bear their own name and guarantee. They are agents for the famous pianos of "Decker & Son," New York; "Vose & Sons," Boston, and "J. P. Hale Co.," New York. These instruments are sold either for cash or on the installment plan, which latter arrangement allows those of limited incomes to secure these first-class instru-

ments on easy terms. They employ 25 persons and the stock is valued at about \$50,000. Pianos are also rented, tuned, moved and repaired. Mr. H. J. Shaw has resided in Montreal for the last 36 years, and is very prominent in musical and business circles. He is ably assisted by his son, Mr. Robert Shaw, who is a young man of superior ability, and Mr. Geo. Sheppard is in charge of the office. This is one of the finest piano stores in Canada, and no one should fail to call here before buying a piano or organ elsewhere.

WM. SHAW & CO.

A CAREFUL review of the business interests of Montreal discloses the existence of a class of houses prepared to compete in the several lines they represent with the rival establishments of any other commercial centre in Canada or the United States. In this connection, we desire to refer to the representative firm of Messrs. Wm. Shaw & Co., importers of woollens, tweeds, etc., whose salesrooms are situated at 164 McGill street. The principal offices and headquarters of the firm are located at St. George's square, Huddersfield, England, where the business is conducted under the title of "Shaw, Sons & Co." They have been represented in Montreal for the last 13 years, and their trade now extends throughout the Dominion. Mr. Wm. Shaw resides in Huddersfield, England. They occupy a spacious second floor for sample room, where a comprehensive and choice sample stock of imported tweeds, woollens, vestings, overcoatings, suitings, etc., from the best English, Scotch and Irish mills, is always on hand, together with linings, astrachans, seal-ettes, corduroys, etc., and velvets and velveteens. Orders by mail or telegraph are promptly and carefully filled at the lowest possible figures, and the cable address of the firm is "Oregon," Huddersfield. The house have agents in Sweden and Norway, Berlin, Germany, Constantinople, Turkey, New York, and Yokohama, Japan. They also handle the machinery and goods of the following manufacturers: John Sykes & Sons, Thornton Bros., Kenworthy & Royston, Hutchinson, Hollenworth & Co., Thos. Broadbent & Son, Samuel Roberts & Sons, Wm. Whiteley & Sons, Madeley, Spurr & Co., Eadie, Ireland & Co., T. & H. Blamires and John Hind & Co., and they have just received the agency for the Montreal Woollen Mills. Mr. J. H. Shaw, the Canadian manager, was born in Yorkshire, England, and has been connected with this house for five years. He was previously connected with Montreal Woollen Mill Co., of this city. He is an active member of the Board of Trade.

ROBERT C. WILKINS.

AMONG the noteworthy industrial enterprises in Montreal which have been founded in recent years and which have developed into prominence and a representative position in the business world is that of Mr. Robert C. Wilkins, manufacturer of the "Rooster Brand" shirts, overalls, jackets, working men's pants, at No. 43 St. Sacrament street. The business was founded by Mr. Wilkins three years ago, and in the short period that has elapsed, he has met with a most gratifying success. He occupies fine rooms in the Fraser Building. Nothing but cutting the materials is executed here; the



"I CROW OVER ALL."

rest of the work is given out to families to do at home, thus providing profitable employment for a large number of people. He manufactures working men's shirts, overalls, pants, etc., for the trade. The materials used are the best procurable, and all work coming from this house is noted for its fine workmanship and durability. He has had long experience as a traveller, and is one of the best known commercial men on the road, particularly in the Maritime Provinces. His trade is large and steadily increasing, as the superior quality of his goods are becoming better known. Three travelling salesmen are constantly on the road, and the number and extent of the orders secured by them shows that the house is becoming popular throughout the Dominion. Mr. Wilkins is a native of Syracuse, N.Y. He is an active, enterprising and honorable business man, thoroughly reliable in all his dealings, and it is safe to predict that he is destined to make his mark among the leading mercantile industries of the home of his adoption.

MONTREAL ELECTRICAL SUPPLY COMPANY.

ONE of the most reliable concerns in this city is that known as the Montreal Electrical Supply Company, whose offices and workshops are situated at 781 Craig street. This company was organized in 1893 and is the property of Messrs. J. M. Harrison and H. A. Seyler, both of whom are expert electricians. They occupy a spacious floor and basement, each being 100 x 25 feet in area, which are utilized for offices, show-rooms and factory. They manufacture to order telegraph, telephone and electric light supplies, annunciators, electric bells, burglar alarms, and make a specialty of electric light wiring and fixtures. Only the best materials are used, their prices are moderate and the work produced is unsurpassed for reliability and efficiency. Mr. Harrison was born in Scotland, while Mr. Seyler is a native of Pennsylvania. They are highly esteemed for their scientific skill and are extremely popular in trade circles. Mr. Seyler was formerly in the employment of the Thomson, Houston Electric Co., of Boston; Edison Electric Co., of Springfield, Mass.; Royal Electric Co., of Montreal; and the United States Electric Co., of Manhattan. Mr. Harrison was previously engaged with the National Telephone Co., of England, and the Bell Telephone Co., of Chicago. He is an active Free Mason and Odd Fellow, and we predict for the Montreal Electrical Supply Company a very successful career.

FOUCHER, FILS & CO.

THERE can be little question but that the introduction of what are known as "Installment Goods" houses has proved a great boon to many a housekeeper of limited means. An installment house that has a solid and reliable character in the city of Montreal is that of Messrs Foucher, Fils & Co., whose offices and showrooms are situated at 178 St. Catherine street. It was founded 12 years ago by Mr. J. N. Foucher, who, in 1886, admitted Mr. Joseph Foucher into partnership, the firm being known as "Foucher, Fils & Co." In 1891 Mr. Joseph Foucher died, when Mr. J. N. Foucher became sole proprietor, carrying on the business under the old firm name. The premises comprise a large three-story building, well filled with a valuable stock of parlor, chamber and library furniture, library lamps, upholstered goods, children's carriages, jewelry, clocks, fancy goods, etc. These goods are sold on monthly, semi-monthly and weekly payments, to suit the convenience of patrons. Only first-class goods are handled, and prices are ex-

tremely just and moderate. Mr. Foucher was engaged in the dry goods business in Joliette, P.Q., for several years, and is an active member of the Chamber of Commerce and Merchants' Association. Mr. Foucher also attends to upholstering to order and turns out parlor suites, fancy chairs, sofas, lounges, rockers, etc., in a superior manner.

LA BANQUE JACQUES CARTIER.

ONE of the most popular and prosperous of Montreal's financial institutions is the Jacques Cartier Bank, which has permanently retained the confidence of the public, and an enviable reputation in the world of finance. The bank was duly organized and incorporated in 1862, with a paid up capital of \$500,000. From its inception it has been a great favorite and has always extended every possible facility to its customers. Its last annual report showed assets of \$3,760,592, of which \$2,840,103 were represented by items of loans and discounts. Its deposits amounted to \$2,475,438, aside from \$68,641 to the credit of the Federal and Provincial Governments. Its circulation averages \$750,000. It earned \$100,000 for the year ending May 31st, 1893, out of which two dividends of \$17,500 each were paid, while \$40,000 was added to the reserve fund, which now amounts to the magnificent sum of \$215,000. Within three years its loans and discounts have grown from \$1,629,208 to \$2,852,163, while its deposits have grown from \$1,075,258 to \$2,475,438. It has four branches in this city, viz.: At St. Jean Baptiste, Ste. Cunegonde, St. Henri, and on Ontario street, and two in Quebec City, and eight others throughout the province. Its correspondents are as follows: In London, the Credit Lyonnais, and Glyn, Mills, Currie & Co.; in Paris, the Credit Lyonnais; New York, National Bank of the Republic; Boston, Merchants National Bank; Chicago, the Bank of Montreal; and throughout Canada, the Merchants Bank and Bank of British North America. The Board of Directors is composed as follows: Hon. Alphonse Desjardins, M.P., and Mayor of Montreal, President; A. S. Hamelin, Esq., Vice-President; and Messrs. Dumont, Lavolette, A. L. De Martigny (General Manager), and Joel Leduc. As Mayor of Montreal, Hon. Mr. Desjardins has notably pursued a policy of retrenchment and reform, and sound conservatism and splendid judgment are shown in the present sound policy of the bank. Vice-President Hamelin is another well-known business man. The General Manager, Mr. A. L. De Martigny, brings to bear special qualifications as a banker of vast experience and judicious methods. The bank occupies its own building costing \$174,000, and secures a large rental from the offices in the upper stories.

JOHN TOWLE & CO.

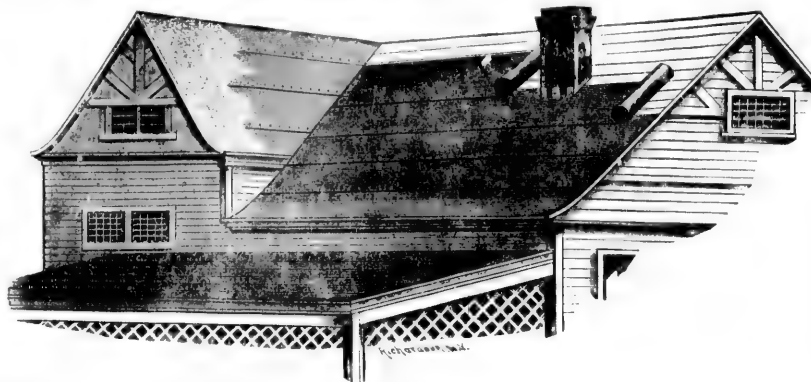
220 DeLorimier Ave., Montreal.

Telephone 7134.

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DURING the last quarter of a century more successful experiments have been made in new roofing materials than probably in any other line, and the lesson to be drawn from this is to deal only with a firm that has fully proved the value and reliability of its roofing. Such a firm in the city of Montreal is that of Messrs. John Towle & Co., roofers and dealers in roofing materials. This prosperous business was established in 1886 by Mr. John Towle, who is sole proprietor. Mr.

Canada, and used by farmers, manufacturers and merchants generally in preference to shingles or any other materials now in use. Any unskilled labor can lay it on. It is the best and cheapest roofing in existence. He also manufactures the Adjustable Balustrade for steep roofs. The roofs laid by Mr. Towle have met with the hearty approval of leading architects, builders and owners of property, and, though of such superior quality and durability, are laid at prices which compare favorably with those charged for inferior work elsewhere. Mr. Towle is the only agent in Montreal for the fire proof asphalt paving for sidewalks, streets, tanks, roofing houses, barns, breweries, etc. It is flexible and still very durable, does not soften, and when put in place will stand any pressure. It will stand any temperature,



Towle who was born in England, and passed his boyhood in Andover, Mass. is one of the most practical and expert roofers in Canada, and has been engaged many years in this important trade in the United States. The premises occupied comprise a commodious factory, fully supplied with modern appliances, and twenty-five skilled hands are employed. Mr. Towle is the only proprietor and manufacturer of the celebrated patent Victoria Fire and Water Proof Paint, and he also deals in rosin, cement, pitch, japan paint for metal roofs, and all descriptions of roofing materials. He is also sole agent in Canada for the only all wool and the combination wool and canvas prepared roofing Manhattan felt, asphalt filled "Pyramid Brand," which is shipped in large quantities all over

and never cracks as it expands or contracts with heat or cold, and is the cheapest on the market, and wherever laid has given entire satisfaction. Orders are promptly and carefully attended to. Real estate owners and agents of estates will find it greatly to their advantage to entrust their repairs to Mr. Towle, and also the keeping of their roofs and sidewalks clean in winter. Those requiring the best roofing or the most reliable and effective roofing materials should patronize this responsible house, which always treats its patrons in an honorable and liberal manner. The following are a few representative names who are using our all wool felts in preference to all other kinds of roofing: Jos. F. Armand, Senator House of Commons; Abbott & Co., Metropolitan Roll-

ing Mills; Alex. Bremner, drain pipes, etc.; Remi, Boyer, customs tide surveyor; Thos. Davidson & Co., tinware manufacturers; Fred W. Evans, insurance agent; H. R. Ives & Co., founders; John Lee, ship liner; J. Millen, hardware, etc.; Mullin, wholesale merchant; J. H. R. Molson & Bro., brewers; Royal Electric Co.; Viau & Frere, manufacturers; Canadian Rubber Co., all of Montreal; M. Moody & Sons, manufacturers, Terrebonne, Quebec, and many others.

ALBERIC DURAND.

THE trade of Montreal for whom the information possesses special interest will learn with pleasure that a larger number of the leading manufacturing concerns of France have appointed as their sales agent in this city Mr. Alberic Durand, importer of French products, at No. 203 Commissioners street. Mr. Durand is also proprietor of the famous "Almond" brand of whiskey. At his place of business he carries a full and comprehensive line of samples of the various commodities in which he deals, and jobbers would do well to inspect these magnificent goods before purchasing elsewhere, for they are the very best that can be produced, and are quoted at prices which commend them to the attention of the closest buyers. Though but recently established, he has already developed a large trade, many of the leading grocers of this city procuring their supplies in this line from him. The influence exercised by this establishment in its special line of trade has been of the most useful and salutary character, and those interested in forming business relations with Mr. Durand may depend on receiving prompt and liberal treatment, and procure advantages difficult to be secured elsewhere. Mr. Durand bears a high reputation in the trade and is much respected in business and social circles. The cable address of the house is "Franklin, Montreal." On account of his growing business he will remove in the spring to 1964 Notre Dame street.

JAMES KERR.

LOCATED at Nos. 231 and 239 Wellington street, and near Wellington bridge, is the large and well-supplied general feed store of Mr. James Kerr, who established the business as long ago as 1868. Mr. Kerr was born at Huntingdon, province of Quebec, but has been a citizen and business man in Montreal for many years and has been very successful. He is a member of the Board of Trade and a prominent member of the Masonic fraternity, having reached the degree of a Royal Arch Mason. The premises, sheds and yards occupied are ample in dimensions for the conduct of his business, being 30 x 140 feet. Mr. Kerr carries all kinds of cattle supplies, grain, bran,

moule, hay, etc., in large quantities. Number one baled hay is always kept in stock and is sold in lots to suit purchasers and as cheap as can be had at any establishment in the community. In fact, his prices on all supplies handled are governed by the greatest moderation. Hay, grain and produce are specialties in his line. Mr. Kerr employs seven hands and four teams steadily in the receiving and delivering of his supplies, having a most excellent patronage, which has been built up by honorable and fair dealing. He does both a wholesale and retail business and is the owner of the premises where located. No house carries a better stock in this special line of business, and those requiring supplies handled by Mr. Kerr would do well to consult him before making engagements elsewhere. He is a wide-awake and industrious man and one with whom it is pleasant to do business.

THE J. HOOD COMPANY.

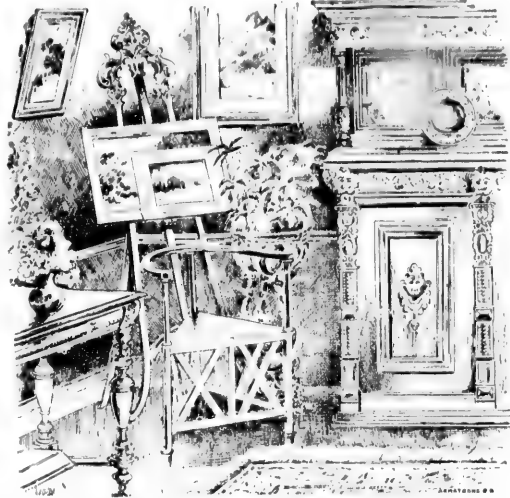
THIS company are importers and dealers in the fine arts. They represent exclusively and are the sole Dominion agents for the following well-known publishers: Goupé & Co., of Paris (Boussod, Valodon & Co.'s successors); The Fine Arts Society, London; Thos. Agnew & Sons, London. The publications of these firms consist of water-color fac-similes, engravings, etchings, mezzotints, photogravures, plain and hand colored; phototypogravures in color, lithographs, photographs, etc., etc. The company carry some 5,000 samples of these various styles, the reproductions of the important pictures of the most eminent artists whose works are exhibited at the Royal Academy, Paris Salon, and all other public and private galleries. Among the latest examples we notice the following important works: "Daniel's Answer to the King," painted by Briton Riviere, R.A.; "Morning Mist," painted by Peter Graham, R.A.; "Westminster," painted by Vicat Cole, R.A.; "The Doctor," painted by Luke Fildes, R.A.; "The Legend of the Briar Rose," painted by Burne Jones, A.R.A.; "The Daphnephoria," painted by Sir F. Leighton, P.R.A.; "The Captive," painted by Sir J. E. Millais, R.A.; "Thirdly and Lastly," painted by Frank Dadd; "Oh, for the Touch of a Vanished Hand!" an original etching by Herbert Dicksee; "Solferino (1859)," painted by Meissonier; "The Lime-kiln," painted by De Neuville; "Crossing the Frontier," painted by Ch. Delort; "Capitulation of Hunningen," painted by Detaille; "Oaks by the Pond," painted by F. Dupré, etc., etc. Illustrated catalogues are supplied to the trade upon application. The book department of the firm is confined to medical, educational and special fine art works, of which only limited editions are published. Mr. Hood has been

identified with fine art and book publications in Canada for the past 20 years and has a large wholesale and retail trade connection extending from the Atlantic to the Pacific in the Dominion. Wholesale customers and private collectors visiting the city are always welcomed by the firm, who take a special pleasure in showing their goods. A similar collection of the many reproductions of fine pictures cannot be seen in any other place of business in Canada.

W. R. COYSH.

THE steady growth of wealth and increase of culture and refinement in social circles in Canada have created a demand for the artistic and beautiful in the furniture and surroundings of the house, office, store, etc. In this connection, we desire to refer specially to this commercial review of Montreal to the reliable house of Mr. W. R. Coysh, manufacturer of fine cabinet work, etc., whose office and workshops are situated at 145, 145A, and 145B Bleury street. This business was established fifteen years ago by W. R. Coysh, who now employs a great number of workmen. He is an able designer and thoroughly practical cabinet maker, who makes a specialty of the manufacture of antique and fashionable furniture, much of which is made from rare woods inlaid and carved in the most workmanlike and artistic manner from unique and original designs and patterns. The premises occupied at 145 Bleury street comprise a spacious three-story building, 200 x 54 feet in area, the front of the first floor being devoted to waterrooms containing samples of elegant hand-made furniture, while the rear is utilized for the upholstering department. The second floor is occupied by the carvers, designers and cabinet makers, and the third floor by the varnishers and polishers. Mr. Coysh produces only first-class hand-made work, and also fits up in a very superior manner banks, offices and stores. He has the reputation of doing the finest upholstering in the city and keeps always all the choicest stuffs in stock to meet the tastes of customers who wish their furniture upholstered according to their individual ideas. His workmen are the most skilled and experienced in the country, and the highest good taste and originality are exhibited in the manufacture of his furniture and fittings. Orders are carefully filled at very moderate prices, and Mr. Coysh's trade extends throughout the

entire Dominion. Mr. Coysh was born and learnt his trade in England. He has resided in Montreal for the last eighteen years and is highly regarded for his artistic skill, ability and strict integrity. Every article is made under his careful supervision and he is noted for blending the artistic with the substantial, while designs and estimates for all kinds of furniture and cabinet work are promptly made, the establishment



receiving the patronage of the *élite* of the Dominion. Visitors are at all times welcomed.

CHARLES HENRY WALTERS.

MR. WALTERS was born in Montreal and was educated at the Model School under Mr. (now Professor) Hicks. He entered commercial life in 1858 with the late firm of "Cuvillier & Co.," whose place of business was on the present site of the Board of Trade building, the "Cuvillier" estate having sold the property to the Board of Trade. Several years later Mr. W. became a

MONTREAL SUSPENDER CO.

AMONG the leading and representative establishments of its kind, special mention is due to "The Montreal Suspenders Co.," makers of braces and umbrellas, whose premises are centrally located at No. 5 Custom House square, now Place Royale. The business was established in 1880, thirteen years ago, and has grown and developed in the most satisfactory manner; thanks to good management and large capital. The premises are of ample dimensions, fronting on three streets, and thoroughly equipped with all the latest improved machinery driven by electric power. This company sells to the wholesale trade only, and is known all over the Dominion, from Victoria to Halifax. They are represented by their agents the Messrs. Bell, whose house stands high since forty years as representing some of the wealthiest English manufacturers. Mr. Beaudry, the manager, was born in this city. His father, Mr. Jos. Beaudry, was one of our largest and most successful dry goods merchants, who died leaving a handsome fortune. The old gentleman was one of five brothers who came to Montreal without fifty dollars among them and who died leaving among them estates worth two and one-half millions of dollars and spotless reputations. Mr. Beaudry has enjoyed an unbroken record of prosperity and success in his business career. The firm as one of our young and energetic home manufacturers should receive all possible encouragement from our own people.

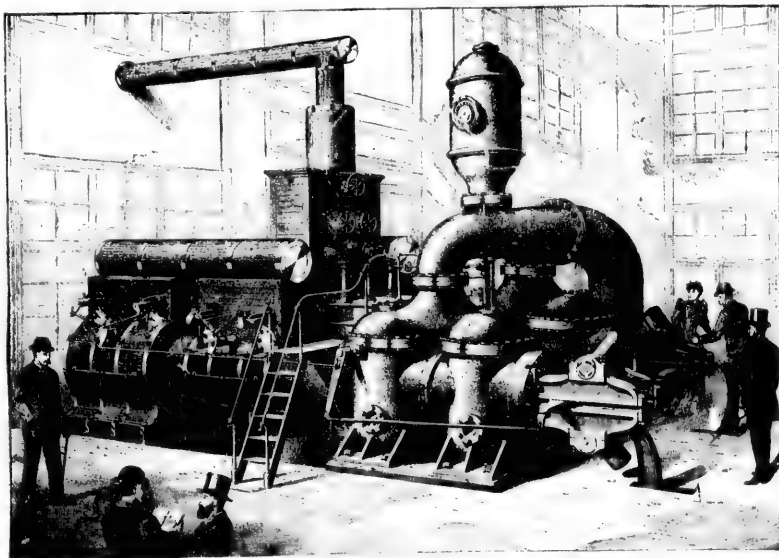
SACKVILLE S. BAIN.

THIS business was established fifteen years ago, and there is always kept on hand a large stock of the choicest cut flowers, while he makes a specialty of artistic floral work and fine plants. His nurseries at Verdun, two miles from the city, have an area of ten acres. Here are nine superior greenhouses, 20 x 100 feet each, heated with hot water from six large boilers, and in the grounds is a powerful pump for pumping water from the river for use in the nurseries. He occupies for greenhouses, etc., a spacious ground floor and basement at 66 Beaver Hall Hill, each being 25 x 90 feet in area, and here is kept always a choice assortment of greenhouse and bedding plants, bouquets, baskets, wreaths, crosses, and the most beautiful and popular flowers, also all kinds of rustic work, wire and earthenware. Mr. Bain is at all times prepared to furnish plants and flowers for funerals, banquets, balls, weddings and entertainments, and to decorate halls, churches and private residences. Mr. Bain was born in Scotland, where he learnt his business as a nurseryman, and has resided in Montreal since 1872. He employs ten men, and his store is one of the most attractive in its line in the city.

R. H. BUCHANAN & CO.

MESSRS. R. H. BUCHANAN & CO., general machinery dealers and water works contractors' situated at 684 Craig street, have now been established in business for twenty years, and have undertaken and completed successfully a large number of

many others; also a number of private water works for large factories and mills. They are the Canadian agents for the H. R. Worthington Steam and Fire Pumps, in which line they do the largest business of any house in Canada. They make a specialty of fire protection and fire department supplies, Chapman valves and



important contracts all over the Dominion. They contracted and built the water works at Iroquois, Ont.; they also put in the pumping machinery at St. Hyacinthe, P'terborough, Stratford, Ont., Joliette, Que., and other places. They have built and equipped a large number of water tanks on all the principal railways, such as the C. P. R., Canada Atlantic, Quebec Central, Intercolonial, Lake St. John, Montreal & Western, and

hydrants, wind mills for farms and private residences. They are also agents for the celebrated Sturtevant blowers and exhaust fans, portable forges, cast iron water pipe, iron and wood working machinery—all of which they carry in stock. Messrs. R. H. Buchanan & Co. have associated with them Mr. Wm. Perry, whose experience as an hydraulic engineer is well known all over Canada, and who superintends the carrying out of most of the important works contracted for by this firm.

ARCHIBALD NICOLL.

THE marine insurance interests of the city of Montreal are of the first magnitude, and her commerce by ocean transportation ranks first in the Dominion, thus creating an active demand for capital to secure the underwriting of the great risks daily offered during the season of navigation. In this connection, special reference is made in this commercial review of Montreal to Mr. Archibald Nicoll, insurance agent and broker, whose office is located at Room 10 Board of Trade Building. Mr. Nicoll was born and educated in



Scotland. He came to Canada in 1854, and settled in the city of Quebec. In 1881 he came to Montreal and was for several years connected with the Royal Canadian Insurance Company as marine underwriter, and continued with it until it retired from business. Mr. Nicoll, in 1891, established his present agency, and is widely known for his ability, promptness and just methods. He has had wide experience in ocean and inland marine insurance underwriting, and writes large amounts on the steamships and vessels sailing to and from this port. Mr. Nicoll represents the following famous companies, and guarantees a

prompt and just adjustment and payment of all losses as soon as they are properly declared, viz.: Thames & Mersey Marine Insurance Co., Limited, of Liverpool, London and Manchester, England; British America Insurance Co., Toronto, Ont., and local agent of the Commercial Union Insurance Co., of London, England. He is also local agent for the Standard Life Assurance Company and Alliance Fire Assurance Company. The policies issued by the above-named companies are clear and explicit, contracts devoid of all ambiguous terms, while the rates are the lowest commensurate with safety. Mr. Nicoll was a member of the Council of the Board of Trade from 1891 to 1893, and is Vice-President of the Marine Underwriters' Association, while he is also a member of St. Andrew's Society and the Thistle Curling Club.

A. D. MANN.

WE wish to call the attention of our interested readers to an old "landmark" in the drug line in Montreal at present conducted by Mr. A. D. Mann at No. 201 St. Antoine street. This popular and reliable pharmacy was founded by Mr. M. G. Edson upwards of thirty years ago, and in all that extended period has always borne a high reputation for purity and general excellence of the drugs, etc., and the care and accuracy with which they are compounded. Some ten years ago the subject of our present sketch succeeded to the business. The premises comprise a spacious store, 30 x 60 feet in dimensions, magnificently furnished in black walnut artistically frescoed, while the front is adorned with two massive plate-glass show windows. He carries a heavy stock of pure, fresh drugs, chemicals, toilet and fancy articles, foreign and domestic perfumeries, mineral waters of all kinds, pure wines and liquors for medicinal purposes, proprietary medicines—in fact, everything that goes to make up a first-class pharmacy. The prescription department is in the rear and is provided with all modern appliances for the compounding of physicians' prescriptions and family recipes. This department of his business is one of the most reliable in the city, having the unqualified endorsement of the medical profession. Mr. Mann is a native of Montreal, was educated in his profession at the Montreal College of Pharmacy, and graduated from the same with honors of his class. He is well known and highly respected by the medical profession of the Dominion, is prominently identified with the Pharmaceutical Association of Quebec, is a member of the Board of Directors of the Montreal College of Pharmacy, also a member of the Board of Trade, and is prominently identified with the Masonic Order and the I. O. F.

A. E. MALLETTTE.

THE methods of trade and commerce have of late years been revolutionized by the growing prominence and importance of the foreign manufacturers' and shippers' agent in every branch of trade. Montreal, as the great trade centre of the country, naturally numbers many of this progressive class of business men, prominent among them being Mr. A. E. Mallette, whose place of business is at No. 309 St. Paul street. The business now



so ably and successfully carried on by Mr. Mallette was founded in 1884 by Mr. H. Bernard, to whom Mr. Mallette succeeded in 1891. He had, however, been connected with the house for several years previous and possessed an intimate acquaintance with all the details of its management. The already large trade built up by his predecessor has since been greatly extended and now covers all parts of the Dominion. Mr. Mallette represents many of the leading exporting houses of France, Spain and Portugal, houses whose goods have a world-wide

reputation for standard and uniform excellence. Among them may be mentioned, Chas. Jobit & Co., Cognac, France, brandies; H. & O. Beyerman, and Courtillan, Lamonde & Cie., of Bordeaux; Hooper Bros., of Oporto; Morgan Bros., white wines, Puerto de Santa Maria; Crepeux, Pere & Fils, burgundies, Ville Franche-sur-Saône; Nelson Dupuy, liquors, Absinthe Suisse, fruit syrups, etc., Bordeaux; Geo. Bertin & Co., St. George's rum, Bordeaux; Veauve Garres, Jne & Fils, macaroni, mustard, etc., Bordeaux; Societe Sainaise, Benoit & Cie., French peas, mushrooms and sardines, Nantes; Chas. Arnould & Cie., champagnes, St. Marceaux, Reims; Vichy water from the springs of Notre Dame de St. Yorre, etc., etc. Mr. Mallette is also the Canadian correspondent of the French mercantile agency of Laurent Roux. He is prepared to fill orders of any magnitude, either free or in bond, and his facilities enable him to quote the most liberal terms and prices to the trade. Mr. Mallette is a native of Montreal, and a graduate of the Académie du Plateau. He is also a member of the Cosmopolitan Club.

INGERSOLL ROCK DRILL CO.

THIS firm, who have their office and factory on St. James street west, Montreal, is the Canadian firm allied to the Ingersoll-Sergeant Drill Co., whose head office is in New York, but who have branch offices in all parts of the world, and which firm is so well known as the leading manufacturers of first-class machinery for mining, tunneling and quarrying work of all descriptions. The Canadian company was organized in 1884 with ample capital, and consists of the following officers: Mr. James Cooper, President; Mr. R. W. Chapin, New York, Vice-President; Mr. S. J. Simpson, Treasurer; and Mr. E. W. Gilman, Secretary and Managing Director. The company owns in Montreal a large two story brick building, fully equipped with the latest improved tools, machinery and special appliances. Here from 50 to 75 skilled workmen are employed in the manufacture of all the Ingersoll and Sergeant patents, such as rock drills, air compressors, stone channeling machines, coal cutting machinery, winding engines, hoisting engines, etc. Besides these the Ingersoll Rock Drill Company of Canada have added to their manufactured stock many specialties, which go to make a plant of either mining, tunneling or quarrying machinery complete with the end in view of supplying to either miner or contractor a full complement of tools and equipment. Amongst the devices which are worthy of special attention is their Sergeant Piston Inlet Air Compressor and the Corbett Drill. The former of these has been in operation for three

years, and by it both manufacturers and consumers claim to obtain a higher efficiency than in any other engines of the class, the best proof of this being the fact that the air compressors built by the Sergeant Companies probably equal the combined product of many others. The Corbett Drill is especially suitable for the Canadian climate, where steam in winter is apt to be wet. It is designed to work with wet steam as efficiently as other machines operate with dry. Many other interesting features were seen at our visit to the works of this company, and it would be of value and interest to all parties in search of any rock working machinery to call and examine their products, which will give perfect satisfaction to the most critical of engineers and experts.

E. IRWIN & CO.

ONE of the leading establishments in its line in Montreal is that of Messrs E. Irwin & Co., direct importers of French pattern bonnets, hats and toques, whose offices and salesrooms are situated at 1648 Notre Dame street. This business was established in 1868 by Mr. E. Irwin, who is sole proprietor. Mr. Irwin has had long experience, and possesses an accurate knowledge of the requirements of the Canadian market, and is constantly on the alert to secure the latest Parisian and London novelties. He occupies a commodious three-story and basement building, 30 x 60 feet in area, the first floor being devoted to offices and showrooms for made up goods. Mr. Irwin imports direct from the most celebrated French, English, German and American houses, and receives orders from Quebec, Ontario and the Maritime Provinces for made up work. The stock is the largest and choicest of the kind in the city, including all kinds of foreign goods, hats, bonnets, shapes, toques, ribbons, laces, feathers, silks, satins, flowers, ornaments and other millinery novelties. Twenty persons are employed and a specialty in made-up order work. Mr. Irwin was born in the province of Quebec, but has resided in Montreal for the last forty years, and was previously engaged in the manufacture of woollens. He is highly esteemed in trade circles and has achieved a well-merited success in this artistic business. The Bell telephone call of the office is 2587.

JOHN A. BURNS.

ONE of the best practical men in his line in this city is Mr. John A. Burns, B.A., mechanical engineer and manufacturers' agent, whose office is No. 686 Craig street. Mr. Burns was born in Portland, Me., was raised and educated in this city and is a graduate

of McGill College. For a period of several years he was employed in the mechanical department of the Grand Trunk Railway, and subsequently in the Ed. P. Allis Works, in Milwaukee, Wis. Some months ago he embarked in business on his own account, since when his services have been in active request. He makes a specialty of making full plans and specifications for complete plants, also making boilers and evaporative and engine economy tests and appraising losses of machinery, etc., by fire and making drawings. Mr. Burns is the representative agent for the Kay Electrical Works, at Hamilton, Ont., and Stephen & Hamilton, manufacturers of machine tools, at Galt, Ont. He furnishes plans and specifications for complete machinery, steam engines, electric plants, etc., and also steam engines of any required horse power, machinery of all kinds, boilers, pumps, dynamos, motors, etc., and is a leading representative among the mechanical engineers in Canada.

EDWARD AULD.

AN enterprise deserving of special mention in this review is that conducted by Mr. Edward Auld, manufacturer of the celebrated "Anchor" and "Premium" mucilage and lithogram composition, whose office and works are located at 759 Craig street. Mr. Auld established this industry in the present location in 1885, and to day the Anchor and Premium brands of mucilage have no successful rivals in this market, even in close competition with the best productions of foreign countries—a statement which is fully borne out by the fact that their brands of mucilage were awarded first prize and gold medal at the Montreal Exhibition in 1877. His factory on Craig street occupies a one-story building, 30 x 125 feet in dimensions. An ample force of hands is employed as well as several travelling salesmen on the road, and the trade extends throughout Canada and Newfoundland. Mr. Edward Auld, the sole proprietor, is a native of Montreal, and is one of our ablest and most successful young business men and has always been identified with this business. The lithogram composition manufactured by Mr. Auld is now used extensively in the steamers of the Alaska line and also in the Pullman cars of the C. P. R. and G. T. R., and is rapidly coming into general use throughout this country. The manufacturing department is under the management of Mr. J. Douglas Gibb, a thoroughly practical man in the business, who is a native of Scotland and came to Montreal six years ago. Both gentlemen are highly respected in the leading social and trade circles of Montreal. The telephone call is 2476.

N. F. BEDARD.

SIX years ago Mr. Bedard, now located at 17 William street, commenced business operations in this city, and is engaged in the cheese commission business and deals in every description of cheese factory and butter supplies. He is agent for W. W. Chown & Co., Belleville, Ont., for the sale of gang press hoops and Empire State milk cans, also Macpherson & Schell, Alexandria, Ont., for the sale of cheese-box material and bending machines, and for Bamckow, manufacturers of the celebrated rennet extracts, Sweden. During the year 1892 Mr. Bedard handled 50,000 boxes of cheese, which he will increase before January 1st next to 75,000 boxes. He was for eleven years previous in the employ of the well-known house of J. T. & F. H. Warrington, cheese exporters, where he gained a thorough knowledge of the business. His premises consist of two floors, 60 x 60 feet in dimensions, heavily stocked with the finest grades of cheese and cheese factory supplies. His trade now extends throughout the entire province of Quebec. He is a native of St. Johns, P.Q., and came to Montreal in early childhood, where he was raised and educated. He is an influential member of the Board of Trade and highly respected in trade circles for his honorable and upright business methods.

BAYLIS MANUFACTURING CO.

WE desire to make special reference in this historical review to the old established and reliable Montreal concern known as the Baylis Manufacturing Company, manufacturers of varnishes, japans, etc., whose offices and works are situated at 16 to 28 Nazareth street. This extensive industry was established in 1867 by Mr. Henry Baylis, who conducted it till 1879, when the present company was organized with ample capital. Mr. W. L. Jamieson, the manager, is a young man and has been connected with the firm some five years. The works have an area of 140 x 100 feet, and are fully equipped with modern appliances and machinery, operated by a thirty-five horse-power steam engine. Here fifteen skilled hands are constantly employed, and there are also six travelling salesmen on the road. The capacity of the works is 150,000 gallons of varnish annually. The Baylis Manufacturing Company manufactures not only varnishes and japans, but also printing inks, white lead, paints, machinery oils, axle grease, etc., and its trade extends throughout the entire Dominion of Canada and Newfoundland. The company also deals in oils, turpentine, resin, glue, gold leaf, bronze powders, dry colors, etc., while the varnishes include a full line of coach, railway, cabinet and other goods, which are offered to the trade

at the lowest possible prices. The goods of this company are standards with the trade, and are unsurpassed for quality, purity and uniform excellence, while they have no superiors in America or Europe. Mr. Baylis is widely known for his strict probity, and is extremely popular in trade circles.

C. E. L. DESAULNIERS.

ONE of the best known real estate and assurance agents in Montreal is Mr. C. E. L. Desaulniers, whose office is No. 62 St. James street, hours from 9 a. m. to 12 m., and night office 104 Visitation street. Mr. Desaulniers has been established since 1877 in the insurance business, and in 1890 added real estate. He handles and deals in city and suburban improved and unimproved property, and buys, sells, exchanges and leases and rents houses and lands, collects rents, and gives his personal attention to all matters appertaining to the transfer of realty. He also loans money to any amount on real estate security, and places insurance in any of the strong European, American or Canadian companies at the very lowest rates. He is agent for the Quebec and Western Equitable Assurance Co., and as a business man and citizen always sustained a high reputation. Mr. Desaulniers was born in St. Maurice and has been identified with business affairs in Montreal many years.

UNION BANK OF CANADA.

AMONG the substantial financial corporations in Montreal is the Union Bank of Canada, whose banking rooms are located corner Notre Dame and St. Alexis streets. This is the Montreal branch of the Union Bank of Canada, whose head offices are situated in Quebec. It first commenced business in 1805, under the title of "The Union Bank of Lower Canada," but in 1884 it was re-organized as the "Union Bank of Canada." This bank has a capital stock of \$1,200,000, and its reserve fund amounts to \$250,000. The Union Bank of Canada solicits the accounts of banks, bankers, corporations, merchants, manufacturers and others, and offers very superior facilities for the transaction of every branch of legitimate business. It makes collections on all available points, discounts first-class commercial paper, deals in exchange and government bonds, issues letters of credit, etc. The bank has, likewise, a savings department, and pays interest on these accounts at the current rates. Mr. G. H. Balfour, the manager of the Montreal branch, has had charge since 1880. He has been connected with this bank for twenty-three years, and was

previously manager of the Winnipeg main branch, while he has also acted as bank inspector. Mr. Balfour was born in the province of Quebec. He is a thoroughly capable financier, as widely known for his ability as for the just manner he attends to the interests of stock holders and depositors. The bank has branches and agencies in all parts of the Dominion, and its principal foreign agents are Parr's Banking Company and the Alliance Bank (Limited), London and Liverpool; National Park Bank, New York; Lincoln National Bank, Boston; First National Bank, Minneapolis; St. Paul National Bank, St. Paul; First National Bank, Great Falls, Montana; Globe National Bank, Chicago; Queen City Bank, Buffalo; First National Bank, Detroit.

THE WIGHTMAN SPORTING GOODS COMPANY.

A PROSPEROUS concern enjoying the reputation of handling only a 1 goods and of dealing most honorably with its patrons is the Wightman Sporting Goods Company, manufacturers, importers and wholesale and retail dealers in fishing tackle, sporting goods, fancy goods and smallware, at No. 403 St. Paul street, of which Mr. A. K. Wightman is sole proprietor. It is an old established house, its foundation dating from 1863, when the business was inaugurated by the firm of Ostell & Company. To these, in 1887, succeeded that of Wightman, Ramsay & Company, which was dissolved in 1889, the present company becoming proprietors. The premises occupied were for many years on Custom House square, the business being removed to its present location in 1889. Here the company utilizes an entire four-story building with basement, 30 x 60 feet in dimensions, which is fully stocked with the choicest assortment of sporting goods to be found in the country. The house is recognized by our leading sportsmen and athletes as headquarters for obtaining everything they may want in any line. Fishing tackle is a leading specialty, also safety bicycles and lacrosse, and the trade is both wholesale and retail. The house is sales agent for the Gould Bicycle Co., of Brantford, Ont., also of the celebrated goods of Spaulding Bros., of New York and Chicago. Mr. Wightman is a native of Toronto, and is extremely popular with all our sportsmen.

HOLLER & HECKER.

AN importing house deserving of special mention in this review of Montreal is that of Holler & Hecker, importers of hardware and fancy goods, 750 Craig street. This house commenced business operations in 1883 at 162 St. James street, and in May, 1893, removed to

the present location. The premises consist of two flats, 25 x 50 feet in dimensions, well stocked with a general assortment of hardware and fancy goods, a leading specialty being made of fine imported cutlery, the house being sole agents in Canada for the well-known firm of J. S. Holler & Co., cutlery manufacturers of Solingen, Germany. The house has also a branch agency in Victoria, B. C. An ample force of clerks is employed in the house, and one travelling salesman on the road. Mr. E. Hecker, now the sole proprietor, was born in Germany, and came to Montreal in 1883. He is a young and enterprising business man, who has had a long and valuable experience in this line of business, having been connected for a number of years with a number of German and other European houses. The trade of the house is exclusively wholesale and extends to all parts of the Dominion.

L. E. DENIS.

A PROMINENT enterprise in its particular field of industry is that of Mr. L. E. Denis, sign and show card painter, and manufacturer and dealer in all kinds of advertising signs, whose establishment is located at No. 4 St. Lawrence Main street. Mr. Denis established this business in 1890, and since then it has been carried on with ever increasing success. From its inception the house has maintained a trade supremacy which fully demonstrates the energy and executive ability brought to bear in its management. The premises have an area of 40 x 60 feet and these are provided with all necessary conveniences for carrying on the enterprise. A competent corps of experienced hands is employed, and the work turned out is invariably of the highest artistic excellence. The house has built up an enviable reputation for superior work and prompt execution, and its extensive patronage is drawn from the high class city and suburban custom. Glass, oil cloth, wood and brass signs, show cards, price tickets, etc., are produced to order in any style, size and quantity, while special attention is given to gilding on glass. Jobbing for the trade is done at special prices, and Mr. Denis' motto is always "Perfect work, moderate prices." Mr. Denis is a native of this city, a member of the Cosmopolitan Club, also of the I. O. F.

W. I. FENWICK.

AMONG those in Montreal who make the wants of the investor a constant study and whose reputation for affording accurate information and for possessing that intelligence and thorough integrity which conduce to success, the name of Mr. W. I. Fenwick stands

second to none. This gentleman has been actively engaged in business since 1871, and is a prominent member of the Montreal Stock Exchange and the Board of Trade, and occupies a handsome suite of offices in the Merchants' Exchange Building. Mr. Fenwick began his career in the Bank of Montreal. He makes a specialty of the purchase and sale of stocks, bonds and all first-class securities listed on the Montreal, New York and Chicago Stock Exchange for cash or on margin and enjoys a liberal patronage. Mr. Fenwick is a native of St. Andrews, P. Q., but he has resided in Montreal since 1866. He has been a member of the Free Masons for some years and is also an active member of the Metropolitan Club and the St. Lawrence Yacht Club, and is highly honored in financial circles for his business ability and sterling worth. His Chicago correspondents are J. W. Broughton & Co. and Lamson Bros. & Co.

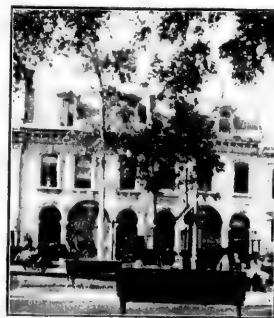
LACOSTE & LACOSTE.

IT is safe to say that the city of Montreal depends for its prosperity upon the single article coal more than upon any one substance yielded us by a bountiful nature, and many of our wealthiest companies have their principal places of business here. One of the leading firms engaged in this business is that of Messrs. Lacoste & Lacoste, wholesale and retail dealers in anthracite coal, whose offices are located at 1 Cote Place d'Armes. This important business was established fifteen years ago by Mr. Arthur Lacoste. They deal largely at wholesale, in the best grades of hard and soft coal, and make a specialty of handling the finest qualities of Welsh anthracite. Orders for car or cargo lots are promptly filled at the lowest prices, and all coal purchased of this responsible firm is guaranteed to maintain the highest standard of excellence, coming as it does from some of the best equipped collieries in the world. Their superior connections and experience give them great advantages, and their high character is a sufficient guarantee that all orders will receive prompt and faithful attention. Mr. A. Lacoste first commenced business in Hochelaga, and is a popular member of the Canadian Club. The telephone call of the office is 508.

JOHN ROBERTSON & SON.

IN these modern days almost every conceivable article of food is sold by the grocer, and upon the character of our grocery houses, therefore, depends to a great extent the value and purity of the food supply of the whole country and especially of our large cities. It is accordingly a pleasure to notice in this review of the trade

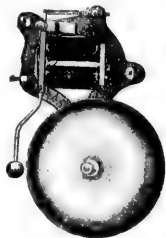
of Montreal establishments of such high standing and reputation as that of Messrs. John Robertson & Son, whose store is located at 12 Phillips square. This extensive business was founded in 1870 by Mr. John Robertson, who conducted it till 1889, when he admitted his son, Mr. J. H. Robertson, into partnership. The premises occupied comprise a spacious ground floor, 28 x 90, the basement being 56 x 90 feet in size, fitted up with every convenience, plate-glass front, electric lights, etc. The stock is one of the choicest and most comprehensive in the city, comprising fresh crop Oolongs, Japans, English Breakfast, Young Hyson, Gunpowder and Tamilkande teas. Java, Mocha and Rio coffees, spices, canned goods



of all kinds, dried and fresh fruits, sugars, soaps, farinaceous goods, butter, cheese, eggs, provisions, etc. They also keep on hand the finest ports, sherries, champagnes, clarets, brandies, whiskies, rum, gin, cordials, etc., and in these transact a first-class family trade. Only the purest and best goods are handled in all departments, and the prices quoted are extremely moderate. They make a specialty of Tamilkande tea, Strachan's Gilt Edge Soap and C. & S. Seal Brand Coffee. Twelve clerks, assistants, etc., and three teams are employed, and goods are delivered promptly to any part of the city or its suburbs. Not only the rich, but also the poor, patronize this store, as they are always sure of obtaining here the best and purest goods in the city at the lowest current market rates. The partners are natives of Montreal.

MOUNT BROS.

ONE of the most reliable firms in its line in Montreal is that of Messrs. Mount Bros., practical electricians and manufacturers and dealers in electrical apparatus of every description, situated at 760 Craig street. This business was established twelve years ago by Messrs. E. C. and W. W. Mount, who have lately acquired it of the late firm of C. A. Martin & Co., and amalgamated the same with their own. Both partners are expert electricians and are fully conversant with every detail of this



important industry. They execute all kinds of electrical work, such as telephones, electric bells, annunciators, electric wiring and lighting, push buttons, etc., and make a specialty of wiring private houses, stores, etc., for electric light bells and annunciators. They occupy a commodious two-story building, 70 x 30 feet in area, and twenty-five skilled workmen are constantly employed. The electrical business is entirely separate from the plumbing business, the firm also being widely known as gas and steam fitters, tin-smiths and metal roofers. Messrs. E. C. and W. W. Mount were born in Montreal, and are highly regarded for their mechanical skill and strict integrity. The firm also have a branch at 1031 St. Catherine street (Cote St. Antoine).

N. H. THIBAUT & CO.

THE lumber interests of Montreal to-day form an important factor in her commercial and industrial life, and these interests are represented by wealthy and influential concerns whose trade connections extend throughout the country. A representative house in the lumber trade is that of N. H. Thibault & Co., whose office and yards are located at the corner of Ottawa and Guy streets and also on the Canal Basin. The business

was established sixteen years ago by the present proprietor. The firm are extensive dealers in pine, lumber, shingles, laths, pickets, posts, etc., receiving their supplies from Ottawa, Quebec and Three Rivers, while their trade extends to all parts of the Dominion. They handle annually from 3,000,000 to 5,000,000 feet of lumber, their total storage capacity in both yards being 1,000,000 feet. Their yards on the Canal Basin are 400 x 100 feet in dimensions, while those in Ottawa street are 100 x 100 feet, giving them ample facilities for handling the extensive business which they now control. Mr. N. H. Thibault, the sole proprietor, is a native of the province of Quebec, and has been a resident of Montreal for many years. He is among the most prominent and influential lumber merchants in the city, and has achieved success on the true basis of honorable effort and the ability to secure and handle the best class of trade.

J. BISAILLON.

ONE of the oldest as well as most popular hair dressers and hair workers in this city is Mr. J. Bisailon, whose finely appointed establishment is at 1599 Notre Dame street. In dimensions the premises are 75 x 75 feet. The front is used as a store and is tastefully fitted up with plate-glass showcases. The ceiling is frescoed, the floor marble tiles, and all the surroundings are in keeping with the character of the business. In the rear are handsomely furnished hair dressing parlors for ladies and gentlemen, and polite assistants are always in attendance. Mr. Bisailon manufactures to order and keeps in stock wigs, toupes, curls, bangs, etc., also all kinds of hair goods, and makes a specialty of Lubin Pivert and other French perfumes, imported cosmetics, together with a full line of fancy articles that belong to the business. This establishment is patronized by the best classes of the community, and every facility is at hand for meeting the demands of the public promptly and satisfactorily. Mr. Bisailon was born in La Prairie and has been a resident of Montreal for a period of 32 years.

LONDON GUARANTEE AND ACCIDENT CO., LIMITED.

THIS company was incorporated in 1869, and has a capital of \$1,250,000, and a reserve of \$290,000, while it is the only British company licensed to transact this business in the Dominion. It has deposited with the Receiver-General \$55,000 for the security of Canadian policy-holders, and issues open policies of accident insurance, also bonds of suretyship

for the fidelity of officials in all positions of trust. The difference between an open policy of this company and policies issued by other corporations is that the latter do not insure the workmen, but simply protect the employers against claims made by employees, while the former insures the workmen against injuries within the meaning of the contract, whether happening in or out of the factory. Every manufacturer who desires to see his workpeople protected should secure an ordinary policy of the London Guarantee and Accident Company. A premium of 50 cents per month (Class Ordinary) will secure \$1,000 in case of death by accident, and if seriously injured substantial compensation will be received. The company's open policy is a most desirable system of insurance. Mr. A. J. Hubbard, the manager of the company's Montreal branch, has had charge since 1890. He is an active member of the Montreal Board of Trade. The head office in Toronto is controlled by Mr. C. D. Richardson, who is widely known in business circles.

F. H. REYNOLDS.

OF those engaged in patent law practice in this city, there are none having a wider reputation than Mr. F. H. Reynolds, whose offices are Nos. 77 and 79 Temple Building, St. James street. Mr. Reynolds succeeded to the patent law business that had previously been established by Mr. Chas. Legge in 1859. His practice includes the preparation of specifications, drawings, caveats and assignments, and the necessary papers for reissues, designs, trade marks and labels, the making of preliminary examinations as to the patentability of an invention, the making of searches, etc., while a specialty is made of the scope, validity and infringements of patents. Patents which have been obtained through unskilled hands are also carefully reissued and made to embrace the full scope of the invention. Mr. Reynolds' facilities and acquaintance in Europe and the United States enable him to offer superior inducements to such of his clients as desire to avail themselves of the benefits of foreign patents, and pays special attention to patent litigation.

FRANK W. NEWMAN & CO.

AMONG those who are technically called manufacturers' agents, there are few in the city better or more prominently known than Mr. Frank W. Newman, head and active co-partner of the firm of Frank W. Newman & Co., with office and salesroom at No. 85 Temple Building. Mr. Newman is a business man

of twenty-eight years' practical experience, and since January, 1884, has been engaged conducting business on his own account. He has done a large and prosperous business and represents several reliable and responsible houses and manufacturing firms, whose product he places exclusively with the wholesale dry goods trade of Canada, from Victoria, B.C., to Halifax. He is a native Canadian of Scotch descent, having been born in Toronto, but since 1869 has lived in Montreal. He is a prominent member of the Board of Trade and one of the oldest members of the Dominion Commercial Travellers' Association. He has taken a very active interest in the expansion and growth of the city, and for the past ten years has handled a considerable amount of property and is always foremost in his endeavors to promote the prosperity of the city of Montreal, wherein his business career has been cast. In politics Mr. Newman is a staunch Conservative.

CONFEDERATION LIFE ASSOCIATION.

THIS association was incorporated twenty-one years ago, and its assets January 1st, 1893, amounted to \$4,115,170 and its policies in force to \$22,363,752. Since its organization it has paid to policy-holders and held on their account the sum of \$6,402,493, and for every dollar received it has returned \$3.87, while the average time of payment after receipt of proofs has been only 48 hours. The Confederation issues life and endowment policies, and its new annuity endowment policy is one of the most desirable forms of life insurance contracts ever offered. The premium rates under this plan are from 15 to 25 per cent. lower than under ordinary endowments. All the Confederation policies are world-wide, free from all restrictions as to residence and travel, and indisputable after two years. The fact that large accessions have been made lately to the Confederation's business, without resort to other than sound business principles, is conclusive evidence of the high estimation in which this association is regarded. The association's Montreal office is located at Room 3 Nordheimer Building, 207 St. James street, and is under the able management of Messrs. H. J. Johnston & Son, who are the managers for the province of Quebec. Mr. H. J. Johnston was born in Edinburgh, Scotland, and received his education at the Southern Academy, Edinburgh. In 1872 he became the manager for the province of Quebec for the Confederation Life Association, of Toronto, and in 1893 admitted his son, Mr. F. H. Johnston, into partnership, the firm being known as "H. J. Johnston & Son."

J. J. LE CALLEE.

ONE of the most enterprising young business men in this city well deserving mention is Mr. J. J. Le Callee, the well known designer and engraver, located at 251 St. James street. Mr. Le Callee was born in Strathroy, Ont., and came to Montreal eleven years ago, and, prior to engaging in business on his own account in 1891, was in the employ of Mr. E. Maeder, with whom he learned his trade. Mr. Le Callee possesses most excellent abilities as a designer and engraver, and executes the very best class of work in a superior manner. Mr. Le Callee designs and engraves to order brass signs of every description, also cuts steel stamps, dies, stencils, and manufactures rubber stamps; he also engraves copper plate for card printing and has every facility at hand. He is a careful, painstaking workman, and the splendid work he turns out is unsurpassed in neatness and finish, and he is doing a fine business. Mr. Le Callee is an active member of the Order of Foresters.

THOS. PORTEOUS.

AMONG the prominent business men of the city located in the Temple Building on St. James street is Mr. Thos. Porteous, a gentleman widely known and who enjoys in the highest degree the esteem and regard of his fellow-citizens. He was born in 1827 in St. Therese de Blainville, P.Q., educated at Black Howden and Taggart schools in this city, and began his business career in 1845 and was employed in several of the largest wholesale and retail houses. In 1863 he embarked in the real estate business, and is a pioneer among those handling and dealing in realty in Montreal. Mr. Porteous makes a leading feature of every branch of the business, negotiates loans on first mortgages and other collateral, and arranges for the transfer of mines in Canada and Lake Superior district, and may be consulted with implicit confidence in all matters in his line of business. He is a gentleman of high standing in the community and is esteemed for his unsparing honor and strict integrity. His office is No. 78 Temple Building.

DOMINION STRAW GOODS MANUFACTURING CO.

WE wish to make special reference in this historical review to the Dominion Straw Goods Manufacturing Company, located at 15 St. Peter street. This business was founded in 1875 as the Victoria Straw Works, and continued under that title till 1890, when Mr. C. C. Corneille purchased it and changed

the name to that of the Dominion Straw Goods Manufacturing Company. The premises comprise a four-story and basement building, 25 x 50 feet in area, fully equipped with modern machinery, operated by steam power, and fifty skilled hands are employed. They manufacture extensively men's and women's straw goods, and turn out seventy-five dozen women's and fifty dozen of men's hats daily, and the trade now extends throughout the entire Dominion. Mr. Samuel Agnew has charge of the offices and sales department, while the factory is under the able management of Mr. Jno. A. Parsons, who is widely known for his ability as a designer and manufacturer. Mr. Agnew is a native of Montreal, and was for five years buyer for the wholesale millinery house of Jno. A. Patterson & Co. of this city. He has been identified with the straw goods business for eleven years, and has been two years with the present house. Mr. Jno. A. Parsons was born in New York, and was formerly with the Victoria Straw Works. Mr. C. C. Corneille, the proprietor, was born in the province of Quebec, and is now actively engaged in the paint and oil business in Montreal.

McARTHUR, CORNEILLE & CO.

THE oldest and most noted house in Montreal engaged in the importation and sale of white lead, colors, etc., is that of Messrs. McArthur, Corneille & Co., located at 310 to 316 St. Paul street and 147 to 151 Commissioners street. This business was established forty-eight years' ago by Messrs. McArthur, Ramsay & Co., who were succeeded in 1861 by Jno. McArthur & Son, and in 1881 the present firm of Messrs. McArthur, Corneille & Co. assumed control. Mr. John McArthur, the father of the present senior partner, having retired twenty-seven years ago. The premises comprise a spacious three-story and basement main building, 100 x 150 feet in dimensions, with a large warehouse in connection. Here they keep a heavy stock of white lead, colors, glass, varnishes, oils, chemicals and dye stuffs, and are manufacturers of the popular "Crown Diamond" brand of white lead, pale boiled linseed oil, varnishes and machinery oils. Messrs. McArthur, Corneille & Co. are agents in Montreal for many leading houses situated both in Europe and America. Twenty-one men are employed in this establishment, and they also have three travelling salesmen on the road. Mr. McArthur is a native of Montreal, while Mr. Corneille was born in the province of Quebec and has been connected with this house for the last thirty years. Mr. McArthur is an active member of the Montreal Board of Trade.

MILLS & GALT.

WE desire to refer specially in this commercial review of Montreal to the newly established firm of Messrs. Mills & Galt, exclusive wholesale dealers in Canadian woollens and tweeds, whose offices and sales-rooms in Montreal are situated at 14 St. Helen street. This partnership was arranged in January, 1893, between Mr. J. W. Mills, of the late firm of Mills & McDougall, and Mr. A. T. Galt, a son of Sir Alex. T. Galt, for the purpose of carrying on a wholesale business in Canadian woollens exclusively. Mr. Mills, the senior partner, has for the past thirty years been identified with this important branch of our home industries. The premises occupied comprise three spacious floors, where they carry a heavy and choice stock of Canadian woollens, unrivalled for quality, finish, variety and style. These goods have been received direct from our most celebrated manufacturers, and in appearance are quite equal to the best imported from England and Scotland, while for durability some of the fabrics possess a wear-resisting quality that has made them famous. They employ a full staff of clerks in their salesrooms, and also have travellers covering the different provinces. Orders are filled under the personal supervision of Mr. Mills. This is the only firm in Canada that handles exclusively Canadian woollens. Mr. Mills is a member of the Board of Trade, while Mr. Galt was previously connected with the Bank of Montreal, here and in New York. Keep the money in the Dominion by buying and wearing Canadian tweeds. All interested in the development of this branch of Canadian industry are cordially invited to inspect their stock.

JOHN AULD.

ONE of the most successful concerns in the Dominion engaged in the manufacture of machine cut corks is that owned and controlled by Mr. John Auld, trading as the Canadian Cork Cutting Company, at No. 642 LaGauchetière street. This business was established about twenty-seven years ago by Messrs. Evans, Mercer & Son, to whom succeeded Mr. W. J. Mathews, he in turn being followed by Messrs. S. H. and A. S. Ewing. The proprietorship was assumed by Mr. Auld in 1872. The factory is a substantial four-story brick building based on a solid stone foundation, and having a frontage and depth of 55 x 100 feet. The manufacturing departments are fully equipped with the latest improved machinery, including blocking and tapering devices, revolving cutter wheels, hollow cones with internal cutters, toothed cutters, grasping spindles, etc. Here a force of forty skilled and experienced hands is constantly em-

ployed. The corks manufactured by Mr. Auld embrace all kinds and for all purposes, such as tapered, straight, mustard, specie or jar corks; also all sizes of hard and soft wood taps, bungs, spiles, caps, bottling wire and wax, cork driving and capping machines, capsules, likewise cane bottle baskets and tin foil. Cork wood and cork life preservers also form a special feature. The great difficulty in applying machines to the cutting of corks—namely, the constant sharpening of the cutters—seems to have been pretty well overcome by Mr. Auld, his perfect ed appliances readily turning out some 5,000 gross of corks per day. Excellence of material, finished, clean-cut workmanship and prompt attention to orders are the characteristics of this concern, and have obtained for it an enviable reputation from jobbers and the general trade all over Canada. Mr. Auld is one of Montreal's best known business men, and unquestionably stands at the head and front of his particular branch of industrial activity. The enterprise he has evinced as the proprietor of the Canadian Cork Cutting Company has been fully illustrated by the superior character of the goods which he has placed on the market, and the influence exerted by this industry justly entitles its projector to the consideration and esteem of the public at large.

THE MONTREAL FREEHOLD COMPANY, LIMITED.

WE desire to make a special reference to the progressive and reliable Montreal Freehold Company. Limited, which was incorporated in 1892 with an authorized capital of \$500,000, \$250,000 being paid up. The executive officers are: Mr. Robt. Archer, President; Mr. John Burns, Vice-President, and Mr. Frederick J. Stewart, Manager, while Mr. Badgley attends to the business in Montreal. The company has lately acquired a part of the Bagg estate, which is beautifully situated on St. Urban street, between Park avenue and St. Lawrence street. This property has been entailed for several generations, and being improved and subdivided by the company will be sold in lots on very favorable terms. These lots are located in the western part of the city, street cars are only two blocks away, and the Mile End Station is opposite the centre of the property. The proposed Park Avenue Electric Railway will run parallel to the entire property. The city is built up at the lower end, and Mile End is thickly populated on one side. In no other city of the same population on this Continent can property equi-distant from the centre of the city be obtained at less than four times the price of this property. Building restrictions have been imposed by the company to make it a first-class residential locality. The company

is represented in Montreal by G. W. Badgley, formerly of Toronto. He has had charge of the company's business here since June, 1893. Mr. Robt. Archer, the president, resides in Montreal, where he was a prominent grain merchant, from which business he retired in May, 1887. He was vice-president of the Board of Trade when the site was selected and plans adopted, and was president when the contract for the building was signed. Investors in real estate should remember that Montreal is the New York of Canada, and must, with its great geographical advantages, make rapid progress in the near future. For further particulars of the lots, property, etc., for sale by the Montreal Freehold Company, those interested should apply to Mr. G. W. Badgley, the agent, Temple Buildings.

BRADY BROS.

AMONG those prominently identified with the coal and wood business in Montreal is the firm of Brady Bros., whose yards and office are conveniently located at 301 St. Antoine street (corner of Gny). The foundation of this business dates back four years, when it was established by the present proprietors, and a first-class substantial trade has awarded their well directed efforts. The yards are 80 x 100 feet in size, and they have constantly on hand a large stock of American coke, Scotch, American and Nova Scotia coals, and full weight is guaranteed. Hardwood is also sold by the cord, cut or split to any length to order, cut hardwood and dry kindling being made a specialty. Five hands are employed and several teams, and the firm handle about 5,000 tons of coal and 4,500 cords of wood annually. Mr. John Brady was born in Cavan, N. Ireland, but was raised and educated in Montreal, and previous to this enterprise was a conductor for the Pullman Palace Car Company ten years. Mr. Hugh Brady was formerly employed as clerk for H. J. Fiske & Co., Lemoine street, eight years, and has many friends in this city of his birth. Both are members of the Coal Exchange. Bell telephone 8254.

GEORGE CHILDS & CO.

AMONG the largest and most reliable establishments of the city of Montreal is that of Messrs. George Childs & Co., importers and wholesale grocers, whose offices and salesrooms are centrally located at 152 and 154 McGill street. This business was established in 1850 by Mr. George Childs in the retail grocery line. In 1861 he embarked exclusively in the wholesale trade,

and eventually admitted his son, Mr. G. A. Childs, into partnership. The premises comprise a four-story and basement building, 25x120 feet in area, and the stock carried is representative of the choicest food products, staple and fancy groceries and sundries from every quarter of the globe. A specialty is made of teas, coffees and spices, which cannot be excelled anywhere, either as regards prices or quality, while in the best selected dried fruits, condiments, sauces, pickles and full lines of fancy groceries, this stock challenges comparison with any in the country. They employ ten clerks in the house, and have six travelling salesmen on the road. Mr. George Childs was born in the province of Quebec, but has resided in Montreal for the last fifty years. He was elected an alderman for the West Ward in 1879 for six years, and served only four, retiring through ill health. Mr. Geo. Childs is president of the Wholesale Grocers' Association, member of the Council of the Board of Trade, a trustee of the Cemetery Association, and served as chairman of the Board of Health. He is identified with numerous charitable institutions, and is widely known for his sterling integrity. Mr. G. A. Childs is a native of Montreal and is one of our progressive and honorable young business men. Both Messrs. George and G. A. Childs are active members of the Board of Trade.

P. KELLY.

AMONG the young business men in Montreal none are so well known or more prosperous and successful than Mr. P. Kelly, the bookseller, stationer, music dealer and publisher of the "Montreal Songster." Mr. Kelly was born and raised in the city, and has been established in business eight years, always located on St. Antoine street, and in May last secured and has since occupied the premises No. 57 on that street. The store presents the ample dimensions of 35 by 75 feet, and is tastefully fitted up and provided with every convenience. Mr. Kelly keeps in stock a complete assortment of books upon all subjects, also hymn, prayer and devotional books, blank books, light literature, "libraries," school books and supplies, and an endless variety of stationery and office and school supplies, also magazines, and all the latest English, American and Canadian publications, including all the periodicals and newspapers. His establishment is the headquarters in Canada for American and English songs, which are received as soon as published. The "Montreal Songster" is published monthly and contains all the popular songs and has a wide circulation. Mr. Kelly is the leading news agent in the city, and is well and popularly known.

C. COUGHLIN.

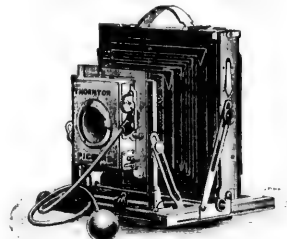
MONTREAL is one of the finest markets for the sale of live stock, and is a popular purchasing point for a vast area of territory. A leading and representative live stock, shipping and insurance agent who has done much to develop this trade is Mr. C. Coughlin, with office Room E. Board of Trade Building. He has been engaged in this business since 1886, and is one of the heaviest live stock shippers in the city, handling many thousand head of cattle annually. He also places insurance on live stock in transit in the British and Foreign Insurance Co., for which he is agent. Born in Yarmouth, Elgin Co., Ont., in 1847, Mr. Coughlin has been identified with the live stock shipping and commission business many years, and prior to transferring his operations to this city was actively engaged shipping cattle from London, Ont., to Boston. He is very popular as a responsible and honorable merchant and a prominent member of the Board of Trade.

G. ROSS ROBERTSON & SONS.

APROMINENT house in the city of Montreal is the old established and reliable firm of Messrs. G. Ross Robertson & Sons, general insurance agents and brokers, whose offices are located at No. 11 Hospital street, North British Chambers. This business was founded in 1865 by Mr. G. Ross Robertson, who eventually admitted his sons, Messrs. G. R., Jr., and W. S. Robertson, into partnership. Messrs. G. Ross Robertson & Sons are special agents in Canada for the North British and Mercantile Insurance Co., and also the following first-class companies, viz: North British; Royal, of England; Alliance; Liverpool, London and Globe; Western; Quebec; Scottish Union & National; United Fire; Caledonian; Insurance of North America; Atlas; Lancashire; Sun Fire, footing up combined assets of \$247,000,000, in addition to which they have also large connections with other leading companies both here and in foreign countries. The largest risks are promptly placed and distributed in a judicious manner, while the lowest rates of premium are invariably quoted, and a liberal and speedy adjustment of all losses is guaranteed. They control an influential and important business, and make a specialty of issuing fire and marine policies. Orders are immediately attended to, and those seeking renewals or additional insurance will find this firm a most desirable one to deal with. The partners are natives of Montreal and are highly esteemed in mercantile circles for their promptness, executive ability and strict integrity.

DAVID H. HOGG.

THE most progressive wholesale dealer in photographic apparatus and goods in the country is Mr. David H. Hogg, whose offices and salesrooms are situated at 662 Craig street, Montreal, and 84 Bay street, Toronto. Mr. Hogg has had twenty-five years' experience in his line of business. Manufacturers in the different branches of photographic goods throughout the world have placed the sole agency of their goods in his hands for the Dominion, the foremost of these being Ross & Co., London, the oldest photographic opticians in England, and

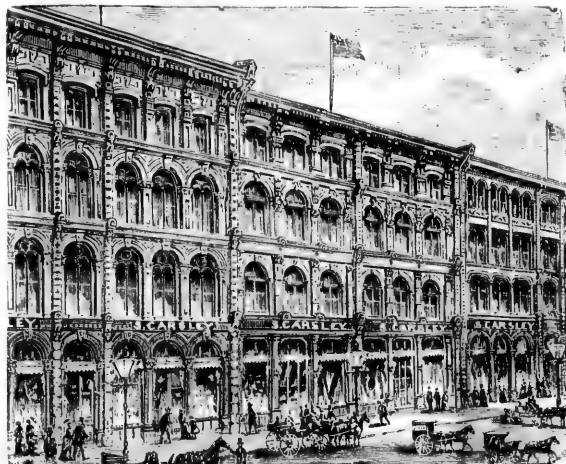


still without rival, the latest achievements of this progressive firm being the Zeiss and Goetz anastigmatic lenses, and their new concentric lenses of extraordinary power and definition, and are far beyond anything hitherto made. Carl, Ernest & Co., manufacturers of mounts, Berlin, Germany, are also represented solely by Mr. Hogg in Canada. Their goods are the finest in the world and can be summed up in two lines: "These mounts are known throughout the world as the cheapest and best. They are unrivalled for purity of material and neatness of workmanship." Mr. Hogg has also the control of a number of smaller articles, amongst which will be found Scovill & Adams, New York, portrait cameras; Rochester Optical Co.'s views and amateur apparatus, etc., in the line of dry plates. Mr. Hogg, from the time the Stanley Dry Plate Co. opened their factory in Montreal, realized that as good a plate could be made here as anywhere, took hold and pushed them with a will, and has not been disappointed, for they have always put on the market plates of the very highest standard. Pure chemicals, platinotype paper, Ilford printing out paper, Eagle and S.M. albumen paper, latest accessories and backgrounds, etc., are always in stock. Mr. Hogg issues monthly the "Canadian Photographic Standard," which will be mailed free to anyone sending name and address.

CARSLEY & CO.

THE name of "Carsley" is a veritable trade-mark with all purchasers of Dry Goods, not only in Montreal, but throughout the entire Dominion. Mr. Samuel Carsley was born in Shropshire, England, in 1835, and spent some years in the dry goods business in London and other parts of England. In 1857 he came to Canada, and in 1862 opened his first dry goods store in the city of Kingston. Though he was successful there yet Mr. Carsley realized the broader

ing on Notre Dame Street, 200 feet by 100 in dimensions, of which an illustration is shown herewith, and it is a model of system and convenient arrangement. Here are upwards of forty departments, covering all classes of staple and fancy dry goods, furnishing goods, hosiery, linens, millinery, furs, dress goods in all the latest textures, shades and patterns. Quality has ever been the first consideration throughout this mammoth stock, while the prices are warvelously low. Here is a staff of hundreds of clerks and salesladies, and the store is daily thronged with customers in all the departments. Carsley's immense mail order department is one of the wonders of the establishment. Through it hundreds of orders are daily received and filled, from all over the Dominion, and all parcels over 85 in value are sent freight paid to any railway station within a distance of 300 miles from Montreal. The trade of the house has constantly grown at a rapid ratio, and a great plan for still further enlarging the premises has been adopted. They have purchased the old Mechanics Bank on St. James Street, and intend extending their retail store through to that street.



field in Montreal, and so, in 1871, he removed here and opened his store on Notre Dame Street. This is now the largest and most prominent exclusively dry goods establishment in the Dominion, and under the style of Carsley & Co. (which is entirely a separate and distinct firm), conducts also an immense wholesale trade at No. 113 St. Peter Street. "Carsley's," as it is familiarly known to every man, woman and child, now occupies a handsome five-storey stone build-

double the size of any exclusively dry goods store in Canada, and have but one or two its equal in the great city of New York, and in its fittings and arrangements it will be perfection. The firm is an exceptional one, always in the van of progress, and solidly prosperous, passing through every commercial crisis with renewed honor and strength, a lasting source of credit to our city, and to the firm of the Messrs. Carsley & Co.

J. N. LAMARCHE.

ONE of the oldest and most successful book binders in the city is Mr. J. N. Lamarche, whose office and work rooms are situated at No. 11 St. Theresa Street. Mr. Lamarche, who is a thoroughly practical and expert book-binder, established this business in 1864, and his trade now extends throughout the Province of Quebec and Ontario. He occupies two spacious floors, which are fully supplied with all modern appliances, operated by steam power. From ten to fifteen skilled hands are employed, and satisfaction is guaranteed the most critical patrons. Book binding in every style is here artistically executed, from pamphlets and sheet work to the most elaborate styles of finish in morocco, calf, Russia or velvet, a specialty being made of binding law books in first-class style in half calf and half sheep. Also the binding of complete editions for publishers at low prices. Out-of-town people who find a difficulty in getting their books bound should pack and direct them to Mr. Lamarche, stating style of binding required, or sending a volume that they have had previously bound as a sample. Mr. Lamarche first commenced business on St. Vincent Street, and after some removals, in May, 1893, removed to his present premises. He is a native of Montreal, is widely known, and is an active member of St. Joseph's and the Artisan Societies, and has gained an enviable reputation in Montreal for the artistic merit of his work.

ARCAND BROS.

A N able exponent of the dry goods business on St. Laurent street is the old and responsible house of the Messrs. Arcand Bros., located at 111 on that thoroughfare. The firm is composed of J. A. Arcand, J. Z. Arcand and W. Arcand, who began business thirteen years ago. Each of the brothers were born near Three Rivers, Quebec, and came to Montreal some years ago. Three stories and a basement 28 x 75 feet in dimensions are utilized; the first floor being used for the business office and store room; the second floor as a merchant tailoring establishment, the third floor for workshop purposes, and the whole is splendidly fitted up. The stock of goods consists of staple and fancy dry goods, imported and domestic, as fine and high grade silks, satins, elegant velvets, plushes, dress goods, white goods, trimmings, laces, hosiery, gloves, corsets, a complete and full assortment

of everything entering the domain of ladies and gents' furnishings, notions, etc. Also carpets, oil cloths, linoleums, and all manner of house-furnishings. This able house also does a large business in the manufacture of ladies' mantles, and a merchant tailoring department is also had in connection, where gentlemen's suits and garments are made to order from the best and latest novelties in gents' wear, and only the best cutters are employed and correct styles and perfect fits are the rule. This house is worthy of all commendation and is one among the leading and most reliable on the street. W. Arcand is the practical tailor of the house and supervises all work in that line. J. Z. Arcand maintains a membership in both the Chamber of Commerce and Merchants' Association and each of the gentlemen is well-known and highly esteemed.

THE EDWARD CAVANAGH CO.

A WELL-KNOWN and prosperous house is that of the Edward Cavanagh Co., dealers in hardware, paints, oils, coal, &c. The business was established in Feb., 1881 by Mr. Edward Cavanagh, the proprietor, at 725 Notre Dame street, and two years after a removal was made to the spacious and commodious premises now occupied at 2547 to 2553 on the same street. A full line of builders' and shelf hardware is carried; also fine cutlery, mechanics' tools, enamelware, tinware, house furnishing goods, stoves, ranges, &c., paints and oils being manufactured, and a specialty is made of illuminating and lubricating oils, "Sun" Boiler Compound. A large business is also done in anthracite and bituminous coal. Nineteen assistants are employed in the house, and four delivering teams in constant service. The trade is of the most substantial character and comes from all parts of the city. Mr. Cavanagh is widely and popularly known in the best business circles, and has sustained a high reputation. He was born in the Province of Quebec, and has been a resident of Montreal for years. He is a member of the National Alliance, C.O.F., C.M.P.A. and I.O.O.F.

P. E. BROWN.

AMONG the leading and most responsible of the numerous real estate and general agents in Montreal none possesses in a higher degree the confidence of the business community more than Mr. P. E. Brown, whose offices are at No. 17

Place d'Armes Hill. Mr. Brown is a native of England, and a graduate of McGill College. He was for many years a practising physician, and on several occasions has filled the responsible office of Health Officer for this city. Many years ago he relinquished the practice of medicine to embark in the business of handling realty, of which he is a heavy owner throughout this and other provinces, as well as in several states of the union, among them Wisconsin. The extent of Mr. Brown's landed interests may be gathered from the fact that he is entitled to vote as a proprietor in several different counties in this province. Mr. Brown has always upon his books many desirable bargains including business, residential, and manufacturing sites, also farm lands, for sale or exchange. Mr. Brown makes a specialty of renting and collecting rents of all classes of property, attends to necessary repairs, etc., and any business where confidence and responsibility are essential, receive from him prompt attention. The telephone call of the office is 2,709.

M. P. LAVERTY.

ONE of the best known grocery stores in this section of the city, is that of Mr. M. P. Laverty, known as "the Hill Top," at the corner of Sherbrooke and Bleury Streets. Mr. Laverty has had a long experience in the trade, having founded his present business as far back as 1879. An extensive stock is carried, embracing foreign and domestic fruits, the finest teas, fragrant coffees, pure spices, sugars, syrups, family flour, canned goods, table luxuries, finest creamery and dairy butter, sugar cured hams and bacon, cheese, fresh eggs and country produce, in fact everything that belongs to the business, and he always has a large family trade in wines and liquors, which are bottled expressly for family use, and Dow's, Dawes and Molson's ales and porters are for sale here at brewery prices. A half dozen assistants are employed, and two wagons are kept in constant service calling for and delivering orders. Only the very best quality goods are dealt in, and to the house-keeper or purchaser of family supplies a visit to "the Hill Top" is well worth the time. Mr. Laverty is a native of the Province of Quebec, and is a gentleman of more than ordinary tact and ability, and a member of the Retail Grocers' Association. This house needs no further recommendation at our hands, as twenty-five years before the public is a record of itself.

THE GEBHARDT-BERTHIAUME LITHOGRAPHING & PRINTING CO., Ltd.

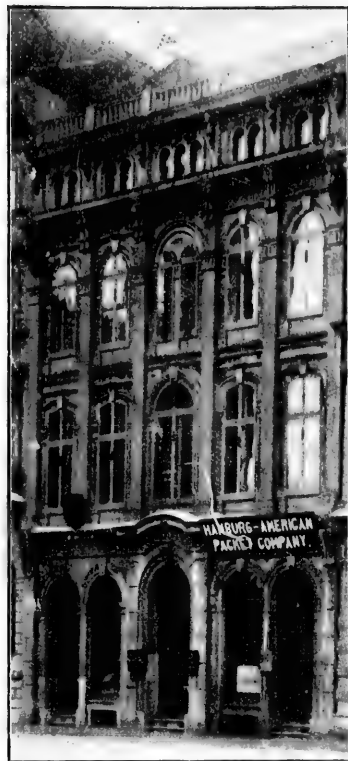
THE steadily increasing demand for illustrations and lithographs of all kinds of a high order of artistic excellence has stimulated the art of lithography, hence competitive enterprise has resulted to the manifest advantage of the public and likewise to the permanent benefit of meritorious and talented designers and lithographers. Prominent among the leading concerns in Montreal is that known as the Gebhardt-Berthiaume Lithographing & Printing Company, whose offices and workrooms are situated at 28 and 30 St. Gabriel street. This business was established several years ago, and the present company is a successor to George J. Gebhardt & Co., and the Canada Printing Company. The business was incorporated 12 years ago under the laws of the province of Quebec with a capital of \$25,000, and its executive officers now are Mr. Fred Thibaut, president, and Mr. Wm. Dagg secretary and treasurer. The premises comprise a three-storey and basement building 75 x 45 feet in size, fully equipped with modern machinery, including 4 cylinder and 6 job presses, two lithographing machines, 4 small presses, etc., operated by a 25 horse power steam engine. The Gebhardt-Berthiaume Lithographing & Printing Company does a large amount of work for the Canadian Pacific and Grand Trunk Railways, and makes a specialty of railway, steamboat and commercial catalogues, book and job printing and general lithography. All classes of fine color work are turned out with artistic accuracy and dispatch, while the prices quoted are extremely moderate. Mr. Thibaut, the president, is a native of Louisiana, but has resided in Montreal for the last 23 years, and was for nearly ten years manager of Le Nouveau Monde. Mr. Dagg, the secretary and treasurer, was born in Ontario, but has lived in Montreal since 1872, eleven and a half years in the wholesale drug house of Messrs. Evans & Sons, Ltd, leaving them to enter the firm of Messrs Geo. J. Gebhardt & Co., lithographers, of this city. Both men are experienced and talented business men, printers and lithographers, who enjoy an excellent reputation for the artistic merits of their work. Thirty first-class printers, lithographers, etc., are employed in this establishment, whose trade is steadily increasing in various sections of the Dominion. The business was first started in Notre Dame street, but in 1879 was removed to its present premises.

J. W. GRIER & MUDGE,

★
General Insurance,
Loan and
Financial Agents,

92 ST. FRANCOIS XAVIER ST.

The development of the insurance interests of the city of Montreal has been upon such an extensive scale that the facilities afforded the community by our leading insurance brokers are of an exceptionally favorable character as regards low rates of premium, great combination of resources and absolute security of all risks taken. In this connection we desire to make suitable reference to the responsible firm of Messrs. J. W. Grier & Mudge, general insurance, loan and financial agents, whose offices are eligibly located at 92 St. Francois Xavier street. This prosperous business was established in 1885 by Mr. J. W. Grier, who conducted it till 1888, when Mr. N. R. Mudge became a partner. They conduct a general fire, marine, life, accident and employers liability insurance business, also general agents for the Province of Quebec for the Boiler Inspection and Insurance Company of Canada, and their patrons include many of our leading commercial houses and large property owners. They have special facilities through their connection with foreign companies, and are enabled to place surplus lines of fire insurance upon the most favorable terms, at the same time affording the assured absolute security. Messrs. J. W. Grier & Mudge control the insuring of a superior line of business and residential property in Montreal and its vicinity, also stocks of merchandise, grain, ships, vessels, steamers, hulls and cargoes. In life insurance they can always be relied upon to place before applicants the best form of policy adapted to their wants and at low rates of premium, in all first-class home and foreign life corporations, and cheerfully advise clients as to the relative strength and earning powers of the various companies. They are also prepared to negotiate the purchase or sale of securities, bonds, etc., etc. Orders are immediately attended to, and complete satisfaction is guaranteed patrons. Mr. J. W. Grier was born in Ontario, but has resided in Montreal several years, while Mr. Mudge is an Englishman. They are gentlemen of strict integrity and have ever retained the confidence of leading financial and commercial circles, and are well worthy of the liberal patronage secured in the insurance business of this thriving city. The Bell Telephone call of the office is 2401.



D. CONNELLY,

GENERAL PASSENGER AGENT,

14 PLACE D'ARMES SQUARE.

Among the many divisions of the steam shipping interest in the city of Montreal, that which is devoted to the European trade is the most important. In this connection special reference is made to the famous Hansa Line, whose passenger offices in this city, at 14 Place d'Armes square, are under the management of Mr. D. Connelly, the general passenger agent. The company has decided to open another office for the freight and shipping department under the management of Mr. James Thom. The Hansa Line plies between Montreal and Hamburg via Antwerp in summer, and proposes having direct sailings from Antwerp during the summer season, and from Halifax and Boston in the winter season. This route combines the advantages of the shortest sea passage, with the most direct and comfortable railway transportation to all parts of the West. The Hansa Line includes the following large and powerful ocean steamers, and a regular weekly service is maintained between Canada and Europe, viz.:—Polaria, Pickhuben, Stubbenhuk, Grimm, Baumwall, Slavonia and California, in addition to which a new line will be opened this season direct from Scandinavia to the St. Lawrence. These splendid steamers are built of iron, with watertight compartments, steam steering apparatus, and all modern improvements, to insure the safety of the passengers and ships, while the captains and officers are able and experienced seamen. Prepaid tickets are issued for passage from Scandinavia, Finland and all parts of the European continent, via Hamburg or Antwerp, and from London, England, via Antwerp, at lowest rates of passage. The Montreal office is finely fitted up, and every information is afforded intending passengers. Mr. D. Connelly, the agent, was born in Liverpool, England. He took charge of this office May, 1892, and is highly regarded for his promptness and integrity. Mr. Connelly resided several years in Norway, where he was in business, and is now Vice-Consulate for Sweden and Norway in Montreal.

JAMES MATTINSON, PLUMBER

577½ Craig Street.

It is impossible, in connection with complexities of city life, to over estimate the value to the community of first-class plumbers and sewer builders in keeping that deadly enemy, sewer gas, away from our buildings. Plumbing has now become practically a science, and upon its proper application and study depends the solution of many questions of drainage, ventilation, and sanitary conditions. In this connection we desire to make special reference to the old established, reliable and representative house of Mr. James Mattinson, whose salesroom and workshop are located at No. 577½ Craig street. This gentleman was born in Manchester, Eng., and has been a resident of Montreal for the past forty years, during twenty of which he has been engaged in business on his own account, acquiring a reputation for promptness, reliability, and superior workmanship which places him in the front rank of his trade. He has executed some of the heaviest contracts in his line ever given out in Montreal, such as the complete fitting, in connection with C. Garth, of the Ottawa Buildings in Ottawa; heating of Military College, Kingston, and Custom House, Toronto; the Royal Insurance Company's buildings, etc., in every instance giving the fullest satisfaction. Mr. Mattinson is prepared to furnish estimates and to enter into contracts of any magnitude for all kinds of plumbing work, sanitary drainage and ventilation, steam fitting, electric bell hanging, etc., and steadily employs a numerous force of the most skilled and competent workmen. Prior to embarking in business on his own account, he filled the responsible position of foreman for the well-known firm of Garth & Co. Mr. Mattinson is a prominent member of the Masonic Order.

PHŒNIX PRINTING

INK

OFFICES: COMPANY

1922 St. Catherine Street.

The typographical art finds its success and reputation rest on the quality of the printing ink used. The highest art and skill are rendered unavailing when the impressions are dull, dingy or faded, and thus it is that master printers and publishers require to use the utmost care in the selection of their inks. In this connection we desire to make special reference to the newly-established and progressive Phoenix Printing Ink Company, whose offices in Montreal are situated at 1922 St. Catherine street. This business was established under its present title in 1893, Messrs. de Poliniere and Maurice Frey being the proprietors. Neither of the proprietors is a practical ink maker, so they have appointed a manager, Mr. Ed. Cornelis, who is widely known for his skill and ability in this important industry. The Phoenix Printing Ink Company manufactures only the finest and most reliable inks, using only the best materials, and already their roller composition has secured an enviable reputation. The works, which are located at Mile End, are fully supplied with modern machinery and appliances, operated by steam power. This company produces all kinds of black inks for news, book, job and woodcut work, also colored printing inks; and already several first-class printing houses prefer these inks on their merits. Orders are carefully filled, and the trade of the company now extends throughout the Dominion, while the prices quoted for all inks are extremely moderate. Messrs. L. de Poliniere and M. Frey were born in France, but have resided in Montreal many years. Mr. Frey was editor for some time of the St. Hyacinthe Courier, and for the last seven years has been book-keeper for La Cie General des Bazar. Mr. L. de Poliniere is proprietor of the La Cie General des Bazar, one of the largest and best dry goods stores in the city. He takes an active part in the management of the printing ink works.

* CUBAN CIGAR COMPANY

588 CRAIG STREET.

A recently established and enterprising concern in this city extensively engaged in the manufacture of fine cigars, is that of the Cuban Cigar Company of 588 Craig street. In July of the present year, Messrs. E. Fellay and J. Lavine inaugurated the present enterprise, which under their able and energetic management is rapidly assuming extensive proportions. The premises occupied for manufacturing purposes consist of two floors, each 25 x 100 feet in dimensions, where at the present time upwards of thirty skilled cigar-makers are regularly employed. The firm devote themselves especially to the manufacture of the finer grades of cigars, and they are rapidly building up an extensive and influential patronage. They manufacture for the trade exclusively, and their special brands are "3 C.C.C." in six sizes, "Cuban 5 Fivas," "La Pearl de Cuba," "Casa Real," "La Viola," "La Rositas," "Anita," "Las Rosas," "La Delicia" and the "I.O.F." all of which are becoming very popular wherever introduced. Mr. E. Fellay was born in Switzerland and was for a period of twelve years connected with the well-known house of Joseph Fortier, wholesale stationer of this city. He is a prominent and influential member of the Independent Order Foresters. Mr. J. Lavine is a native of New Orleans, U. S. A., and came to this city at an early age, where he was raised and educated. For three years previous to engaging in business on his own account, he was superintendent of the factory of the widely-known Havana Cigar Co. of this city. He has devoted many years to this particular line of business, and is an expert cigar-maker as well as one of the best judges of tobacco in the city. The firm have at present a capacity for turning out five thousand cigars daily, but this will soon have to be increased, as their trade is rapidly developing. From the very outset they determined to manufacture goods only of a superior quality and excellence, and this fact, the trade in general are fast learning to appreciate. Both partners are active, energetic and progressive business men, thoroughly alive to the wants of the times and the demands of the trade. Believing as they do that the better class of goods are the ones most in demand by the trade and that the maintenance of a high standard of quality is the only true way of holding their patronage, they have fully determined to use only the best stock and to see to it that their goods are thoroughly made up and absolutely as represented.

MONTREAL
FUR DRESSING AND DYEING WORKS

NOS. 68 AND 70 PRINCE STREET.

From the days when the voyageurs of the North-West Trading Company first began to market their pelts in this city up to the present, Montreal has always been one of the greatest fur *entrepôts* of the world. The makers of the commerce of this great metropolis may be said to have been the fur trade and the latter is still an important element of the city's commercial supremacy. It is only during recent years, however, that the pelts could be dressed here, and prepared for the market. Formerly they had all to be shipped to Europe for that purpose. But the enterprise of just such men as Messrs Adam Volkert and Fred Schnauffer, the proprietors of the Montreal Fur Dressing and Dyeing Works, has brought about a material change. These works were established in 1880 by the firm of Volkert & Gudheil, to whom the present firm succeeded in 1886, when the present style was assumed. The works are located at Nos. 68 and 70 Prince street, and occupy three floors of a building 44 x 50 feet in dimensions. On the ground floor is the dyeing department, while the second and third are occupied respectively by the dressing and drying and plucking departments. Forty skilled hands are here employed, steam power is used, and some 6,000 pelts are dressed and dyed every week for the trade. Both proprietors are natives of Germany, and have resided in Montreal, Mr Volkert twenty nine, and Mr. Schnauffer thirteen years. They are both Masons, and members of the A. O. U. W., Mr. Volkert being also a member of the Select Knights of Canada. The call of the office is Bell Telephone 2375.

JAS. W. PYKE & CO.



35 ST. FRANCOIS XAVIER ST.

In the fundamental lines of iron and steel, a progressive and reliable firm in the city of Montreal is that of Messrs. Jas. W. Pyke & Co., whose office is located at 35 St. Francois Xavier street. They are successors to the business established many years ago by the late Alfred Brown, and subsequently carried on by the late George Reaves. The present firm have already secured a liberal and influential patronage, their trade extending throughout the Dominion and being thoroughly conversant with the requirements of the market, they are in a position at all times to give their patrons the benefit. In addition to representing many other well known foreign firms, they are agents for the famous house of Fried Krupp, whose world-renowned cast steel works are situated at Essen, Germany. Messrs. Jas. W. Pyke & Co. deal extensively in all kinds of iron and steel, locomotive and car wheels and tyres, axles, crank pins, spring and roll steel, steel casting, gas engines, mining and other machinery, also boiler tubes, wrought iron gas and steam pipe, etc. In their warehouse here, a large and carefully selected stock is always on hand, and owing to their influential connections they are in a position to offer substantial inducements to buyers. Mr. Jas. W. Pyke is also one of the executors to the estate of the late Mr. George Reaves, who died in September 1892. Mr. Pyke is an honorable business man, and his high character is a sufficient assurance that all orders will receive faithful attention.

J. B. DEGANI'E

HAIR DRESSER
 AND **PERFUMER**

110 ST. FRANCOIS XAVIER ST.

One of the leading hair-dressers and perfumers of this section of the city of Montreal is Mr. J. B. Deganne, whose store and parlors are located at 110 St. Francois Xavier street. Mr. Deganne opened his hair-dressing and barbers establishment in 1883, and has secured a liberal and influential patronage from all classes of citizens. He occupies a commodious floor 40 x 50 feet in size, finely finished in fancy oak and decorated with handsome British plate glass mirrors. Here are a number of elegant upholstered barbers' chairs, and eleven expert barbers are constantly employed. An idea of the business done here may be gathered from the fact, that during the month of August 1893, 5,143 customers were attended to. The parlor is lighted by handsome electroliers and a choice stock of imported perfumes, hair preparations, etc., is always on hand. Mr. Deganne also keeps for the convenience of his customers, a full line of imported cigars. Only first-class barbers and hair dressers are employed, and he makes to order all kinds of wigs and hair goods in a very superior manner. Mr. Deganne was born in Plattsburgh, N.Y., and came with his parents to Montreal when only four years old. He is highly esteemed by the community for his skill and sterling integrity, and has had 27 years experience in the tonsorial business. Mr. Deganne is a popular member of St. Joseph's, St. Peter's and the French Artisans' Societies, and is likewise a member of St. John Baptiste Society.

**THE BRITISH PIPE COMPANY,
OF LONDON, ENG.,**

MANUFACTURERS OF
FINE MEERSCHAUM AND BRIAR PIPES
AND IMPORTERS OF
TOBACCONISTS' FANCY GOODS.

Canadian Agency: 84a Temple Building, St. James St.

One of the leading and largest concerns of its kind in the world is The British Pipe Co., of London, England, with agencies in Vienna, Austria, and in this city. The company manufacture fine meerschaum and briar pipes, and are direct importers and dealers in tobacconists' fancy goods, pouches, cigar and cigarette cases, cigar and cigarette tubes and holders, leather goods, wax vesta matches, and every thing in the line of tobacconists' sundries. Mr. Samuel Glenison, who represents the company in this city, has had an extended experience in this special trade, and is well versed in its every phase and feature. He is located at No. 84a in the Temple building on St. James street, where he has a finely fitted up showroom in which a splendid display is made of samples of all the elegant goods made and handled by the company. He has built up a large and flourishing trade, with the wholesale dealers and jobbers throughout Canada, and each succeeding year his business is increasing in importance and volume. Mr. Glenison was born in London, England, where he was for some time engaged in the sale of cigars, tobaccos and smokers' articles, etc. He came to New York several years ago, and carried on business in that city for a time. He has been located in Montreal since Aug. 1893, and is doing a large and prosperous business.

**RICE & BENNETT,
PHOTOGRAPHERS**
141 ST. PETER,
COR. CRAIG.

The leading and representative firm of photographers in this city is acknowledged to be that of Rice & Bennett, whose premises are so eligibly located on the corner Craig and St. Peter street. The business established thirteen years ago by Mr. W. G. Martin came under the control of the firm in Sept. 1893, and has since been developed upon a sound basis to proportions of great magnitude. The premises are spacious and commodious and comprise a handsomely furnished reception parlor, and well equipped operating room and painting and finishing departments. The firm execute high class work only, and are particularly successful in fine portraiture and with groups and children. They are careful and painstaking, and all their work is greatly admired and commended for superior elegance and superior finish. Messrs. Rice and Bennett are both practical men of long experience as photographers, have kept pace with all the advances that have been made in the art, and can execute work fully equal to any produced in this country. They are moderate in their prices and are doing a splendid business numbering among their patrons many of the leading families in this city. Mr. A. J. Rice, who was born in Cape Breton, was for sometime a resident of Sydney, C. B., and subsequently of Washington D. C., and New Glasgow, N. S. He has been engaged in business as a photographer in Canada since 1876. Mr. J. C. S. Bennett was born in Montreal and was for a period of nine years in the employ of leading photographers before establishing business for himself.

**JAMES McDUGALL & CO.
WOOLLENS
AND
TRIMMINGS
10 ST. HELEN STREET.**

The wholesale trade in woollens and tailors' trimmings in the city of Montreal is well represented by the newly established and reliable house of Messrs. Jas. McDougall & Co., whose office and salesrooms are situated at 10 St. Helen street. This steadily increasing business was established in 1891 by Mr. James McDougall, who is sole proprietor. Mr. McDougall is considered one of the best judges of woollens in the city, and was previously in the employment of Messrs. Robertson, Linton & Co., in the same line. He occupies a superior stone warehouse, which is supplied with every modern convenience, and is fully stocked with a choice assortment of broadcloths, worsteds, cassimeres, vestings, suitings, overcoatings, etc., comprising the finest goods from English, Scotch, Irish and French houses, which are imported direct, while the most critical and exacting buyers cannot fail to be suited at this first-class establishment. The stock of tailors' trimmings, silks, satins, linings, buttons, braids, etc., includes all the latest designs and patterns. Orders are filled with care and dispatch at the lowest possible figures, and the trade of the house now extends throughout the entire Dominion. Eight clerks are employed in the salesrooms, and Mr. McDougall also has six travelling salesmen on the road. He is a native of Montreal, and is highly esteemed in trade circles for his business ability and strict integrity. Mr. McDougall is a popular member of the Board of Trade, and Honorary Secretary of the Metropolitan Club.

Paris 
Kid Glove
  Store.

239 St. James Street,

BRANCH, - COR. ST. CATHERINE & STANLEY STS.

The only establishment of its kind in Montreal is that popularly known as the Paris Kid Glove Store, located at 239 St. James street, and branch at the corner St. Catherine and Stanley streets. The business was established in 1880 by Jas. T. Dunn, now of New Haven, Conn. at 262 St. James street, and was purchased from him by the present owners, E. B. Cooke & Co. in 1890, and this year a removal was made to the premises now occupied. The branch store was opened in September, 1892. The St. James street store is handsomely and attractively fitted up with plate-glass show cases, black and gold fixtures, and equipped with electric lights, steam heat, etc. The firm import a full and complete line of kid and other kinds of gloves direct from France, and also keep in stock a general assortment of the finest and best quality gloves of English, American and Canadian manufacture, also a fine line of corsets. This establishment is the leading headquarters for gloves in the city and is liberally patronized by all classes of the community. The store has a width of fifteen and a depth of one hundred feet, and about it there is always a scene of busy activity. The mail order department forms an important feature of the business, as gloves are mailed free of postage to any part of Canada or United States. Mr. E. B. Cooke, the active co-partner, is always present to welcome his friends and patrons, and feels happy in the knowledge that his firm gives better value and a greater variety in gloves than any other house in Canada.

WILLIAM AGNEW & CO.


IMPORTERS.


7 VICTORIA SQUARE.

A responsible and reliable house in this city is that of Messrs. William Agnew & Co., importers of silks and dress goods. The business was established seven years ago. The firm imports special lines of dry goods only and represents a number of leading European houses. They carry a complete assortment of goods in their line, handling only those of a superior quality. Mr. Agnew, the head of the firm and active co-partner, is an able and energetic business man, fully conversant with every detail and the requirements of the trade, and is enabled to offer substantial inducements to buyers in prices that would be difficult to obtain elsewhere, and the firm's trade extends throughout Canada. Mr. Agnew has always sustained a high reputation as a business man and a citizen. He is now one of the oldest members of the Dominion Commercial Travelers' Association.

McLEAN, KENNEDY & CO

STEAMSHIP AGENTS AND FORWARDERS

8 Place Royale.

An important feature of the commercial activity and enterprise for which this city has ever been noted, and one which has borne a prominent part in rearing its vast business wealth and prosperity, is its multifarious shipping interests. Of the many individuals and firms who have been instrumental in building up and fostering the maritime business that has been the stepping stone to the city's greatness, no one house has done more in its line than that of McLean, Kennedy & Co., the well-known steamship agents and forwarders, of rooms 12 and 13, No. 8 Place Royale. The business was founded twenty-five years ago by Mr. Chas. McLean, and thus conducted till 1888, when by the admission of Mr. Murray Kennedy, the present style was adopted. They act as general forwarders and freight agents and do a large business, having many correspondents both in this country and Europe. They are the agents of the well-known Columba Line of steamers plying between this city and Antwerp, also for the Furness Line between Montreal and London, as well as for the Holme Line and McLean Line. Besides attending to the vast business of these prominent lines of ocean steamers, to them are consigned the majority of the numerous outside steamers which come to the port of Montreal. Mr. McLean is a native of Paisley, Scotland, but has resided here twenty-six years. Mr. Kennedy hails from Liverpool, England, and has lived in this city thirteen years. Both gentlemen are prominent members of the Commercial Exchange and the Board of Trade. They are honorable merchants, and upright citizens and are thoroughly identified with the best business and social circles of Montreal.

ROBERT ALLAN,
MANUFACTURER OF
AERATED WATERS,

620 Dorchester Street.

Prominent among the most reliable manufacturers of aerated and mineral waters in the city of Montreal is Mr. Robert Allan, whose office and factory are situated at 620 Dorchester street, corner St. Urbain street. This prosperous business was established thirteen years ago by Mr. Allan, whose trade now extends throughout all sections of Montreal and its vicinity. He occupies a commodious two-story brick building, fully equipped with the latest improved English machinery and appliances, operated by steam power. Mr. Allan manufactures largely Belfast ginger ale, soda water, ginger beer, lemonade, cream soda, Vichy water, seltzer water, Lithia water, potash water, quinine water, champagne cider, etc. His goods are greatly prized by all lovers of aerated waters, on account of their absolute freedom from adulteration and the large quantity of carbonic acid gas with which they are charged. Fifteen men and several wagons are employed, and a heavy trade is conducted with leading hotels, drug stores, restaurants, confectionery stores, etc. All goods are unsurpassed for quality and excellence, and have no superiors in Montreal or elsewhere. Orders by mail or telephone are immediately filled at the lowest possible prices and the Bell Telephone call of the office is 1784, and the Federal Telephone call 820. Mr. Allan was born in Scotland in 1853 and came to Montreal in 1873. He is highly regarded in business circles for energy and strict integrity. Mr. Allan was formerly in the employment of Chas. Wilson & Co., and Robert Blackwood & Co., of Montreal.

D. G. McBEAN,
GRAIN, FLOUR, CHEESE, HAY
and Country Produce,
58 ST. FRANCOIS XAVIER STREET.

Montreal, both by reason of her excellent railway and water facilities, is one of the principal points in the Dominion of Canada for the receipt and handling of grain, flour, cheese, hay and country produce. The city's facilities have been greatly aided by the enterprise and resources of our leading exporters and commission merchants, prominent among whom is Mr. D. G. McBean, whose office is located at 58 St. Francois Xavier street. His connections are of a superior character, including leading shippers and consigners of grain and flour in Ontario, Manitoba and the North-West. He exports extensively to Great Britain, and in 1892 shipped 250,000 bushels of peas, 300,000 bushels of wheat, 500,000 bushels of oats, also large quantities of hay and country produce. A specialty is made of cargo lots for export, Mr. McBean chartering vessels and shipping direct. Mr. McBean promptly handles the largest consignments of grain, flour and produce, advancing liberally on the same where required, while at the same time he guarantees immediate returns to shippers.

N. COLLIN & Co.,
GROCERS,

1472 NOTRE DAME STREET.

Among the large and well appointed grocery establishments in this busy section of Montreal, is to be named that of Messrs. N. Collin & Co. It was inaugurated as long ago as 1869, by the present proprietor. At first it was established on Notre Dame and Mountain street, and afterwards removed to Montcalm and Notre Dame streets, occupying its present quarters, No. 1472 Notre Dame street, in 1889. The premises comprise three stories and basement, 25x65 feet, and have all conveniences for rapidly transacting business, including a large elevator. The stock carried is large, full and complete, embracing everything in the line of staple and fancy groceries. Also all kinds of canned goods, fresh and pure grocers' sundries in full assortment, coffees, from the common to finest grades sold; teas of the choicest varieties, sugars, spices, mustards of the best, and a general line of family luxuries and necessities which have no superior in quality, purity and freshness, in this city. Indeed, the wants and necessities of the household in this line can here be supplied. This old reliable house enjoys its large measure of prosperity from having merited it, and its business methods are just and equitable. Mr. N. Collin, the head of the firm, is a native of Longueuil, P. Q., and has other business interests in this city. He is a stockholder in the Montreal street railway, and also a stockholder in the Auer Light Co. He is a gentleman of high standing in the community and an honorable, liberal business man.

L. C. DE TONNANCOUR, MERCHANT TAILOR.

NO. 8 ST. LAMBERT ST.

In the different industries of Montreal, the merchant tailoring business must be considered one of the most significant branches. In connection with this special trade we desire to call attention to Mr. L. C. de Tonnancour, who has the reputation of being the best representative of the business of the merchant tailor in the city. Mr. de Tonnancour has been established in business since 1867 and is located at No. 8 St. Lambert street, where he occupies two flats, each 40x60 feet in area, and carries a stock of the very finest and choicest fabrics in all the new styles of the best French and English production. The lower flat is utilized as sales-room and cutting department, and the upper one for ladies' mantle and costume tailoring, which is under the immediate supervision of Mr. L. C. de Tonnancour, Jr., his son, a young man who has spent several years in Paris and London in the best schools studying the merchant tailor's art, and is not only a gentleman possessing exquisite taste and abilities of high order, but is well versed in all that pertains to high-class tailoring and elegance in ladies' tailor-made wearing apparel. It should be said that many of the best dressed ladies and gentlemen in Montreal are permanent patrons of this establishment. Mr. Tonnancour, Sen., was born near Montreal and has resided in the city many years, and is a prominent member of the Chamber of Commerce. The patronage comes from the leading fashionable residents and is steadily increasing each succeeding year. The Messrs. Tonnancour are well and favorably known, and their high personal character is a sufficient assurance of the reliable manner in which orders will be filled.

RAE & DONNELLY AUCTIONEERS AND COMMISSION MERCHANTS

241 AND 243 ST. JAMES ST.

In the important and exacting business of auctioneers and commission merchants in the city of Montreal, a reliable and representative house is that of Messrs. Rae & Donnelly, whose salesrooms and offices are centrally located at 241 and 243 St. James street. This business, which is steadily increasing, was established 10 years ago by Messrs. David Rae and Michael Donnelly, who have since secured a liberal and influential patronage. They first started at 2016 Notre Dame street, but in 1889 moved to their present location. The premises occupied comprise a spacious ground floor and basement, each being 50x140 feet in size, extending to Fortification lane. Both partners are able and experienced auctioneers, who scrupulously protect the interests of patrons. They make liberal advances on all kinds of merchandise when required, and guarantee prompt sales and immediate returns to customers. Out-door sales are promptly attended to, and they also hold, at different periods of the year, extensive sales of Turkish rugs and embroideries, Chinese and Japanese curios, dry goods, furniture, boots and shoes and other merchandise. The firm's regular sales' days are Tuesday and Friday, at 2 p.m., but out-door sales are held daily. This house is well known all over Canada, and is noted for the good prices generally realized on all goods entrusted to it. Messrs. Rae & Donnelly also act as real estate agents and valuers. They buy, sell, exchange, and rent property, and have carried through to a successful issue many important transactions. Messrs. Rae & Donnelly loan money in bond and first mortgage, and are considered among the best judges of the value of the residential and business realty of Montreal and its vicinity. Mr. Rae was born in Glasgow, Scotland, and Mr. Donnelly in County Tyrone, Ireland, the former having resided in Montreal 35 and the latter 25 years. They are widely known for their sound judgment, ability and integrity, and are extremely popular in financial and business circles. Ten clerks, assistants, etc., are employed in this establishment, and consignments are constantly received from Europe, Asia, and all sections of Canada. Mr. Rae is an active Freemason and a member of the Canadian Order of Foresters, while Mr. Donnelly is a prominent member of the C. M. B. A. Their Lachine Branch store has lately been transferred to Mr. P. Donnelly.

H. ROBERT FALBORD, ★ ARCHITECTE.

NO. 7 PLACE d'ARMES.

In Montreal' the field before the architect of ability is one of the most gratifying character. Among those whose talents and efforts are meeting deserved recognition is Mr. H. Robert Falbord, who is noted for his thorough knowledge of every detail of his art. Born in the city of Sorel, P.Q., he was raised in this city, where he studied architecture as draughtsman during nine consecutive years, thus having a long and valuable experience as an architect. He began the practice of his profession on his own account in the beginning of 1892, and has met with a large measure of patronage and is doing a fine business, his office being one of the most frequented by good clients, and we can safely say that in a very few years it will be one of the best offices of this city and Canada. His conception of architectural beauty is of the highest order, and he has in the erection of a number of good national and public buildings and private houses given abundant evidence of his talent and ability. He gives the closest personal supervision over all work entrusted to him, and is admirably prepared and equipped to furnish drawings, plans, specifications, etc., to superintend the construction of buildings of all kinds, guaranteeing honest and skilled workmanship and the prompt fulfilment of contracts. His financial standing is of a high class, and he is well looked upon in business circles as responsible and trustworthy. Arbitrations, evaluations and measuring of all kinds of artificers' work is attended to, and Mr. Falbord will be found fully qualified to carry through successfully orders and special commissions in a full and satisfactory manner. In his business operations he makes employment on an average for 250 trade workmen. Mr. Falbord is one of those men of energy and enterprise whose speeded qualifications recommends to all contemplating the erection of any description of building.

JOHN RIELLE, CIVIL ENGINEER

NEW YORK LIFE BUILDING.

There is no profession or calling which exerts a greater influence on the material prosperity of the community than that of the civil engineer and surveyor. In the front rank of its leading exponents, not only in the city of Montreal, but in the Dominion of Canada, we find Mr. John Rielle, whose handsome offices are in the New York Life Building, on Place d'Armes. Mr. Rielle is a native of the town of Laprairie, and is a self-made man; having been educated at Laprairie school, and, after studying under proficient teachers, turned his attention to civil engineering in all its branches. He acquired a mastery of the profession in all its details under the most competent teachers, and, fully equipped in every respect, he was admitted to its practice 42 years ago. From the outset his ability and industry gained for him the patronage of many of our leading public corporations and private citizens, and he soon found himself the recipient of many valuable commissions. The practical, able and reliable manner in which these were executed added still further to his already enviable reputation, and Mr. Rielle has ever since occupied a foremost position in the ranks of his profession. He has been intrusted with the direction of many of the most difficult and important works executed in this province, and the result has always more than justified the choice of his selection. He devotes his attention principally to railway and municipal surveying and engineering, the building of waterworks and engineering generally, prepares plans and specifications for same, and, in everything that he undertakes, gives evidence of the highest order of professional ability. Mr. Rielle is consulting engineer of G. T. R. and C. P. R. companies, and at the time of their respective construction was intrusted with the responsible duties of evaluating their right of way into this city. He is a member of the Board of Trade and of the Chamber of Commerce, also of the Society of Civil Engineers, and a governor of the Montreal General Hospital. He is connected with the New York Life Insurance, and has the administration of their real estate in the city.

THE BUSHNELL COMPANY, Ltd. Importers and Dealers in Petroleum, etc.

160 MCGILL STREET.

One of those representative houses, which have manifested such a legitimate spirit of enterprise in the development of the commercial interests of Montreal, is the reliable Bushnell Company (Limited), importers and dealers in petroleum and its products, whose office is located at 160 McGill street, storage tanks, burrelling sheds and warehouses at Mile End. The company's Canadian works, which are fully supplied with modern appliances and apparatus, are situated at London, Ontario. The headquarters and principal offices of the company are in New York city. This extensive business was established in Montreal twelve years ago by Mr. C. C. Campbell, who conducted it till 1890, when it was incorporated with ample capital under the laws of the Province of Quebec, as The Bushnell Company (Limited), and it, likewise, has branches in Toronto and Ottawa. The manager, Mr. Geo. J. Kilpin, has had long experience, and possesses an intimate knowledge of all kinds of oils and the requirements of the most exacting patrons. The city premises occupied comprise a spacious ground floor and basement, each being 25 x 140 feet in dimensions, fully equipped with every convenience. The company keeps constantly in stock a superior selection of kerosene, gasoline, benzine, naphtha, spindle, cylinder and journal oils, while a speciality is made of Railway signal and cylinder oils. The company's illuminating oils are pure, non-explosive and economical, and are the best burning oils ever offered to the trade and public. The lubricating oils of this reliable company work splendidly on machinery, contain no acid or alkali to corrode, or grit to wear out the metal, but are lasting and cleanly and promote smooth running in the highest degree. The Bushnell Company has built up an excellent reputation on fine goods, and has never desired to enter into competition with low grade inferior oils, that are dear at any price, and its trade now extends throughout Ontario, Quebec, Prince Edward Island, New Brunswick and Nova Scotia. Orders are carefully filled at the lowest possible prices, and all oils are fully warranted. Thirty men are employed by the company in Montreal, and a heavy stock of all brands of oils is always on hand.

P. LAPIERRE, Merchant Tailor

19 CHABOLLEZ SQUARE.

Among the many worthy representatives in the line of merchant tailoring in Montreal is Mr. P. Lapierre, who conducts the business at No. 13 Chabollez square, who commenced business in 1892, and who has met with a large measure of success. Mr. Lapierre had previously had a wide experience in this business and is practical in all its features and details. The premises in which the business is carried on are 20 x 75 feet, affording all conveniences and ample room. The store in its finishings and furnishings has few equals and no superiors. It is handsomely frescoed, has tile floor, splendid oak tables, desks, etc., and in all respects is neat and attractive. Mr. Lapierre carries a fine line in all styles and patterns of gentlemen's piece goods, suitable for the season, in latest patterns and styles and of first quality. All trimmings are also of the first quality, and the make-up of all garments turned out is in accordance with the fashions of the time. He gives employment to twelve hands, seven in the store and shop and five outside to whom work is delivered. He believes in correct dressing and has a horror for an ill-fitting garment. All work executed by him is guaranteed as to fit and excellence of workmanship. Mr. Lapierre gives personal supervision to all orders, which are promptly and satisfactorily executed. Those desiring really artistic tailoring and, "done to the Queen's taste," will do well to consult him and inspect his elegant stock. Mr. Lapierre was born at St. Patrick's, Sherrington, P. Q., and came to Montreal in 1877. He was formerly with R. Charlebois & Co. 1879 Notre Dame street. He belongs to the Independent Order of Foresters and several Catholic Orders, and is well known.

EDWARD L. BOND,
INSURANCE AGENT,
 30 ST. FRANCOIS XAVIER ST.

The insurance companies of the world must always take a prominent place as institutions beneficent, practical and indispensable to the present state of civilization. The large aggregate of capital as represented in the property and shipping of the busy city of Montreal has not only proved a fruitful field for home institutions but has encouraged the establishment of many British companies to embark in a profitable business. These famous corporations place their interests in the control of gentlemen of large experience and undoubted reliability. Prominent among these in Montreal is Mr. Edward L. Bond, Insurance Broker and Agent, whose offices are centrally situated at 30 St. Francois Xavier street. Mr. Bond established this business in 1881. As a broker he has long held a high reputation in the city and controlled an influential and important business, placing policies in fire, marine, accident and plate glass insurance companies. Mr. Bond represents the following first-class companies, viz.—As chief agent for Canada, The British and Foreign Marine Insurance Co., of Liverpool; Reliance Marine Insurance Co., of Liverpool. As local agent for Montreal, London Assurance Corporation, Fire of London. As chief agent for the Province, Lloyd's Plate Glass Insurance Co., New York; Norwich and London Accident Insurance Co., of England; Boston Marine Insurance Co., of Boston, etc. The largest risks are promptly placed and distributed by Mr. Bond in a judicious manner, while the lowest rates of premium are invariably quoted and a liberal and speedy adjustment and payment of all losses are guaranteed. Mr. Bond makes a speciality of ocean and inland marine insurance and furnishes open policies to importers from all ports in the world. He also offers special inducements to exporters for protecting grain and provisions, cargoes and hulls being promptly insured, while cattle risks covering mortality are also issued. Mr. Bond is one of the ablest and most honorable underwriters in the city, and is a popular member of the Board of Trade. He was born in Montreal and is Treasurer of the Montreal Board of Underwriters. Mr. Bond is also president of Phillipsburgh Junction Railroad Co., and of the Citizens' League of Montreal. He is a Life Governor of the Hospital for the Insane, and one of the Executive Committee Council of the Society for Prevention of Cruelty to Animals. Mr. Bond is, likewise, a member of the St. James Club, and is one of Montreal's public spirited citizens.

WILLIAM W. BREWIS,
 Grocer and Provision Merchant,
 798 DORCHESTER ST.

One of the most popular and successfully managed retail establishments in this fashionable section of the city is that of Mr. William W. Brewis, grocer and provision merchant, located at No. 798 Dorchester street. Although but a brief period of time has elapsed since it was founded, having been inaugurated by Mr. Brewis in February 1893, it is already the centre of a brisk and active trade and is the recipient of an influential and permanent patronage. Mr. Brewis' experience in this line of business has been a valuable one and he is in a position to meet the demand and fill orders in a manner that cannot be otherwise than satisfactory to his customers. A native of England, he has been a resident of Montreal for the past eight years, during five of which he was connected with the well-known and leading house of Mr. Walter Paul. His store is 20 x 75 feet in dimensions and as regards fittings and fixtures, is complete and perfect. The stock of fancy and staple groceries always carried is of the very best quality, and as prices are always the lowest there is always a scene of busy activity about this establishment. Family flour, choice teas and coffees, pure spices, canned goods, foreign and native fruits, table delicacies, etc. are prominent specialties; also hams, bacon, butter, cheese, eggs and general provisions. Two assistants are employed and goods are delivered at residences free of charge. Mr. Brewis is a young man, persevering, progressive and enterprising and his success is well assured.

JOSEPH HORSFALL & SONS,
Manufacturers of Men's, Youths' and Boys' Clothing,
 263, 265 and 267 St. James Street.

Montreal, as one of the recognized centres of mercantile and manufacturing activity in Canada, has in no wise retrograded as regards the development of her clothing trade. A leading manufacturing house in this trade is that of Messrs. Joseph Horsfall & Sons, manufacturers of men's, boys' and youths' clothing, whose salesrooms are located at 263, 265 and 267 St. James street, with entrance from 7 Victoria Square. This now very prosperous business enterprise was established in this city by Mr. Joseph Horsfall in 1884, and in 1890 the present style was adopted, the members of the firm now consisting of Mr. Joseph Horsfall and his son, Mr. Arthur Horsfall. Mr. Horsfall, Sr., intends to admit his other sons into partnership on their becoming of age. Mr. Joseph Horsfall was born in Yorkshire, England, and came to Montreal twenty-five years ago. For eighteen years previous to embarking in business on his own account, he was manager of the Montreal branch of the well known house of Mark Fisher, Sons & Co., whose headquarters are in Huddersfield. Mr. Arthur Horsfall was born in same place and was educated at Berthier, P. Q. The firm are to-day among the largest manufacturers of men's, youths' and boys' clothing in Montreal, their trade having grown to immense proportions, extending throughout the Dominion. They employ upwards of two hundred hands in the making of garments, as well as fifteen clerks in the house and seven travelling salesmen. They have occupied their present extensive premises for the past two years and a half, having formerly been located on St. Michel's Lane. Their premises are 60 x 100 feet in dimensions, and they carry an immense stock of men's, youths' and boys' clothing in medium and fine grades. They sell to the trade exclusively and their patronage embraces the leading and influential dealers throughout the country. They enjoy unexcelled facilities, and influential connections and their financial standing is of the highest. Mr. Joseph Horsfall is one of our leading and influential merchants and very highly esteemed in the prominent business circles of Montreal. He is a prominent member of St. George's Society, as well as the Freemasons. His son, Mr. Arthur Horsfall, is a young man of exceptional business ability and stands high in the estimation of our leading business men.

J. P. NUGENT, Merchant Tailor

1993 Notre Dame Street.

One of the most fashionable and artistic merchant tailoring houses in this community is that of Mr. J. P. Nugent. He founded the business in 1874, and controls a large share of the trade of the best people. His trade is retail and principally confined to the city. The premises occupied are ample in dimensions, and afford every convenience for the conducting of the business. This establishment is located at No. 1993 Notre Dame street, in commodious quarters which are 30 x 100 feet, used for store and workshop, the whole being handsomely fitted up. Employment is given to eight workmen, who are skilled in the tailoring line. Mr. Nugent carries a very choice line of gentlemen's piece goods, as tweeds, worsteds, naps, woollens, meltons, etc., for both suitings and overcoatings. Mr. Nugent is a practical cutter and superintends personally, he having studied in the famous Ruell Academy, corner Broom and Broadway, N. Y. Those desiring perfect fitting garments and faultless in all respects need go no farther than this artistic tailoring establishment. All work is of the best. Mr. Nugent has a most attractive store, and displays an elegant line of goods in gents' furnishings of every style and kind. Indeed his is the fashionable establishment in his line in this community. His prices are as reasonable as those of any fashionable store. Mr. Nugent is a native of Ireland, but has resided in Montreal twenty-four years, has served acceptably as Justice of the Peace, and is a prominent member of the Independent Order of Foresters, and also of A. O. U. W. and many other prominent societies. He is a practical and thorough business man and enjoys the esteem of the business community.

B. A. BOAS & CO. IMPORTERS & MANUFACTURERS' AGENTS OF DRY GOODS.

1886 Notre Dame Street.

The manufacturers' selling agent is to-day an important factor in the general routine of modern business methods, supplying the connecting link between the producer and consumer and relieving both of an infinity of trouble in the effecting of sales and obviating the necessity of constant travel on the part of principals. A leading Montreal house actively engaged as importers and manufacturers' agents of dry goods is that of Messrs. B. A. Boas, & Co., whose office and salesrooms are situated at 1886 Notre Dame street. This prosperous business was established in 1862, by Messrs. Boas & Meyer, who conducted it till 1869, when on the retirement of Mr. Meyer, Mr. B. A. Boas became sole proprietor. Mr. Boas has had extended experience in the dry goods trade, and represents several famous houses in silks, satins, velvets, velveteens, mantles, gloves, etc. He is agent for the noted Alexander kid gloves, and his trade now extends throughout the entire Dominion. The premises occupied for salesrooms comprise a spacious second floor, 30 x 125 feet in area, where a heavy and choice stock is always on hand. Orders are filled with care and dispatch at the lowest possible prices, and complete satisfaction is guaranteed patrons. Six clerks are employed in the house, and five travelling salesmen represent Mr. Boas on the road. Mr. Boas was born in Germany, but has resided in Montreal for the last 34 years. He is an honorable, energetic and able business man, and a popular member of the City Club and Board of Trade. Mr. Boas handles only first-class and desirable goods, and his trade is strictly wholesale.

CHAS. ALEXANDER, CONFECTIONER, LUNCHEON AND DINING ROOM, 219 St. James Street.

The name of "Alexander" has become a veritable trade-mark as regards the confectionery business in Montreal. Mr. Alexander started business on McGill street in 1842, the success of which necessitated his removal to larger premises on Notre Dame street. In 1883 this stand, which had become well known all over Canada, was visited by fire, and compelled Mr. Alexander to vacate the premises and seek new ones; these were found at 219 St. James street (formerly Savage & Lyman), his present stand. The premises occupied comprise a spacious ground floor and basement, each being 30 x 120 feet in area, extending to Fortification Lane. The luncheon room is attractively fitted up with handsome plate glass front, cherry fixtures, and the parlors have a capacity of comfortably seating 130 guests. Mr. Alexander manufactures his ice cream, confectionery, pastry, cakes, etc., which are unsurpassed for quality and purity. Polite service is rendered by courteous assistants, the cooking is beyond reproach, while the tables are supplied with staple food products, meats, game, fish, etc., and all kinds of delicacies, which are served in the most tempting manner, and cannot fail to gratify the critical taste of the most fastidious epicures. Thirty persons are employed in this establishment. Mr. Alexander makes a specialty of catering for parties, balls, weddings, receptions, etc., and serves oysters in every style. To those requiring a first-class meal at a reasonable price, we know of no establishment in Montreal more worthy of liberal patronage than Alexander's, which is a model of neatness and cleanliness. Mr. Alexander was born in Dundee, Scotland, but has resided in Montreal for the last 54 years. He is highly esteemed for his genial disposition and strict integrity, and is a popular member of St. Andrew's and the Caledonian Societies.

JAMES J. RILEY & SONS, INSURANCE AGENTS

204 AND 205 BOARD OF TRADE BUILDING.

The recognized leading insurance agency in Montreal is generally conceded to be that of Messrs. James J. Riley & Sons, whose spacious and handsome offices occupy suite 204-205 of the new Board of Trade building.

Mr. James J. Riley, formerly commanding officer of one of the steamers of the Allan line, founded the business ten years ago. In 1893 he admitted to partnership his two sons, John E. and James J. Riley, Jr. These young men now manage the firm's local business, while the senior partner and founder resides in New York, where he fills the responsible position of manager of the Mannheim Insurance Company for the United States, West Indies and South America. The offices here are large and commodious, handsomely fitted up and furnished, and are provided with every convenience and facility for the prompt and satisfactory transaction of the large business carried on. Many of the leading, most reliable and responsible marine, fire, life and accident insurance companies are here represented, and the firm will at all times be found prepared to underwrite risks in any of these lines at lowest rates of premium consistent with legitimate security. Among the most widely-known organizations which have intrusted their interests to their hands are the Accident Insurance Company of North America, Baden Marine Insurance Company, Cattle Export Lloyds of Canada, European Marine Insurance Association, Fireman's Fund Insurance Company, Indemnity Mutual Marine Assurance Company, International Marine Insurance Company, Mannheim Insurance Company, Queen (fire) Insurance Company, etc., etc.

Representing only reliable and responsible corporations, the firm are enabled to promptly settle all claims as soon as adjusted and their patronage is large and influential. Messrs. John E. and James J. Riley, Jr., are natives of Liverpool, England, and have resided in Montreal for the past fourteen years. The former is a member of the Board of Trade and of the Board of Underwriters. The telephone call of the office is number 1137 (Bell), and the firm's cable address is "Deity."

Casimir St. Jean, ARCHITECT.

NO. 180 ST. JACQUES STREET.

The architectural profession is well represented in this city by many skillful gentlemen, among whom Mr. Casimir St. Jean holds a prominent place. He was born and raised in St. Camille, Quebec, and is a prominent member of the Quebec Society of Architects. He is a young man possessing splendid abilities, and has always devoted his time, energy and talents to this profession, in which he has achieved marked success. Among the many monuments of his skill in this city and vicinity are, the handsome Oka Trappistes Monastery, St. Cesaire Church, St. Blaise Church and Presbytery, St. Jean Baptiste Academy, Montreal; Auclair Hospice, Dis-senters' School, Montreal; St. Anne's School, Montreal; Villa Caron at Longue Pointe, and many handsome residences, including those of Mr. J. Brenner, Mr. A. Riepert, L. Lavigne, Mr. James McCauley, etc. All these edifices in their architectural beauty, their solidity of construction, their compact and effective utilization of space at command, stand as monuments of Mr. St. Jean's skill and need no eulogium at our hands. Spacious, commodious offices and draughting rooms are occupied by Mr. St. Jean on the 4th floor of the building, 180 St. Jacques street, and easily accessible by elevator. Mr. St. Jean has been established in business in this city, a period of five years and is not only prominently known but has the reputation of being one of the most reliable and accomplished members of his profession in the Dominion.

THE ALUMINIUM MFG. CO. ALUMINIUM GOODS and Castings of All Descriptions.

Office and Works, 394 and 396 St. Paul St.

Among the representative mechanical industries of Montreal which have risen to a position of importance, and have contributed materially in establishing the advantages of this city as a manufacturing centre, the establishment of H. Provost & Co., importers and dealers in aluminium, is certainly worthy of special mention in these pages. The premises occupied are commodious, and are fully supplied with all the latest machinery and tools necessary for the business, and several skilled operatives are employed, and the machinery is driven by electric power. They manufacture cash checks, plaques, horse shoes, horse bits, and all kinds of letters for signs, stationery aluminium articles, butter dishes and butter knives and a number of other articles. They command a ready sale, and are noted for perfect workmanship and artistic design. They also manufacture combination electric and gas fixtures in aluminium which are fast superseding all others on account of their lightness and beauty, as they never tarnish. All orders are promptly executed at the most moderate prices, and all goods are guaranteed to give perfect satisfaction. An extensive stock of manufactured articles are to be found here, and they are well worthy of inspection. This business was established in 1893 by Messrs. Pennock & Sonne and is now owned by H. Provost & Co., who has secured a liberal trade, which is steadily growing in volume and extent. Mr. Provost is a middle-aged gentleman, and we predict for him a prosperous future in his new enterprise. Mr. Provost was formerly engaged in the lamp and chandelier manufacturing business on Wellington street, and was formerly proprietor of the Wellington Foundry. He is a native of this city widely and favorably known.

LUMBER George Bradshaw
MERCHANTS & Co.
AND
PACKING BOX
OFFICE,
41 BASIN ST. MANUFACTURERS

The substantial growth of Montreal in the last few years has developed the manufacture of building materials to such an extent that no city in the Dominion has better facilities for turning out all kinds of wood finish for buildings, while favorable inducements are offered by our manufacturers to dealers, contractors and builders. A prominent and old establishment in the city, actively engaged in this useful industry, is that of Messrs. George Bradshaw & Co., lumber merchants and packing box manufacturers, whose saw and planing mills are situated on Basin street, off McCord street. This extensive business was founded in 1840, by Messrs. Gill & Green. Eventually in 1880, Mr. George Bradshaw became sole proprietor who is now conducting the business under the title of "George Bradshaw & Co." Mr. Bradshaw has had long experience in the manufacture of all kinds of wood work. The premises occupied comprise a spacious two-story brick mill, 60 x 160 feet in size, with a yard on the Canal Basin 240 x 140 feet in area. The mill is fully supplied with modern wood-working tools, machinery and appliances operated by steam power, while 50 skilled hands are employed in the different departments. A specialty is made of the manufacture of packing boxes, and estimates are promptly furnished for all kinds of interior or exterior wood work at the lowest possible prices consistent with first-class workmanship and the best materials. Mr. Bradshaw manufactures doors, sash, blinds, mouldings, brackets, and everything in the way of dimension lumber, dressed lumber, flooring, sidings, etc., and has supplied materials for several of the finest buildings lately erected in Montreal and its vicinity. He can always quote satisfactory prices in all classes of work, and his trade now extends throughout the Province of Quebec. Orders are carefully filled, and complete satisfaction is guaranteed patrons. Mr. Bradshaw was born in Montreal. He is an honorable and energetic business man, whose success has been attained by industry and sheer merit. The Bell Telephone Call is 8016. There is to be found at all times a full selected stock of hard wood lumber, all grades and all sizes, especially lumber for carriage makers.

JAS. M. AIRD.
* BAKER *
AND
* CONFECTIONER *
1859 NOTRE DAME ST.

One of the most noted and reliable bakers and confectioners' establishments in Montreal, is that of Mr. James M. Aird, whose principal store is located at 1859 Notre Dame street. He also has stores at 469½ St. Lawrence street and 103 Urban street. His stores are models of neatness and cleanliness, and are elegantly fitted up with every convenience for the successful prosecution of the business. In the bakery are five first-class ovens. The machinery is operated by steam power. Forty two hands are employed in the business. Mr. Aird manufactures largely fancy and plain bread, cakes of all kinds and pastry, home-made and Quaker breads are specialties. In confectionery, Aird's cherry cough drops are something new, and cherry brand fruit drops acidulated. Only the finest flour, sugar and other choice materials are utilized, and the goods produced are absolutely unsurpassed for purity, quality and uniform excellence. Popular prices prevail, and the attendance upon customers all that can be desired. This is the largest house of the kind in Montreal, and its bread and confectionery are the best in the city. Mr. Aird is a Canadian, born in 1853, at Autremont, then Cote St. Catherine, where the family resided from 1827 to 1866, is highly esteemed by the community for his business ability and strict probity. The trade is chiefly retail, and extends throughout all sections of Montreal and its vicinity, while it is steadily increasing, owing to the superiority of its products. The Telephone calls of the office are 1340 and 9013. Mr. Aird's family are among the oldest settlers in Montreal, and came here 110 years ago.

W. B. MCALLISTER & SON
FLOUR
AND
FEED
277 AND 279 COMMISSIONERS STREET.
J. DeWITT, Jr., Manager.

In the flour and feed trade of the city of Montreal, a representative and progressive firm actively engaged in milling is that of Messrs. W. B. McAllister & Son, whose office and warehouse are situated at 277 and 279 Commissioners street. The firm's mills, which were erected in 1888, are located at Pembroke and Pakenham, Ont., and Crystal City, Manitoba. The mills are fully equipped with the latest improved roller process machinery and appliances operated by steam and water power, and sixty men are employed. The capacity of the mills is five hundred barrels of flour and meal daily. This steadily increasing business was established five years ago by Messrs. W. B. & C. B. McAllister, and their trade now extends throughout Quebec and Ontario. The Montreal warehouse was opened May 1893, and is under the careful and able management of Mr. J. DeWitt, Jr., who is highly regarded for his promptness and just methods. The firm's special brands of flour are known as "McAllister's," "Golden Sheaf," "Hungarian," "Strong Bakers," "Globe" and "Jumbo," etc. These brands are unrivalled for quality and uniform excellence, and have no superiors in this country. Orders are promptly filled, and ten men and five teams are employed in Montreal. Mr. DeWitt was born in Montreal, and was formerly with A. W. Ogilvie & Co. of this city. He is a member of the Board of Trade, a Justice of the Peace, and probably the best posted man in Canada in this line of business. Messrs. W. B. & C. B. McAllister reside at Pembroke, Ont., and were both born in Canada. The Telephone call of the office is No. 1128.

CARBRAY, ROUTH & CO.
STEAMSHIP *
... AND ...
* SHIP AGENTS.
105 COMMISSIONERS ST.

ALEX. C. HUTCHISON,
ARCHITECT
181 ST. JAMES STREET

A. DUBORD & CO.
MANUFACTURERS OF
SNUFF, Etc.
227 and 229 St. Paul Street

The growth of the shipping and commission trade of the city of Montreal is one of the most important features of Canada's commercial development, and in but few branches of business are to be found more notable examples of able and energetic agents, than in this. Prominent among the number is the old established and representative firm of Messrs. Carbray, Routh & Co., steamship and ship agents, whose office is located at 195 Commissioners street, Montreal, and 114 St. Peter street, Quebec. This extensive business was founded 24 years ago by Messrs. F. Carbray and F. A. Routh, under the title of Carbray, Routh & Co. In 1892 Mr. H. J. W. Carbray, the son of Mr. Felix Carbray, became a partner. They pay special attention to steamship and vessel business, charter and dispatch vessels, load and discharge cargoes, and act as agents for owners of steamships and sailing vessels. Messrs. Carbray, Routh & Co. are also general agents for the North Sydney Coal Mines, which have a capacity of 300,000 tons of coal annually. They also handle extensively lumber on commission and ship cargoes of lumber direct from the mills on the St. Lawrence to Great Britain and South America, and have influential connections in many of the principal parts and trading centres of the world. Messrs. Felix and H. J. W. Carbray and F. A. Routh, are natives of Quebec, and are highly regarded in commercial circles for their executive ability and strict probity. Mr. Felix Carbray was born in 1835, and is a son of the late Niall Carbray. In 1881 and 1886 he was elected a member of the Quebec Parliament and again returned March, 1892, by acclamation. He is a conservative in politics, and is a popular member of the Quebec Board of Trade and one of the Quebec Harbor Commissioners, also consul for Portugal, for Quebec and district. Messrs. F. and H. J. W. Carbray reside in Quebec, while Mr. Routh manages the firm's business in Montreal. Mr. Routh is an active member of the Montreal Board of Trade and consul for Portugal. The Quebec house takes charge of the firms business below Three Rivers, and the Montreal house controls affairs above Three Rivers.

The metropolis of Canada, like all other great cities, proves the most fitting field for the exercise and development of the highest order of architectural and constructive ability. Among the representative members of the architectural profession in the Dominion is Mr. Alex. C. Hutchison, who brings to bear a wide range of practical experience, coupled with perfected facilities and influential connections. Mr. Hutchison is one of the most widely and favorably known architects in Montreal and has carried through to a successful issue many important undertakings, and many prominent edifices in the city and other parts of Canada were designed and erected by him. He has been established as an architect since 1865; for eleven years he was in company with Mr. A. D. Steele, but the partnership was dissolved three years ago by the death of Mr. Steele, since which time he has practised alone and occupies finely equipped offices, No. 181 St. James street. Mr. Hutchison has achieved an honored success in his profession, combining the highest order of architectural beauty and symmetry with accuracy in estimates and closest adherence to specifications. He gives the closest supervision to all work entrusted to him and guarantees the best satisfaction. Among the edifices designed and supervised by him in connection with his late partner are, Crescent Street Church, Kedpeth Museum, Sir Donald Smith's and the late Sir J. C. Abbott's residences; since the death of Mr. Steele he has designed and executed the new Erskine Church, Sherbrooke street; High School; Lansdowne, Lorne and Dufferin Schools; summer residence of Mr. W. W. Ogilvie, Lachine Rapids, and many others in this city and vicinity and throughout the provinces. Jointly with Mr. H. M. Peneault, he designed and carried out the erection of the City Hall. Mr. Hutchison was born and raised in this city. He is second Vice-President of the Architect Association, Province of Quebec, and a Royal Academician, and for a period of three years held the office of Mayor of Cote St. Antoine.

The oldest established and most noted house in the city of Montreal, actively engaged in the manufacture of snuff, is that of Messrs. A. Dubord & Co., whose office and store are located at 227 and 229 St. Paul street. This business was founded in 1845 by Mr. A. Dubord, who was succeeded in 1863 by A. Dubord & Co. Mr. A. Dubord retired in 1868, and the business was continued by Messrs. J. B. Vinet and Peter Contant under the old firm name of A. Dubord & Co. In 1882 Mr. Peter Contant retired, when Mr. J. B. Vinet became sole proprietor. Mr. Vinet has had long experience and is a recognized authority relative to the grades and qualities of snuff, and his trade now extends throughout the entire Dominion and Newfoundland. The premises occupied comprise a commodious store, 50 x 60 feet in area, with a three story snuff factory in the rear. The factory is fully supplied with modern machinery and appliances, and eight skilled hands are employed. The snuff manufactured by A. Dubord & Co. is unrivalled for purity, quality and uniform excellence, and has no superior in this country or Europe. The business is both wholesale and retail, and a heavy and choice stock of smoking, chewing and plug tobaccos, pipes and smokers' articles is always on hand, all quoted at extremely low prices. Orders are carefully filled and all goods are fully warranted to be exactly as represented. Mr. J. B. Vinet is a native of Montreal and a nephew of the late A. Dubord, who died in 1891. He is highly regarded for his business ability and strict probity, and is very popular with retailers, dealers and the general public. This business has been established at its present location for the last forty-eight years.

CHRISTIN & CO.



61 St. Francis Xavier St.

The importance of Montreal as a great financial centre is generally recognized, and the city is, in fact, a noted point for the disposal of desirable investment securities and the purchase and sale of stocks, bonds, etc. Representative among the active brokers in the city is the firm of Christin & Co., whose office is eligibly located at 61 St. Francis Xavier street. The firm conduct a general commission business in the purchase and sale for cash or on margin of all stocks, bonds and miscellaneous securities listed on the Montreal, New York and Chicago Stock Exchanges, and provisions, grain, etc., dealt in on the Chicago Board of Trade. Quotations are received by private wires and posted on the blackboard, and every convenience for obtaining the latest reliable information as to the course of the market provided. Mr. Henry Christin, the head of the firm and active co-partner, is a recognized authority on the market, and his reputation and standing in financial circles are of the highest character. He was born June 20, 1861, and raised in Montreal and is a gentleman of large business experience, inside acquaintance and eminent popularity, and a prominent member of the Independent Order of Foresters. Prior to engaging in his present business, Mr. Christin was for a period of twelve years book-keeper for the dry goods firm of F. and J. Leclaire & Co. of this city.

JACOTEL BROS. GAS AND STEAM FITTERS 1947 1/2 Notre Dame Street.

The leading and largest house in its line in Montreal and the third largest in Lower Canada is that of Jacotel Brothers, whose extensive business embraces metal roofing, gas and steam fitting, plumbing and general tin-smithing at 1947 1/2 Notre Dame street. This business was founded by the present proprietors, Messrs. J. C. and Theo. Jacotel, in 1875, and rapidly gained a popularity and extent of patronage that soon became the admiration and envy of older and competitive concerns. An excellent business connection was established, and six years ago the firm removed to its present stand in order to more efficiently and satisfactorily meet the requirements of their rapidly expanding trade. Their premises are eligibly located and are of spacious dimensions, and are well adapted to the purposes to which they are devoted. The office and show room is 50 x 30 feet in dimensions and well fitted up. In the rear of the yard is the plumbing shop 45 x 30 feet in dimensions and the steam fitting shop 30 x 30 feet, also large store rooms for lead, slate and sewer pipe. Upwards of forty expert mechanics are employed, and every department of the business is under the careful and experienced eye of the proprietors. The firm are large contractors for plumbing, gas and steam fitting, metal roofing, and are also builders of steam and hot water heating apparatus. The firm have filled large contracts for roofing and plumbing for the Dominion Government during the last five years in the military department. They have also put in the heating apparatus and done the plumbing for Notre Dame College and convents, St. Laurent Church, and St. Henri Presbytery, besides many other churches, colleges and banks throughout the city and Dominion. They have done a large amount of work at Windsor, Ont., Memranook, N.B. and other places. The Messrs. Jacotel Bros. were born in Montreal and both are thoroughly practical men of long experience. Mr. J. C. Jacotel as cornice-maker and roofer, and Mr. Theo. Jacotel as a plumber and steam fitter. Mr. J. C. Jacotel is a prominent and influential member of the Chamber of Commerce, Foresters, and the Union de St. Joseph, while his brother, Mr. T. Jacotel, is a prominent member of the Master Plumbers' Association, and member C.M.B.A. This house has always employed only the best talent that could be procured, and as a result several of their former employees are now the heads of prosperous establishments of their own, thanks to the careful and thorough training received from Messrs. Jacotel while in their employ. Both gentlemen are genial, popular and able business men, and are highly esteemed and respected.

A. & E. LOIGNON



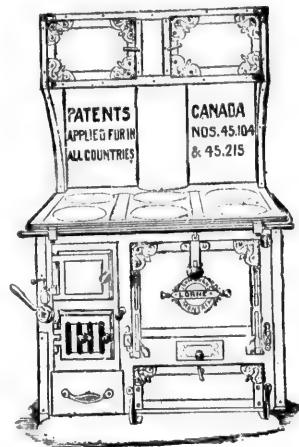
City Office, 7 Place d'Armes.

Among the best expert practical civil engineers in this city is the firm of A. & E. Loignon, whose office is 7 Place d'Armes and works corner Canal and St. Columban streets. These gentlemen are both natives of Montreal and graduates of the Polytechnic School. They are fully conversant with every detail and feature of their profession, and give their personal attention to all orders, contracts and special commissions. The Messrs. Loignon are builders of iron bridges, turn tables and iron buildings for manufacturing purposes, and manufacture plate iron, forgings and do all kinds heavy sheet iron work. They also keep in stock iron and steel beams, channels, angles, etc. Designs, estimates and specifications are furnished on application, and all work carried through to completion without delay. The works of the firm are 100 x 110 feet in area, and are admirably equipped with special tools and appliances and a 35 H. P. steam engine. From fifteen to twenty-five skilled workmen are kept constantly employed. Both members of the firm are young men and student members of the Canadian Society of Civil Engineers.

JOHN BURNS & CO., SANITARY ENGINEERS AND PLUMBERS,

No. 775 Craig Street.

OF late years plumbing has become a science and upon its proper study and application depend the solution of many questions of drainage, ventilation and sanitary conditions. In these days of the complexities of city life, the plumber has become essential in the highest degree to our comfort and health, and the necessity of only employing those who are thoroughly qualified in every department of the business is apparent to every prudent man. One of the most reliable and old established houses in Montreal actively engaged in this important industry is that of Messrs. John Burns & Co., plumbers, gas, steam and hot water fitters, tin and copper smiths, whose store and workshops are situated at 775 Craig street. This business was established in 1864. Mr. Burns, who is sole proprietor, has had twenty-five years' practical experience and is considered one of the ablest sanitary engineers and plumbers in the Province. He occupies a two-story and basement building, 100 x 25 feet in size, the basement being devoted to storage purposes, and the first floor to offices and salesrooms, while the second floor is utilized for workshops. Mr. Burns keeps constantly on hand a heavy and well selected stock of iron and lead pipe, water closets, sinks, hydrants, bath tubs, gas fixtures, boilers, etc., and makes a specialty of Burns' steel cooking ranges, which were awarded the bronze medal at the exhibitions of London, England, 1886; silver medal, London, Ontario, 1885, and gold medal Ottawa, 1888. These splendid ranges have a patent elevating grate, making the fire-place large or small as required and are absolutely unexcelled in Canada or the United States for efficiency, economy and reliability. We append the following list of some of the best known names in the Dominion where this



range is now in use, as a guarantee of the favor in which it is held: Sir A. P. Caron, Hon. Col. C. E. Panet, F. Gundry, Esq., Bank of Montreal, Alderman H. Rodgers, Ottawa. City hotel, Wm Dunn, Esq., A. McPaul, Esq., McKelvey & Birch, Kingston. Grigg House, London. Dunsmore & Co., Stratford. A. Wendling, Esq., G. W. Comstock, Esq., St. Lawrence Hall, Brockville; Rev. J. G. Bethune, Fort Hope. Queen's Hotel, Strathroy; Henry Brown, Esq., Cross & Leviatt, R. C. Jardin, Esq., Winnipeg. Industrial school, Qu'Appelle; Industrial School, Battleford, N.W.T.; J. F. Wilson, Jas. Simmons, Halifax; Emerson & Fisher, St. John, N. B.; Leon Caisse, Esq., Paris, France; Adam Forepaugh, Esq., New York, and hundreds of others, thirteen of them being now in use in different Government institutions throughout the country. Mr. Burns undertakes the entire plumbing, heating and gas fitting of buildings, and turns out work in the most thorough and satisfactory manner at very moderate prices. He also gives careful attention to water and sewer connections and in fact all sanitary work is executed by him in the best possible manner. Twenty first-class workmen are employed, and he has lately done a large amount of Government work at the military schools, and in every place he has done work it has been to the entire satisfaction of patrons. Mr. Burns fitted up the first transport train going from Halifax to Vancouver, and his trade extends from the Atlantic to the Pacific. He is widely known for his strict integrity and ability, and is a popular member of the C.M.B.A. Estimates are cheerfully furnished and repairing is executed at reasonable prices. All orders receive prompt and careful attention, and all work is guaranteed to be first-class in every respect. The Telephone call of the office is 887.

OVIDE MOREAU,

DEALER IN

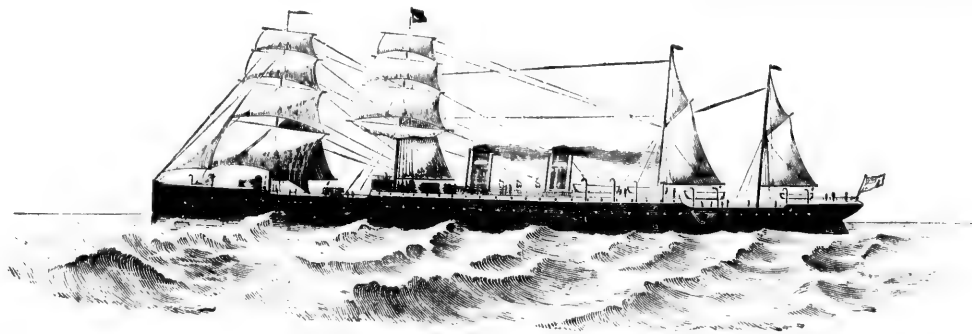
❖ Oysters, Fish, Fruits, Etc. ❖

No. 6 RUE BONSECOURS.

The wholesale interests of Montreal are well and ably represented in all lines of trade by old established and reliable houses which are known throughout the length and breadth of the Dominion. One of the most successful and enterprisingly conducted is that of Mr. Ovide Moreau, dealer in oysters, fish, fruits, vegetables, etc., located at No. 6 Bonsecours street. It was established twenty years ago by its present proprietor, under whose energetic management a large and wide-spread trade has been built up, this house permanently maintaining the lead in its special line. The premises utilized, and which have been thus utilized since 1888, are most centrally and conveniently located in the immediate proximity of the great Bonsecours market, where fully three-fifths of the inhabitants of Montreal



obtain their food supplies and which is frequented by all the farmers of the Island of Montreal and surrounding parishes within a radius of thirty miles. The premises consist of an entire three-story building with basement, 20 x 75 feet in dimensions, fully supplied with modern appliances, refrigerators, etc., for the proper preservation of the choice and heavy stock. Mr. Moreau deals largely at wholesale and retail in fish, oysters, fruits, vegetables, etc., receiving his supplies direct from the best sources of production. He handles the best goods in the market, quotes lowest prices and can promptly and satisfactorily fill the largest orders. His Telephone call is 2297. Mr. Moreau was born in Montreal and is one of its most progressive young business men. He is a member of the Board of Trade.



DOMINION LINE OF ROYAL MAIL STEAMSHIPS



THIS line was one of the pioneers in opening regular steam communication between the St. Lawrence and England, and it has materially contributed to develop the foreign commerce and prosperity of Montreal and Quebec. The Managing Directors in Liverpool, Messrs. Flinn, Main and Montgomery, the senior of whom had been for years previously engaged in the Canadian trade in the command of Clipper Ships, were desirous of developing the business with steamers, and with this end in view opened negotiations with Messrs David Torrance & Co., through whose instrumentality the line was inaugurated. In 1835, the late David Torrance first began business in conjunction with the Hon. Jno. Young, under the firm name of Torrance & Young. Mr. Torrance, who was born in New York State in 1805 of Scotch parents, came to Montreal in 1821, and eventually after a long, honorable and successful career died in 1876. The firm of Torrance & Young purchased the tug and passenger boat "Hercules" from John Handyside & Co.

This was the first step towards establishing an opposition to the Molson Line of steamers plying on the St. Lawrence River, which was gradually increased till the building of the magnificent steamers Montreal, Quebec and John Munn, and afterwards merged into that of the Richelieu S. S. Co., now the Richelieu and Ontario Navigation Company. The firm of David Torrance & Co., of which the late David Torrance was senior partner, was the pioneer in establishing a direct business with the East Indies and Japan. In 1862 the present company was incorporated, with ample capital, known as the Dominion Line, which now owns the following splendid passenger steamers, viz.: Vancouver, 5500 tons; Labrador, 5000 tons; Sarnia, 3750 tons; Oregon, 3750; Toronto, 2750 tons; and the Texas, 2300 tons; Dominion, 2600 tons; Ontario, 2600—freight. The passenger steamers pursue their course through the magnificent scenery of the St. Lawrence undisturbed by the roughness of the ocean, thus enabling the passengers to avoid sea sickness and

enjoy the varied beauties of the trip. This is now a favorite route both with tourists and business men. The Dominion Line is celebrated for liberality of management while the ships are commanded by experienced officers, who enforce strict discipline. The saloons are spacious amidships, the steamers are lighted with electricity, and every attention is paid to the safety and comfort of passengers. Cabin fares are extremely moderate, intermediate and steerage tickets are also sold at low rates. The present members of the firm of David Torrance & Co., are Messrs. Jno. Torrance, W. M. McPherson and Jno. Torrance, Jr. Mr. Jno. Torrance is a member of the Liverpool Board of Directors of the Dominion S. S. Co., while Mr. McPherson resides in Quebec, and is a Director of the Molson Bank. Mr. McPherson represents the Dominion Line in Quebec. The cable address of the Montreal office is "Torrance," and for rates for passengers or freight full details can be obtained at the Dominion Line offices in Montreal, Quebec, Portland, Maine, and from the Managing Directors in Liverpool, England, Messrs. Flinn, Main and Montgomery, 24 Jan. 25 street

MANUFACTURERS OF FEATHERS AND DOWNS.



An interesting industry, and one that proves the possibilities of energy, is that of McIntosh, Williams & Co., whose salesrooms and factory are situated at No. 10 St. Sacrament street. Two years ago they began business as a branch of A. J. McIntosh & Co., of New York, for the purpose of manufacturing down quilts, down cushions, feather pillows, etc. They at first occupied one floor of their present four-story stone building, but, after six months, found another floor necessary, and when the present year opened they were obliged to take the entire building, and put in steam power to accommodate the demands of their growing business. They have been importing their raw down from Germany, England and the United States, but have been laying plans which will give them their supplies at home, and without duty. This will greatly reduce the cost of their luxurious down quilts, etc., and also give every farmer in the country a chance to increase his profits by raising geese. Many thousands of pounds of feathers are necessary to supply the down they require, which is separated from the feathers by an unique mechanical process. The feathers are then purified and dressed, and sold in pillows to the bedding trade, and are becoming a staple line also with the leading dry goods houses, who can depend on the grades and weights. The trade of the house now extends over the entire Dominion, and their goods are recognized by the trade as superior in uniform excellence to any put on the market. Much of their business is done by mail, so they have organized their mailing order department thoroughly, and orders sent in in that way have always had their prompt and careful attention. The active partners are, Mr. J. P. Williams and Mr. J. H. Sherard, who both reside in Montreal. Their equitable principles and strict attention to business have won for them the general esteem of trade circles.

OTTO SCHNEIDER.

FRANCIS M. JAEGER.

JOHN H. KNOEPPEL.

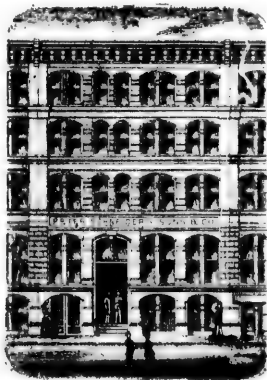
Peter Schneider's Sons & Co.

: IMPORTERS, JOBBERS AND MANUFACTURERS :

UPHOLSTERY AND DECORATIVE TEXTILES CURTAINS AND CURTAIN MATERIALS

WM. BAILEY, Resident Manager

27 and 29 Victoria Square

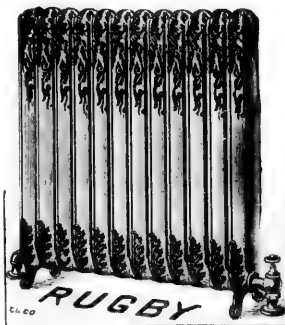


A POSITIVE proof of increasing wealth and prosperity of the Canadian public is shown by the development of the trade in upholstery and decorative textiles. In this connection special reference may be made to the firm of Messrs. Peter Schneider's Sons & Co. This firm's headquarters are in New York City at 185 and 187 Canal Street. Their branch at Baltimore, Md., with agencies in Boston, Philadelphia, Chicago and San Francisco, place them in the foremost rank of the trade in the United States.

In 1889 they opened a branch in Montreal, Mr. Wm. Bailey coming here as resident manager. This business was first started at 543 Craig Street, but its rapid growth compelled removal to its present location, 27 and 29 Victoria Square, which is fully equipped with every convenience to facilitate the handling of their increasing trade.

The stock embraces a comprehensive assortment of every fabric used by the upholsterer and decorator in exquisite designs and rare colorings and many novelties, the exclusive property of the house.

They show an almost unlimited assortment of designs and fabrics for the manufacturer, an unapproachable collection of very tasty and exclusive proprietary loom productions for the finer "special order" trade.

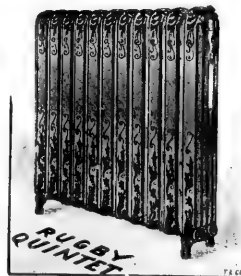


Gurney, Massey Co., Ltd.

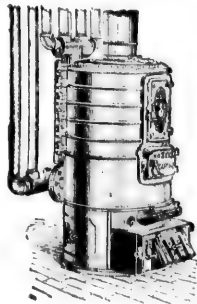
WHOLESALE

FOUNDERS AND MANUFACTURERS

—385 and 387 St. Paul Street—

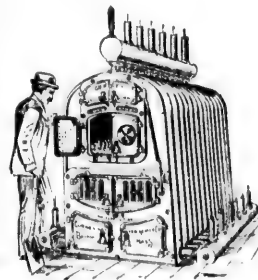


ONE of the most eminent and progressive corporations in the City of Montreal is the Gurney, Massey Co. (Limited), the well-known founders, manufacturers, and wholesale dealers in steam heating apparatus, and kindred supplies pertaining thereto. This immense and flourishing concern dates its existence back upwards of half a century, and in 1876 we find the management of its affairs vested in the able hands of Messrs. E. & C. Gurney & Co., and it became a corporate organization, capitalized at \$50,000 under the present trading title, in 1893, Colonel F. Massey acting as President and General Manager. By the exercise of a sound and equitable policy, and bringing to bear a ripe experience, he has been mainly instrumental in developing a trade of enormous magnitude, which in conjunction with the operations of the Gurney Foundry Company, Toronto, is broadly distributed over the entire Maritime Provinces. The Montreal headquarters embrace a commodious four storey and basement, double building, 60 x 180 feet in dimensions, admirably sub-divided for the purposes of salesrooms, storage, shipping and office accommodation. The works of the concern are located at Toronto, and Montreal, and cover an immense ground area. They are replete with all the latest improved machinery and appliances for the satisfactory prosecution of the



business, the requirements of which call for the constant employment of some six hundred skilled and experienced mechanics. The output of the house embraces Oxford Hot Water Heaters, Rugby Hot Water and Steam Radiators, Oxford Ranges and Stoves, John Bull Steel Ranges, registers, cast iron pipe and fittings, sinks, plumbers' supplies, hot air furnaces, scales, knobs, etc., of the latest designs, while the Company act as selling agents for the well-known Canada Screw Company and the Ontario Lead and Barb Wire Company. Few such object lessons in these necessarily staple lines of goods can be found elsewhere in the Dominion of Canada, and it is one instance of many proving the Company's great enterprise, that they are constantly introducing new ideas in the production of ranges and heaters for the warming of public buildings, private dwellings, offices, stores, etc. Col. Massey, the resident President and Manager of this enterprise, is a prominent and respected business man, under whose guidance the Company has made remarkable progress, in which effort he is ably assisted by his associates both here and in Toronto. This Company has few rivals in its vast field of usefulness, and secures to Montreal one of its most valued branches of trade.

Col. Massey is likewise a prominent member of the Board of Trade, and was several years commander of the 6th Regiment of Fusiliers.



S. DAVIS & SONS

Cigar Manufacturers

47 COTE STREET

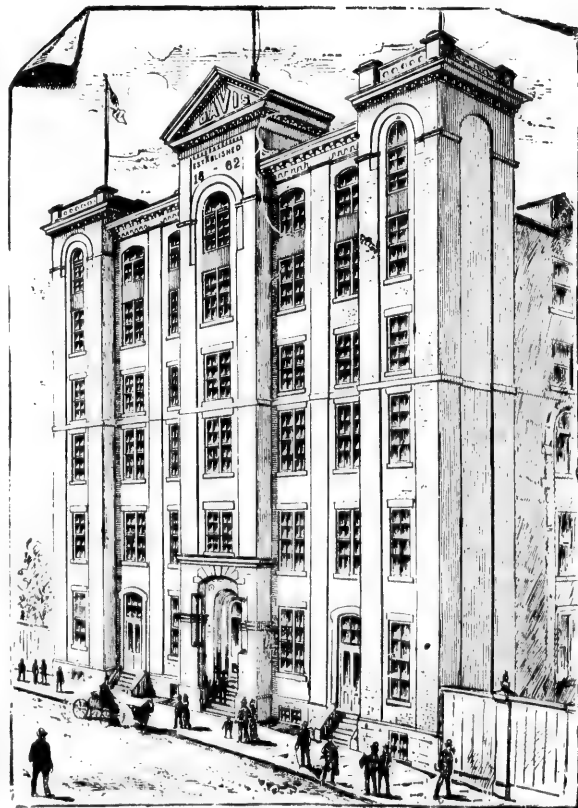
THE manufacture of fine Cigars has its leading representative in the Dominion in the famous old house of Messrs. S. Davis & Sons. The name of "Davis" is a veritable trademark—one that signifies honest goods, and perfection of material and workmanship to every buyer of the Davis brands. As has so often been the disagreeable experience of smokers, the brand they are using suddenly deteriorates—the method adopted by unprincipled manufacturers to secure unfair profits. The house of S. Davis & Sons on the contrary, use only the best leaf, and always keep up their standard, never allowing any brand to fall below par, after the name is established. In fact the fixed rule of this honorable house is "Quality the first consideration."

This immense industry, one of the most important that Montreal has, was founded by Mr. S. Davis, about thirty-five years ago. His energy, enterprise and skill are proverbial, and he speedily developed a flourishing trade, his brands of cigars being in popular demand all over the Dominion, and ever retaining the reputation of being absolutely the best made. Repeated enlargements of facilities were necessitated, and now the factory is one of the largest and best equipped in the world. The various firm changes have been brought about by the admission of his sons into co-partnership, the present firm including beside the senior, Messrs. M. E. Davis, M. B. Davis and M. H. Davis, all practical cigar manufacturers—brought up to the trade, thoroughly understanding its every detail, and giving the various departments the benefit of their personal supervision.

The factory is a splendid seven story structure, situated very centrally at Nos. 47, 45, 47 and 49 Cote street, and is substantially built of brick and stone, with a handsome front. Its dimensions are 90 x 106 feet, thus affording an enormous area of floor space—all utilized, and needed to cope with the tremendous volume of business conducted here, for the house keeps an average force of 600 hands busy. The staff includes the most expert cigar makers in the Dominion, men who have become renowned for turning out choicest hand made goods, and thus perfect workmanship is secured. As is too often the case, good material is spoiled by poor cigar makers, but no cigar is accepted by this house unless it is carefully and perfectly made. The premises are fully equipped throughout with steam elevators, steam heat, etc. The offices are in direct telephonic communication with all departments, while a thorough system of organization is enforced everywhere.

This is one of the most complete and perfect cigar factories in the world, and ranks as the peer among Canadian Institutions of this kind.

The offices on the first flat are very large, and fitted up in elegant style, all having cabinet finish. The warehouses adjoin the main building. An average force of 600 hands are employed here, and turn out an immense annual quantity of cigars. Only the very choicest growths of tobacco are used, and in this respect the house has ever justly retained the enviable reputation of using the finest tobaccos imported into the Dominion. Among their celebrated brands are: "El Padre," "La Cadena," "Cable Extra," "Mungo," "Madre El Higo," the "Kicker," etc. Such as the above command the patronage of the most exacting consumers of "the weed" in the Dominion. Wherever this firm has exhibited its



has taken the chief awards, notably, at the Paris Exhibition in 1867, in competition with the entire world, taking first prize, and at the Philadelphia Centennial Exhibition in 1876, again in competition with the world, they took the first prize medal and diploma, while they have always stood first at the Provincial Exhibitions. The members of the firm are prominent Montrealers, most favorably known commercially and socially, and who have achieved a deserved success in their staple branch of industry.

ESTABLISHED 1830

W. STRACHAN & CO.

MANUFACTURERS OF

SOAP and OIL

Nos. 36 to 40 JACQUES CARTIER ST.



MANUFACTURING the best article of the kind in the market, and giving it the greatest publicity by judicious advertising, Messrs. W. Strachan & Co. have achieved a success in their line unparalleled in the history of Canadian industries. Their famous "Gilt-

Edge" Soap is like a household word all over the land, and every cake used affords but another proof of this honorable old firm's assertion that they hold permanently the highest standard of excellence, both as to purity and quality of ingredients. This business dates away back to 1830, when it was founded by Mr. Wm. Christie. After various firm changes Mr. William Strachan became sole proprietor under the existing name and style. Mr. Strachan was born in Canada of Scottish parentage, and for 18 years has had the absolute control and proprietorship of this flourishing concern. His progressive energy is proverbial, while he manifests the soundest judgment in undertaking and conducting any enterprise, with the result that success has attended his efforts. His soap factory and oil works are located at Nos. 36 to 40 Jacques Cartier street, a substantial three-storey and basement brick building, 150 feet by 200 in dimensions, fitted up throughout with all the latest improved machinery and requisites for the work. Soaps of all kinds are here manufactured from the choicest of materials only. The principal brand of "Gilt Edge" Laundry Soap has become a household word throughout the entire Dominion, and deservedly so, for no other soap has proved so desirable or economical in use. It is justly celebrated

for its purity, for absence of any ingredient deleterious to the skin or to clothes, and for its remarkable cleaning properties, being by far the most economical and powerful soap upon the market. Mr. Strachan has always adopted the motto, "The best pays in the end," and consequently has never manufactured anything but the best. From a small beginning this house has grown to be one of the leaders in its line in Canada. They are also large manufacturers of lubricating oils, making a specialty of pressed lard oil, of which they export large quantities to England and the continent of Europe. The lubricants produced by Messrs. Strachan & Co. are noticeable for their absolute purity, and freedom from all grit or acids. They have the highest fire test, and lowest cold test of any in the market, and possess the greatest viscosity, being much the most economical and perfect lubricants for cylinders, engines and all fast running machinery.

Wherever once introduced these oils are much preferred by machinery users. Mr. Strachan is noted for the exercise of the soundest judgment, and for marked executive capacity. The enterprises he engages in are uniformly successful. He is Vice-President of the Canada Meat Packing Co., the President and a heavy shareholder in the Montreal Stock Yards Co.; and was president of the West End Abattoirs previous to their being transferred to the Corporation of Montreal. He is also Vice-President of the Edwardsburg Starch Company and of the Banque Ville-Marie, and is recognized as a sound, conservative financier. Mr. Strachan is a large real estate owner and is progressive and public spirited, a type of citizen Montreal could ill dispense with. He is most highly esteemed, and is also active in philanthropic and charitable work, being a governor of the Montreal General Hospital, and governor of the Protestant Hospital for the Insane, and a liberal contributor to numerous charities. His achievements as a manufacturer entitle him to the gratitude of the public. "Cleanliness is next to Godliness," reads the old proverb, and certainly Strachan's "Gilt Edge" soap is the most important factor toward insuring perfect cleanliness, and that the people understand this is amply demonstrated by reason of its enormous and annually increasing sales.

T. L. CLARK.

A THOROUGHLY reliable and representative establishment fully illustrating the wonderful supremacy which Montreal to-day holds as a leading manufacturing centre of Canada, is that conducted by Mr. T. L. Clark, manufacturer of brass goods and hardware specialties, whose office and works are located at 591 St. Paul street. Mr. Clark first commenced business operations in this city twenty years ago; at that time devoting his entire attention to nickel plating of every description, but his business rapidly developed and new departments were added, and for the last thirteen years he has been extensively engaged in the manufacture of plumbers' and brass goods and hardware specialties. The premises now occupied in St. Paul street consist of a four storey and basement building 30 x 60 feet in dimensions, fully equipped with all the latest improved machinery and appliances for metal working, including lathes, planers, drills, presses, etc., and upwards of twenty-five skilled mechanics are given steady employment. The range of

productions now embraces all descriptions of plumbers' supplies, fancy brass goods, stair carpet plates, plain and fancy brass hardware, sleigh bells, gongs, etc., this being the leading house in this line in the city. A special department is also devoted to brass and nickel plating of all kinds. The business was formerly located in Queen street, but the steady increase of business demanded larger facilities and more commodious quarters, which were obtained five years ago, when a removal was made to the present eligible and finely appointed premises.

After twenty years of close application to business and the pursuit of an honorable, energetic and vigorous policy in all his commercial transactions, Mr. Clarke now controls a remunerative and influential patronage extending throughout all portions of the Dominion, requiring the services of several travelling salesmen. Mr. Clark is a native of Boston, Mass., and came to Montreal twenty years ago. He is an influential member of the A.O.U.W. and highly esteemed in business and social circles.

J. C. SPENCE AND SONS.

ONE of the most successful firms in Montreal, engaged in the manufacture of ecclesiastical and domestic stained glass, church furnishings and decorations is that of Messrs. J. C. Spence & Sons, whose offices and work rooms are situated at 37 1/2 Bleury Street. This business was founded in 1856 by Mr. J. C. Spence, who eventually admitted his sons, Messrs. W. R. and H. J. Spence into partnership. Mr. J. C. Spence died in 1891, and the business is now the property of his sons, who are highly esteemed for their artistic skill, ability and strict integrity. They occupy two spacious floors 75x30 feet in area, and keep in stock the following articles of altar furnishings at very moderate prices, viz.:—Brass flower vases, brass altar desks, alms basins, plain and engraved, wax altar lights, candlesticks, altar crosses, pocket communion sets, chalices, etc., silk and linen fringes, stoles, altar linen, burses, etc. They make a specialty of stained glass for churches, dwellings, stores, in every style of art, also leaded transom lights and door lights in all grades, and their trade extends throughout the Dominion. At the World's Fair, Chicago, they have just been awarded a medal for their beautiful stained glass windows. Messrs. W. R. and H. J.

Spence were born in Montreal. They have spent all their lives in this business, and are very popular in business circles. This is the oldest concern of the kind in Montreal. The Bell Telephone call of the office is 2275.

THE MAMMOTH CLOTHING HOUSE.

THE clothing trade of Montreal, is one of great magnitude. Among the leading concerns engaged in this industry, that known as "The Mammoth Clothing House," located at Nos. 1888 & 1890 Notre Dame Street, of which Mr. Mark Workman is the proprietor, can be justly considered as one of the foremost in promoting the standard of elegance in dress among our citizens. This enterprise was founded by Mr. Workman fifteen years ago on St. Lawrence Main Street, and three years ago removed to his present stand, adjoining the Belmont and City Hotels. The sales rooms comprise two flats, 40 x 120 feet in dimensions, lighted by electricity, and is furnished with every convenience. Fifteen assistants, cutters, etc., are here employed while seventy-five outside hands are on the weekly pay-roll. The stock embraces ready made clothing of all grades of goods for men, youths, boys and children, also hats, caps and furnishings. Mr. Workman uses the best productions of European, American and Canadian looms, employing the most skillful workmen, and his ready made garments are made up with the same care and attention, as are bestowed upon custom made goods to order. He also makes a specialty of custom tailoring and his patronage is first-class. Mr. Workman was born in Utica, N.Y., and was reared and educated in Buffalo, N.Y., having been a resident of this city the past seventeen years.

DOMINION TUBULAR LAMP CO.

THE most successful concern in its line in Montreal is that known as The Dominion Tubular Lamp Company, whose salesrooms and factory are situated at 212, 214 and 216 Craig Street. This Company was duly incorporated in 1883 under the laws of the State of New York with a paid up capital of \$50,000, Mr. P. B. Brayton being the President; Mr. J. H. Ferns,

Vice-President; Mr. Louis Marshall, Secretary, and Mr. M. Van Wageningen, Treasurer. Messrs. Brayton, Marshall and Van Wageningen reside in Syracuse, New York, and the business in Montreal is controlled by Mr. J. H. Ferns, the Vice-President. The premises comprise a spacious four storey and basement, brick building 30x100 feet in area, and some fifty skilled hands are employed. The Dominion Tubular Lamp Company manufactures largely Royal Safety Tubular Lamps, Tubular Street and Side Lamps, Piano and Banquet Lamps, Kerosene Brackets, Carriage Lamps, Firemen's Lanterns, Railroad Lanterns and Lamps. These lamps and lanterns have no superiors in the United States or Canada, and the trade of the Company extends throughout Canada and Newfoundland. Customers are requested to see that "Royal Hinge"



or "Royal Safety" is stamped on the disc of the Company's goods over the globe, as all others without this trade mark are imitations. Mr. J. H. Ferns has been connected with the Company since 1887. He is widely known for his executive ability, and is very popular in trade circles. Several travelling salesmen represent the Company, and its trade is steadily increasing, owing to the superiority of its lamps and lanterns, which are general favorites wherever introduced.

O. MCGARVEY & SON

THE name of "McGarvey" goes home to the Canadian public as no other does, for it is so intimately associated with the trade in fine furniture that purchases instinctively turn to the vast emporium of Messrs. Owen

McGarvey & Son, on Notre Dame Street, when they want to furnish or refit their dwellings. This old house is the dwelling representative of the furniture trade of the Dominion. They are manufacturers of, and by far the largest retail and wholesale dealers in every style of plain and fancy furniture in this city.

This immense business was founded by Mr. Owen McGarvey in 1843. He was born in the north of Ireland, and early in life came to Montreal, where he has since permanently resided. From the start he made quality his first consideration, using only the best materials, introducing the latest artistic styles, and making a specialty of thorough workmanship and elaborate finish. The result was that, with his remarkably moderate prices, he rapidly built up a flourishing trade, requiring repeated enlargements of facilities.

His present vast establishment affords a permanent exhibition of all that is new, stylish and useful in modern furniture. The building is a very handsome and substantial structure, 6 stories and basement in height, and 60 feet by 100 in dimensions. The front is most elegant, being nearly all glass, so as to give the show rooms every available advantage of light. The heaviest British plate glass is used throughout the front, and two large show windows containing two of the largest plates of glass in the world, and the attractive display of furniture is a fitting index to what will be found within.

The firm have introduced all the modern improvements, including passenger elevator running to every floor, the electric light, hot water heat, and a most elegant style of decorations, rendering this a truly palatial furniture warehouse. Each department is complete in itself. The firm manufacture full lines of fine and medium furniture,

are leaders in style and have produced the finest and most popular styles of cabinet furniture for the drawing room, dining room, bed room and library yet seen

their customers the leading families of this city and province, and enjoy the highest reputation in Canada for the reliability, cheapness and excellence of design and workmanship. Wherever they have exhibited they have carried off valuable prizes, notably at the first Paris exhibition, 1855; while at the Brussels exhibition they received a silver medal for furniture, and a bronze medal for upholstery goods. At the Indian and Colonial exhibition they received an illuminated diploma and a commemorative medal. That was a remarkable exhibit—including a solid ebony centre table with richly carved sides and legs, while the chair was most richly upholstered in crimson and old gold brocatelle. Their high art manufactures have everywhere received the praise of the most critical, and their exhibits have won numerous diplomas, medals, and first and other prizes from the different Dominion exhibitions during the past forty years. The employees are noted for politeness and attention to all customers. The warerooms present an animated appearance, here are customers making selections among the enormous stock of parlor suites composed of from three to seven pieces; in another department are others selecting from the magnificent display of bed room sets. On the main floor visitors will find the largest stock in the city of odd chairs, lounges, settees, music and other cabinets, bric-a-brac and gift goods. In every respect this is a stock of surpassing excellence, without an approach to its equal in the Dominion of Canada.

Mr. Owen McGarvey is a business man of remarkable ability, and of the soundest judgment. For forty-three years he has been a staunch advocate of temperance and a public spirited and philanthropic citizen, earnest in every good work, and unostentatious in his charitable deeds. He is a life governor of



the Montreal General Hospital, also a life governor and was vice-president of the Notre Dame Hospital, while he is also a director of the St. Patrick's Orphan Asylum. He is a member of the Art Association of Montreal. He is an active member of the Board of Trade, and was a director and vice-president of the Mutual Fire Insurance Company, of Montreal.

A. H. SIMS & CO.

THIS business was established in 1876, Mr. Sims succeeding the old firm of W. A. Smith & Co., and early developing it to proportions of great magnitude requiring repeated enlargement of facilities. The enviable reputation enjoyed by his product is due to his personal care in every detail of manufacture. He selects his muslins and linens with the soundest judgment, and cuts on the most approved principles, securing perfect fitting shirts and collars. The premises now occupied by the firm are most centrally located, at corner of Latour and St. Genevieve Streets. The building is four stories and basement in height, substantially constructed of brick, and 100 feet by 90 in dimensions. The first four floors are devoted to the manufacture of shirts and collars, while on the top floor is "The Sims Paper Box Company," manufacturers of paper boxes of every description, sample books, cards and cases, including the self-counting egg cases. The latest improved machinery and appliances have been introduced throughout the entire building, and many desirable methods in use here have their origin with Mr. Sims, whose ability and energy are proverbial. He has made great advances both in shirt and collar, as well as box manufacturing, and these factories are models in every way. The motive power is supplied by a fine 100 horse power engine. Mr. Sims is a large employer of labor, there being 250 hands within the building, and as many more kept busy outside at shirt making. These goods are sold to the wholesale trade only, and find a ready market all over the Dominion, especially among the best class of trade, due to their surpassing excellence in all respects. The firm have a branch house at 27 Front Street, West, Toronto, which is headquarters for the Ontario sales. Mr. Sims was born in London, Ont., and has been a permanent resident of Montreal for thirty years past. His sound judgment and progressive methods are universally recognized, and no one better than he thoroughly understands every detail of the industries he is engaged in. Mr. Sims has won a success based on superior merits of his goods, and secures to Montreal one of her valued manufacturing interests.

NORTH BRITISH AND MERCANTILE INSURANCE CO.

Cor. Hospital and St. Francis Xavier St.

This is one of the largest, wealthiest and most equitably conducted fire and life insurance companies in the world, and was incorporated by Royal Charter in 1809, its headquarters being located in Edinburgh, Scotland and London, England. The North British and Mercantile Insurance Company has a paid up capital of \$15,000,000, and the total assets amount to nearly \$60,000,000, being \$10,000,000 in excess of any other British Company. Its long, honorable and successful career speaks volumes in its favor, and recommends it more highly than mere words ever can. The business of the company is steadily increasing annually, and the promptness with which it recognizes and pays the claims of policy-holders, and the conservative principles which signalize its management are the leading features of its abundant success. The company's Canadian branch was opened in 1860, and it has deposited with the Receiver-General \$100,000, to enable the company to conduct a life insurance business in Canada. The Montreal offices are the headquarters for Canada, and all business from the Atlantic to the Pacific are dealt with here, including the control of 250 agents and agencies in all sections of the Dominion. The Company's Canadian investments now aggregate \$5,500,000, which exceed that of all other companies. In 1866 the Company erected its present substantial stone building, the entire first floor of which is devoted to its offices, while the other floors are rented for offices. The following gentlemen, who are widely and favorably known in financial and business circles for their executive ability, prudence and just methods, compose the Canadian board of management, viz:—W. W. Ogilvie, Esq.; Arch. Macnider, Esq.; Henri Barbeau, Esq.; R. Macdonald, Secretary; Randall Davidson, Superintendent; Thomas Davidson, Managing Director. Mr. Ogilvie is the largest flour mill proprietor in Canada, operates several well equipped mills, and owns four elevators in different sections of the country. He is a Conservative in politics, President of the Board of Trade and a member of the Corn Exchange. Mr. A. Macnider is chief superintendent of the agencies of the Bank of Montreal throughout the Dominion, while Mr. Barbeau is manager of the City and District Savings Bank. Mr. Thomas Davidson, the Managing Director, who has been at the head of this branch since its establishment, is an able Underwriter. Mr. R. Davidson, Superintendent, and Mr. R. Macdonald, the Secretary, are able and careful officers.

CUNNINGHAM & LeMESSURIER

CARTAGE

AND

Forwarding Agents

Main Office, No. 18 COMMON STREET

ONE of the oldest and largest concerns in this city, extensively engaged as cartage and forwarding agents is that of Cunningham & Le Messurier, whose main office is located at 18 Common street. The foundation of the business dates back twenty-five years, when Mr. John Cunningham, the present senior partner, opened up an express business in a small way, and the enterprise steadily developed and prospered until the concern is to-day one of the largest and best equipped in its line in the city. Mr. Cunningham conducted the business alone till five years ago, when Mr. W. M. Le Messurier entered the firm and the present style was adopted. The firm's stables are located at 685 St. Paul street, 46 Shannon and 648 Craig street, and the office is connected by Bell Telephone 1,352. Sixty-five men are now regularly employed, ninety horses and seventy-five wagons. The stables are among the largest in the city and are well conducted. This concern makes large contracts with merchants and manufacturers for hauling and delivering merchandise of every description. Contracts are taken for moving machinery, heavy castings, engines, etc. Butter and cheese are carefully handled, and household furniture and effects are removed. Mr. Cunningham was born in Ireland, while his partner, Mr. Le Messurier, is a native of Newfoundland. Both gentlemen have been residents of Montreal for the past twenty-five years. Mr. Le Messurier was a prominent member of the Board of Trade, and was formerly connected with the well-known firm of John Baird & Co, vessel owners and dealers in Newfoundland and West India products and commission merchants in fish, molasses, sugar, etc. He was for a long time a resident of St. John's, Nfld., before coming to this city. Both partners are highly respected and esteemed in the business community.

T. PRINGLE & SON
HYDRAULIC AND MECHANICAL ENGINEERS
 < MILLWRIGHTS AND VALUATORS >
IMPERIAL BUILDING, 107 ST. JAMES STREET

The profession of the hydraulic and mechanical engineer is one of great responsibility, requiring superior ability, coupled with long practical experience. Prominent among the representative and reliable hydraulic and mechanical engineers in this city is the firm of T. Pringle & Son, who are also millwrights, mill engineers and valuers with office room 57, Imperial building, 107 St. James street. Mr. Thomas Pringle commenced the practice of this profession in 1850, and in 1890 took his son, Mr. Alex. Pringle into partnership. The firm promptly and carefully undertake and carry through to successful completion all work in their line, and the fidelity and accuracy manifested has been generally recognized and they have been entrusted with some of the most important public and private work that has been carried out during recent years. The Messrs. Pringle made plans of and were connected with the development of the water power for the cotton mills at Cornwall, Valleyfield, Magog, Chambly and Montmorency, and have also been identified with nearly all the water powers on the Lachine canal. In their capacity as mill engineers they plotted out the transmission and distribution of power in almost all of the above mentioned and many other mills. The following work is at present being constructed under their direct supervision:—The Montmorency Electric Power Co.'s Lighting Station and the Riverside Mfg. Co.'s Mill, both at Montmorency Falls, P. Q.; the development of the water power and the extension of the Granite Mills Co.'s large woolen mills at St. Hyacinthe P. Q.; the development, transmission and distribution of power in Helling, Paul & Co.'s silk mill in this city, and also several smaller and less important works. Mr. Thomas Pringle was born in Huntingdon, P. Q., and has been a resident of Montreal since 1850, and is well and favorably known by almost all the manufacturers in provinces of Quebec and eastern Ontario. His services of late years have been greatly sought after in connection with valuations, owing to his sound judgment, long and practical experience in this line of business. His son and co-partner, Mr. Alexander Pringle was born in Montreal, went to Milwaukee in 1883 and was in the employ of the E. P. Allis Co., mill and engine builders, until 1889. He is a young man possessing splendid abilities as an engineer and fully conversant with every detail and feature of the profession.

MICHEL LEFEBVRE & CO.

THIS great and flourishing industry was founded as far back in 1849 by Mr. Michel Lefebvre, father of the present proprietor. He was a practical vinegar manufacturer, and early developed a flourishing trade, requiring an enlargement of factory facilities. The present proprietors are his sons, Theodore and Theodoro Lefebvre, who are natives of Montreal, brought up the trade and practical manufacturers in every department. This business has grown to enormous proportions, requiring a whole series of large, modern buildings, in which over 100 hands are employed. Their Jam Factory situated on the Papineau Road, is a handsome brick building, four flats in height, and 60 feet by 200 in dimensions. On the main floor are the offices of the firm, their sample rooms, warehouse, etc. The vinegar factory comprises two flats, 50 feet by 80; the salt house is 120 feet by 60; pickle works, 50 feet by 80. Besides there are shops for the coopers, blacksmiths and carpenters. Every department is equipped in the most complete and modern style, and a thorough system of organization is enforced, the proprietors being practical men, who devote personal attention to every detail. The most scrupulous care and cleanliness is seen on every hand, and as we went through we saw tons weight of the choicest fruits being manufactured by the most approved processes into jams, jellies and preserves, while the pickle works are a model, where the cucumbers, cauliflower, onions, etc. are most skillfully cured, and possess a rich, delicate flavor, unrivalled in the market. The firm own and operate a large sugar refinery at Berthierville, where employment is given to about 170 hands. All Messrs. Lefebvre's goods are put up under the famous Lion "L" brand. This quality is unrivalled in Canada, and has few equals in America. The firm have won numerous gold, silver and bronze medals at exhibitions, and have received no less than 20 first prizes. Their Lion "L" brand of pickles and condiments, jellies, jams, etc. is known throughout Canada and the remotest cities of the Dominion (like Montreal) are steady customers. This is the biggest and best concern of the kind in Canada, and Montreal is to be congratulated upon possessing such an important industry. The Messrs. Lefebvre are active and popular young business men, progressive in their line, introducing fresh lines of goods to the trade every year, and ever maintaining their high standard of excellence. They are members of the Board of Trade, and take an active interest in any movement tending to benefit the commerce of Montreal, and in which their own industry is such an important factor.

C. R. G. JOHNSON

Fire Insurance. 42 ST. JOHN STREET

Montreal to-day is the headquarters of the vast fire under-writing interests of the entire Dominion of Canada and among its leading insurance offices is that of Mr. C. R. G. Johnson at 42 St. John street. Mr. Johnson established the business some seven years ago and now represents several of the leading fire under-writing corporations of Canada and the United States, among which are the Agricultural Insurance Company, of Watertown, N.Y., the British America Assurance Company, of Toronto and the Connecticut Fire Insurance Co., of Hartford, Conn., three of the strongest and most prosperous on the North American continent. The Agricultural Insurance Co. was established at Watertown, N.Y., in 1853, and was at first only a small mutual company with a local patronage. Ten years later it became a stock company with a capital of \$50,000. Not one year since has shown a decrease of assets from previous year. Its financial management, marked by economy, energy, prudence and prompt payment of honest losses has so established it in the esteem of its patrons that it stands second to none in the confidence of the general public. Its fortieth annual statement made January 1st, 1893, shows its net assets to be \$2,282,221.41; capital \$500,000; net surplus to policy holders \$805,796.27 and net surplus over all liabilities, \$365,796.27. Its liabilities were \$107,408.09. Since its organization this company has paid in losses \$7,849,010.24. The interest it receives from loans more than pays the dividends it makes to stockholders, while all insurance profits are retained to increase its assets. The British America Assurance Co. is one of Canada's strongest and most ably managed fire insurance corporations. The Connecticut has a cash capital of \$1,000,000 and surplus of some \$400,000.00. Mr. Johnson makes a specialty of and enjoys exceptional facilities for placing insurance on extensive manufacturing risks at the lowest possible premiums and also fills contracts for supplying automatic sprinklers and other protective appliances. Mr. Johnson is a native of Montreal and is a son of Chief Justice Johnson of this city, and a young man of exceptional business and executive ability. He was for a number of years connected with the Bank of Montreal. He is a member of the Board of Trade as well as prominent in several of our leading clubs, among which are the St. Lawrence Yacht Club, and the St. Maurice Fish and Game Club. His long experience and high business standing and ability bid fair in due course to make his the largest insurance agency in Montreal, if not in Canada.

 J. & T. BELL, 
BOOT * AND * SHOE * MANUFACTURERS,
1667 Notre Dame Street.

Montreal has developed into one of the great manufacturing centres of the continent, and has here in active operation some of the most complete establishments of the kind in existence. No branch of industry has had a more substantial development than that of boot and shoe manufacturing, and in this line the oldest and most representative house is that of Messrs. J. & T. Bell, of No. 1667 Notre Dame street. This concern has a long and honorable record. The business was begun away back in the year 1819, by the Messrs. Bell, who early developed a flourishing trade, and whose successors retained the prosperous ratio of development. Eventually, in 1880, Mr. J. T. Hagar became the sole proprietor, retaining the time-honored name and style, while introducing all the latest improved modern methods, and fully sustaining the enviable reputation of the product of this old house. The factory on Notre Dame street has been occupied by this concern for over fifty years, and it is a veritable landmark in the wholesale boot and shoe trade. The premises are five stories in height and 75 feet by 150 in dimensions. There is thus a very large area of floor space, and all utilized by the various departments. The factory is a model one in every sense of the word, having all modern appliances, while Mr. Hagar gives close personal supervision. One hundred and sixty hands are employed, and an average of fifty cases, or three thousand pairs, per week are turned out; the pay roll of this house being about \$65,000 annually. Quality is the first consideration with Mr. Hagar. He selects his leather, skins and findings with the greatest of care, while the lasts are of the latest correct styles, and workmanship and finish perfect. These goods have an established reputation throughout the entire Dominion, and are found on sale in the most prominent retail establishments. As one of the pioneer industrial concerns in Montreal, the house of J. & T. Bell has had a deserved prosperity, and under Mr. Hagar's able and energetic proprietorship is steadily in the van of progress. Mr. Hagar was born in Montreal, and during his entire business career has been actively identified with the boot and shoe industry, and is a recognized authority therein. He is a member of the Board of Trade and of several charitable societies, and ever accords a hearty support to all measures calculated to advance the prosperity of Montreal. The history of this house is the history of the development of the wholesale boot and shoe trade in this city, and the house is justly famous for ever maintaining the highest standard as to quality.

Hermann H. Wolff & Co.

—IMPORTERS OF—

DRY GOODS, Etc.

226, 228 and 230 McGill St.

A careful review of the business interests of Montreal discloses the existence of a class of houses prepared to compete in every respect in the several lines they represent with the rival establishments of any city in Canada or the United States. Their complete stocks, ample resources and remarkable enterprise are matters of which Montreal has every reason to be proud. Among such establishments, a casual observer would accord a prominent position to the representative and reliable house of Messrs. Hermann H. Wolff & Co., importers and wholesale dealers in dry goods, whose offices and warehouse are situated at 226, 228 and 230 McGill street. This important and flourishing business was established in 1883, by Fedor & Boas, who conducted it till 1889, when Mr. H. H. Wolff became a partner. In 1891 Mr. Wolff purchased the business, and is now carrying it on under the title of Hermann H. Wolff & Co. Mr. Wolff has had long experience and possesses an accurate knowledge of the wants and requirements of the Canadian market. He occupies two commodious buildings, five stories each, 50 x 60 feet in size, the first floor being devoted to offices splendidly fitted up, and the other floors to stock. Here are kept always fresh and choice sample collections of silks, satins, velvets, woollens, linens, cottons, dress fabrics, also furniture and carriage makers' supplies, fancy goods, notions, etc. Mr. Wolff imports direct, has every facility for keeping himself "en rapport" with the most famous European houses and is always among the first in Montreal to secure the latest fabrics and novelties. He is the Canadian representative for R. D. Warburg & Co., General European Export Merchants, of Hamburg, Berlin, Paris, London, and other mercantile centres. Eighteen clerks and twelve travelling salesmen are employed, and the trade of the house extends throughout the entire Dominion. Only really desirable and first-class goods are handled in six departments, which are managed by the following well known gentlemen:—A. Loeb, G. O. Gabler, A. Fahrenbach, G. C. Egan, J. MacGillivray, and A. Pollock. Mr. A. Boronow is at the head of the counting house. Mr. Wolff was born in Germany. He is highly esteemed in trade circles for his sterling integrity and is an active member of the Montreal Board of Trade, City and Metropolitan Clubs. Mr. Wolff has just been appointed Consul for Denmark.

HENRY MORGAN & Co.



DRY AND FANCY GOODS, MILLINERY, ETC.

St. Catherine Street.

This enterprise was established in 1844 by Messrs. David Smith and Henry Morgan. In 1852 Mr. Smith retired, and Mr. James Morgan was admitted (a brother of Mr. Henry Morgan), and at that time connected with the wholesale dry goods house of Muirhead & Morgan, in Glasgow, Scotland. Upon his entrance into partnership, the present style of the firm was adopted and has ever continued an honored name and a veritable trade mark to all purchasers of reliable dry goods, etc. The present co-partners are Messrs. Henry Morgan, James Morgan, Jr., and Colin D. Morgan. They are all recognized authorities in the trade, and bring to bear splendid business qualifications. Mr. Henry Morgan is a splendid organizer, and a perfect system and correct mercantile methods have ever characterized the workings of this mammoth establishment. Mr. James Morgan, Jr., is the son of the late Mr. James Morgan, Sr., and was born in Glasgow in 1847, and coming to Canada in his boyhood was educated at the Montreal high school. Mr. Colin D. Morgan was born at Peebles, Scotland, in 1846; he was educated in London, Eng., and coming to Montreal in 1869 at once became connected with the house. The establishment was for many years located at the corner of St. James street and Victoria square, but the firm decided wisely to lead in the movement uptown, and in 1891 completed the erection of their present magnificent building on St. Catherine street, the finest building in America devoted to the retail dry goods business. It cost \$325,000, while the ground cost \$100,000 additional. It is



built entirely of imported red sandstone, and is a remarkably handsome piece of architecture, four stories and basement in height, and 80 feet by 60 in dimensions. The fixtures are all of California whitewood, producing a chaste and elegant effect. The appearance of the main floor with its various departments and profuse display of goods has no equal in Canada, and is fully up to

any store in the metropolis of New York. The arrangement of departments is as follows: 1st floor, general dry goods, silks, satins, dress fabrics in all the newest textures shades and patterns, dress trimmings, ribbons, laces, gloves, flannels, stationery, drugs in the most comprehensive assortment of all standard proprietary remedies, and toilet preparations. On the second floor are the mantles, suits, and millinery departments; here also are the displays of fine china, books and stationery. On the third floor is the display of furniture, carpets and upholstered goods, while on the fourth floor are the workrooms and dress-making department. Here also is a dining hall for the employees, of whom there are over 400. This is the only dry goods house in the city having a ladies' waiting and reception room. It is most richly furnished with carpeted, with immense mirrors set on the walls. Connected with it are lavatories with mahogany fixtures. The firm's great enterprise in this respect is duly appreciated by the ladies of Montreal and vicinity. The firm are direct importers of staple and fancy dry goods from France, Germany, Switzerland, England, Scotland and Ireland. Their buyers are constantly on the alert to secure all the novelties and attractions in the market, and the firm have won the just recognition of always being in the van. Both as to prices and quality, they defy competition, and the annual increase of their trade shows how ably and successfully they are catering to the most advanced requirements of the Canadian public.

 **EM. ST. LOUIS** 
GENERAL CONTRACTOR
704 AND 705 NEW YORK LIFE BUILDING

It is but a truism to state that in a progressive and rapidly growing city like Montreal, where steady development is the order of the day, the business of the contractor assumes great importance. Foremost among those engaged in it in this city stands Mr. Em. St. Louis, general contractor, whose office occupies Rooms 704 and 705 of the New York Life Building. This gentleman has long filled a sphere of usefulness in this city, and enjoys the fullest consideration and confidence of the community. Mr. St. Louis was born in this city, is forty-one years of age, and began business as a contractor, in partnership with his brother, twenty years ago. In 1888 the firm was dissolved, and he has since carried on the business alone. Mr. St. Louis is ably assisted in his office work by Mr. J. A. A. Michaud, his private secretary, who has been in Mr. St. Louis' employment during the last five years. His business is of a very comprehensive character, and comprises stonework, brickwork, plastering, and all that is requisite in the construction and complete fitting up of buildings. Contracts are entered into, estimates furnished, and work undertaken is prosecuted in an able and expeditious manner, and he now has the entire contract work for the court house. A few prominent buildings erected by Mr. St. Louis are the private residences of the Hon. Thos. Ryan, Peel street; R. Hampson, Peel street; G. W. Reed, Dorchester street. Public buildings—Harbor Commissioners, Commissioners street; Queen's Hall building, St. Catherine street; Art Gallery, Phillips square; C. P. R. Office, St. James street; Windsor Hotel extension, Peel street; Drill Hall, Craig street. Corporation—Pumping Stations, Craig street and Mill street; District Savings Bank, Notre Dame street east. Stores—New Morgan's store, St. Catherine street; Canada Paper Co., Craig street; Estate Delisle, Notre Dame street east; Bell Telephone Co., cor. Mountain and St. Catherine streets; Estate Mr. Ogilvie, "Glenora Building," Notre Dame street; Estate John Leclair, Notre Dame street. Workshops—C. P. R. Workshops, Colborne street; C. P. R. Workshops, Hochelaga; Extension McFavish Reservoir; also College at Ste. Therese, and many others. Mr. St. Louis is a native of this city and a member of the Board of Trade. The Telephone call of his office is 633.

JOHN PARSLOW & CO.

- MANUFACTURING -

Stationers, Bookbinders, Printers

AND

MAP MOUNTERS

160 ST. JAMES STREET

- - - -

MONTREAL

AMONG the most prominent and reliable houses in the City of Montreal, extensively engaged in the manufacture of stationery and in bookbinding, printing, map mounting, a foremost place is due in this review to that of Messrs. John Parslow & Co., whose sales and workrooms are situated at 160 St. James Street.

This house is a leader in the trade, and has secured a liberal and influential patronage through the superiority and thoroughness of its work, and the just manner in which it carries out all undertakings.

This business was established thirty years ago by Mr. John Parslow, who is sole proprietor. Mr. Parslow is thoroughly practical and fully conversant with every detail of this important industry, and with the requirements of the most critical patrons. The premises utilized comprise a spacious four storey building, being part of the Barron Block, the two lower floors being devoted to show-rooms, and the upper ones to work-rooms, while the ground floor is the office.

The equipment and plant are of the latest improved pattern and make, and include modern printing presses, ruling, binding, cutting, gilding and embossing machines. Only skilled hands are employed, who turn out all kinds of stationery, blank books, ledgers, journals, etc., of the finest quality and workmanship.

A specialty is made of ledgers and account books, and the trade is strictly local. Mr. Parslow, who is a self-made man, first commenced business in a small way, and through his energy and industry has built up his present flourishing enterprise.

Mr. Parslow was born and educated in Montreal. He is noted for his sterling integrity and generosity, and has ever been an active supporter of all measures conducive to the benefit and welfare of his fellow-citizens.

JOHN C. MURRAY

SHIP LINER, CAULKER, CARPENTER AND CATTLE FITTER

— Office, 8 PLACE ROYALE

THE vast commerce of the Port of Montreal is annually increasing at a rapid ratio, and has called for a corresponding increase in facilities as to the handling and fitting up of the great fleets of grain and cattle steamships and sailing vessels that leave these wharves for Europe. In this connection special mention should be made of Mr. John C. Murray, who has established in business as Ship Liner, Caulker, Ship Carpenter and Cattle Fitter. Mr. Murray brings to bear vast practical experience, having been identified with the old house of Messrs. John B. Lee & Co. for the period of twenty-two years. During this time he has superintended the fitting up of more ships for cargo than any other man in Canada, and with uniform success, always giving the highest satisfaction, so that he is deservedly recognized as the leading authority in these branches of skilled industry. He started in business upon his own account in 1893. His office, and that of the "Murray Ship Lining Company," are centrally located at No. 8 Place Royale, while his shop and spar yards are conveniently located on the Beaver Line Company's wharf, covering a large area. In addition Mr. Murray has a warehouse on Craig Street, 100 feet by 150 in dimensions, for the storage of lumber, oakum and other materials. He has contracts for the lining and fitting on several of the most important lines of steamships leaving port, including the Black Diamond Line, Columba Line, Harling & Re. Steamship Agents, etc., and the Johnson Line and Donaldson Line. Mr. Murray makes a specialty of fitting up vessels for the safe carrying of cattle and sheep, and has won an enviable reputation in the strength and excellence of his stalls and pens, steamers fitted up by him landing their live stock in good condition with a minimum loss at sea. Mr. Murray also does a very large business as Ship Carpenter, Caulker and Spar Maker, and guarantees the best work, promptly executed, working night and day to secure to vessels prompt despatch. Mr. Murray employs from 180 to 250 men during the season and gives personal direction to all work ordered. Mr. Murray was born in the Isle of Skye, Scotland, in 1853, and has been a permanent resident of Canada since boyhood. He was educated at L'Original Grammar School, Ont., and came to Montreal in 1870. He is a most respected and popular business man, member of the Board of Trade, and has thoroughly systematized the branch of industry in which he is engaged. Mr. Murray is a member of the City Club, an active member of the Masonic fraternity, and in every way a citizen whose efforts are of appreciated value in retaining and extending the City's commerce.

JOHN LEE & CO.

SHIP LINERS

Carpenters, Caulkers and Spar Makers



207 COMMISSIONERS STREET



THE firm name of John Lee & Co. is one of the most widely known in the great shipping interests of Montreal. Established some thirty years ago by the present proprietor, the business has rapidly assumed immense proportions until it is one of the leading and representative enterprises in its special line to-day. John Lee, the present sole proprietor, was born in Kilrush, County Clare, Ireland, in 1826, and in 1829 came with his parents to Prescott, Ont., where he was educated and brought up. In 1845 he removed to Montreal and began his business career in the employ of John Wiseman, piano-forte manufacturer, and afterwards was in the service of the Grand Trunk Railway for a number of years. He, to-day, is one of our prominent, influential and successful business men, in whom the utmost confidence is reposed by his fellow citizens and the business community generally. He is in every sense a self-made man, and has become thoroughly identified with the growth and prosperity of Montreal for the past quarter of a century. He has represented the Jean Baptiste ward in the Board of Aldermen and is an old and influential member of the Board of Trade. The house to-day is one of the largest and most influential of those engaged as ship liners, carpenters, caulkers and spar makers in the country. Special attention is given to the fitting up of vessels for the transporting of horses, cattle, sheep and hogs on short notice.

The firm also do an immense business as ship carpenters, caulkers and spar makers, employing in the busy season as high as from 200 to 400. The office is located at 207 Commissioners Street in the Atlantic Chambers, and the yards and workshop on Barclay Street, which are very extensive and are among the best equipped ship yards in the country. The house has, during its long business career, gained an enviable reputation throughout the shipping trade of Canada for the reliability and thoroughness with which all work entrusted to its care is executed, and for the prompt and efficient manner in which all contracts are fulfilled.

Mr. Lee is a thoroughly practical man in his line of business and has always conducted its affairs on the strictest principles of honor and integrity.

MATTHEWS, TOWERS & Co.

MANUFACTURERS AND IMPORTERS OF

MEN'S FURNISHING GOODS

WHOLESALE.

No. 7 Victoria Square.

A newly established and representative house in the wholesale trade of Montreal is that of Messrs. Matthews, Towers & Co., importers and wholesale dealers in men's furnishing goods, whose office and salesrooms are situated at No. 7 Victoria square, corner St. James street. This steadily increasing business was founded three years ago by Messrs. S. C. Matthews and W. C. Towers, who have since secured a liberal and permanent patronage, their trade extending throughout the entire Dominion. Both partners have had long experience and possess an accurate knowledge of the wants and requirements of the Canadian market. Messrs. Matthews & Towers were formerly in the employment of the widely-known firm of Greene & Sons Co. (Limited), Montreal, the former eighteen and the latter twelve years. They occupy a spacious and well-equipped floor, where is always kept in stock full lines of shirts, collars and cuffs, hosiery, underwear, neckwear, gloves, handkerchiefs, and men's furnishing goods in general. Messrs. Matthews, Towers & Co. import direct from the most celebrated European and Continental houses, and are always among the first in Montreal to display the latest novelties. Their shirts embody superior materials, perfection of finish and fit, and are excellent samples of modern skill and intelligence. Their imported neckwear, underwear and hosiery embrace every novelty and change in color or fashion, and their prices in all cases defy competition. Orders by mail or telegraph are promptly filled, and ten clerks, assistants, etc., are employed. Mr. Matthews was born in England, and Mr. Towers, in Scotland. They are highly esteemed in trade circles for their enterprise and just methods, and handle only first-class and reliable goods in all departments of their business. Dealers should patronize this progressive house, which offers advantages very difficult to be duplicated elsewhere. Mr. S. C. Matthews has traveled fifteen years, and is popularly known from the Atlantic to the Pacific coast. Mr. Towers also visits Europe twice a year, and he is thereby enabled to secure the latest and newest novelties in their line of business.

The **Firimite Concrete Paving Co.**

M. E. DANSEREAU, Proprietor

✻ **OFFICES: - NEW YORK LIFE BUILDING** ✻

THE importance of a perfect pavement cannot be overestimated. In great cities like Montreal, with her enormous street traffic, and extremes of heat and cold, the question is one of the greatest moment, and thus it is cause for congratulating the public, that their enterprising young fellow citizen, Mr. M. E. Dansereau, has invented a concrete pavement that is much the best for all purposes of traffic, while it is *not* affected by any changes in temperature, snow, rain or frost. This wonderful material is known as "Firimite," and is a preparation that can be manufactured economically, and is the most durable in existence. It forms a perfect road bed, being smooth and hard, yet *not* slippery like asphalt, nor spongy like some of the wretched patent pavements made out of coal tar combinations. It is a magnificent advance on all previous pavements, and the civic authorities have done wisely in placing numerous contracts with Mr. Dansereau, the proprietor. He has laid his concrete pavement in St. Catherines Street, Ontario Street, Amherst Street, Murray Street, St. Denis Street, Beaudry Street, McCord Street, and Jacques Cartier Street, etc.; also various sidewalks. The most competent experts praise the "Firimite" pavement in the highest terms, and its durability is beyond question.

Mr. Dansereau also manufactures artificial curbstones, and Dansereau's Electric Wire Subway, for the protection of wires laid underground from frost, water or obstructions. It is practical, safe, durable and extremely economical. In Mr. Dansereau's subways, the conduit forms the top of the pavement and the side of the curb stone when required, and thus saves a great deal in the city's outlay. The city officials have made a careful investigation of the merits of Mr. Dansereau's remarkably clever invention, and pronounce it much the best they have ever seen, and the City Council intends adopting it next season.

Mr. Dansereau is the sole proprietor of the Company. He was born near Montreal, and is one of her most progressive business men. In 1881 he went into the newspaper business, and was the editor and proprietor of *Moniteur du Commerce*, and also of a literary journal, both of which attained a large circulation and became celebrated. Abandoning journalism he went to British Columbia, remaining for three years, and upon his return embarked in his present business.

Mr. Dansereau's yards are conveniently located, and during the season he employs upwards of 200 hands including carters. He has had flattering offers from leading Canadian cities to open branches in them, but as Montreal provides, for the present, an ample field for his energies, he believes in strictly attending to it, so that all work may be executed under his own personal supervision, thus preventing any inferior work being done, for as Mr. Dansereau says, "the highest standard of excellence shall ever be maintained."

Mr. Dansereau is deservedly popular; he is widely and favorably known, and his Company has before it a career of ever-widening usefulness and prosperity.

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NEW YORK LIFE INSURANCE COMPANY'S BUILDING

J. L. SMITH & SON

Commission Merchants

AND MILLERS' AGENTS,

1 Custom House Square and 225 Commissioners St.

The facilities afforded by Montreal for the development of the commission trade in flour by means of her far-reaching lines of transportation have been the means of creating in the city influential houses devoted to this important branch of commerce. Prominent among these is the progressive and reliable firm of Messrs. J. L. Smith & Son, commission merchants and millers' agents, whose offices are located at 1 Custom House Square and 225 Commissioners street. Messrs. J. L. Smith & Son receive large quantities of flour from the most celebrated mills in Ontario, Manitoba, the North-West Territories and the United States, and sell to the wholesale trade only. They are highly esteemed in trade circles for their honorable methods, and justly merit the liberal patronage secured by their ability and energy.

CHARLES GURD & CO..

MANUFACTURERS OF MINERAL WATERS,

Nos. 39 to 43 Jurors Street.

AERATED mineral waters, as is well known, are employed largely as refreshing, refrigerant beverages to allay thirst during warm weather, and during feverish conditions of the animal frame, and unquestionably the leading house in the Dominion of Canada engaged in the manufacture and sale of this class of goods is that of Mr. Chas. Gurd (trading as Chas. Gurd & Co.) at 39 to 43 Jurors street, Montreal. This now colossal enterprise was inaugurated by Mr. Gurd some quarter of a century ago, and he has since conducted its operations with a most gratifying success, having developed, through his individual energy, enterprise and resources, a trade which is broadly distributed from Nova Scotia to British Columbia. The premises occupied by him for manufacturing, shipping, packing, sales and office departments cover a ground area of no less than sixteen thousand square feet, including a three-storied stone factory, 75 x 50 feet in dimensions, equipped with all the latest improved machinery and appliances known to the trade, driven by adequate steam power, stabling accommodation for twenty horses and teams, and every facility calculated to promote the advantageous prosecution of the huge business annually transacted. The various departments of the factory are admirably subdivided as follows: basement, machinery, boilers, etc., and filtering apparatus; first floor, bottling department; second floor, ginger beer and compounding rooms; third floor, boiling and distilling department. The output of the concern averages, in summer, eighteen hundred dozen bottles per diem, the average output per annum, inclusive of the decrease in demand during the winter months, aggregating eleven hundred dozen daily. The productions of the house embrace ginger ale, plain, sweet, lemon, orange and cream soda, lemonade, lemon sour, sarsaparilla, apple nectar, ginger beer, hop and malt nerve tonic, Chalybeate, Carlsbad, sprudel, seltzer, potash, Vichy, Lithia,



Kissingen, Caldemera, and other water, saline and sulphur, as also assorted syrups in all flavors. The exhibit of these goods in the Canadian section of the Chicago World's Fair attracted more attention than that of any competitor on this continent. As purity plays an important part in the production of this class of liquid beverages, we do not deem it out of place to state here that the water alone made use of in the factory of Mr. Gurd is subjected to four processes of exact filtration before it is deemed fit for public use, while with regard to the presence of deleterious substances, apart from the mechanical impurities, we submit the following testimony of public analyst Dr. J. Baker

Edwards, Ph.D., D.C.L., F.C.S., submitted under date of August 30th, 1893:—"I hereby certify that on the invitation of Messrs. Charles Gurd & Co., I have inspected their Aerated Water factory, and found the machinery and utensils employed of the latest and most approved construction, especially the filtering apparatus, which is as nearly perfect as science has yet attained. Having for some years past had occasion to examine these waters, viz., soda water containing pure bi-carbonate of soda; ginger ale, apple nectar, etc., practically free from alcohol and non-intoxicating—all highly charged with carbonic acid gas, and entirely free from any metallic impurities, I can highly recommend these as wholesome temperance beverages of superior quality." It might be added that the mineral waters emanating from the house of Messrs. Chas. Gurd & Co. have already received two gold, two silver, three bronze medals, and eleven diplomas at the London, Colonial and other exhibitions. Mr. Gurd was born in Ireland and has lived in Montreal since early childhood. He was educated at Watson's Commercial Academy and the High School. At fourteen years of age he made his entree into the world of commerce in the employ of a leading Montreal drug house, whose interests he subsequently represented on the road as travelling salesman through Western Canada. His knowledge of chemistry, acquired while in that line of business and supplemented by a special course at McGill College, has since that time has been of invaluable service to him in the manufacture of mineral water. He is a life governor of the Montreal General Hospital and Protestant Hospital for the Insane, Treasurer of the Dominion Commercial Travellers' Association and a prominent member of the Board of Trade. He is as prominently situated socially as he is in the world of commerce, in which latter connection he is unanimously regarded as the monarch of the mineral water trade of the Dominion of Canada.



In these days of business rush and hurry, every kind of labor-saving apparatus is in great demand and the introduction of stamps and seals has done much to simplify clerical business, saving time, money and unnecessary labor. One of the most successful and leading houses in Canada, actively engaged in the manufacture of stamps, seals, stencils, etc., is that of Messrs. S. A. Ferneyhough & Co., whose Montreal Stencil Works are situated at 219 McGill street. This extensive business was established in 1875, and the trade now extends throughout the entire Dominion. Both partners are thoroughly acquainted with every branch of the trade, and are skilled and expert manufacturers of many years' practical experience. They occupy a commodious store 20 x 30 feet, and a fully equipped workshop 50 x 35 feet in dimensions. Messrs. S. A. Ferneyhough & Co. manufacture largely marking plates, steel and brass stamps, steel dies, seal presses, ribbon stamps, wax, notary and corporation seals, burning brands, key and baggage checks and rubber stamps of every description. They also produce and deal in stencil stock, marking inks, brushes and general stencil supplies. The business is both wholesale and retail, and all orders receive prompt attention, goods being mailed to any part of the country. All goods are unrivalled for reliability and excellence, while the firm's seals and dies are unsurpassed for elegance of design and finish. Twelve first-class workmen are employed, and before ordering stencils or rubber stamps elsewhere, customers will consult their own interests by calling and examining the firm's samples. They have just concluded arrangements with the patentee by which they have secured the rights for the sole and exclusive manufacture of Buck's Patent Flexible Stamps, etc., for the Province of Quebec, the Lower Provinces, P. E. I. and Newfoundland. These stamps are the best, and exceed in practical utility and benefit to the public, for every purpose, anything heretofore offered in the market; being so made that they will print on any surface, flat, uneven, rough, concave, convex, or yielding, and can be used by the most inexperienced person, either by a quick blow or slow pressure, the results being found the same, always satisfactory. They are mounted on a rubber cushion composed of a continuous series of air cells, hermetically sealed, forming air-tight compartments, which, when under pressure, give the greatest possible flexibility to the printing and allow it to conform itself to any surface, giving a clear impression wherever desired. Examination and trial of these stamps is respectfully solicited, being assured that this will convince the most skeptical of the great advantages to be gained by using them, and of their immense superiority over all others made. In all business circles where now in use they are enthusiastically approved. Mr. Ferneyhough was born in England and Mr. Dougherty in Scotland. They are both old residents of Montreal and are widely known for their artistic skill and strict integrity. Mr. Dougherty is a prominent member of the St. Charles Lodge of Freemasons, and Ingomar Lodge of the Knights of Pythias.

The Dominion Disinfectant Co., Ltd.

Head Office : 22 St. John Street, Montreal.



In spite of every effort of the modern plumber's art the deadly sewer gas, with its zymotic germs and microbes, enters our dwellings and produces a sad harvest of disease and death. Thousands die from unnecessary exposure to infectious diseases. The attention of scientists and inventors has lately been directed to destroy these evils, and results of the greatest importance to humanity have resulted therefrom. We refer in this connection to the Roberts' "Ozonator," for diffusing "Sanitas Vaporizer Fluid," expressly prepared for the "Ozonator" by the American and Continental "Sanitas" Company. This is the most complete germ destroyer and atmospheric purifier known to chemical science, and already thousands of these unrivalled Ozonators are now in use in all sections of the Dominion of Canada and the United States. In order to introduce this splendid invention into Canada The Dominion Disinfectant Company was organized and incorporated with a paid up capital of \$5,000 in 1892, Mr. E. H. Copland being the President, Mr. R. P. Fleming, Vice-President, and Mr. K. Boissevain, Secretary and Treasurer. The Roberts' Ozonator is now being rapidly introduced into the leading hospitals, public institutions, private houses, offices, stores and factories throughout Canada and the United States, giving entire satisfaction to patrons. It was patented in the United States, September 2nd, 1890; in Canada, April 28th, 1891, while patents have also been applied for in Great Britain and other countries. There is no reason why the public should be exposed

to danger from la grippe, small pox, typhoid fever, diphtheria, etc., if the suggestions of the health authorities are carried out and the Roberts' Ozonator used. "Sanitas" is nature's disinfectant, embodying all the healthful principles generated in pine and eucalyptus forests, and was awarded gold medals at the Calcutta International Exhibition, 1883-1884; Paris, 1885; Antwerp, 1886; Ostend, 1888. It likewise received the medal of the American Institute, highest award, and that of the National Health's Society Exhibition London, 1883. The price of the Ozonator is only \$3.00, and Sanitas Fluid for it costs 10 cts. per month. The Ozonator makes homes healthy, besides diffusing a fragrance through the rooms, giving them what is most essential, pure air, and no closet or sick room should be without it. Another very powerful disinfectant is controlled by the company, namely, the Dominion Disinfectant Company's "Creosine," or



as it is called in the country. It is the most popular disinfectant of the day, because of its general usefulness on the farm and in the home, and also because it is so

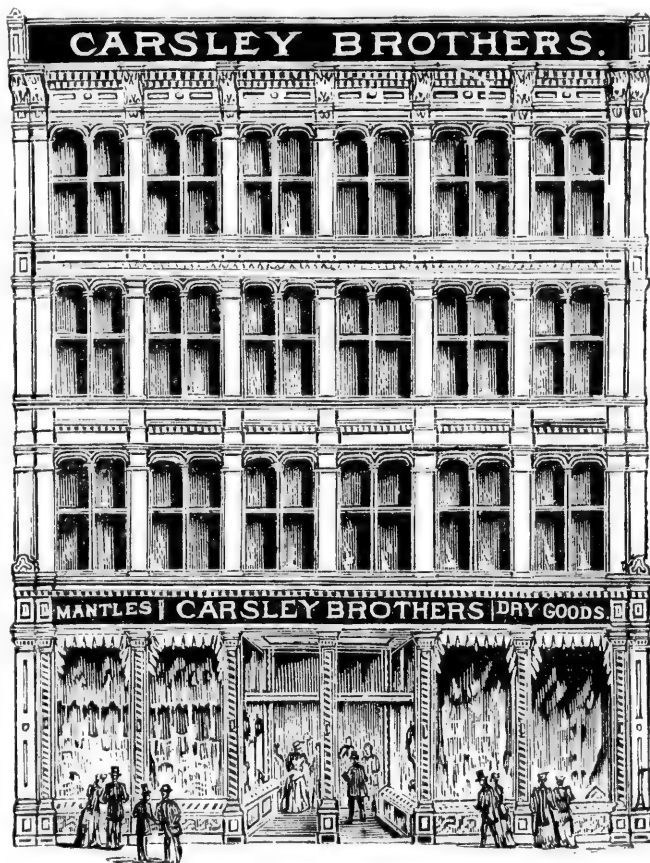
very cheap and effective. It is largely used in hospitals and in private practice, in all cases requiring aseptic treatment, and householders value it as a panacea against bad smells from closets and sinks; for preventing CONTAGION—small pox, scarlet fever; for preserving of RUBBER. As a CLEANSER, it removes grease, as a wash for HORSES, chases away the flies; as a wash for DOGS, destroys lice, fleas, etc.; against INSECTS, potato bugs, vermin, etc.; as a CURATIVE—wounds, ulcers, and a TOOTHWASH, prevents decay; as a ROILET WATER, chapped hands, etc. The company has agencies throughout the Dominion, who all sell at the following prices: Roberts' Ozonator, \$3.00; Sanitas Fluid, in can per qt. \$1.00; Sanitas Powder, in one lb. tins, forty cents. Creosine, per gallon, \$2.00, in bottles, fifty cents. Sample bottles and pamphlets are mailed free on application. Mr. E. H. Copland, the President, is a member of the Board of Trade and of the firm of Copland & Company, importers, Montreal and Glasgow; he is also President of the Dominion Commercial Travellers' Mutual Benefit Society, Justice of the Peace, etc. Mr. R. P. Fleming, the Vice-President, is engineer of the Montreal Sanitary Association, and has made disinfection and sanitation a lifelong study. Mr. Karel Boissevain, late of the Dutch navy, is qualified as a mechanical and military engineer, and is the Canadian representative of several large firms in Amsterdam, Holland. The home office is established at 22 St. John street, Montreal.

CARSLEY BROTHERS.

STERLING enterprise and energy, probity, good management and many other meritorious qualifications have been the stepping stones that have paved the path to success in the business career of the well-known Carsley Bros., direct importers of and dealers in mantles and general dry-goods.

Montreal has always proved a good field for the advancement of individuals possessed of such merits, and it is therefore not a matter of extreme surprise that the Messrs. Carsley Brothers have made such rapid strides into popularity, since the comparatively brief period of their establishment here in 1890. They stand to-day, in every feature of enterprise and excellence, as a representative dry-goods establishment of the superior class, and conduct what is undoubtedly the finest retail store in the above commodities in the East End. This gratifying condition of affairs is the result, not of mere good fortune, but of earnest, persistent effort, rightly applied, indomitable pluck, and vigilant attention to the ever changing demands and fancies of the trade. Thus, always abreast of the times, constantly renewing their already large and varied stock, and always among the foremost to introduce the latest European fads and novelties, the Carsley Bros. establishment has firmly grounded itself in the confidence of the public, and has become widely known as a reliable source of supply for purchasers who seek the highest quality combined with moderate prices in goods. Their extensive retail business is carried on in two stores. The main one is located at Nos. 1547-1549 S. Catherine Street (east end), 60 x 185 feet in dimensions, elegantly fitted up interiorly, finished in walnut, brilliantly lighted with electric lights at night, handsomely adorned and showily dressed plate glass show windows, elegant offices and is generally fitted up in first class style for the convenience of customers and the adequate display of stock. The branch store, at No. 2342 St. Catherine Street (west end) has dimensions of 30 x 85 feet and partakes of the same general excellencies as the main house. Over forty trained and polite assistants render shopping at these places a pleasant task. All orders are promptly filled and speedily delivered to all parts of the city and suburbs. An immense stock is always carried and a most bewildering variety is offered in dress goods, silks, satins, notions, etc., including an exceptional selection of ladies' mantles, jackets, ulsters, capes, etc., in plain wool chevrons, diagonal cloths, beavers, kerseys, plushes, and other materials. These goods are the acme of taste, style and good quality, and have the added merit of being sold at such low prices that render them bargains in the truest sense of that much abused word. The children's department is stocked with an unusually excellent assortment of jackets and ulsters, as also the fur department where may be found the most attractive and stylish goods in this line in the city.

This firm has built up its immense trade upon a solid basis of genuine merit and legitimate business dealing. Its steady growth evidences the strong hold it has upon public favor, and the indications of its future prosperity are bright indeed. All which good fortune is entirely deserved, for their goods have no superiors anywhere for quality, elegance, style, excellence and moderate prices. Montreal can be congratulated on possessing in her midst such successful merchants as the Carsley Brothers.



MONTREAL, THE METROPOLIS OF CANADA, ILLUSTRATED.

LE TOURNEUX, SON & CO.

THIS concern was founded by Mr. C. H. Le Tourneau in 1859, who subsequently formed the co-partnership of Benoit & Le Tourneau; in 1865 the firm style became Le Tourneau & Co., four years later the original founder of the house again assuming the sole control; in 1879 the firm of Le Tourneau, Son & Co. was formed and ten years later became a corporate organization under the laws of the Dominion of Canada, capitalized at \$50,000, and officered as follows: President, C. H. Le Tourneau; Messrs. C. and J. Le Tourneau (his sons) acting respectively as Vice President and Superintendent, Secretary and Treasurer. The premises, which have now been occupied by the company since 1865, comprise a commodious four-story and basement building, having a frontage and depth of 60 x 142 feet, one of the vaults formerly used by the Bank of Montreal being called into requisition for the storage of oils, paints and kindred inflammable material. The stock carried includes every description of shelf hardware, cabinet and builders' hardware, fine cutlery, mechanics' tools of best brands, agricultural and gardening implements, nails and tacks, tinners' stock, housefurnishing hardware, and a vast array of sundries of this type far too numerous for particularization in these columns. The out-of-town trade, indeed, have long ago realized the fact that they can always order what they want and find it in Messrs. Le Tourneau's immense emporium, and the firm's connections consequently extend all over the province, and are of a strictly permanent and first-class character. The facilities of the house have very naturally expanded with the lapse of years since its establishment, and are now such as can only apply to those thoroughly understanding the business, and who are enterprising enough to take advantage of every convenience whereby all orders may be promptly filled, and with perfect satisfaction to jobbers and the trade in general. This house is noted, in fact, for handling all staple goods on the smallest margins, their immense sales giving them advantages to offer what their less favored competitors find it impossible to do with profit to themselves. Mr. C. H. Le Tourneau is one of Montreal's most prominent business men, and was one of the original founders of the Banque d'Hochelaga, only recently retiring from a directorship in that staunch financial institution, and is likewise a member of the Board of Trade. Both he and his sons are highly esteemed and respected in social and mercantile life.

H. De La BARTHE, AGENT.

* MONTEBELLO CHAMPAGNE * 1685 Notre Dame Street.

MONTEBELLO champagne was never so well known the world over nor so popular with the elite of all civilized countries as it is to-day. This wine is produced in the heart of the champagne district of France, on what was formerly the estate of the Duke of Montebello. The industry was begun by the duke and his two brothers sixty years ago, and the heirs are now the active partners in the famous firm of Alfred de Montebello & Co. The



grapes (usually of the black varieties) are pressed immediately after being gathered, and the juice on the first fermentation turns white. After being racked it is mixed with the juice of other growths and the brewing is effected. Then in the spring of the year the wine is decanted and bottled, the bottles being placed cork downwards to allow of the dregs being easily withdrawn. After this is done, a liquid made by dissolving sugar candy in champagne wine is added, the bottles are re-corked and dispatched to their destination. Such is, in short, the method of the manufacture of this great wine. That the result is a wine of unparalleled excellence connoisseurs the world over will testify. The triumphs of the Montebello brand are many, a notable one being that achieved at the Agricultural Hall, London, Eng., where out of twenty of the leading champagnes it was placed first. During the recent festivities given in France in honor of the visit of the Russian fleet, Montebello champagne was used at the following fetes: Dinner for six hundred guests at the City Hall, Toulon; grand dinner given by President Carnot to Admiral Aveland at the Palais de l'Elysee; grand dinner at the Ministry of Foreign Affairs; grand dinner at the Hotel de Ville, Paris; grand ball at the same place, and at the grand dinner given by the city of Lyons. Montebello champagne is supplied to President Carnot, the Court of Russia, the Court of Spain, the Khedive of Egypt, the Duke d'Aoste of the Court of Italy, His Highness the Prince of Galles, and the nobility

and gentry the world over. The general agent for the Duke of Montebello in Canada is Mr. H. De La Barthe, whose office is No. 1685 Notre Dame street. Mr. De La Barthe has had the control of the sale of these famous wines for a period of five years and in that time established a widespread trade. He is a native of France and has been identified with the French wine trade many years, and, prior to forming business connections with the Duke of Montebello, was agent for the Bossiere Steamship Line, plying between here and Havre. He is well known in the best business circles in this city, and a prominent member of the District of Montreal Chamber of Commerce, is ex-secretary of the French Chambre de Commerce and is still a member of that body.

A. G. WALFORD.

PROMINENT among the photographers in this city is Mr. A. G. Walford, whose studio is located in the Queen's Hall Block, at the corner of St. Catherine and Victoria streets. This is the finest photographic art studio in this section of the city, and the most liberally patronized. It was inaugurated in 1883 by the firm of Summerhayes & Walford, the latter becoming sole proprietor in May, 1891. This gentleman is a native of Weston, Eng., and has resided in Montreal for the past sixteen years. He occupies three floors in the Queen's Hall Block. On the first, are the office and salesroom, the latter containing a complete stock of pictures, picture frames and mouldings. On the second floor are the reception, dressing and toilet rooms, also the studio proper, and Walford's Hall, which is rented for meeting and lodge purposes. In the operating rooms on the third floor are in use all the latest instruments and appliances known to the art. Photography in all its branches is executed in the highest style of the art. The great secret of Mr. Walford's success is the easy, natural and life like pose he gives the sitter, and his pictures are a true and life-like presentment of the original. Crayon, India-ink, pastel and oil portraits are a leading specialty, and the finest work is guaranteed in all lines, while popular prices are charged. Mr. Walford is a perfect master of his art, and his patronage is large and high class. The telephone call is 3346.

MONTREAL PAPER MILLS COMPANY.

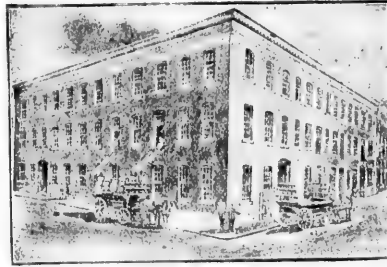
AN enterprise recently established of great importance to the manufacturing interest of Montreal is that of the Montreal Paper Mills Company, manufacturers of printing and wrapping papers, located at 588 Craig street, and mills at Sorel, P.Q. Operations were first commenced in 1890, under the proprietorship of Messrs. Beauchemin & Co., and the business was duly incorporated under the laws of the province of Quebec as a stock company in 1891, with a capital of \$480,000. The mills at Sorel, among the largest in Canada, cover a ground space of twenty-five thousand square feet and are fully equipped with all the latest improved machinery and appliances known to the business, and have a daily capacity of ten tons of paper, while between forty and fifty hands are given steady employment. Here are manufactured all grades of printing and wrapping papers. The company's patronage, which has rapidly developed since the inception of the business, now extends to all parts of the Dominion and is rapidly increasing. The mills have ample railway shipping facilities, being connected by side tracks with the Montreal & Sorel Railway. The offices and warehouse in this city occupy two floors of the building 588 Craig street, 20 x 100 feet in dimensions, heavily stocked with a full stock of the company's productions. The warehouse extends from Craig street through to Fortification lane, and is provided with every facility for the systematic and rapid handling of the company's extensive and growing business. The officers of the company are all prominent business men and capitalists, the executive consisting of Joel LeBeau, President; A. De Martigny, Vice President; Hon. Louis Tardieu, H. Beauchemin, and J. P. Beauchemin, Directors, and C. H. Spidly, Manager, who has been connected with the business since its organization in St. Johns, P. Q. Mr. Joel LeBeau, the president of the company, is a director in the Jacques Cartier Bank of this city, and has been proprietor of large saw mill interests for the past thirteen years. He is a resident of Montreal. The Hon. Louis Tardieu is president of the Tourville Lumber Company, Mr. H. Beauchemin is manager of the Montreal & Sorel Railway Company, while Mr. P. Beauchemin conducts a large foundry at Sorel, P.Q., the two latter gentlemen being residents and prominent business men of Sorel, P.Q. These gentlemen are held in the highest estimation in social and commercial circles for their strictness in social and commercial circles for their strictness and honor and integrity. All orders are promptly filled, and it is the earnest endeavor of the company to merit by an observance of the strictest principles of commercial probity and fair dealing a continuance of the support it has already enjoyed.

G. & J. ESPLIN,

BOX MANUFACTURERS

LUMBER MERCHANTS

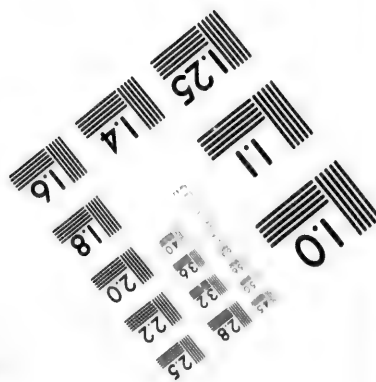
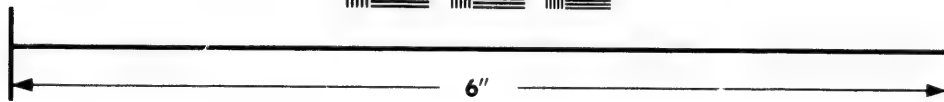
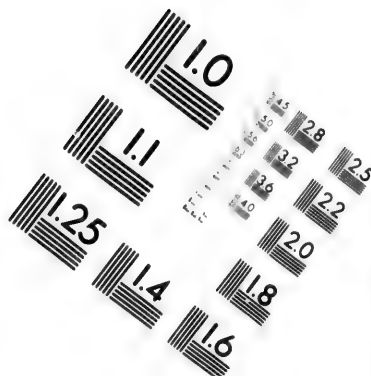
OFFICE 126 DUKE STREET.



A leading manufacturing establishment, and the largest in its line in Montreal, is that of G. & J. Esplin, box manufacturers and lumber merchants. The foundation of this flourishing business dates from 1850, when it was established by Chas. Esplin, father of the present proprietor, who, at the time of his death, in 1860, was one of our oldest manufacturers. In 1880 his two sons, G. & J. Esplin, succeeded to the business, which has since been conducted under the present style, Mr. G. Esplin now being the sole proprietor. The plant operated by this concern is one of the largest and best equipped in Canada, consisting of saw, planing mill and box factory, located at 109 to 119 Duke street, with lumber yards at 162 Nazareth street, 106 to 124 Duke street and 36 Ottawa street, the office being located at 126 Duke street. The mill and box factory occupy a substantial three-story brick building, 80 x 140 feet in dimensions, where they manufacture all kinds of boxes and packing cases.

ST. LAWRENCE HALL.

OF all Canadian hotels, the St. Lawrence Hall is unquestionably the most famous, popular and prominent. The building was erected in 1849 and opened in 1851, and has since been greatly extended, a new edifice now fronting on Craig street, and connecting in the rear with the main hotel. The premises cover an area of 27,000 square feet of floor space. There are here 300 fine, light and airy rooms, ranging in price from \$2.50 to \$4.00 per day on the American plan. The house has been recently completely renovated and furnished throughout, and all the modern improvements have been introduced, including electric lights, passenger and freight elevators, etc. The main corridor leads from the St. James street entrance to a spacious rotunda, and the reading and writing rooms adjoin, while on the basement floor are the finest billiard parlors in the city, and the bar is also deservedly famous for its stock of exceptionally high class wines and liquors. The parlors on the second floor are very large, and most richly and tastefully furnished. There are numerous rooms arranged on this floor, having parlors, private bath and one or more bed rooms. Call bells and annunciators connect every room direct with the office, and this is undoubtedly the popular stopping place alike for the tourist and the business man, and here will be found every modern convenience and the most full of fare in the city. Mr. Hogan was born in Province of Quebec, in 1817, and commenced his business career at the age of sixteen in Montreal, and in 1842 became clerk in Tetu's hotel, which stood opposite to where the Molsons Bank now is on St. James street. In 1851 he opened the St. Lawrence Hall, and ever since Mr. Hogan's stay has been how to make his place comfortable and his fame spread far and wide as the ablest hotel keeper of America. He is considered the best judge of real estate in Montreal, and has large capital thus most profitably invested. He is also the proprietor of the valuable salmon fishing grounds on St. Anne des Monts River. He is an active member of the Board of Trade, and is identified with numerous societies and clubs, while he is a most public-spirited citizen, who has extended a hearty support to all measures calculated to benefit Montreal.



Photographic Sciences Corporation

**23 WEST MAIN STREET
WEBSTER, N.Y. 14580
(716) 872-4503**

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MONTREAL, THE METROPOLIS OF CANADA, ILLUSTRATED.

THE CANADIAN RUBBER CO.

One of the giant industries of the Dominion is the Canadian Rubber Company, whose mammoth works are situated so advantageously at Papineau square. This is the largest manufactory in the city and affords steady employment at good wages to upwards of nine hundred hands. The value of such an establishment to the community can thus readily be recognized.

The manufacture of rubber goods was begun here upwards of forty years ago, upon a small scale by Mr. Ashley Hibbard. Subsequently as trade developed, fresh capital was taken in and the firm of Brown, Hibbard, Brown & Co. formed.

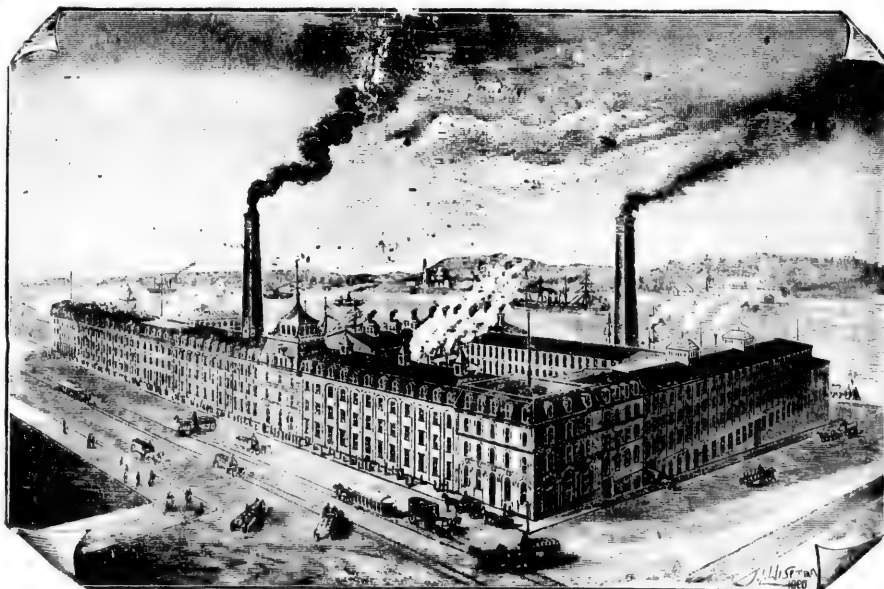
In 1867 the interests were duly incorporated, the stock being promptly subscribed and great extensions and improvements being made in the works. The paid up capital is now \$1,500,000, and the output has assumed proportions of enormous magnitude. The factory and warehouse are substantial brick structures, three, four and five stories in height, and 800 feet x 500 x 60, forming three sides of a square. The office and showrooms occupy a handsome five-story and basement building, 60 feet x 120. The outfit of machinery

and appliances is of the very latest improved description, including special equipment exclusive to these works. The management is an exceptionally able one, and no pains or expense is spared to maintain the product at the highest standard of excellence. The

throughout the immense works. The product includes rubber boots and shoes as a specialty, also belting, hose packing, carriage goods, clothing, electrical goods, etc. The trade developed covers every section of Canada, and is annually increasing at a rapid ratio. The officers are

as follows: Andrew Allan, Esq., President. Hugh McLennan, Esq., Vice-President; Francis Scholes, Esq., Managing Director; J. J. McGill, Esq., Manager; J. O. Gravel, Esq., Treasurer. This is a strong and representative executive. Mr. Allan, as President of the Merchants Bank and as head of the shipping firm of H. & A. Allan, has manifested surpassing abilities for the guidance of large enterprises, and the flourishing condition of these works is a forcible illustration. Mr. Scholes is in every way specially qualified for the office he fills. He retired from the active management, which office he held for twenty-five years and is at present Managing Director.

Mr. McGill has been identified with the concern for ten years past and has charge of the works, and Mr. Gravel has been with the company ever since its inception. The company is worthy of the solid success achieved.



choicest Para rubber only is used here, and is manipulated according to the most approved methods. All work is conducted under the supervision of skilled foremen, and a thorough system of organization is enforced everywhere

L. PREFONTAINE

WHOLESALE EXPORTER AND DEALER IN

HAY, GRAIN, ETC.

Office—209 Commissioners Street, Room 12

Warehouse—67 Richardson Street, Pt. St. Charles.

The operations in the prosecution of the trade in flour, grain and feed in Montreal are conducted upon a mammoth scale of importance, and constitute a prime factor in the growth and development of the city. One of the most prominent and prosperous houses engaged in this line is that owned and controlled by L. Prefontaine, whose business quarters are located at No. 209 Commissioners street, with capacious warehouse situate at No. 67 Richardson street. This gentleman commenced business in 1888, and from the outset it has been conducted upon the most prosperous line of commercial success—his trade to-day being of the most influential, desirable and permanent character. He is a native of Belœil, and has been a highly respected resident of Montreal for the past five years. Some criterion of the extent of his business may be deduced from the statement that in 1892 he handled no less than 25,000 tons of hay alone, his contracts with farmers embracing the purchase of entire crops. The storage quarters on Richardson street consist of a one-story structure, 80 x 50 feet in dimensions, equipped with the most approved facilities for the general accommodation and handling of stock and the advantageous prosecution of the large business annually transacted. A large supply is constantly carried on hand of the choicest grades of flour, grain and hay, and all orders are filled on the most reasonable terms. He is highly esteemed in commercial circles for his sterling probity and honorable business methods, and his popularity with the trade is evidenced by the prosperous aspect of his signally successful enterprise. His business connections ramify throughout the entire Province of Quebec, and the scope of his negotiations is annually widening in volume and value.

Perrin, Freres & Co.

MANUFACTURERS OF KID GLOVES

7 VICTORIA SQUARE.

In the department of articles of luxury of all kinds, the city of Grenoble has long been celebrated as the main source of supply. Perhaps in no single article is this the case more than in that of kid gloves, which, though they may be considered a necessity by the exquisites of both sexes, are in many respects purely a luxury. In this connection special reference is made to the famous house of Messrs. Perrin, Freres & Co., manufacturers of kid gloves, whose principal branches are situated in Paris, New York, London, Melbourne and Sydney. The firm's factory, which is one of the largest and best equipped of the kind in the world, is located in Grenoble, France. The Montreal branch was opened in 1879 and is at present at 7 Victoria square, under the able and careful management of Mr. H. Laurencelle, who is widely known in trade circles for his promptness and sound business principles. This important manufactory was established thirty-three years ago in Grenoble by Veuve Perrin and her two sons, Ferreol and Paul, and the business was conducted from the beginning with that prudence, spirit and energy which has ever since distinguished it. In 1869 Mr. Valerien Perrin became a partner, and in 1873 that gentleman proceeded to New York and founded a branch house (now managed by Mr. Alphonse Douillet, who became a partner in 1888), which has been attended with phenomenal success. Since then the house has increased literally by leaps and bounds, and to-day the firm of Perrin, Freres & Co. is at the head of the glove trade in America as well as in Europe. They employ constantly in Grenoble 800 skilled hands, and in the busy seasons the number is often increased to 3,000. They have travellers in all parts of the world, and have always turned out the best goods in the market. Messrs. Perrin, Freres & Co. have been awarded for the superiority and reliability of their kid gloves, medals and diplomas at the Centennial, Philadelphia; gold medal in 1878, Paris; first-class gold medal in 1879, Sydney, Australia; first order of merit Melbourne, Australia; gold medal, Paris, 1889, etc. Perrin's gloves are produced in all colors and styles, and are absolutely unrivalled for finish, elegance, durability, quality and workmanship, and the demand for them is steadily increasing in all parts of the world. Mr. H. Laurencelle, the Montreal manager, promptly fills orders at the lowest possible prices and guarantees complete satisfaction to patrons. He is a native of Montreal and is an active member of the Chamber of Commerce. A large, choice stock is always on hand, so that the most exacting requirements of the trade are met.

PHENIX INSURANCE COMPANY

OF BROOKLYN, N.Y.

JAMES C. SINTON, AGT.

8 CORN EXCHANGE : : :
: : : MONTREAL, P.Q.

No fire insurance corporation on this side of the Atlantic has a more honorable reputation or a more enviable record of prompt and fair dealing with its patrons, than the deservedly popular Phoenix Insurance Co., of Brooklyn, N.Y., whose interests are ably represented in Montreal by Mr. James C. Sinton, whose offices are centrally and eligibly located in the Corn Exchange Building. This company was duly organized in 1853, and up to date has enjoyed a deservedly prosperous career, having, under wise and honorable management, been a steady dividend payer. As the corporation grew and extended the scope of its operations, the principal office was located at 47 Cedar street, New York City, but the home office with an important department has continued in Brooklyn in the company's own magnificent seven-story building. The company with a cash capital of \$1,000,000 wields an influence and does a business of the highest importance. It has had representation in Montreal for a number of years past, its interests in the Province of Quebec being vested in the hands of Mr. Sinton since 1881. He controls the insuring of many of the choicest lines of business in this section. He is a member of the Board of Trade, the Canadian Board of Fire Underwriters, and from 1861 to 1881 was prominently identified with the grain commission business.

ROYAL PULP

— AND —

PAPER COMPANY

SUCCESSORS TO

W.M. ANGUS & CO.

HEAD OFFICE AND WORKS:

EAST ANGUS, QUE., CANADA

WAREHOUSE:

15 VICTORIA SQ., MONTREAL

This company was organized two years ago, taking up the business of W. Angus and F. P. Buck, of Sherbrooke, who from 1883 had confined their attention to the manufacture of chemical wood pulp, which the company are still carrying on along with the manufacture of book, writing, coloured and lithograph papers. The company make ten tons a day of dry chemical wood pulp and six tons a day of paper, both pulp and paper being of a first-class quality. Mr. Angus began the manufacture of paper in 1859 as Angus & Logan and in 1873 merged that business into the Canada Paper Co., of which he was president and managing director till 1881, when Wm. Angus & Co. started to build the large pulp mill, resigning his position with the Canada Paper Co. The mills and situation are first-class, so that paper and pulp can be turned out at a minimum of cost. The mills are the latest and best in the Dominion, as no expense was spared to render them so. The officers of the company are: F. P. Buck, president and general manager; W. Angus, vice-president and agent; W. S. Dresser, secretary and treasurer.

JAMES HUTTON & CO.

MANUFACTURERS' AGENTS

15 ST. HELEN STREET

One of the most noted and representative firms in its line in the city of Montreal is that of Messrs. James Hutton & Co., Manufacturers' Agents, whose offices and warehouses are situated at 15 St. Helen street. This important and extensive business was founded over 50 years ago by the late James Hutton, and was carried on by his nephew William H. Hutton, until his death in 1893, when it was taken over by the present partners G. J. Crowley and H. W. DeCourtenay, (formerly of New York.) They bring great practical experience to bear, and possess influential connections in England, combined with ample resources. The premises occupied comprise a spacious floor and basement, each being 60 x 100 feet in area, the basement being devoted to storing steel bars, of which about \$90,000 worth is always on hand. Messrs. James Hutton & Co. are sole agents for the following famous English houses, viz.:—Joseph Rodgers & Sons (Ltd), Sheffield, cutlers to Her Majesty and the Royal Family; Thos. Firth & Sons (Ltd), Sheffield, best crucible cast steel and mild steel castings; Wm. Hutton & Sons, Sheffield, nickel silver, electro-plate and sterling silver; W. & S. Butcher, Sheffield, razors, files, edge tools and cutlery; Wm. Marples & Sons, Sheffield, joiners' tools, edge tools, etc.; Steel, Peck & Tozer (Ltd), Sheffield, Bessemer steel, axles, tires, etc.; Bertroughs & Watts (Ltd), London, Eng., billiard table manufacturers; Thos. Goldsworthy & Sons, Manchester, Euxey, every cloth and glass paper. They also represent the following American houses: Arcade File Works, Anderson, Ind.; Norwich Lock Mfg. Co., Roanoke, Va.; and Harrisburg Handle Co., Bristol, Tenn. Orders are carefully and promptly filled and substantial advantages in prices are at all times offered to the trade. Messrs. James Hutton & Co. sell largely by sample and their trade extends from Newfoundland to British Columbia.

J. CHRISTIN & CO.
MANUFACTURERS OF
CARBONATED WATERS
149 SANGUINET STREET

One of the most noted and successful houses in the city of Montreal, extensively engaged in the manufacture of aerated waters is that of J. Christin & Co., (established in 1865), whose office and factory are situated at 149 Sanguinet street. Three large buildings are devoted to the factory purposes, and the various departments are fully supplied with all the most modern apparatus and machinery.

This is one of the largest and best equipped soda water factories in Canada and furnishes constant employment to a great number of hands especially in summer. Messrs. J. Christin & Co. manufacture largely all the goods in the line of carbonated beverages, such as Belfast Ginger Ale, Mexican Cream Soda, Lemonade, Ginger Beer, Soda Water, etc. Their superior champagne cider is a specialty and stands at the head for its fine taste and aroma. They are also the sole agents for the well-known and popular Varcennes Springs and their trade extends throughout the entire Dominion.

The firm's aerated waters are unrivalled for quality and purity and are used extensively in all the leading hotels, clubs, restaurants, grocers' and confectioners' stores of all the largest cities of Canada. Orders are filled with care and dispatch at the lowest possible figures and the out-put of factory is such as to fill the largest orders at the shortest notice. Critical consumers of aerated waters prefer Christin's goods on account of their absolute freedom from adulteration and also the large quantity of carbonic acid gas with which they are charged.

Messrs. J. Christin & Co. also conduct a steadily increasing ice business, furnishing the greater portion of the ice consumed annually in the city of Montreal. Their ice houses are situated on Sanguinet street and are of such capacity as to answer to the extensiveness of their trade. The ice is always cut above Victoria bridge and is unrivalled for purity and uniform excellence. Orders are delivered with promptness and regularity at very moderate prices and the best satisfaction is always given to customers. Mr. Gagnon, the manager of this important firm, is widely known for his business ability and integrity and has been connected with this house for the last thirteen years.

ESTABLISHED 1864

WILLIAM ROURKE
ITALIAN WAREHOUSE, WINE MERCHANT

—AND—

FAMILY GROCER
2206 ST. CATHARINE STREET | Opposite the English Cathedral

It has been generally conceded that in no city on the American continent is the grocery trade brought to a higher condition of perfection than in the city of Montreal. The stores are so beautifully laid out, the goods are so attractively displayed, and the salesmen are so expert and polite that the most incorrigible grumbler can find but little upon which to exercise his special faculty. One of the popular grocery establishments in the West End is the Italian Warehouse, directly opposite the English cathedral, St. Catherine street. Mr. Rourke succeeded to the business established in 1864 by Mr. David Crawford, and has recently removed from the old stand in the Queen's Block to the more suitable premises near the corner of University street. The spacious store now occupied is advantageously situated and admirably adapted to the business. The cellars are lofty and especially constructed for the proper storage, care and bottling of the choice vintage wines and liquors so largely handled by this establishment. The stock of staple and fancy groceries and table delicacies is kept well up with the times, and is receiving regular accessions of novelties as produced by the markets of Europe and America. Mr. Rourke gives his constant personal supervision to every detail of the business, and with the assistance of a capable, courteous and energetic staff, controls and endeavors to merit a patronage enjoyed but by few in the trade; he imports his goods direct from the producers and thus avoiding the intervening profits, he is enabled to sell to his customers at the lowest price possible. His delivery wagons make weekly trips through the summer to Lachine, Dorval, Pointe Claire, etc., while his patrons at the seaside have their orders promptly packed and shipped by boat or rail to the various resorts. Mr. Rourke extends a cordial welcome to all visitors.

W. SEMMELHAACK

IMPORTER OF

**GLASSWARE, CROCKERY, FANCY
GOODS NOTIONS, TOYS Etc.**

NO. 268 ST. PAUL STREET

The history of the house of Mr. Wm. Semmelhaack is a forcible illustration of the success that can be achieved when with superior goods, maintained at an equal standard of excellence, are combined energy, perseverance, and unflinching industry. Mr. Semmelhaack embarked in business in 1878, at No. 83 St. Lawrence Street, as a retail dealer in fancy goods, notions, toys, and soon built up a large and remunerative trade. His business steadily increased and expanded with each succeeding year, and from time to time Mr. Semmelhaack was obliged to cause alterations and improvements to be made at his own expense to the originally small store, so as to meet the steadily increasing trade, and the vast showrooms now have a measurement of 153 feet deep by 20x25 feet in width. The upper stories are also occupied as showrooms for the numerous fancy goods lines. In October, 1892, while still retaining control of his retail department at its original stand, Mr. Semmelhaack branched out as a wholesale merchant, at No. 268 St. Paul Street. Here he occupies an entire four storey building with basement, 25x80 ft. in dimensions, extending from St. Paul to Commissioners' Street. Mr. Semmelhaack carries an immense stock, of which the greater portion is of direct importation, and which he obtains at first hand from the vast reliable sources of production. The assortment embraces glassware, crockery, fancy goods, notions, toys, cutlery, purses, dolls, jewellery, albums, stationery, baskets, wire goods, woodenware, hardware specialties, etc., etc. The trade is large and wide spread, at both wholesale and retail, owing to the high quality of these goods, and their moderate prices. Mr. Semmelhaack is a native of this province, and one of the most experienced merchants in the city, having acquired his school and mercantile education in Hamburg, Germany. He refers to the Merchants' Bank of Canada, and La Banque d'Hochelaga.

JOS. ROBERT & SONS LUMBER TRADERS

Manufacturers of DOORS. SASHES. MOULDINGS,
ETC.

107 PAPINEAU AVENUE

The Lumber Interests of Montreal, have their ablest and most enterprising representative in the old established house of Messrs. Jos. Robert & Sons, whose premises are located on Papineau Avenue. The wholesale lumber business was founded a few years ago by Mr. Joseph Robert, who early developed a flourishing trade, carrying the highest grades of white pine, tamarack and hemlock lumber, also hardwood lumber, and to-day these are one of the leading yards in the city. In 1885, Mr. Robert formed a co-partnership with his sons and built a large planing mill, and sash and blind factory, fully equipped with all the latest improved machinery, the motive force being supplied by a fine 125 horse power engine. The mill and factory building is a substantial three story brick structure, 150 feet by 75 in dimensions, and here are manufactured sashes, blinds, doors, stair railings, wainscoting, mouldings, mantles, and all kinds of interior trim in both pine and hardwood. A specialty is made of church, bank and office fixtures, fancy wood work for interior trim, etc., and they have supplied the interior wood work to many of the finest buildings in Montreal and elsewhere, and carry at all times a complete stock, from which carpenters, builders, and contractors, cabinet makers etc., can always secure just what they want. The planing mills, and sash and blind factory afford employment to 175 hands. The yards cover an area of 200,000 square feet. Mr. Joseph Robert was born in Montreal, and is a recognized authority in his line, while he is a universally respected business man. His son, Mr. J. C. Robert has served as Alderman from St. Mary's ward for a period of six years, faithfully representing the best interests of his constituents. The reputation of the firm has been permanently maintained, and both as to prices and quality, substantial inducements are offered, which cannot be duplicated elsewhere. Mr. Auguste Robert is a practical business man. They have the largest drying kiln in the world, 200,000 feet, 10 rooms.

Austin & Robertson

- WHOLESALE -

STATIONERS & PAPER DEALERS

343 ST. PAUL STREET

A house that has ever maintained a high reputation is that of Austin & Robertson, wholesale stationers and paper dealers. The business was established in 1882 by McFarlane, Austin & Robertson, subsequently continued by Austin & Robertson, and in June, 1892, came under the sole control of Mr. Robertson. The building occupied No. 343 St. Paul St., is five stories high, has a front of 30 and a depth of 120 feet, extending through to Le Royer St. An extensive stock is carried, comprising everything in the line of office and commercial stationery and book and newspaper, lithograph and plate paper, cardboard, writing, glazed and colored papers, etc. Every facility and convenience are at hand for meeting the demands of the trade, all the floors of the building are connected by elevator, fifteen clerks and assistants are employed, and three travelling salesmen maintained on the road. The trade is of the most substantial character, and comes from all parts of the Dominion. The house through its close business connections with the leading paper manufacturers in Canada and the United States can always offer the best inducements to the trade in quality, goods and prices, and fill orders promptly and satisfactorily. They also control the entire output of several mills in certain brands of papers. Mr. Robertson is an active, enterprising business man, and well known in the best commercial circles. He was born in the province of Quebec, and for some years was with the house of Alex. Buntin & Co., in this city. He is a prominent member of the Board of Trade. For supplying the trade through Western Canada a branch house was established in Toronto in 1893.

W. G. & G. G. Le MESURIER

Importers
of

INDIAN TEAS

114 Mansfield St.

In the direct importation of Indian teas, the representative house in the Province of Quebec is that of Messrs. W. G. & G. G. Le Mesurier, whose salesrooms and offices in Montreal are situated at 114 Mansfield street. They also have branches in Quebec and Eastern Townships, and their trade, which is steadily increasing, extends throughout all sections of the Dominion of Canada. This business was founded 4 years ago by the present proprietor, Mr. W. G. Le Mesurier, an Indian tea planter of twenty years experience. The headquarters of the firm in Canada are located at Montreal, where Mr. W. G. Le Mesurier manages the business. The choice Indian teas imported by this firm are grown and prepared on one of the most celebrated plantations at Darjeeling, in the Himalayas, the famous tea district of India, and are known in the Calcutta market as "Hill Teas," where they command a higher price than those of any other district. These teas are imported direct from the plantation in unopened packages, consequently the firm absolutely guarantee their purity and freshness. From the greater care taken in picking, firing and packing, and also from the superior variety of the plant, the strength of Indian tea is much greater than that of any other known in the market, consequently two-thirds to three-quarters are equal to the customary quantity of China or Japan tea. All the firm's teas are put up on the plantation in hermetically closed packages, and are sold in 20, 40 and 80 pound boxes, also in 5 pound packages for family use. The teas of this house are known as "Orange Pekoe," "Pekoe," "Pekoe Souchong" and "Darjeeling Mixture." These teas are now used extensively in the principal hotels, cafes, lunch rooms, restaurants and steamboat lines of Montreal, and the firm also has a very large family custom. Messrs. W. G. & G. G. Le Mesurier also import all kinds of Indian delicacies, such as guava jelly, curry powder, coconut oil, mustard oil, guava cheese, chutnee, etc., which are offered at very moderate prices. The business of this firm is marked by a steady, annual increase.

THOMAS SAMUEL & SON

Commission Merchants

- - MONTREAL

A house that has been established and in successful operation for a period of 35 years, must necessarily attract more than ordinary attention from the compiler of this review of the commerce and industries of the city of Montreal. Such an establishment is that of Messrs. Thomas Samuel & Son, the widely known commission merchants and importers, whose offices and salesrooms are situated at No. 8 St. Helen street. This is one of the oldest houses in its line in the city, and was founded in 1858 by Mr. Thos. Samuel, who eventually admitted his son Mr. W. R. Samuel into partnership. Messrs. Thos. Samuel & Son bring great practical experience to bear, and possess influential connections not only in Canada and the United States, but in Great Britain and Ireland. They carry on business in their own large and commodious premises at 8 St. Helen street and are sole agents in Canada for Barbour's famous linen threads, shoo threads, gilling nets, etc., for Arthur Young & Co., Manchester, England, English fence for boots, robes, saddles, etc., Wm. Hounsell, Bridport, Eng., fishing twine and net manufacturers, Wardle & Davenport, Leek, England, silk manufacturers. Barbour's linen threads have been awarded numerous medals at the various expositions throughout the world, and the grand prize of honor was also given to the firm at the last Paris Exposition, for the excellence and superiority of their products, and at the World's Fair, Chicago, received 6 highest awards. Messrs. Thos. Samuel & Son promptly fill orders for all goods handled by them at the lowest possible prices and their trade extends throughout all sections of the Dominion and Newfoundland. A large and well assorted stock is always on hand, and they also have branches at 3 Wellington street east, Toronto, and 473 St. Valier street, Quebec, where stocks are carried. They are sole agents for Canada for the celebrated Most Red Free Stone, of which the Board of Trade Building is built and many other of the prominent buildings of Montreal, and also represent Messrs. Baird & Stephenson, the most extensive Quarry masters in Scotland. Messrs. Thos. & W. R. Samuel are widely known for their executive ability, energy and just methods, and are extremely popular in trade circles. They are active members of the Board of Trade and Mr. Thos. Samuel is one of the pioneer commission merchants of Montreal.

J. HENRY SMITH

Live Stock Agent

BOARD OF TRADE BUILDING

Montreal's growth in every branch of her commercial interests has been steadily increasing in the last few years, but in no industry has she made greater advancement than in the trade in live stock. Dealers and shippers of cattle will find it greatly to their advantage to try the Montreal market before shipping elsewhere, as it is one of the best in the Dominion and has facilities for handling stock second to none. In this connection we desire to refer to Mr. J. Henry Smith, live stock agent, whose office is located in the Board of Trade Building. Mr. Smith was born in Scotland, in 1860, and in 1877, he entered the employment of John Swan & Sons, live stock salesmen, one of the largest in their line in Great Britain. Mr. Smith came to Canada in 1880 as representative of John Swan & Sons, live stock salesmen, of Edinburgh, Glasgow and Perth, and of John Giblett & Son, in the same line in London, Liverpool, Southampton and Bristol. He was the first representative in Montreal of British cattle firms, and the only one at that time acting for live stock salesmen in the United Kingdom. Mr. Smith is a recognized authority relative to the value of cattle, and is a thoroughly able and energetic business man. He makes liberal advances when required on consignments of first-class cattle, and undertakes the shipment of them to Great Britain. Last year he handled 15,000 head of cattle, and wires sales as soon as made. Mr. Smith is highly regarded for his promptness and strict probity, and his success as a live stock agent is as substantial as it is well deserved. He is a popular member of the Board of Trade, also of the Dominion Live Stock Association. The telephone call of the office is 1141.

319

BOURGOUIN & CO.

WHOLESALE IMPORTERS OF

German, American, French and English Goods

301 St. Paul St. and 19 St. Jean Baptiste St.

Prominent among the wholesale importers of German, American, French and English staple and fancy dry goods in the City of Montreal, is the representative and enterprising firm of Messrs. George Bourgouin & Co., whose offices and salesrooms are situated at 301 St. Paul Street and 19 St. Jean Baptiste Street. This extensive and steadily increasing business was established in 1881 by Mr. George Bourgouin, who was succeeded in 1882 by Bourgouin, Duchesneau & Co. In December 1892, they dissolved partnership, and the present firm of Messrs. George Bourgouin & Co. was organized and continued the business—the co-partners being Mr. Octava Bourgouin and his son Georges Bourgouin. Mr. George Bourgouin has had long experience, and was formerly for several years with the noted firm of J. Y. Gilmore & Co., wholesale dry goods merchants. The facilities of this firm are perfect, while their connections are of a superior character, enabling them to offer substantial inducements to patrons. Messrs. George Bourgouin & Co. keep duly qualified representatives and buyers in the principal European markets, and thus have excellent opportunities for securing the choicest silks, velvets, dress goods, fancy goods, small wares, laces, cotton goods, musical instruments, etc. The premises occupied comprise a commodious four-story and basement building 30 x 70 feet in area, extending to St. Jean Baptiste Street. Here a heavy and choice stock is always on hand, and the trade of the firm extends throughout all sections of the Provinces of Ontario and Quebec. Thirty clerks, assistants, etc. are employed in this establishment, and they also have several travelling salesmen on the road. Orders are carefully filled at the lowest possible prices, and the trade is strictly wholesale. Mr. George Bourgouin is a native of Montreal, a Justice of the Peace, and an active member of the Board of Trade and Chamber of Commerce. Mr. O. Bourgouin has been a member of this firm since 1881, and was formerly engaged as a builder and contractor in the city. The business was started at 321 and 323 St. Paul Street, but in 1890 was removed to its present location. Messrs. George Bourgouin & Co. have always conducted their business on an honorable and reliable basis, and those entering into commercial relations with them can rely upon securing advantages not to be surpassed elsewhere.

J. LAURIE & BROTHER ENGINEERS AND MACHINISTS

Office and Showrooms:

1014 ST. CATHERINE STREET

There is no line of industry carried on to-day in the Dominion of Canada, that so perfectly illustrates the progressive influence of modern methods, and the enterprise of Canadian manufacturers, as the production of steam engines and machinery. In this connection we desire to make special reference to the representative and successful Montreal firm of Messrs. J. Laurie & Brother, Engineers and Machinists, whose office and show room are situated at 1014 St. Catherine Street. This extensive and flourishing business was established twenty-two years on Craig Street, but in 1888 it was removed to its present location. The co-partners Messrs. J. and Walter H. Laurie are thoroughly expert and practical, mechanical Engineers and Machinists, whose trade now extends throughout the Province of Quebec and Ontario. The premises occupied are spacious, and include a main building 150x75 feet in size, used for offices, pattern shop, show room, etc., blacksmith's shop 35x45 feet, foundry 55x100 feet in area, etc. The different workshops are fully supplied with modern tools, machinery and appliances, operated by two steam engines of thirty horse power each. There are one hundred and fifty skilled workmen employed, and the pay roll is about \$1,500 per week. Messrs. J. Laurie & Brother manufacture Collies and High Speed Automatic Engines, High Pressure, Condensing and Compound Condensing Engines, and special machinery of all kinds, and castings, and the patterns are after the designs of the proprietors. Their engines and machinery are unsurpassed for strength, reliability and efficiency, while they are the embodiments of mechanical workmanship of the highest order of perfection. They carefully attend to designing and pattern making. Messrs. J. and Walter H. Laurie are natives of the Province of Quebec. They are honorable, able and liberal manufacturers, who are extremely popular in trade circles, and are promoting the trade of Montreal with zeal and success. The telephone call of the office is No. 6637.

THE United States Life Assurance Co. OF NEW YORK

Montreal Office: 180 ST. JAMES ST.

E. A. COWLEY, Manager

One of the most reliable, progressive and wealthy corporations in its line in the world is the United States Life Insurance Company, of New York, whose Montreal office is located at 180 St. James street. This famous company was incorporated in 1850, and the Montreal office was opened in 1886. The total assets now amount to over \$7,000,000, and its payments to policy holders for the year 1892 for death claims, endowments, etc., amounted to \$830,480. The new insurance written in 1892 was \$14,001,695. All policies issued by the United States Life Insurance Co. are indisputable after two years, and since its organization it has with each succeeding year shown a marked increase in membership and surplus. Its officers and directors are among New York's most influential and best known citizens, thoroughly expert in life insurance matters, successful as financiers and business men, and have long retained the confidence and esteem of the entire community. The following is the list of the executive officers, viz: George H. Burford, President; C. P. Fraleigh, Secretary; A. Wheelwright, Assistant Secretary; Wm. T. Standen, Actuary; Arthur C. Perry, Cashier; Jno. P. Munn, Medical Director; J. S. Gaffney, Superintendent of Agencies. The United States Life Insurance Company is conservative in its management, economical in its expenditures, treats all claimants with equity and furnishes life and endowment policies at lowest rates, that are unexceptionable for their security. This company makes a specialty of paying all death claims without any delay. Mr. E. A. Cowley, the manager for the Province of Quebec, has had charge since 1890, and was formerly superintendent of agencies in Canada for the Mutual Life Insurance Company, of New York. He was born in New York, but has resided in Montreal for the last 14 years, where he is highly esteemed by the community for his ability and sterling integrity. Mr. Cowley is treasurer of the City Club, secretary of the Province of Quebec Fish and Game Protective Club, and a director of the People's Mutual Building Society.

STANLEY HOTEL AND CAFE

Cor. Osborne and Windsor Sts.

J. A. BELIVEAU & CO., Proprietors

A great city has always among its distinguishing features one which persons of all degrees thoroughly understand and appreciate, namely that of elegantly appointed and well managed hotels. Montreal has several superior institutions of this kind, a noteworthy one being the Stanley Hotel and Cafe, centrally located corner Osborne and Windsor streets (opposite Dominion Square and C.P.R.). This hotel was opened March, 1892, by Mr. J. A. Beliveau, who has completely refitted and refurnished it. The building is of brown stone, five stories high, handsomely designed, having a balcony on the west side and another overlooking Dominion square, the finest square in Montreal. The hotel is supplied with all modern conveniences, steam heat, electric lights and bells, etc., while the sanitary arrangements and means of escape in case of fire are perfect. The ladies' parlors are commodious and handsomely furnished, and the Stanley Hotel has most excellent accommodation for 200 guests. The public restaurant and dining hall is elegantly decorated, and there are four private dining rooms, which can be opened into one for private dinner parties, when required. The rate varies from \$2 to \$5 per day according to room and location. These rates are remarkably reasonable, when the superiority of the accommodation and the exceptionally high standard of the cuisine are taken into consideration. This is a special feature with Mr. Beliveau, the proprietor, who is a judicious and enterprising purveyor. He is noted for having at all times the choicest and best in the market upon the table and plenty of it, while a distinguished chef and competent assistants are employed. The hotel is carpeted throughout with the finest Brussels carpets, and the furniture is chiefly mahogany and antique oak. Mr. Beliveau caters to the best classes of citizens, and many prominent men are permanent guests. The proprietor is a son of Mr. A. D. Beliveau, who conducted the Canada House for twenty years. He is widely known for his business ability, genial disposition and strict probity, and was for 8 years purveyor of the Pacific Coast Company. We heartily recommend those who appreciate the comforts of a first-class hotel at very moderate rates to make their headquarters at the Stanley, when visiting Montreal.

REID, TAYLOR AND BAYNE

IMPORTERS OF

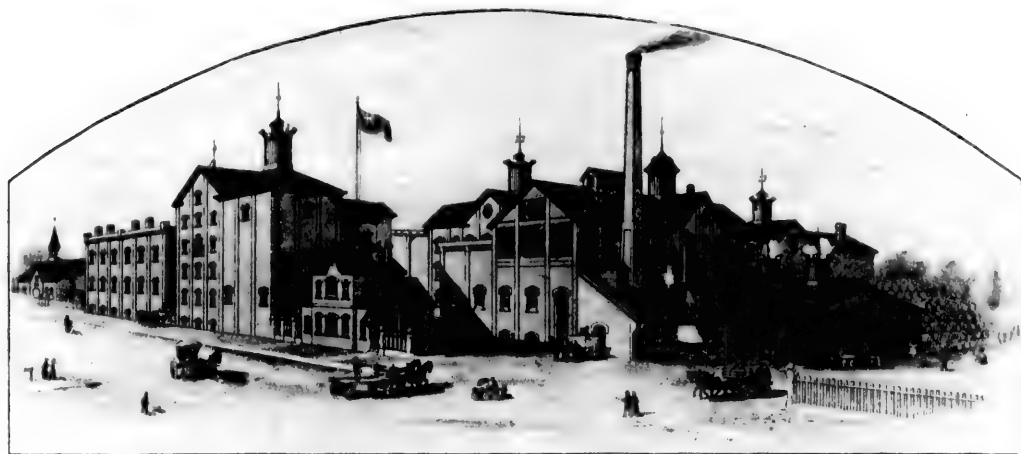


This is the Montreal Branch of the representative and widely known firm of Messrs. Reid, Taylor & Bayne, importers of millinery and fancy dry goods, whose head quarters in Toronto are situated at 9 and 11 Wellington street east. The business in Toronto was established 30 years ago, and the Montreal Branch was opened January 1893, J. P. A. Des Trois Maisons, manager. In Montreal they occupy a spacious floor 75 x 50 feet in dimensions, at 210 St. James street, fully equipped with every convenience for the display of the well selected and choice stock, which is valued at about \$250,000. The stock embraces all kinds of trimmed and untrimmed bonnets, hats and toques, felt goods, flowers, feathers, ribbons, laces, silks, velvets, ornaments, etc., which are offered to the trade at the lowest possible figures. Messrs. Reid, Taylor & Bayne have qualified and competent buyers in the Paris and London markets, and import direct from the most celebrated French houses. They handle only first class and desirable goods, and are always the first in Montreal to display the latest novelties in millinery and fancy dry goods. Orders by mail or telegraph are immediately filled, and the trade of this branch extends throughout the Province of Quebec. Mr. J. P. A. Des Trois Maisons, the manager, has lived in Montreal for the last 15 years, and was formerly in the employment for 12 years with Mr. J. A. Patterson, wholesale dealer and importer of millinery. He is widely known for his cultivated taste, business ability and just methods, and under his guidance the prospects of this branch are of the most favorable and encouraging character.



WM. E. DORAN, ARCHITECT, No. 180 ST. JAMES STREET.

THE architectural advancement during the past decade is as remarkable for its beauty and elegance as it is for utility and stability. Here in Montreal, the work of the leading architects is of a character to elicit the warmest commendation of the public and the favorable opinion of experts. A representative member of the profession in this city is Mr. W. E. Doran, who brings to bear the experience of many years' study and practical application of the science and art of the skilled architect, and has evinced marked originality and great executive ability in dealing with the difficult problems and requirements of the building enterprises under his care. Mr. Doran commenced practice in 1873, and since that time has designed and erected many of the handsome buildings and fine residences to be seen in Montreal and other cities in Canada. Amongst these in Montreal are McGarvey's buildings, on Notre Dame street; Thomas Lamb's block, on the same street; The Canada Meat Packing Company's buildings; the Saint Patrick's Presbytery, and the residences of Dr. Hingston, on Sherbrooke street; Armitage Rhodes, Upper Stanley street; F. H. McKenna and Mrs. B. McNally, on Hutchison street. At St. Henry (the most important of Montreal's suburban towns), the Town Hall, Dissident School and Dominion Abattoirs; at "Strathmore," the new suburban resorts on Lake St. Louis, most of the residences, including the villa of the founder, Mr. Wm. Strachan. Ecclesiastical architecture has also engaged Mr. Doran's attention. Amongst his works in this line is St. Joseph's Church, at Ottawa, just completed, and considered one of the handsomest in the capital. He is now occupied in the improvement, or rather completion, of the interior of St. Patrick's Church, Montreal, in a manner worthy of this noble gothic building. Mr. Doran's aim is always to secure to the owner the best results within the limits of estimates, while his style of architecture is pure and symmetrical. He was born in Montreal and is a charter member of the "Province of Quebec Association of Architects" and took an active part in its organization. He is one of the city's progressive and public spirited citizens, a large owner of real estate and is a sound conservative business man as well as an architect of the highest professional attainments. Mr. Doran's handsomely fitted up offices are 40 x 50 feet in area, and are located in the Savings Bank Chambers, 180 St. James street.



JOHN LABATT'S LONDON BREWERY.

MONTREAL OFFICE, Delorimier Ave., near St. Catherine Street.

P. L. N. BEAUDRY, MANAGER

Referring to the brewing and malting interest in Montreal, we take great pleasure to mention this famous brewery, situated at London, Ontario, of which Mr. John Labatt is the energetic proprietor, and whose principal branch is located on Delorimier avenue, near St. Catherine street, in our city. This noted brewery was established in London, Ont., in 1828 by Mr. John Bulkwell, and passed in 1847 into the hands of Messrs. Labatt & Eccles. In 1854 Mr. John K. Labatt became sole proprietor, and conducted it till 1866, when he died, after a successful and honorable career. He was succeeded by his son, Mr. John Labatt, the present proprietor. The London brewery is one of the largest and best equipped

in Canada, and has a capacity of 60,000 barrels of ale, porter and stout annually. Only the best barley and hops that can be purchased are utilized, and these are handled in such a careful and scientific manner as to produce ale and stout that are absolutely unrivalled for quality, purity, flavor and uniform excellence. The product of this brewery is preferred by connoisseurs and medical men, and ranked as quite equal to English imported ales and stout, while the prices quoted for them are much lower. The Montreal bottling works are fully supplied with every convenience, etc., and quite a large number of men and several teams are employed here. A heavy stock of ale, stout and porter is always on hand, and orders for goods in wood or bottles are promptly filled. Mr. P. L. N. Beaudry, the manager, was born in Montreal. He first commenced business under the style of the Victoria Bottling Company in wines and liquors,

and among his various agencies he numbered that of John Labatt's London Brewery. The sale of ale and stout grew so rapidly and attained such a magnitude that he found it necessary to abandon other lines and devote his whole attention to the products of this brewery. The present building was then erected and Mr. Beaudry installed as manager. The building is a two-story brick structure, about 100 x 100 feet in area, the first floor being utilized for bottling, and the second as offices and for packing, shipping, etc. Mr. Labatt's ale, stout and porter were awarded medals at Philadelphia, 1876; Paris, 1878; Canada, 1896; Australia, 1877; Jamaica, 1891; and at Chicago, 1893, the highest points for ale and porter on this continent. He has agencies in Chicago, Omaha, Kansas City, and several other important cities in the United States, as well as in the Maritime Provinces and throughout the entire Dominion.

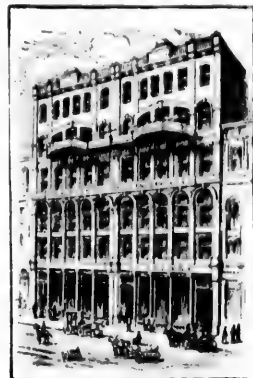


Photo-engraving in all its branches has no abler exponent in Montreal than Mr. J. G. Armstrong, who carries on business at No. 71A St. James street, under the corporate name of The Armstrong Photo-Engraving Company. Mr. Armstrong, although still a young man, has had an extended and valuable experience in the prosecution of this artistic industry. He founded his present business in 1878, and being a thoroughly qualified engraver, fully conversant with every detail and feature of this important industry and the requirements of the most critical patrons, he at once secured a large and influential patronage. Mr. Armstrong was at first located on Craig street, whence he removed to his present address in December, 1892. The premises here utilized by him are on the third floor, easy of access from the street, and are spacious and commodious, while every convenience is at hand for the successful prosecution of the business on a substantial basis. The works are fully equipped with all the latest improved machinery, apparatus and appliances, all work being executed by electric light, and employment is given to eleven skilled hands. The range of work embraces photo-engraving in all its branches, zinc etching, photo-litho transfers and half tone work, a specialty being made of fine relief work for high class illustrations. All orders are promptly executed, while the terms are most moderate.

D. RITCHIE & CO.

DOMINION TOBACCO, CIGARETTE AND SNUFF WORKS

— DALHOUSIE STREET —



THERE are very few industries that can compare with that of the manufacture of and trade in tobacco, cigarettes and snuff, either in the vast amount of capital invested, the enormous number of hands employed, or in the wide and important field over which its operations are spread. Montreal contains several prominent establishments in this line, among which a leading position must be assigned to that of Messrs. D. Ritchie & Co., one of the oldest and most reliable houses in Canada, which supplies a notable example of the extraordinary development that may be reached in the wholesale trade, especially when conducted upon sound, honorable and legitimate business principles. This celebrated firm was founded as long ago as 1862, and it quickly succeeded in acquiring a large, permanent patronage extending over all Canada, and now embraces in its export trade Great Britain, all sections of Europe and the West Indies, China, Japan and India. Messrs. D. Ritchie & Co. have created for themselves a high reputation for goods of unsurpassed quality and uniform standard of merit at a fair and reasonable price. Their tobaccos, snuffs and cigarettes are noted everywhere as the best that can be obtained, and their popularity is conclusive evidence of the skill and judgment displayed in the selection of material entering into their manufacture. They own immense warehouses in Virginia where the best procurable raw material is stored, and which is manufactured into high class grades of goods. Their material is purchased direct from leading planters in Virginia, and, purchasing as they do in such immense quantities, they can always rely upon selections from the finest growths of tobacco in that famous section. Messrs. D. Ritchie & Co. are the largest manufacturers in their line in the Dominion, fully eighty per cent. of the cigarettes and fine cut tobaccos, packed in ornate tins, being made at their factories. The large European trade controlled has necessitated the establishment of a foreign branch house on Bishopsgate Street, E. C., London, England, and others in all parts of the world. Up to 1885 they manufactured only tobaccos and snuffs, since which time they have been making cigarettes on a most extensive scale, the total output of their works aggregating a vast and imposing total. Their large works, covering an area of 20,000 square feet, are models in their line, equipped with every modern appliance, as are also their spacious warehouses at Wellington and Ann Streets, their offices being located on Dalhousie Street. Over 400 workmen are busily employed in the various departments, while the interests of the house are well attended to outside by keen and intelligent travelling salesmen. All their tobaccos have a pleasant aroma and fine flavor combined with a medium strength, and supply a sweet, cool smoke that is not always readily obtainable elsewhere. Their leading tobacco brands, combining all the most desirable qualities, include "Old Chum," "Derby," "Old Virginia," plug and cut. Their most popular brands of cigarettes, which have attained international fame, are "Hyde Park," "Athlete," and "Derby." This great business is managed with exceptional energy and ability by Mr. Mortimer Davis, its rapid and gratifying development being mainly due to the intelligent, earnest effort and rare executive talent he has displayed both in the interest of the house and its patrons. The advantages accruing by trading with this reliable and reputable house are manifold, the relations between Messrs. D. Ritchie & Co. and their patrons always being mutually pleasant and profitable.

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J. W. WINDSOR,

⌘ Packer of Canned Goods, ⌘

Office and Factory---Canal Bank.



AN important adjunct to the sauce and canned goods trade of the city of Montreal is the old established and representative house of Mr. J. W. Windsor, manufacturer of tomato catsups, sauces, etc., whose offices, factory, etc., are situated at St. Gabriel Locks, Point St. Charles. This prosperous and extensive business was established eighteen years ago in Montreal, with office and factory on Canal Bank. Mr. Windsor occupies a spacious three-story and basement building, 200 x 140 feet in size, which has lately been equipped with new and improved machinery operated by steam power, turning out all goods and specialties with cleanliness and in the best possible manner. Mr. Windsor manufactures extensively catsup and other sauces, Ice Castle and Royal brands of tomato catsups, and he also puts up carefully sweet corn, canned tomatoes, green peas, green and golden wax beans, tomato pulp, prepared pumpkin and squash, which are unrivalled for quality, purity and uniform excellence, and are the finest ever placed before

the public. Mr. Windsor also operates a large cannery at St. Eustache under the personal supervision of Mr. George Windsor, brother of the former, who has many years' experience in all lines of canned goods. The surrounding country of this cannery is famous for the production of the highest grade of sugar corn, tomatoes, etc., consequently enables the cannery to produce the very best article obtainable in our market. The goods are brought in fresh from the fields and canned immediately in the proper condition. We cannot recommend these goods too highly. It is unnecessary to make any comments on Mr. Windsor's other lines of goods, such as his famous Ice Castle lobster, salmon, mackerel, Boston baked beans, pears, peaches, etc., which are highly appreciated by the trade and a critical public in all sections of the Dominion of Canada and likewise in Great Britain and France, and has also taken a foothold in the United States. Mr. Windsor employs about from 250 to 500 hands, according to the season, and his payroll contributes considerably to the

welfare of the Dominion. Orders are carefully and promptly filled at the market prices, and the trade is strictly wholesale. The Ice Castle brands may now be had of any first-class grocer in the Dominion, and those desiring the best goods in the market should give them a trial before buying other brands. Mr. Windsor operates seven factories located at Miscou Harbor, N. B., Seal Cove, P. Q., Newport, P. Q., Cape Cove, P. Q., Little River, E. and W., P. Q., etc. The department of sauces, catsups, etc., is under the immediate supervision of Mr. E. E. Owens, of New York, who is a specialist of great repute, and this is a sufficient guarantee for the finest quality of goods. Mr. Windsor is a native of Dalhousie, Restigouche, N. B., but has resided in Montreal for the last 18 years. He is an honorable, able and energetic business man, who is promoting the commerce of Montreal with zeal and success. All his goods are prepared with the greatest care and cleanliness, and always command a ready sale, owing to their superiority and intrinsic merits, and the demand for them is rapidly increasing in all sections of the country.

Lesnard & Harris.

PLOMBIERS ET COUVREURS

Appareils a Eau Chaude et a Gaz

421 RUE CRAIG,

Montréal.



UN commerce ne demande plus de connaissances pratiques que celui qui pourvoit à la condition sanitaire, le chauffage, l'éclairage et la ventilation de nos maisons, et bâtisses publiques.

Depuis quelques années ces sujets ont été l'objet d'études scientifiques par des spécialistes et leurs efforts ont été couronnés d'un succès sans précédent et l'intelligence de ces travaux sont à l'avantage du public.

Dans cette ligne aussi importante l'atelier de MM. Lesnard & Harris au No. 421¹ rue Craig s'est acquis une réputation enviable et leur établissement est aujourd'hui reconnu comme un des principaux de la ville de Montréal. Cette maison fut d'abord établie par MM. Brodeur et Lesnard en 1888 les propriétaires actuels en ayant pris le contrôle dans le courant de l'année 1893 et continuent à posséder et à augmenter leur clientèle. Leur atelier et bureau sont munis de tous les appareils, machineries etc., utiles pour la confection et le bon fonctionnement des nombreuses commandes qui leur sont confiées et à lequel au-delà de cinquante ouvriers de première classe et d'expérience sont employés au plombage, posage d'appareils à gaz et à vapeur, ouvrages sanitaires, posage d'appareils de chauffage etc.

Une de leurs spécialités est la couverture en ferblanc, tôle galvanisée, ardoises etc. Toutes sortes de réparages sont exécutés promptement. Un stock considérable de tuyaux à gaz à eau chaude est constamment gardé ainsi que les tuyaux en plomb et en fer, baigns, closets, tuyaux en caoutchouc, éviers, bassins, chaudières, becs de gaz, etc., etc. Des estimés sont fournis promptement sur demande et les contrats les plus considérables sont remplis à des prix déliant toute compétition de maisons analogues de cette ville.

MM. Lesnard & Harris ont rempli des contrats très importants tels que le grand Séminaire, le Monument National, le Collège St-Jean-Baptiste, La Banque du Peuple rue St-Jacques, les résidences de Mr. Peter Gillespie Avenue Seymour, la couverture de la fonderie Clendinning à la Pointe St-Charles et un grand nombre d'autres résidences et bâtisses publiques dont l'énumération ne pourrait contenir dans ces colonnes. Les membres composant la société MM. Théophile Lesnard et Willie Harris qui sont à la hauteur de la position qu'ils occupent sont très respectés et intégrés en affaires. Ils sont des membres éminents, des Sociétés des Forestiers et des Artisans. Mr. Lesnard avant d'entrer en affaires fut pendant treize ans à l'emploi de MM. Eward et McDonald comme poseur de fournaies à air chaud. M. Harris a acquis son expérience en grande partie de la maison Brodeur & Lesnard, dont il était le gérant depuis au-delà de 5 ans avant d'entrer en société avec son associé actuel.

En terminant nous devons ajouter que dans n'importe quelle branche de leur commerce cette maison peut entrer en compétition avec n'importe quel autre établissement dans la même ligne, et ceux qui ont eu l'avantage d'avoir des relations avec cette maison sont heureux d'appuyer ces dires.

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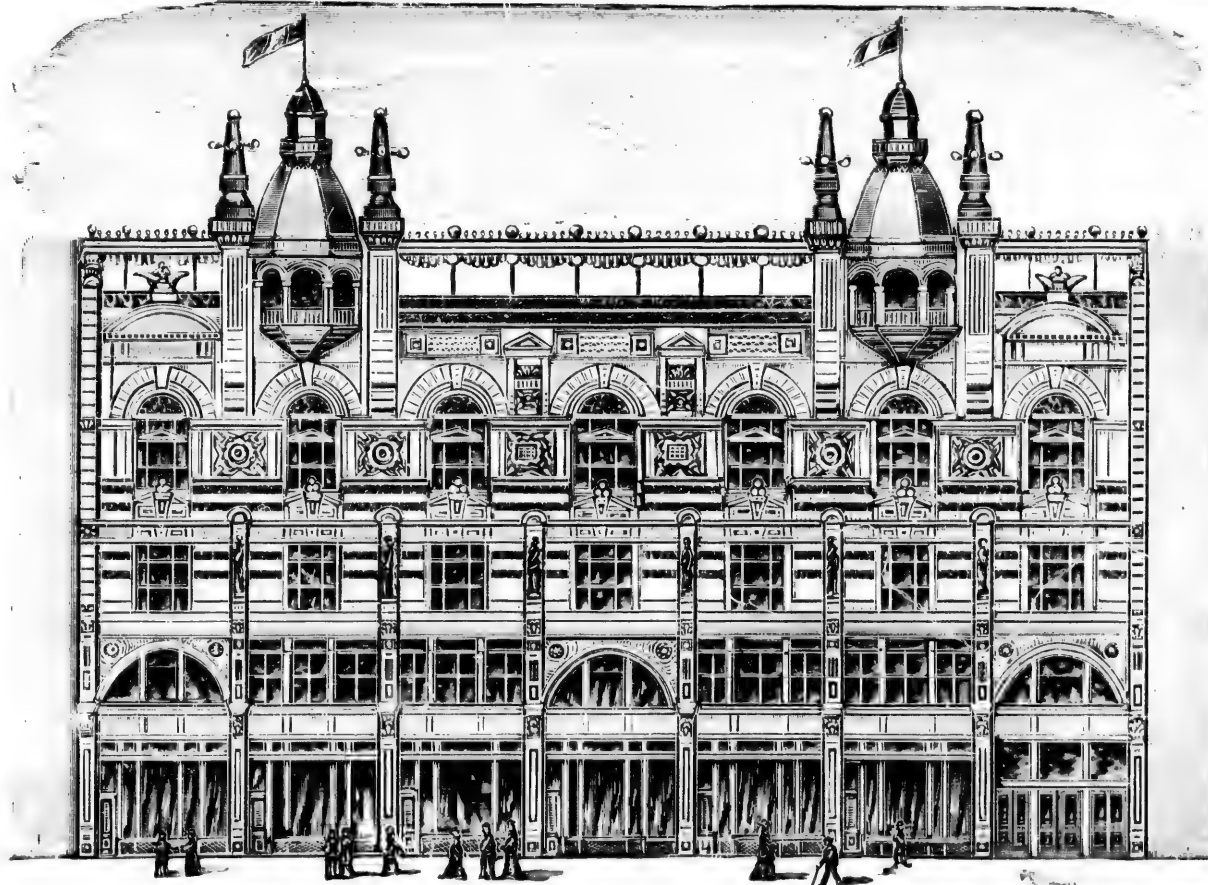
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MONUMENT NATIONALE.

Lessard & Harris, Plumbers, Steam and Gas Fitters, 421 1/2 Craig street, did the plumbing, gas and steam fitting in this building.

Chas Langlois & Co.

Produce Commission Merchants

241 ST. PAUL ST.

THE handling of food products on commission forms a very important factor in the general commerce of a thrifty and growing city like Montreal, while the position of the commission merchants is one of great utility and convenience both to producers and consumers, enabling each to secure their wants speedily and economically.

Prominent among leading firms in the city actively engaged in the produce commission trade is that of Messrs. Chas. Langlois & Co., whose office and store is situated at 241 St. Paul Street, corner St. Vincent St.

This extensive business was founded in 1881 by Messrs. Rodrigue & Langlois, who conducted it till 1883 when Mr. Chas. Langlois became sole proprietor.

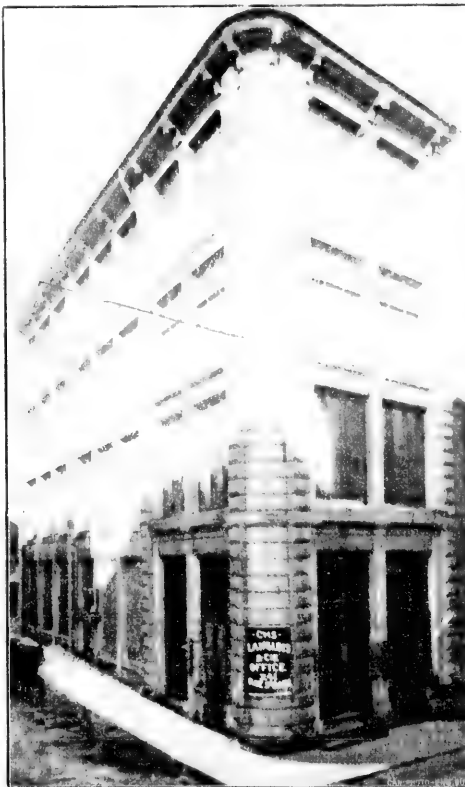
Mr. Langlois has excellent business relations with leading shippers and producers in all sections of the country, and is always enabled to offer substantial inducements to patrons. He occupies a spacious three story and basement building 25x100 feet in size on St. Paul St. and large cold storage warehouses at 161 Sanguinet Street and 428 LaGauchetière Street.

The warehouses have ample accommodation for storing 20,000 cases of eggs and 15,000 tubs of butter.

Mr. Langlois deals largely in butter, eggs, cheese, dressed hogs, lard, bacon, hams and makes a specialty of ear load lots of potatoes.

Having a ready and quick market, he is able always to handle the largest consignments and to make prompt and satisfactory returns to consignors and shippers.

He exports largely butter, cheese and eggs, and employs constantly 30 persons and makes when desired liberal advances on shipments. Orders are carefully filled at the lowest ruling market prices, and the Tel. call of the store is 122 and the office 2311. Mr. Langlois was born in St. Scholastique. He is highly esteemed in trade circles for his strict integrity and is a popular member of the Board of Trade, the Butter & Cheese Dealers Association, and Chambre du Commerce.



Chs. Langlois & Cie.

Marchands de Provisions,

241 RUE ST-PAUL

L'ADMINISTRATION de la vente à commission des produits alimentaires occupe une place très importante dans le commerce général des habitants d'une ville aussi progressive et économique que celle de Montréal. La position du marchand à commission est d'une très grande utilité et pour les producteurs et pour les consommateurs, chacun ayant à veiller à leurs intérêts économiques respectifs.

Parmi les sociétés commerciales qui occupent le premier rang activement engagées dans le commerce à commission des produits alimentaires de la Cité est celle de MM. Chs. Langlois & Compagnie dont l'office et le magasin sont situés au numéro 241 rue St. Paul coin St. Vincent cette maison importante de commerce fut fondée en 1881 par MM. Rodrigue & Langlois, lesquels dirigèrent les affaires jusqu'en 1883 époque à laquelle Mr. Chs. Langlois devint le seul propriétaire.

Mr. Langlois est connu très avantageusement des plus grands expéditeurs et producteurs des meilleurs produits du pays. Il occupe une bâtisse spacieuse à 3 étages et un sous-sol dont la dimension est de 25x100 pieds sur la rue St. Paul, un grand et profond entrepôt de marchandises au N. 161 rue Sanguinet et 428 rue LaGauchetière ces magasins et entrepôts contiennent 20,000 caisses d'œufs et 15,000 tonnes de beurre.

Mr. Langlois fait un commerce considérable de beurre, de vœufs, de fromages, de cochons morts, saindoux de jambon, lard fumé et fait une spécialité du commerce des patates par cargaisons de char ayant un débit prompt il peut toujours disposer des plus grandes consignations et donner immédiate satisfaction aux consignataires et aux expéditeurs. Il exporte sur une grande échelle le beurre, le fromage, et les œufs, et emploie actuellement 30 personnes à son service il fait qu'un ou deux des avances libérales sur les expéditions. Les ordres sont remplis avec le plus grand soin et au plus bas prix du marché. Le Téléphone du magasin est No. 122 et celui de l'office est 2311. Mr. Langlois est né à St. Scholastique il est très estimé parmi les hommes d'affaires par son intégrité dans ses transactions. Il est membre très populaire de la Chambre de Commerce et fait parti de l'Association des commerçants sur le beurre et le fromage et un des consignataires de la Chambre du Commerce.

DRAPEAU, SAVIGNAC & Co.

OF late years the subject of sanitation has received the careful study of practical men who make a specialty of sanitary plumbing and the perfection to which this industry has been brought is the best comment upon the intelligence that has been devoted to it. In this important business together with gas and steam fitting, tinning and roofing the old established house of Drapeau, Savignac & Co. has achieved a well earned reputation and is recognised as the largest and leading French firm in this line, enjoying the patronage and recommendation of the principal architects and builders, and holding a position of well merited distinction and honor for the high excellence of their materials and workmanship. This house was established in 1863 by Mr. Fabien Drapeau, who in March 1881, took into partnership Mr. J. R. Savignac, under the firm title of Drapeau & Savignac & Co. In March 1886, Mr. Alf. Demers became a joint partner with the above named gentlemen. On March 1 1889 a dissolution of the firm resulted in a re-organized co-partnership between Messrs. A. Demers, C. Brunet and O. Thérien the latter gentleman subsequently retiring, leaving the other two in present control under the old style of Drapeau, Savignac & Co. Under their guidance an extensive, influential and permanent patronage has been built up, the trade being both wholesale and retail and embracing in its territory not only the city but the entire province of Quebec. Messrs. Demers & Brunet are widely known for their improved modern methods of sanitary and general plumbing, gas, steam and hot water fitting of every description. With unlimited resources at their command they are enabled to take contracts of any magnitude, promptly and completely fitting up new buildings, remodelling and repairing old work, their charges being moderate. They employ 125 hands. They have done the roofing, &c., for the C. P. R., Windsor Street Station, the Art gallery in Phillips Square, the heating of the Nativity Church, the plumbing and heating of the Catholic Commercial Academy, on St. Catherine Street and George Bishop's College, the plumbing, heating and roofing on McGill College, roofing on Windsor Hotel, etc. They number among their customers over 1500 leading concerns. They occupy a building, 60x168 feet in dimensions, located at No. 140 St. Lawrence Street. They carry a stock valued at \$25,000 comprising stoves, heaters, kitchen utensils, cutlery, lamps, gasoliers, brackets, globes, and hollow ware.

Mr. A. Demers was born in Châteauguay, Québec, he is about 55 years of age and is a practical plumber and steam-fitter of thirty years experience. Mr. Brunet was born in St. Vincent de Paul, and was foreman of the roofing department under the late Mr. Drapeau and is an expert roofer. They are both possessed of sound, practical knowledge of every technicality connected with their important industry.

DRAPEAU, SAVIGNAC & Cie.

DEPUIS plusieurs années la conservation de la santé publique a été l'objet d'une étude soignée de la part des hommes pratiques qui font de la salubrité et la perfection qu'elle atteint cette industrie est la meilleure recommandation de ceux qui s'y sont consacrés. Dans cette importante branche de commerce s'voir réunis : gaz, appareils à vapeur, ferblanterie et toitures, la maison depuis longtemps établie de Drapeau Savignac & Cie, a obtenu une réputation bien méritée, et est reconnue comme étant la plus grande et la première maison Canadienne-Française dans cette ligne. Ils jouissent du patronage et de la recommandation des principaux architectes et entrepreneurs. Cette maison fut fondée en 1863 par M. Fabien Drapeau qui, en Mars 1881, prit comme associé M. J. R. Savignac sous le nom de commerce Drapeau & Savignac. En Mars 1886 M. Alphonse Demers devint adjoint comme associé aux Messieurs susmentionnés. En Mars 1889 après la dissolution de cette société, une autre organisation entre MM. A. Demers C. Brunet & O. Thérien. Ce dernier ensuite se retira, laissant aux deux autres le contrôle des affaires sous l'ancien nom Drapeau & Savignac & Cie. Sous leur direction les affaires devinrent tellement prospères, que la clientèle fut une des plus considérables en peu de temps. Ils ouvrirent une maison de gros et de détail, et leur commerce se répandit non seulement dans la province de Québec mais dans tout le Dominion. MM. Demers & Brunet sont avantagusement connus pour leur nouvelle méthode de plomberie sanitaire et général, tels que gaz, appareils à vapeur et à eau chaude, et de toute description. Avec des ressources illimitées ils peuvent recevoir toute commande, pouvant poser promptement et accomplir les appareils dans toutes nouvelles bâtisses et réparations. Dans leur atelier ils emploient en moyenne 125 hommes des plus habiles et envoient dans toutes les directions de la province leurs ouvriers les plus expérimentés pour l'exécution de leurs ordres. Un grand nombre de leurs ouvrages sont visibles dans les principales bâtisses de cette ville on remarque la toiture etc. à la station du C. P. R. rue Windsor, la galerie des Arts au Carré Phillips, les appareils de chauffage de l'église de la Nativité et de l'Académie Commerciale catholique rue Ste-Catherine et le collège George Bishop. Le plombage, chauffage et toiture du McGill College et un grand nombre de résidences privées. Leur édifice occupe 3 étages, 60x168 pieds de dimensions, situé au No 140 rue St-Laurent. Leur magasin contenant une ligne variée de poêles, etc., ustensiles de cuisine, coutellerie, lampes, gazeliers, bragues, globes.

Ils ont toujours conduit leurs affaires avec énergie habileté et sont toujours les premiers s'ils s'agit d'adopter, ou d'introduire quelques améliorations modernes.



C. ROBILLARD & CO.

PROMINENT among the reliable manufacturers of soda and mineral waters in this section of the City of Montreal is the firm of Messrs. C. Robillard & Co. whose office and works are situated at 209 St. Andre St. This steadily increasing and prosperous business was established in 1886 Mr. C. Robillard, being the active and Mr. E. Mathieu the silent partner.

Mr. Robillard has had long experience, and is an expert in the manufacture of aerated waters. The premises occupied comprise a spacious two story and basement building 120x40 feet in size, the basement being devoted to storage the first floor to manufacturing, and the second floor also to storage. The factory is fully supplied with the latest improved apparatus, machinery and appliances operated by steam power. Here 25 skilled hands are constantly employed who turn out large quantities of ginger ale, Soda water, Cider, Root beer, Ginger Beer, Mineral waters, etc. The goods of Messrs. C. Robillard & Co. are highly prized by all lovers of carbonated waters on account of their absolute freedom from adulteration, and the great quantity of Carbonic acid gas with which they are charged. They promptly fill orders at the lowest possible prices, and supply many of the leading druggists confectioners hotel keepers grocers and others in the city and its vicinity, and their trade also extends throughout the Provinces of Quebec and Ontario. The output of the works is 1200 dozen bottles daily.

Mr. Robillard was born in Lavaltrie, Quebec, and was formerly engaged in the grocery business.

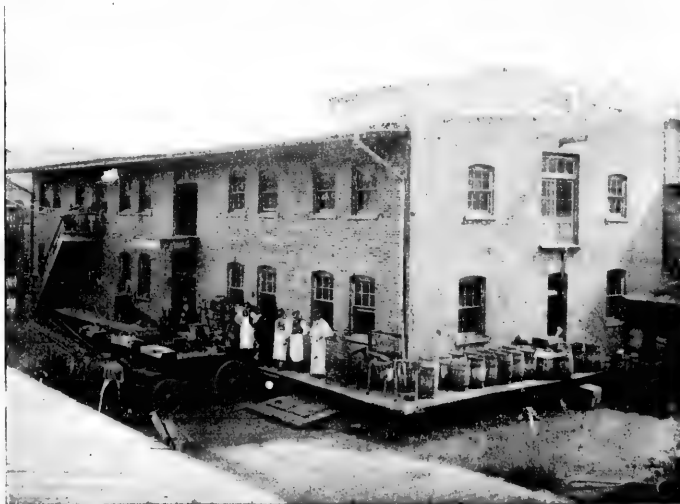
He is widely known for his energy and strict integrity, and is a popular member of the Chambre du Commerce and also of St. Joseph's, St. Peter's and the Artisan Canadian Societies.

Mr. E. Mathieu, the silent partner, is a native of Lachenaie and is a popular wholesale wine merchant in Montreal.

Messrs. C. Robillard & Co. use only the finest and best

materials in the manufacture of their goods, which are general favorites wherever introduced owing to their superiority, flavor and intrinsic merits.

The office is nicely fitted up, and the Bell Telephone call is 6102.



C. ROBILLARD & CIE.

CTABLE en 1886, la manufacture de Sodas, Ginger ale, Eau Minérales etc., de MM. C. Robillard & Cie. qui est situé au No. 209 rue St. André a toujours progressé et est devenue si prospère qu'elle emploie actuellement 25

ouvriers compétents et tous les jours 1200 douzaines de boissons gazeuses sortent de leur établissement. Les associés sont MM. C. Robillard & E. Mathieu. Le premier a une grande expérience et est un expert dans la manufacture des eaux gazeuses.

Leurs ateliers qui ont une dimension de 40x120 pieds comprennent deux étages et un sous sol. Le sous sol et le deuxième étage sont adaptés à l'emmagasinage et le premier à la manufacture.

Les améliorations et machineries les plus modernes sont en fonctionnement par la vapeur, et les sodas, ginger ale, ginger beer, cidre, root beer eaux minérales, etc. sont préparées et embouteillées. Leur marchandise est appréciée par tous à cause de leur préparation de leur bon goût. Les ordres sont promptement exécutés et aux plus bas prix du marché et leur clientèle se compte parmi les meilleurs hôtels, pharmacies épiceries etc. de cette ville et des environs et leur commerce à aussi une grande extension dans toute la Province de Québec et d'Ontario.

Mr. Robillard est né à Lavaltrie et fut pendant plusieurs années dans le commerce d'épicerie et est reconnu comme un homme énergique et intègre et est un membre de la Chambre de Commerce et des sociétés St. Joseph St. Pierre et des Artisans.

Mr. E. Mathieu son associé est natif de Lachenaie et est un marchand en gros dans les vins.

Mess. C. Robillard & Cie. ne se

servent de matériaux de première classe pour leur manufacture et leurs liqueurs sont les plus favorisées à cause de leur supériorité et autres mérites.

Le téléphone Bell No. 4002 est en connection avec leur bureau

MICHAUD, LEFEBVRE & Co.

THE importance of the boot and shoe industry to Montreal cannot be overestimated. Here are located the leading houses of the kind in the Dominion and prominent among the number is the widely and favorably known house of Messrs. Michaud, Lefebvre & Co., whose extensive factory is so centrally located at the corner of Montcalm and Robin streets.

The business was founded by Mr. F. Michaud some sixteen years ago, and he early developed a flourishing trade, which has since required repeated enlargements of facilities.

The building now occupied has recently had to be greatly enlarged by an addition 30 feet by 50, the present premises being 50 feet by 100 in dimensions, and three stories in height, substantially constructed of brick.

The firm have equipped it throughout with the latest improved machinery and appliances, including the best machines for pegging, sewing, turning &c., all run by steam power. About 125 hands find steady employment and the output of the factory averages 40 cases a week, a specialty being made of fine and medium grades of boots and shoes for men, ladies, misses and children.

The partners devote close personal attention to all the processes of manufacturing, and the factory is a noted one throughout, attracting attention by reason of the order and system maintained. Only the best quality of leather and skins, linings, findings &c., are used here, while the styles include all the latest novelties for each season.

It is the talk of the trade, that this house quotes prices which cannot be duplicated elsewhere. There are several reasons for this, one is the careful purchasing of leather, and good system in factory &c., and another important one, is that the firm does not employ travellers, but sells direct from the warehouse to the dealers. This enables MM. Michaud, Lefebvre & Co. to give

buyers the benefit of the money saved by having no travellers, and with such splendid goods as these the dealer can always have a flourishing trade, and at such low prices, give bargains unattainable elsewhere.

M. Michaud is a strict business man, and a recognized authority in the boot and shoe industry. He is one of the most enterprising and progressive men in the trade. So is M. G. Lefebvre, formerly of the old firm of Lefebvre Frères & Co., shoe manufacturers of Jacques-Cartier street. He is a young and practical manufacturer. M. A. Lambert is a young business man of ability, formerly a traveller in the hardware trade, and an active member of the Dominion Travellers Association. Jobbers and dealers who seek the best made goods at the most moderate prices, cannot do better than place their orders with this responsible house, which is without any exception the leader in its line, and is prepared to offer such substantial inducements in every line.

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MICHAUD, LEFEBVRE & Cie.

ON ne saurait trop évaluer l'importance de l'industrie des chaussures à Montréal. On y voit les plus grands établissements du genre en Canada, au premier rang se trouve l'importante manufacture de MM. Michaud, Lefebvre & Cie., si avantageusement connue et situé au coin des rues Montcalm et Robin.

Cette maison fut fondée par Mr. F. Michaud, il y a plus de 16 ans et dès le début ce dernier fit un commerce florissant, qui n'a fait que prospérer depuis, à ce point qu'il a fallu agrandir la manufacture pour répondre à la demande de ses produits. Tout dernièrement encore, on y a ajouté un rallonge de 50x30 pieds et elle se trouve avoir aujourd'hui 100x50 pieds. C'est une belle construction en brique solide haute de 3 étages.

Les manufacturiers y ont installé les machine-

ries les mieux perfectionnées, pour cheville, coudre, etc., le tout au pair la vapeur. Environ 125 ouvriers et ouvrières y trouvent un travail permanent et la production atteint une moyenne de 40 caisses de chaussures diverses par semaine. On y fait une spécialité des chaussures fines et de qualité moyenne pour hommes, femmes, enfants.

Les associés se sont fait une règle de surveiller eux-mêmes les différents procédés de fabrication et leur manufacture jouit partout d'un grand renom qu'elle s'est surtout acquis par l'ordre et le bon système qu'on y maintient. Ils n'emploient que des cuirs, de 1ère qualité et leurs chaussures comprennent tout ce qu'il y a de plus nouveau à chaque saison. C'est un fait reconnu sur le marché que les prix de cette maison ne se rencontrent nulle part ailleurs, et cela pour plusieurs raisons, entr'autres à cause du grand soin apporté dans l'achat du cuir et de l'excellent système maintenu dans la manufacture et aussi parce que la maison n'emploie pas d'agents voyageurs mais qu'on y vend directement aux détailliers. MM. Michaud, Lefebvre & Cie., sont ainsi bénéficiers leurs clients de l'épargne de 15 commissions que les autres marchands paient à leurs agents, et grâce à la qualité de leur marchandise et à leurs prix, le détaillier peut augmenter rapidement sa clientèle et lui offrir des avantages qu'on ne saurait rencontrer ailleurs. Mr. Michaud est un homme d'affaires et compétent dans son commerce.

C'est un de nos hommes les plus entreprenants, de même Mr. G. Lefebvre de l'ancienne maison Lefebvre Frères & Cie., fabricant de chaussures. Mr. A. Lambert était autrefois dans le commerce de feronneries, membre de l'Association des Voyageurs du Canada. Les marchands en gros et détailliers en quête de marchandises de 1ère qualité à des prix modérés, ne peuvent faire mieux que de confier leurs ordres à la maison Michaud Lefebvre & Cie., qui est sans contredit une des plus importantes de ce genre en cette ville, et qui offre d' aussi grands avantages.

T. Prefontaine & Co.

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THE Lumber business is one that cannot be surpassed by any of the most important branches of commerce in Montreal. It is substantially a national industry, and among the leading firms in this

line are Messrs. T. Préfontaine & Co., who keep always in their extensive yards a choice assortment of Pine, Spruce, Hemlock, Lath, Shingles, Hardwood lumber and timber, &c., of every quality and dimension.

Their headquarters are centrally located at the corner of Napoleon and Tracey streets, in the town of St. Cécile, The firm was started by Mr. Toussaint Préfontaine, in 1884 and conducted by him until 1891, when he entered into partnership with Mr. H. Bourgoin.

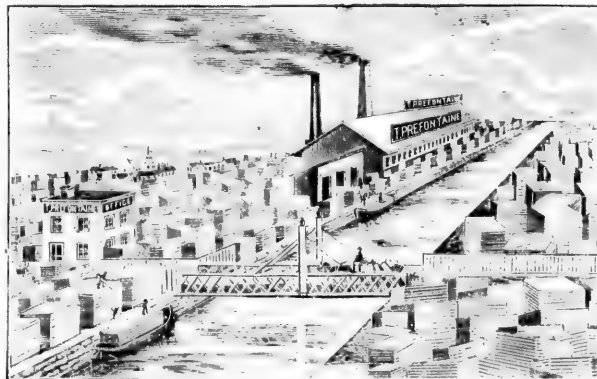
Mr. Préfontaine is one of our oldest lumber dealers. From 1871 to 1884, he was doing a flourishing business, in the east end of the city of Montreal.

Mr. Bourgoin was formerly in the well known firm of Bourgoin & Thibault, also lumber merchants.

Messrs. T. Préfontaine & Co. have lumber yards about 200,000 square feet in area at the Lachine Canal, and this enables them to cater to the most important trade, and the amount of

their annual sales is considerable.

Mr. Préfontaine is one of the leading members of the Chamber of Commerce of Montreal. Chief Office : Bell Telephone 8141.



T. Prefontaine & Cie

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Parmi les branches de commerce les plus importantes dans la ville de Montréal il n'y a pas de plus remarquable, et radicalement Canadienne que celui de bois de service. Nous remarquons parmi les principales maisons activement en-

gagées dans cette importante industrie celle de MM. T. Préfontaine & Cie, dont l'assortiment comprend : Pin, Epinette, Pruche, Lattes, Bardeaux, Bois francs, etc. de toute qualités et dimensions en quantité considérable.

Leur bureaux principal est situé coin des rues Napoléon et Tracey, Ste-Cécile. Cette florissante maison d'affaires fut fondée en 1884 par M. Préfontaine, qui la conduisit jusqu'en Juin 1891, lorsqu' s'associa M. Bourgoin. M. Préfontaine est un des plus vieux commerçants dans cette industrie, de 1871 à 1884 il faisait de grandes affaires dans la partie Est de Montréal. M. Bourgoin était autrefois de la maison bien connue 'Bourgoin & Thibault' aussi marchand de bois.

MM. Préfontaine ont en leurs possession des cours à bois d'environ 200,000 pieds carrés le long du canal Lachine, ce qui leur donne le plus grand avantage pour faire leur commerce.

Leurs ventes annuelles atteignent un chiffre considérable.

M. Préfontaine est un des principaux membre de la chambre de commerce de Montréal.

Bureau principal : Bell téléphone No. 8141.



A. DUBOIS & CO.

MANUFACTURERS OF
RELIABLE FOOTWEAR.
99 KING STREET.

THE boot and shoe industry of the Metropolis stands second to none. In its ramifications, its product is probably the most extensively distributed of any line of manufactured goods, and is thus a most important factor in promoting the commercial supremacy of this great city.

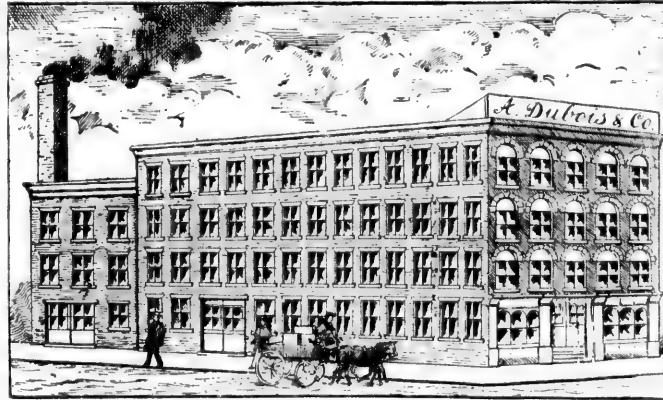
In this connection special mention should be made of Messrs. A. Dubois and Co., whose experience and manufacturing facilities stand unrivalled throughout the trade.

Their factory is situated at No. 99 King street, and is a fine four story building, 40 feet by 110 in dimensions. The establishment is equipped in the most thorough, modern manner throughout and is a model of system and perfect organization. The arrangement of the departments is as follows: First floor, office and stock; 2nd floor, cutting Dept.; 3rd floor, finishing and bottoming; 4th floor, fitting dept. In every detail, this factory shows the exercise of sound judgment and of great experience, and the product fully sustains the high reputation of the proprietors, enjoyed by them, though long years of successful boot and shoe manufacturing.

The present firm employs upwards of 150 hands; all the improved shoe manufacturing

machinery known has been introduced, while the proprietors exercise a personal supervision. The factory has a capacity of from 80 to 100 cases weekly, and the goods are in demand with the best class of trade, throughout the Dominion and Newfoundland. Quality is ever the first consideration with Messrs. Dubois & Co., they select their leather, skins and findings with the utmost care; their lasts are true to the correct styles, while workmanship and finish are in every respect perfect.

They are thoroughly practical, understanding



every detail of the business, and are in every way fitted to conduct a great and flourishing trade.

The firm is unusually well prepared to conduct this industry upon a scale of increasing magnitude, confident of giving the utmost satisfaction, both to the dealer and the wearer as to prices and quality.

A. DUBOIS & CIE.

PARMI les manufacturiers de chaussures de Montréal, se trouvent aujourd'hui MM. A. Dubois & Cie., 99 rue King.

Leur manufactory qui occupe 4 étages de 40 x 110 pieds, est pourvu des machineries les plus modernes, et est un modèle, à cause de sa parfaite organisation. La disposition des départements est comme suit: Les bureaux et le stock sont au premier étage. En deuxième se trouve le département des tailleurs; au troisième le finissage, et au quatrième les fournitures.

150 ouvriers y sont employés, et sont sur la surveillance immédiate des propriétaires, et la capacité de leur manufactory est de 80 à 100 caisses par semaine, et leurs marchandises sont en demande par la meilleure classe d'acheteurs de la Puissance et de Terre-Neuve.

Dans tous les détails cette maison montre beaucoup de jugement et une grande expérience des affaires, et leurs produits peuvent soutenir la concurrence, ayant été dans le commerce de chaussures pendant de nombreuses années.

MM. A. Dubois & Cie choisissent leur cuir et fournitures avec le plus d'attention possible, leurs élastiques sont de qualité supérieure et le goût ne fait pas défaut à leur marchandise dont l'ouvrage et le fini est parfait sous tous rapports.

MM. Dubois & Cie sont préparés à faire un succès de leur entreprise, et tous les marchands de chaussures aussi bien que le public saura reconnaître leurs marques, et leur assurer une clientèle qui n'aura pas d'égale à Montréal.

Chs. Desjardins & Co.

THE name of Desjardins has become nationally prominent in connection with the wholesale and retail trade in high class hats, caps and fur goods of all descriptions and to day the house of Messrs. Charles

Desjardins and Company, is the leading one in Montreal and in fact in the Dominion devoted to this branch of trade. The business was established about 20 years ago by Mr. Desjardins in the present desirable location No 1537 St. Catherine St and has now come to be the recognized Central Emporium for fine furs, hats, caps, &c. It is a substantial three story and basement building, 100 feet by 125 in dimensions, most handsomely fitted up with fine hard wood cabinets and showcases and throughout the whole establishment the display of furs, fur goods, etc., is unquestionably the finest in Montreal. Mr. Desjardins is the most capable and experienced merchant in his line and being a direct importer and personally doing all his own buying, is enabled to offer substantial inducements as to prices and quality which cannot be duplicated elsewhere. He crosses the Atlantic every year for the purpose of buying in the markets of Paris, London, Leipzig and Moscow, and selecting all the correct fashionable styles which he is always the first to display in spring and fall. The arrangement of the departments is as follows: 1st. flat is devoted to general furs and hats retail, with showcases full of stylish hats, caps, millinery, and fine furs. The fur garments, such as jackets, mantles, capes, &c. are shown on second flat, where are all sizes in best Alaska Seal Skin, Persian Lamb, Otter, Mink, &c. On this floor is also a large stock of robes. In the work-shop, 125 hands are employed, and Mr. Desjardins manufactures hats, fur coats and garments, and some idea of the magnitude

of this business may be gathered, when we state that the firm carry a stock of upwards of \$400,000.00 in value, and do a business of enormous magnitude, numbering the first families of Montreal among their permanent customers. The success won by Mr. Desjardins is due to his strictly honorable, enterprising me-



thods. No old, motn eaten, ou of date stock is ever found on his shelves, on the contrary, all is new, fresh and stylish. Buying with such judgment, and in large quantities direct for cash, Mr. Desjardins is enabled to quote prices that are below those elsewhere, while all goods are perfect in materials, make and finish.

CHS. DESJARDINS & CIE,

LE nom de Desjardins est devenu éminent parmi ceux qui font le commerce en gros et en détail des chapeaux de première classe, casques et fourrures de toutes descriptions et aujourd'hui Messrs Chs. Desjardins & Cie., est une de celle qui occupe le premier rang

dans Montréal. Entièrement devoués dans cette branche de commerce en gros et en détail M. Desjardins ouvrit son établissement il y a 20 ans dans le magnifique magasin qu'il occupe encore actuellement au No 1537 rue Ste. Catherine et devenu depuis, un des plus grands entrepôts et des mieux assortis dans cette ligne la bâtisse se compose de 3 étages dont les dimensions du soubassement sont de 100x125 pieds et d'un fini parfait. M. Desjardins est un des marchands les plus expérimentés dans sa ligne d'importations direct des autres pays, tous les ans il traverse l'Atlantique pour faire ses achats sur les marchés de Paris, Londres, Leipzig et Moscou etc., et fait un des plus beaux choix de marchandises pour les modes du printemps et d'automne, le 1er étage est pour le commerce général des fourrures et chapeaux au détail, dans le 2me étage se trouve les peaux de toutes grandeurs le Mouton de Perse, (seal), Loutres, etc. dans le 3me étage est l'atelier où l'on emploie 125 ouvriers occupés à la confection des chapeaux, casques en fourrure habits et vêtements de tout genre.

Mr. Desjardins doit à son esprit d'entreprise et à son inattaquable honorabilité dans les affaires, son grand succès. Les marchandises sont renouvelées tous les ans.

Il est également estimé parmi les hommes d'affaires anglais et français et aussi un des membres actifs de la Chambre de Commerce, citoyen aimable cherchant en toute occasion à promouvoir les intérêts des habitants de Montréal.

OLIVIER LIMOGES.

THE vast extent of the building operations in Montreal and throughout the Province, creates a constantly growing demand for the highest quality of Lime. In view of inferior grades being offered for sale, it is of value to the public to give some

accurate information as to the extensive lime burning business of Mr. Limoges, the leading manufacturer in Canada of the very highest grade of pure snow white lime. Mr. Limoges established this business 15 years ago and early secured for his product, the patronage of the leading builders, masons and bricklayers of Montreal and vicinity. He had to repeatedly enlarge his facilities, and four years ago removed to his present location, No. 477 Papineau road, where his works cover an area of 500 x 100 feet. Here Mr. Limoges has erected four immense kilns each one burning 40,000 lbs. of pure lime per day. These kilns are of modern design and equipment, the largest and best of their kind in the city. Mr. Limoges secures his supply of limestone from the famous beds at St. Michel, nine miles from Montreal. He owns and operates large quarries there, and has the advantage of the finest limestone in the Dominion for the purposes of lime burning. The features of his lime are strength, quick setting in mortar or plaster, and wonderful adhesive qualities. No such a pure or white lime as this can be found in the market, and bricklayers and stone masons greatly prefer it. Mr. Limoges was born at St. Michel, and has always been actively engaged in this industry, and is the recognized leading authority therein. His ability, energy and skill are the basis of his success in this staple branch of trade, and his methods retain for him the en-

tire confidence of the commercial and financial world. The lime produced by him is recognized by the leading builders of Montreal as the best they have ever used, and its sales are annually enlarging. Purchasers can fully rely on Mr. Limoges permanently maintaining the highest standard of excellence.

du public demande qu'on lui donne quelques informations exactes comme par exemple l'immense commerce de chaux de M. Limoges le principal manufacturier, en Canada, de la meilleure, la plus pure et la plus blanche chaux que l'on puisse désirer. M. Limoges établit ce commerce il y a 15 ans et peu après il s'était assuré le patro-

nage des principaux entrepreneurs maçons et briquetiers de Montréal et des environs. Son commerce s'accrut si rapidement que 4 ans après il déménageait au local actuel No 477 Chemin Papineau. Ses fours couvrent une superficie de 500 x 100 pieds. Ici M. Limoges a construit 4 immenses fourneaux, chacun brûle 40,000 livres de pure chaux par jour. Ces fourneaux sont d'un style tout nouveau et son équipe, tout ce qu'il y a de mieux de cette sorte dans la ville. M. Limoges s'assure sa quantité nécessaire de pierre à chaux des fameux lits de St. Michel, neuf milles de Montréal. Il possède et travaille la de grandes carrières et s'engage d'en extraire la plus belle pierre à chaux de la Puisseance. Les qualités de sa chaux sont la force, et la vitesse avec laquelle on peut la placer en mortier ou plâtre, son admirable adhérence. Aucune chaux aussi pure, aussi blanche que celle-ci ne peut-être trouvée sur le marché et les briquetiers et maçons la préfèrent à toute autre.

M. Limoges n'aquit à St. Michel et fut toujours activement occupé dans cette industrie et est reconnu comme un des plus

expérimenté dans cette ligne. Son immense succès est dû à son habileté et son énergie, sa conduite dans le commerce lui a obtenu l'entière confiance de la classe financière et commerciale. Les acheteurs peuvent compter entièrement sur Mr. Limoges comme ayant toujours en main la meilleure chaux



OLIVIER LIMOGES

LE grand nombre de bâtisses en constructions, surtout à Montréal et même dans toute la province ne font qu'accroître les constantes demandes pour la chaux la première qualité

Vu les qualités inférieures qu'on offre en vente, l'intérêt

JOSEPH ROY.

THE business of the sanitary plumber and gas-fitter, is one requiring considerable experience and skill in its scientific application, and is represented in Montreal by none so well as Mr. Joseph Roy, whose store is located at 681 St. Lawrence St.

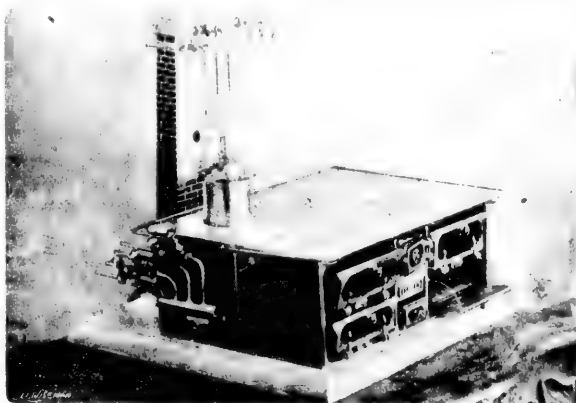
This business was established in 1883 by Mr. Roy, who is highly endorsed for the superiority of his work by leading builders and property owners. His store is fitted up with every convenience, and he keeps constantly on hand lead and iron pipe, sinks, wash basins, bath tubs, water closets, sheet lead and tin, faucets, gas and steam fittings, etc.

He makes a specialty of fitting up baths and sinks, connecting defective plumbing, and preventing the escape of noxious gases into buildings and dwellings.

Estimates are furnished and contracts entered into for the plumbing, ventilating, lighting and heating of buildings in a scientific manner, and the trade is chiefly local, while the prices for all work are extremely just and moderate. Mr. Roy is the manufacturer of the Patented Kitchen Furnace for Colleges, etc., which is now used in the Villa Maria Convents at Three Rivers and Montreal, Convent in London, Ont., and likewise in the principal convents and colleges in Canada. He has lately done a large amount of plumbing for St. John Baptiste College, St. Henri Academy, Hotel de Ville, St. Henri, etc., to the entire satisfaction of patrons. Ten first class workmen are constantly employed, and all work is carefully supervised by Mr. Roy, who is greatly respected for his strict pro-

bity. Mr. Roy is a native of Montreal, and a popular member of the Artisans Canadian Society, and of St. Peter and St. Joseph societies.

The Patent Range is also in use at Windsor, Ont., London, Ont., Toronto, Ont., and a large trade has been contracted for Spring 1894. It has downward and horizontal flues, preventing all smoke from ascending upward, thereby keeping everything clean. We commend those in want of such to write—Jos. Roy, 681 St. Lawrence st.



JOSEPH ROY.

LE magasin et ateliers de M. Roy sont situés au No. 681 rue St. Laurent. Etabli depuis 1883 comme plombier, ferblantier, couvreur, etc., M. Roy a su se créer une position enviable parmi les entrepreneurs de Montréal. La qualité du travail sortant de ses ateliers a toujours été la cause de ses succès, et

les constructeurs désireux d'avoir de la bonne ouvrage, savent le retrouver à l'occasion. Son magasin est toujours bien assorti dans toutes les fournitures servant au plomberg les tuyaux de fer et de plomb, les busses, baigns, water closets, le ferblanc, la tôle, appareils à gaz, etc. Il fait une spécialité du posage des baigns, eviers, la réparation des connexions défectueuses dans le plomberg, etc. Des estimés sont fournis, et les contrats pour plomberg, ventilateurs, éclairage

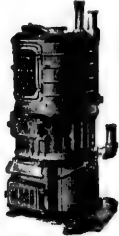
et le chauffage des bâtisses sont conduits d'une manière qui ne laisse rien à désirer sous le rapport sanitaire, et ses prix sont très modérés. Il est aussi le manufacturier du fameux poêle de cuisine spécial pour les cottages et convents, et déjà au-delà de 200 ont été vendus et posés, parmi lesquels se trouvent l'Hôpital St. Joseph de Windsor, Ont., l'Hôpital des Orphelins St. Joseph, London, Ont., les Sœurs du Précieux Sang de Toronto, les Dames de la Congrégation de cette ville, etc. Cette patente est certainement supérieure à tout ce qui a été inventé jusqu'à ce jour, et est reconnu par les meilleurs experts comme ce qu'il y a de mieux dans toute la Puissance et même aux Etats-Unis. M. Roy a aussi travaillé de plomberg pour le Collège St. Jean Baptiste, l'Académie St. Henri, l'Hotel de Ville de St. Henri,

etc., et toutes ses entreprises ont donné pleine satisfaction. Dix ouvriers de première classe sont constamment employés sous sa direction.

M. Roy est un membre populaire des sociétés des Artisans et de l'Union St. Pierre et St. Joseph, et est très estimé de tous.

Les personnes qui auraient besoin de ce poêle perfectionné, feraient bien de se mettre en communication avec M. Roy. 681 rue St. Laurent.

Pelletier et Brosseau



Cette maison fut fondée en 1883 par MM. Leclaire & Pelletier qui en ont conduit jusqu'en 1886 lorsque la société changera en MM. Godefroi Pelletier et Henri Brosseau en ont pris le contrôle. Ces Messieurs sont des ouvriers pratiques dans toutes les lignes et au courant de tous les détails concernant leur genre d'affaires.

Leurs ateliers comprennent deux étages de 20x115 pieds en dimension sont munis des meilleurs appareils et au delà de trente ouvriers sont constamment employés à remplir les nombreuses commandes qu'ils ont en mains et quelques-uns de leurs contrats feront mieux connaître l'importance de leur établissement. Ils ont fait tout le plomage la couverture etc, du Collège du Mont-St-Louis des Frères de l'Ecole Chrétienne rue Sherbrooke.

Le posage des appareils de chauffage et le plomage de la Cathédrale de Valleyfield P. Q. des églises St-Gabriel, Ste-Brigitte, des églises suivantes dans la Province de Québec, de Bryson, de Stanbridge, de Elmer, de Emtrun, de Standfold, l'église St-Antoine de Montréal l'église du Sacré-Cœur à Ottawa Ont. de la prison de Bryson, du couvent de Lachine, et d'un grand nombre d'autres édifices et résidences privées. Ces Messieurs ne se servent que de matériaux de première classe et leurs ouvrages ne sont pas surpassés pour la durée et la qualité.

Leurs prix sont à la portée de tous et leur assortiment en magasin est considérable en fournitures de plomage, appareils à gaz et à vapeur tuyaux en fer et en plomb, évier, water closets, zinc en feuilles, fixtures à gaz etc. Les ordres sont promptement exécutés et avec attention et le Téléphone Bell No 1827 est en connexion avec leur atelier.

M. Pelletier est né à Québec et M. Brosseau de La Prairie P. Q.

Ils furent tous deux à l'emploi de MM. Dublois & Char-

pentier et sont considérés des ouvriers de première classe. Tous deux sont membres de l'Ordre Indépendant des Forestiers et de la Société des Artisans et M. Pelletier est de plus membre de l'Union St Joseph et M. Brosseau membre de l'Association des Plombiers.

—10:—

A. L. Hurtibise & Cie.

Il n'y a pas de plus importante agence dans le développement du trafic et du commerce de Montréal, que celui de la commission sur les produits qui sont importés ici sur une grande échelle et les maisons dans ce commerce sont remarquées pour leur esprit d'entreprise et de progrès. Dans les premiers rangs se trouve la maison de M. A. L. Hurtibise & Cie., marchands de foin, paille, grains, fleur etc. dont l'office général est au No. 42 Caré Jacques-Cartier les entrepôts étant sur la rue Mills, Pointe St Charles, rue Maisonneuve et dans Hochelaga.

M. A. L. Hurtibise est le seul propriétaire il fonda cette maison de commerce en 1875, située alors sur la rue Mignonne. Ses affaires augmentèrent si rapidement que 3 ans plus tard il était obligé de se placer dans un en droit plus central et plus spacieux à la Place Jac. Cartier. Ici il occupe un édifice à 4 étages avec soubassement avant un fronton de 25 pieds sur le Carré Jacques-Cartier et en arrière une plate-forme de 100 pieds environ s'étendant jusqu'à une ruelle offrant ainsi de grandes facilités pour recevoir et expédier les marchandises manutentionnées continuellement chaque jour. Cette bâtisse est munie de toutes les améliorations qui peuvent contribuer au succès de ce commerce et possède de toutes les dernières machines pour moulin hacher laquelle est conduite par un engin à vapeur 25 c. p. il y a aussi un grand entrepôt bien rempli à l'endroit sus mentionné. M. Hurtibise a toujours en mains à commission toutes sortes de produits des fermes et des moulins et il fait probablement le plus grand commerce dans cette ligne dans Montréal. Il est un des principaux et des plus influents citoyens, échevin pour le quartier Ste-Marie, dans Hochelaga membre des comités de police et de santé, membre du Board of Trade de la Chambre de Commerce.

Il est natif de St-Bruno, P. Q.

E. DAGENAIS

1058 Rue Ontario, 1060

(Entre les rues Plessis et Maisonneuve.)

MONTREAL.

UN des établissements les plus prospères à Montréal dans les marchandises sèches est certainement celui de M. E. Dagenais situé aux Nos. 1058 et 1060 rue Ontario.

Établi en 1884 son commerce d'Importation pour le détail a pris beaucoup d'extension et il s'est recruté une clientèle influente et libérale. M. Dagenais ayant une grande expérience du commerce de nouveautés à Montréal qui est en demande, son magasin est très spacieux et occupe trois étages de 45x90 pieds, le premier étage est pour le détail, le second pour les tapis et le département des modes et le troisième est entièrement à la confection des Robes et Manteaux. Tout les améliorations possibles en font un des magasins les plus à la mode. Éclairé à la lumière électrique avec appareils de transmission rapide pour les argents reçus et de magnifiques glaces de vitrine tout cela aidé de vingt à cinq commis en font aussi un des magasins où les acheteurs ont le plus de satisfaction.

M. Dagenais tient un stock évalué à \$50,000 lequel est bien choisi et dont l'assortiment comprend les soies satins, velours, cashmires, lainages, fournitures pour dames et messieurs, bas, fantaisies, draperies, tapis, prêt-à-porter etc.

L'assortiment comprend aussi les fournitures de modes comprenant les dernières nouveautés de Paris, Londres et New-York.

Les marchandises de cette maison ne sont pas épassées par la quantité, l'élégance, le style et leur excellence et n'ont pas d'égaux à Montréal.

Les prix sont à la portée de toutes les bourses.

Les départements des Tailleurs, et des modistes sont entre les mains des meilleurs artistes.

M. Dagenais est né près de Montréal et est un homme honorable en affaires et très entreprenant.

Il est aussi un des membres de la Chambre de Commerce française et membre de l'Association des Marchands détaillants de Nouveautés de Montréal.

ROBITAILLE & Cie.

PARMI les maisons situées sur la rue St-Paul, engagées dans l'importation et le commerce de l'épicerie, est celle de M^{rs}. Robitaille & Cie, dont Mr. Robitaille lui-même est le principal associé.

Ses affaires sont conduites de manière à donner pleine confiance en son commerce ce qui augmente considérablement ses pratiques. Le propriétaire joignant à sa grande expérience une stricte intégrité.

La maison fut fondée en 1879, il y a 15 ans par le propriétaire actuel vis-à-vis le Marché Houchers d'un îlot de menagement il y a 5 ans au No. 212 rue St-Paul.

Établissement composé de 6 étages d'une dimension de 25 x 110 pieds ayant toutes les commodités qu'exige les transactions de leurs nombreuses affaires.

Ils ont toujours en mains des marchandises de goût importées telles que thés, cafés, sucres, épices, beaux sirops, melasses, fruits secs, riz, tapioca, farine.

Conserves de toutes sortes, huiles de charbon etc., poissons.

Mr. Robitaille représente la maison J. Sorin & Cie de Cognac et importe directement les vins, liqueurs et cigares des meilleurs marques et saveurs. La quantité et la qualité de ces marchandises importées est telle qu'elles ne peuvent se trouver que dans un établissement comme celui-ci.

La maison n'emploie qu'un nombre restreint d'employés très expérimentés dans ce commerce, son commerce est très répandu dans la Province de Québec, de plus ils font de grandes transactions chaque année. Mr. Robitaille fut pendant 9 ans dans l'établissement de Germain Lebanc et 3 ans dans la ligne d'Épicerie de A. Provost & Cie, qui étaient dans la même ligne, 9 ans avec le premier, 3 ans avec le second.

Mr. Robitaille naquit dans la province de Québec mais depuis 30 ans demeure à Montréal.

Il est un des membres distingués de la Chambre de Commerce et aussi du Board of Trade.

P. O. TREMBLAY.

UN des établissements les mieux assortis dans son genre, dans la ville est celui de Mr. P. O. Tremblay, marchand de ferronnerie, ustensiles généraux de cuisine, peintures, huiles, vernis, vitres, situé au No. 2681 rue Notre Dame.

Cet établissement fut ouvert il y a 8 ans par Mrs. Mathieu & Tremblay qui continuèrent ainsi jusqu'en avril 1893, époque où la société fut dissoute. Mr. Tremblay est connu comme un homme d'une expérience consommée dans les affaires et très-estimé par tous ceux avec lesquels il fait affaires son local est très-spacieux et les marchandises y sont installées avec un goût qui révèle un homme d'affaires. Un assortiment considérable et bien choisi y compris les outils de mécaniciens, la coutellerie, c'ous, fonte.

Aussi les peintures, huiles, vitres, mastic et fourniture de maisons outils de ferme et de jardins. On emploie trois assistants d'expérience et cette maison est connue avantageusement dans la cité et fait un commerce considérable.

Mr. TREMBLAY est né à Hingham, P.Q., maintenant résident de cette ville depuis 16 ans. Homme de confiance et entreprenant, il a été autrefois dans la maison de Warden, King & Son de cette ville et fait partie de la Société St. Joseph de St. Henri, ainsi que celle des Artisans Téléphone 8492.

Mr. Tremblay, depuis 15 ans s'occupe dans ses heures de loisir de faire une collection de monnaie, rare, métal, etc., et il en possède environ 3000 variétés.

L. O. D'Argencourt.

La manière dont les affaires sont conduites à l'établissement de Mr. D'Argencourt en font un des magasins les plus remarquables de Montréal dans la ligne des Epicerie, Vins, Liqueurs, Provisions et Fruits.

Mr. D'Argencourt est établi depuis 1892 aux Nos 1506 et 1508 rue Ontario, et 362 rue St-Denis son magasin se trouve à faire face sur deux rues dont 50 pieds sur une et 40 pieds sur l'autre rue, pourvu de magnifiques glaces de grandes dimensions, d'un ameublement de goût et disposé à relever l'apparence de l'immense assortiment qui s'y trouve en fait d'Épicerie de choix, de provisions de toutes sortes, des thés, cafés et épices de manufactures Canadiennes ou importées, douceurs de table, sauces, etc. Beurre venant de ses meilleures Bœurreries du pays, œufs frais, fromage et autres produits de la ferme, farines, provisions, tabac, cigares. Ses vins et liqueurs sont des meilleures marques et la plupart d'importation directe.

Le beurre frais et la crème sont reçus chaque matin, quoique tous leurs produits sont de première qualité, leurs prix sont toujours modérés.

Sept employés dont cinq commis et deux assistants constamment occupés à la livraison des ordres et leurs voitures.

n'ont jamais un instant de relâche, ce qui est une preuve de l'immense succès qui couronne les efforts constants de Mr. D'Argencourt à donner satisfaction à sa nombreuse clientèle qui est des plus choisies.

Le Téléphone Bell No 7103 est en opération. Mr. D'Argencourt est né à Québec et est à Montréal depuis 10 ans, il est un homme d'énergie et ses capacités dans les affaires lui assurent un brillant avenir.

Pharmacie du Dr. Léonard.

M^r LÉONARD est établi comme pharmacien depuis plusieurs années et dès le début ses efforts furent couronnés de succès.

Tout dans le magasin est admirablement disposé, parmi les attractions sont de jolies sculptures et boîtes en bois de rose. Une magnifique glace orne la fontaine au soda, etc.

Le laboratoire des prescriptions est aussi une merveille, il est sur la surveillance du Dr. Léonard et d'un commis compétent.

Il est presque inutile d'ajouter que les médecines sont préparées et distribuées avec exactitude et promptitude, ainsi que pour les recettes de familles, on apporte le plus grand soin à donner la plus grande satisfaction aux pratiques.

Mr. Dr. Léonard est né dans la Province de Québec, et gradué du "Victoria Medical College," il pratiqua la médecine depuis 18 ans et est considéré comme homme habile et pratique, sa clientèle se compose de la meilleure classe de la société, et est hautement recommandé par les meilleurs médecins.

Il est un des membres actifs des "Forestiers Indépendants" de la "C.M.B.A." et de la Société des Artisans et il est un des échevins de la Cité de Ste-Cunégonde.

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Imprimerie A. Trudeau

Cette Imprimerie est établie depuis 1882, et possède un matériel des plus complets.

Mr. Trudeau est en position d'exécuter sous le plus court délai tous les travaux typographiques qu'on voudra bien lui confier, à des prix les plus modérés.

Ayant à la disposition du public quatre magnifiques presses à cylindre et quatre autres que les imprimeurs ont tout avec une grande rapidité.

Mr. A. Trudeau est né dans la partie Est de Montréal, et y a vécu depuis sa naissance, et par son mariage, sa résidence, sa propriété et il tient son Imprimerie, No. 165 rue Amherst, près de la rue Ste-Catherine. Il est membre de la Société des Artisans ainsi que des Forestiers.

NAP. MATHIEU

DANS une ville où on embellit à qui mieux mieux un si grand nombre de bâtisseurs, il ne peut y avoir de lignes d'affaires plus importantes que celles de la ferronnerie et de la peinture. Parmi les marchands les plus importants qui s'occupent de ce genre d'affaire se trouve M. Nap. MATHIEU, dont le magasin est situé au No. 2636 rue Notre-Dame, coin de la rue Canning. Ce magnifique magasin fut ouvert il y a 8 ans par M. Mathieu & Tremblay, ils continuèrent à faire affaire ensemble jusqu'en Avril 1893, où la société fut dissoute.

Alors chacun continuant les affaires pour son propre compte, ils firent d'abord le commerce au No. 2681 rue Notre-Dame, et dans le mois de Mai 1893, M. Mathieu transporta ses marchandises dans son établissement actuel où il occupe le premier étage et le sous-sol avec un magasin spacieux sur l'arrière de la bâtisse, rempli d'un grand assortiment général de ferronneries, outils de constructeurs, de bâtisseurs et de mécaniciens, Peintures, Verreries, Vernis, Huiles de toutes sortes, Instruments aratoires, Ustensiles de ménage, etc., grand assortiment d'outils de charpentiers, enfin tout ce que l'on tient dans un magasin de ferronneries de première classe. Ces marchandises sont toutes d'une qualité supérieure considérant la qualité, les prix sont bas vu que M. Mathieu achète ses marchandises à des conditions exceptionnellement libérales et pour le comptant.

On emploie 4 assistants et deux voitures, et les ordres sont remplis avec soin et promptement délivrés. Boîte du Téléphone 8383.

Mons Mathieu est un jeune homme et ayant l'expérience de 21 ans dans le commerce de ferronneries, il est membre des "Forestiers Indépendants" et des Artisans Canadiens Français.

Morissette & Matard.

PARMI les meilleurs sculpteurs en bois de Montréal se trouve la maison Morissette & Matard dont les bureaux et ateliers se trouvent situés au No 136, Avenue Papineau. Les deux associés sont des hommes dont l'expérience acquise dans l'art de dessiner artistiques les rend très populaires dans leur ligne de commerce. Ces messieurs ont exécuté les meilleurs travaux d'église, et ont en outre construit un grand nombre d'édifices privés dans Montréal et ses environs. La bâtisse qu'ils occupent a 20x50 pieds et leur

outillage pour tous les genres d'ouvrages qui composent leur commerce est des plus complets et variés, et de cinq à dix des meilleurs ouvriers y sont constamment employés.

Des dessins et estimés sont fournis pour tous genres de gravures et ornements en bois pour décoration d'églises, de bancs d'églises, chaises, autels, etc., et la meilleure satisfaction garantie. M. A. Morissette est natif de Montréal et a passé la plus grande partie de sa vie à l'étude de son art, et a la réputation d'un des meilleurs dessinateurs et experts en gravures en bois de la ville. Pendant de nombreuses années, il fut employé chez M. M. Thompson & Cie, et est très bien connu.

M. F. Matard est un jeune homme qui a fait un très bon apprentissage comme dessinateur et graveur, et avant d'entrer en société avec M. Morissette, il y a plusieurs mois, était à l'emploi de Mrs. Allard, Leclair & Cie.

Les services de la société sont constamment requis et ils sont actuellement à remplir le contrat pour les bancs de la cathédrale St-Pierre, de cette ville, une des plus belles et des plus vastes du continent qui fut érigées à un coût d'au-delà un million de piastres.

Messieurs Morissette & Matard sont aussi à sculpter les chaises pour les bâtisses du Parlement, à Québec.

Filiatrault & Lesage.

MESSEURS C. Filiatrault et H. A. Lesage s'établirent en 1873 dans le commerce de marchandises sèches et sont encore actuellement au No 285 rue St-Laurent, et leur magasin est un des plus populaires et des plus fashionables de cette partie de la ville de Montréal.

La Maison Filiatrault et Lesage possède des relations d'affaires directes avec les plus célèbres maisons françaises, anglaises et américaines, ce qui leur donne l'avantage d'avoir les plus hautes nouveautés et de pouvoir les offrir les premiers à leur nombreuse clientèle.

Le magasin qu'ils occupent leur appartient et est de trois étages de 42x100 pieds; le premier étage est destiné aux ventes et les autres étages supérieurs à la réserve.

Ce magasin spacieux est très bien aménagé et des employés sont à chaque département.

L'assortiment est un des mieux choisis de la ville et comprend les soies, cashmires, velours, étoffes à robes, toiles, lainages, dentelles, fournitures pour dames et

messieurs, etc.

Ils font une spécialité des tapis, peleries, rideaux, pèdes à rideaux, etc., et les meilleurs patrons sont toujours tenus en magasins et offerts à des prix absolument bas.

Ces Messieurs ont aussi des départements spéciaux de modes et de tailleurs où les meilleures modistes et tailleurs sont employés.

Mrs. Filiatrault et Lesage sont tous deux nés dans la province de Québec, et sont honorablement connus et estimés et très populaires dans leur cercle d'affaires.

Leur énergie leur a déjà valu un succès et une assez bonne fortune composée en partie de biens-fonds.

M. Filiatrault est un des membres actifs de la Chambre de Commerce.

Leur principal commerce avec la ville est le détail, en outre d'un bon commerce de gros avec la campagne.

Le Téléphone Bell No 44 est en connection avec leur magasin.

C. H. Chive.

LE sujet de cette courte esquisse M. Chivé est natif de France; étant venu en Canada quelques années passées, il devint un résident de Montréal depuis les derniers douze ans. Peu de temps après son arrivée en cette ville, M. Chivé s'établit dans le commerce de Pharmacie auquel il se trouvait déjà au courant étant gradué du Collège Pharmaceutique de Arnise, France, et il est à présent membre de l'Association Pharmaceutique de la Province de Québec.

Il y a douze ans qu'il a ouvert un établissement au No 1388 rue Notre-Dame, et, depuis 1892, a déménagé aux Nos 139 et 141 de la même rue.

M. Chivé manufacture un grand nombre de remèdes qui sont en grande demande; sa spécialité est la préparation des prescriptions des médecins, à laquelle il s'occupe lui-même.

Il tient un grand assortiment de toutes les médecines, préparations chimiques, remèdes patentés, fournitures de pharmaciens et appareils divers pour médecins et pour les chambres des malades, parfumeries, articles de toilette, savons, broches, éponges, etc., et il fait une spécialité d'appareils pour bandages de toutes sortes.

Ses remèdes pour la guérison du Rhumatisme sciatique et de la Névralgie sont en grande demande par ceux qui sont affligés de ces maladies.

Son établissement est devenu très populaire et son habile direction lui en a assuré une clientèle lucrative.

Rod. Carrière.

FONDE en 1887 la Pharmacie Rod. Carrière située au No. 1341 rue Ste. Catherine s'est élevée la première place parmi les Pharmacies de la Ville de Montréal et n'est pas surpassée dans l'Est de la ville, ayant su maintenir la réputation qu'elle s'est faite dès ses commencements. La position de Mr Carrière dans sa ligne d'affaires est des plus enviable, ayant su s'assurer une clientèle stable tant par la manière habile dont il conduit sa pharmacie que par la méthode d'affaires qui consiste à ne garder que des drogues et médicaments de première classe.

Son magasin qui a une dimension de 25x60 pieds est aménagée dans les derniers goûts et trois assistants, sont constamment employés aux prescriptions des médecins et recettes des familles lesquelles sont toujours examinées et vérifiées par le propriétaire lui-même avant que d'être livrées.

Les prescriptions sont remplies à toute heure, son assortiment est des plus considérable et comprend tout ce qui peut se trouver dans une Pharmacie.

Faisant l'importation directe des meilleurs remèdes français anglais et américain. Mr. Carrière peut offrir à ses clients ce qu'il y a de plus pur.

La Pharmacie Carrière est certainement reconnue pour sa probité car son succès a toujours été en augmentant depuis sa fondation. Mr. Carrière possède une succursale au coin des rues Ontario et St-Hubert.

Mr. Carrière est gradué de l'Ecole de Pharmacie de Montréal et un membre de l'association Pharmaceutique de Québec.

Le téléphone Bell No 6011 est en communication directe avec la Pharmacie Carrière.

Guilmette & Ouimet.

QUOIQUE établis depuis le mois d'Août 1893 seulement, MM. Joseph Guilmette et Alphonse Ouimet ont déjà implanté un fort beau commerce à leur magasin de l'Est de Montréal au numéro 1122 rue Ontario dans la ligne des chaussures et depuis l'élégante chaussure de dame jusqu'à la plus forte chaussure de travail pour hommes tout ce qui peut se trouver dans cette ligne est tenu en grand assorti-

ment par cette maison d'affaires.

Leur magasin 25x50 pieds en dimension est fort bien aménagé il est pourvu de toutes les améliorations modernes afin d'assurer le confort de leurs pratiques qui sont déjà ce qu'il y a de plus choisi et l'avenir verra augmenter leur clientèle car ces Messieurs joignent aux connaissances qu'ils possèdent dans cette ligne de commerce le moyen le plus efficace de réussir celui de donner ce qu'ils promettent et ne sont content que lorsque chaque client a obtenu pleine satisfaction.

Leur assortiment qui est très considérable peut satisfaire les exigences de toutes les classes de la société et comprend les chaussures de tous genres et pour tous les âges.

L'ouvrage de pratique est fait dans les derniers goûts et de plus grande solidité de court délai ainsi que les réparages.

Messieurs Guilmette & Ouimet sont entrepreneurs et leur magasin qui a titre "Le magasin du Peuple" ne pouvait porter une meilleure enseigne. M. Ouimet est un Montréalais tandis que son associé Mr Guilmette est natif à Québec et après avoir été 8 ans à l'emploi de MM. Dasylyva & Cie à Québec est venu occuper une position pendant cinq ans comme gérant de MM. Pelletier & Cie de la rue McGill à Montréal. Il est aussi membre de l'Ordre des Forestiers Catholiques et de la société des Artisans Canadiens-Français.

Gravel & Pare.

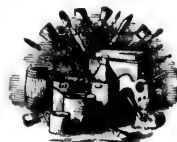
UN des anciens et plus prospères magasins de marchandises sèches de Montréal est celui de MM. Gravel & Paré Importateurs et détaillants. Cette maison, établie en 1854, importe directement des plus célèbres manufactures Européennes et Américaines. Ils occupent un magasin des plus spacieux situé au No 10 rue St-Laurent.

L'assortiment qui est choisi avec soin comprend les soies, satins, Cachemires, étoffes à robes dans les derniers goûts, costumes, bas, corsets, toiles, lainages, nouveautés, tapis, paillets, etc., etc et tout autre marchandise tenue par un magasin de première classe. Les prix sont populaires et les grands avantages qu'ils offrent leur ont toujours donné la meilleure clientèle de cette partie de la ville de Montréal.

MM. Gravel & Paré ont aussi une succursale au No 1335 rue Ste. Catherine où l'assortiment est aussi considérable

que celui de la rue St. Laurent, chaque magasin emploie un bon nombre de commis, et leur commerce est répandu la ville.

O. Leblanc.



UN des magasins les plus populaires de la partie Est de Montréal est certainement celui de Mr Leblanc, situé aux Nos. 1118 et 1120 rue Ontario et qui tient une des premières positions de tout l'intérieur dans le commerce de gros et de détail de Peintures, Vitres et Tapisseries.

Mr Leblanc est établi depuis 1877 et son habileté lui a valu une des plus belles clientèles. Il occupe un magasin de 50x20 pieds avec bâche spéciale en arrière pour les réserves.

Son assortiment comprend les peintures, huiles, couleurs, vitres et tapisseries de toutes descriptions, de dessins choisis et artistiques aussi les papiers à décoration.

Mr Leblanc importe directement des plus célèbres manufactures Françaises, Anglaises et Américaines et il tient aussi un grand choix de teintures, garnitures de lampes et fournitures de cordonneries. Son stock est de plus de 10,000 et son commerce est en partie dans Montréal et ses environs.

Les ordres sont promptement exécutés et au plus bas prix du marché et seulement que des marchandises de première classe ne sont tenues.

Mr. Leblanc est né à Montréal et est un décorateur très habile et très bon peintre il est reconnu comme étant d'une probité sans égale en affaires.

Il est un des membres les plus en vue des sociétés de bienfaisances des Forestiers Catholiques, des Forestiers Indépendants ainsi que des Artisans Canadiens-Français.

J. B. Pilon & Fils.

PARMI les nombreux entrepreneurs de Pompes funèbres de Montréal MM. J. B. et Alphonse Pilon qui composent la société J. B. Pilon & fils dont les bureaux sont au No. 2517 rue Notre-Dame sont certainement de ceux qui savent qu'à la science et une grande habileté doivent être unis à l'expérience qu'ils doivent posséder dans leur ligne d'affaires.

Cette maison fut fondée il y a environ vingt ans par Mr. J. B. Pilon qui s'est adjoint son fils en 1887. Les bureaux furent pendant de nombreuses années situés aux coins des rues Notre-Dame et St-Martin et furent transportés au site actuel lors de la formation de la nouvelle société. La propriété qu'ils occupent leur appartient et a été spécialement aménagée de manière à adopter leur commerce.

Les bureaux sont constamment assortis d'un grand assortiment d'articles propres aux funérailles et ils possèdent cinq chariots et plusieurs caresses qui sont constamment à la disposition du public et le Téléphone Bell No 8372 qui est en usage à leurs bureaux reçoit une attention spéciale aux demandes qui leurs sont faites.

Cette maison se charge de l'ensevelissement des corps à n'importe quelle heure du jour ou de nuit; des funérailles à n'importe quel cimetière; de tous les détails en rapport des funérailles; de l'embaumement lorsqu'il est requis lequel est fait d'après les procédés scientifiques les plus nouveaux et leur taux sont raisonnables.

Mr. J. B. Pilon est natif de Ste-Scholastique, est membre de l'association des entrepreneurs de pompes funèbres de cette province et il en fut le président pendant un certain temps. Son fils Mr. V. A. Pilon est né à New-York est gradué du Collège Bishop et membre de l'Ecole orientale d'embaumement de Boston et membre des Sociétés St-Pierre; St-Joseph; Forestiers Catholiques; de la C. M. B. A.; de l'Alliance National; de l'Union St-Vincent et de la Société des Artisans Canadien-Français.

O. Bastien.

Il est fait que Montréal garde perpétuellement sa suprématie sur le commerce de la Puissance est en partie due aux Marchands et Importateurs qui par leur esprit d'entreprise et leurs connaissances n'ont cessé d'améliorer et d'étendre leurs affaires en proportion de

la demande du commerce qui se fait sur ce continent. Parmi les plus actifs et des plus entreprenants marchands de marchandises sèches de Montréal. Nous devons citer Mr. O. Bastien dont le magnifique magasin est situé aux coins des rues St-Laurent et Ave. Duluth.

Mr. Bastien est natif de Montréal et est établi depuis 1884.

Avant d'entrer dans sa présente entreprise Mr. Bastien était dans le commerce de feronneries ou il eut le malheur de perdre considérablement à cause d'un feu qui détruisit son magasin et il possédait qu'un faible montant sur un fort stock qu'il avait en mains.

Avec de l'énergie, du travail, l'honnêteté et l'intégrité qui caractérise Mr. Bastien il eut bientôt réglé intégralement toutes ses créances et chercha un autre camp où il pourrait exercer tous ses talents et il choisit la marchandise sèche laquelle entreprise il réussit si bien qu'il est aujourd'hui à la tête d'un des établissements les plus populaires et des plus prospères de la métropole.

Son magasin qui a une grandeur de 60x30 pieds est certainement très bien situé pour la vente et l'exposition des marchandises qui y paraissent avec avantage. L'intérieur aussi bien que l'extérieur sont munis de toutes améliorations propres à en faire un magasin "fin de siècle" et à le rendre le véritable "Emporium" par excellence de cette partie de la ville. Mr. Bastien est un importateur direct et possède toutes les facilités à se procurer les meilleurs produits du vieux monde, faisant divers voyages en Europe et s'assurant à chaque saison les dernières nouveautés en soies, étoffes à robes, dentelles etc.

Le sous-bassement de son établissement est employé au département des tapis et papiers et l'étage principal est rempli de ce qu'il y a de mieux dans toutes les lignes de fantaisie et autres marchandises.

Mr. Bastien tient à une organisation parfaite de son magasin et des employés sont à chaque département et toute l'attention possible est donnée aux acheteurs.

Parmi ses nombreuses spécialités se trouvent les meilleures marques de marchandises telles que velours étoffes à robes, broderies, rubans, jersys etc., etc. Les Tweeds, Français, Ecosais et Irlandais sont sous la direction d'un tailleur de première classe qui fait un spécialité de la coupe des manteaux de dames.

Mr. Bastien a une clientèle de "bon ton" et choisie dans toutes les classes de la société.

La qualité dans toutes ces marchandises est une de ses plus grandes attractions.

Mr. Bastien paie argent comptant pour toutes ses lignes et par conséquent peut offrir à bien meilleur marché que ceux de ses confrères qui ont à acheter à longs termes.

L'espace nous manque pour pouvoir rendre justice à la carrière commerciale de Mr. Bastien mais ce que nous en avons dit suffira pour faire connaître son énergie et son habileté ce qui lui donne droit à la considération et au patronage de ses concitoyens.

Lafleur & Ducharme

PARMI les plus éminents agents d'Immeubles et d'Assurances de Montréal se trouvent MM.

Lafleur & Ducharme dont les bureaux sont situés au No. 17 Côte de la Place d'Armes (chambre No. 28).

Mrs. Vital Lafleur et Tancrède A. Ducharme sont tous deux natifs de cette province et quoique encore jeunes sont favorablement connus dans les cercles d'affaires de cette ville.

Mr. Ducharme fut pendant plusieurs années avec MM. Beausette Lefort & Cie importateurs de marchandises de fantaisie et Mr. Lafleur était en société avec son beau-père défunt Mr. Boismenu dans le commerce d'Immeubles. Ils formèrent la présente société en 1892 et n'ont cessé de développer leur commerce qui est composé de la transaction de toutes affaires concernant la propriété foncière et sont reconnus comme autorités dans la valuation des immeubles dans les diverses parties de la ville et des environs, connaissant ainsi les détails se rattachant à l'achat, la vente et les transports de propriétés ils ont conclu un grand nombre de transactions importantes.

MM. Lafleur et Ducharme s'occupent aussi du règlement de successions, collection de loyers, de taxes etc. et se font aussi l'intermédiaire pour la négociation de prêts à des taux raisonnables et effectuent les placements. Ils peuvent en tout temps placer les risques sur le feu dans les meilleures compagnies et toutes transactions qui leur sera confiées recevront leur attention immédiate.

Leur bureau est muni du Téléphone Bell No. 2277.

PHARMACIE LAPORTE.

LA Pharmacie Laporte située au No. 1130 rue Ontario coin de la rue Panet est sans contredit une des maisons les plus responsables et des plus importantes de cette section de la ville de Montréal. Les commencements de cette Pharmacie datent de 1878 et le fondateur le Dr. Anselme Laporte, en eut la direction avec succès jus qu'en 1891 date de sa mort. La nombreuse clientèle qui n'avait cessé de patroniser cet établissement depuis sa fondation n'a pas cessé d'augmenter et nous pouvons assurer qu'aucun établissement dans ce genre de commerce n'a obtenu une réputation plus enviable. Le gérant M. J. E. W. Lecours est gradué de l'école de Pharmacie de Montréal et membre de l'Association Pharmacéutique de la Province de Québec. Une des spécialités de la Pharmacie est la préparation des prescriptions des médecins. Toutes prescriptions et recettes de familles sont remplies avec beaucoup de précautions et composées des meilleurs médicaments et à des prix modérés. Un assortiment complet de produits pharmaceutiques d'articles de toilette et autres articles de Pharmacie sont constamment en magasin ainsi que des remèdes brevetés et plusieurs spécialités tels que les "Sirop Pulmonaire Composé" pour les rhumes, etc. Les Pilules du Dr. Canet pour les maux de tête, etc. "Pommade à la Lanoline" pour les gerçures de mains, etc. "Camphorine" pour la Névralgie mal de dents, etc. "Poudre Dentifrice Saponacée" pour les dents, etc.

THOS. H. WALSH.

THIS gentleman has had an experience of 20 years handling and dealing in real estate and established himself in business in 1891. He has developed a superior connection, including among his patrons many of our leading capitalists and investors. He buys, sells and exchanges houses and lands in the city and throughout the Dominion on commission, and negotiates the sale of mining properties, etc., also takes the entire management of estates, pays taxes, collects rents, builds houses and has houses and lots to sell on easy terms, and his advice is largely sought by intending investors. Mr. Walsh was born in Ontario and has been a resident of Montreal 26 years. For some time he was engaged in the wholesale importing trade, and subsequently had charge of the outside business of the Royal Electric Co. of this city for a period of four years. He is a gentleman of integrity and is spoken of in the highest terms by all who have had business dealings with him. His office is in the Temple Building, St. James street.

N. E. BRAIS.

THIS industry was established by Mr. Brais in June, 1891, and his trade now extends throughout the Dominion and Newfoundland. The premises at 589 Dorchester street comprise a commodious four-story building, 60 x 34 feet in area, fully supplied with modern appliances, sewing machines, etc., and here 75 hands are constantly employed, who turn out all kinds of shirts, ladies' underwear, collars and cuffs. Mr. Brais imports his flannels from Scotland, and his shirts are made of carefully selected fabrics and are unsurpassed for finish, fit, durability and uniform excellence. His goods are general favorites with retailers and jobbers, owing to their great salability, while his prices in all cases are extremely moderate. Mr. Brais has agents in the principal cities of Canada. He is a native of Montreal, and was formerly a member of the firm of Messrs. Glover & Brais, dealers in gents' furnishing goods, McGill street. He is highly regarded in trade circles for his business ability and enterprise, and we predict for him a very successful career.

W. L. HALDIMAND & SON.

A REPRESENTATIVE and one of the oldest established firms in its line in the city of Montreal is that of Messrs. W. L. Haldimand & Son, hardware manufacturers' agents, whose offices and salesrooms are centrally situated at 32 and 34 St. Dizier street. This important and prosperous business was founded in 1857 by Messrs. W. L. Haldimand & Son, who conducted it till May, 1893, when Mr. Geo. C. Haldimand was admitted into partnership. The co-partners, Messrs. W. L., R. McK. and Geo. C. Haldimand, bring great practical experience to bear, coupled with influential connections in Canada, the United States and Great Britain. Messrs. W. L. Haldimand & Son carry a full stock and occupy a spacious three-story stone building with two cellars, 30 x 100 feet in area, at Nos. 32 and 34 St. Dizier street, fitted up with every convenience, elevator, etc. Orders are filled with care and dispatch at the lowest possible figures, and the trade of the firm extends throughout the entire Dominion. Two travelling salesmen are employed, and the cable address of the firm is "Haldimand," Montreal. Messrs. W. L. & R. McK. and George C. Haldimand are natives of Montreal, and are honorable, liberal and energetic business men, who are greatly respected in trade circles. This business was first started in St. Sulpice street, then it was removed to St. Francois Xavier street, and in 1886 to its present location.

IRWIN, HOPPER & CO.

THE most prominent firm in Montreal engaged in mining and shipping crude asbestos, phosphate rock, etc., is that of Irwin, Hopper & Co., whose office is 314 Board of Trade Building. This business was established in 1879 by the firm, and a large trade, covering the whole of the Dominion of Canada, developed. Mr. Wm. Irwin, the senior partner, died Sept. 30, 1893, since when the business has been continued by Mr. R. T. Hopper, under the original name and style. The firm are the managing directors and selling agents for the Anglo-Canadian Asbestos Co., Limited, the English Portland Cement Co., Limited, and the Montreal-Kootenay Mining Co., Limited. Crude asbestos and asbestos materials of all kinds are handled and dealt in, also prepared asbestos fibre for paper stock, which is a specialty, and ground phosphate for fertilizing purposes. Mr. Hopper was born and raised in Montreal. He is a prominent member of the Board of Trade and a Director of the Anglo-Canadian Asbestos Co., also of the English Portland Cement Co., Limited, and the Montreal-Kootenay Mining Co., and is well and popularly known in the best commercial circles in the city.

CANADIAN SECRET SERVICE
AGENCY.

THE Canadian Secret Service Agency was established five years ago, and from the start has been successful and prosperous. It was organized solely for legitimate detective work, and is conducted by experienced men, thoroughly competent, who are untiring in their efforts to render the best satisfaction. Every branch of detective work is attended, except matters pertaining to divorce cases and matrimonial affairs. The agency has correspondents in all the cities and towns in Canada and the United States, and is one of the best equipped on this continent for doing effective detective work. The agency is under Government patronage and is conducted by Mr. Silas H. Carpenter, a gentleman who has had years of experience in detective work and is shrewd, quick, sagacious and successful, and possesses marked executive ability. Mr. Carpenter is widely known in this and all large cities, and was for a time a member of the Montreal detective force, and under his able management the agency is deservedly successful. All business is strictly confidential. The agency is located in the basement of the Temple Building, St. James street.

THE LONDON ASSURANCE.

IN this historical review of the city of Montreal, wherein our leading representative business houses receive careful consideration, there is no department that elicits more attention than that of Insurance, and the publishers have endeavored to bring before the public those companies that have the most substantial standing in the Dominion of Canada. Prominent among these is the famous London Assurance, which was originally incorporated by Royal Charter in 1720, and now conducts a Fire, Life and Marine Insurance business. Its entire history has been marked by a course of conservative and honorable management, that has not only brought it an extensive business, but has made for it a reputation and a name, that inspires confidence in all those who are enjoying the protection it secures. The gross assets of the London Assurance amount to \$18,216,785 (January 1st, 1893), and it commenced business in Canada in 1862. It has deposited in the hands of the Receiver General, \$150,000, according to an act of the Dominion Parliament, as a protection to its Canadian policy holders. A specialty is made of the insurance of buildings, and contents of buildings, churches, schools, public buildings, etc., against fire or lightning; mercantile and manufacturing risks are also solicited and accepted at current rates. The principal offices and headquarters for Canada of the London Assurance are situated in Montreal at 1762 Notre Dame street. Mr. E. A. Lilly, the Manager, was born in St. Johns, Newfoundland, and came to Montreal in 1874. He has been engaged in the insurance business for the last 20 years, and was appointed Manager of the London Assurance in 1890. Mr. Lilly was formerly with the Guardian Assurance Co., and is considered one of the ablest underwriters in Montreal, while he is highly esteemed in financial circles for his ability and sterling integrity. He is an active member of the Canadian Board of Fire Underwriters, also of the Board of Trade and City Club. The Home Offices of the London Assurance are at No. 7 Royal Exchange and No. 43a Pall Mall, London. The rates for fire, life and marine insurance policies in the London Assurance are as low as any other first-class companies, while there is no corporation in Canada engaged in the insurance business that is more ready and able to promptly pay all losses as soon as they are properly declared.

ERNEST PAUL.

THE studio of Mr. Ernest Paul, the photographer, located at 1823 St. Catherine street, established about five years ago, is one of the most liberally patronized in this section of Montreal. The premises comprise two flats, the top flat being utilized for studio and operating, while the reception parlors on the ground floor are furnished in a handsome and tasteful style. Everything pertaining to modern portraiture is executed in the highest degree of excellence, also portraits in oil, crayon, pastel, water-colors, etc., special attention being given to artistic photography. Mr. Paul is an expert photographer of experience and renown and his studio is the resort of the best people of Montreal, and all his artistic work is perfectly finished, true to nature in every particular, brilliant and lasting. Mr. Paul counts no work well performed that is not satisfactory to the sitter and the popular "cabinets" made by him have become widely known. He is a young man, born and raised in this city, and is well known as a leading artist in his profession.

GEORGE W. WILLSON.

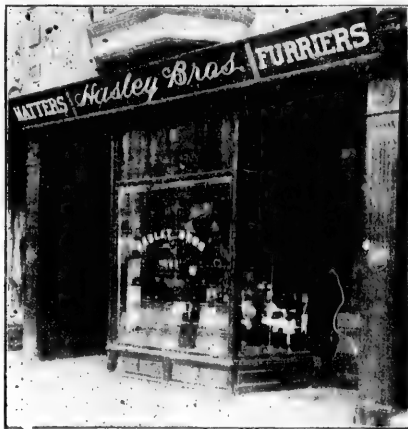
ALTHOUGH but a brief space of time has elapsed since Mr. George W. Willson commenced the manufacture of mouldings, frames and dealing in pictures at wholesale, he has acquired a wide reputation, and secured a trade, which entitles him to prominent mention. He commenced business operations in April last and occupies a spacious saleroom 10 x 103 feet at 688 Craig Street, with a factory 20 x 65 feet in the rear fronting on Fortification Lane. He carries an extensive stock of goods and mouldings of every kind; also picture frames of every description in all sizes, and orders are promptly filled. The assortment of pictures, frames, &c., kept in stock is complete and it is safe to say no other in the business can successfully compete with him in prices. Mr. Willson is a native of Kent, England and came to Canada in 1873. For a period of twenty years he was in the employ of the Cobban Manufacturing Co., of Toronto, and subsequently with D. H. Hogg, prior to embarking in business on his own account. He is well and popularly known in Montreal.

D. HATTON & CO.

ONE of the most important sources of the food supply of all nations is the fish industry, and from the earliest times fishing has occupied the attention of large numbers of people. The fish industry has long been one of the most important resources of Canada, and among the large wholesale houses, whose names are familiar in trade circles throughout Canada, there is no one more favorably known than that of Messrs. D. Hatton & Co., receivers of fish, whose office and store are located in Montreal at 18 Bonsecours street. This extensive business was established in 1874 by Mr. D. Hatton, who is sole proprietor. Mr. D. Hatton was born in Montreal in 1844, and was educated at Arnold's and the Jacques Cartier Normal schools. He has been very successful in the fish trade, and is agent in this city for D. X. Myer & Co., of Portland, Maine, and is receiver from the curers of haddies, etc., and largest fishing establishments of Nova Scotia, New Brunswick and Prince Edward Island, as also British Columbia. Mr. Hatton is largely engaged in the planting and cultivation of oysters in the Bay du Vin and Est rivers, New Brunswick, and was granted by the Government the exclusive right for oyster cultivation in the above named rivers. The premises in Montreal are commodious, with freezers and ice houses in the rear, containing three refrigerators, having a capacity of 15 tons each. Mr. Hatton owns a steam launch, scows and boats, and has a cold storage house in New Brunswick for freezing purposes, and dwelling houses for the men. He deals extensively in fresh, smoked, dried, green, pickled, frozen, boneless, shell and canned fish, also in cranberries, lemons, etc., and eight persons are employed. Liberal advances are made when required on consignments of first-class fish, while quick sales and immediate returns are guaranteed. Mr. Hatton is a life governor of the Montreal General Hospital, a member of the Society for the Prevention of Cruelty to Animals, a life member of the Montreal Horticultural Society, president of the St. Rose Boating Club, and one of the council of the Canadian National League, and is also a member of the Victoria Rifles Veteran Association, having joined in 1864. He is a Conservative in politics, a popular member of the Board of Trade, and is one of Montreal's public spirited citizens. He is a real estate owner in St. Denis' ward, St. Jean Baptiste ward, St. Mary's ward, as also in Chambly, Que., St. Rose, Que., and in Bay du Vin, N.B.

HASLEY BROS.

A NEWLY established and reliable house in its line in this section of the city of Montreal is that of Messrs. Hasley Bros., hatters and furriers, whose office and store are situated at 2252 St. Catherine street. This steadily increasing business was established four years ago by Messrs. John A. and Samuel Hasley, who conducted it till March, 1893, when Mr. Samuel Hasley died, after an honorable career. Mr. John A. Hasley has since carried on the business under the old



firm name of "Hasley Bros." He was previously in the employment of the widely known firm of Messrs. Green, Sons & Co., furriers and hatters, Montreal, and is a recognized authority on the prevailing styles and fashions of fur garments. The premises occupied comprise a spacious ground and basement, each being 25 x 60 feet in size, fully supplied with every convenience. The store is elegantly appointed, having a large plate-glass front, steam heat, electric lights, etc. The stock includes a superior assortment of sealskins, jackets, paletots, dolmans, newmarkets; also capes, muffs, caps, gents' collars, fur overcoats, sleigh robes, etc., which are offered

to customers at extremely moderate prices. In the manufacture of his seal garments, Mr. Hasley uses only the finest Alaska sealskins of the best English dye, and turns out goods that are unsurpassed for style, fit, finish and workmanship. The importance of purchasing furs, sealskins, etc., from a manufacturer like Mr. Hasley is of great value to customers, not the least of which is that a perfectly fitting garment is obtained, which is impossible under other conditions. Mr. Hasley also handles Lincoln & Bennett's and Christy's London hats and Knox's and Young Bros.' American hats. He is a native of Montreal, and is highly esteemed in business circles for his skill, enterprise and just methods. Five clerks and assistants are employed, and a specialty is made of repairing all kinds of fur garments in a first-class manner at reasonable rates.

N. M. DONAHUE.

ONE of the most fashionable establishments engaged in the important business of manufacturing fur garments, trimmings, etc., in Montreal is that of N. M. Donahue, located at 1852 Notre Dame street, only three doors west of McGill. The business was begun three years ago and has grown steadily ever since, the proprietor having an influential connection among the wealthy classes of the city, and giving perfect satisfaction in the style, fit and beauty of all garments turned out. One large floor together with the basement is occupied, affording splendid facilities for the display of the varied fashionable and valuable stock always kept on hand. This comprises carefully selected foreign and domestic furs of every description, a notable feature being a large and magnificent assortment of Alaskan sealskins of the finest quality. A specialty is made of ladies' fine goods which are made from selected Canadian furs, as well as those that are imported, and this establishment has a high reputation for keeping always abreast of the times in the most fashionable styles that appear. Miss Donahue is a lady of excellent taste, great experience and thorough business ability. For eleven years prior to originating her present business, she filled the responsible position of manager and fitter for C. J. Reynolds, and she has taken special pains, by personally extending her connections at home and abroad, to be able to show her customers the latest styles in all garments immediately they appear.

G. A. HOLLAND & SON.

THE oldest established and one of the most reliable houses in Montreal in its line is that of Messrs. G. A. Holland & Son, importers of wall papers, fancy goods, toys and beads, and manufacturers of baskets and

dealers in lacrosse and sporting goods, whose offices and salesrooms are situated at 1755 and 1760 Notre Dame street. This extensive business was established in 1844 by Mr. G. A. Holland, who died in July, 1882, after a long, successful and honorable career. He was succeeded by his son, Mr. C. C. Holland, who is now conducting the business under the old firm name of G. A. Holland & Son. Mr. Holland has been brought up in this business, and is thoroughly conversant with the requirements of the trade in every particular. He occupies a substantial four-story and basement building, 35 x 70 feet in area. The stock of wall papers includes high-class parlor and drawing-room papers with artistic friezes to match, rich library paperings, felt, Lincrusta, Walton and other paper hangings of all grades and shades. They represent the largest manufacturers in the United States, and they import direct from the most celebrated French, British and German houses, and are always the first in Montreal to display the latest novelties in their line of business, which is both wholesale and retail extending throughout Canada, United States and Great Britain. Mr. Holland is a native of Montreal and is widely known in trade circles for his business ability and just methods. Ten clerks and assistants are employed in this establishment.

M. DROUIN.

IF you want a good, durable, well-fitting hat, the best place to go is to the establishment of M. Drouin, at 172 St. Lawrence street. This gentleman will supply you with hats in the latest style, and every one who wishes to appear well dressed will give him a call. He is unquestionably the best house in the city. He makes a specialty of gents' silk hats to order and guarantees them in the latest style and of the highest quality. He also always has on hand the newest things in stiff hats, and his goods have the very highest reputation, having obtained a medal and diploma at the Colonial, Indian Exhibition, Eng., in 1886 and being most popular among the best dressed gentlemen of this city. Mr. Drouin is a native of Montreal and a public spirited business man.

A. LESPERANCE.

AMONG those engaged in supplying the citizens of Montreal with choice food products, it is safe to say that none are more popular than Mr. A. Lesperance, dealer in beef, lamb, veal, pork, poultry, game, oysters, fish, canned goods, fruits, vegetables, etc., whose well appointed establishment is located at No. 47½ Bleury street. Mr. Lesperance founded this business some twenty years ago, and has ever since been doing a

splendid, flourishing business. His store is of spacious dimensions, 25 x 55 feet, and is one of the best appointed in the city, while its cleanly and attractive appearance has become proverbial. The stock of goods comprises the choicest cuts of beef, veal, mutton, lamb and pork, also salt and smoked meats, sausage, bolognas, fish, dairy and creamery butter, eggs, poultry, canned goods; and, in season, oysters, fruits, vegetables and game of every variety. Popular prices prevail. Two delivery wagons are kept constantly busy, and satisfaction is guaranteed in every instance. The telephone call is 1512, and goods are delivered promptly. Mr. Lesperance is a native of this city, having been here fifty years, and during his business career he has won popular favor and a fair name.

R. C. WILSON.

PROMINENT among the leading merchant tailors of the city of Montreal is Mr. R. C. Wilson, whose store is located at 252 St. James street. Mr. Wilson established this business twenty years ago, and numbers among his permanent customers many of Montreal's prominent and best dressed citizens. He occupies two commodious floors, each being 75 x 25 feet in area, and carries a heavy and choice stock of the best Scotch and West of England cloths, tweeds, suitings, vestings and overcoatings, only the best and most stylish goods being handled, so that the most fastidious customer can readily be suited. Each figure is made a study so as to best meet its custom and to secure graceful, easy-fitting garments, gratifying the wearer both as to style, finish and durability. The prices and quality considered cannot be duplicated elsewhere, and to be Mr. Wilson's customer once, is to be his patron always. He employs twelve first-class workmen, and his stock is valued at over \$10,000. Mr. Wilson was born in Scotland, but has resided in Montreal for the last 35 years, where he has made many friends, owing to his honorable business methods, and he is recognized as an accomplished master of the tailor's art.

M. BARSALOU & CO.

A NOTED house in the city of Montreal whose operations extend throughout Ontario and Quebec is that of Messrs. M. Barsalou & Company, importers of carriage and saddlery hardware, at No. 269 St. Paul street. This concern was founded in 1871 by its present owner, whose name its bears, one of Montreal's most widely known and prominent citizens. A native of the city, Mr. Barsalou has for many years occupied a foremost position in the ranks of those business men whose chief aim is ever its progress and material development. His efforts have by no means been confined to the manage-

ment of the house now under consideration, for he is equally prominent in other lines of commercial and industrial development. The business premises utilized on St. Paul street comprise an entire four-story building with basement, having a frontage of twenty feet by a depth of one hundred. These are well equipped with all modern appliances and conveniences for the handling of the immense stock of carriage and saddlery hardware which the house imports direct from the leading producers in all countries. Five assistants are employed in the premises, and two travellers represent the house on the road. This is the leading concern of its line in the Dominion, and none other can offer such superior and favorable rates and terms to the trade.

R. SUMMERHAYES & CO.

THE premises occupied for this business at 1 Bleury street comprise two floors. The parlor and reception rooms are handsomely fitted up and the operating rooms provided with landscape and winter-scene back grounds and every valuable appliance known to modern photography. Experienced assistants are employed and every description of photographic work is produced, and orders for work in crayon, oil, water colors and India ink are executed in a superior manner. Copying and enlarging pictures is a specialty and all the work executed is brilliant, permanent and the acme of perfection. Mr. Summerhayes is an artist of natural ability and has received that cultivation and training which are so necessary to success, having had years of practice and was for a time with Notman in this city, and is an accomplished photographer, one of the leading artists in his line in Montreal. He is a native of England, but has been a permanent resident of this city from boyhood. Besides fine portraiture, Mr. Summerhayes makes a specialty of groups of athletic and other clubs, and his patronage comes from the very best classes.

AMERICAN DRESSING CO.

AMONG the leading concerns which have lately extended their operations to this market is the American Dressing Co., of Boston and of this city, manufacturers of dressings, blackings, etc., whose office and works are located at 236 St. Paul street. The company have for several years conducted a large and prosperous business in the United States, and in 1893 established their branch house in Montreal. This branch is located in a fine four-story building of ample dimensions, extending through the block to Commissioners street, which has recently been refitted for their use, and now affords the best facilities for the prosecution of the industry. These

works are perfectly equipped in every department with all the best and latest improved machinery and appliances known to the trade, including a complete equipment for the manufacture of the handsomely finished and beautifully designed paper boxes in which their goods are packed. The range of production embraces the manufacture of fine and serviceable dressings and finishes for boot and shoe manufacturers and for domestic use. Among the best and most favorably known products turned out here are: the use of boot and shoe manufacturers: self burnishing ink (shank varnish), thin black dye dressing, diamond finish; for dongola and kid, white dressing; and for domestic use, diamond finish dressing, Boston dressing, boulevard dressing, Russian tan, Russoline paste, diamond



Patent leather polish; "Alba," for white shoes, belts, helmets, etc., and a very large trade is supplied from this centre throughout all parts of Canada. The company employ a force of thirty skilled hands, and have three experienced travellers continually upon the road. They claim that their goods are equal if not superior to any now upon the market, and their rapidly increasing business is evidence that the claim is well founded. We advise all manufacturers in search of the best dressings to write to the American Dressing Co. (or telephone No. 1115) for quotations and samples of their self burnishing ink, diamond finish for dongola or kid and their white dressing. We would also advise retailers, whose trade in these articles is for household purposes, to send for samples of diamond finish, Boston and boulevard dressings, their Russian tan, Russoline paste and diamond patent leather polish. Our illustration gives some idea of the attractive manner in which the goods are put up, and experience has shown that they sell faster than any others.

TROY STEAM LAUNDRY CO.

FOR turning out first-class work in the washing and renovating of our daily attire, special attention is directed in this mercantile review of Montreal to the popular and reliable Troy Steam Laundry Company, whose extensive establishment is located on Inspector street. This business was established in 1887 and in 1888 Mr. W. Henry became sole proprietor. He has

entirely new, and includes one of the largest steam mangles yet made, weighing 12 tons, and two steam boilers of 70 horse-power, respectively. Here 130 skilled hands are employed, and the machinery is driven by a superior 75 horse-power steam engine. The capacity of this laundry is 5,000 shirts and 30,000 collars and large quantities of other goods weekly. The finest laundry work in Montreal, with no exception, is here executed in a superior and prompt manner and with no injury to the goods. Lace curtains, fine

shirts, chemises, pillow-shams, collars, cuffs, fine dresses, embroidered articles, blankets, woollen stuffs, counterpanes, etc., are laundered in a skilful manner; and the annoyance of having articles changed for those of others is carefully guarded against, while the lowest prices are charged. Nine delivery wagons are in constant service, calling for and delivering goods, free of charge, in all parts of Montreal and suburbs. Mr. Henry does a large amount of work for the Allan Line and the best hotels in the city, to the entire satisfaction of patrons. Orders by telephone (call 606) are promptly attended to, as well as those by mail. Mr. Henry was born in Montreal, and has been engaged in the laundry business for upwards of eleven years. He learned the trade with Tooke Bros., shirt manufacturers, and was with them when the National Policy came into force and developed the shirt industry. He was afterwards cashier for the Burland Lithographing Company. Mr. Henry is a Companion of the Royal Arch Chapter of Masons and a prominent Odd Fellow, and is highly esteemed for his enterprise and sterling integrity. He is constantly on the alert to secure the latest improved and best laundry machinery, and his establishment is a credit to the city.



had erected, for the company's use, a superior new five-story brick and stone building, 62 x 95 feet in dimensions, which contains a floor-space of about 30,000 square feet. It is well lighted and ventilated, and is supplied with gas, electric lights, etc. The basement is devoted to the washing and marking rooms, the first floor to offices and delivering room, the second floor to the ironing departments, while the third floor is used for hanging and finishing, and the fourth floor for drying and pressing departments. The plant is complete and modern

entirely new, and includes one of the largest steam mangles yet made, weighing 12 tons, and two steam boilers of 70 horse-power, respectively. Here 130 skilled hands are employed, and the machinery is driven by a superior 75 horse-power steam engine. The capacity of this laundry is 5,000 shirts and 30,000 collars and large quantities of other goods weekly. The finest laundry work in Montreal, with no exception, is here executed in a superior and prompt manner and with no injury to the goods. Lace curtains, fine

BEAVER CUTLERY WORKS.

THIS important industry was established nine years ago by the Canada Cutlery Company, which conducted it till 1880, when Mr. Alfred Trevithick became sole owner. The premises occupied at 94 St. John street comprise a spacious two story brick building, 190 x 90 feet in area, the first floor being devoted to office and machine shop, hammersmiths' and grinding departments, while the second floor is utilized for the polishing department. The workshops are fully supplied with modern machinery, tools and appliances, operated

by a 35 horse power steam engine, and fifty skilled operatives are employed. The capacity of the Beaver Cutlery Works is 5,000 dozen knives and forks monthly. Only the best steel, etc., is utilized, and the cutlery produced is unrivalled for quality, finish, durability and uniform excellence. Table cutlery is manufactured here exclusively, and orders are promptly filled at the lowest possible price. In fact, the knives and forks produced at the Beaver Cutlery Works are general favorites wherever introduced, and the demand for them is steadily increasing in all sections of Canada. Mr. Trevithick has always been identified with these works and was previously managing director. He is a native of Cornwall, England, and is a thoroughly practical engineer. He has resided in Montreal since 1882, is widely known, and is a member of St. George's Society, the St. James and Metropolitan Clubs.

GEO. H. HOLLAND.

THE largest and most noted establishment in the Dominion engaged in the importation and sale of band instruments is that of Mr. Geo. H. Holland, located in Montreal, at 1700 Notre Dame street. This business was originally founded in 1844 by Mr. G. A. Holland, who died July 1882, after an honorable and successful career. He was succeeded by his son Mr. Geo. H. Holland, the present popular proprietor. Mr. Holland was born in Montreal, December 1843, and commenced the study of music at the age of seven years. During the Trent affair he joined the Canadian Militia, and rose from a private to band master of the Victoria Rifles. He was twelve years in the Victoria Rifles, and eventually joined the 6th Fusiliers, with which regiment he continued also for 12 years. Mr. Holland plays successfully every band and string instrument, and has performed in many of the principal cities of Canada and the United States. He carries the largest and best stock of band instruments in the city, including drums, clarionets, bugles, cornets, sax horns, banjos, violins, guitars, mandolins, etc., which are imported direct from the most celebrated European musical manufacturers. Only first class instruments are handled, and the trade of the house extends throughout the Dominion. Orders are promptly filled at the lowest possible prices, and a specialty is made of supplying complete outfits of the finest instruments for military or other bands. Mr. Holland served in the Fenian Raid in 1866, and is widely known for his fidelity and strict honor. Persons requiring band or other musical instruments should patronize this reliable house, which offers advantages that can with difficulty be accorded elsewhere.

THE AUER INCANDESCENT LIGHT MANUFACTURING CO.

THE problem of producing a brilliant, steady and smokeless artificial light at a minimum of cost is one that has engaged the attention of specialists in all parts of the world, and by none has it been so successfully solved as by Auer, the inventor of the incandescent light which bears his name. The Auer light gives off no smoke or soot; it is perfectly steady, and has none of that flickering which is such an objectionable feature of gas. It is a white light, and hence colors may be readily distinguished by it. Eight feet of gas per hour with an ordinary burner gives a light of twenty-two candle power, while the Auer appliance with the same amount of gas will give over one hundred and fifty candle power. The Canadian rights in this wonderful and useful invention are vested in the Auer Incandescent Light Manufacturing Company (Limited), of this city. It was organized in October, 1892, with a capital stock of \$500,000, and with the following officers and Board of Directors, viz.: A. O. Granger, President and General Manager; John Murphy, Vice-President; Wm. Strachan, F. E. Nelson, Hon. Jos. M. Gassman, Jos. Swift, E. A. Genereux, I. L. Boivin, C. A. Duclos. The general offices and works are located at No. 1503 Notre Dame st., corner of St. James, and occupy a five-story building, having a frontage of thirty feet by a depth of ninety. The business of fitting up buildings of every description with the Auer Light is fast assuming large proportions. It is largely in use in this city, and the excellent results obtained by its adoption, of which economy is not the least important, have gained for it the warm and unsolicited approval of our leading manufacturers, merchants and private citizens.

ALBERIC DURAND.

THE commercial interests of Montreal contain no more active department of enterprise than that devoted to the commission trade. Prominent among the leading representatives in this line, we would call the attention of our readers to the well-known house of Mr. Alberic Durand, who, leaving his native country (France) in February, 1893, he came to this city, and in the following May established himself as a manufacturer's agent at No. 203 Rue des Commissaires. He is the representative for the whole of Canada for the following celebrated French manufacturers: Centrale de France, whose line is drugs, chemicals and surgical instruments, of which Chas. Buchut & Co., of Paris, are the proprietors; Renoué & Carret, vermicelli and macaroni; Pau-

lain, chocolate. He is also the agent in the Dominion for Jockey Club French sardines, peas and other canned and potted goods; and also represents the famous house of Mr. Laroche Jaubert, papeteries. At his place of business he carries a full and comprehensive line of samples of the various commodities in which he deals, and jobbers would do well to inspect these magnificent goods before purchasing elsewhere, for they are the very best that can be produced, and are quoted at prices which will commend them to the attention of the closest buyers. Though but recently established, he has already developed a large trade, many of the leading grocers of this city procuring their supplies in this line from him. The influence exercised by this establishment on its special line of trade has been of the most salutary and useful character, and those interested forming business relations with Mr. Durand may depend on receiving prompt and liberal treatment, and procure advantages difficult to be secured elsewhere. Mr. Durand bears a high reputation in the trade, and is much respected in business and social circles.

E. RICHARDSON & CO.

NO similar establishment in the city has come to the front with the steady and prosperous growth that denotes popular endorsement with better claims for supremacy than the above named firm. The premises occupied at 33 St. Peter street comprise two floors, each 20 x 65 feet in dimensions; they are neatly and appropriately fitted up, and provided with all the latest machinery and appliances peculiar to the trade. Six skilled artisans are employed here, while much work is given out to families to be executed at home, thus furnishing profitable employment to many people. The firm manufacture for the trade only, and turn out large quantities of silk cords, braids, barrel buttons, cap ornaments, muff tassels, trimmings, etc., etc. They keep up to the times with every change of fashion, and the general make-up and style of the goods manufactured by this house compare favorably with imported goods, and the difference in price is so much in favor of the home manufacture that large buyers are beginning to see the folly of paying so much more for imported articles that are really of inferior value. The concern is a popular one, relying wholly on the merit of their goods to bring them, and retain, trade. They put nothing on the market but what they are sure is good, and in this way have secured the confidence of the trade and the advancement of their own interests, as their patrons become permanent when they find it both profitable and pleasant to deal direct with a manufacturing house turning out reliable goods only.

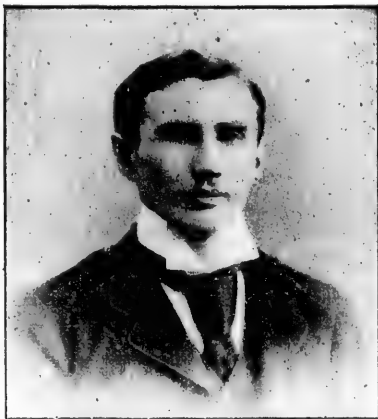
HOWE, McINTYRE CO.

A influential and representative firm in its line in the city of Montreal is that of Messrs. Howe, McIntyre Co., millers and manufacturers' agents and general commission merchants, whose office and salesrooms are situated at 299 Commissioners street. This steadily increasing business was established four years ago by Messrs. A. E. Howe and J. Holmes McIntyre, whose trade now extends throughout the city of Montreal and province of Quebec. They occupy a spacious two-story and basement building, fitted up with every facility and convenience for the successful prosecution of the business. Messrs. Howe, McIntyre Co. make a specialty and are sole proprietors of Queen of Roses Flour and Friscilla Perkins' Pancake Flour, the former acknowledged to be the finest pastry flour to-day on the Canadian market, while the latter, though only just put on sale, is rapidly gaining in public favor. It is a wonderful preparation, containing all the bone and muscle forming elements of barley, corn, wheat, rye and rice, needs no salt, no yeast, no eggs, is always ready for use. Their hygienic specialties are recognized by the trade and public as the standard for quality and purity. These specialties include Oat Flakes, partially cooked; American Rolled Oats, Pearl Hominy, finest Canadian Rolled Oats, "2236" brand Granulated Wheat Meal, Rolled Wheat, Cracked Wheat, Crushed Barley, Pot and Pearl Barley, Split Peas, Graham Flour, entire Wheat Flour, White Kid-Dried Cornmeal, Gold Cornmeal, Granulated Oatmeal, Patent Prepared Groats, Patent Prepared Barley, Buckwheat Flour, etc. Only really superior farinaceous and other goods are handled, and orders are promptly filled at the lowest possible prices. They are agents in Montreal for the Ireland National Food Co., Ltd. of Toronto, whose high-class breakfast and other cereals are too well known for us to dwell upon their excellence. They also represent the Muscatine Oat Meal Co., of Muscatine, Iowa, manufacturers of new and improved process oatmeal and rolled oats, while this company is also the exclusive manufacturers of the famous "Friends' Rolled White Oats," sold only in 2-lb. packages. Messrs. Howe, McIntyre Co. also sell direct to jobbers and retailers. Mr. Howe and Mr. McIntyre are natives of Ontario. They are regarded as eminently reliable and trustworthy, and are extremely popular in trade circles. The telephone call of the office is 2236.

MONTREAL, THE METROPOLIS OF CANADA, ILLUSTRATED.

JOHN JAMES BROWNE.

IN reviewing the progress of architectural effort in our midst, the name of John James Browne will at once suggest itself to numbers of our readers. Proofs of his skill are numerous in Montreal and its vicinity, and in many a building may be noted the impress of his master mind. Prominent among such are the residences of A. F. Gault, Esq., David Morrice, Esq., David Yuile, Esq., W. Yuile, Esq., Jesse Joseph, Esq., Robert Mackay,



Esq., Jas. Baxter, Esq., A. W. Morris, Esq., Peter Lyall, Esq., of this city; and those of Simeon Jones, Esq., St. John, N.B.; Potter Palmer, Esq., Chicago; E. Seybold, Esq., and W. Y. Soper, Esq., Ottawa; the Albert buildings, Victoria square; Nordheimer's buildings, St. James street; the Royal Insurance building, Notre Dame street; Gault Bros. & Co.'s warehouses, St. Helen street; the Green Shields block, Victoria square, and Central Chambers, Elgin street, Ottawa, are also monuments to his memory among the mercantile community. Among the churches we find St. Stephen's, Grace, St. Mary's, All Saints', St. Gabriel's, Montreal, St. Columban's R. C., Cornwall, and the enlargement of the Dominion Methodist, Ottawa; while turning again to the practical side of

his nature, we have the Stormont cotton mill, Cornwall; the Montreal Cotton Co.'s mills, Valleyfield; the Trent Valley Woollen Mills, Campbellford; the Farnham Beet-Root Sugar Factory, Farnham, and the recent enlargement of the Dominion Cotton Co.'s mills at Megog and Hochelaga. These are the records of a busy life. On the 31st of August last, Mr. Browne succumbed to the effects of an accident met with the preceding November, and the business established by him thirty-five years ago passed into the hands of his son, Mr. T. H. Browne, who has since conducted the same with marked success. He has associated with him Mr. James Smith, architect, a gentleman who was for twelve years (from 1878 to 1890) in the employ of his late father. The business is conducted under the name and style of John James Browne, and embraces architecture in all its branches, as well as civil engineering, for qualification in which profession Mr. Browne's studies and past experience have been mainly directed.

PAUZE & LAMOUCHE.

THE popular young firm of Pauze & Lamouche, house, sign and decorative painters, are doing a large, prosperous business. They are both practical and experienced, and have been established since 1891, and occupy handsome premises, 60 x 23 feet, at 1760 St. Catherine street. The store is tastefully decorated and made conspicuous by large show windows. A large stock of wall papers, in new, elegant designs, is carried; also, artists' materials, and a general assortment of paints, oils, varnishes, etc. Both members of the firm are artists in their line of business and make a specialty of interior decorating, frescoing, paper hanging, etc.; also, general house and sign painting, glazing, graining, whitewashing, etc., and during the time they have been in business have filled many orders and contracts for this kind of work, which was in every way highly satisfactory. Estimates are furnished when desired, and particular care given to all work entrusted to them. Mr. J. Pauze was born near Montreal, and Mr. H. Lamouche in the city. They are active, energetic young business men, and have won success by deserving it. They employ from ten to twelve competent assistants, who are under their immediate supervision, and are ever solicitous to please all favoring them with patronage.

W. S. GOODHUGH & CO.

AMONG the many well-known commission merchants in Montreal, there are none having a better reputation, or control a more substantial business, than the firm of W. S. Goodhugh & Co., whose offices are in

the Board of Trade building. The house was established in 1863 by Mr. W. S. Goodhugh, who ten years since admitted his son, W. G. Goodhugh, into partnership. Few, if any, firms in Canada have so extensive a foreign correspondence as have this one and it embraces large business connections in Brazil, East and West Indies, China and Japan, and whose operations include sugars, teas and general foreign produce. The business is carried on with considerable enterprise, together with commercial promptitude, and has thereby insured them the fullest confidence of a large foreign connection. All their dealings are strictly on commission, and thereby are free from the fluctuations of markets. The senior of this firm was born in London, England, and, besides receiving a university education in that metropolis, had the advantages there of a first-class commercial training. Since this gentleman commenced business in Montreal, he has always been a most active business man, and stands high in the best commercial circles of Canada as a popular and enterprising merchant. Both partners are members of the Board of Trade, the senior being one of its oldest members.

W. McDONALD.

ONE of the most noted and reliable carpenters, contractors and builders in this section of Montreal is Mr. W. McDonald, whose office and workshops are situated at 279 St. Antoine street. Mr. McDonald established this business in 1881, and his trade now extends throughout the city and its suburbs, furnishing employment to a large number of skilled carpenters, and all work is finished by hand. Mr. McDonald undertakes the repair or alteration of old premises, and also the erection of new buildings. Hardwood interior fittings, doors, sash, blinds, etc., are promptly made to order, and he can always quote satisfactory prices on all classes of work, guaranteeing entire satisfaction. Mr. McDonald has lately fitted up the Temple Building, Bank of Montreal, etc., his work being highly endorsed by leading architects and experts. He was born in Montreal and spent most of his lifetime here, where he has made many friends owing to his ability and strict integrity. He is an active member of the St. Andrew's and Caledonian Societies, also a member of the Committee of the Mechanics' Institute.

S. WHITAKER.

PROMINENT among the custom house brokers and shipping agents in Montreal is Mr. S. Whitaker, whose office is located at 184 St. James street. Mr. Whitaker is sole agent in Montreal for the famous firms of Messrs. W. Wingate & Johnston, forwarding and shipping agents, etc., of London, Liverpool, Glasgow,

MONTREAL, THE METROPOLIS OF CANADA, ILLUSTRATED.

Manchester and Southampton, and Messrs. G. W. Sheldon & Co., in the same line, of New York, Chicago and Boston. These two firms have been amalgamated and are known as the Immediate Transportation Company (Limited). They make a specialty of handling on commission through the custom house, imports and exports on behalf of city and out-of-town firms, forward all kinds of goods and freight to their destination, take out bills of lading and handle merchandise of every description. The Immediate Transportation Company has correspondents in all sections of Canada, the United States and foreign countries, and Mr. Whitaker acts for them in Montreal. Mr. Whitaker also represents steamers plying between Montreal, Toronto, Hamilton and intermediate ports, issues passenger tickets and forwards freight, while he also does a large amount of custom house business. Mr. Whitaker was born in the North of Ireland, but has resided in Montreal for the last 28 years. He is an active member of the Board of Trade.

R. B. HALL.

THIS business was founded some twenty years ago by the firm of Crawford & Gordon, succeeded by W. V. Gordon, then by Gordon, Hall & Co. The latter was dissolved in 1892, and Mr. Hall has since carried on the business alone, gaining an enviable reputation for handling only the best and purest of goods. As a direct importer of fine teas, coffees, wines and liquors, and as a retailer of both foreign and domestic staple and fancy groceries, Mr. Hall permanently maintains the lead. His spacious establishment at 2290 St. Catherine street, which is also one of the most attractively fitted up in Montreal, is stocked with the choicest groceries, wines, liquors and cigars known to the trade, also foreign and native fruits and nuts, canned and bottled goods, sauces, relishes, condiments, and table delicacies, creamery and dairy products, provisions and all grocers' sundries. A prominent specialty is made of the celebrated "Tamilkande" Indo-Ceylon tea. Eight assistants are in attendance on customers, and goods are delivered at residences free of charge. Mr. Hall is a native Montrealeur and one of the most widely-known and deservedly popular of the city's retail grocers.

F. E. MORGAN.

THE well-known, reliable pharmacist, Mr. F. E. Morgan, has always sustained a high reputation and is held in high esteem in professional and social circles. He was born in Quebec and is a graduate of the School of Pharmacy in this city, and for a period of four

years has been established in business in his present location at 47 Prince Arthur street. The store has a depth of 50 feet and a width of 15 feet, and is elegantly fitted up with plate glass show-cases, cherry wood and fixtures, frescoed ceiling, etc., and is made conspicuous by a handsome show-window. The assortment of drugs and medicines is complete, and embraces chemicals, pharmaceutical and proprietary preparations, perfumes, toilet articles, also imported French drugs, druggists' sundries, surgical appliances, etc. The laboratory is under the immediate supervision of Mr. Morgan, and physicians' prescriptions and family recipes are carefully and accurately compounded, and he enjoys the unbounded confidence of all his many patrons. He is an active member of the Quebec Pharmaceutical Association, also the Canadian Order of Foresters, the A.O.U.W., Select Knights, and an active Free Mason. He is a young man possessing splendid professional abilities, and has a bright future before him.

THE GERMAN CLOAK HOUSE.

ONE of the best known and most popular ladies' tailors in this city is Mr. S. Bachmann, proprietor of the German Cloak House, No. 2333 St. Catherine street. Mr. Bachmann, who was born in Kane, Russia, has had a long and valuable experience, extending over a period of fifteen years, as a designer and cutter of ladies' cloaks, coats, costumes, etc. He came to Montreal in 1888 and was for a time employed as cutter in the American jersey factory, and subsequently, for a period of two years, in the house of James Ogilvie & Co., prior to engaging in business on his own account in 1892. The premises occupied are of ample dimensions and comprise two floors tastefully fitted up. Mr. Bachmann always keeps in stock fine imported goods and materials, and cuts and makes to order ladies' cloaks, coats, etc., in accord with the prevailing fashions, perfect as to style, fit, trimming, finish and workmanship, and enjoys a large and fashionable patronage.

JOHN JAMES BROWNE & SON.

THE real estate agent and broker is a prime factor in building up a city and community, a most convenient medium between the seller and the purchaser or those who wish to sell or buy. The investor or capitalist and mechanic alike seek information, suggestion and advice at his hands. A prominent real estate broker in this city and located in the Nordheimer Building is Mr. F. E. Browne, who recently succeeded to this business by the death of his father, Mr. John James Browne, architect, which occurred on August 3rd, 1893. The deceased founded the real estate brokerage business three years

ago, in connection with his architectural business, for the benefit of his clients. Mr. F. E. Browne was at the time of his father's death in the employ of the National Despatch Fast Freight Line, Boston, Mass., and upon coming home resigned his position to take charge of the real estate branch of his late father's business. For three and a half years previous to going to Boston, he was in the employ of the Grand Trunk Railway in Montreal. Mr. Browne does a general real estate investment and



insurance business in buying, selling and exchanging, and also handles non-residential property and manages estates. He brings to this line of business great aptitude, high qualifications and strict integrity. He is widely known and is a member of the Board of Trade. At all times he has under his control most desirable properties both suited to business and residential purposes. Since the establishment of this branch by the late John James Browne, the business has been a growing one and the agency has become a leading one in its line. The son is a worthy representative of his late father. The business is carried on under the name and style of John James Browne & Son.

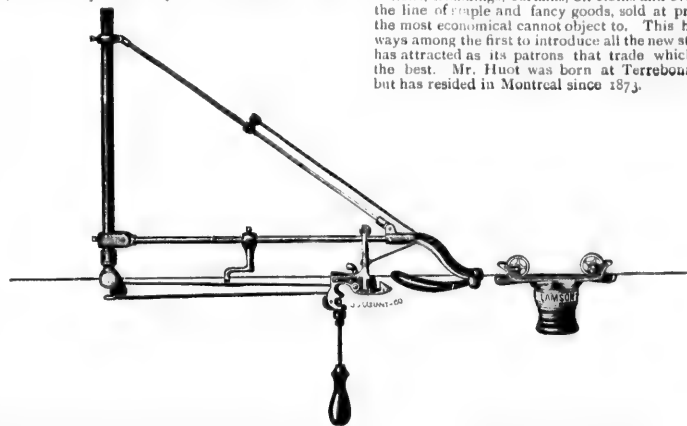
E. ST. AMOUR.

AT the present day, many of the best and most reliable goods and specialties produced in Canada and the United States are handled in the city of Montreal by those who are technically called manufacturers' agents. Prominent among these is Mr. E. St. Amour, whose office is located at 242 St. James street. Mr. St. Amour commenced in this line in 1890, and already he has secured a



liberal and influential patronage in all sections of Quebec, Ontario and the Maritime Provinces. He represents the following famous companies, and promptly fills orders at the lowest possible figures, viz.: Lamson Consolidated Store Service Co., Boston, Mass.; Scott Paper Co., (Limited), Philadelphia, Pa.; Odell Typewriter Co., Chicago, Ill.; Blount Door Check and Spring Co., Boston, Mass.; The Healy Fan Co., Bridgeport, Conn.; Axtell Metallic Weather Strip Co., New York. The goods produced by these companies are absolutely unrivalled, and the demand for them is steadily increasing in all sec-

tions of the Dominion and the United States. Mr. St. Amour employs five travelling salesmen and handles cash and parcel carriers of every description, also electric, steam, water, cable or pneumatic power specialties. He is a native of Beauharnois, Quebec, but has resided in Montreal for the last 15 years, and was formerly in the employment of L. J. A. Surveyor & Co. Mr. St. Amour



is an honorable, energetic business man and an ex-member of the Commercial Travellers' Association and the St. Denis Club. Among others stores he has fitted up is that of R. Walker & Co., Toronto; T. Eaton & Co., Toronto, at a cost of \$2,200; John Murphy & Co., of this city, at a cost of \$6,000; and many others.

JULES HUOT.

AMONG the well-known business houses in this community is that of Mr. Jules Huot, dealer in dry goods and gents' furnishings, which was established in 1883 by Messrs. Lafrence & Huot, who conducted the business until 1887, when Mr. Lafrence retired and Mr. Huot became sole proprietor. The present location is at No. 151 St. Lawrence street, but the business will be removed in Feb., 1894, to the Monument National Building at No.

214 and 216 on the same street, the new building being constructed for the special use of this establishment. A large and elegant line of dry goods and gents' furnishings is constantly kept in stock, including dress fabrics of American, French and German makes, as silks, woollens, laces, ribbons, ladies' and gentlemen's furnishings, notions, trimmings, curtains, oil cloths and everything in the line of simple and fancy goods, sold at prices which the most economical cannot object to. This house is always among the first to introduce all the new styles, hence has attracted as its patrons that trade which demands the best. Mr. Huot was born at Terrebonne, P. Q., but has resided in Montreal since 1873.

E. S. MANSEAU.

ONE of the most reliable houses engaged in this line of industrial activity in Montreal is that of Mr. E. S. Manseau, manufacturer of and dealer in trunks, valises and harness of all kinds, at No. 2316 St. Catherine street. Mr. Manseau was born in this city, and many years ago was engaged in the same line of business in Danville, P. Q. He later removed to Milwaukee, Wis., and for a period of twenty-two years he was in the employ of the Chicago, Milwaukee & St. Paul R. R. Co., part of that time as a conductor. Returning to Montreal he inaugurated his present enterprise in May, 1893. His house at once met with popular favor, and, owing to the superiority of his goods, he soon developed a large influential patronage. The premises are of ample dimensions, suitably arranged for sales and manufacturing purposes, and employment is given to a number of experienced workmen. The stock displayed is first class in

every particular, and embraces all grades of double and single harness, trunks, satchels, valises, hand-bags, saddles, collars, bridles, halters, also whips, brushes, currycombs, blankets, collar pads, horse boots, fly nets, and, in fact, everything pertaining to the use of horses. A specialty is the making of custom harness to order, and in this branch of the business Mr. Manseau has no superior. Repairing receives most careful attention.

HUTCHISON, DIGNUM & NISBET.

ONE of the leaders in its line in any Canadian city is the old and reliable house of Messrs. Hutchison, Dignum & Nisbet, located at Toronto, but which has in Montreal a most capable and able representative in the person of Mr. H. H. M. Andrews, whose place of business is at No. 1886 Notre Dame street, Room No. 6, Glenora Building. The Toronto house was established about four years ago, and occupies premises at 55 Front street west, in that city. This firm are manufacturers' agents and direct importers of woollens and tailors' trimmings, and do a wholesale business only. A specialty is that of Canadian tweeds. This firm are sole agents in Canada for the fine linens manufactured by J. N. Richardson, Sons & Owden, of Belfast, Ireland; for the Scotch tweeds of Currie, Lee & Co., Hawick; for the Scotch underwear made by R. Pringle & Son, Hawick; for the rubber garments of David Moreley & Sons, of Manchester, and for the Italian cloths of John Cottra & Co., of Bradford, England. Mr. Andrews receives all his goods from the Toronto house, and carries an elegant line of samples. He has had long experience in this line of business, having formerly been with the house of Mills & Hutchison for nine years, wholesale woollens. Mr. Andrews is a native of Detroit, Michigan, but has resided and done business in Montreal for about eighteen years. He ably represents the interests of this house, and under his superior management an extensive trade has been established in Montreal. Mr. Andrews is a most affable and genial gentleman, and stands high in business circles in this city.

JOSEPH QUINN.

WE desire to refer in this mercantile review of Montreal to Mr. Joseph Quinn, master carter and ice merchant, whose office is situated at 104 William street. Mr. Quinn first worked on the St. Lawrence River, and, after having saved \$150, came to Montreal and started in the teaming business, driving himself. He was very successful and in 1880 added the ice trade to

his business. Mr. Quinn receives his ice from the upper St. Lawrence River, and in 1892 handled 25,000 tons. His ice house on Duke street is the best equipped in the city, having a storage capacity of 20,000 tons, and he is now erecting another 75 x 97 feet, having a capacity of 7,000 tons. He also buys outside to supply his trade, and employs in winter fifty men and thirty horses, and in summer he requires thirty men. His stables are 60 x 140 feet in area and have excellent accommodations for eighty horses. Mr. Quinn delivers freight to and from depots, steamboat landings and warehouses, and also moves household furniture and goods of every kind, and at present does the carting for the customs appraisers' office. Mr. Quinn is highly regarded for his strict integrity, and is very popular in the business circles of the city. The Bell telephone call of the office is 954.

JAMES CLELAND.

THIS useful and difficult industry was established in 1870 by Mr. Cleland, who has since secured an extensive patronage, his trade extending throughout the entire Dominion. Mr. Cleland is one of the ablest and most expert die makers in Canada, and turns out about 100 different dies weekly from his factory. He occupies a commodious floor, 50 x 75 feet in size, at 16 St. George street, fitted up with the latest improved machinery and employs eight highly skilled workmen, the manufacture of dies requiring the greatest skill in their production. Mr. Cleland also attends promptly and carefully to grinding and polishing, including tailors' shears, skates, scissors, polishing irons, large machine knives, butcher knives, choppers, and every description of cutlery, etc., and supplies cutting dies to many leading printers, lithographers and shoe manufacturers. All work is turned out in a first-class manner at very moderate prices, and in this trade Mr. Cleland conducts the largest business in Canada. He was born in Scotland, came to Montreal when a boy and is highly regarded for his mechanical skill and just methods, and his trade is constantly expanding, owing to the superiority of his productions.

WINDSOR MARKET.

THE inception of this business dates back to 1839, over a half century ago. Mr. George S. Brown is the present proprietor, and is located corner St. Catherine and McGill College avenue. A ground floor and basement is occupied, having a frontage of 22 feet by a depth of 120 feet, fitted up with all modern improvements,

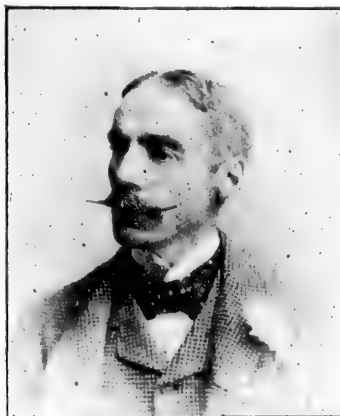
including electric lights, large ornamental plate glass mirrors, etc., the interior being finished in cherry, while the refrigerating capacity is 50 cattle, 250 lambs and an unlimited supply of poultry, game, vegetables and other minor articles, the capacity being 2,000 tons of ice. The basement is devoted to storage, cooling rooms, etc., and is also provided with a large refrigerator built entirely of Portland cement, utilized for preserving meats. Here may be obtained all manner of foreign and domestic delicacies, including meats, hams, sausages, dairy products, poultry, game, fish, oysters, vegetables, canned goods, all kinds of foreign and domestic fruits, Florida turtles, red snappers, shrimps, prawns, frogs, crabs—in fact, every



edible known to the trade. Twenty-two assistants are employed and seven wagons are in constant service. Mr. Brown supplies the following: the Windsor Hotel, nere, and Windsor and Savory in New York, Metropolitan and St. James Clubs, Canadian Pacific, Wagner and Fullman Dining Car Co.; also supply the principal hotels of New York city, including the Windsor, Buckingham, and The Plaza with lambs and mutton. Mr. Brown is also purveyor to His Excellency the Governor-General of Canada. He has two large smoke houses in the city, having a capacity of 300 hams each, also a large freezing and packing house on Guy street. He also conducts large creameries at Hillhurst, Quebec, manufacturing his own creamery and dairy butter. Mr. Geo. S. Brown is a member of the Board of Trade and a thoroughly honorable and reliable business man.

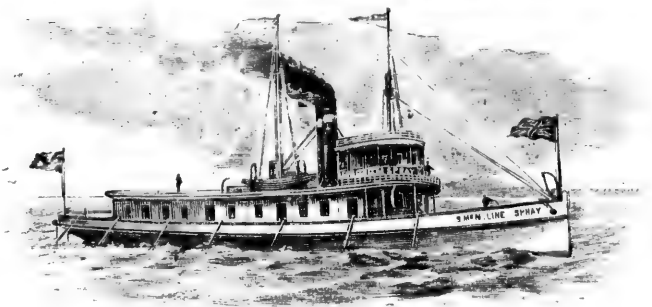
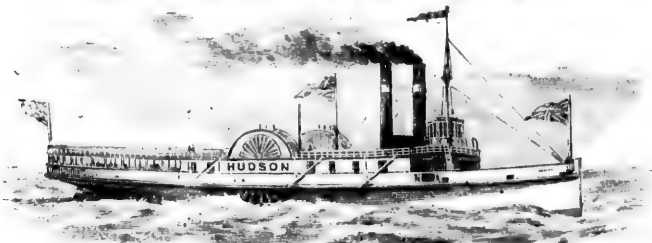
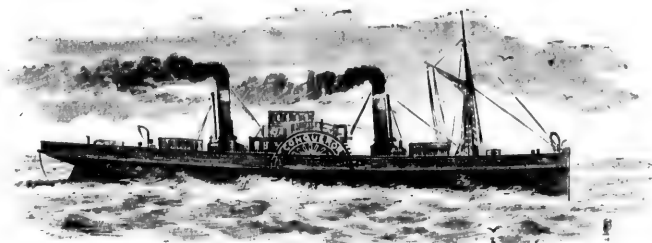
The Sincennes-McNaughton Line, LIMITED.

THIS line was established in 1840 by the late J. Felix Sincennes and Wm. McNaughton, and enjoys the reputation of being the oldest, the best equipped and the best managed tow-boat line in the country. Its principal business in years gone by was the towing of rafts of square timber to Quebec for shipment to England, and sawn lumber from the Ottawa valley, via the Richelieu and Lake Champlaine, for New York, and thence for shipment to South American ports. But as the railway lines pushed their way into the pine country, this enterprising Company took up other routes, and to-day the boats carrying their flag may be seen on all the water highways of the country from the Gulf to the Lakes.



G. H. MATTHEWS.

Their plant is in every way a model one. At their headquarters at Sorel they have their docks, their boiler and machine shops, their coal wharves, stores and carpenters' shops and all that pertains to a well-managed company. Their fleet is modern and principally built of steel, with compound engines, and no expense of labor or capital has been spared to place the Company in its present position. Among their boats are the "Conqueror" (which was built in Scotland and steamed across the Atlantic), the "Hudson," the "Sincennes," "John Young," "Spray," "Dandy," "Julia," "Georgeana," "W. C. Francis," "T. H. Nasmyth," "Asilda," "Alice," "Ethel," "W. E. Logie," etc. The service of the



port of Montreal is performed by them, they place all ocean vessels in their berths and start them out to sea, and it must be said to their credit that an accident has never yet happened to any ship in their charge. They are contractors for the Government buoy service, and also for the beacon and tidal semaphore service; the buoys are placed, maintained and taken up by them, and for this purpose they keep a properly equipped steamer with steam derricks, all appliances for the service and a civil engineer in charge of the work. Mr. G. H. Matthews, the President, was elected to office in 1885, and has won an enviable reputation for the very able and energetic manner in which he has discharged the duties of the Presidency. Mr. F. Dupre, the Vice-President and General Manager, has been identified with the Company for a number of years. He devotes close personal attention to the management of the line, and under his guidance its efficiency is perfect. In the directorate, and associated with these gentlemen, are such well-known business men as Mr. Joseph Gravel, of the Canadian Rubber Co., Mr. C. F. Lise, President Bell Telephone Co., and Mr. Hugh Paton, Manager of the Shedden Cartage Co. Mr. E. Laframboise, the Secretary-Treasurer, has been in the employ of the Company for many years and has held his present position since 1885. Mr. Boucher, the engineer in charge of the buoy service, has always performed his duties to the perfect satisfaction of the Harbour Commissioners and the Department of Marine.

GEORGE HORNE.

IN the Canadian metropolis there are a large number of houses dealing in stationery and office supplies, but few enjoy a higher reputation than that conducted by Major George Horne, at No. 71 and 73 St. Francois Xavier street. This enterprise was established by its present proprietor in 1850, and its affairs were controlled by him for the succeeding thirty-two years, when his son became interested in the concern, and the firm style became George Horne & Son. In 1887 Mr. Robert M. Horne (son of the founder) died, and the original trading title was re-assumed. The high-class character of Mr. Horne's stock of writing papers, account books and office requisites of all kinds is too well known to the citizens of Montreal to call for any commendatory comment at our hands. Personally Mr. Horne is one of the best known men in the "Queen City of the St. Lawrence," his reminiscences teeming with interesting episodes in his long military career, and marked with an unswerving loyalty to the mother country. Born in Ireland, he came to Montreal in 1834, his first essay in martial matters being in 1837, when he served with dis-

tinction in the new Glasgow Co., under Capt. Grant and attached to Dyer's Regt. on active duty, and was later attached to Armentinger's well known troop of cavalry.

He took an active part in the Elgin riots and the burning of the Parliament House in 1859. He is the only man of the Parliament House, who entered the House and dissolved that memorable session.

At the period of the "Trent affair" he patriotically joined the 6th Fusiliers, then known as the Hochelaga Light Infantry, under the command of Col. Ashley Hibbard, rising from ensign to the rank of major. Major Horne is the founder of the Fish and Game Protection Club of the Province of Quebec. On the first visit of the Duke of Connaught to Canada, he enjoyed the distinction of accompanying his Royal Highness on several hunting trips up the Ottawa River, and on his second visit to the city some three years ago, after an absence of over twenty years, was honored with personal interviews with the duke, and has in his possession a letter and picture from his Royal Highness thanking him for his courtesies, and written under the duke's own hand and seal when he returned to England. Mr. Horne was one of the founders of the Irish Protestant Benevolent Society of this city, was one of the first movers for the formation of a new Board of Aldermen at Outremont, and is a respected ex-member of the Board of Trade. He occupies a position in the city of Montreal which reflects a credit upon him no words of ours can by any possible means enhance. He is the oldest stationer in the Dominion of Canada, having been in the stationery business since 1837. Mr. Horne is the oldest member of Christ Church Cathedral now living, where he worshipped under the late Revs. John Bethune and Robertson, then assistant and chaplain to the forces as far back as 1834. Was an active member of St. George's since it was erected in St. Joseph street, Rev. Dr. Leach, rector, the present Bishop Bond being assistant minister, where he worshipped until his removal to Outremont, when again he returned to the old Cathedral where he now worships. He is one



of the founders of the Odd Fellows (American Order, some fifty-five years ago, the first lodge being the Prince of Wales), the late George Matthews being Noble Grand, and William Rodden, Vice Grand. In politics he was a Tory of the Tories until the Pacific scandal, when he joined the Liberal party. He was an active member of the Doric Club in 1837, as well as of the L. P. S. Society in later years, and was an active participator in all the elections, orange and green, and other exciting and most disgraceful rioting and squabbling which injured the fair name of Montreal in its early history. He was a member of the committee who superintended the festivities gotten up by the citizens to do honor to his Royal Highness the Prince of Wales during his visit to the city at the opening of the Victoria Bridge in 1860. Mr. Horne is now in his seventy-fifth year, his father being a retired officer, half-pay of the Seventh Dragoon Guard (known as the Black Horse), one of the heaviest regiments in the British service.

H. & A. SAUNDERS.

THIS firm has been identified for so many years with its important line of business that its name has become practically synonymous with it, and its operations are conducted on a scale of such magnitude as to require the maintaining of branches in London, Eng., Chaux de Fonds, Switzerland, also in Melbourne and Sydney, Australia. The Canadian business, located at 223 St. James street, was started in Montreal more than forty years ago by the brothers, Henry and Alexander Saunders, who in a very short time succeeded in working up a trade which increased from year to year to such an extent that they were soon looked upon as one of the leading houses in Canada in their line. It is now over thirty years since Mr. Henry Saunders retired, and ten years later his example was followed by his brother, Alexander, the business being left in the hands of Messrs. Lewis and Isador Saunders. Under its new management the business continued to thrive, and the jewelry branch of it soon became such an important one that the firm decided to go out of European fancy goods and notions, which they had heretofore handled, and to confine themselves exclusively to the sale of jewelry, watches and precious stones. In 1885 Mr. Isador Saunders died, and Mr. Lewis Saunders was left to carry on the business alone, which he did for a considerable time, until, finding it growing beyond his personal supervision, he called his nephew, Mr. Julius Saunders, who was travelling for the house, off the road and installed him as joint manager with himself. In 1889 Mr. Lewis Saunders removed to England, where he performs the duties of resident buyer, an

arrangement of much benefit to the firm. The sole management of the Canadian business has since been entrusted to Mr. J. Saunders, who has risen equal to the occasion, and enhanced the already high reputation of the firm.

JOHN YOUNG.

MR. JOHN YOUNG, whose place of business is situated at No. 67 St. James street, is a native of Montreal, and has been prominently identified with the wholesale dry goods interests of this city since 1854, in which he was actively engaged on his own account during a period of eight years. In 1885 he established himself in business as a manufacturer's agent, and has since represented several of the leading yarn and worsted mills of Canada, of whose specialties he carries a full line. These are of a variety unexcelled in their range, and represent a development of the business, other than that of the trader. So much advance has of late years been made in the production of yarns, that the country is daily becoming more and more independent of foreign manufacturers. Softness and evenness and, in fact, all the qualities once supposed to be monopolized by the foreign manufacturer are here reproduced, and in very many cases the latter is successfully competed with in this market. Such houses as that of Mr. Young keep the public alive as to these essential facts, and thus there is more than a mere commercial question involved in their success. The trade inaugurated by Mr. Young now extends all over the Dominion. He sells to the jobbing trade only. He is the agent of the Canadian Worsteds and Mills Company, also doing a large trade as an importer. Mr. Young is a native of Montreal and a member of the Dominion Commercial Travellers' Association.

FENNELL'S PIANO EXPRESS.

THE leading concern in Montreal engaged in the removal, packing and shipping of pianos is Fennell's Piano Express, the office, stables and storage-rooms of which are located at No. 500A Craig street. Mr. John Fennell, the proprietor, is a native of this city, and embarked in this line of business in 1881, and two years later he moved to his present location. He has built up very valuable and influential connections in this city, and numbers among his regular customers all our leading piano and organ dealers, such as L. E. U. Fratte, Layton Bros., Geo. Shepherd & Co., Laurent Laforte and Bourdeau. Mr. Fennell is thoroughly equipped for executing all orders entrusted to him, having several teams, all the necessary vans and drays, and employs only able and careful men to the number of six. He is prepared to

remove, pack and ship pianos on shortest notice, storing them in his storage rooms, if desired, and at moderate prices. The telephone call of the office is 2781. Mr. Fennell is an energetic and enterprising business man, prompt in all his undertakings, and is meeting with enviable and well-deserved success.

E. RICHARDSON & CO.

NO similar establishment in the city has come to the front with the steady and prosperous growth that denotes popular endorsement with better claims for supremacy than the above named firm. The premises occupied at 33 St. Peter street comprise two floors, each 20 x 65 feet in dimensions; they are neatly and appropriately fitted up, and provided with all the latest machinery and appliances peculiar to the trade. Six skilled artisans are employed here, while much work is given out to families to be executed at home, thus furnishing profitable employment to many people. The firm manufactures for the trade only, and turn out large quantities of silk cords, braids, barrel buttons, cap ornaments, muff tassels, trimmings, etc., etc. They keep up to the times with every change of fashion, and the general make-up and style of the goods manufactured by this house compare favorably with imported goods, and the difference in price is so much in favor of the home manufacture that large buyers are beginning to see the folly of paying so much more for imported articles that are really of inferior value. The concern is a popular one, relying wholly on the merit of their goods to bring them, and retain trade. They put nothing on the market but what they are sure is good, and in this way have secured the confidence of the trade and the advancement of their own interests, as their patrons become permanent when they find it both profitable and pleasant to deal direct with a manufacturing house turning out reliable goods only.

JOHN S. MURRAY.

AMONG the oldest established and most popular florists of the city is Mr. John S. Murray, whose store is located at 822 Dorchester street. Mr. Murray established this prosperous business in 1857; since which period he has secured a liberal and influential patronage with the best classes of society in Montreal and its vicinity. His nurseries and greenhouses are situated at Cote St. Antoine. Here he has 30,000 square feet under glass and employs four men and two teams. Choice cut flowers can be had here at reasonable prices and are always on hand in profusion, winter or summer. Bouquets and floral designs are made to order in every style.

and floral outfits for balls, parties, weddings, funerals, etc., are supplied at short notice. Mr. Murray also always keeps on hand choice bulbs, shrubs, plants, etc., and mushrooms are cut fresh every morning. At the Horticultural Exhibition he was awarded the silver cup for the best hand bouquet. Mr. Murray was born in Strathmore, Scotland, but has resided in Montreal for the last forty years. He is an honorable, energetic and liberal business man, and a popular member of St. Andrew's and the Horticultural societies.

HUGH GALLAGHER.

THIS gentleman is one of the oldest representatives of the business in the city, and since 1877 by thoroughly honorable methods has secured a large clientele. He has always been located on St. James street, and for the past sixteen years occupied a tastefully equipped office at No. 190 on that street. A general real estate business is transacted, including the purchase, sale and transfer of property in Montreal and throughout the provinces of Ontario and Quebec, and personal attention is given to the collections of rents, interests, etc. Mortgages are negotiated and loans made on approved collateral security, while investments are desirably placed, realty appraised and insurance effected in any of the strong, reliable European, Canadian and American corporations; in short, everything properly pertaining to real estate. Mr. Gallagher handles more real estate annually than any others in the business in Montreal, and his annual collections aggregate a vast sum. For the past year he has been sole agent for the Montreal Loan and Mortgage Co. and a dozen other large financial institutions, and is highly esteemed as an able financier and business man. A native of Tyrone, Ireland, Mr. Gallagher has resided in this city since 1861.

WEBSTER BROS. & PARKES.

THIS important business was established four years ago by Messrs. Parkes, Keckie & Co., who conducted it till January, 1893, when the present firm of Messrs. Webster Bros. & Parkes was organized. The co-partners, Messrs. Geo. M. Webster and Thos. J. Parkes, bring great practical experience to bear, coupled with influential connections in Great Britain and Europe, and ample capital. They occupy spacious ground floor and basement, each being 25 x 130 feet in dimensions, at 602 Craig street, extending to Fortification lane. Here they keep a first-class stock of cements, drain-pipes, fire-bricks, etc., also all kinds of hardwood mantels, fire-places, tile

hearths, pavements, dados, mill and engineers' supplies, etc., and import direct from the most celebrated European houses. Twelve persons are employed in this establishment and they also have several travelling salesmen on the road, and the trade extends throughout the entire Dominion. Mr. Webster was born in Quebec and was formerly a member of the firm of Webster Bros., dealers in cements, etc., which house was amalgamated with the present firm. Both partners are upright business men who are popular in trade circles.

I. VINEBERG & CO.

THIS house commenced business operations twelve years ago, and have by honorable and upright business methods built up a large and influential patronage. The business was formerly conducted at 1908 Notre Dame street, but three years ago was removed to the present location, 1920 and 1922 Notre Dame street, in order to obtain more commodious quarters. The premises consist of the ground floor and basement, 30 x 85 feet in dimensions, and here is carried a large and varied assortment of foreign and domestic woollens and cloths for suitings, overcoatings and trousers, as well as a complete line of fine ready-made clothing for men, boys and youths, in all the leading and fashionable goods and patterns, also gents' furnishings of every description. Special attention is given to fine custom work, and only the best goods and workmanship are employed. A number of clerks are employed in the house, as well as a large force outside. Mr. Vineberg is a native of Russia, came to Montreal twenty-two years ago, and has built up a large and influential patronage. He is a prominent member of the A. O. U. W., and highly esteemed in business and social circles.

ARCHAMBAULT & WATIER.

THE trade in hay, grain, etc., is undoubtedly one of the most important lines of commerce in Montreal. A prominent house engaged in this line is that of Messrs. Archambault & Watier, wholesale exporters and dealers in hay, grain and provisions, located at 211 Commissioners street, with capacious warehouse at 165 Water street. The storage quarters have dimensions of 100 x 75 feet and every convenience is provided for the accommodation and handling of stock. A large supply is constantly on hand of the choicest grades of hay, grain, provisions, etc. Orders are filled on the most reasonable terms, and a large retail trade is supplied, besides a steady demand

from leading dealers and jobbers, as well as the export trade. Mr. Archambault is a native of St. Antoine and began business there eleven years ago as a hay and grain merchant. Two years ago he removed to Montreal, and Dec. 1st, 1893, a partnership was formed with Mr. George N. Watier. Mr. Archambault is highly esteemed in commercial circles for his reliable business methods, and is widely recognized as a man of unserving energy and honesty. Mr. Watier was born in Huntingdon, Quebec, and began his business career with A. Ray & Co., of this city, as salesman, and afterwards became assistant general manager of the Citizens' Insurance Co., where he remained nearly seventeen years. In 1891 he became established on his own account in the financial and real estate business, continuing thus until Dec. 1st, 1893, at which time the present existing co-partnership was formed. Mr. Watier is well known in business circles and is a member of the Board of Trade. Those interested in forming business relations with this house will find it both pleasant and profitable to all concerned.

MYERS & McCaffrey.

ONE of the most successful and reliable firms of fine cigar manufacturers in the city of Montreal is that of Messrs. Myers & McCaffrey, whose factory and office are situated at 543 Craig street. This industry was founded six years ago by Messrs. Alex. Myers and Alphonse McCaffrey, both of whom are thoroughly practical cigar-makers, who possess an accurate knowledge of the wants of the Canadian market. They occupy a spacious first floor 95 x 40 feet in size, fully supplied with every facility and convenience. Here they employ twenty-five first-class cigar-makers, and turn out 75,000 cigars monthly. No inferior and poor tobacco is used, all cigars being made from choice stock, and none but really superior goods are turned out. They manufacture 30 different brands, the principal ones being known as "El Grador," "El Bondoso," the Bouncer and the famous "Excellence." Messrs. Myers & McCaffrey import their leaf tobaccos direct from Havana, the United States and Sumatra, and their trade, which is steadily increasing, extends throughout the entire Dominion of Canada. The firm's brands are always maintained at the highest standard of excellence, and in fine quality, finish and flavor, challenge comparison with any similar cigars in this country. A large stock is all times on hand, and orders are carefully filled at the lowest possible prices. Mr. Myers was born in London, England, and was formerly a partner of T. Tombyll & Co., the founders of this business, while Mr. McCaffrey is a native of Three Rivers.

SPACKMAN & CO.

THE Montreal representatives of Wyckoff, Seamans & Benedict are Messrs. Spackman & Co., whose office and salesrooms are at No. 164 St. James street and who control the sale of these machines throughout



Eastern Ontario and the Province of Quebec. This firm have handled the Remington since 1886, and occupy a spacious floor 30 x 110 feet in area, which is fully stocked with the various makes of Remington machines, fine linen and carbon papers, ribbons and all typewriter supplies. The Remington Standard, though the pioneer machine, is still unequalled. It is being constantly improved, and, although some fifty other works have followed it on the market (many of which were tried and found worth-

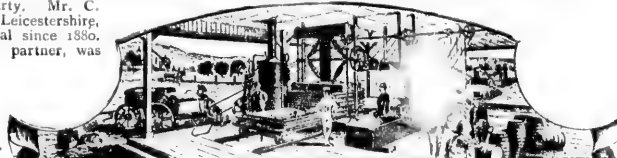


less by the Remington people), the public have always realized that in the latter only is to be found a perfect combination of the really necessary points re-

quired in a writing machine. The Remington combines strength, durability, easy manipulation, rapidity, good manifolding, perfect alignment, ease of repair, the latter at moderate expense. Messrs. Spackman & Co. also handle the Edison Mimeograph, the most perfect machine for duplicating type-written work, pen work, music, drawings, etc. The Remington is the best machine for use with the Edison Planograph, which can also be procured here. Messrs. Spackman & Co. supply their customers and others with Remington operators and stenographers, without charge to either party. Mr. C. Spackman, who is a native of Leicestershire, Eng., has resided in Montreal since 1886. Mr. Chas. L. Archibald, his partner, was born in this city.

C. C. LEAVENS.

THE growth which has attended the trade in country produce and farm products of all kinds in Montreal is exemplified by the operations of our commission merchants, prominent among whom is Mr. C. C. Leavens, whose office and salesroom are located at 28 Jacques Cartier square. Mr. Leavens, who has succeeded the business of his father, Mr. D. R. Leavens, who was located at 100 Foundling street, first embarked in this line of trade in Belleville, Sept., 1889, and finally moved to his spacious premises, where he has every facility and modern convenience for the handling and storage of the large consignments of which he is in constant and almost daily receipt from all the best producing sections. Mr. Leavens does a large commission business, buying and selling for his own account and to order, exclusively at wholesale. His specialties are potatoes, apples, canned goods, cider, poultry, honey and fruits of all kinds. Mr. Leavens is qualified to dispose of consignments to the best advantage. His location is one of the best in the city, and, being familiar with the requirements of the trade, he can execute orders promptly. Liberal advances are made on consignments; the latter receive immediate attention. Remittances are made without delay, and the management of the house is directed by liberal and honorable methods, commending it to the fullest confidence of all. The telephone call of the office is 2504. Mr. Leavens



is also proprietor of the Ontario Cider Co., which is one of the latest and most important acquisitions to the commercial and industrial activity of Montreal. He is a wholesale manufacturer of pure apple cider, whose salesrooms and office are at No. 28 Jacques Cartier square. This enterprise was inaugurated by Mr. C. C. Leavens as proprietor in November, 1893, and the house is already recognized as a leading representative of this line of trade. The range

of production embraces the manufacture of pure clarified cider, made solely from apples and without the addition of any chemical or other foreign ingredient. Nothing but the best materials are used, and the process employed assures the most perfect results. Mr. Leavens has built up a splendid reputation for his goods, which command a decided preference among dealers wherever introduced on account of their great salability and solid merit, and a very large and rapidly increasing demand is supplied throughout Quebec, Ontario and Lower Provinces. This cider is put up in barrels and half barrels, also in kegs of 5 and 10 gallons, and bottled in quarts and pints, and is sold at terms and prices which defy competition, while orders are promptly filled and delivered. The cider is guaranteed to keep. Mr. Leavens is a native of Belleville, Ontario, and was for two years connected with the "Silurian Mineral Spring Co.," 157 Wabash avenue, Chicago. He returned to this city in September, 1893, and is gaining an enviable popularity in trade circles. He handles both hard and sweet cider, manufactured and bottled by himself. His past experience in Chicago in the bottling business places him in a position to have a thorough and practical knowledge of the business. Hard cider, treated properly, is on a par, after a short time, with champagne. The telephone call is 2504.

J. H. SEMPLE.

IN many summing up of the many and representative wholesale grocery houses of Montreal, the old reliable establishment of Mr. J. H. Semple must be accorded a foremost position. This is one of the oldest concerns of its kind doing business in this city, its inception dating from 1863, when it was founded as a wholesale commission house. In 1868 the commission business was abandoned, and the house has since been devoted exclusively to the importation and wholesale handling of fancy and staple groceries, fine wines and liquors, and general grocers' sundries. In 1878 Mr. Semple became sole proprietor, and under his enterprising management the operations of the house have been greatly extended, now covering the whole of the Province of Quebec, and that part of Ontario included in the Valley of the Ottawa. The premises occupied are located at No. 35 St. Peter street; they comprise an entire four-story structure, with basement, 30 x 130 in dimensions, and are fitted up with every convenience for the storage and handling of the immense, well-selected and valuable stock. Mr. Semple makes a leading specialty of teas, coffees and spices, table delicacies, etc., while he also carries a full line of everything comprehended under staple and fancy groceries. This house is noted for the extent and variety of its stock of foreign vintages and distillations, as well as those of native production, and in all lines it offers the most substantial inducements to the trade. Mr. Semple handles only first class and pure goods in all departments, and carefully and promptly fills orders. He is a native of the city of Quebec, and a resident of Montreal for over thirty years. He is an honorable, energetic and liberal business man, and an influential member of the Board of Trade.

THE UNION MUTUAL LIFE INSURANCE CO.

THE life insurance system has been for many years a positive force in the progress of modern civilization and the accumulation of national wealth. It has long been an important factor in the education of every community, influencing its people in habits of economy and prudence. The necessity of making provision for one's family in the event of death, through the medium of life insurance, has become so obvious to all prudent men that the only question to be determined is as to the best company to be insured in. This question is successfully and satisfactorily answered by the Union Mutual Life Insurance Company, of Portland, Me., whose head office for the Province of Quebec is in the Barron Block (Room 2), No. 162 St. James street. This company has been in

existence since 1848, and has done business in Canada from about the same year. The Montreal branch, since 1887, has been under the able and energetic management of Mr. Walter I. Joseph, who is widely known in business circles for his promptness and sterling probity. The Union Mutual presents the best claims to the consideration of thinking men, combining, as it does, the most commendable features of insurance with the greatest certainty of events. As to its honorability and responsibility, it offers the strong proof afforded by a record of years of reliable dealing, during which it has paid to its policy-holders no less than \$26,817,972.63, while its assets form the large sum of \$6,429,927.22. Mr. Joseph is a native of England and a prominent member of leading financial and social circles.

DAVID R. BROWN.

THE visitor to Montreal cannot fail to be impressed by the handsome and substantial character of the buildings, both public and private, which adorn the city's leading business and residential sections. Few other cities on the American continent can make so fine a showing in this respect, and much honor is due to our local architects for such a desirable result. A leader among the younger exponents of architectural art in this city is found in the person of the gentleman whose name heads this brief sketch. Mr. David R. Brown, whose office and draughting rooms are located in the Mechanics Building, was born in Montreal, where he began the study of his art, completing his education in this line under some of the most notable architects in Boston, Mass. Returning to his native city, he embarked in the practice of his profession in 1891, and has since found his services in steady requisition. He has designed and superintended the construction of many of our finest edifices, such as the Taylor Church, on Papineau Road; the Westminster Church, at Cote St. Antoine, and many others. His plans and designs are always comprehensive and thorough, of great artistic merit, combining beauty and originality of conception with utilitarian principles. Mr. Brown also draws up specifications in so thorough a manner that no opportunity is presented for contractors' extras. Mr. Brown is a prominent member of our leading social circles.

HENRY J. DART & CO.

A NEWLY established firm in the city of Montreal is that of Messrs. Henry J. Dart & Co., wholesale druggists and dealers in surgeons' supplies whose offices and salesrooms are at 641 Cargu street. This business was established in March, 1892, by Messrs. Henry J. Dart and R. J. Chapman, both of whom are thoroughly

practical and expert druggists. They manufacture a full line of fluid extracts, tinctures and B. P. preparations, and likewise handle largely Sharp & Dohme's pills, tablet triturates, hypodermic tablets, and special preparations as Ergotol (for hypodermic injection), antiseptic disks of corrosive sublimate, glycerine, suppositories, Webber pepsin, etc. A specialty is made of filling doctors' orders and doctors' special formulas, suppositories, bougies, etc., are prepared with great care. The attention of physicians is directed to Oppenheimer & Son's bi-pulatinoids, of ferrous carbonate, caffeine valerianate, ferrous carbonate with nux vomica, ferrous carbonate with arsenic, etc. They are agents for J. H. Chapman surgical instruments, Montreal, and Sharp & Dohme, manufacturing chemists, Baltimore, whose goods are standards with the trade. They also compound the following preparations, viz.: Syrup of double iodide of iron and quinine, unalterable syrup of iodide of iron, syrup of hypophosphites compound, emulsion of cod liver oil and wild cherry, syrup hypophosph compound, elixir of hydro-chlorated pepsin, essence of pepsin, wine of beech tree, creosote with codeia. Their trade already extends throughout the Dominion, and all goods are warranted to be as represented.

EVANS BROTHERS.

WE desire to make special reference in this review of the industries of Montreal to the old-established and reliable firm of Messrs. Evans Brothers, wholesale and retail coal merchants, whose offices are centrally located at 15 Victoria square. This extensive and important business was founded 40 years ago by Messrs. Robert, John E. and Thomas W. Evans, who conducted it till 1881, when Mr. Thomas Evans died, the business being conducted by the remaining partners until 1886, when Mr. John E. Evans retired from the business, leaving it in the hands of the remaining partner, Mr. Robert Evans, who carried it on alone until 1888, when Mr. W. Herbert Evans was admitted into partnership with his father, Mr. Robert Evans, the business being continued under the old firm name of Evans Brothers. Their coal yards are situated on the Lachine canal, between Olive and Canal streets, where they keep on hand constantly for their retail trade, a large supply of the best American Anthracite coal from the celebrated mines of the Delaware, Lackawanna & Western R. R. Co., one of the largest coal carriers in the United States, and who are known for the excellence of their output. A supply of Plymouth Red Ash coal is kept to fill local needs. The coal on arrival at the yard is carefully screened and promptly delivered to their retail customers at the lowest market prices. The wholesale trade is supplied direct by boat or cars, as ordered.


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Thomson Line of Steamships to London, Newcastle-on-Tyne, Leith, Aberdeen, and from Mediterranean and French Ports.

Pickford & Black's West India S. S. Lines from Halifax to Bermuda, Jamaica, Havana, and the West Indies.

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L. DE GUISE, Chief Accountant.

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